

TC-143691

WASHINGTON RECEIVED RECORDS MANAGEMENT  
2014 OCT 10 AM 10:42  
UTC UTILITIES AND TRANSPORTATION STATE OF WASH. COMMISSION  
UTIL. AND TRANSP. COMMISSION

1300 S. Evergreen Park Dr. SW  
P.O. Box 47250  
Olympia, WA 98504-7250  
Phone: 360-664-1222  
Fax: 360-586-1181  
TTY: 360-586-8203  
or  
1-800-416-5289  
E-mail: Transportation@utc.wa.gov

### AUTO TRANSPORTATION AUTHORITY APPLICATION

Type of Passenger Transportation Authority Requested (check one box)	Fee Required
<input checked="" type="checkbox"/> <b>New Certificate</b> (auto transportation company certificates include statewide charter and excursion carrier service if marked below). Complete sections 1-8 and Attachment A. Submit a proposed tariff and time schedule.  Do you plan on providing charter/excursion service?    X Yes <input type="checkbox"/> No If yes, complete Attachment F.	\$200.00
<input type="checkbox"/> <b>Extension of Existing Auto Transportation Certificate C-_____</b> Complete sections 1-8. Submit a proposed tariff and time schedule.	\$150.00
<input type="checkbox"/> <b>Transfer or Lease Auto Transportation Authority – Complete sections 1-8 and Attachments C &amp; G.</b> Transferring all of Certificate C-_____ Transferring a portion of Certificate C-_____	\$200.00
<input type="checkbox"/> <b>Temporary Auto Transportation Authority - New temporary authority or temporary to operate pending a Commission decision on a parallel filed permanent application. Complete sections 1-8 and Attachment B.</b>	\$150.00
<input type="checkbox"/> <b>Mortgage of Certificate – Complete section 1 and Attachment E.</b>	\$35.00
<input type="checkbox"/> <b>Name Change – Change in corporate name, change in trade name; adding or deleting a trade name; or change the surname of an individual owner or partner. Complete section 1 and Attachment D.</b>	\$35.00
<input type="checkbox"/> <b>Reinstatement of Cancelled Certificate – Complete sections 1, 2 and 8.</b>	\$200.00

FOR OFFICIAL USE ONLY			
Date Filed 10/10/14	Insurance	ID# 16690 1788805	Docket #:
LS Staff Assigned [Signature]	Safety Inspection	Map	Tariff/ Time Schedule
DOL/SOS 01/01		Receipt ID 75341	Cert Issued 11-0268
111-0268-232-02	111-0268-232-01	111-0268-230-02	111-0268-230-01 25.00

200.00      10-10-14



**SECTION 1 – APPLICANT INFORMATION**

Legal Name of Applicant: Speedishuttle Washington, LLC

Trade Name(s) (if applicable): Speedishuttle Seattle

Phone #: 808-772-5700 Fax #: 808-772-5699 E-mail: csm@speedishuttle.com

Physical Address:	Mailing Address (if different from physical):
Street: <u>1132 Bishop Street Suite 2312</u>	Street: _____
City: <u>Honolulu, HI</u>	City: _____
State/Zip: <u>96813</u>	State/Zip: _____

Unified Business Identifier Number (UBI): 603 436 627 If you do not know your UBI number or need to request one, contact Business Licensing Services at 1-800-451-7985.

**Type of Business Structure:**  Individual  Partnership  Corporation  Other (LP, LLP, LLC)  
If other than individual, list the name, title, and percentage of partner's share or stock distribution for major stockholders or members:

Name	Title	Stock Distribution or % of Shares
<u>Cecil Morton</u>	<u>Managing Member</u>	<u>100</u>
_____	_____	_____
_____	_____	_____

USDOT number 2548218 If you do not have a USDOT number, you can go online to [www.fmcsa.dot.gov/online-registration](http://www.fmcsa.dot.gov/online-registration) to apply or call 360-596-3810 for assistance.

Labor & Industries #: 334,912-00 Employment Security Department #: et-proces

**SECTION 2 – COMPANY INFORMATION**

Provide the following documents with your application:

- X A map of the proposed line, route, or service territory that meets the standards described in WAC 480-30-051
- X Support statements for proposed service authority

What type of service do you plan on providing: door-to-door services and/or scheduled service?

