

UTILITIES AND TRANSPORTATION  
COMMISSION

1300 S. Evergreen Park Dr. SW  
P.O. Box 47250  
Olympia, WA 98504-7250  
Phone: 360-664-1222  
Fax: 360-586-1181  
TTY: 360-586-8203

or  
1-800-416-5289

E-mail: [Transportation@utc.wa.gov](mailto:Transportation@utc.wa.gov)

## AUTO TRANSPORTATION AUTHORITY APPLICATION

*Beeline Tours LTD*

Type of Passenger Transportation Authority Requested (check one box)	Fee Required
<input type="checkbox"/> <u>New Certificate</u> (auto transportation company certificates include statewide charter and excursion carrier service if marked below). Complete sections 1-8 and Attachment A. Submit a proposed tariff and time schedule.  Do you plan on providing charter/excursion service? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, complete Attachment F.	\$200.00
<input type="checkbox"/> <u>Extension of existing Auto Transportation Certificate C-</u> _____ Complete sections 1-8. Submit a proposed tariff and time schedule.	\$150.00
<input checked="" type="checkbox"/> <u>Transfer or Lease Auto Transportation Authority</u> – Complete sections 1-8 and Attachments C & G. Transferring all of Certificate C- <u>1052</u> Transferring a portion of Certificate C- _____ NOTE: A closing annual report must be submitted by the current company before the transfer will be finalized.	\$200.00
<input type="checkbox"/> <u>Temporary Auto Transportation Authority</u> - New temporary authority or temporary to operate pending a Commission decision on a parallel filed permanent application. Complete sections 1-8 and Attachment B.	\$150.00
<input checked="" type="checkbox"/> <u>Mortgage of Certificate</u> – Complete section 1 and Attachment E.	\$35.00
<input type="checkbox"/> <u>Name Change</u> – Change in corporate name, change in trade name; adding or deleting a trade name; or change the surname of an individual owner or partner. Complete section 1 and Attachment D.	\$35.00
<input type="checkbox"/> <u>Reinstatement of Cancelled Certificate</u> – Complete sections 1, 2 and 8.	\$200.00

### FOR OFFICIAL USE ONLY

Date Filed <i>2/25/16</i>	Insurance <i>on file</i>	ID# <i>12409</i>	Docket #: <i>TC 160240</i>
LS Staff Assigned <i>Carol</i>	Safety Inspection	Map	Tariff/ Time Schedule
DOL/SOS		Receipt ID	Cert Issued
111-0268-232-02	111-0268-232-01	111-0268-230-02	111-0268-230-01

## SECTION 1 – APPLICANT INFORMATION

Legal Name of Applicant: Beeline Tours Ltd

Trade Name(s) (if applicable): Seattle Express

Phone #: 206-632-5162 Fax #: 206-770-6549 E-mail: Michael@Beelinetours.com

Physical Address:	Mailing Address (if different from physical):
Street:	Street: <u>8110 7th Ave S.</u>
City:	City: <u>Seattle</u>
State/Zip:	State/Zip: <u>WA 98108</u>

Unified Business Identifier Number (UBI): 602 122 081 If you do not know your UBI number or need to request one, contact Business Licensing Services at 1-800-451-7985.

Type of Business Structure: ☐ Individual ☐ Partnership ☒ Corporation ☐ Other (LP, LLP, LLC)  
If other than individual, list the name, title, and percentage of partner's share or stock distribution for major stockholders or members:

Name	Title	Stock Distribution or % of Shares
<u>Michael Rogers</u>	<u>President</u>	<u>100%</u>

USDOT number 986-655 If you do not have a USDOT number, you can go online to [www.fincsa.dot.gov/online-registration](http://www.fincsa.dot.gov/online-registration) to apply or call 360-596-3810 for assistance.

Labor & Industries #:                      Employment Security Department #: 000-164516-00-3

## SECTION 2 – COMPANY INFORMATION

Provide the following documents with your application:

- ☒ A map of the proposed line, route, or service territory that meets the standards described in WAC 480-30-051.
- ☐ Support statements for proposed service authority

What type of service do you plan on providing: door-to-door services and/or scheduled service?

☐ Door-to-door service - Service provided between locations identified by the passengers and points specifically named by the company in its filed tariff and time schedule. Door-to-door service requires a time schedule in compliance with WAC 480-30-281(2)(c) and may be restricted to "by reservation only"; and/or,

☒ Scheduled service - Service provided between locations specifically named by the company (e.g., the X Hotel at 4th and Main) and points specifically named by the company in its filed tariff and time schedule. Scheduled service requires the company to file a time schedule in compliance with WAC 480-30-281 (2)(b) and may be restricted to "by reservation only."

