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 1 BEFORE THE WASHINGTON

 2 UTILITIES AND TRANSPORTATION COMMISSION

 3 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 4 In the Matter of Determining )DOCKET TV-180843

 the Proper Carrier Classification )

 5 of, and Complaint for Penalties )

 Against: )

 6 )

 )

 7 STAGE 7 PIANOS LLC )

 )

 8 )

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 9

 MOVER'S COURT, VOLUME I

10

 Pages 1-39

11

 ADMINISTRATIVE LAW JUDGE LAURA CHARTOFF

12 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

13

 February 25, 2019

14

 9:00 a.m.

15

16 Washington Utilities and Transportation Commission

 1300 South Evergreen Park Drive Southwest

17 Olympia, Washington 98504

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 REPORTED BY: TAYLER GARLINGHOUSE, CCR 3358

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0002

 1 A P P E A R A N C E S

 2

 ADMINISTRATIVE LAW JUDGE:

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22 FOR STAGE 7 MOVERS:

 (Via bridge)

23 KEN WILDES

 Owner

24

25 \* \* \* \* \*

0003

 1 OLYMPIA, WASHINGTON; FEBRUARY 25, 2019

 2 9:00 A.M.

 3 --o0o--

 4 P R O C E E D I N G S

 5

 6 JUDGE CHARTOFF: Good morning. We are on

 7 the record. Today is Monday, February 25th, 2019, and

 8 the time is approximately 9:05 a.m. My name is Laura

 9 Chartoff. I am an administrative law judge with the

10 Washington Utilities and Transportation Commission.

11 There are six household goods carriers who

12 should be here today. So the first thing I will do is

13 see who's here. There is a court reporter who is

14 recording everything we say, so when I call your name,

15 please raise your hand and say "here" or "present." And

16 if you are on the bridge line, just say -- identify

17 yourself.

18 So the first one is Docket TV-180519, Galaxy

19 Moving Company?

20 Okay. Hearing nothing, Docket TV-180798,

21 Pro Movers LLC, doing business as Groovin Movin?

22 Okay. Hearing nothing, Docket TV-190023, BM

23 Logistics LLC, doing business as Bogdan Movers?

24 MR. WALSH: Present with counsel.

25 JUDGE CHARTOFF: Thank you.

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 1 Okay. TV-180843, Stage 7 Movers?

 2 MR. WILDES: This is Ken Wildes. I'm the

 3 owner of Stage 7 Pianos.

 4 JUDGE CHARTOFF: Thank you.

 5 Okay. Docket TV-190020, Royal Moving?

 6 MR. THEIS: Here.

 7 JUDGE CHARTOFF: Thank you.

 8 And Docket TV-190022, Mover For You?

 9 MR. SACCHETTI: This is Mark Sacchetti,

10 owner/president of Mover For You LLC.

11 JUDGE CHARTOFF: Thank you.

12 Okay. So there are two companies who are

13 not here today. Those companies may be held in default.

14 I will deal with that later this morning.

15 Okay. So you are here because the

16 Commission has information that your company is or was

17 operating or advertising as a household goods carrier

18 without a permit. Operating as a household goods

19 carrier without the permit is illegal and subject to a

20 penalty of up to $5,000 per violation.

21 If you are found to have engaged in business

22 as a household goods carrier without a permit, the

23 Commission can order you to cease and desist operating

24 and impose the penalty. The Commission has initiated

25 enforcement action against you and your business and at

0005

 1 this preliminary hearing, I am going to ask you how you

 2 want to proceed.

 3 So there are two options today. So option A

 4 is to agree to cease and desist operating as an

 5 unpermitted household goods carrier. If you choose this

 6 option, you must agree to stop providing, offering, or

 7 advertising unpermitted household goods services unless

 8 or until you receive a household goods permit from the

 9 Commission.

10 If you choose this option, you will need to

11 show what you have done to shut down your business

12 either completely or partially, and I'm going to want to

13 see proof that you're no longer operating or

14 advertising.

15 If you were operating without a permit but

16 have since applied for and obtained a permit in advance

17 of that hearing, please let me know when I call you up.

18 In that case, you can continue to operate so long as you

19 maintain your permit, but Staff will want you to agree

20 that you will stop operating if you lose that permit.

21 Okay. So that was option A. Option B is to

22 ask for a classification hearing, and you would choose

23 option B if you believe that you are not operating

24 illegally and that your business is not subject to

25 regulation from the Commission. In other words, you'd

0006

 1 be denying that you offer or advertised household goods

 2 services.

 3 So if you choose this option, we will

 4 schedule a formal evidentiary hearing where you will be

 5 required to present proof that your business is not

 6 within the regulatory jurisdiction of the Commission.

 7 And the hearing will be set in the next two months with

 8 a deadline a week before the hearing for both you and

 9 Commission Staff to list your witnesses and file any

10 exhibits. So I have some dates available. We'd be

11 looking at the end of March, beginning of April, or

12 possibly into May.

13 So Brian Braun will be speaking for

14 Commission Staff this morning. If you have not already

15 met Mr. Braun, he is seated at the table to my right.

16 He is a Commission compliance investigator.

17 So now that we've gone over your choices, I

18 will explain what else will happen this morning. So in

19 a few minutes, I will call you up here to make your

20 choice, and at that time, I will swear you in so that

21 anything you tell the Court will be under oath. And

22 once you're sworn in, I will ask if you understand your

23 choices for today's hearing and ask you to state your

24 choice. If there's anything else you want to explain to

25 me at this time, you will have a chance to do that.

