

Desert Winds Wireless
Profit & Loss
January through December 2015

Jan - Dec 15

| | |
|---|---------------------|
| Ordinary Income/Expense | |
| Income | |
| ACH Deposits | 83,206.61 |
| Alarm Monitoring | 1,780.50 |
| Computer Repair | 75.00 |
| Hughes Net Sales | 15,611.00 |
| Telecom Hardware | 1,008.00 |
| Internet Access Income | |
| ACH Deposits | 356,971.37 |
| Check / Cash Deposits | 833,079.57 |
| Credit Card Deposits | 465,957.55 |
| Internet Access Income - Other | 14,334.65 |
| Total Internet Access Income | 1,670,343.14 |
| Networking Department | 26,590.66 |
| Office Rent | 7,200.00 |
| Returned Payments/Refunds | -2,218.26 |
| Total Income | 1,803,596.65 |
| Cost of Goods Sold | |
| Install Supplies | 68,441.85 |
| Subcontracted Services | 24,330.00 |
| Total COGS | 92,771.85 |
| Gross Profit | 1,710,824.80 |
| Expense | |
| Electronic books | 31.99 |
| Propane Fuel for generators | 668.52 |
| Training / Education | 370.00 |
| Commissions Paid | 100.00 |
| Uniforms. | 2,242.48 |
| Advertising and Promotion | 9,905.27 |
| Automobile Expense | |
| Fuel | 12,772.65 |
| Maintenance & Repairs | 5,528.71 |
| Mileage Reimbursement | 763.58 |
| Registration and Vehicle Taxes | 1,031.50 |
| Automobile Expense - Other | 10,767.06 |
| Total Automobile Expense | 30,863.50 |
| Bank Service Charges & Fees | |
| Bank Service Charges | 2,121.73 |
| Credit Card Service Charges | 40,011.61 |
| Merchant Solutions Fees | 21,074.87 |
| Late Fee/Finance Charge | 1,031.03 |
| Total Bank Service Charges & Fees | 64,239.24 |
| Building/Tower Repairs & Maint | |
| Building Maintenance | 1,058.96 |
| Building Repairs | 3,533.80 |
| Total Building/Tower Repairs & Maint | 4,592.76 |
| Cameras | |
| Outdoor | 89.99 |
| Security Camera Software | 944.82 |
| Total Cameras | 1,034.81 |
| Charitable Contributions | 245.52 |

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| Computer and Related Services | |
| Billing Software | 15,125.48 |
| Computer Equipment (under \$500) | 3,072.64 |
| Computer Repairs & Maintenance | 82.90 |
| Domain Name Miscellaneous | 675.97 |
| Networking Services | 1,257.81 |
| Software Other | 8,103.04 |
| Total Computer and Related Services | 28,317.84 |
| Deposit Correction | -0.51 |
| Dues and Subscriptions | |
| Internet ARIN | 2,100.00 |
| Dues and Subscriptions - Other | 2,007.40 |
| Total Dues and Subscriptions | 4,107.40 |
| Equipment Rental | 445.12 |
| Insurance Expense | |
| Automobile | 889.60 |
| General Liability Insurance | 12,116.16 |
| Health Insurance | 10.58 |
| Life and Disability Insurance | 959.64 |
| Total Insurance Expense | 13,975.98 |
| Internet Upstream | |
| Pend Oreille County PUD - Fiber | 6,000.00 |
| Charter Communications | 10,648.92 |
| Eltopia.com Bandwidth | 7,500.00 |
| NoaNet | 150,337.77 |
| Spectrum | 14,168.47 |
| Transport Charges | 500.00 |
| Internet Upstream - Other | 23,325.24 |
| Total Internet Upstream | 212,480.40 |
| Landscaping/Grounds Maintenance | 516.48 |
| Licenses & Fees | |
| FCC Licensing Expenses | 8,760.00 |
| Business Licenses and Permits | 736.00 |
| Total Licenses & Fees | 9,496.00 |
| Loan Interest | |
| Chrysler Capital Loan Interest | 40.26 |
| Allegro Loan Interest | 15,898.88 |
| GESA Loan Interest | 786.70 |
| CFB Loan Interest | 11,022.82 |
| Total Loan Interest | 27,748.66 |
| Miscellaneous Expense | 18,449.83 |
| Office Expense | |
| Office Meals | 282.52 |
| Bottled Water Service | 1,133.14 |
| Office Supplies | 8,302.25 |
| Postage and Delivery | 4,508.24 |
| Printing and Reproduction | 440.42 |
| Total Office Expense | 14,666.57 |
| Payroll Expenses | 417,435.35 |
| Professional Fees | |
| Accounting | 6,660.26 |
| Attorney/Legal | 4,517.75 |
| Contracted Services | 34,903.73 |
| Total Professional Fees | 46,081.74 |

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| Periodicals - Magazine | 36.00 |
| Rent Expense | |
| Candy Mt. Tower | 4,200.00 |
| Columbia Plaza | 28,275.00 |
| Connell Tower | 1,200.00 |
| Finley Tower Lease | 3,500.00 |
| Global Tower - Badger | 10,898.30 |
| Global Tower Partners Finley | 1,299.44 |
| Inspiration Point Lease | 4,889.29 |
| Jackass Tower | 360.00 |
| Key Tower Lease | 2,274.02 |
| Radar Mt. Tower Lease | 2,400.00 |
| Towne Center Lease | 725.00 |
| Tripple Vista Tower | 900.00 |
| Wallula School House | 240.00 |
| Rent Expense - Other | 14,714.01 |
| Total Rent Expense | 75,875.06 |
| Repairs and Maintenance | 3,299.28 |
| Returned Payments | |
| ACH Payments Returned unpaid | 359.09 |
| Total Returned Payments | 359.09 |
| Sales Commission | |
| Columbia Basin Satellite | 16,244.65 |
| Total Sales Commission | 16,244.65 |
| Small Tools and Equipment | 172.54 |
| Taxes | |
| B&O Tax | 26,315.39 |
| Property Taxes | 692.92 |
| Penalties & Interest | 496.53 |
| Total Taxes | 27,504.84 |
| Travel Expense | |
| Airline Tickets | 4,009.75 |
| Car Rental/Parking/Taxi Fares | 945.60 |
| Entertainment | 876.61 |
| Hotels & Lodging | 1,995.70 |
| Meals | 2,055.62 |
| Total Travel Expense | 9,883.28 |
| Uncategorized Expenses | 78,626.75 |
| Utilities | |
| Propane - LPG | 1,005.41 |
| Cell Phone | 6,714.24 |
| Electric & Gas | 17,723.25 |
| Garbage Disposal | 440.18 |
| Telephone | 6,981.50 |
| Water & Sewer | 1,848.65 |
| Total Utilities | 34,713.23 |
| Website Design | 100.94 |
| Total Expense | 1,154,830.61 |
| Net Ordinary Income | 555,994.19 |

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| Other Income/Expense | |
| Other Expense | |
| Interest Expense | 26,367.97 |
| Total Other Expense | 26,367.97 |
| Net Other Income | -26,367.97 |
| Net Income | <u>529,626.22</u> |