Describe the proposed type of service (see WAC 480-30-096) including the line, route or service territory described in terms such as streets, avenues, roads, highways, townships, ranges, cities, towns, counties or other geographic description:

Scheduled service from the cities of Sea-Tac and Tukwila to cruise terminals 91 & 66 in Seattle.

State the conditions that demonstrate this proposed service is for the public convenience and necessity:

It is currently in service and been provided for over 10 years. It is a needed service to get passengers from their hotel to the cruise terminals.

State the applicant's prior experience and familiarity with the statutes and rules that govern operations it proposes:

Beeline Tours has been a charter/excursion company in the state of Washington for 19 years. we are very familiar with all WUTC regulations.

Do other auto transportation companies currently provide service between any of the points or along any portion of the route you propose to serve? ☒ No ☐ Yes If yes, list the names and addresses of companies:

Do you currently hold, or have you ever held, an auto transportation certificate?

☒ No ☐ Yes If yes, please indicate your certificate number C-\_\_\_\_\_

Have you ever applied for and been denied an auto transportation certificate?

☒ No ☐ Yes If yes, please explain \_\_\_\_\_

Have you ever been cited for violation of state laws or commission rules?

☐ No ☒ Yes If yes, please explain WUTC inspection

### SECTION 3 – TARIFF AND TIME SCHEDULE

If this application is for temporary authority, a new certificate, or extension of existing certificated authority, you must include a proposed tariff and time schedule that is in compliance with WAC 480-30-256 through WAC 480-30-436.

Or are you applying for fare flexibility as described in WAC 480-30-420? ☐ Yes or ☒ No

If yes, complete Attachment H to show your proposed base rate and maximum rate.

If this application is a transfer or a lease of authority from an existing certificated company, you must either file a new tariff and time schedule at the same rate levels as on file, or, you must adopt the current certificate holder's tariff and time schedule. To file a new tariff, use the standard tariff format attached to this application or an approved alternate format. Indicate which option you will use:

☒ Adopt or ☐ File new tariff



#### SECTION 4 – HEARING INFORMATION

If the Commission assigns this application for a formal hearing, estimate the number of witnesses you will present and the amount of time you will need for your presentation.

Number of witnesses: <u>1</u>	Amount of time: <u>1 hour</u>
Will an attorney be representing you? If yes, complete the following:	
Attorney's name:	Attorney's phone number:
Attorney's address: Street	Fax number:
City, State, Zip	E-mail address

#### SECTION 5 – FINANCIAL STATEMENT

SEE ATTACHED

ASSETS		LIABILITIES	
Cash in Bank	\$	Salaries/Wages Payable	\$
Notes Receivable	\$	Accounts Payable	\$
Accounts Receivable	\$	Notes Payable	\$
Investments	\$	Mortgages Payable	\$
Other Current Assets	\$	Contracts and Bonds Payable	\$
Prepaid Expenses	\$	<b>TOTAL LIABILITIES</b>	\$
Land and Buildings	\$	<b>NET WORTH</b>	
Trucks and Trailers	\$	Preferred Stock	\$
Office Furniture	\$	Common Stock	\$
Other Equipment	\$	Retained Earnings	\$
Other Assets	\$	Capital	\$
<b>TOTAL ASSETS</b>	\$	<b>TOTAL LIABILITIES AND NET WORTH</b>	\$

In addition: the application must include the following: (see WAC 480-30-096)

- ☐ Ridership and Revenue forecasts for the first twelve months of operation.
- ☐ A pro forma balance sheet and income statement for the first twelve months of operation.

#### SECTION 6 – EQUIPMENT LIST

SEE ATTACHED

Describe the equipment that will be used (attach additional sheet if necessary). Vehicles must pass inspection and be issued a valid Commercial Vehicle Safety Alliance inspection decal for each motor vehicle before your application may be granted.

