Attachment A

Financial Information of CCIC

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM	10-K
	THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year e	nded December 31, 2017
☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) C For the transition period	
Commission File Nu	umber 001-16441
	<u> </u>
CROWN CACTUE DIVE	WALLEY CORP.
CROWN CASTLE INTE (Exact name of registrant a	
Delaware	76-0470458
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
1220 Augusta Drive, Suite 600,	Houston Texas 77057-2261
(Address of principal execu	· · · ·
(713) 570 (Registrant's telephone num	
Securities Registered Pursuant to Section 12(b) of the Act	Name of Each Exchange on Which Registered
Common Stock, \$0.01 par value	New York Stock Exchange
6.875% Mandatory Convertible Preferred Stock, Series A, \$0.01 par value	New York Stock Exchange
Securities Registered Pursuant to S	Section 12(g) of the Act: NONE.
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in	Rule 405 of the Securities Act. Yes ⊠ No □
Indicated by check mark if the registrant is not required to file reports pursuant to Sect	
Indicate by check mark whether the registrant (1) has filed all reports required to be 12 months (or for such shorter period that the registrant was required to file such reports), an	filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding d (2) has been subject to such filing requirements for the past 90 days. Yes \boxtimes No \square
Indicate by check mark whether the registrant has submitted electronically and posted posted pursuant to Rule 405 of Regulation S-T ($\S232.405$ of this chapter) during the precepost such files). Yes \boxtimes No \square	I on its corporate Website, if any, every Interactive Data File required to be submitted and ding 12 months (or for such shorter period that the registrant was required to submit and
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Re; knowledge, in definitive proxy or information statements incorporated by reference in Part II α	gulation S-K is not contained herein, and will not be contained, to the best of registrant's II of this Form 10-K or any amendment to this Form 10-K. \Box
Indicate by check mark whether the registrant is a large accelerated filer, an acceleration company. See definitions of a "large accelerated filer," "accelerated filer," "smaller reporting of	erated filer, a non-accelerated filer, a small reporting company or an emerging growth company," and "emerging growth company" in rule 12b-2 of the Exchange Act.
Large accelerated filer $\ \square$ Accelerated filer $\ \square$ Non-accelerated filer $\ \square$ (Do not company $\ \square$	check if a smaller reporting company) Smaller reporting company Emerging growth
If an emerging growth company, indicate by check mark if the registrant has elected n accounting standards provided pursuant to Section 13(a) of the Exchange Act \square	ot to use the extended transition period for complying with any new or revised financial
Indicate by check mark whether the registrant is a shell company (as defined in Rule 1)	
business day of the registrant's most recently completed second fiscal quarter, based on the New	
Applicable Only to Co As of February 21, 2018, there were 406,906,992 shares of common stock outstanding	•
115 of 1 cordary 21, 2010, there were 400,700,772 shares of confinion stock outstanding	5.

Documents Incorporated by Reference

The information required to be furnished pursuant to Part III of this Form 10-K will be set forth in, and incorporated by reference from, the registrant's definitive proxy statement for the annual meeting of stockholders ("2018 Proxy Statement"), which will be filed with the Securities and Exchange Commission not later than 120 days after the end of the fiscal year ended December 31, 2017.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Crown Castle International Corp.

Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated balance sheets of Crown Castle International Corp. and its subsidiaries as of December 31, 2017 and 2016, and the related consolidated statements of operations and comprehensive income (loss), of cash flows, and of equity for each of the three years in the period ended December 31, 2017, including the related notes and financial statement schedules listed in the accompanying index (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2017 and 2016, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2017 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2017, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the COSO.

Basis for Opinions

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on the Company's consolidated financial statements and on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

As described in Management's Report on Internal Control over Financial Reporting, management has excluded FiberNet, Wilcon, and Lightower from its assessment of internal control over financial reporting as of December 31, 2017, because they were acquired by the Company in purchase business combinations during 2017. We have also excluded FiberNet, Wilcon, and Lightower from our audit of internal control over financial reporting. FiberNet, Wilcon, and Lightower are wholly-owned subsidiaries whose total assets and total revenues excluded from management's assessment and our audit of internal control over financial reporting collectively represent approximately \$3.1 billion and \$314 million, respectively, of the related consolidated financial statement amounts as of and for the year ended December 31, 2017.

Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted

accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP Pittsburgh, Pennsylvania February 26, 2018

We have served as the Company's auditor since 2011.

CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (In thousands of dollars, except share amounts)

		December 31,			
	' <u></u>	2017		2016	
ASSETS	' <u></u>				
Current assets:					
Cash and cash equivalents	\$	314,094	\$	567,599	
Restricted cash		121,065		124,547	
Receivables, net of allowance of \$13,746 and \$11,314, respectively		397,585		373,532	
Prepaid expenses		162,366		128,721	
Other current assets		138,670		130,362	
Total current assets		1,133,780		1,324,761	
Deferred site rental receivables		1,300,338		1,317,658	
Property and equipment, net		12,932,885		9,805,315	
Goodwill		10,021,468		5,757,676	
Site rental contracts and customer relationships, net		5,626,435		3,298,778	
Other intangible assets, net		335,324		351,294	
Long-term prepaid rent and other assets, net		879,340		819,610	
Total assets	\$	32,229,570	\$	22,675,092	
LIABILITIES AND EQUITY					
Current liabilities:					
Accounts payable	\$	248,817	\$	188,516	
Accrued interest		131,790		97,019	
Deferred revenues		457,116		353,005	
Other accrued liabilities		339,108		221,066	
Current maturities of debt and other obligations		115,251		101,749	
Total current liabilities		1,292,082	-	961,355	
Debt and other long-term obligations		16,044,369		12,069,393	
Other long-term liabilities		2,554,037		2,087,229	
Total liabilities		19,890,488		15,117,977	
Commitments and contingencies (see note 14)					
CCIC stockholders' equity:					
Common stock, \$0.01 par value; 600,000,000 shares authorized; shares issued and outstanding: December 31, 2017—406,280,673 and December 31, 2016—360,536,659		4,063		3,605	
6.875% Mandatory Convertible Preferred Stock, Series A, \$0.01 par value; 20,000,000 shares authorized; shares issued and outstanding: December 31, 2017—1,649,998 and December 31, 2016—0; aggregate liquidation value: December 31, 2017—\$1,649,998 and December 31, 2016—\$0		17		_	
Additional paid-in capital		16,843,607		10,938,236	
Accumulated other comprehensive income (loss)		(3,989)		(5,888)	
Dividends/distributions in excess of earnings		(4,504,616)		(3,378,838)	
Total equity		12,339,082		7,557,115	
			_		

CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (In thousands of dollars, except per share amounts)

