Docket No. TV-180843 - Vol. I

In the Matter of: Stage 7 Pianos LLC

February 25, 2019



COURT REPORTING AND LEGAL VIDEO

206.287.9066 | 800.846.6989 1325 Fourth Avenue, Suite 1840, Seattle, Washington 98101 <u>www.buellrealtime.com</u> email: <u>info@buellrealtime.com</u>



Page 1

BEFORE THE WASHINGTON

UTILITIES AND TRANSPORTATION COMMISSION

In the Matter of Determining)DOCKET TV-180843 the Proper Carrier Classification) of, and Complaint for Penalties) Against:) STAGE 7 PIANOS LLC)

MOVER'S COURT, VOLUME I

Pages 1-39

ADMINISTRATIVE LAW JUDGE LAURA CHARTOFF

February 25, 2019

9:00 a.m.

Washington Utilities and Transportation Commission 1300 South Evergreen Park Drive Southwest Olympia, Washington 98504

REPORTED BY: TAYLER GARLINGHOUSE, CCR 3358

Buell Realtime Reporting, LLC 1325 Fourth Avenue, Suite 1840 Seattle, Washington 98101 (206) 287-9066 | Seattle (360) 534-9066 | Olympia (800) 846-6989 | National

www.buellrealtime.com

Page	2	
1	AI	PPEARANCES
2		
3	ADMINISTRATIVE LAW JU	JDGE :
		LAURA CHARTOFF
4		Washington Utilities and Transportation Commission
5		1300 South Evergreen Park Drive SW
C		Olympia, Washington 98504
б		(360) 664-1160 laura.chartoff@utc.wa.gov
7		
8		
9	FOR COMMISSION STAFF	:
10		BRIAN BRAUN
11		Compliance Investigator, Consumer Protection
1.0		Washington Utilities and
12		Transportation Commission 1300 South Evergreen Park Drive SW
13		PO Box 47250
14		Olympia, Washington 98504 (360) 664-1129
± 1		brian.braun@utc.wa.gov
15		
16		MIKE TURCOTT
17		Compliance Investigator Supervisor Washington Utilities and
1.0		Transportation Commission
18		1300 South Evergreen Park Drive SW PO Box 47250
19		Olympia, Washington 98504
20		(360) 664-1174 mike.turcott@utc.wa.gov
20 21		MIRE. LUICOLL@ULC. wa.gov
22	FOR STAGE 7 MOVERS:	
	(Via bridge)	
23		KEN WILDES
24		Owner
25		* * * * *

BUELL REALTIME REPORTING, LLC SEATTLE 206.287.9066 OLYMPIA 360.534.9066 SPOKANE 509.624.3261 NATIONAL 800.846.6989

1 OLYMPIA, WASHINGTON; FEBRUARY 25, 2019 9:00 A.M. 2 ------3 4 PROCEEDINGS 5 6 JUDGE CHARTOFF: Good morning. We are on 7 the record. Today is Monday, February 25th, 2019, and 8 the time is approximately 9:05 a.m. My name is Laura 9 Chartoff. I am an administrative law judge with the Washington Utilities and Transportation Commission. 10 11 There are six household goods carriers who 12 should be here today. So the first thing I will do is see who's here. There is a court reporter who is 13 recording everything we say, so when I call your name, 14 please raise your hand and say "here" or "present." And 15 16 if you are on the bridge line, just say -- identify 17 yourself. So the first one is Docket TV-180519, Galaxy 18 19 Moving Company? 20 Okay. Hearing nothing, Docket TV-180798, Pro Movers LLC, doing business as Groovin Movin? 21 22 Okay. Hearing nothing, Docket TV-190023, BM 23 Logistics LLC, doing business as Bogdan Movers? 24 MR. WALSH: Present with counsel. 25 JUDGE CHARTOFF: Thank you.

BUELL REALTIME REPORTING, LLC

Page 4 Okay. TV-180843, Stage 7 Movers? 1 This is Ken Wildes. 2 MR. WILDES: I'm the 3 owner of Stage 7 Pianos. 4 JUDGE CHARTOFF: Thank you. Okay. Docket TV-190020, Royal Moving? 5 MR. THEIS: 6 Here. 7 JUDGE CHARTOFF: Thank you. 8 And Docket TV-190022, Mover For You? 9 MR. SACCHETTI: This is Mark Sacchetti, 10 owner/president of Mover For You LLC. 11 JUDGE CHARTOFF: Thank you. Okay. So there are two companies who are 12 not here today. Those companies may be held in default. 13 14 I will deal with that later this morning. 15 Okay. So you are here because the 16 Commission has information that your company is or was 17 operating or advertising as a household goods carrier 18 without a permit. Operating as a household goods carrier without the permit is illegal and subject to a 19 penalty of up to \$5,000 per violation. 20 If you are found to have engaged in business 21 as a household goods carrier without a permit, the 22 Commission can order you to cease and desist operating 23 and impose the penalty. The Commission has initiated 24 25 enforcement action against you and your business and at

1 this preliminary hearing, I am going to ask you how you 2 want to proceed.

3 So there are two options today. So option A 4 is to agree to cease and desist operating as an 5 unpermitted household goods carrier. If you choose this 6 option, you must agree to stop providing, offering, or 7 advertising unpermitted household goods services unless 8 or until you receive a household goods permit from the 9 Commission.

10 If you choose this option, you will need to 11 show what you have done to shut down your business 12 either completely or partially, and I'm going to want to 13 see proof that you're no longer operating or 14 advertising.

