

# RECEIVED

OCT 13 2014

WASH. UT. & TP. COMM

1300 S. Evergreen Park D P.O. Box 47250

Olympia, WA 98504-7250 Phone: 360-664-1222

> Fax: 360-586-1181 TTY: 360-586-8203 or

1-800-416-5289

email: transportation@utc.wa.gov

# HOUSEHOLD GOODS MOVING COMPANY PERMIT APPLICATION

Chec	X 1401						
	CIAL USE ONLY	1 20, 1000		$\frac{1}{12}$	(4)	D1 - + #.	
Date File	<del>- 7 (1)</del>	DOL/SOSUM	<u> </u>	ID: U/	410	Docket #:- Permit Issue	4 TUG
	n# 05147	111-0208-207-0	12 (LSO)	Receipt in		111-0200-01	.5-20
Тур	e of House	hold Goods A	uthori	ity Requ	ested – chec	ck one	Fee Required
_		permanent author nority is a one-time		=			\$ 550
İI	nterest (at leas	nority to transfer rotsix months must	be serve	_		_	\$ 550
Complete pages 3-8 and Attachment B  Permanent authority to transfer under the exceptions in WAC 480-15-187 - \$250  Complete pages 3-8 and Attachments B & Complete pages 3-8							
Complete pages 3-8 and Attachments B & White Hold Within BO days of cancellation, depending on criteria set forth in WAC 480-15-450) — Complete pages 3-4 and include a statement justifying the reinstatement							
	Jame Change –	Complete pages 3				+ <b>**</b> **********************************	\$ 35
		BU	STAF2	SINFUR	MATION		
Legal Na	nme: <u>First</u>	Due I	-NC.	ners of a part	nership or corporat	ion)	
Trade N	ame, if applicat	ole First Due	Move	<u> </u>			
Physical	Address_8(2	0 304th AVE	SE PI	reston u	)A 98050		
Mailing .	Address <u>Ro</u>	Box 589 Pr	estson	WA 9	8050		
Telepho	ne Number (70	x) 755 - 605	3	F	ax Number (	)	

## TYPE OF PAYMENT

□ Check	: <b>□</b> N	loney (	Order										Amo	unt \$	<u>~</u>	<i>SO</i> .	<u> </u>	
☐ Ame	∢ □ Di	scover		∕laste	rcard	ı	Visa						Ex	pirat	ion D	ate _		
Credit Ca	ard num	ber:												•				
CERTIFICATION: I, the undersigned, under penalty for false statement, certify that the following information is true and correct, that I am authorized to execute and file this document on behalf of the applicant, and that all information on file is current and valid.																		
Compan	y Name:									· .							·	
Name (p	rinted):_				<u>.</u>					Date	e:		· · · · · · · · · · · · · · · · · · ·					
Signatur	e:								т	itle:_		·			, - <del>u</del>			

If paying by credit card, you may fax your application to 360-586-1181 or scan and email to <a href="mailto:transportation@utc.wa.gov">transportation@utc.wa.gov</a>



	BU	SINESS INFORMAT	ION - continued	HIN HANGE			
UBI#: <u>6Ø2 -</u>	985-7010	<u> </u>	mail: Info @ Arstdue	movers icom			
	USDOT #: 199 6914 (If you currently don't have one, go online at <a href="https://www.fmcsca.dot.gov/online-registration">www.fmcsca.dot.gov/online-registration</a> to apply or call 360-596-3812 for assistance.)						
			Account # 195, 774 -	$\mathbb{W}$			
Employment Sec	curity Department	registration number?	ESD # 621170-00-0	<del>/</del> WF			
Is your business	registered with the	e <u>Department of Reve</u>	nue? □ No 🗖 Yes				
	en e	TYPE OF BUSINES	S STRUCTURE				
□ Individual	□ Partnership		☐ Other (LP, LLP, LLC) State	of Incorporation WA			
List the name, ti	tle and percentage	e of partner's share or	stock distribution for major	stockholders:			
Name	1	<u>Title</u>	Stock Distr	ibution or % of Shares			
Joe Linds	edowski	Shareholder Shareholder		33,333			
Jim smi		Shareholde		33.333			
			ent-issued photo identification	card for each person			
	rvices you wish to p		your services will enhance cu				
3							
Briefly describe your experience in the transportation/household goods moving industry:  We have had a permential operating authority for 3 years in washing ton.							
Do you currently hold, or have you ever held, a permit to operate as a motor carrier of property?  □ No Payes If yes, please indicate your permit number Payer HG# 063862							
Have you ever applied for and been denied a permit to operate as a motor carrier of property in Washington?   ▼No □ Yes If yes, please explain							
Do you currentl	y operate interstat	e? □ No □ Yes If yes	, please indicate your MC#_4	865709			
Do you operate interstate as an agent of another company? No							