X **Door-to-door service** - Service provided between locations identified by the passengers and points specifically named by the company in its filed tariff and time schedule. Door-to-door service requires a time schedule in compliance with WAC 480-30-281(2)(c) and may be restricted to "by reservation only"; and/or,

X **Scheduled service** - Service provided between locations specifically named by the company (e.g., the X Hotel at 4th and Main) and points specifically named by the company in its filed tariff and time schedule. Scheduled service requires the company to file a time schedule in compliance with WAC 480-30-281 (2)(b) and may be restricted to "by reservation only."

Describe the proposed type of service (see WAC 480-30-096) including the line, route or service territory described in terms such as streets, avenues, roads, highways, townships, ranges, cities, towns, counties or other geographic description:

Door-to-Door shared ride shuttle service between Sea-Tac Airport and points within King County.

State the conditions that demonstrate this proposed service is for the public convenience and necessity:  
High quality, low capacity, affordable, door-to-door service based on the customers' schedule not a fixed route.

State the applicant's prior experience and familiarity with the statutes and rules that govern operations it proposes: Speedishuttle has been operating in Hawaii since 1999 and provides shared ride, door to door, and charter service to more than 1.2 million customers annually at a surprisingly affordable price. There is no schedule or route, in fact, our service schedule is based on the customers' requirements. In other words, our schedule is the customers' schedule.

Quality and safety is the cornerstone of our operating platform which is managed with the most advanced software, Mercedes Benz shuttles, and highly-trained personnel. The applicant is now familiar with the statute and rules of the W.U.T.C governing its proposed service.

Do other auto transportation companies currently provide service between any of the points or along any portion of the route you propose to serve?  No  Yes If yes, list the names and addresses of companies:

Shuttle Express; 800 SW 16<sup>th</sup> St; Renton, WA 98057

Do you currently hold, or have you ever held, an auto transportation certificate?  
X No  Yes If yes, please indicate your certificate number C-\_\_\_\_\_

Have you ever applied for and been denied an auto transportation certificate?  
X No  Yes If yes, please explain\_\_\_\_\_

Have you ever been cited for violation of state laws or commission rules?  
X No  Yes If yes, please explain\_\_\_\_\_

**SECTION 3 – TARIFF AND TIME SCHEDULE**

If this application is for temporary authority, a new certificate, or extension of existing certificated authority, you must include a proposed tariff and time schedule that is in compliance with WAC 480-30-256 through WAC 480-30-436.

Or are you applying for fare flexibility as described in WAC 480-30-420?  Yes or  No  
**If yes, complete Attachment H to show your proposed base rate and maximum rate.**

If this application is a transfer or a lease of authority from an existing certificated company, you must either file a new tariff and time schedule at the same rate levels as on file, or, you must adopt the current certificate

holder's tariff and time schedule. To file a new tariff, use the standard tariff format attached to this application or an approved alternate format. Indicate which option you will use:

Adopt or  File new tariff

**SECTION 4 – HEARING INFORMATION**

If the Commission assigns this application for a formal hearing, estimate the number of witnesses you will present and the amount of time you will need for your presentation.

Number of witnesses: <b>Under 2013 rule change, likely 2-3</b>	Amount of time: <b>1 ½ - 2 hours for BAP Proceeding</b>
Will an attorney be representing you? If yes, complete the following:	
Attorney's name: <b>David W. Wiley; Williams, Kastner &amp; Gibbs PLLC</b>	Attorney's phone number: <b>206.628.6600</b>
Attorney's address: <b>Street 601 Union Street, Suite 4100</b>	Fax number: <b>206.628.6611</b>
City, State, Zip <b>Seattle, WA 98101-2380</b>	E-mail address: <b>dwiley@williamskastner.com</b>

**SECTION 5 – FINANCIAL STATEMENT - See Attached**

ASSETS		LIABILITIES	
Cash in Bank	\$	Salaries/Wages Payable	\$
Notes Receivable	\$	Accounts Payable	\$
Accounts Receivable	\$	Notes Payable	\$
Investments	\$	Mortgages Payable	\$
Other Current Assets	\$	Contracts and Bonds Payable	\$
Prepaid Expenses	\$	<b>TOTAL LIABILITIES</b>	\$
Land and Buildings	\$	NET WORTH	
Trucks and Trailers	\$	Preferred Stock	\$
Office Furniture	\$	Common Stock	\$
Other Equipment	\$	Retained Earnings	\$
Other Assets	\$	Capital	\$
<b>TOTAL ASSETS</b>	\$	<b>TOTAL LIABILITIES AND NET WORTH</b>	\$

**In addition: the application must include the following:** (see [WAC 480-30-096](#))

- X Ridership and Revenue forecasts for the first twelve months of operation.
- X A pro forma balance sheet and income statement for the first twelve months of operation.