15 If you were operating without a permit but 16 have since applied for and obtained a permit in advance 17 of that hearing, please let me know when I call you up. 18 In that case, you can continue to operate so long as you maintain your permit, but Staff will want you to agree 19 20 that you will stop operating if you lose that permit. Okay. So that was option A. Option B is to 21 22 ask for a classification hearing, and you would choose option B if you believe that you are not operating 23

24 illegally and that your business is not subject to 25 regulation from the Commission. In other words, you'd

BUELL REALTIME REPORTING, LLC

Page 6

be denying that you offer or advertised household goods
 services.

So if you choose this option, we will 3 schedule a formal evidentiary hearing where you will be 4 required to present proof that your business is not 5 within the regulatory jurisdiction of the Commission. 6 7 And the hearing will be set in the next two months with a deadline a week before the hearing for both you and 8 Commission Staff to list your witnesses and file any 9 exhibits. So I have some dates available. 10 We'd be looking at the end of March, beginning of April, or 11 12 possibly into May.

So Brian Braun will be speaking for
Commission Staff this morning. If you have not already
met Mr. Braun, he is seated at the table to my right.
He is a Commission compliance investigator.

17 So now that we've gone over your choices, I will explain what else will happen this morning. 18 So in a few minutes, I will call you up here to make your 19 choice, and at that time, I will swear you in so that 20 anything you tell the Court will be under oath. 21 And 22 once you're sworn in, I will ask if you understand your choices for today's hearing and ask you to state your 23 24 If there's anything else you want to explain to choice. 25 me at this time, you will have a chance to do that.

And if you choose option A, that is to 1 2 testify how you're going to comply with the household goods carrier laws and rules, whether by getting out of 3 the business or by maintaining your permit, you can 4 explain how you plan to do that. And depending on what 5 proof you can provide, you may be given an opportunity 6 7 to meet with Staff during the break to negotiate an 8 agreed order to resolve this matter. The agreed order 9 will also deal with the penalty.

10 So you were each served with a complaint 11 that asked the Commission to penalize you for engaging 12 in business as a household goods carrier without a permit. The law sets the maximum penalty at \$5,000 per 13 violation. Staff will recommend a penalty, and you will 14 have a chance to reach agreement with Staff about the 15 16 penalty amount. If you're unable to agree, Staff will 17 explain the recommendation, but the Commission will make the final decision about the penalty amount. 18

19And finally, if you choose option B, that is20you're denying that you're operating as a household21goods mover, we will schedule another hearing. And in22that case, it would help if you know your schedule for23the next month or two so we can choose a hearing date.24So, Staff, I'll swear you in now.25(Brian Braun sworn.)

Page 8 1 JUDGE CHARTOFF: Thank you. Okay. And I'll call the carriers. 2 I'11 start with BM Logistics LLC, Bogdan Movers. Please come 3 forward. So please make sure your microphone is turned 4 on and you probably have to pull it towards you. 5 MR. WALSH: We can share? 6 7 JUDGE CHARTOFF: Sure, sure. It's just so 8 people on the bridge line can hear what's going on. 9 Okay. So please -- so are you counsel? MR. WALSH: Yes, I am. If I can introduce 10 myself? My name is Sean Walsh, counsel for BM Logistics 11 And on my right here is Orest Momotyuk. He is 12 LLC. vice president of BM Logistics. 13 14 JUDGE CHARTOFF: What was the first name? 15 MR. WALSH: Orest, O-r-e-s-t. 16 JUDGE CHARTOFF: Okay. 17 MR. WALSH: Momotyuk, M-o-m-o-t-y-u-k. 18 JUDGE CHARTOFF: Orest Momotyuk? 19 MR. MOMOTYUK: Correct. 20 JUDGE CHARTOFF: Okay. Thank you. So do 21 you understand the options that I presented this morning? 22 23 MR. MOMOTYUK: Yes. 24 JUDGE CHARTOFF: And have you made a 25 decision?

1 MR. MOMOTYUK: Yes. 2 JUDGE CHARTOFF: Are you --3 MR. WALSH: We're requesting a hearing. 4 JUDGE CHARTOFF: You're requesting a 5 hearing? Okay. Do you have your calendar with you? 6 MR. WALSH: I do. 7 JUDGE CHARTOFF: Okay. So I'm looking at --8 I have the last week of March, the first week of April. And should I read off the dates? 9 10 MR. WALSH: I have availability both those 11 weeks, but not every day. 12 JUDGE CHARTOFF: Oh, okay. I've got March 13 25th, 26th, 27th, or I've got April 1st through 4th. 14 MR. WALSH: The 27th is available. 15 JUDGE CHARTOFF: Does that work for Staff? 16 MR. BRAUN: Yes. 17 JUDGE CHARTOFF: Yeah? March 27th. So can I ask why -- oh, you can bring the 18 19 microphone towards you. So your client is disputing that they were operating or advertising? 20 MR. WALSH: That is correct. The business 21 22 was transferred to a different company that does have a It was in the process. The website is managed 23 permit. by an individual in Philadelphia who had not updated the 24 25 website prop- -- fully. The business is now completely

BUELL REALTIME REPORTING, LLC

Page 10

transferred, but the website is now still down for 1 maintenance to make sure that it is in full compliance. 2 3 The company BM Logistics actually never performed any moving services for anybody. They were 4 originally going to be merely a broker, brokerage-type 5 6 company where they connected to other moving companies. 7 And they -- the main business of Boqdan Delivery is 8 brokerage of long haul trucking. This was seen as a 9 side business that might allow people who have trucks that aren't doing anything for the moment to do 10 11 something. 12 And in 2017, they decided to try this as an 13 alternative business model. They ran into this 14 particular issue back in October of 2017. They did apply for the permit at that time, they looked at it 15 16 further, decided that this was not a lucrative business 17 model, and began the process of transferring the company 18 to another company. 19 JUDGE CHARTOFF: Oh, okay. And are you aware of -- in Docket 170746, believe there's a -- there 20 was a prior cease and desist order? 21 22 MR. WALSH: Yes.

