1	Exhibit No	(TJ-1T)
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4	Before the Washington Utilities and Transportation Commission	
5	Washington Utilities and Transportation Commission	
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7	In the Matter of the Application of Waste Management of Washington, Inc.	
8	D/B/A WM Healthcare Solutions of Washington Docket No. TG-120033	
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13	DIRECT TESTIMONY OF TERRY JOHNSON	
14	On behalf of Waste Management of Washington, Inc.	
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18	October 1, 2012	
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	Direct Testimony of Terry Johnson	

1	Q.	Please state your name and business address.
2	A.	My name is Terry Johnson. My business address is 503 East Highland Avenue, Chelan
3		WA 98816.
4	Q.	By whom are you employed and in what capacity?
5	A.	I am employed by Lake Chelan Community Hospital as Director of Plant Engineering.
6	Q.	Would you please describe your educational background and professional
7		employment experience?
8	A.	I received a Bachelor of Science in Accounting from San Diego State University in
9		1974. I became a Certified Public Accountant in Washington in1976. My CPA
10		certification is now inactive. I have been employed by Lake Chelan Community
11		Hospital since 1999.
12	Q.	What are your primary responsibilities for Lake Chelan Community Hospital?
13	A.	I am responsible for overseeing the plant, biomedical equipment, security, safety and
14		utilities, including the collection of Lake Chelan Community Hospital's regulated
15		biomedical waste ("RMW") by the hauler.
16	Q.	What are the subjects of the testimony you are offering today?
17	A.	I will testify about the reasons why Lake Chelan Community Hospital supports Waste
18		Management of Washington, Inc.'s application for statewide authority to provide RMW
19		services.
20	Q.	Please describe Lake Chelan Community Hospital's facility.
21	A.	Lake Chelan Community Hospital is a 25-bed facility with a 24-hour emergency room
22		and both inpatient and outpatient services, including a surgical center, birth place,
23		physical therapy, laboratory services and radiology.
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1	ν.	vino provides Lake Chefan Community Hospital Kivivi service.
2	A.	Lake Chelan Community Hospital contracts with Stericycle of Washington, Inc. to
3		provide RMW service.
4	Q.	Does Lake Chelan Community Hospital support Waste Management's application
5		for statewide authority?
6	A.	Yes.
7	Q.	Why does Lake Chelan Community Hospital support this application?
8	A.	Lake Chelan Community Hospital currently has only one option for RMW service.
9		Lake Chelan Community Hospital strongly supports a competitive market for RMW
10		service which will ensure the highest possible quality of service for this specialized
11		waste with its material risk of ongoing generator liability. A choice among haulers will
12		provide Lake Chelan Community Hospital with leverage and the ability to obtain a true
13		market price. Moreover, having a single source for such a critical service increases the
14		risk assessment in the event of a major catastrophe like a forest fire closing roads or an
15		earthquake.
16	Q.	Does this conclude your direct testimony?
17	A.	Yes.
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