Year	Make	License Number	Vehicle ID number	Seating Capacity

## SECTION 5 – FINANCIAL STATEMENT

# Beeline Tours

## BALANCE SHEET

As of February 17, 2016

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
BOA-General-14815005	12,248.66
Cash on Hand	-2,273.00
Total Bank Accounts	\$9,975.66
Other current assets	
1510 Employee Advances	
Robert Delgado	0.00
Total 1510 Employee Advances	0.00
Total Other current assets	\$0.00
Total Current Assets	\$9,975.66
Fixed Assets	
Fixed Assets	
Computer & Office Equipment	5,200.00
Furniture, Fixtures	3,282.65
Tenant Improvements	19,893.02
Vehicles	
17000 Accumulated Depreciation	-352,412.00
1999 Vanhool 56-Pax	80,000.00
2001 Vanhool 56-Pax	80,000.00
2006 Krystal 36-Pax	158,260.00
2007 Krystal 31-Pax	130,116.00
2011 Ameritrans 23-pax (7)	81,000.00
2014 Ameritrans 23-Pax (10)	82,344.00
2015 Temsa TS35 40-Pax	353,594.00
Total Vehicles	612,902.00
Total Fixed Assets	641,277.67
Total Fixed Assets	\$641,277.67
Other Assets	
Security deposit	4,455.78
Total Other Assets	\$4,455.78
<b>TOTAL ASSETS</b>	<b>\$655,709.11</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Credit Cards	
Credit Cards	
AmEx #1001 Biz Card	27,173.89
BOA #3161-Corp account	18,648.99
BOA #3499 Michael	16,788.13

BOA #6062 MC Tania	29,204.17
BOA #6198 Signature visa	0.00
Boa - 8109-overdraft card	6,523.20
Total Credit Cards	98,338.38
Total Credit Cards	\$98,338.38
Total Current Liabilities	\$98,338.38
Long-Term Liabilities	
Loans	
Key Bank LOC #10001	39,388.43
US Bank #864 Debt Consolidation	34,707.40
Vehicle Loans	
Key Equipment #8004	318,217.68
Stearns Bank #001	106,933.93
US Bank #4590	69,539.11
xclosed-US Bank #0308	-844.52
Total Vehicle Loans	493,846.20
Total Loans	567,942.03
Total Long-Term Liabilities	\$567,942.03
Total Liabilities	\$666,280.41
Equity	
1110 Retained Earnings	195,597.48
3000 Opening Bal Equity	-156,043.03
Owner's Equity	
30700 Draw	-42,086.13
6830 Federal Income Taxes	-395.97
Health	-4,893.66
Investment	2,466.83
Total Owner's Equity	-44,908.93
Seattle Food Tours Company	
From	18,575.00
To	-23,821.73
Total Seattle Food Tours Company	-5,246.73
Show Me Seattle Company	
From	23,000.00
To	-43,774.33
Total Show Me Seattle Company	-20,774.33
Net Income	20,804.24
Total Equity	\$ -10,571.30
TOTAL LIABILITIES AND EQUITY	\$655,709.11

Wednesday, Feb 17, 2016 09:24:06 AM PST GMT-8 - Cash Basis

# SECTION 6 – EQUIPMENT LIST



EQUIPMENT LIST

1998 FORD 24 PASSENGER BUS VEHICLE ID # 1FDXE40F8WHB01241

1998 FORD 24 PASSENGER BUS VEHICLE ID # 1FDXE40F4WHA70537

1998 FORD 24 PASSENGER BUS VEHICLE ID # 1FDLE40F9VHC06304

1999 FORD 24 PASSENGER BUS VEHICLE ID # 1FDXE40F2XHA37070

2002 FORD 28 PASSENGER BUS VEHICLE ID # 1FDAE55F12HB23032

2003 FORD 23 PASSENGER BUS VEHICLE ID # 1FDXE45S83HA77119

2008 FORD 20 PASSENGER BUS VEHICLE ID # 1FDXE45S18DB55495

2008 FORD 20 PASSENGER BUS VEHICLE ID # QFDXE45S98DB55499

## SECTION 7 – SAFETY AND OPERATIONS

In each of the categories shown below, list the person and position responsible for understanding and complying with the Federal Motor Carrier Safety Regulations (FMCSR) and Washington State laws and rules. Please refer to the WAC rules, fact sheets, and publication "Your Guide to Achieving a Satisfactory Safety Rating" for assistance with requirements.

### SAFETY RESPONSIBILITIES

**COMMERCIAL DRIVER'S LICENSE (CDL) STANDARDS REQUIREMENTS AND PENALTIES** (Title 49, Code of Federal Regulations Part 383) Any driver who operates a vehicle that meets the definition of a commercial motor vehicle must have a valid CDL.

Name: Tyra Timms Position: safety & compliance

**DRIVER QUALIFICATION REQUIREMENTS** (Title 49, Code of Federal Regulations Part 391) Driver's must meet minimum qualification requirements and each company must maintain driver qualification files for each driver.