0007

 1 And if you choose option A, that is to

 2 testify how you're going to comply with the household

 3 goods carrier laws and rules, whether by getting out of

 4 the business or by maintaining your permit, you can

 5 explain how you plan to do that. And depending on what

 6 proof you can provide, you may be given an opportunity

 7 to meet with Staff during the break to negotiate an

 8 agreed order to resolve this matter. The agreed order

 9 will also deal with the penalty.

10 So you were each served with a complaint

11 that asked the Commission to penalize you for engaging

12 in business as a household goods carrier without a

13 permit. The law sets the maximum penalty at $5,000 per

14 violation. Staff will recommend a penalty, and you will

15 have a chance to reach agreement with Staff about the

16 penalty amount. If you're unable to agree, Staff will

17 explain the recommendation, but the Commission will make

18 the final decision about the penalty amount.

19 And finally, if you choose option B, that is

20 you're denying that you're operating as a household

21 goods mover, we will schedule another hearing. And in

22 that case, it would help if you know your schedule for

23 the next month or two so we can choose a hearing date.

24 So, Staff, I'll swear you in now.

25 (Brian Braun sworn.)

0008

 1 JUDGE CHARTOFF: Thank you.

 2 Okay. And I'll call the carriers. I'll

 3 start with BM Logistics LLC, Bogdan Movers. Please come

 4 forward. So please make sure your microphone is turned

 5 on and you probably have to pull it towards you.

 6 MR. WALSH: We can share?

 7 JUDGE CHARTOFF: Sure, sure. It's just so

 8 people on the bridge line can hear what's going on.

 9 Okay. So please -- so are you counsel?

10 MR. WALSH: Yes, I am. If I can introduce

11 myself? My name is Sean Walsh, counsel for BM Logistics

12 LLC. And on my right here is Orest Momotyuk. He is

13 vice president of BM Logistics.

14 JUDGE CHARTOFF: What was the first name?

15 MR. WALSH: Orest, O-r-e-s-t.

16 JUDGE CHARTOFF: Okay.

17 MR. WALSH: Momotyuk, M-o-m-o-t-y-u-k.

18 JUDGE CHARTOFF: Orest Momotyuk?

19 MR. MOMOTYUK: Correct.

20 JUDGE CHARTOFF: Okay. Thank you. So do

21 you understand the options that I presented this

22 morning?

23 MR. MOMOTYUK: Yes.

24 JUDGE CHARTOFF: And have you made a

25 decision?

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 1 MR. MOMOTYUK: Yes.

 2 JUDGE CHARTOFF: Are you --

 3 MR. WALSH: We're requesting a hearing.

 4 JUDGE CHARTOFF: You're requesting a

 5 hearing? Okay. Do you have your calendar with you?

 6 MR. WALSH: I do.

 7 JUDGE CHARTOFF: Okay. So I'm looking at --

 8 I have the last week of March, the first week of April.

 9 And should I read off the dates?

10 MR. WALSH: I have availability both those

11 weeks, but not every day.

12 JUDGE CHARTOFF: Oh, okay. I've got March

13 25th, 26th, 27th, or I've got April 1st through 4th.

14 MR. WALSH: The 27th is available.

15 JUDGE CHARTOFF: Does that work for Staff?

16 MR. BRAUN: Yes.

17 JUDGE CHARTOFF: Yeah? March 27th.

18 So can I ask why -- oh, you can bring the

19 microphone towards you. So your client is disputing

20 that they were operating or advertising?

21 MR. WALSH: That is correct. The business

22 was transferred to a different company that does have a

23 permit. It was in the process. The website is managed

24 by an individual in Philadelphia who had not updated the

25 website prop- -- fully. The business is now completely

0010

 1 transferred, but the website is now still down for

 2 maintenance to make sure that it is in full compliance.

 3 The company BM Logistics actually never

 4 performed any moving services for anybody. They were

 5 originally going to be merely a broker, brokerage-type

 6 company where they connected to other moving companies.

 7 And they -- the main business of Bogdan Delivery is

 8 brokerage of long haul trucking. This was seen as a

 9 side business that might allow people who have trucks

10 that aren't doing anything for the moment to do

11 something.

12 And in 2017, they decided to try this as an

13 alternative business model. They ran into this

14 particular issue back in October of 2017. They did

15 apply for the permit at that time, they looked at it

16 further, decided that this was not a lucrative business

17 model, and began the process of transferring the company

18 to another company.

19 JUDGE CHARTOFF: Oh, okay. And are you

20 aware of -- in Docket 170746, believe there's a -- there

21 was a prior cease and desist order?

22 MR. WALSH: Yes.

23 JUDGE CHARTOFF: And are you aware of

24 Staff's letter in that docket asking the Commission to

25 impose the suspended penalty?

0011

 1 MR. WALSH: Yes.

 2 JUDGE CHARTOFF: Okay. Would you be --

 3 would you want to consolidate those two matters --

 4 MR. WALSH: Very much.

 5 JUDGE CHARTOFF: -- for a hearing? Okay.

 6 MR. WALSH: I haven't received an actual

 7 order or anything from -- just that letter.

 8 JUDGE CHARTOFF: Right. Yeah, the -- the

 9 letter was sent, now it's pending Commission action.

10 Does Staff have anything they want to add?

11 MR. BRAUN: No, Your Honor.

12 JUDGE CHARTOFF: Oh, okay. So we will -- so

13 I'll set that hearing for 9:30 a.m. on March 27th, and

14 I'll get a notice out this afternoon or tomorrow. So

15 and if there's -- is there anything further?