**SECTION 6 – EQUIPMENT LIST**

Describe the equipment that will be used (attach additional sheet if necessary). Vehicles must pass inspection and be issued a valid Commercial Vehicle Safety Alliance inspection decal for each motor vehicle before your application may be granted.

Year	Make	License Number	Vehicle ID number	Seating Capacity
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2015	Mercedes Benz Sprinter Passenger Shuttles			11+ driver, passengers

\*Up to 10 shuttles in the first year based on forecast. Five shuttles at the commencement of service.\*

### SECTION 7 – SAFETY AND OPERATIONS

In each of the categories shown below, **list the person and position responsible** for understanding and complying with the Federal Motor Carrier Safety Regulations (FMCSR) and Washington State laws and rules. Please refer to the WAC rules, fact sheets, and publication "Your Guide to Achieving a Satisfactory Safety Rating" for assistance with requirements.

#### SAFETY RESPONSIBILITIES

**COMMERCIAL DRIVER'S LICENSE (CDL) STANDARDS REQUIREMENTS AND PENALTIES** (Title 49, Code of Federal Regulations Part 383) Any driver who operates a vehicle that meets the definition of a commercial motor vehicle must have a valid CDL.

Name: <b>Kaleo Collier</b>	Position: <b>Director of Fleet Maintenance &amp; Safety</b>
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**DRIVER QUALIFICATION REQUIREMENTS** (Title 49, Code of Federal Regulations Part 391) Driver's must meet minimum qualification requirements and each company must maintain driver qualification files for each driver.

Name: <b>Kaleo Collier</b>	Position: <b>Director of Fleet Maintenance &amp; Safety</b>
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**DRIVERS HOURS OF SERVICE** (Title 49, Code of Federal Regulations Part 395) Drivers must maintain logs and each company must maintain true and accurate hours of service records for each driver.

Name: <b>Kaleo Collier</b>	Position: <b>Director of Fleet Maintenance &amp; Safety</b>
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**CONTROLLED SUBSTANCE AND ALCOHOL USE AND TESTING** (Title 49, Code of Federal Regulations Part 382) All persons who drive commercial vehicles requiring a CDL must be in a Controlled Substance and Alcohol Use and Testing program that is in compliance with FMCSR in Title 49, Code of Federal Regulations Part 382 and Title 49, Code of Federal Regulations Part 40. Each company will have in place a system for complying with FMCSR governing alcohol use and controlled substances testing requirements (Title 49 Code of Federal Regulations Part 382 and Title 49 Code of Federal Regulations Part 40).

Name: <b>Doris Bitonio</b>	Position: <b>Director of Human Resources</b>
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**INSPECTION, REPAIR AND MAINTENANCE** (Title 49, Code of Federal Regulations Part 396) Every motor carrier shall systematically inspect, repair, and maintain all motor vehicles subject to its control.

Name: <b>Kaleo Collier</b>	Position: <b>Director of Fleet Maintenance &amp; Safety</b>
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**SAFETY REGULATIONS, GENERAL** (Title 49, Code of Federal Regulations Part 390)

Name: <b>Doris Bitonio/ Kaleo Collier</b>	Position:
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**DRIVING OF COMMERCIAL MOTOR VEHICLES** (Title 49, Code of Federal Regulations Part 392)

Name: <b>Kaleo Collier</b>	Position: <b>Director of Fleet Maintenance &amp; Safety</b>
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**PARTS AND ACCESSORIES NECESSARY FOR SAFE OPERATION** (Title 49, Code of Federal Regulations Part 393)

Name: <b>Kaleo Collier</b>	Position: <b>Director of Fleet Maintenance &amp; Safety</b>
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#### OPERATIONAL RESPONSIBILITIES

**TARIFFS, TIME SCHEDULES, RATES AND RATE FILINGS** (WAC 480-30-251 through WAC 480-30-436) Companies must file a tariff showing all rates it will impose on its customers, together with rules that govern how rates will be assessed. Companies must also file a time schedule. Charter and excursion only carriers are not required to file tariffs and time schedules per WAC 480-30-251.

