



621 Woodland Square Loop SE
 Lacey, WA 98503
 P.O. Box 47250
 Olympia, WA 98504-7250
 Phone: 360-664-1222
 Email: transportation@utc.wa.gov

HOUSEHOLD GOODS MOVING COMPANY - NEW COMPANY APPLICATION

You are required to have a permit from the commission before operating as a household goods moving (HHG) company in Washington state. You must attend commission-sponsored training prior to receiving your provisional permit. Household Goods Training information can be found [HERE](#). If you cannot wait until the next training, you may come to a commission-sponsored orientation, however, you will also be required to attend a later training. All other application requirements must be met to schedule an orientation. This application contains the following information:

- Application Form and Attachments
- Checklist
- [WAC 480-15](#) – Rules Relating to Household Goods Carriers
- [Your Guide to a Satisfactory Safety Rating](#)

Insurance Requirements

File and maintain [Public Liability and Property Damage Insurance \(Form E\)](#) with the commission covering all vehicles operating under your household goods permit. Additionally, file and maintain [Cargo Insurance \(Form H\)](#). Retain proof of insurance coverage at your office and have it available for inspection by commission staff.

Insurance minimum limits are:

| | |
|--------------------------------------|--|
| Vehicles under 10,000 GVWR | <ul style="list-style-type: none"> • \$300,000 combined single limit of public liability and property damage insurance (Form E) and • \$10,000 cargo insurance (Form H). |
| Vehicles 10,000 GVWR and more | <ul style="list-style-type: none"> • \$750,000 combined single limit of public liability and property damage insurance (Form E) and • \$20,000 cargo insurance (Form H). |

FILING YOUR APPLICATION

The Commission has a policy of providing equal access to its services. If you need special accommodations, please call 360-664-1243 or The Washington Relay Service at 7-1-1 or 1-800-833-8384.

Select one of the following:

- Scan/PDF your application to efileapp.utc.wa.gov and pay online at payments.utc.wa.gov
- Mail your application with your check or money order to the following address: UTC, PO Box 47250, Olympia, WA 98504-7250
 - PROCESSING MAILED APPLICATIONS WILL BE SIGNIFICANTLY DELAYED

ACH on-line (no service fee) or credit card on-line at payments.utc.wa.gov (2.5% or minimum of \$3.95 is charged by Official Payments for credit card processing).

DO NOT EMAIL YOUR CREDIT CARD INFORMATION



CHECKLIST

Ensure the following items are included with your Household Goods Moving application:

New Provisional Application

- Completed application and fee
- Register with **Department of Labor & Industries**
- Register with **Employment Security Department**
- Register with **Department of Revenue/Business Licensing Service (UBI #)**
- Register with **Secretary of State's Office** (if corporation or LLC)
- Completed required **Household Goods Industry Training**
- Copy of valid driver's license or government issued photo ID card for each person named in the application (upload as a separate document)
- Evidence of enrollment in a drug and alcohol testing program, or evidence that you have in place your own drug and alcohol testing program, *if your company operates commercial vehicles and has CDL drivers. See 49 CFR 382(e) and 383.5.*
- Evidence of insurance - combined single limit of public liability and property damage (Form E) and cargo insurance (Form H)
- Attachment A - Three or more completed statements of support from people in the community supporting the proposed service

**HOUSEHOLD GOODS MOVING COMPANY
 PERMIT APPLICATION**

| FOR OFFICIAL USE ONLY | | | |
|-----------------------|--------------------------------|---------------------|--|
| Date Filed: 2/17/2023 | Company: Ed's Moving & Storage | Docket #: TV-230109 | |
| Receipt ID: | Payment ID: | Amount Paid: | |
| 111-0268-207-02 | 111-0268-032-20 | | |