Name: Meghan Maugans Position: operations manager

**DRIVERS HOURS OF SERVICE** (Title 49, Code of Federal Regulations Part 395) Drivers must maintain logs and each company must maintain true and accurate hours of service records for each driver.

Name: Tyra Timms Position: safety & compliance

**CONTROLLED SUBSTANCE AND ALCOHOL USE AND TESTING** (Title 49, Code of Federal Regulations Part 382) All persons who drive commercial vehicles requiring a CDL must be in a Controlled Substance and Alcohol Use and Testing program that is in compliance with FMCSR in Title 49, Code of Federal Regulations Part 382 and Title 49, Code of Federal Regulations Part 40. Each company will have in place a system for complying with FMCSR governing alcohol use and controlled substances testing requirements (Title 49 Code of Federal Regulations Part 382 and Title 49 Code of Federal Regulations Part 40).

Name: Meghan Maugans Position: operations manager

**INSPECTION, REPAIR AND MAINTENANCE** (Title 49, Code of Federal Regulations Part 396) Every motor carrier shall systematically inspect, repair, and maintain all motor vehicles subject to its control.

Name: Tyra Timms Position: safety & compliance

**SAFETY REGULATIONS, GENERAL** (Title 49, Code of Federal Regulations Part 390)

Name: Tyra Timms Position: safety & compliance

**DRIVING OF COMMERCIAL MOTOR VEHICLES** (Title 49, Code of Federal Regulations Part 392)

Name: Tyra Timms Position: safety & compliance

**PARTS AND ACCESSORIES NECESSARY FOR SAFE OPERATION** (Title 49, Code of Federal Regulations Part 393)

Name: Tyra Timms Position: safety & compliance

### OPERATIONAL RESPONSIBILITIES

**TARIFFS, TIME SCHEDULES, RATES AND RATE FILINGS** (WAC 480-30-251 through WAC 480-30-436) Companies must file a tariff showing all rates it will impose on its customers, together with rules that govern how rates will be assessed. Companies must also file a time schedule. Charter and excursion only carriers are not required to file tariffs and time schedules per WAC 480-30-251.

Name: Meghan Maugans Position: operations manager

**ANNUAL REPORTS AND REGULATORY FEES** (WAC 480-30-066 through WAC 480-30-081) Auto Transportation companies must file an annual report of its financial and operational activity and pay regulatory fees by May 1 of each year. Charter and excursion carriers must file an annual safety report by May 1; and pay regulatory fees by December 31 of each year.

Name: Meghan Maugans Position: operations manager

**CUSTOMER SERVICE** Person responsible for customer service complaints, and customer notice requirements.

Name: Meghan Maugans Position: operations manager

**STATE OF WASHINGTON GENERAL LAWS, RULES AND REGULATIONS** Individuals and companies doing business in the state of Washington must comply with the regulations of local, state, and federal agencies such as, but not limited to: Department of Labor and Industries (industrial insurance, safety, prevailing wage); Department of Licensing (vehicle and drivers licenses, business licensing, fuel permits, fuel tax); Secretary of State (corporate registrations); Department of Revenue and Internal Revenue Service (taxes); and Employment Security.

Name: Meghan Maugans Position: operations manager

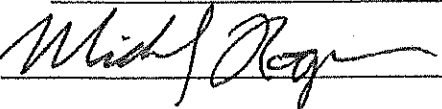
SECTION 8 – DECLARATION OF APPLICANT

I understand that filing this application does not authorize me to start operations requested or in the territory described until the commission grants the application and issues a certificate.

I understand the responsibilities of a passenger transportation company, and I am in compliance with all local, state, and federal regulations governing business in the state of Washington.

I certify under penalty for false statement, that the information contained in this application is true and correct, and that I am authorized to execute and file this document on behalf of the applicant.

Printed name: Michael Rogers Title: President

Signature: 

Date: 2-10-16 County, State King, WA



## ATTACHMENT C

JOINT APPLICATION FOR TRANSFER OR LEASE OF CERTIFICATED AUTHORITY

The commission must approve any sale, assignment, lease, or transfer of a company's certificate, or any portion of the operating authority described in a company's certificate. This does not apply to change in ownership resulting from an acquisition of control of a corporation through stock sale or purchase.

Certificate Number C- 1052

Check appropriate box:

☒ Transfer All\*

☐ Transfer Portion\*

☐ Lease All\*\*

☐ Lease Portion\*\*

Miller Schmer Inc.