16 MR. WALSH: I don't believe so.

17 JUDGE CHARTOFF: Oh, okay. So you are free

18 to go. Thank you for coming down.

19 Okay. Let's see, so I'm -- okay. So the --

20 next I'll call Docket TV-180843, Stage 7 Pianos.

21 MR. WILDES: Okay. I'm here.

22 JUDGE CHARTOFF: Still here, okay. So that

23 was -- can you repeat your first and last name and spell

24 your last name for the court reporter?

25 MR. WILDES: Kenneth Wildes, W-i-l-d-e-s.

0012

 1 JUDGE CHARTOFF: And what is your position

 2 with the company?

 3 MR. WILDES: I'm the owner.

 4 JUDGE CHARTOFF: Okay. And I -- I

 5 understand that you and Staff entered into an agreed

 6 order; is that correct?

 7 MR. WILDES: Yep.

 8 JUDGE CHARTOFF: Okay. Staff -- oh,

 9 Mr. Braun, do you want to bring me up a copy of the

10 order?

11 MR. BRAUN: Absolutely.

12 JUDGE CHARTOFF: So I'm going to go through

13 the order right now. So, Mr. Wildes, you had a chance

14 to review the whole order?

15 MR. WILDES: Yes, I did.

16 JUDGE CHARTOFF: And do you understand it?

17 MR. WILDES: I do understand it.

18 JUDGE CHARTOFF: Okay. And I see that you

19 and Mr. Braun have both signed it. Okay. It looks like

20 there's two violations in this case; one for offering a

21 move and one for advertising a move.

22 MR. WILDES: Yes.

23 JUDGE CHARTOFF: And a $5,000 penalty is

24 imposed, a $4,500 portion of the penalty is suspended

25 for a period of two years and then waived provided that

0013

 1 your company refrains permanently from further

 2 operations as a household goods carrier without first

 3 obtaining a permit.

 4 MR. WILDES: Yes.

 5 JUDGE CHARTOFF: Okay. And so the order to

 6 cease and desist is permanent. It never expires. So if

 7 Staff discovers you are still operating even after two

 8 years, Staff can go straight to Superior Court and ask

 9 for higher penalties. So do you understand that part?

10 MR. WILDES: Yes.

11 JUDGE CHARTOFF: Okay. So it's very

12 important that you follow the law. And let me see.

13 So is the entire part -- amount getting paid

14 today?

15 MR. BRAUN: I'm not for sure, Your Honor --

16 MR. WILDES: I --

17 MR. BRAUN: Go ahead.

18 MR. WILDES: So I believe that I'm -- I'm

19 expecting to pay $500 today, and I -- I can do that.

20 JUDGE CHARTOFF: Okay. So do you have any

21 questions about the order, Mr. Wildes?

22 MR. WILDES: Nope. It's very clear about

23 it.

24 JUDGE CHARTOFF: Okay. I'll go ahead and

25 sign it. Mr. Wildes, do we have your permission to

0014

 1 serve this order electronically by email?

 2 MR. WILDES: Yes, that's -- that's good.

 3 JUDGE CHARTOFF: Okay. Mr. Braun, do we

 4 have his email?

 5 MR. BRAUN: I do, Your Honor.

 6 JUDGE CHARTOFF: Okay. Okay. Anything

 7 further?

 8 MR. BRAUN: No, Your Honor.

 9 JUDGE CHARTOFF: Okay. You're free to go,

10 and we'll get this order sent to you today. Thank you.

11 MR. WILDES: Thank you so much, Your Honor.

12 MR. BRAUN: Thanks.

13 JUDGE CHARTOFF: Okay. Okay. So next I'm

14 going to call Docket TV-190020, Royal Moving.

15 MR. THEIS: Hello, Your Honor.

16 JUDGE CHARTOFF: Good morning. Okay. Okay.

17 So can you please state your first and last name --

18 MR. THEIS: Yes.

19 JUDGE CHARTOFF: -- spelling your last name

20 for the record?

21 MR. THEIS: Jake --

22 JUDGE CHARTOFF: You can --

23 MR. THEIS: Jake --

24 JUDGE CHARTOFF: -- pull that closer to you.

25 MR. THEIS: All right. Jake Theis,

0015

 1 T-h-e-i-s, and I'm the owner.

 2 JUDGE CHARTOFF: And do you understand the

 3 options I laid out today?

 4 MR. THEIS: Yes.

 5 JUDGE CHARTOFF: Do you know how you want to

 6 proceed?

 7 MR. THEIS: Yes, option A. There was a --

 8 just a little bit of com- -- miscommunication. I

 9 actually purchased a new truck, and then on my old

10 truck, it cancelled out my permit. And I paid for my

11 new truck for the insurance for the year, and the

12 insurance company that I used, they go through another

13 insurance company. And they didn't send the information

14 over to UTC, which actually I was operating without the

15 permit at the time. But my insurance actually

16 reimbursed me the $500 to reinstate the new permit, and

17 I was issued the new -- new permit last week. So I have

18 that here for my new permit as well.

19 JUDGE CHARTOFF: And in order to -- in TV --

20 there was a prior docket, TV-170972, in which you had a

21 suspended penalty; are you aware of that?