Name: <b>Jack Roemer</b>	Position: <b>Chief Financial Officer</b>
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**ANNUAL REPORTS AND REGULATORY FEES** (WAC 480-30-066 through WAC 480-30-081) Auto Transportation companies must file an annual report of its financial and operational activity and pay regulatory fees by May 1 of each year. Charter and excursion carriers must file an annual safety report by May 1; and pay regulatory fees by December 31 of each year.

Name: **Jack Roemer** Position: **Chief Financial Officer**

**CUSTOMER SERVICE** Person responsible for customer service complaints, and customer notice requirements.

Name: **Lorraine Silva Hausman** Position: **Call Center & Customer Relation Manager**

**STATE OF WASHINGTON GENERAL LAWS, RULES AND REGULATIONS** Individuals and companies doing business in the state of Washington must comply with the regulations of local, state, and federal agencies such as, but not limited to: Department of Labor and Industries (industrial insurance, safety, prevailing wage); Department of Licensing (vehicle and drivers licenses, business licensing, fuel permits, fuel tax); Secretary of State (corporate registrations); Department of Revenue and Internal Revenue Service (taxes); and Employment Security.

Name: **Cecil Morton** Position: **Managing Member**

**SECTION 8 – DECLARATION OF APPLICANT**

I understand that filing this application **does not** authorize me to start operations requested or in the territory described until the commission grants the application and issues a certificate.

I understand the responsibilities of a passenger transportation company, and I am in compliance with all local, state, and federal regulations governing business in the state of Washington.

I certify under penalty for false statement, that the information contained in this application is true and correct, and that I am authorized to execute and file this document on behalf of the applicant.

Printed name: Cecil Morton Title: Managing Member

Signature: 

Date: 10/8/14 County, State: Oahu, Honolulu, Hawaii

Application Section 5  
Speedishuttle Washington LLC

**PRO FORMA INCOME STATEMENT**

	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	2015
Seats sold	1,375	4,283	6,673	6,933	7,203	9,983	10,377	9,712	8,417	7,005	6,075	6,324	84,360
Total Revenue	22,000	68,528	106,768	110,928	115,248	159,728	166,032	155,392	134,672	112,080	97,200	101,184	1,349,760
Total Commissions	3,040	3,085	4,938	9,134	9,499	12,802	13,219	12,429	10,992	9,503	7,636	7,728	104,005
Net Revenue	18,960	65,443	101,830	101,794	105,749	146,926	152,813	142,963	123,680	102,577	89,564	93,456	1,245,755
Vehicle fixed costs:													
Monthly GPS Equipment Lease	120	120	120	120	120	120	120	120	120	120	120	120	1,440
WiFi Monthly cost	270	270	270	270	270	270	270	270	270	270	270	270	3,240
Vehicle Insurance	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000
Vehicle Registrations	270	270	270	270	270	270	270	270	270	270	270	270	3,240
GPS Service	390	390	390	390	390	390	390	390	390	390	390	390	4,680
Detailing	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400
Total Fixed Vehicle Costs	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	45,000
Fixed Base Costs:													
Office/yard rent	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	96,000
Telephones	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Cell Phones	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Internet	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Tablet Connectivity	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Office supplies	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Utilities	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Janitorial	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Reservation/Dispatch System	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Marketing and Other	-	-	-	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	22,500
Third Party Maintenance	-	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	11,000
Travel	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Total Fixed Base Costs	16,050	17,050	17,050	19,550	19,550	19,550	19,550	19,550	19,550	19,550	19,550	19,550	226,100
Total Fixed Personnel Costs	19,978	19,978	19,978	19,978	19,978	19,978	19,978	19,978	19,978	19,978	19,978	19,978	239,736
Total Fixed Costs	39,778	40,778	40,778	43,278	43,278	43,278	43,278	43,278	43,278	43,278	43,278	43,278	510,836
Variable Costs:													
Vehicle costs	20,759	21,797	21,797	23,181	23,181	24,219	24,219	24,219	24,219	21,797	21,797	21,797	272,982
Drivers	28,999	30,449	30,449	32,382	32,382	33,832	33,832	33,832	33,832	30,449	30,449	30,449	381,336
Total Variable Costs	49,758	52,246	52,246	55,563	55,563	58,051	58,051	58,051	58,051	52,246	52,246	52,246	654,318
Total Expenses	89,536	93,024	93,024	98,841	98,841	101,329	101,329	101,329	101,329	95,524	95,524	95,524	1,165,154
EBITDA	(70,576)	(27,581)	8,806	2,953	6,908	45,597	51,484	41,634	22,351	7,053	(5,960)	(2,068)	80,601
Interest	1,306	1,287	1,268	1,248	1,229	1,209	1,190	1,170	1,150	1,130	1,111	1,091	14,389
Depreciation	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	66,000
Total Other	6,806	6,787	6,768	6,748	6,729	6,709	6,690	6,670	6,650	6,630	6,611	6,591	80,389
<b>NET INCOME/LOSS</b>	<b>(77,382)</b>	<b>(34,368)</b>	<b>2,038</b>	<b>(3,795)</b>	<b>179</b>	<b>38,888</b>	<b>44,794</b>	<b>34,964</b>	<b>15,701</b>	<b>423</b>	<b>(12,571)</b>	<b>(8,659)</b>	<b>212</b>