Current Name on Certificate (Seller/Lessor)

Seattle Express

Current Trade Name on Certificate (Seller/Lessor)

8020 180 ST SE Snohomish, WA 98296

206-793-8430

Address (Seller/Lessor)

Phone Number

Fax:

360-668-1037

Email: matt.seattle.express@yahoo.com

Have all fines and/or penalties been paid?

☐ No

☐ Yes

Has the closing annual report been filed?

☐ Yes

WAC 480-30-071(1)(e) requires a company transferring operations to submit an annual report for that point of the year in which the company operated.

Does the buyer/lessee agree to begin service as soon as the commission authorizes the transfer or lease?

☒

Yes

☐

No, If not, then when? \_\_\_\_\_

If the commission assigns this application for formal hearing, do both the seller/lessor and the buyer/lessee agree to be present at the hearing?

☒

Yes

☐

No

Both the seller/lessor and the buyer/lessee certify that this application is not made for the purpose of hindering, delaying or defrauding creditors.

This application must include a map and copy of the certificated authority to be transferred/leased. If applying for permission to transfer or lease a portion of the certificated authority, then the application must include a map and description of both the portion to be transferred/leased and the portion to be retained by the existing certificate holder.

We, as applicants, hereby jointly declare and affirm that all information is true to the best of our knowledge.

Seller's/Lessor's Signature

Date, County, State

Buyer's/Lessee's Signature

Date, County, State

\*If this application is for transfer, please attach a copy of the sales or other agreement to sell.

\*\*If this application is to lease, please attach a copy of the executed lease agreement.

3718  
19-2/1250 WA  
99169

Bank of America  
ACH R/T 125000024

MILLER SCHMER, INC.  
SEATTLE EXPRESS  
8020 180TH ST. SE  
SNOHOMISH, WA 98296-8001

2-8-16

PAY TO THE  
ORDER OF

WUTC

Thirty-five & XX/100

\$ 35.00

DOLLARS

MEMO permission to mortgage a certificate fee

*[Signature]*  
AUTHORIZED SIGNATURE

⑈003718⑈ ⑈125000024⑈ 000042106013⑈

Security Features Included Details on Back



## ATTACHMENT E

### PERMISSION TO MORTGAGE A CERTIFICATE

The Commission must approve any mortgage of a company's certificate.

You must include:

- ☐ A copy of the mortgage.
- ☐ A profit and loss statement for the 12 month period indicated below.
- ☐ A copy of original certificate

Mortgager Name: Miller Schmer, Inc.; C-1052; 8020 180th Street SE Snohomish, WA 98296

Address: Mortgagee: Beeline Tours, Inc.: 8110 7th Ave. S., Seattle, WA 98108

\$ 418,500. March 1, 2016  
Amount of Mortgage Date Mortgage is in effect

Mortgage will be due and payable as follows:

First payment of \$6,739.90 is due on June 10, 2016 for a term of 6 years. Payments due by the 10th of each month.

Mortgage is incurred for the following purpose:

To secure the payment of the financing by Miller Schmer, Inc. to Beeline Tours, Inc. in connection with a Purchase and Sale Agreement between the parties.

Indicate other property to be secured by the mortgage:

Vehicles with vin #'s ending in 06304, 77119, 55495, 55499 and 23032 [37070, 01241, 70537 ??]

For the most recent 12 month period ending \_\_\_\_\_, the internally generated funds of the certificate holder consist of the following:

Depreciation	\$	<u>25,381.56</u>
Net Income	\$	<u>12,636.12</u>
Other	\$	<u>                    </u>
Total	\$	<u>38,017.68</u>

Less estimated payments during the next 12 month period for:

Interest in existing debt	\$	<u>357.70</u>
Interest on proposed debt	\$	<u>19,783.48</u>
Principal payments on existing debt	\$	<u>18,500.00</u>
Principal payments on proposed debt	\$	<u>56,717.42</u>
Payments on other long-term obligations		
Total	\$	<u>94,358.60</u>

Balance of Internal funds available for other purpose: \$ 0.00

If internally generated funds are insufficient to meet the actual and proposed interest and principal payments, report the source and amount of other funds to be used for these payments.

*I certify this information is true and correct, that I am authorized to execute and file this document on behalf of the applicant, and that all information is current and valid.*

Print Name

Signature

Date, County, State

Miller Schmer [Signature] 2-8-16 Snohomish, WA

If internally generated funds are insufficient to meet the actual and proposed interest and principal payments, report the source and amount of other funds to be used for these payments.