Do you have, or have you ever had a business related legal proceeding against you in Washington, any other state? ▶No □ Yes If yes, please explain:						
Has any person named in this application, within the past five years, been convicted of any crime involving theft, burglary, sexual misconduct, identity theft, fraud, false statements, or the manufacture, sale, or distribution of a controlled substance? ▶ No □ Yes If yes, please explain:						
Has any person named in this application, been cited for violation of state laws or Commission rules?  ■ No □ Yes If yes, please explain:						

Sce	broke	FINANCIAL STATEMENT				
You must complete	the followin	g financial statement or attach a balance	sheet, profit and loss			
		statement, or business plan.				
Assets Liabilities						
Cash in Bank	\$	Salaries/Wages Payable	\$			
Notes Receivable	\$	Accounts Payable	\$			
Investments	\$	Notes Payable	\$			
Other Current Assets	\$	Mortgages Payable	\$			
Prepaid Expenses	\$	TOTAL LIABLITIES	\$			
Land and Buildings	\$	NET WORTH				
Trucks and Trailers	\$	Preferred Stock	\$			
Office Furniture	\$	Common Stock	\$			
Other Equipment	\$\$	Retained Earnings	\$			
Other Assets	\$	Capital	\$			

	Describe the e	quipment you will ow	<b>ENT LIST</b> n or lease to provide moving service sheets if necessary).	es
Year	Make	License Number	Vehicle ID Number	Gross Vehicle Weight
2000	International	B75995 K	1HTSCABM84HZZ9177	26000
1999	I5070	B69200V	JALC4B146×79999123	16000
2005	International	B68861X	1HTMM AAL35 H117202	26000

**TOTAL LIABILITIES & NET WORTH** 

\$

**TOTAL ASSETS** 

#### **SAFETY AND OPERATIONS**

CONTROLLED SUBSTANCE AND ALCOHOL USE AND TESTING (<u>Title 49</u>, <u>Code of Federal Regulations Part 382 and Part 40</u>). If you operate commercial motor vehicles, your drivers must be in a Controlled Substance and Alcohol Use and Testing program. You must have an alcohol and controlled substances testing program. \*\*Please attach evidence of your enrollment in a drug and alcohol testing program.

### **SAFETY RESPONSIBILITIES**

List the person and position responsible for understanding and complying with the <u>Federal Motor Carrier Safety Regulations</u> (FMCSR) and Washington State Laws and commission rules (WAC) as described below. Please refer to the WAC rules, Fact Sheets and publication "Your Guide to Achieving a Satisfactory Safety Rating" for assistance with requirements that may apply to your specific operations

COMMERCIAL DRIVER'S LICENSE (CDL) STANDARDS REQUIREMENT AND PENALTIES (Title 49, Code of Federal Regulations Part 383). If you operate commercial motor vehicles, your drivers must have a valid CDL.

DRIVER QUALIFICATION REQUIREMENTS: (Title 49, Code of Federal Regulations Part 391). Each of your drivers must meet minimum qualification requirements. You must maintain driver qualification files for each driver.

DRIVERS HOURS OF SERVICE (Title 49, Code of Federal Regulations Part 395). Each of your drivers must maintain hours of service logs. You must maintain true and accurate hours of service records for each driver.

INSPECTION, REPAIR AND MAINTENANCE (Title 49, Code of Federal Regulations Part 396). You must systematically inspect, repair, and maintain all motor vehicles.

PARTS AND ACCESSORIES NECESSARY FOR SAFE OPERATION (Title 49, Code of Federal Regulations Part 393). You must maintain parts and accessories in a safe condition.

LIABILITY INSURANCE REQUIREMENTS (WAC 480-15-530). You must file and maintain proof of public liability and proper damage insurance (\$300,000 minimum coverage for vehicles under 10,000 pounds GVWR and \$750,000 minimum coverage for vehicles 10,000 pounds GVWR or more)

CARGO INSURANCE REQUIREMENTS (WAC 480-15-550). You must maintain cargo insurance coverage (\$10,000 for household goods transported in motor vehicles under 10,000 pounds GVWR and \$20,000 for vehicles 10,000 pounds GVWR or more).