Six cental \$ 3,649,10 \$ 3,233,20 \$ 3,018,41 Note were 43,550 3,231,20 \$ 3,638,43 Note were 43,550 3,231,20 3,638,43 Note were grossers 3,500,20 3,500,20 3,500,20 Sike renal 1,143,91 1,032,35 9,608,80 Newark sericas and other 419,828 3,110,11 3,103,20 Assist wine down charges 419,428 3,110,11 3,103,20 Assist wine down charges 1,122,20 1,108,15 1,108,17 Operating angestions 1,122,20 1,108,15 1,108,17 Operating angestions and ascertion of offerred fluancing costs 1,108,10 2,109,10 2,108,17 Operating commerce (sos) 3,135,10 2,109,10									
Six cental 9 3,60,41 5 3,23,30 9 3,08,41 Note revenue 4,55,50 3,23,23 3,60,83 Occurrence recenters 3,25,50 3,20,23 3,60,83 Since renal 1,41,43,14 1,023,25 6,08,80 Newark services and other 416,49 1,023,25 1,03,23 Assist whice down charges 1,023,20 3,13,60 1,03,23 1,03,23 Assist whice down charges 1,023,20 3,13,60 1,03,23 1,03,23 1,03,23 Operating diagnetic costs 1,03,23 1,03,23 1,03,23 1,03,23 1,03,23 Assist whice down charges 1,03,24 1,03,23		2017					2015		
Nerwork services and other 6250 (8.521) (8.523) (8.52	Net revenues:								
Net revenues (15.00 15.0	Site rental	\$	3,669,191	\$	3,233,307	\$	3,018,413		
### Description expresses Part	Network services and other		686,414		687,918		645,438		
Sin craular 1,000,000 1,	Net revenues		4,355,605		3,921,225		3,663,851		
Site renal 1,143,914 1,023,305 96,386 Ketwork services and other 419,787 417,171 37,525 General and administrative 419,787 417,171 37,525 Asset write-down charges 1,71,222 34,453 31,346 Acquisition and integration costs 1,242,468 1,106,53 1,06,71 Total operating expenses 3,311,560 2,270,009 2,271,67 Operating income (ros) 1,044,45 4,01,105 4,04,18 Interest income 1,094,01 4,01,105 4,01,105 Control (operating expenses) 1,944 1,08,35 7,702 Claims (loses) on retirement of long-term obligations 1,949 1,83,15 7,702 Claims (loses) on retirement of long-term obligations 4,155 7,702 4,155 7,702 Claims (loses) on mitiming operations before income taxes 2,169 1,949 1,83,15 7,702 Claims (loses) from continuing operations before income taxes 2,26,20 3,26,23 2,13,24 Breading (proxision) for income taxes 4,25 3,59,73	Operating expenses:								
Network services and other 419,787 417,171 337,55 General and administrative 426,698 371,013 310,92 Asset write-double and secretion of the presentation of the gradient on the gradient of gradient of gradients of gradient of gradients of gradient of gradients	Costs of operations ^(a) :								
Centeral and administrative	Site rental		1,143,914		1,023,350		963,869		
Asset write-down charges Acquisite and integration costs Acquisite and accretion of deferred financing costs Acquisite and accretion accreti	Network services and other		419,787		417,171		357,557		
Aquisition and integration costs	General and administrative		426,698		371,031		310,921		
Poperating incomerization and accretion 1,24,246 2,108,51 2,072,000 2,717,67 2,072,000 2,717,67 2,072,000 2,717,67 2,072,000 2,717,67 2,072,000 2,717,67 2,072,000 2,717,67 2,072,000 2,717,67 2,072,000 2,717,67 2,072,000 2,717,67 2,072,000 2,717,67 2,072,000	Asset write-down charges		17,322		34,453		33,468		
Total operating expenses	Acquisition and integration costs		61,431		17,453		15,678		
Departing income (loss) 1,044,045 949,216 946,188 Interest expense and amortization of deferred financing costs (35,032) (35,7,123 (315,032) (35,7,123 (315,032) (35,7,123 (315,032) (35,7,123 (315,032) (35,7,123 (315,032) (31	Depreciation, amortization and accretion		1,242,408		1,108,551		1,036,178		
Section Sect	Total operating expenses		3,311,560		2,972,009		2,717,671		
Gains (losse) on retirement of long-term obligations (3,52) (52,291) (4,15) Interest (come) 18,761 796 1,900 Other income (expense) 1,994 (8,835) 57,020 Income (loss) from continuing operations before income taxes 470,593 373,834 473,822 Benefit (provision) for income taxes (26,043) (16,881) 51,45 Income (loss) from continuing operations 444,505 356,973 252,88 Discontinued operations, net of tax ————————————————————————————————————	Operating income (loss)		1,044,045		949,216		946,180		
Section Sect	Interest expense and amortization of deferred financing costs		(590,682)		(515,032)		(527,128)		
Section Sect	Gains (losses) on retirement of long-term obligations		(3,525)		(52,291)		(4,157)		
A	Interest income		18,761				1,906		
Income (loss) from continuing operations before income taxes	Other income (expense)		1,994		(8,835)		57,028		
March Marc	Income (loss) from continuing operations before income taxes		470,593		-		473,829		
