

Republic Services (RS of Lynnwood)
WUTC Snohomish County
Revenue Sharing Summary
Proposed Budget
August 1, 2017 Through July 31, 2019

Revenue Retained - August 1, 2017 Through July 31, 2019

	<u>Total</u>	<u>50% Passed Back</u>	<u>50% Retained</u>
Single-Family Value (estimated)	\$ 893,877	\$ 446,938	\$ 446,938
Multi-Family Value (estimated)	\$ 138,715	\$ 69,358	\$ 69,358
Total Revenue Retained	\$ 1,032,592	\$ 516,296	\$ 516,296

Program Costs - August 1, 2017 Through July 31, 2019

Task 1: Staffing Costs			
Revenue Share Agreement Manager (30%)	\$	54,000	
Project Management/Administration and Coordination (30%)	\$	20,000	
Task 2: Monthly Reporting	\$	-	
Task 3: Annual Mailer	\$	-	
Task 4: Single Family Residences- Continuing Recycling Education	\$	125,000	
Task 5: Multifamily Outreach	\$	100,000	
Task 6: School Recycling Education	\$	140,000	
Task 7: WSU Extension Education & Outreach	\$	50,000	
Program Expenditures	\$	489,000	
Program Incentive on Incurred Expenditures	\$	24,450	5%
Total Budgeted Expenditure	\$	513,450	49.72%
Revenues which will be Returned to the Customer	\$	519,142	50.28%

2016-2017 Plan Year Management & Administrative Costs (body of table is average hours/week)

Months	RJ P	Pat H	Jeff B	Jim H	Abby H	Janet P	Frank H	Jeff W	Rick W	Diane C	Various Supervisors	Total
May-16	0.5	0	1	1	0	1	0.5	1	0.5	1	3.5	10
Jun-16	0.5	0	0.25	0.5	0	0.5	0.5	0.5	0.25	1	4.5	8.5
Jul-16	0.5	0	0.5	0	0	0.25	0.5	0	0.25	1	3	6
Aug-16	0.5	0	0	1	0	0.25	1	0	0.5	1	2.5	6.75
Sep-16	0.5	1	0	1.5	0	0.5	1	0.25	0.5	1	3	9.25
Oct-16	0.5	0.5	0	2.5	0	1	1	0.25	0.2	1	3	9.95
Nov-16	0.5	0.5	0	2	0	1	1.5	0.25	0.5	1	5	12.25
Dec-16	0.5	0	0	2	1	1	0.5	0	0.5	1	2.5	9
Jan-17	0.5	1	0	3	3	1	2	2	1	1	5	19.5
Feb-17	0.5	0	0	0.5	0	2	2.5	0.5	1	1	4.5	12.5
Mar-17	0.5	1	0	1	3	2	2.5	1	1.5	1	3.5	17
Apr-17	0.5	1	0	0.5	6	2	3	1	2	1	3.5	20.5
May-17												
Jun-17												
Jul-17												
TOTAL	24.00	20.00	7.00	62.00	52.00	50.00	66.00	27.00	34.80	48.00	174.00	580.60
Allocation - \$/hr	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00
Total Admin Cost	\$ 1,224.00	\$ 1,020.00	\$ 357.00	\$ 3,162.00	\$ 2,652.00	\$ 2,550.00	\$ 3,366.00	\$ 1,377.00	\$ 1,774.80	\$ 2,448.00	\$ 8,874.00	\$ 28,804.80

\$	20,163.36	70%	King Co.
\$	8,641.44	30%	Snohomish Co.

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	Period	Recycle Tons	YW Tons	MSW Tons	Customers	Recycle Lbs/Customer	YW Lbs/Customer	Total Diversion	Diversion %
Single Family	1/1/2011 - 12/31/2011	6,002.2	7,922.3	10,452.7	16,752	716.6	945.8	1,662.4	36.5%
	1/1/2012 - 12/31/2012	6,103.6	8,824.4	10,980.7	16,753	728.7	1,053.5	1,782.1	35.7%
	1/1/2012 - 07/31/2012	3,504.0	4,149.5	6,160.2	16,749	418.4	495.5	913.9	36.3%
	5/1/2011 - 4/30/2012	6,006.2	8,826.0	10,893.3	16,749	717.2	1,053.9	1,771.1	35.5%
	5/1/2012 - 4/30/2013	6,136.7	8,964.8	11,024.6	16,888	726.8	1,061.7	1,788.4	35.8%
	5/1/2013 - 4/30/2014	6,141.5	8,741.1	11,091.0	17,158	715.9	1,018.9	1,734.8	35.6%
	5/1/2014 - 4/30/2015	6,138.2	8,978.2	11,093.5	17,579	698.4	1,021.5	1,719.8	35.6%
	<i>For Reporting Period Incentive:</i>	---	---	---	---	---	---	---	---
	5/1/2015 - 4/30/2016	6,207.23	8,975.60	11,532	17,762	698.9	1,010.7	1,709.6	35.0%
	5/1/2016 - 4/30/2017	6,619.11	8,159.39	12,151	17,984	736.1	907.4	1,643.5	35.3%