Type of Household Goods Authority Requested – Check One

- | | Fee |
|--|--------------|
| <input type="checkbox"/> Provisional and permanent authority. The fee for provisional and then permanent authority is a one-time fee. Complete pages 3-7 and Attachment A. Note: Per RCW 81.80.075(2) , applications must be on file with the commission for at least 30 days before issuance. | \$550 |
| <input checked="" type="checkbox"/> Reinstatement of permit Must be filed within 30 days of cancellation, depending on criteria set forth in WAC 480-15-450 . Complete pages 3 and 7, and include a statement justifying the reinstatement. Business Letter format is preferred. If longer than 30 days after cancellation, you may not reapply for 12 months per WAC-480-15-302(11). | \$250 |

Household Goods Permit #: (T)HG - 019094



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Section 1 - BUSINESS INFORMATION

Legal Name: **Ed's Moving and Storage Inc**

Trade Name, if applicable:

Physical Address: **4823 95th st SW**

Mailing Address: **PO Box 39340 Lakewood, WA 98496**

Telephone Number: **253.581.2446** Email: **JJOHNSON@EDSMOVING.COM**

Contact Name: **JACKIE JOHNSON**

USDOT#: **914878** If you do not have a USDOT number, go on-line at <https://cms8.fmcsa.dot.gov/registration> to apply or call 360-596-3812 for assistance.

Is your business registered with the Department of Revenue? No Yes

Business License/UBI#: **278-046-503**

Department of Labor & Industries (L&I) Worker's Comp Account #: **76987**

Employment Security Department (ESD) registration #: **000-293569-00-9**

If you will not be setting up an account with L&I or ESD because you do not have employees, please explain how you plan to obtain workers. Per [WAC 480-15-555](#), a criminal background check must be completed on each person you intend to hire. If you intend to hire day labor from a temp agency, they must perform the criminal background check. Refer also to [WAC 480-15-302](#) and [305](#).

Type of Business

Individual Partnership Corporation Other (LP, LLP, LLC)

State of Incorporation
Washington

List the name, title, and percentage of all partner's share or stock distribution for major stockholders:

| Name | Title | Stock Distribution/% of Shares |
|-----------------|-------|--------------------------------|
| Scott Coyle | CEO | 51% |
| Michael Traylor | CFO | 49% |
| | | |
| | | |

Provide a copy of a valid driver's license or government-issued photo identification card for each person named in the application. Upload or email as a separate attachment. Application processing will not begin until the commission/Licensing has received this.



Section 2 - APPLICATION QUESTIONNAIRE

1. Describe the services you wish to provide. Explain how your services will enhance customer choice, promote competition, or fill an unmet need for service:

Packing, Loading, Delivering, Storage of HHG. ED's Moving and storage has been in business since 1965. We have moved generations of families in Washington. We have been a trusted Military service provider since 1970.

2. Briefly describe your experience in the transportation/household goods moving industry:

Ed's moving and storage inc. Has been providing moving services in washington since 1965.

3. Do you currently hold, or have you ever held, a Household Goods permit in Washington?

No Yes If yes, please indicate your permit number: **THG-019094**

4. Have you ever applied for and been denied a Household Goods permit in Washington?

No Yes If yes, please explain:

5. Do you currently operate interstate? No Yes

If yes, please indicate your MC#:

6. If you have interstate authority, have you registered for Unified Carrier Registration? No Yes

7. Do you operate interstate as an agent of another company? No Yes

If yes, what is the name of the company? **Atlas Van Lines**

8. Have you completed commission-sponsored training? No Yes If "yes" date: **10/27/2020**

9. Will you be employing CDL drivers? No Yes

If "yes", you must attach evidence of enrollment in a drug and alcohol testing program.

Please answer the following questions completely. If there are multiple persons listed in this application with legal proceedings or criminal convictions to declare, provide documentation on a separate attachment.