Income (loss) from continuing operations (see note 3): Income (loss) from discontinued operations, net of tax	Benefit (provision) for income taxes		(26,043)		(16,881)		51,457		
Income (loss) from discontinued operations, net of tax	Income (loss) from continuing operations						525,286		
Net gain (loss) from disposal of discontinued operations, net of tax 979,355 Income (loss) from discontinued operations, net of tax 999,044 Net income (loss) from discontinued operations, net of tax 444,550 356,973 1,524,333 Less: Net income (loss) attributable to the noncontrolling interest 444,550 356,973 1,520,905 Net income (loss) attributable to CCIC stockholders 444,550 356,973 1,520,905 Net income (loss) attributable to CCIC common stockholders 536,256 323,982 3,447,000 Net income (loss) attributable to CCIC common stockholders 9,444,550 336,973 9,124,333 Net income (loss) attributable to CCIC common stockholders 9,444,550 336,973 9,124,333 Net income (loss) attributable to CCIC common stockholders 9,444,550 336,973 9,124,333 Net income (loss) attributable to CCIC common stockholders 9,444,550 336,973 9,124,333 Net income (loss) attributable to CCIC stockholders 9,444,550 369,973 9,124,333 Net income (loss) attributable to CCIC stockholders 9,444,550 355,483 9,124,333 Net income (loss) attributable to CCIC stockholders 9,444,550	Discontinued operations (see note 3):								
Net gain (loss) from disposal of discontinued operations, net of tax 979,355 Income (loss) from discontinued operations, net of tax 999,044 Net income (loss) attributable to the noncontrolling interest 9	Income (loss) from discontinued operations, net of tax		_		_		19,690		
Income (loss) from discontinued operations, net of tax	Net gain (loss) from disposal of discontinued operations, net of tax		_		_		979,359		
Net income (loss) 444,550 356,973 1,523,324 Less Net income (loss) attributable to the noncontrolling interest 444,550 356,973 1,520,995 Net income (loss) attributable to CCIC stockholders 444,550 356,973 1,520,995 Net income (loss) attributable to CCIC common stockholders 386,256 323,982 5,147,000 Net income (loss) attributable to CCIC common stockholders 444,550 356,973 3,1524,333 Net income (loss) 444,550 3,56,973 3,1524,333 Net income (loss) (los	Income (loss) from discontinued operations, net of tax						999,049		
Less: Net income (loss) attributable to the noncontrolling interest 1,800 356,973 1,520,992 Dividends on preferred stock (58,294 32,991 43,988 Net income (loss) attributable to CCIC common stockholders (58,294 32,991 32,992 32,982 32,700 Net income (loss) attributable to CCIC common stockholders (58,294 32,992 32,982 32,700 Net income (loss) attributable to CCIC common stockholders (58,294 32,992 32,982 32,700 Net income (loss) attributable to CCIC common stockholders (58,294 32,992 32,982 32,982 32,982 32,982 Interest rate swaps reclassified into results of operations, net of taxes (78,292 32,982 32,982 32,982 32,982 32,982 32,982 Interest rate swaps reclassified into results of operations, net of taxes (78,292 32,982 32	Net income (loss)		444,550	_	356,973				
Net income (loss) attributable to CCIC stockholders	Less: Net income (loss) attributable to the noncontrolling interest		_		_				
Comprehensive income (loss) attributable to CCIC common stockholders Sabata Sa	Net income (loss) attributable to CCIC stockholders		444.550		356,973				
Net income (loss) attributable to CCIC common stockholders \$ 386,256 \$ 323,982 \$ 1,477,000 Net income (loss) \$ 444,550 \$ 356,973 \$ 1,524,333 Other comprehensive income (loss): Interest rate swaps reclassified into results of operations, net of taxes \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Dividends on preferred stock								
Net income (loss) Net income (loss) from continuing operations, diluted Income (loss) from discontinued operations, diluted Net income (loss) from discontinued operations, diluted Net income (loss) attributable to CCIC common stockholders, diluted Saic Sai	Net income (loss) attributable to CCIC common stockholders	\$		\$		\$	1,477,004		
Interest rate swaps reclassified into results of operations, net of taxes 1,899 (1,490) (14,137)	Net income (loss)					_			
Interest rate swaps reclassified into results of operations, net of taxes	Other comprehensive income (loss):	Ψ	,	Ψ	330,773	Ψ	1,521,555		
Foreign currency translation adjustments			_		_		18 725		