22 MR. THEIS: Correct. Well, that was because

23 I was operating with -- without the permit, but that was

24 due to the cancellation of my truck insurance. So

25 that's -- and the insurance company -- I mean, I paid

0016

 1 them all in full at once for the new truck insurance,

 2 but they -- it's through TOP -- TOP Insurance and they

 3 work through Columbia Insurance. Well, Columbia

 4 Insurance didn't send that new information to the UTC.

 5 So for those two months, I figured I had a

 6 permit, but at the same time I didn't through UTC, but

 7 because of miscommunication, the insurance was offering

 8 the reimbursement of the $500.

 9 JUDGE CHARTOFF: Oh, okay. So are you aware

10 of Staff's letter seeking -- their letter dated February

11 7th seeking to impose that suspended penalty?

12 MR. THEIS: Yes, yeah.

13 JUDGE CHARTOFF: Okay. Is -- so I guess I

14 want to ask you and Mr. Braun if -- if you want to

15 discuss the other -- the suspended penalty as well and

16 deal with that today?

17 MR. THEIS: I thought -- I thought it was

18 all one -- one matter, that it was all one whole thing.

19 I spoke with Sue -- Suzanne Stillwell and Mike Dotson,

20 and they actually issued me the whole new permit because

21 it was all just a miscommunication through UTC and the

22 insurance.

23 JUDGE CHARTOFF: Okay.

24 MR. THEIS: I thought I complied with

25 everything I that needed to do. Every information that

0017

 1 I got, I either called UTC or the insurance, they told

 2 me what I needed to do, but it was kind of the middle

 3 insurance company that didn't send the information over

 4 in time. So but as of now, I do have the permit and

 5 everything's gone through so...

 6 JUDGE CHARTOFF: Good. Good.

 7 So, Mr. Braun, do you want to -- during the

 8 break, do you -- any objection to talking about the

 9 other penalty as well?

10 MR. BRAUN: No, Judge. We'll talk about it

11 during the break.

12 JUDGE CHARTOFF: Okay. Okay. So yeah, when

13 we take a break, you can talk to Staff and see if you

14 can come to an agreed order.

15 MR. THEIS: Okay.

16 JUDGE CHARTOFF: And -- and once you feel

17 comfortable that you understand the order and you agree

18 with it, you and Mr. Braun will both sign it. It will

19 likely include an agreed penalty amount, and if not, you

20 can explain why the penalty should be different than

21 what Staff is recommending.

22 MR. THEIS: Okay.

23 JUDGE CHARTOFF: Okay. Any questions?

24 MR. THEIS: Nope.

25 JUDGE CHARTOFF: Okay. So please return to

0018

 1 your seat, and you can speak to Mr. Braun at the break.

 2 MR. THEIS: Thank you.

 3 JUDGE CHARTOFF: Thank you.

 4 Okay. So next I'm going to call Mover For

 5 You LLC, Docket TV-190022.

 6 MR. SACCHETTI: This is Mark Sacchetti,

 7 president/owner of Mover For You. Last name is spelled

 8 S-a-c-c-h-e-t-t-i.

 9 JUDGE CHARTOFF: Thank you. Oh, okay. I

10 need to swear you in.

11 (Mark Sacchetti sworn.)

12 JUDGE CHARTOFF: Okay. Thank you. So,

13 Mr. Sacchetti, do you understand your options here

14 today?

15 MR. SACCHETTI: Yes, ma'am.

16 JUDGE CHARTOFF: And do you --

17 MR. SACCHETTI: Yes, I (inaudible )operating

18 as a household goods carrier. I have reapplied for

19 my --

20 JUDGE CHARTOFF: Hold on. Mr. Sacchetti, I

21 can't hear you very well. Could you get a little closer

22 to the phone?

23 MR. SACCHETTI: Is that better? Is that

24 better? Is that any better?

25 JUDGE CHARTOFF: It's a little better.

0019

 1 Okay. Can you start again, please? Are you still

 2 there?

 3 MR. SACCHETTI: Is that any better?

 4 JUDGE CHARTOFF: Yes, that's better. Thank

 5 you.

 6 MR. SACCHETTI: Okay. Great, okay. Yes, I

 7 have -- I have stopped operating as a household goods

 8 carrier until I get my temporary license back, my

 9 temporary number back. I had applied back in August for

10 my temporary number. I -- I thought all of my

11 insurances were in place, and my insurance agent at the

12 time did tell me that everything was compliant for

13 Washington Utilities Commission for me to actually apply

14 for a temporary number.

15 I did so. I was granted that temporary

16 number and then received in October that it wasn't -- I

17 did not have the proper coverages. So since then, I've

18 been scrambling to get the proper cargo coverage that

19 was stated. It was actually, the coverage was stated on

20 my certificate of insurance, but for some reason, it --

21 it wasn't applied to my policy. I -- I don't know why.

22 But anyway, I have gotten the proper

23 coverages, and I just this morning re-sent everything

24 with the application fee and everything to Michael

25 Dotson to try to expedite this process after I take care

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 1 of whatever fines, and whatever the situation I have

 2 with this, I'm hoping to be able to move forward after

 3 that.

 4 So I'm not sure how to go from there. Like

 5 I spoke with Brian a little bit this morning about the

 6 situation. And like I said, I just wanted to be

 7 compliant. I'm just -- I thought I was and then I

 8 wasn't, and now that brings me to today's hearing. So

 9 but -- so that's where I am. So I think -- I think I

10 want to go with option A until I can get the temporary

11 permit again. It's -- that's not clear.

12 JUDGE CHARTOFF: Okay. Okay. So you would

13 like to talk to Staff to see if you can come to an

14 agreed order?

15 MR. SACCHETTI: Yes, ma'am.

16 JUDGE CHARTOFF: And is Staff okay with

17 that?