10. Does any person named in this application have, or has ever had a business-related legal proceeding against you in Washington state, or in any other state? No Yes If "yes" please list below*:

| Type of Legal Proceeding | Date | State |
|--------------------------|------|-------|
| | | |
| | | |

*attach additional pages if necessary



11. Has any person named in this application ever been convicted of any crime involving theft, burglary, assault, sexual misconduct, identity theft, fraud, false statements, or the manufacture, sale, or distribution of a controlled substance? No Yes If yes, please list below*:

| Type of Conviction | Date | State |
|--------------------|------|-------|
| | | |
| | | |

*attach additional pages if necessary

12. Has any person named in this application been: 1) convicted of a criminal offense in Washington state, 2) found to have committed a civil offense in Washington state, or 3) found to have violated Commission rules? No Yes If yes, please list below*:

| Violation | Date of conviction | RCW/WAC |
|---------------------------|--------------------|---------|
| See TV-210640 & TV-210641 | | |
| | | |

*attach additional pages if necessary

13. If you would like to receive information about new household goods carriers, check here

Section 3 - FINANCIAL STATEMENT

Complete the following or attach a balance sheet, profit and loss statement, or business plan.

| Assets | | Liabilities | |
|----------------------|--|--|--|
| Cash in Bank | | Salaries/Wages Payable | |
| Notes Received | | Accounts Payable | |
| Investments | | Notes Payable | |
| Other Current Assets | | Mortgages Payable | |
| Prepaid Expenses | | Total Liabilities | |
| Land and Buildings | | Net Worth | |
| Trucks and Trailers | | Preferred Stock | |
| Office Furniture | | Common Stock | |
| Other Equipment | | Retained Earnings | |
| Other Assets | | Capital | |
| TOTAL ASSETS | | TOTAL LIABILITIES AND NET WORTH | |

SEE ATTACHED

Section 4 - EQUIPMENT LIST

List the equipment you own or lease to provide moving services (attach additional sheets if necessary). You must own or have a long-term lease for any vehicle you operate, you may not rent vehicles on a job-by-job basis.

| Year | Make | License Number | Vehicle ID (VIN) | GVW |
|------|-----------|----------------|-------------------|-------|
| 2017 | INTL 4300 | C22900T | 3HAMMMML4HL452555 | 26000 |
| 2016 | INTL 4300 | C22909T | 3HAMMMML7GL738453 | 26000 |
| 1997 | INTL 4000 | C72777U | 1HTSCAAM1VH467060 | 36000 |
| 1994 | INTL | B43251E | 1HTSDAANZRH569432 | 36000 |

*attach additional pages if necessary



Section 5 – SAFETY

Identify the person and position responsible for understanding and complying with the **Federal Motor Carrier Safety Regulations** (FMCSR), Washington state laws (RCW) and commission rules (WAC) as described below. Please refer to the WAC rules, Fact Sheets and publication “Your Guide to Achieving a Satisfactory Safety Rating” for assistance with requirements that may apply to your specific operations.

Controlled Substance and Alcohol Use and Testing (Title 49, Code of Federal Regulations Part 382 and Part 40). If you operate commercial motor vehicles, your drivers must be in a controlled substance and alcohol use and testing program. You must have an alcohol and controlled substances testing program. **Please attach evidence of your enrollment in a drug and alcohol testing program if your company has commercial vehicles and employs CDL drivers.**

Commercial Driver’s License (CDL) Standards Requirement and Penalties (Title 49, Code of Federal Regulations Part 383). If you operate commercial motor vehicles, your drivers must have a valid CDL.

Driver Qualification Requirements (Title 49, Code of Federal Regulations Part 391). Each of your drivers must meet minimum qualification requirements. You must maintain driver qualification files for each driver.

Drivers Hours of Service (Title 49, Code of Federal Regulations Part 395). Each of your drivers must maintain hours of service logs. You must maintain true and accurate hours of service records for each driver.

Inspection, Repair and Maintenance (Title 49, Code of Federal Regulations Part 396). You must systematically inspect, repair, and maintain all motor vehicles.

Parts and Accessories Necessary for Safe Operation (Title 49, Code of Federal Regulations Part 393). You must maintain parts and accessories in a safe condition.