Application Section 5  
Speedishuttle Washington LLC

	PRO FORMA BALANCE SHEET									
Cash	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Accounts Receivable	15,200	40,624	63,184	65,520	67,952	94,016	97,568	91,152	78,864	65,520
Other Assets	-	-	-	-	-	-	-	-	-	-
Total Current Assets	25,200	50,624	73,184	75,520	77,952	104,016	107,568	101,152	88,864	75,520
Fixed Assets	330,000	330,000	330,000	330,000	330,000	330,000	330,000	330,000	330,000	330,000
Accumulated Depreciation	(5,500)	(11,000)	(16,500)	(22,000)	(27,500)	(33,000)	(38,500)	(44,000)	(49,500)	(55,000)
Net Fixed Assets	324,500	319,000	313,500	308,000	302,500	297,000	291,500	286,000	280,500	275,000
Deposits	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000
TOTAL ASSETS	357,700	377,624	394,684	391,520	388,452	409,016	407,068	395,152	377,364	358,520
Accounts Payable	23,009	24,047	24,047	25,431	25,431	26,469	26,469	26,469	26,469	24,047
Accrued Payroll	10,271	10,605	10,605	11,051	11,051	11,386	11,386	11,386	11,386	10,605
Other current liabilities	-	-	-	-	-	-	-	-	-	-
Total Current Liabilities	33,280	34,652	34,652	36,482	36,482	37,855	37,855	37,855	37,855	34,652
Long term debt	313,500	308,890	304,261	299,613	294,945	290,258	285,551	280,825	276,079	271,313
TOTAL LIABILITIES	346,780	343,542	338,913	336,095	331,427	328,113	323,406	318,680	313,934	305,965
Beginning Equity	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Contributions	78,302	135,832	155,483	158,932	160,353	145,343	103,308	61,154	32,411	21,113
Net earnings/(loss)	(77,382)	(111,750)	(109,712)	(113,507)	(113,328)	(74,440)	(29,646)	5,318	21,019	21,442
Total Equity	10,920	34,082	55,771	55,425	57,025	80,903	83,662	76,472	63,430	52,555
Total Liabilities and Equity	357,700	377,624	394,684	391,520	388,452	409,016	407,068	395,152	377,364	358,520

**ATTACHMENT A**

AUTO TRANSPORTATION CERTIFICATE SUPPORT STATEMENT

Auto Transportation certificate applications must include more than one signed and sworn support statements from independent members of the public who need service or a statement by a representative of a city, county or regional transportation planning organization.