JUDGE CHARTOFF: And are you aware of Staff's letter in that docket asking the Commission to impose the suspended penalty?

1 MR. WALSH: Yes. 2 JUDGE CHARTOFF: Okay. Would you be -would you want to consolidate those two matters --3 4 MR. WALSH: Very much. JUDGE CHARTOFF: -- for a hearing? Okay. 5 I haven't received an actual 6 MR. WALSH: 7 order or anything from -- just that letter. 8 JUDGE CHARTOFF: Right. Yeah, the -- the 9 letter was sent, now it's pending Commission action. Does Staff have anything they want to add? 10 MR. BRAUN: No, Your Honor. 11 12 JUDGE CHARTOFF: Oh, okay. So we will -- so I'll set that hearing for 9:30 a.m. on March 27th, and 13 I'll get a notice out this afternoon or tomorrow. 14 So and if there's -- is there anything further? 15 16 MR. WALSH: I don't believe so. 17 JUDGE CHARTOFF: Oh, okay. So you are free Thank you for coming down. 18 to qo. 19 Okay. Let's see, so I'm -- okay. So the -next I'll call Docket TV-180843, Stage 7 Pianos. 20 21 MR. WILDES: Okay. I'm here. 22 JUDGE CHARTOFF: Still here, okay. So that was -- can you repeat your first and last name and spell 23 24 your last name for the court reporter? 25 MR. WILDES: Kenneth Wildes, W-i-l-d-e-s.

BUELL REALTIME REPORTING, LLC

Page 12 1 JUDGE CHARTOFF: And what is your position 2 with the company? 3 MR. WILDES: I'm the owner. JUDGE CHARTOFF: Okay. And I -- I 4 5 understand that you and Staff entered into an agreed order; is that correct? 6 7 MR. WILDES: Yep. 8 JUDGE CHARTOFF: Okay. Staff -- oh, Mr. Braun, do you want to bring me up a copy of the 9 order? 10 11 MR. BRAUN: Absolutely. 12 JUDGE CHARTOFF: So I'm going to go through the order right now. So, Mr. Wildes, you had a chance 13 14 to review the whole order? 15 MR. WILDES: Yes, I did. 16 JUDGE CHARTOFF: And do you understand it? I do understand it. 17 MR. WILDES: JUDGE CHARTOFF: Okay. And I see that you 18 and Mr. Braun have both signed it. Okay. It looks like 19 there's two violations in this case; one for offering a 20 move and one for advertising a move. 21 22 MR. WILDES: Yes. JUDGE CHARTOFF: And a \$5,000 penalty is 23 24 imposed, a \$4,500 portion of the penalty is suspended 25 for a period of two years and then waived provided that

your company refrains permanently from further 1 2 operations as a household goods carrier without first obtaining a permit. 3 4 MR. WILDES: Yes. 5 JUDGE CHARTOFF: Okay. And so the order to 6 cease and desist is permanent. It never expires. So if 7 Staff discovers you are still operating even after two 8 years, Staff can go straight to Superior Court and ask 9 for higher penalties. So do you understand that part? 10 MR. WILDES: Yes. 11 JUDGE CHARTOFF: Okay. So it's very 12 important that you follow the law. And let me see. 13 So is the entire part -- amount getting paid 14 today? 15 MR. BRAUN: I'm not for sure, Your Honor --16 MR. WILDES: I --17 MR. BRAUN: Go ahead. MR. WILDES: So I believe that I'm -- I'm 18 19 expecting to pay \$500 today, and I -- I can do that. 20 JUDGE CHARTOFF: Okay. So do you have any 21 questions about the order, Mr. Wildes? 22 MR. WILDES: Nope. It's very clear about 23 it. 24 JUDGE CHARTOFF: Okay. I'll go ahead and 25 sign it. Mr. Wildes, do we have your permission to

BUELL REALTIME REPORTING, LLC

Page 14 serve this order electronically by email? 1 2 MR. WILDES: Yes, that's -- that's good. JUDGE CHARTOFF: Okay. Mr. Braun, do we 3 have his email? 4 5 MR. BRAUN: I do, Your Honor. JUDGE CHARTOFF: Okay. Okay. Anything 6 7 further? 8 MR. BRAUN: No, Your Honor. 9 JUDGE CHARTOFF: Okay. You're free to go, 10 and we'll get this order sent to you today. Thank you. 11 MR. WILDES: Thank you so much, Your Honor. 12 MR. BRAUN: Thanks. JUDGE CHARTOFF: Okay. Okay. So next I'm 13 going to call Docket TV-190020, Royal Moving. 14 15 MR. THEIS: Hello, Your Honor. 16 JUDGE CHARTOFF: Good morning. Okay. Okay. 17 So can you please state your first and last name --MR. THEIS: Yes. 18 19 JUDGE CHARTOFF: -- spelling your last name for the record? 20 MR. THEIS: Jake --21 22 JUDGE CHARTOFF: You can --23 MR. THEIS: Jake --24 JUDGE CHARTOFF: -- pull that closer to you. 25 MR. THEIS: All right. Jake Theis,