	Recycle Tons	YW Tons	MSW Tons	Diversion %	
Multi-Family	1/1/2011 - 12/31/2011	986.4	n/a	4,948.3	16.6%
	1/1/2012 - 12/31/2012	1,148.2	n/a	5,387.7	17.6%
	1/1/2012 - 07/31/2012	647.9	n/a	2,881.8	18.4%
	5/1/2011 - 4/30/2012	1,074.4	n/a	5,343.8	16.7%
	5/1/2012 - 4/30/2013	1,170.7	n/a	5,106.3	18.7%
	5/1/2013 - 4/30/2014	1,072.9	n/a	4,947.2	17.8%
	5/1/2014 - 4/30/2015	1,100.3		5,177.0	17.5%
	<i>For Reporting Period Incentive:</i>	---	---	---	---
	5/1/2015 - 4/30/2016	1,135.42	41.47	5,663.13	16.7%
	5/1/2016 - 4/30/2017	1,029.55	27.62	5,085.72	16.8%

	Recycle Tons	YW Tons	MSW Tons	Diversion %	
Combined	1/1/2011 - 12/31/2011	6,988.5	7,922.3	15,401.1	31.2%
	1/1/2012 - 12/31/2012	7,251.8	8,824.4	16,368.3	30.7%
	1/1/2012 - 07/31/2012	4,151.9	4,149.5	9,042.0	31.5%
	5/1/2011 - 4/30/2012	7,080.6	8,826.0	16,237.0	30.4%
	5/1/2012 - 4/30/2013	7,307.3	8,964.8	16,130.8	31.2%
	5/1/2013 - 4/30/2014	7,214.4	8,741.1	16,038.2	31.0%
	5/1/2014 - 4/30/2015	7,238.6	8,978.2	16,270.5	30.8%
	<i>For Reporting Period Incentive:</i>	---	---	---	---
	5/1/2015 - 4/30/2016	7,342.6	9,017.1	17,195.2	29.92%
	5/1/2016 - 4/30/2017	7,648.7	8,187.0	17,236.5	30.74%
				0.81%	

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Cost Summary
May 1, 2016 Through April 30, 2017

The program costs listed below are not also covered in the rate charged to the customer. There are a number of ways that we allocate our costs between regulated collection and non-regulated and other activities within our rate case filings. We ensure that the activities related to the revenue sharing agreement are not also counted in a rate case by excluding them from our regulated allocation base, whether it's revenue or labor hours or another allocation method. For example, for costs that are allocated based on revenue, the revenue retained from the revenue sharing agreement is excluded from total regulated revenue, which has the effect of reducing the regulated allocation percentage and thus the amount of costs allocated to regulated activities. We are willing and able to demonstrate this to the County.

Revenue

	Total	50% Passed Back to Customers	50% Retained
Single-Family Value	\$ 443,472	\$ 221,735	\$ 221,737
Multi-Family Value	\$ 69,336	\$ 35,168	\$ 34,167
Total Revenue Retained	\$ 512,808	\$ 256,903	\$ 255,905

Program Costs

Program	Total Cost	
Staffing		
Revenue Share Agreement Administrator	\$ 27,000	
Project Management/Administration and Coordination (30%)	\$ 8,641	
Monthly Data Reporting	\$ -	
Annual Mailer		
Graphic design updates	\$ -	
Online Customer Communication	\$ -	
Multifamily Recycling Improvements		
Collateral development and infrastructure improvements	\$ 41,550	
School Recycling Education & Outreach		
School Recycling Education and Outreach	\$ 55,383	
Recycle Right		
Cart Tagging	\$ 61,719	
Total Program Costs	\$ 194,293	
Program Incentive	\$ 9,715	5%
Total Revenue Retained for Program	\$ 204,008	40%
Revenues that have been Returned to the Customer	\$ 256,903	50%
Additional Unspent Revenues	\$ 51,897	10%