Applicant Name: SpeediShuttle Washington, LLC

Customer Sworn Statement Relating to the need for service:

Customer Name: GO Airport Shuttle

Address: 1200 W. 35th St., Chicago, Illinois 60609

Phone Number: 773-843-231 Fax Number: 773-927-1084 Email: jmccarthy@airportexpress.com

Describe the need for the requested service:

In early September we were notified that Shuttle Express wished to cancel its longstanding service relationship with Go Airport Shuttle and have thus asked Speedi Shuttle, LLC to investigate whether it could become authorized to initiate service in Washington for our organization. We are thoroughly familiar with Speedi Shuttle and its airport door-to-door service operations in the State of Hawaii where it has provided superb service to us since 2009 and to the traveling public for the past decade and a half. Because Shuttle Express is withdrawing from our organization, we require the services of a knowledgeable, uniquely-configured operator to provide seamless service to our many individual customers and wholesaler travel providers.

If there is an existing company providing this service in the territory, please indicate the existing company's name (if applicable) Shuttle Express

Explain why the current company is not providing adequate service:

Again, as of December 1, 2014 Shuttle Express will no longer be a member of our franchise operation operating at 66 airports in the U.S. and in Central America, Canada and Europe. We thus require the availability of a provider with the capacity and experience of Speedi Shuttle to satisfy the door-to-door service requirements between SeaTac Airport and points in the Seattle commercial zone and which has the expertise and wherewithal to service our dynamic and growing customer base.

*I certify or declare under penalty of perjury under the laws of the state of Washington that the information contained in this statement is true and correct.*

John C. McCarthy

Print Name



Signature

9/26/14, Cook, Ill.

Date, County, State

**ATTACHMENT A**

**AUTO TRANSPORTATION CERTIFICATE SUPPORT STATEMENT**

Auto Transportation certificate applications must include more than one signed and sworn support statements from independent members of the public who need service or a statement by a representative of a city, county or regional transportation planning organization.

**Applicant Name: SpeediShuttle Washington, LLC**

**Customer Sworn Statement Relating to the need for service:**

Customer Name:

Viator, Inc. , Taylor Withrington , Regional Director

Address: 657 Mission St. , San Francisco Ca 94105

Phone Number: (415)503-3938 Fax Number: \_\_\_\_\_ Email: taylor@viator.com

Describe the need for the requested service:

Our company strongly supports the auto transportation certificate application of SpeediShuttle Washington, LLC to provide door-to-door/shared airport shuttle service between points in Seattle commercial zone and Seattle-Tacoma International Airport. The reasons for our support are numerous. We believe that the operations of SpeediShuttle LLC in the State of Hawaii have proven its ability to provide a unique operating platform with various pricing structures built upon one type of vehicle configuration focusing on personalized service with dedicated employee drivers. SpeediShuttle, LLC has long demonstrated its reliability and service offerings in a way that are a substantial benefit and convenience to the traveling public allowing us to provide tailored service to travelers to the Pacific Northwest. This, in turn, ensures consistent and quality on-demand service from SeaTac Airport to hotels and other businesses and residences in the Seattle commercial zone.

If there is an existing company providing this service in the territory, please indicate the existing company's name (if applicable):

Shuttle Express, but in our considered view, its service is not the same service as that offered by SpeediShuttle Washington, LLC.

Explain why the current company is not providing adequate service:

Shuttle Express is obviously a very established operation which caters to various configurations of vehicle demand by the traveling public. SpeediShuttle Washington, LLC will focus on independent travelers or groups seeking transportation through travel agents, wholesale providers or specific businesses who may often seek a shared-ride experience. SpeediShuttle's equipment capacity of 11-passengers plus drivers does not provide service along regular routes at multiple stops which is not the type of scheduled service our customers demand. Instead, SpeediShuttle Washington, LLC offers direct door-to-door service by reservation or prior arrangement with high-quality, low-capacity, affordable service-based operations on customer-designated schedules.

*I certify or declare under penalty of perjury under the laws of the state of Washington that the information contained in this statement is true and correct.*

Taylor Withrington  
Print Name

[Signature]  
Signature

9/25/2015  
SF, CA  
Date, County, State



**ATTACHMENT F**

**CHARTER AND EXCURSION CARRIER REGULATORY FEES**  
**(A minimum fee of \$25.00 is required)**

Name of Applicant: SpeediShuttle Washington, LLC \_\_\_\_\_

Trade Name(s), if applicable: \_\_\_\_\_

Phone Number: 808-772-5700 Fax Number: 808-772-5699

**Physical Address**

**Mailing Address** (if different from physical address)

Street: 1132 Bishop Street, Suite 2312

Street: \_\_\_\_\_

City: Honolulu

City: \_\_\_\_\_

State/Zip: Hawaii 96813

State/Zip: \_\_\_\_\_

There is a minimum fee of \$25.00 that an auto transportation company with charter and excursion carrier service must pay.