18 MR. BRAUN: Yes, Your Honor.

19 JUDGE CHARTOFF: So I want to figure out how

20 we're going to -- how you're going to connect with

21 Mr. Sacchetti during the break. Do you have his phone

22 number?

23 MR. BRAUN: I do. I have his cell phone.

24 JUDGE CHARTOFF: Okay. So is the plan that

25 at some point in the next hour, I suppose, you're going

0021

 1 to give Mr. Sacchetti a call and see if you can

 2 negotiate an agreed order?

 3 MR. BRAUN: Correct.

 4 JUDGE CHARTOFF: Okay. And, Mr. Sacchetti,

 5 can you stay near your phone for the next -- at least

 6 the next hour until Mr. Braun gives you a call?

 7 MR. SACCHETTI: Yes, ma'am, absolutely.

 8 JUDGE CHARTOFF: Okay. And then after --

 9 after your negotiations with him, we're going to

10 reconvene this proceeding, and then you'll have to call

11 back in on the bridge line to participate in the -- in

12 the second half when we approve the orders if you're

13 able to come to one.

14 MR. SACCHETTI: Okay. One thing, will that

15 be today, will that be a later date?

16 JUDGE CHARTOFF: Yeah, yeah. So what

17 happens is after we take a break and Mr. Braun has a

18 chance to meet with the parties, we'll go back on the

19 record and I will approve -- I will go through and

20 approve the orders. So in --

21 MR. SACCHETTI: Okay.

22 JUDGE CHARTOFF: -- hopefully we'll get this

23 done quickly, but -- yeah, we'll -- we'll see how long

24 that takes, however long it takes. Okay. Do you have

25 any questions, Mr. Sacchetti?

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 1 MR. SACCHETTI: No, ma'am. No, Your Honor.

 2 JUDGE CHARTOFF: Oh, okay. So -- okay.

 3 MR. SACCHETTI: Just wait by my phone for

 4 Brian and then we'll go forward from there.

 5 JUDGE CHARTOFF: Yep. Okay. Thank you.

 6 MR. SACCHETTI: Awesome. Thank you. Have a

 7 good morning.

 8 JUDGE CHARTOFF: So before we move on, let

 9 me re-call the parties who did not appear. Is there

10 anyone from Galaxy Moving Company on the bridge line or

11 in the room? Okay. Hearing nothing, and is there

12 anyone from Pro Movers LLC, doing business as Groovin

13 Movin? No, okay. So we'll deal with those after the

14 break.

15 Have you heard from either of those parties?

16 MR. BRAUN: I have not heard from either

17 party since I called them about the adjournment due to

18 the inclement weather. Galaxy Moving individual was,

19 we'll say, adversarial in all talks. So and then as for

20 Pro -- Movin Groovin, I'm not sure where he's at. I

21 haven't heard anything. I can -- during the break, I'll

22 also check my phone, my office line, and see if he left

23 any messages or anything from that.

24 JUDGE CHARTOFF: Okay. Anything else before

25 we take a break?

0023

 1 MR. BRAUN: No, Your Honor.

 2 JUDGE CHARTOFF: Okay. We are in recess.

 3 (Recess taken from 9:33 a.m.

 4 until 10:34 a.m.)

 5 JUDGE CHARTOFF: Okay. We are back on the

 6 record. I understand that the cease and desist orders

 7 have been explained to each company. I'll call you back

 8 one at a time, and the order that I'm going to call

 9 people back is first Royal Moving followed by Mover For

10 You. Then we'll do Pro Movers, doing business as

11 Groovin Movin and finally Galaxy Moving.

12 So -- okay. Mr. Theis, I -- I think I

13 forgot to swear you in this morning. So I'm going to

14 swear you in right now, okay?

15 MR. THEIS: Yes.

16 (Jake Theis sworn.)

17 JUDGE CHARTOFF: Thank you. Okay. So,

18 Mr. Theis, did you have a chance to read the whole

19 order?

20 MR. THEIS: Yes.

21 JUDGE CHARTOFF: And do you understand it?

22 MR. THEIS: Yes.

23 JUDGE CHARTOFF: And I see that you and

24 Mr. Braun have both signed it. Okay. And the penalty

25 is $5,000. The 4,000 portion of the penalty is

0024

 1 suspended for a period of two years from the date of

 2 this order and waived thereafter. So you have your

 3 permit --

 4 MR. THEIS: Yes.

 5 JUDGE CHARTOFF: -- correct?

 6 Does he have his permit?

 7 Okay. So this would -- the suspended

 8 portion of the penalty would -- would be unsuspended,

 9 would be due, if you lose your permit and continue to

10 operate.

11 MR. THEIS: Okay.

12 JUDGE CHARTOFF: And there's no payment

13 schedule it looks like. Payment will be made today?

14 MR. THEIS: Correct, yes.

15 JUDGE CHARTOFF: Do you have any questions

16 about this order?

17 MR. THEIS: No, ma'am.

18 JUDGE CHARTOFF: Is there a recommendation

19 on -- does Staff have a recommendation on the other

20 docket, which is order TV -- Docket TV-170972?

21 MR. TURCOTT: Yes, Your Honor. Mike Turcott

22 for Commission Staff, and we discussed this. This was a

23 previous docket where the Commission imposed a $5,000

24 penalty and suspended all but $500 of it. And after

25 discussing with Mr. Theis, understanding his financial

0025

 1 circumstances and compliance history, Staff believes

 2 that it would be the best interest of both parties that

 3 the suspended portion remain suspended as an incentive

 4 for the company to remain within compliance.