Amounts reclassified into discontinued operations for foreign currency translation adjustments (see note 3) Total other comprehensive income (loss) Comprehensive income (loss) attributable to CCIC stockholders Net income (loss) attributable to CCIC common stockholders, per common share: Income (loss) from continuing operations, basic Income (loss) from discontinued operations, basic S 1.01 S 0.95 1.44 Income (loss) from discontinued operations, basic S 1.01 S 0.95 4.44 Income (loss) from continuing operations, diluted S 1.01 S 0.95 4.44 Income (loss) from discontinued operations, diluted S 1.01 S 0.95 A.44 Income (loss) from discontinued operations, diluted S 1.01 S 0.95 A.44 Income (loss) from discontinued operations, diluted S 1.01 S 0.95 A.44 Income (loss) attributable to CCIC common stockholders, diluted S 1.01 S 0.95 A.44 Weighted-average common shares outstanding (in thousands): Basic 381,740 340,349 333,000 3340,662			1 899		(1.490)				
Total other comprehensive income (loss) 1,899 (1,490) (21,090)	Amounts reclassified into discontinued operations for foreign currency translation adjustment	nts (see note	1,000		(1,170)				
Comprehensive income (loss) attributable to CCIC stockholders Net income (loss) attributable to CCIC common stockholders, per common share: Income (loss) from continuing operations, basic Income (loss) from discontinued operations, basic Net income (loss) attributable to CCIC common stockholders, basic Net income (loss) attributable to CCIC common stockholders, basic Income (loss) from continuing operations, diluted Income (loss) from discontinued operations, diluted Income (loss) from discontinued operations, diluted Net income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attributable to CCIC common stockholders, diluted Solve income (loss) attr			1,000		(1.400)		. , ,		
Net income (loss) attributable to CCIC common stockholders, per common share: Income (loss) from continuing operations, basic \$ 1.01 \$ 0.95 \$ 1.45 Income (loss) from discontinued operations, basic \$ - \$ - \$ 2.99 Net income (loss) attributable to CCIC common stockholders, basic \$ 1.01 \$ 0.95 \$ 4.44 Income (loss) from continuing operations, diluted \$ 1.01 \$ 0.95 \$ 1.44 Income (loss) from discontinued operations, diluted \$ 1.01 \$ 0.95 \$ 4.44 Income (loss) from discontinued operations, diluted \$ 1.01 \$ 0.95 \$ 4.45 Weighted-average common shares outstanding (in thousands): Basic \$ 381,740 \$ 340,349 \$ 333,002 Diluted \$ 383,221 \$ 340,879 \$ 334,066		Φ.		•		•			
Income (loss) from continuing operations, basic \$ 1.01 \$ 0.95 \$ 1.45 Income (loss) from discontinued operations, basic \$ - \$ - \$ 2.95 Net income (loss) attributable to CCIC common stockholders, basic \$ 1.01 \$ 0.95 \$ 4.44 Income (loss) from continuing operations, diluted \$ 1.01 \$ 0.95 \$ 1.44 Income (loss) from discontinued operations, diluted \$ 1.01 \$ 0.95 \$ 1.44 Income (loss) from discontinued operations, diluted \$ 1.01 \$ 0.95 \$ 4.45 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 4.45 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 4.45 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 333,002 Income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 333,002 Income (loss) attributable to CCIC common stockhold	•	2	440,449	2	355,483	2	1,503,245		
Income (loss) from discontinued operations, basic \$									
Net income (loss) attributable to CCIC common stockholders, basic \$ 1.01 \$ 0.95 \$ 4.42 Income (loss) from continuing operations, diluted \$ 1.01 \$ 0.95 \$ 1.42 Income (loss) from discontinued operations, diluted \$ - \$ - \$ 2.98 Net income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 4.42 Weighted-average common shares outstanding (in thousands): 381,740 340,349 333,002 Diluted 383,221 340,879 334,062			1.01		0.95		1.45		
Income (loss) from continuing operations, diluted \$ 1.01 \$ 0.95 \$ 1.44							2.99		
Income (loss) from discontinued operations, diluted \$ \$ \$ 2.98						_	4.44		
Net income (loss) attributable to CCIC common stockholders, diluted \$ 1.01 \$ 0.95 \$ 4.42 Weighted-average common shares outstanding (in thousands): 381,740 340,349 333,002 Diluted 383,221 340,879 334,062		\$	1.01	\$	0.95	\$	1.44		
Weighted-average common shares outstanding (in thousands): 381,740 340,349 333,002 Diluted 383,221 340,879 334,062	•						2.98		
Basic 381,740 340,349 333,002 Diluted 383,221 340,879 334,062		\$	1.01	\$	0.95	\$	4.42		
Diluted 383,221 340,879 334,062	Weighted-average common shares outstanding (in thousands):								
55,322	Basic		381,740		340,349		333,002		
Dividends/distributions declared per share of common stock \$ 3.90 \$ 3.61 \$ 3.35	Diluted		383,221		340,879		334,062		
	Dividends/distributions declared per share of common stock	\$	3.90	\$	3.61	\$	3.35		