1 T-h-e-i-s, and I'm the owner. 2 JUDGE CHARTOFF: And do you understand the options I laid out today? 3 MR. THEIS: Yes. 4 5 JUDGE CHARTOFF: Do you know how you want to proceed? 6 7 Yes, option A. MR. THEIS: There was a -just a little bit of com- -- miscommunication. 8 Ι 9 actually purchased a new truck, and then on my old truck, it cancelled out my permit. And I paid for my 10 11 new truck for the insurance for the year, and the 12 insurance company that I used, they go through another insurance company. And they didn't send the information 13 over to UTC, which actually I was operating without the 14 permit at the time. But my insurance actually 15 16 reimbursed me the \$500 to reinstate the new permit, and 17 I was issued the new -- new permit last week. So I have that here for my new permit as well. 18 19 JUDGE CHARTOFF: And in order to -- in TV -there was a prior docket, TV-170972, in which you had a 20 21 suspended penalty; are you aware of that? MR. THEIS: Correct. Well, that was because 22 I was operating with -- without the permit, but that was 23 due to the cancellation of my truck insurance. 24 So 25 that's -- and the insurance company -- I mean, I paid

Page	16	
1	them all in full at once for the new truck insurance,	
2	but they it's through TOP TOP Insurance and they	
3	work through Columbia Insurance. Well, Columbia	
4	Insurance didn't send that new information to the UTC.	
5	So for those two months, I figured I had a	
6	permit, but at the same time I didn't through UTC, but	
7	because of miscommunication, the insurance was offering	
8	the reimbursement of the \$500.	
9	JUDGE CHARTOFF: Oh, okay. So are you aware	
10	of Staff's letter seeking their letter dated February	
11	7th seeking to impose that suspended penalty?	
12	MR. THEIS: Yes, yeah.	
13	JUDGE CHARTOFF: Okay. Is so I guess I	
14	want to ask you and Mr. Braun if if you want to	
15	discuss the other the suspended penalty as well and	
16	deal with that today?	
17	MR. THEIS: I thought I thought it was	
18	all one one matter, that it was all one whole thing.	
19	I spoke with Sue Suzanne Stillwell and Mike Dotson,	
20	and they actually issued me the whole new permit because	
21	it was all just a miscommunication through UTC and the	
22	insurance.	
23	JUDGE CHARTOFF: Okay.	
24	MR. THEIS: I thought I complied with	
25	everything I that needed to do. Every information that	

Page 17 I got, I either called UTC or the insurance, they told 1 2 me what I needed to do, but it was kind of the middle insurance company that didn't send the information over 3 in time. So but as of now, I do have the permit and 4 5 everything's gone through so ... 6 JUDGE CHARTOFF: Good. Good. 7 So, Mr. Braun, do you want to -- during the 8 break, do you -- any objection to talking about the 9 other penalty as well? No, Judge. We'll talk about it 10 MR. BRAUN: 11 during the break. 12 JUDGE CHARTOFF: Okay. Okay. So yeah, when we take a break, you can talk to Staff and see if you 13 14 can come to an agreed order. 15 MR. THEIS: Okay. 16 JUDGE CHARTOFF: And -- and once you feel 17 comfortable that you understand the order and you agree with it, you and Mr. Braun will both sign it. It will 18 likely include an agreed penalty amount, and if not, you 19 can explain why the penalty should be different than 20 what Staff is recommending. 21 22 MR. THEIS: Okay. 23 JUDGE CHARTOFF: Okay. Any questions? 24 MR. THEIS: Nope. 25 JUDGE CHARTOFF: Okay. So please return to

BUELL REALTIME REPORTING, LLC

SEATTLE 206.287.9066 OLYMPIA 360.534.9066 SPOKANE 509.624.3261 NATIONAL 800.846.6989

Page 18 your seat, and you can speak to Mr. Braun at the break. 1 2 MR. THEIS: Thank you. 3 JUDGE CHARTOFF: Thank you. 4 Okay. So next I'm going to call Mover For 5 You LLC, Docket TV-190022. 6 MR. SACCHETTI: This is Mark Sacchetti, 7 president/owner of Mover For You. Last name is spelled 8 S-a-c-c-h-e-t-t-i. 9 JUDGE CHARTOFF: Thank you. Oh, okay. Ι 10 need to swear you in. 11 (Mark Sacchetti sworn.) 12 JUDGE CHARTOFF: Okay. Thank you. So, Mr. Sacchetti, do you understand your options here 13 14 today? 15 MR. SACCHETTI: Yes, ma'am. 16 JUDGE CHARTOFF: And do you --17 MR. SACCHETTI: Yes, I (inaudible)operating as a household goods carrier. I have reapplied for 18 19 my --20 JUDGE CHARTOFF: Hold on. Mr. Sacchetti, I can't hear you very well. Could you get a little closer 21 22 to the phone? 23 MR. SACCHETTI: Is that better? Is that 24 Is that any better? better? 25 JUDGE CHARTOFF: It's a little better.

Okay. Can you start again, please? Are you still 1 2 there? MR. SACCHETTI: Is that any better? 3 JUDGE CHARTOFF: Yes, that's better. 4 Thank 5 you. 6 Okay. Great, okay. MR. SACCHETTI: Yes, I 7 have -- I have stopped operating as a household goods 8 carrier until I get my temporary license back, my 9 temporary number back. I had applied back in August for 10 my temporary number. I -- I thought all of my 11 insurances were in place, and my insurance agent at the 12 time did tell me that everything was compliant for Washington Utilities Commission for me to actually apply 13 14 for a temporary number. 15 I did so. I was granted that temporary 16 number and then received in October that it wasn't -- I 17 did not have the proper coverages. So since then, I've 18 been scrambling to get the proper cargo coverage that was stated. It was actually, the coverage was stated on 19 my certificate of insurance, but for some reason, it --20 it wasn't applied to my policy. I -- I don't know why. 21 22 But anyway, I have gotten the proper coverages, and I just this morning re-sent everything 23 with the application fee and everything to Michael 24 25 Dotson to try to expedite this process after I take care