 5 JUDGE CHARTOFF: Thank you.

 6 Okay. So that other docket, I will take

 7 that under advisement, and we will issue a separate

 8 letter. And I believe we -- the -- I can say the

 9 Commission will suspend -- continue to suspend that --

10 the $4500 in the other proceeding.

11 MR. THEIS: Okay. Thank you so much.

12 JUDGE CHARTOFF: So I'm going to sign this

13 order, and I will hand this back to Staff. So you don't

14 have any other questions?

15 MR. THEIS: Nope.

16 JUDGE CHARTOFF: Okay. We are going to get

17 a copy to you, and once you have that copy, you're free

18 to go.

19 MR. THEIS: All right. Thank you.

20 JUDGE CHARTOFF: Okay. So the next party

21 I'm going to call is Mover For You.

22 MR. SACCHETTI: This is Mark Sacchetti,

23 owner/president of Mover For You.

24 JUDGE CHARTOFF: Okay. So I understand -- I

25 have an order here that is not signed. So tell me,

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 1 Mr. Sacchetti, what -- what you agree to and what you --

 2 and --

 3 MR. SACCHETTI: We -- we -- I talked with

 4 both Mr. Braun and Mr. Turcott over the phone. I'm

 5 heading back to my office to sign the agreement right

 6 now, once I can pull it up and print it. But I have --

 7 I have agreed to both fines that were placed on me,

 8 suspended down to a thousand dollars with a suspension

 9 lasting two years to make sure I get compliant.

10 I am working on getting compliant, and I am

11 going to be making a payment of a hundred dollars

12 today -- today towards that fine and then a hundred

13 dollars per month until it's paid off with the

14 understanding of also knowing that -- that I'm still

15 under the suspension and trying to -- and doing all the

16 things for my application and to get compliant so --

17 JUDGE CHARTOFF: Oh --

18 MR. SACCHETTI: -- that's what I agreed to

19 when I talked to them on the phone.

20 JUDGE CHARTOFF: Oh, okay. So this is

21 the -- so you're intending to sign this later today?

22 MR. SACCHETTI: Yeah, I am heading up --

23 I -- I'm -- I -- I can't print it up right now, but

24 within the next ten minutes I'll be in my office, be

25 able to print it, sign it, and scan it right back to

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 1 them.

 2 JUDGE CHARTOFF: Okay. Okay. And do you

 3 have any questions about the order?

 4 MR. SACCHETTI: No, no questions, no.

 5 JUDGE CHARTOFF: Okay. All right. So I

 6 will -- okay. Typically we sign these here, but since I

 7 can't do that, I -- please sign the order and return it

 8 to us. If we don't get it within the next twenty -- I

 9 guess, 48 hours, I will have to go ahead and issue an

10 order, but if you sign this, then I assume Mr. Braun

11 will sign it and I will sign it and we will -- it will

12 be in effect.

13 MR. SACCHETTI: Thank you, Your Honor.

14 JUDGE CHARTOFF: Does that make sense?

15 MR. BRAUN: The only thing I ask, Your

16 Honor, is that Mr. Sacchetti agrees to being served by

17 processor by email, once the order is finalized, that he

18 will accept service through electronically.

19 MR. SACCHETTI: I agree. I agree to that.

20 JUDGE CHARTOFF: Okay. And do we have his

21 email?

22 MR. BRAUN: I do, Your Honor.

23 JUDGE CHARTOFF: Okay. Okay. So sounds

24 like we have a plan. I'm going to -- I'll give this

25 order back to you, then, Mr. Braun.

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 1 Okay. And, Mr. Sacchetti, you're free to go

 2 and when -- please get this taken care of within 48

 3 hours.

 4 MR. SACCHETTI: I will, Your Honor. Thank

 5 you very much for your time today.

 6 JUDGE CHARTOFF: Thank you. Okay.

 7 Okay. So the next party I'm going to call

 8 is Pro Movers, doing business as Groovin Movin.

 9 MR. GONCHARUK: Present, Your Honor. Hello?

10 JUDGE CHARTOFF: Oh, yes, yes.

11 MR. GONCHARUK: Present, Your Honor.

12 JUDGE CHARTOFF: Can I -- give me a moment.

13 I'm flipping through my notes to figure out where we are

14 with this case. So can you please state your first and

15 last name and spell your last name for the court

16 reporter?

17 MR. GONCHARUK: Andrey Goncharuk,

18 G-o-n-c-h-a-r-u-k.

19 JUDGE CHARTOFF: Is that -- let me make sure

20 I have your name right. Is it Mr. Goncharuk?

21 MR. GONCHARUK: Yeah, that's it.

22 JUDGE CHARTOFF: And what is your

23 relationship to the company?

24 MR. GONCHARUK: I'd be the owner.

25 JUDGE CHARTOFF: The owner? And so you

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 1 missed the -- the discussion I gave -- the explanation I

 2 gave earlier, but I've been told that you had a

 3 discussion with Staff during the break?

 4 MR. GONCHARUK: That's correct.

 5 JUDGE CHARTOFF: That's correct? And so are

 6 you willing to -- let's see what -- let me go over your

 7 history. So Groovin Movin held a permit which was

 8 cancelled in 2016. And then it looks like you applied

 9 for a permit in the summer of 2018, and you received a

10 permit in October of 2018. However, prior to the -- you

11 were -- Staff is alleging that you were operating before

12 you received the permit.

13 Does that -- Mr. Braun, does that sound

14 correct?

