



**PATRICK D. CROCKER**  
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October 14, 2015

Dave Danner, Executive Secretary  
Washington Utilities and  
Transportation Commission  
Attn: Records Center  
PO Box 47250  
Olympia WA 98504-7250

*Filed via electronic filing*

RE: GLOBAL TELECOM & TECHNOLOGY AMERICAS, INC.

Dear Mr. Danner:

Enclosed for filing with the Commission, please find the above captioned corporation's *APPLICATION FOR REGISTRATION AND CLASSIFICATION AS A COMPETITIVE TELECOMMUNICATIONS COMPANY*.

Should you have any questions or concerns relating to this matter, please contact the undersigned at (269) 381-8893 or [patrick@crockerlawfirm.com](mailto:patrick@crockerlawfirm.com).

Very truly yours,

CROCKER & CROCKER

  
Patrick D. Crocker

PDC/tld



UTILITIES AND TRANSPORTATION COMMISSION

1300 South Evergreen Park Drive SW PO Box 47250 Olympia, WA 98504-7250

REGISTRATION AND COMPETITIVE CLASSIFICATION OF TELECOMMUNICATIONS COMPANIES

Telephone 360-664-1160 / Fax 360-586-1150 TTY 360-586-8203 or 1-800-416-5289 Website: www.utc.wa.gov

The UTC has a policy of providing equal access to its services. To request this document in alternate formats, please call 360-664-1133.

Registering as a Telecommunications Company in Washington is as easy as 1-2-3:

- 1. Complete this application form
2. Submit this form via the Records Center Web portal or e-mail to records@utc.wa.gov
3. UTC will issue a registration certificate generally within 30 days

Include the following:

- [X] Current Balance Sheet [ ] Latest Annual Report, if any

Competitive Classification

- [X] Applicant is subject to effective competition and requests waiver of regulatory requirements outlined in 480-121-063(1). Yes

Telecommunications Company Information

Company Name: Global Telecom & Technology Americas, Inc. d/b/a:
Company Mailing Address: 7900 Tysons One Place, Suite 1450
City/State/Zip: McLean, VA 22102
Web Site Address: www.gt-t.net
Unified Business Identification Number (UBI): 603207091
(If you do not know your UBI number or need to request one contact the Business Licensing Services at 360-664-1400 or 1-800-451-7985)

Questions regarding this application should be directed to:

Name: Patrick D. Crocker
Phone Number: 269-381-8893 Fax Number: 269-381-48555 E-mail: patrick@crockerlawfirm.com
Mailing Address: 107 W Michigan Avenue, 4th Floor
City/State/Zip: Kalamazoo, MI 49007

**Registered Agent** (A Washington Agent is required if the company is located outside Washington State):

Name: CT Corporation System

Mailing Address: 505 Union Avenue SE, Suite 120

City/State/Zip: Olympia, WA 98501

Phone Number: 800-362-1228

**Name, address and title of each officer or director (attach additional pages if needed)**

<u>Name</u>	<u>Address</u>	<u>Title</u>
Richard Calder, Jr.	7900 Tysons One Place, Suite 1450 McLean, VA 22102	CEO/President/Director
Michael Sicoli	7900 Tysons One Place, Suite 1450 McLean, VA 22102	CFO
Chris McKee	7900 Tysons One Place, Suite 1450 McLean, VA 22102	Secretary/General Counsel
Mike Bauer	7900 Tysons One Place, Suite 1450 McLean, VA 22102	Treasurer/General Counsel

**Regulatory Contact:**

Name: Nationwide Regulatory Compliance LLC

Mailing Address: 107 W Michigan Avenue, 4<sup>th</sup> Floor, Kalamazoo, MI 49007

Phone Number: 269-381-8888

Fax Number: 269-381-4855

E-mail: contact@nationwideregulatorycompliance.com

**Consumer Questions and/or Complaint Contact:**

Name: Chris McKee

Title: Secretary

Phone Number: 703-442-5500

Fax Number: 703-442-5501

E-mail: chris.mckee@gt-t.net

**Emergency Contact:**

Name: Chris McKee

Title: Secretary

Phone Number: 703-442-5500

Fax Number: 703-442-5501

E-mail: chris.mckee@gt-t.net

**Telecommunication services provided (check all that apply) :**

- |   |  |
|---|--|
| <input type="checkbox"/> Local Exchange Service (including resale)      | <input type="checkbox"/> Data Services         |
| <input type="checkbox"/> Long Distance Service                          | <input type="checkbox"/> Prepaid Calling Cards |
| <input type="checkbox"/> Operator Services                              | <input type="checkbox"/> VoIP                  |
| <input checked="" type="checkbox"/> Other, please specify in box below: | <input type="checkbox"/> Wireless              |

Resold and facilities-based IntraLATA and InterLATA Private Line Services

(Unaudited)  
**Global Telecom & Technology Americas, Inc.**  
 Balance Sheet

**Assets:**

	December 31, 2013	December 31, 2014
<b>Current Assets:</b>		
Cash & Equivalents	5,784,633	50,630,899
Trade Accounts Receivable	21,263,952	29,328,472
Other Receivables	1,975,163	2,350,580
Prepaid Expenses	1,687,015	3,913,169
<b>Total Current Assets</b>	<b>\$ 30,710,763</b>	<b>\$ 86,223,119</b>
<b>Fixed Assets:</b>		
Property	35,983,660	46,978,299
Less: Accumulated Depreciation	(15,533,276)	(25,756,257)
Net Property	<b>\$ 20,450,384</b>	<b>\$ 21,222,043</b>
Intangible Assets, net	65,973,360	78,682,898
Other Assets	6,176,351	9,097,741
Goodwill	52,248,595	74,903,701
<b>Total Fixed Assets</b>	<b>\$ 144,848,690</b>	<b>\$ 183,906,383</b>
<b>Total Assets</b>	<b>\$ 175,559,453</b>	<b>\$ 270,129,502</b>
<b>Liabilities &amp; Stockholders Equity:</b>		
<b>Current Liabilities:</b>		
Trade Accounts Payable	19,792,627	18,654,034
Accrued expenses	25,390,822	28,451,913
Short-term debt	6,500,000	15,708,939
Deferred revenue	6,797,193	8,340,049
<b>Total Current Liabilities</b>	<b>\$ 58,480,642</b>	<b>\$ 71,154,936</b>
<b>Long-Term Liabilities:</b>		
Notes Payable	107,381,908	119,234,563
Deferred Tax Liability	1,164,868	1,164,868
Deferred revenue	1,479,753	766,465
<b>Total Long-Term Liabilities</b>	<b>110,026,529</b>	<b>121,165,896</b>
<b>Stockholders' Equity:</b>		
Common Stock	2,000	20,753,777
Additional Paid-In Capital	63,055,000	169,521,144
Accumulated deficit	(45,170,000)	(16,030,481)
Retained Earnings	(10,834,718)	(96,435,769)
<b>Total Stockholders Equity</b>	<b>\$ 7,052,282</b>	<b>\$ 77,808,671</b>
<b>Total Liabilities &amp; Stockholders' Equity</b>	<b>\$ 175,559,453</b>	<b>\$ 270,129,502</b>