BUELL REALTIME REPORTING, LLC

Page	20	
1	of whatever fines, and whatever the situation I have	
2	with this, I'm hoping to be able to move forward after	
3	that.	
4	So I'm not sure how to go from there. Like	
5	I spoke with Brian a little bit this morning about the	
6	situation. And like I said, I just wanted to be	
7	compliant. I'm just I thought I was and then I	
8	wasn't, and now that brings me to today's hearing. So	
9	but so that's where I am. So I think I think I	
10	want to go with option A until I can get the temporary	
11	permit again. It's that's not clear.	
12	JUDGE CHARTOFF: Okay. Okay. So you would	
13	like to talk to Staff to see if you can come to an	
14	agreed order?	
15	MR. SACCHETTI: Yes, ma'am.	
16	JUDGE CHARTOFF: And is Staff okay with	
17	that?	
18	MR. BRAUN: Yes, Your Honor.	
19	JUDGE CHARTOFF: So I want to figure out how	
20	we're going to how you're going to connect with	
21	Mr. Sacchetti during the break. Do you have his phone	
22	number?	
23	MR. BRAUN: I do. I have his cell phone.	
24	JUDGE CHARTOFF: Okay. So is the plan that	
25	at some point in the next hour, I suppose, you're going	

to give Mr. Sacchetti a call and see if you can 1 2 negotiate an agreed order? MR. BRAUN: Correct. 3 JUDGE CHARTOFF: Okay. And, Mr. Sacchetti, 4 5 can you stay near your phone for the next -- at least 6 the next hour until Mr. Braun gives you a call? 7 MR. SACCHETTI: Yes, ma'am, absolutely. 8 JUDGE CHARTOFF: Okay. And then after -after your negotiations with him, we're going to 9 reconvene this proceeding, and then you'll have to call 10 back in on the bridge line to participate in the -- in 11 12 the second half when we approve the orders if you're 13 able to come to one. 14 MR. SACCHETTI: Okay. One thing, will that be today, will that be a later date? 15 16 JUDGE CHARTOFF: Yeah, yeah. So what 17 happens is after we take a break and Mr. Braun has a chance to meet with the parties, we'll go back on the 18 record and I will approve -- I will go through and 19 20 approve the orders. So in --21 MR. SACCHETTI: Okay. 22 JUDGE CHARTOFF: -- hopefully we'll get this 23 done quickly, but -- yeah, we'll -- we'll see how long 24 that takes, however long it takes. Okay. Do you have 25 any questions, Mr. Sacchetti?

BUELL REALTIME REPORTING, LLC

SEATTLE 206.287.9066 OLYMPIA 360.534.9066 SPOKANE 509.624.3261 NATIONAL 800.846.6989

Page 22 1 MR. SACCHETTI: No, ma'am. No, Your Honor. 2 JUDGE CHARTOFF: Oh, okay. So -- okay. 3 MR. SACCHETTI: Just wait by my phone for Brian and then we'll go forward from there. 4 5 JUDGE CHARTOFF: Yep. Okay. Thank you. 6 MR. SACCHETTI: Awesome. Thank you. Have a 7 good morning. 8 JUDGE CHARTOFF: So before we move on, let me re-call the parties who did not appear. Is there 9 anyone from Galaxy Moving Company on the bridge line or 10 in the room? Okay. Hearing nothing, and is there 11 12 anyone from Pro Movers LLC, doing business as Groovin No, okay. So we'll deal with those after the Movin? 13 14 break. 15 Have you heard from either of those parties? 16 MR. BRAUN: I have not heard from either 17 party since I called them about the adjournment due to the inclement weather. Galaxy Moving individual was, 18 we'll say, adversarial in all talks. So and then as for 19 Pro -- Movin Groovin, I'm not sure where he's at. 20 Ι haven't heard anything. I can -- during the break, I'll 21 22 also check my phone, my office line, and see if he left any messages or anything from that. 23 24 JUDGE CHARTOFF: Okay. Anything else before 25 we take a break?

Page 23 1 MR. BRAUN: No, Your Honor. 2 JUDGE CHARTOFF: Okay. We are in recess. (Recess taken from 9:33 a.m. 3 4 until 10:34 a.m.) JUDGE CHARTOFF: Okay. We are back on the 5 6 record. I understand that the cease and desist orders 7 have been explained to each company. I'll call you back 8 one at a time, and the order that I'm going to call people back is first Royal Moving followed by Mover For 9 Then we'll do Pro Movers, doing business as 10 You. Groovin Movin and finally Galaxy Moving. 11 12 So -- okay. Mr. Theis, I -- I think I forgot to swear you in this morning. So I'm going to 13 14 swear you in right now, okay? 15 MR. THEIS: Yes. 16 (Jake Theis sworn.) 17 JUDGE CHARTOFF: Thank you. Okay. So, Mr. Theis, did you have a chance to read the whole 18 19 order? 20 MR. THEIS: Yes. 21 JUDGE CHARTOFF: And do you understand it? 22 MR. THEIS: Yes. 23 JUDGE CHARTOFF: And I see that you and Mr. Braun have both signed it. Okay. And the penalty 24 25 is \$5,000. The 4,000 portion of the penalty is