Liability Insurance Requirements (WAC 480-15-530). You must file and maintain **proof of public liability and proper damage insurance** (\$300,000 minimum coverage for vehicles under 10,000 pounds GVWR and \$750,000 minimum coverage for vehicles 10,000 pounds GVWR or more).

Cargo Insurance Requirements (WAC 480-15-550). You must maintain **cargo insurance coverage** (\$10,000 for household goods transported in motor vehicles under 10,000 pounds GVWR and \$20,000 for vehicles 10,000 pounds GVWR or more).

Name: **Jackie Johnson**

Position: **General Manager**

Section 6 - OPERATIONAL RESPONSIBILITIES

Identify the person and position responsible for understanding and complying with the requirements of each category shown below.

Annual Reports and Regulatory Fees (WAC 480-15-480). You must annually file a report of your financial operations and pay regulatory fees.

Name: **Jackie Johnson**

Position: **General Manager**

STATE OF WASHINGTON – general laws, rules and regulations: Individuals and companies doing business in the state of Washington must comply with the regulations of local, state, and federal agencies. Please state the name and position of the person in your organization who will be responsible for ensuring compliance with the laws of the state of Washington, such as, but not limited to the Department of Labor & Industries (Industrial insurance, safety, prevailing wage); Department of Licensing vehicle and drivers licenses, business licensing, Unified Business Identifier (UBI number), fuel permits, fuel tax; Secretary of State (corporate registrations); Department of Transportation (over-size or over-weight permits); Department of Revenue, Internal Revenue Service (taxes); and Employment Security.

Name: **Jackie Johnson**

Position: **General Manager**



Section 7 - DECLARATION OF APPLICANT

INITIAL

JJ

I understand that filing this application **does not** in itself constitute authority to operate as a household goods mover.

JJ

As the applicant for a household goods permit, I understand the responsibilities of a motor carrier and I am in compliance with all local, state, and federal regulations governing businesses, including household goods movers, in the state of Washington.

JJ

I understand that if the commission grants my application as a new entrant, I will receive temporary authority to provide service as a household goods carrier on a provisional basis for at least six months. During this time, the commission will evaluate whether I have met the criteria in WAC 480-15-305 to obtain permanent authority. I also understand that I must comply with all conditions placed on my temporary permit and that failure to do so will result in cancellation of my permit.

JJ

My employees are sufficiently trained to comply with commission rules regarding estimates, bills of lading, rates and charges and terms and conditions of household goods moves. In addition, my employees are sufficiently trained to comply with commission rules regarding vehicle operation, maintenance, and all other safety requirements. My company will provide a copy of the customer survey to each customer for whom we provide transportation service.

JJ

I understand the commission will complete a criminal background check on each person named in the application.

JJ

I certify or declare under penalty of perjury under the laws of the state of Washington that the information contained in this application is true and correct.

Applicant Name: **JACKIE JOHNSON**

Date: **02/17/2023**

Section 8 - ADDITIONAL REQUIRED ATTACHMENTS

- For New Applications:** provide three "attachment A - HOUSEHOLD GOODS STATEMENT OF SUPPORT" forms. Forms may be typed or hand-written.
- For Reinstatement of Permit:** provide a personal statement justifying the reinstatement. Business letter format preferred.

Ed's Moving & Storage, Inc.

Balance Sheet
As of January 31, 2023

| | TOTAL |
|-----------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| 2nd Checking | 0.00 |
| Checking | 63,271.69 |
| Total Bank Accounts | \$63,271.69 |
| Accounts Receivable | |
| Accounts Receivable | 405,707.26 |
| Eds 2014 | 0.00 |
| Total Accounts Receivable | \$405,707.26 |
| Other Current Assets | |
| Deposits | 0.00 |
| Payroll Corrections | 0.04 |
| Repayment | |
| Payroll Advance | 0.00 |
| Total Repayment | 0.00 |
| Undeposited Funds | 0.00 |
| Total Other Current Assets | \$0.04 |
| Total Current Assets | \$468,978.99 |
| Fixed Assets | |
| Accum Depr | -653,998.30 |
| Equipment | 634,662.28 |
| Furniture & Fixtures | 0.38 |
| Lease | 45,361.64 |
| Total Fixed Assets | \$26,026.00 |
| TOTAL ASSETS | \$495,004.99 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 520,311.30 |
| Note Payable - Ace Midwest | -50,317.99 |
| Total Accounts Payable | \$469,993.31 |
| Credit Cards | |
| Flexperks | 25,154.57 |
| Beth 5822 | 4,692.35 |
| Jackie 4680 | 10,395.41 |
| Scott 9551 | 0.00 |
| Total Flexperks | 40,242.33 |