15 MR. BRAUN: Yes, Your Honor.

16 JUDGE CHARTOFF: So and it looks like we had

17 you scheduled to go into mover's court in November and

18 you didn't appear.

19 MR. GONCHARUK: I was out of the country.

20 JUDGE CHARTOFF: You were out of the

21 country, okay. So we did do a default order, but then

22 we vacated it because you --

23 MR. GONCHARUK: I requested to reschedule.

24 JUDGE CHARTOFF: Yeah, so here we are. So

25 at this point, are you willing to admit that you were

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 1 operating --

 2 MR. GONCHARUK: What I will -- what I'd be

 3 requesting, I guess, at this point is I went through

 4 surgery. You don't see me -- you don't get to see me.

 5 I've had a really hard time with reapplying with this

 6 whole permit. I'm doing my best to be compliant. I am

 7 a one-man -- a small company, and I'm hearing some of

 8 the options.

 9 I mean, I did lose a lot of money on

10 marketing, for marketing this winter quarter, and it put

11 me in a real desperate position to request -- I'd love

12 to not necessarily disagree with them, but I heard

13 somebody's $4500 suspended, but is there even a

14 possibility to get the whole thing suspended because --

15 for the two years? Because I'm not planning to be

16 incompliant. I understand the incentive, but as a

17 financial situation, I'm looking for leverage here in my

18 favor. As much as I'd love to give you guys, you know,

19 all the money that you guys deserve, can we come up with

20 a -- is there any better options?

21 JUDGE CHARTOFF: Are there any better

22 options. I can take this under advisement. I can tell

23 you that the factors that we look at in setting the

24 penalty are willingness to comply with Commission rules

25 and your compliance history. And the fact that you were

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 1 permitted and then you operated when you weren't

 2 after -- you know, after you had lost your permit, does

 3 weigh against you and that's why Staff might be

 4 asking --

 5 MR. GONCHARUK: Your Honor, I -- I

 6 understand. The only reason why I became incompliant

 7 was due to a major accident that left me hospitalized.

 8 And while -- I mean, and being embezzled while being

 9 hospitalized put me in extremely desperate circumstances

10 of survival with no support from family.

11 I mean, I can -- if I have to, I can get

12 really deep and, I mean, obviously proving to you -- I

13 mean, maybe not -- wouldn't do much, but the

14 circumstances were grave for me and -- but if -- if that

15 can't serve something that, you know, can give me any

16 kind of help, I don't know. If that's not a good

17 enough, then I really am not any kind of power to

18 negotiate here or request anything unless you guys grant

19 me anything.

20 JUDGE CHARTOFF: Um --

21 MR. GONCHARUK: And I understand, it

22 looks -- it looks bad, but the circumstances are just...

23 JUDGE CHARTOFF: Okay. When was the

24 accident?

25 MR. GONCHARUK: It was in April of 2016 and

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 1 I've been hospitalized for a while. Major twisted up

 2 ankle. My right side was very, very bad, but I mean...

 3 JUDGE CHARTOFF: Okay.

 4 MR. GONCHARUK: And I've been just following

 5 up with multiple surgeries to get hardware out and all

 6 that. Just last January I finally completed the whole

 7 therapy and got all my hardware removed and finally

 8 completing the final stages of being able to walk

 9 normally without a brace.

10 JUDGE CHARTOFF: Okay. Oh, okay. I think I

11 actually forgot to swear him in too as well.

12 So let me swear you in.

13 (Andrey Goncharuk sworn.)

14 JUDGE CHARTOFF: Okay. So do -- are you

15 willing to admit that you did engage in a household

16 goods moving business prior to getting your permit

17 reinstated?

18 MR. GONCHARUK: There was a lapse and it was

19 due to a certificate holder stamp that I didn't get on

20 the insurance policy.

21 JUDGE CHARTOFF: Okay. There was a lapse

22 and during that time you continued to operate?

23 MR. GONCHARUK: There -- there -- there was

24 a -- there was a lapse and I didn't catch the stamp, and

25 then by the time I caught it and received my permit, I

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 1 got served after I received my permit.

 2 JUDGE CHARTOFF: Okay. And do you

 3 understand --

 4 MR. GONCHARUK: I understand. I did -- I

 5 did what I could to catch the issue before it became a

 6 court issue, but after I fixed it I got served, after

 7 receiving the permit. So -- which kind of threw me a

 8 little bit off and I asked -- and I mean, for me, I was

 9 thinking, I mean, if I went to the DMV and I got my

10 license and then I got pulled over and the police

11 officer asked me, have you drove before you received

12 this license? I'm going to say yes -- or whatever, just

13 without it, I mean --

14 JUDGE CHARTOFF: Okay. No, Mr. Goncharuk,

15 I -- that's -- I understand that, and that is why we

16 vacated that default order. We understand that you were

17 confused about that. So I don't need to hear from you

18 on that.

19 MR. GONCHARUK: Okay.

20 JUDGE CHARTOFF: I'm going to ask -- at this

21 time, I'm going to ask Mr. Braun to make a penalty

22 recommendation, and when he's done, I will give you one

23 last chance to comment, and then I will take this under

24 advisement and issue an order.

25 So -- okay. So, Mr. Braun, go ahead.

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 1 MR. BRAUN: Thank you, Your Honor.

 2 Consistent with Staff recommendation is that I'm going

 3 to recommend a penalty of $5,000, with a portion of

 4 $4,000 suspended, with a thousand dollars due. Again,

 5 the standard for this situation and for these

 6 circumstances, and that's all we have to recommend.

