From: Maxwell, Amanda (UTC) **UTC DL Records Center** To:

Cc: Pearson, Rayne (UTC); Feeser, Bridgit (UTC); Hawkins-Jones, Jacque (UTC) Subject: FW: Today"s UTC Workshop on the HHG Tariff No. 15-C Rate Band Review

Date: Wednesday, October 23, 2019 4:46:41 PM

Attachments: 2019 WMC Remarks to the UTC Workshop - HHG Tariff No. 15-C Rate Band Review.docx

Records: Can you please file this email and attachment to Docket #190664. Thank you,

AM

**From:** jim@wmcmovers.com [mailto:jim@wmcmovers.com]

Sent: Thursday, October 17, 2019 4:29 PM

To: Maxwell, Amanda (UTC) <amanda.maxwell@utc.wa.gov>; Pearson, Rayne (UTC)

<rayne.pearson@utc.wa.gov>

Subject: Today's UTC Workshop on the HHG Tariff No. 15-C Rate Band Review

## Good Afternoon Amanda and Rayne -

Attached is a copy of my remarks provided at today's UTC Workshop on the HHG Tariff No. 15-C Rate Band Review. Feel free to do whatever you want with them.

Today is day one of a thirty-day clock to get the rates review completed so you can show a rates spread between the Maximum and Minimum Rate Bands contained in the UTC HHG Tariff No. 15-C sufficient to move forward. I will be checking in weekly on the status.

In the meantime, regulated Intrastate HHG moving carriers continue to suffer trying to meet their business financial objectives. If you were listening, you heard sufficient comments from actual regulated intrastate HHG moving carrier owners on how the current HHG Tariff No. 15-C rates preclude their growth, make it unable to hire decent qualified drivers and workers, and in some cases not being able to service customer requests for service.

You should have also heard from the HHG moving carrier owners in attendance there is **NO** desire to economically deregulate the entire UTC HHG Tariff No. 15-C. The Minimum Band must remain! New applicants for intrastate HHG moving authority must have a baseline for providing estimates to their customers. And the Minimum Band would be a basis for determining if a HHG moving carrier is legit or not. And

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finally, those App Based moving businesses seeking HHG authority would have a "hay-day" with no required HHG Tariff 15-C rates!

The regulated HHG moving carriers in Washington simply want the opportunity to offer for the consumers approval - reasonable rates to properly service each individual consumer's relocation requirements. Under this scenario, THE CONSUMER IS IN CHARGE OF WHAT THEY ARE WILLING TO PAY, and the intrastate moving industry remains COMPETITIVE.

Please note too, strong consumer protections are already in place by UTC WAC 480-15 and HHG Tariff No. 15-C rules.

Thank you.

Jim Tutton, Jr., Executive Director WMC

Office: (253) 328-5641 Cell: (206) 499-9216

Email: jim@wmcmovers.com

Twitter: @wa\_movers or @\_tutton

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