Exclusive of depreciation, amortization and accretion shown separately.

See accompanying notes to consolidated financial statements.

CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS

(In thousands of dollars)

	Years Ended December 31,					
	2017	2016	2015			
ash flows from operating activities:						
Net income (loss) from continuing operations	\$ 444,550	\$ 356,973	\$ 525,286			
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:						
Depreciation, amortization and accretion	1,242,408	1,108,551	1,036,178			
(Gains) losses on retirement of long-term obligations	3,525	52,291	4,157			
(Gains) losses on settled swaps	328	2,608	(54,475)			
Amortization of deferred financing costs and other non-cash interest	9,368	14,333	37,126			
Stock-based compensation expense	91,647	79,338	60,773			
Asset write-down charges	17,322	34,453	33,468			
Deferred income tax (benefit) provision	14,888	8,603	(60,618)			
Other non-cash adjustments, net	(1,648)	2,451	(8,915)			
Changes in assets and liabilities, excluding the effects of acquisitions:						
Increase (decrease) in accrued interest	34,771	30,044	32			
Increase (decrease) in accounts payable	(34,067)	10,600	(5,287)			
Increase (decrease) in deferred revenues, deferred ground lease payables, other accrued liabilities and other liabilities	175,522	195,998	325,880			
Decrease (increase) in receivables	60,859	(58,664)	12,668			
Decrease (increase) in prepaid expenses, deferred site rental receivables, long-term prepaid rent, restricted cash and other assets	(15,287)	(55,315)	(112,248)			
Net cash provided by (used for) operating activities	2,044,186	1,782,264	1,794,025			
ash flows from investing activities:						
Payment for acquisitions of businesses, net of cash acquired	(9,260,135)	(556,854)	(1,102,179)			
Capital expenditures	(1,228,071)	(873,883)	(908,892			
Net (payments) receipts from settled swaps	(328)	8,141	54,475			
Other investing activities, net	(5,487)	12,364	(3,138)			
Net cash provided by (used for) investing activities	(10,494,021)	(1,410,232)	(1,959,734)			
ash flows from financing activities:	(10,101,021)	(1,110,252)	(1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Proceeds from issuance of long-term debt	3,092,323	5,201,010	1,000,000			
Principal payments on debt and other long-term obligations	(118,880)	(95,787)	(102,866)			
Purchases and redemptions of long-term debt	(110,000)	(4,044,834)	(1,069,337)			
Payments under revolving credit facility	(1,840,000)	(4,565,000)	(1,360,000)			
Borrowings under revolving credit facility	2,820,000	3,440,000	1,790,000			
Payments for financing costs	(29,240)	(41,533)	(19,642)			
Net proceeds from issuance of common stock	4,221,329	1,325,865	(17,042)			
Net proceeds from issuance of preferred stock	1,607,759	1,323,003	_			
Purchases of common stock	(23,307)	(24,936)	(29,657)			
Dividends/distributions paid on common stock	(1,508,705)	(1,239,158)	(1,116,444)			
Dividends paid on preferred stock	(29,935)	(43,988)	(43,988)			
Net (increase) decrease in restricted cash	3,808	(7,931)	16,458			
Net cash provided by (used for) financing activities	8,195,152	(96,292)	(935,476)			
et increase (decrease) in cash and cash equivalents - continuing operations	_ 					
iscontinued operations (see note 3):	(254,683)	275,740	(1,101,185)			
Net cash provided by (used for) operating activities			2.700			
Net cash provided by (used for) operating activities Net cash provided by (used for) investing activities		113,150	2,700 1,103,577			
et increase (decrease) in cash and cash equivalents - discontinued operations		113,150	1,106,277			
ffect of exchange rate changes on cash	1,178	(101)	(1,902)			
ash and cash equivalents at beginning of year	567,599	178,810	175,620			
and the equitalents at beginning of Jean	301,379	170,010	175,020			

⁽a) Inclusive of cash and cash equivalents included in discontinued operations.

CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share data)

	Commo	n Stock	Co	Mandatory nvertible erred Stock	Convertib	landatory le Preferred ock			Other Compre (Loss) ("AOCI	hensive Income ")			
	Shares	(\$0.01 Par)	Shares	(\$0.01 Par)	Shares	(\$0.01 Par)	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI	Dividends/Distributions in Excess of Earnings	Noncontrolling interest from discontinued operations	Total
Balance, December 31, 2014					9,775,000 —	<u> </u>	\$9,512,396	\$ 34,545	\$ (18,725)				\$6,737,228
Stock-based compensation related activity, net of forfeitures	251,554	2	_	_			65,838	_	_	_	_	_	65,840
Purchases and retirement of common stock	(336,526)	(3)	_	_			(29,654)	_	_	_	_	_	(29,657)
Other comprehensive income (loss)(a)	_	_	_	_			_	(38,943)	18,725	(20,218)	_	(872)	(21,090)
Disposition of CCAL	_	_	_	_	_	_	_	_	_	_	_	(23,474)	(23,474)
Common stock dividends/distributions		_	_	_	_	_	_	_	_	_	(1,119,973)	_	(1,119,973)
Preferred stock dividends	_	_	_	_		- –	_	_	_	_	(43,988)	_	(43,988)
Net income (loss)											1,520,992	3,343	1,524,335
Balance, December 31, 2015	333,771,660	\$ 3,338			9,775,000	\$ 98	\$9,548,580	\$ (4,398)	s –	\$ (4,398)	\$ (2,458,397)	s —	\$7,089,221

⁽a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)" and note 9 with respect to the reclassification adjustment.

CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share data)

	Commo	n Stock	Co	Mandatory nvertible erred Stock	4.50% M Convertibl Sto				AOCI				
	Shares	(\$0.01 Par)	Shares	(\$0.01 Par)	Shares	(\$0.01 Pa	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI	Dividends/Distributions in Excess of Earnings	Noncontrolling interest from discontinued operations	Total
Balance, December 31, 2015	333,771,660	\$ 3,338			9,775,000	\$ 98	\$ 9,548,580	\$ (4,398)	s –	\$(4,398)	\$ (2,458,397)	s –	\$7,089,221
Stock-based compensation related activity, net of forfeitures	263,782	2	_		_	_	86,271	_	_	_	_	_	86,273
Purchases and retirement of common stock	(289,531)	(3)	_	_	_	_	(24,933)	_	_	_	_	_	(24,936)
Net proceeds from issuance of common stock	15,178,064	152	_	_	_	_	1,325,713	_	_	_	_	_	1,325,865
Other comprehensive income (loss) ^(a)	_	_	_	_	_	_	_	(1,490)	_	(1,490)	_	_	(1,490)
Recognition of excess tax benefit	_	_	_	_	_	_	2,623	_	_	_	_	_	2,623
Common stock dividends/distributions	_	_	_	_	_	_	_	_	_	_	(1,244,423)	_	(1,244,423)
Preferred stock dividends	_	_	_	_	_	_	_	_	_	_	(32,991)	_	(32,991)
Conversion of preferred stock to common stock (see note 12)	11,612,684	116	_	_	(9,775,000)	(98)	(18)	_	_	_	_	_	_
Net income (loss)							_				356,973		356,973
Balance, December 31, 2016	360,536,659	\$ 3,605				s —	\$10,938,236	\$ (5,888)	s –	\$(5,888)	\$ (3,378,838)	s –	\$7,557,115

⁽a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)."