Ed's Moving & Storage, Inc.

Balance Sheet
As of January 31, 2023

| | TOTAL |
|--|---------------------|
| Total Credit Cards | \$40,242.33 |
| Other Current Liabilities | |
| 1119 | 0.00 |
| Ace Loan | 50,995.62 |
| Collections | 0.00 |
| Direct Deposit Payable | 0.00 |
| Eidl Loan | 28,800.00 |
| Excise/sales tax | 0.00 |
| Federal Income Tax Liability | -1,296.00 |
| KIA | 0.00 |
| LOC | 0.00 |
| Payroll Liabilities | 0.00 |
| American Funds | 0.00 |
| Aveis Vision Plan | 0.00 |
| Bluecross | 0.00 |
| Child Support | 0.00 |
| Child Support - Rolph | 0.00 |
| Child Support 221-2560 | 0.00 |
| Child Support Disbursement Branch-Hawaii | 0.00 |
| Delta Dental | 0.00 |
| Employment Security Department | 795.34 |
| Employment Security Dept | 2,837.39 |
| Federal Taxes (941/944) | -0.54 |
| Federal Unemployment (940) | 155.80 |
| Garnishment | 0.00 |
| Garnishment for continuing lien | 0.00 |
| Health Partners | 0.00 |
| HSA | 0.00 |
| Laundry Service | 0.00 |
| Life | 0.00 |
| Life/AD&D-SunLife | 0.00 |
| Medica | 0.00 |
| Uniform Deposit | 0.00 |
| WA Paid Family and Medical Leave Tax | 65.73 |
| WA SUI Employer | 650.72 |
| WA Workers Compensation | 3,135.38 |
| Total Payroll Liabilities | 7,639.82 |
| Powell Loan | 0.00 |
| Total Other Current Liabilities | \$86,139.44 |
| Total Current Liabilities | \$596,375.08 |

Ed's Moving & Storage, Inc.

Balance Sheet
As of January 31, 2023

| | TOTAL |
|-------------------------------------|-----------------------|
| Long-Term Liabilities | |
| 21st Century - Loan 5507685-01 | 0.00 |
| Total Long-Term Liabilities | \$0.00 |
| Total Liabilities | \$586,375.08 |
| Equity | |
| Addl Paid In Capital | 10,000.00 |
| Common stock | 16,000.00 |
| Opening Balance Equity | -0.18 |
| Retained Earnings | -53,113.24 |
| Net Income | -74,256.67 |
| Total Equity | \$ -101,370.09 |
| TOTAL LIABILITIES AND EQUITY | \$485,004.99 |

To whom it may concern,

Ed's Moving and Storage has been in business since 1965. Providing a wide array of services; Local HHG, Intra HHG, Military HHG Service Provider. With multiple awards over the years, it shows our dedication and commitment to our customers.

We have a Safety management plan in place that has been built and approved with the help of WUTC inspectors. It has proven to make us a more efficient company throughout. We care about our clients and understand the importance of safety in the workplace.

Ed's provides top quality service to everyone in our community and Military service members. We are customer service focused through dedicated training. Staff is required to attend monthly Employee Safety/Training meetings. All new employees have hands-on training provided to them. Quarterly reviews are conducted for all current employees. This will ensure that we are able to provide the best possible services to our customers.

Thank you,
Ed's Moving and Storage



Jackie Johnson