Page 24 suspended for a period of two years from the date of 1 this order and waived thereafter. So you have your 2 3 permit --4 MR. THEIS: Yes. 5 JUDGE CHARTOFF: -- correct? 6 Does he have his permit? 7 Okay. So this would -- the suspended 8 portion of the penalty would -- would be unsuspended, 9 would be due, if you lose your permit and continue to 10 operate. 11 MR. THEIS: Okay. JUDGE CHARTOFF: And there's no payment 12 13 schedule it looks like. Payment will be made today? 14 MR. THEIS: Correct, yes. 15 JUDGE CHARTOFF: Do you have any questions 16 about this order? 17 MR. THEIS: No, ma'am. JUDGE CHARTOFF: Is there a recommendation 18 on -- does Staff have a recommendation on the other 19 20 docket, which is order TV -- Docket TV-170972? MR. TURCOTT: Yes, Your Honor. Mike Turcott 21 for Commission Staff, and we discussed this. This was a 22 previous docket where the Commission imposed a \$5,000 23 penalty and suspended all but \$500 of it. And after 24 25 discussing with Mr. Theis, understanding his financial

Page 25 circumstances and compliance history, Staff believes 1 2 that it would be the best interest of both parties that the suspended portion remain suspended as an incentive 3 4 for the company to remain within compliance. 5 JUDGE CHARTOFF: Thank you. So that other docket, I will take 6 Okay. 7 that under advisement, and we will issue a separate 8 letter. And I believe we -- the -- I can say the Commission will suspend -- continue to suspend that --9 10 the \$4500 in the other proceeding. 11 MR. THEIS: Okay. Thank you so much. 12 JUDGE CHARTOFF: So I'm going to sign this order, and I will hand this back to Staff. So you don't 13 14 have any other questions? 15 MR. THEIS: Nope. 16 JUDGE CHARTOFF: Okay. We are going to get 17 a copy to you, and once you have that copy, you're free 18 to go. 19 MR. THEIS: All right. Thank you. 20 JUDGE CHARTOFF: Okay. So the next party I'm going to call is Mover For You. 21 22 MR. SACCHETTI: This is Mark Sacchetti, 23 owner/president of Mover For You. 24 JUDGE CHARTOFF: Okay. So I understand -- I 25 have an order here that is not signed. So tell me,

Page 26 Mr. Sacchetti, what -- what you agree to and what you --1 2 and --MR. SACCHETTI: We -- we -- I talked with 3 both Mr. Braun and Mr. Turcott over the phone. 4 I'm heading back to my office to sign the agreement right 5 6 now, once I can pull it up and print it. But I have --7 I have agreed to both fines that were placed on me, 8 suspended down to a thousand dollars with a suspension 9 lasting two years to make sure I get compliant. I am working on getting compliant, and I am 10 11 going to be making a payment of a hundred dollars 12 today -- today towards that fine and then a hundred dollars per month until it's paid off with the 13 understanding of also knowing that -- that I'm still 14 under the suspension and trying to -- and doing all the 15 16 things for my application and to get compliant so --17 JUDGE CHARTOFF: Oh --MR. SACCHETTI: -- that's what I agreed to 18 19 when I talked to them on the phone. 20 JUDGE CHARTOFF: Oh, okay. So this is 21 the -- so you're intending to sign this later today? 22 MR. SACCHETTI: Yeah, I am heading up --I -- I'm -- I -- I can't print it up right now, but 23 within the next ten minutes I'll be in my office, be 24 25 able to print it, sign it, and scan it right back to

1 them.

2	JUDGE CHARTOFF: Okay. Okay. And do you
3	have any questions about the order?
4	MR. SACCHETTI: No, no questions, no.
5	JUDGE CHARTOFF: Okay. All right. So I
6	will okay. Typically we sign these here, but since I
7	can't do that, I please sign the order and return it
8	to us. If we don't get it within the next twenty I
9	guess, 48 hours, I will have to go ahead and issue an
10	order, but if you sign this, then I assume Mr. Braun
11	will sign it and I will sign it and we will it will
12	be in effect.
13	MR. SACCHETTI: Thank you, Your Honor.
14	JUDGE CHARTOFF: Does that make sense?
15	MR. BRAUN: The only thing I ask, Your
16	Honor, is that Mr. Sacchetti agrees to being served by
17	processor by email, once the order is finalized, that he
18	will accept service through electronically.
19	MR. SACCHETTI: I agree. I agree to that.
20	JUDGE CHARTOFF: Okay. And do we have his
21	email?
22	MR. BRAUN: I do, Your Honor.
23	JUDGE CHARTOFF: Okay. Okay. So sounds
24	
24	like we have a plan. I'm going to I'll give this

BUELL REALTIME REPORTING, LLC SEATTLE 206.287.9066 OLYMPIA 360.534.9066 SPOKANE 509.624.3261 NATIONAL 800.846.6989

Page 28 Okay. And, Mr. Sacchetti, you're free to go 1 2 and when -- please get this taken care of within 48 3 hours. 4 MR. SACCHETTI: I will, Your Honor. Thank 5 you very much for your time today. JUDGE CHARTOFF: Thank you. Okay. 6 7 Okay. So the next party I'm going to call 8 is Pro Movers, doing business as Groovin Movin. 9 MR. GONCHARUK: Present, Your Honor. Hello? 10 JUDGE CHARTOFF: Oh, yes, yes. 11 MR. GONCHARUK: Present, Your Honor. JUDGE CHARTOFF: Can I -- give me a moment. 12 I'm flipping through my notes to figure out where we are 13 with this case. So can you please state your first and 14 last name and spell your last name for the court 15 16 reporter? 17 MR. GONCHARUK: Andrey Goncharuk, G-o-n-c-h-a-r-u-k. 18 19 JUDGE CHARTOFF: Is that -- let me make sure I have your name right. Is it Mr. Goncharuk? 20 21 MR. GONCHARUK: Yeah, that's it. 22 JUDGE CHARTOFF: And what is your relationship to the company? 23 MR. GONCHARUK: I'd be the owner. 24 25 JUDGE CHARTOFF: The owner? And so you