CROWN CASTLE INTERNATIONAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars, except share data)

	Commo	n Stock	Convertib	Mandatory le Preferred ock	Con	Mandatory nvertible erred Stock			AOCI				
	Shares	(\$0.01 Par)	Shares	(\$0.01 Par)	Shares	(\$0.01 Par)	Additional Paid-In Capital	Foreign Currency Translation Adjustments	Derivative Instruments	Total AOCI	Dividends/Distributions in Excess of Earnings	Noncontrolling interest from discontinued operations	Total
Balance, December 31, 2016	260 526 650	e 2.605					#10.020.22 <i>(</i>	e (5.000)		6(5,000)	¢ (2.270.020)		A 7 5 5 7 1 1 5
Stock-based compensation related activity, net of forfeitures	360,536,659	\$ 3,605				<u>s — </u>	\$10,938,236	\$ (5,888)	<u> </u>	\$(5,888)	\$ (3,378,838)	<u>s —</u>	\$ 7,557,115
Purchases and retirement	861,028	10	_	_			99,978	_	_	_	_	_	99,988
of common stock	(259,331)	(3)	_	_			(23,304)	_	_	_	_	_	(23,307)
Net proceeds from issuances of common stock (see note 12)	45,142,300	451	_	_	_	_	4,220,878	_	_	_	_	_	4,221,329
Net proceeds from issuances of preferred stock (see note 12)		_	1,650,000	17	_	_	1,607,742	_	_	_	_	_	1,607,759
Other comprehensive income (loss)(a)	_	_	_	_			_	1,899		1,899	_	_	1,899
Recognition of excess tax benefit	_	_	_	_			77	_	_	_	_	_	77
Common stock dividends/distributions	s –	_	_	_	_	_	_	_	_	_	(1,512,034)	_	(1,512,034)
Preferred stock dividends	_	_	_	_			_	_	_	_	(58,294)	_	(58,294)
Conversion of preferred stock to common stock (see note 12)	17	_	(2)	_	_	_	_	_	_	_	_	_	_
Net income (loss)							_	_	_	_	444,550	_	444,550
Balance, December 31, 2017	406,280,673	\$ 4,063	1,649,998	17		s –	\$16,843,607	\$ (3,989)	s –	\$(3,989)	\$ (4,504,616)	s —	\$12,339,082

⁽a) See the consolidated statement of operations and comprehensive income (loss) for the components of "total other comprehensive income (loss)."

Attachment B

Key Management of Crown Castle

Management Personnel

Name	Title
James D. Young	Senior Vice President and Chief Operating Officer - Fiber
Philip Olivero	Fiber Solutions Chief Technology Officer
David Mayer	Fiber Solutions General Counsel
Peter Zarrella	Fiber Solutions Vice President Finance

Corporate Officers and Directors

Name	<u>Title</u>
Kenneth J. Simon	Director
Daniel K. Schlanger	Director
Jay A. Brown	President and Chief Executive Officer
Daniel K. Schlanger	Senior Vice President, Chief Financial Officer and Treasurer
James D. Young	Senior Vice President and Chief Operating Officer - Fiber
Robert C. Ackerman	Senior Vice President and Chief Operating Officer – Towers and
Philip M. Kelley	Small Cell Senior Vice President – Corporate Development and Strategy
Mike Kavanagh	Senior Vice President – Corporate Development and Strategy Senior Vice President and Chief Commercial Officer
Laura Nichol	
	Senior Vice President – Business Support Senior Vice President and General Counsel
Kenneth J. Simon	
Mike Meadows	Vice President – Service Delivery
Thomas D. Bone	Vice President – Tax
Robert S. Collins	Vice President and Controller
Monica Gambino	Vice President – Legal and Assistant Secretary
Edward B. Adams, Jr.	Vice President – Litigation
Neil Dickson	Vice President – Corporate and Commercial Transactions
Amy Donachy	Vice President – Internal Audit
Ben Lowe	Vice President – Corporate Finance
John Kearney	Vice President – Financial Planning and Analysis
Mike Manczka	Vice President – Operational Finance and Accounting
David O'Toole	Vice President – Sales Operations
Christopher Mooney	Vice President – Real Estate Acquisitions
Mark Schrott	Vice President – National Facilities
Angela Siebe	Vice President – Property Management
Cliff Abbio	Vice President – Fiber Network Engineering
John Timney	Vice President – Acquisition and Integration Support
Keith Monahan	Vice President – Corporate Development & Strategy
Donald J. Reid	Secretary
Lynn Howell	Assistant Secretary
Masha Blankenship	Assistant Secretary
Mike Crawford	Tax Officer
Deborah Kelly	Tax Officer