Name:	Position:
Jim Smith	President

OPERATIONA	L RESPONSIBILITIES						
Annual Reports and Regulatory Fees (WAC 480-15-480). You must annually file a report of your							
financial operations and pay regulatory fees.							
Name:	Position:						
Jim Smith	President						
STATE OF WASHINGTON – general laws, rules a	nd regulations: Individuals and companies doing						
business in the State of Washington must comp	ply with the regulations of local, state, and federal						
agencies. Please state the name and position of	of the person in your organization who will be						
responsible for ensuring compliance with the la	aws of the State of Washington, such as, but not						
limited to the Department of Labor and Industr	ies (industrial insurance, safety, prevailing wage);						
Department of Licensing (vehicle and drivers licenses, business licensing, Unified Business Identifier							
(UBI number), fuel permits, fuel tax; Secretary of State (corporate registrations); Department of							
Transportation (over-size or over-weight permits); Department of Revenue, Internal Revenue Service							
(taxes); and Employment Security.							
Name:	Position						
Jim Smith	President						

#### **DECLARATION OF APPLICANT**

Hesident

I understand that filing this application does not in itself constitute authority to operate as a household goods mover.

As the applicant for a household goods permit, I understand the responsibilities of a motor carrier and I am in compliance with all local, state and federal regulations governing businesses, including household goods movers, in the state of Washington.

I understand that if the commission grants my application as a new entrant I will receive temporary authority to provide service as a household goods carrier on a provisional basis for at least six months. During this time, the commission will evaluate whether I have met the criteria in WAC 480-15-330 to obtain permanent authority. I also understand that I must comply with all conditions placed on my temporary permit and that failure to do so will result in cancellation of my permit.

My employees are sufficiently trained to comply with commission rules regarding estimates, bills of lading, rates and charges and terms and conditions of household goods moves. In addition, my employees are sufficiently trained to comply with commission rules regarding vehicle operation, maintenance, and all other safety requirements. My company will provide a copy of the customer survey to each customer for whom we provide transportation service.

I certify or declare under penalty of perjury under the laws of the State of Washington that the information contained in this application is true and correct.

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## ATTACHMENT B

# Transfer of Household Goods Authority Per <u>WAC 480-15-187</u>

Current Name on Permit (Seller): First Due LLC.
Current Trade Name on Permit (Seller): First Due Movers
Address (Seller): 8170 304th AUESE Preston WA 96050
HG Permit Number: <u>063862</u> Phone Number (Seller): <u>206-755-6053</u>
Does the transfer of this permit fall under the provisions of <u>WAC-480-15-187(2)</u> or (3)? $\square$ No $\square$ Yes If yes, please complete Attachment C.
Have all fines or penalties owed to the commission been paid? $\Box$ No $\Box$ Yes
Has the closing annual report been filed with the commission? $\Box$ No $\Box$ Yes
A customer may file a loss or damage claim for up to nine months following a move and may file a loss or damage lawsuit for up to two years following a move. Who will be responsible for handling claims filed by customers for loss or damage that occurred on moves taking place prior to the sale and transfer?  First Due Inc.
RELEASE OF AUTHORITY
I, the seller, have sold or otherwise released interest in my household goods permit number HG- <u>063862</u> to the following:
Name of Buyer: First Due INC
Trade Name of Buyer: First Due Movers.
We, as applicants, hereby jointly declare and affirm that all information is true to the best of our knowledge.    Dollar's signature   Date and Location   Date and Location   Date   D
10/2/14 Preston, WA.
Buyer's Signature Date and Location



### **ATTACHMENT C**

# TRANSFER OF PERMANENT HOUSEHOLD GOODS AUTHORITY UNDER EXCEPTIONS IN <u>WAC 480-15-187(2)</u> or (3)

- 1. The commission will grant an application to transfer existing permanent authority, without requiring a provisional permit, public notice or comment, if the applicant is fit, willing and able to provide service and the application is filed to transfer or acquire control of permanent authority for any one of the following reasons (check one, if applicable):
  - A partnership has dissolved due to the death, bankruptcy, or withdrawal of a partner, and that partner's interest is being transferred to a spouse or to one or more remaining partners;
  - A shareholder in a corporation has died and that shareholder's interest is being transferred to a surviving spouse or one or more surviving shareholders;
  - ☐ A sole proprietor has died, the sole proprietor devised or bequeathed the company by will, and the applicant is seeking transfer of the permit in accordance with the bequest or devise set forth in the will.
  - An individual has incorporated and the same individual remains the majority shareholder;
  - An individual has added a partner but the same individual remains the majority partner;
  - A corporation has dissolved and the interest is being transferred to the majority shareholder;
  - A partnership has dissolved and the interest is being transferred to the majority partner;
    - A partnership has incorporated and the partners are the majority shareholders; or

      Ownership is being transferred from one corporation to another corporation when both are wholly owned by the same shareholders.