missed the -- the discussion I gave -- the explanation I 1 2 gave earlier, but I've been told that you had a discussion with Staff during the break? 3 MR. GONCHARUK: That's correct. 4 5 JUDGE CHARTOFF: That's correct? And so are 6 you willing to -- let's see what -- let me go over your 7 history. So Groovin Movin held a permit which was 8 cancelled in 2016. And then it looks like you applied for a permit in the summer of 2018, and you received a 9 permit in October of 2018. However, prior to the -- you 10 11 were -- Staff is alleging that you were operating before 12 you received the permit. Does that -- Mr. Braun, does that sound 13 14 correct? 15 MR. BRAUN: Yes, Your Honor. 16 JUDGE CHARTOFF: So and it looks like we had 17 you scheduled to go into mover's court in November and 18 you didn't appear. 19 MR. GONCHARUK: I was out of the country. 20 JUDGE CHARTOFF: You were out of the 21 country, okay. So we did do a default order, but then 22 we vacated it because you --23 MR. GONCHARUK: I requested to reschedule. 24 JUDGE CHARTOFF: Yeah, so here we are. So 25 at this point, are you willing to admit that you were

BUELL REALTIME REPORTING, LLC

Page 30

1 operating --

2 MR. GONCHARUK: What I will -- what I'd be 3 requesting, I guess, at this point is I went through 4 surgery. You don't see me -- you don't get to see me. 5 I've had a really hard time with reapplying with this 6 whole permit. I'm doing my best to be compliant. I am 7 a one-man -- a small company, and I'm hearing some of 8 the options.

9 I mean, I did lose a lot of money on marketing, for marketing this winter quarter, and it put 10 11 me in a real desperate position to request -- I'd love 12 to not necessarily disagree with them, but I heard somebody's \$4500 suspended, but is there even a 13 possibility to get the whole thing suspended because --14 for the two years? Because I'm not planning to be 15 16 incompliant. I understand the incentive, but as a 17 financial situation, I'm looking for leverage here in my favor. As much as I'd love to give you guys, you know, 18 all the money that you guys deserve, can we come up with 19 a -- is there any better options? 20 21 JUDGE CHARTOFF: Are there any better 22 options. I can take this under advisement. I can tell you that the factors that we look at in setting the 23 penalty are willingness to comply with Commission rules 24

25 and your compliance history. And the fact that you were

permitted and then you operated when you weren't 1 2 after -- you know, after you had lost your permit, does weigh against you and that's why Staff might be 3 4 asking --5 MR. GONCHARUK: Your Honor, I -- I 6 understand. The only reason why I became incompliant 7 was due to a major accident that left me hospitalized. And while -- I mean, and being embezzled while being 8 hospitalized put me in extremely desperate circumstances 9 10 of survival with no support from family. I mean, I can -- if I have to, I can get 11 12 really deep and, I mean, obviously proving to you -- I mean, maybe not -- wouldn't do much, but the 13 circumstances were grave for me and -- but if -- if that 14 can't serve something that, you know, can give me any 15 16 kind of help, I don't know. If that's not a good enough, then I really am not any kind of power to 17 negotiate here or request anything unless you guys grant 18 19 me anything. 20 JUDGE CHARTOFF: Um --MR. GONCHARUK: And I understand, it 21 22 looks -- it looks bad, but the circumstances are just... JUDGE CHARTOFF: Okay. When was the 23 accident? 24 25 MR. GONCHARUK: It was in April of 2016 and

Page 32 I've been hospitalized for a while. Major twisted up 1 2 ankle. My right side was very, very bad, but I mean... 3 JUDGE CHARTOFF: Okay. 4 MR. GONCHARUK: And I've been just following 5 up with multiple surgeries to get hardware out and all 6 Just last January I finally completed the whole that. 7 therapy and got all my hardware removed and finally 8 completing the final stages of being able to walk 9 normally without a brace. 10 JUDGE CHARTOFF: Okay. Oh, okay. I think I 11 actually forgot to swear him in too as well. 12 So let me swear you in. 13 (Andrey Goncharuk sworn.) 14 JUDGE CHARTOFF: Okay. So do -- are you 15 willing to admit that you did engage in a household 16 goods moving business prior to getting your permit 17 reinstated? MR. GONCHARUK: 18 There was a lapse and it was 19 due to a certificate holder stamp that I didn't get on 20 the insurance policy. 21 JUDGE CHARTOFF: Okay. There was a lapse 22 and during that time you continued to operate? 23 MR. GONCHARUK: There -- there -- there was 24 a -- there was a lapse and I didn't catch the stamp, and 25 then by the time I caught it and received my permit, I

Page 33

got served after I received my permit. 1 2 JUDGE CHARTOFF: Okay. And do you understand --3 MR. GONCHARUK: I understand. I did -- I 4 did what I could to catch the issue before it became a 5 6 court issue, but after I fixed it I got served, after 7 receiving the permit. So -- which kind of threw me a 8 little bit off and I asked -- and I mean, for me, I was thinking, I mean, if I went to the DMV and I got my 9 10 license and then I got pulled over and the police officer asked me, have you drove before you received 11 this license? I'm going to say yes -- or whatever, just 12 without it, I mean --13 14 JUDGE CHARTOFF: Okay. No, Mr. Goncharuk, I -- that's -- I understand that, and that is why we 15 16 vacated that default order. We understand that you were 17 confused about that. So I don't need to hear from you on that. 18 19 MR. GONCHARUK: Okay. 20 JUDGE CHARTOFF: I'm going to ask -- at this 21 time, I'm going to ask Mr. Braun to make a penalty 22 recommendation, and when he's done, I will give you one last chance to comment, and then I will take this under 23 24 advisement and issue an order. 25 So -- okay. So, Mr. Braun, go ahead.