Attached to and made a part of the application for the following: (a) copy of profit and loss statement for the above described 12 month period; (b) copy of mortgage and related note, bond or debenture; (c) original Certificate of Public Convenience and Necessity issued by the Commission; and (d) \$35.00 application fee.

The undersigned applicant requests that the Commission enter an order granting its petition as provided for in chapter 81.68 RCW.

DATED at Mill Creek Bank of America this 8 day of February, 2016.

[Signature]  
(Applicant)

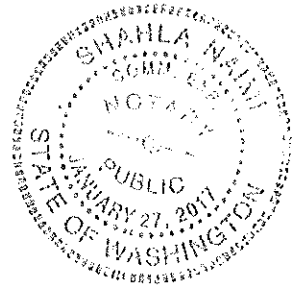
By: Matth Schmer

Title: V.P.

State of Washington )  
 ) ss.  
County of Snohomish

Matthew Edward Schmer, being first duly sworn, deposes and says that he is undersigned applicant in the proceeding entitled above, that he has read the foregoing application and knows the contents thereof; that the same is true of his own knowledge, except as to matters which are therein stated on information or belief, and as to those matters he believes it to be true.

Subscribed and sworn to before me the 8<sup>th</sup> day of February, 2016.



Notary Public in and for the state of Washington residing at Mill Creek Bank of America  
[Signature]

9:48 AM

02/05/16

Accrual Basis

# Seattle Express

## Profit & Loss

January through December 2014

Jan - Dec 14

Ordinary Income/Expense	
Income	
Charter Revenue	13,000.50
Cruise Shuttle Revenue	169,694.24
Mall Revenue	130,000.00
Total Income	312,694.74
Cost of Goods Sold	
Cruise Ship	
Automobile	
Fuel	37,329.92
Licenses	742.50
Maintenance	66,112.64
Storage	8,741.00
Towing	650.16
Total Automobile	113,576.22
Labor	19,427.74
Total Cruise Ship	133,003.96
Mall	
Automobile	
Fuel	22,215.06
Total Automobile	22,215.06
Labor	53,212.38
Total Mall	75,427.44
Total COGS	208,431.40
Gross Profit	104,263.34
Expense	
Advertising	
Schedules	1,944.75
Advertising - Other	4,028.30
Total Advertising	5,973.05
Amortization	9,500.00
Automobile	
Fuel	0.00
Licenses	0.00
Maintenance	0.00
Towing	0.00
Total Automobile	0.00
Bank Fees	
Credit Card Finance Charges	1,654.84
Credit Card Processing Fees	2,737.39
Bank Fees - Other	37.17
Total Bank Fees	4,429.40
Bus Rental	59,524.57
Cell Phone	9,915.39
Contract Labor	0.00
Donations	250.00
Insurance Expense	0.00
Interest Expense	1,945.86
Licenses	2,250.12
Office	
Office Supplies	1,772.11

9:48 AM

02/05/16

Accrual Basis

Seattle Express  
Profit & Loss  
January through December 2014

---

	Jan - Dec 14
Total Office	1,772.11
Supplies	120.00
Taxes	
Industrial Insurance	1,969.46
Unemployment	378.81
Utilities Tax	1,942.22
Total Taxes	4,310.49
Total Expense	99,990.99
Net Ordinary Income	4,272.35
Net Income	<u>4,272.35</u>

WASHINGTON STATE UTILITIES AND TRANSPORTATION COMMISSION

1300 S EVERGREEN PARK DRIVE SW, PO BOX 47250

OLYMPIA, WA 98504-7250

(360) 664-1222

This certificate authorizes the following operations under the provisions of RCW Title 81:

MILLER SCHMER, INC.  
d/b/a SEATTLE EXPRESS  
8020 180TH STREET SE  
SNOHOMISH, WA 98296

Cert No.  
C-1052

PASSENGER SERVICE

BETWEEN: Hotels in the City of Renton and the Pike Place Market in downtown Seattle.

BETWEEN: Hotels in the City of Sea-Tac, South Center Mall, Pike Place Market and Cruise Terminals #66 and #91.

BETWEEN: Hotels in the City of Tukwila, South Center Mall, Pike Place Market, and Cruise Terminals #66 and #91.

PASSENGER SERVICE from hotels in the cities of Tukwila or Sea-Tac to the Sea-Tac Airport with a required intermediate stop at Cruise Terminal #66 or #91 on a single-fare ticket.