See affacted Articles of Incorporation. You may submit a corporate resolution, partnership agreement, court order, death certificate, will or other proof of right to inherit, estate executor's statement, community property agreement or other such documentation that may support your request.

- 2. The Commission will grant an application for permanent authority without requiring a provisional permit after the application has been published on the application docket subject to comment for thirty days if the applicant is fit, willing, and able to provide service, the applicant has filed to transfer control of permanent authority, and all the following conditions exist:
  - Ownership of a permit is being transferred to any shareholder, partner, family member, employee, or other person familiar with the company's operations and the household goods moving services provided. If you check this option, please complete the following:
    - a. Has the permit been actively used by the current owner to provide household goods moving services during the twelve-month period prior to the application? ☐ No ☐ Yes
    - b. Provide a certified statement from the applicant and the current owner explaining why the transfer is necessary to ensure the company's economic viability:
    - c. Provide a certified statement from the applicant and the current owner describing the steps taken by the parties to ensure that safe operations and continuity of service to customers is maintained.

# First Due Movers PROFIT AND LOSS

January 1 - October 9, 2014

	TOTAL
Income	
Blanket rental	284.06
Disposal Fee's	76.74
Services	3,969.24
Commerical Move	14,263.76
Delivery	465.00
Discounts given	<b>-98</b> 9.53
FireBox Usage Fee	13,583.60
Full Service Move ( Mileage)	29,994.94
Full Service Move (local)	809,184.02
Labor Only	20,111.25
Out-of-State Long Distance Move	47,030.22
Packing only	28,815.00
packing supplies	655.37
Portal Fee	506.00
Valuation 'insurance'	5,566.77
Total Services	973,155.64
Storage	1,448.75
Unapplied Cash Payment Income-1	1,157.48
Uncategorized Income	12,752.16
Total Income	\$988,874.83
Cost of Goods Sold	
Employee required expenses	231.00
DOT Required Medical	478.00
employee Drivers abstract	312.00
Total Employee required expenses	1,021.00
Operational expenses	
Equipment Rental(147)	-371.61
Ferry / Road tolls	511.25
Fuel	29,032.99
Insurance Expense	12,323.95
Merchant Account Fees	778.57
Moving Equipment Purchase (under \$500)	429.77
Other	182.00
Overnight Accomadations	4,304.79
Packing / Shipping Materials	23,567.42
packing materials	-24,103.94
Total Packing / Shipping Materials	-536.52
Parking fee's and Penalties	147.50
Property repair	7,282.32
Storage Rental	-135.00
Truck Maintenance Costs	8,912.10
	0,012.10

Truck Rental	19,089.63
Total Operational expenses	81,951.74
Total Cost of Goods Sold	\$82,972.74
Gross Profit	\$905,902.09
Expenses	
Accounting services	9,032.76
Advertising and Promotion	2,484.50
Internet	51.20
Print	1,037.96
Vehicle	165.06
Total Advertising and Promotion	3,738.72
B&O taxes	12,809.40
Bank Service Charges	2,210.68
Credit Card Interest	233.00
Total Bank Service Charges	2,443.68
<b>Business Licenses and Permits</b>	1,996.90
Charitable Contributions	1,057.50
Computer and Internet Expenses	2,409.18
employee incentive	1,600.26
Interest Expense	129.28
Janitorial Expense	53.03
Legal	940.00
Meals and Entertainment	272.47
Office Management	277.38
Office Supplies	1,828.19
Payroll Expenses	111,804.86
Contractor Expenses	3,113.75
Gross Compensation	379,904.11
Payday Advance (deleted) Taxes	953.00
Federal Taxes 941	27,191.55
Federal Unemployment 940	1,984.70
WA SUI Employer	915.31
WA Workers Compensation	26,924.91
Total Taxes	57,016.47
Total Payroll Expenses	552,792.19
Postage and Delivery	156.30
Printing and Reproduction	2,925.75
Rent Expense Office / Storage	38,341.61
Total Rent Expense	38,341.61
Repairs and Maintenance	3,263.54
Small Tools and Equipment	7,846.60
Telephone Expense	2,804.97
Travel	204.96
Uncategorized Expense	91.12
Uniforms	2,282.88