Page 34 Thank you, Your Honor. 1 MR. BRAUN: 2 Consistent with Staff recommendation is that I'm going to recommend a penalty of \$5,000, with a portion of 3 \$4,000 suspended, with a thousand dollars due. Again, 4 the standard for this situation and for these 5 circumstances, and that's all we have to recommend. 6 7 JUDGE CHARTOFF: Okay. And the 8 circumstances are that he was previously permitted? Correct. 9 MR. BRAUN: That he was previously permitted. During the time of not having a permit, I 10 was able to find advertisement and also to secure a 11 12 move. Yes, he has recently gained back his permit, but during the time he did not have a permit, he operated. 13 14 JUDGE CHARTOFF: Okay. Okay. And, Mr. Goncharuk, do you have anything else to add? 15 16 MR. GONCHARUK: I mean, to that, I 17 understand the Commission would like to serve its penalty, they have a side. We have the judge in 18 between. And I mean, the only thing I've had is I kind 19 of already explained myself, and I'm at the mercy of the 20 advisement of the judge. So all I guess I have 21 22 commentary is if there's nothing -- better option for me, I'd love to receive it. If not, then I appreciate 23 everybody's time, and I apologize that I had to bring 24 25 the Commission to this point and waste their time being

Page 35

in this situation. But well, I mean, I don't know if 1 2 there's really much that can be said. JUDGE CHARTOFF: Okay. Okay. Thank you. 3 4 So I will -- I will take this under advisement. I will 5 issue an order in ten days. 6 MR. GONCHARUK: Thank you so much. 7 JUDGE CHARTOFF: So be on the lookout for 8 that. Okay. So you are free to go. 9 MR. GONCHARUK: Thank you, Your Honor. JUDGE CHARTOFF: So -- okay. And -- okay. 10 11 So this concludes the list of companies present in the 12 hearing room today. There is no one else in the hearing So we can proceed with the motion for default for 13 room. Galaxy Moving Company. I guess before I proceed, I'll 14 give them one last chance. Is Galaxy Moving Company LLC 15 16 present on the bridge line? Hearing nothing. 17 Okay. So I had a chance to review Galaxy Moving Company, Docket 180519. The Commission's 18 evidence that there was an offer for an intrastate move 19 in Washington and that there was advertising that meets 20 the definition of 81.80.075, engaging in business as a 21 22 moving company without a household goods permit. 23 So what is Staff's motion with respect to 24 this company? 25 MR. BRAUN: Your Honor, I'm asking for the

Page	36
1	default of \$5,000 penalty.
2	JUDGE CHARTOFF: Okay. So nothing would be
3	suspended?
4	MR. BRAUN: Correct.
5	JUDGE CHARTOFF: Please just briefly walk
6	through the evidence you have for this company as well
7	as when and how service was accomplished.
8	MR. BRAUN: On January 25th, 2018, I
9	reopened a 2017 investigation concerning Galaxy Moving
10	Company. On January 25th, 2018, I visited the website
11	of Galaxymoving.org. I observed a telephone number of
12	425-954-9276 advertising one truck and two movers for
13	\$85 an hour. I observed other observations of
14	advertisements on Yelp, and when I looked up at the
15	Secretary of State for Galaxy Moving, I found the
16	information of an individual of a Hong Brooks.
17	On January 30th, 2018, I searched Commission
18	records and verified that Galaxy Moving was not
19	permitted. And also on January 30th, 2018, I sent a
20	compliance letter to Hong Brooks of Galaxy Moving asking
21	them to cease and desist or become compliant. On
22	March 6th, 2018, I sent another compliance letter
23	notifying them to cease and desist operations.
24	On April 23rd, 2018, posing as a customer, I
25	called the same phone number as before, I spoke with an

Page 37

1 individual who identified himself as Rick and stated 2 that he was the owner of Galaxy Moving. I received a 3 quote of \$80 per hour for two guys and a truck or \$120 4 per hour for three guys and a truck to move between two 5 points in Washington State.

6 After all the orders were submitted, 7 Mr. Brooks was -- tried to avoid service, was actually 8 served on January 21st of 2019 at 12306 - 19th Avenue 9 Southeast in Everett. With that order to the process 10 server, I included a photograph. Mr. Brooks stated that 11 he wasn't who he was but was able to confirm to the 12 photo identification.

13 To appear -- as the Court is aware, the 14 scheduled hearing was for February 12th, 2019. That 15 hearing was postponed due to weather inclement. I 16 called Mr. Brooks and was asking, said, hey, as a 17 courtesy, could you please -- you know, can I have the email address so that I can send you the notice because 18 we're getting -- we're having these adjournments. 19 Mr. Brooks was adversarial. Mr. Brooks responded to me 20 as, You have my email address, you know the website, 21 22 just send it there.

And so he was aware of the new pending court date of today with proper service, and I ask for the default. Page 38 JUDGE CHARTOFF: Thank you. Okay. I will grant that motion for default for this company, Galaxy Moving Company LLC. Okay. I'm going to sign the default order. Okay. Any other business we need to take care of today? MR. BRAUN: No, Your Honor. JUDGE CHARTOFF: Okay. Thank you. We are adjourned. (Adjourned at 10:59 a.m.)

L

	Page 39
1	CERTIFICATE
2	
3	STATE OF WASHINGTON
4	COUNTY OF THURSTON
5	
6	I, Tayler Garlinghouse, a Certified Shorthand
7	Reporter in and for the State of Washington, do hereby
8	certify that the foregoing transcript is true and
9	accurate to the best of my knowledge, skill and ability
10	and the second s
11	
12	Joyler Garlinghouse -
13	Tayler Garlinghouse, CCR 3358
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	