TC-111306

04-25-12

SERVICE DATE

APR 30 2012

WASHINGTON UTILITIES AND TRANSPORTATION  
COMMISSION



By



WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

**For the Operation of Motor Propelled Vehicles**

pursuant to the provisions of Chapter 81 RCW

THIS IS TO CERTIFY that authority is granted to operate as a MOTOR CARRIER in the transportation of the commodities and in the territory described herein to

MILLER & SCHMER, INC.  
d/b/a SEATTLE EXPRESS  
7207 - 180<sup>TH</sup> STREET SE  
SNOHOMISH, WA 98296

CERT NO.  
C-01052

PASSENGER SERVICE

BETWEEN: Hotels in the City of Renton and the Pike Place Market in downtown Seattle.

BETWEEN: Hotels in the City of Sea-Tac, South Center Mall, Pike Place Market and Cruise Terminals #66 and #30.

BETWEEN: Hotels in the City of Tukwila, South Center Mall, Pike Place Market, and Cruise Terminals #66 and #30.

TC-040539

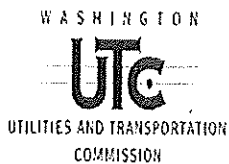
05-07-04  
SERVICE DATE  
MAY 7 2004



WASHINGTON UTILITIES AND TRANSPORTATION  
COMMISSION

By

*Carole J. Thashler*



## ATTACHMENT G

### TARIFF ADOPTION NOTICE

Tariff No. 4

Beeline Tours

Name of New Company

Beeline Tours

Trade Name of New Company

Adopt all tariffs and supplements to the tariffs, filed with the  
Washington Utilities and Transportation Commission by:

Miller Schmer Inc.

Name of Prior Company

Before the date of its (new company) acquired possession of  
that (prior) company, or a portion of the authority of that (prior) company.

Notice issued by:

Name: Matt Schmer Title: U.P.

Phone Number: 206-793-8430 Fax Number: 360-668-1037

Email address: mattseattleexpress@yahoo.com

Date filed with Commission: \_\_\_\_\_

# Income Statement

Seattle Express  
05/01/16 to 05/01/17

Financial Statements in U.S. Dollars

## Revenue

Gross Sales  
Less: Sales Returns and Allowances  
Net Sales

409600	
	409600

## Cost of Goods Sold

Beginning Inventory  
Add: Driver's wages  
Fuel  
  
Indirect Expenses  
Inventory Available  
Less: Ending Inventory  
Cost of Goods Sold

77360	
19200	
96560	
	96560

Gross Profit (Loss)

313040
--------

## Expenses

Advertising  
Amortization  
Bad Debts  
Bank Charges  
Charitable Contributions  
Commissions  
Contract Labor  
Depreciation  
Dues and Subscriptions  
Employee Benefit Programs  
Insurance  
Interest  
Legal and Professional Fees  
Licenses and Fees  
Miscellaneous  
Office Expense  
Payroll Taxes  
Postage  
Rent  
Repairs and Maintenance  
Supplies  
Telephone  
Travel  
Utilities  
Vehicle Expenses  
Wages  
Total Expenses

2500
0
11500
25344
50000
24106
2000
4000
3500
3000
19340
45000
2400
5000
44000
241690

Net Operating Income

71350
-------

## Other Income

Gain (Loss) on Sale of Assets  
Interest Income  
Total Other Income

	0

Net Income (Loss)

71350
-------

# Balance Sheet

Beeline Charters & Tours

February 12, 2016

	2016	2017
<b>Assets</b>		
<b>Current assets:</b>		
Cash	30,000.00	50,000.00
Investments		
Inventories		
Accounts receivable	120,425.00	150,000.00
Pre-paid expenses	4,500.00	7,500.00
Other		
<b>Total current assets</b>	<b>\$ 154,925.00</b>	<b>\$ 207,500.00</b>
<b>Fixed assets:</b>		
Property and equipment	1,418,000.00	1,803,000.00
Leasehold improvements		
Equity and other investments		
Less accumulated depreciation		
<b>Net fixed assets</b>	<b>\$ 1,418,000.00</b>	<b>\$ 1,803,000.00</b>
<b>Other assets:</b>		
Goodwill	1,200,000.00	1,500,000.00
<b>Total other assets</b>	<b>\$ 1,200,000.00</b>	<b>\$ 1,500,000.00</b>
<b>Total assets</b>	<b>\$ 2,772,925.00</b>	<b>\$ 3,510,500.00</b>
<b>Liabilities and owner's equity</b>		
<b>Current liabilities:</b>		
Accounts payable	23,550.00	15,000.00
Accrued wages		
Accrued compensation		
Income taxes payable		
Unearned revenue		
Other		
<b>Total current liabilities</b>	<b>\$ 23,550.00</b>	<b>\$ 15,000.00</b>
<b>Long-term liabilities:</b>		
Mortgage payable	1,550,000.00	1,915,000.00
<b>Total long-term liabilities</b>	<b>\$ 1,550,000.00</b>	<b>\$ 1,915,000.00</b>
<b>Owner's equity:</b>		
Investment capital	450,000.00	350,000.00
Accumulated retained earnings	200,000.00	275,000.00
<b>Total owner's equity</b>	<b>\$ 650,000.00</b>	<b>\$ 625,000.00</b>
<b>Total liabilities and owner's equity</b>	<b>\$ 2,223,550.00</b>	<b>\$ 2,555,000.00</b>