Utilities	804.34
wa. state sales tax	72.76
Total Expenses	\$650,175.77
Net Operating Income	\$255,726.32
Other Income	
Interest Income	92.78
misc income	502.60
Total Other Income	\$595.38
Other Expenses	
Ask My Accountant	25,047.94
Ask The Client	-35,925.13
Reconciliation Discrepancies-1	1.64
Total Other Expenses	\$ -10,875.55
Net Other Income	\$11,470.93
Net Income	\$267,197.25

Thursday, Oct 09, 2014 01:49:21 PM PDT GMT-7 - Cash Basis

## ARTICLES OF INCORPORATION

**OF** 

FIRST DUE, INC.

### A Washington Corporation

The undersigned for the purpose of forming a corporation under the Washington Business Corporation Act (RCW 23B et seq.), hereby executes the following Articles of Incorporation:

#### ARTICLE 1

#### **NAME**

The name of the corporation is "FIRST DUE, INC.".

#### **ARTICLE 2**

#### AUTHORIZED CAPITAL

The total number of shares which the corporation shall have authority to issue is ONE MILLION (1,000,000) shares of common stock without par value (no par).

#### ARTICLE 3.

#### NO PREEMPTIVE RIGHTS

No shareholder of this corporation shall have any preemptive or other rights to subscribe to or purchase any shares of any class or series of stock, whether now or hereafter authorized, or any obligations convertible into any class or series of stock of the corporation, except to the extent provided by written agreement with this corporation.

#### ARTICLE 4.

#### NO CUMULATIVE VOTING

At each election for directors, every shareholder entitled to vote at such election shall have the right to vote, in person or by proxy, the number of shares of stock held by such shareholders for a director of the corporation existing at the time of such repeal or modification.

#### ARTICLE 8.

#### INDEMNIFICATION

The corporation shall indemnify its directors against all liability, damage, or expense resulting from the fact that such person is or was a director, to the maximum extent and under all circumstances permitted by law; except that the corporation shall not indemnify a director against liability, damage, or expense resulting from the director's gross negligence. Any repeal or modification of the foregoing paragraph by the shareholders of the corporation shall not adversely affect any right or protection of a director of the corporation existing at the time of such repeal or modification.

### ARTICLE 9.

#### **AMENDMENTS**

- 1. <u>Articles of Incorporation</u>. The corporation reserves the right to amend, or repeal any provision contained in these Articles of Incorporation, in any manner now or hereafter permitted by law, and all rights and powers of shareholders and all powers of directors are granted subject to this reservation.
- 2. <u>Bylaws</u>. The authority to adopt, amend or repeal the Bylaws of the corporation is vested in the Board of Directors and it may be exercised at any regular or special meeting of the Board. Nothing herein shall deny the concurrent power of the shareholders to adopt, amend or repeal the Bylaws.

#### ARTICLE 10.

#### INCORPORATOR

The name and address of the incorporator is:

Joseph Lindsay PO Box 245 Issaquah WA 98027

IN WITNESS WHEREOF, the incorporator has signed these Articles of Incorporation on August \_\_\_\_\_\_\_, 2014.

Joseph Lindsay Incorporator

ARTICLES OF INCORPORATION OF FIRST DUE, INC.
PAGE - 3

**CONSENT TO SERVE AS REGISTERED AGENT** 

I, Darrel B. Carter of CBG Law Group, PLLC, hereby consent to serve as Registered Agent,

in the state of Washington, for the following corporation: FIRST DUE, INC.. I understand that as agent

for the corporation it will be my responsibility to receive service of process in the name of the

corporation, to forward all mail and license renewal to the corporation, and to immediately notify

the office of the Secretary of State in the event of my resignation, or of any changes in the registered

office address of the Corporation for which I am agent.

DATED this **E** day of August, 2014.

Darrel B. Carter

CBG Law Group, PLLC 11100 NE 8<sup>th</sup> Street, Suite 380

Bellevue, WA 98004

(425) 283-0432

ARTICLES OF INCORPORATION OF FIRST DUE, INC. PAGE - 4