 7 JUDGE CHARTOFF: Okay. And the

 8 circumstances are that he was previously permitted?

 9 MR. BRAUN: Correct. That he was previously

10 permitted. During the time of not having a permit, I

11 was able to find advertisement and also to secure a

12 move. Yes, he has recently gained back his permit, but

13 during the time he did not have a permit, he operated.

14 JUDGE CHARTOFF: Okay. Okay. And,

15 Mr. Goncharuk, do you have anything else to add?

16 MR. GONCHARUK: I mean, to that, I

17 understand the Commission would like to serve its

18 penalty, they have a side. We have the judge in

19 between. And I mean, the only thing I've had is I kind

20 of already explained myself, and I'm at the mercy of the

21 advisement of the judge. So all I guess I have

22 commentary is if there's nothing -- better option for

23 me, I'd love to receive it. If not, then I appreciate

24 everybody's time, and I apologize that I had to bring

25 the Commission to this point and waste their time being

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 1 in this situation. But well, I mean, I don't know if

 2 there's really much that can be said.

 3 JUDGE CHARTOFF: Okay. Okay. Thank you.

 4 So I will -- I will take this under advisement. I will

 5 issue an order in ten days.

 6 MR. GONCHARUK: Thank you so much.

 7 JUDGE CHARTOFF: So be on the lookout for

 8 that. Okay. So you are free to go.

 9 MR. GONCHARUK: Thank you, Your Honor.

10 JUDGE CHARTOFF: So -- okay. And -- okay.

11 So this concludes the list of companies present in the

12 hearing room today. There is no one else in the hearing

13 room. So we can proceed with the motion for default for

14 Galaxy Moving Company. I guess before I proceed, I'll

15 give them one last chance. Is Galaxy Moving Company LLC

16 present on the bridge line? Hearing nothing.

17 Okay. So I had a chance to review Galaxy

18 Moving Company, Docket 180519. The Commission's

19 evidence that there was an offer for an intrastate move

20 in Washington and that there was advertising that meets

21 the definition of 81.80.075, engaging in business as a

22 moving company without a household goods permit.

23 So what is Staff's motion with respect to

24 this company?

25 MR. BRAUN: Your Honor, I'm asking for the

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 1 default of $5,000 penalty.

 2 JUDGE CHARTOFF: Okay. So nothing would be

 3 suspended?

 4 MR. BRAUN: Correct.

 5 JUDGE CHARTOFF: Please just briefly walk

 6 through the evidence you have for this company as well

 7 as when and how service was accomplished.

 8 MR. BRAUN: On January 25th, 2018, I

 9 reopened a 2017 investigation concerning Galaxy Moving

10 Company. On January 25th, 2018, I visited the website

11 of Galaxymoving.org. I observed a telephone number of

12 425-954-9276 advertising one truck and two movers for

13 $85 an hour. I observed other observations of

14 advertisements on Yelp, and when I looked up at the

15 Secretary of State for Galaxy Moving, I found the

16 information of an individual of a Hong Brooks.

17 On January 30th, 2018, I searched Commission

18 records and verified that Galaxy Moving was not

19 permitted. And also on January 30th, 2018, I sent a

20 compliance letter to Hong Brooks of Galaxy Moving asking

21 them to cease and desist or become compliant. On

22 March 6th, 2018, I sent another compliance letter

23 notifying them to cease and desist operations.

24 On April 23rd, 2018, posing as a customer, I

25 called the same phone number as before, I spoke with an

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 1 individual who identified himself as Rick and stated

 2 that he was the owner of Galaxy Moving. I received a

 3 quote of $80 per hour for two guys and a truck or $120

 4 per hour for three guys and a truck to move between two

 5 points in Washington State.

 6 After all the orders were submitted,

 7 Mr. Brooks was -- tried to avoid service, was actually

 8 served on January 21st of 2019 at 12306 - 19th Avenue

 9 Southeast in Everett. With that order to the process

10 server, I included a photograph. Mr. Brooks stated that

11 he wasn't who he was but was able to confirm to the

12 photo identification.

13 To appear -- as the Court is aware, the

14 scheduled hearing was for February 12th, 2019. That

15 hearing was postponed due to weather inclement. I

16 called Mr. Brooks and was asking, said, hey, as a

17 courtesy, could you please -- you know, can I have the

18 email address so that I can send you the notice because

19 we're getting -- we're having these adjournments.

20 Mr. Brooks was adversarial. Mr. Brooks responded to me

21 as, You have my email address, you know the website,

22 just send it there.

23 And so he was aware of the new pending court

24 date of today with proper service, and I ask for the

25 default.

0038

 1 JUDGE CHARTOFF: Thank you. Okay. I will

 2 grant that motion for default for this company, Galaxy

 3 Moving Company LLC. Okay. I'm going to sign the

 4 default order. Okay. Any other business we need to

 5 take care of today?

 6 MR. BRAUN: No, Your Honor.

 7 JUDGE CHARTOFF: Okay. Thank you. We are

 8 adjourned.

 9 (Adjourned at 10:59 a.m.)

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 1 C E R T I F I C A T E

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 3 STATE OF WASHINGTON

 4 COUNTY OF THURSTON

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 6 I, Tayler Garlinghouse, a Certified Shorthand

 7 Reporter in and for the State of Washington, do hereby

 8 certify that the foregoing transcript is true and

 9 accurate to the best of my knowledge, skill and ability.

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13 Tayler Garlinghouse, CCR 3358

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