Ridership & Revenue Forecast for Seattle Express 2016

Estimated Ridership

Cruise Transfers = 24,000 passengers

Pre & Post Cruise Tours = 1800 passengers

Private Charter Service = 400 passengers

Revenue Forecast for May 1<sup>st</sup> 2016 through May 1<sup>st</sup> 2017

Estimated revenue = \$409,600.00



188th

International Blvd

Hwy 509

E. Marginal Way

X Pier 66

Alaskan Way

Viaduct

Western

Wall St.

X Pier 91

Magnolia Bridge

0 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67 68 69 70 71 72 73 74 75 76 77 78 79 80 81 82 83 84 85 86 87 88 89 90 91 92 93 94 95 96 97 98 99 100

This is a "printer friendly" page. Please use the "print" option in your browser to print this screen.



## Washington, State of - Utilities & Transportation Commission

### Utilities & Transportation Commission POS

Confirmation Number: 185437  
Payment Date: Thursday, February 25, 2016  
Payment Time: 10:53AM PT

#### Payer Information

First Name: Michael Rogers  
Street Address: 8110 7th Ave S  
Town/City: Seattle, WA 98108  
Country: United States  
Daytime Phone Number: (206) 632 - 5162  
E-mail Address: Michael@Beelinetours.com  
Company Name-If not a Company, provide name of Payee: Beeline Tours  
Payment Menu : Application Fees  
Payment Menu - Additional Payment:  
Application Types (If Applicable): Auto Transportation

#### Card Information

Card Type: Visa  
Card Number: \*\*\*\*\*4366  
Expiration Date: 12/2017  
Card Verification Number: \*\*\*\*

#### Payment Information

Payment Type: Utilities & Transportation Commission POS  
Payment Amount: \$200.00  
Convenience Fee: \$5.00  
Total Payment: \$205.00

Thank you for using Official Payments. If you have a question regarding your payment, please call us toll free at 1-866-621-4109. To make payments in the future, please visit our website at [www.officialpayments.com](http://www.officialpayments.com).

[Back](#)

Copyright © 2016 Official Payments Corporation. All Rights Reserved.

Official Payments Corporation is a licensed money transmitter in 44 states, the District of Columbia, and Puerto Rico. Official Payments is not required to be licensed as a money transmitter in Indiana, Massachusetts, Montana, New Mexico, South Carolina or Wisconsin.

February 24, 2016

26541.0100

Mr. Steven V. King, Executive Director and Secretary  
Washington Utilities and Transportation Commission  
Attention: Records Center  
P.O. Box 47250  
Olympia, WA 98504-7250  
Attn: Tina Leipski

Re: New Auto Transportation Authority Application for Beeline Tours Ltd and Permission to  
Mortgage Certificate C-1052 (Attachment E)

Dear Mr. King:

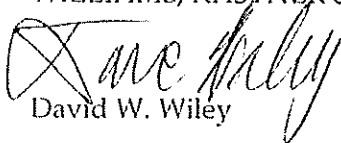
Please find enclosed for filing an Auto Transportation Authority Application for Beeline Tours Ltd  
which contains the following:

- Mortgage Certificate Application Form with requisite Filing Fee Information
- Check in the amount of \$ 35.00 and Attachment E for Permission to Mortgage Certificate Fee of  
Miller Schmer, Inc., C-1052

Please contact us if you need anything further on the above.

Yours truly,

WILLIAMS, KASTNER & GIBBS PLLC

  
David W. Wiley

Enclosures

cc: Client

Williams, Kastner & Gibbs PLLC  
Two Union Square  
East Union Street, Suite 4100  
Seattle, Washington 98101  
main 206 429 6600 fax 206 628 0611  
[www.williamskastner.com](http://www.williamskastner.com)  
SEATTLE PORTLAND