Number of Vehicles: 1

X \$25.00 = \$25.



# TARIFF No. 1

SpeediShuttle Washington, LLC  
Certificate No. \_\_\_\_\_

Naming Flexible Passenger Fares and Time Schedules

For Door-to-Door and Scheduled Service Operations

Between points in King County and  
SeaTac International Airport And

Between points in King County and  
Waterfront terminals in Seattle

Issued By:

Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

(For Official Use Only)

## Rules and Regulations

### Section 1

- 1) Fares
  - a) ADULT FARES – Fares published herein are adult fares and apply to passengers occupying a seat. Additional adult fares will be as shown in the following rate tables or the per-person rate as applicable.
  - b) CAR SEATS – Car seats are available for rent at \$5.00 each in addition to the adult fare.
  - c) STOP OVER FARES – Stop over fares will not be permitted on any portion of the route.
  - d) ROUND TRIP FARES – Fares will be sold one way and/or round trip. Fares for round trip service will be priced according to the provisions of Section 1, 9) a) below.
  - e) MAXIMUM PARTY SIZE – Door-to-Door fares are offered to parties of 1 through parties of 7.
  - f) LONG/SHORT HAUL PROVISIONS – No customer will be required to pay more for transportation to an intermediate point along a route than is charged for a longer trip over that same route.
  - g) ALTERNATE MEANS OF TRANSPORT – SpeediShuttle Washington reserves the right to substitute alternate vehicles to provide service at the same rate as purchased for a reservation that has been accepted but is unable to be provided at the time and place specified. We also reserve the right to combine Door-to-Door passengers on a scheduled service route so long as the scheduled pickups should not be adversely affected.
- 2) Operations Area
  - a) SERVICE AREA – SpeediShuttle Washington serves all hotels and addresses with Door-to-Door service between SeaTac Airport and King County. SpeediShuttle Washington also serves all hotels and addresses with Door-to-Door service between the waterfront terminals in Seattle and points in King County.
  - b) RESTRICTIONS ON SERVICE – None

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3) Cancellation and Refunds

- a) CANCELLATION OF BOOKING – Subject to the exceptions of (a), (b), and (c) of this subsection, unused tickets may be redeemed at the purchase price and unused portions of round-trip tickets may be redeemed by charging the regular fare or fares for the portion or portions used, and refunding the balance of the purchase price.
- a) LESS THAN 2 HOURS – If a cancellation is made with less than 2 hours' notice prior to pick up, a 100% of purchase price for that segment charge will be deducted from any ticket refund applicable.
- b) FAILURE TO CANCEL PRIOR TO DEPARTURE – If any customer fails to cancel or reschedule before the scheduled departure time, they are not eligible for a refund unless the failure to cancel was caused by an airline delay or cancellation.
- c) EXPIRATION OF TICKETS – Any tickets purchased and unused will expire and be considered a failure to cancel at the later of:
  - (i) 1 calendar year from the original date of purchase
  - (ii) 1 calendar year from the latest scheduled pickup date
- b) REFUND PROCESS – Refunds will be made in the following methods based on purchase payment type:
  - i) CASH PAYMENT – Cash payments are refunded in cash at the original point of purchase.
  - ii) CHECK PAYMENT – SpeediShuttle Washington does not accept checks in payment.
  - iii) CREDIT CARD PAYMENT – Credit card payments are credited back to the credit card that was used for the original purchase. Refunds are processed within 3 business days of request, but may take longer to post back to the original account due to individual bank policies and wait times out of SpeediShuttle Wahington's control.
- c) REFUND TYPE REQUIREMENT – Unless otherwise specified, all refunds must be made to the original form of payment collected for services. Exceptions to this requirement may be made on a case-by-case basis at the discretion of SpeediShuttle Washington management.

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4) Baggage Policy

- a) **BAGGAGE LIMITS** – Baggage will be limited to two standard-sized pieces of luggage with each piece not to exceed 70 pounds and/or 62 inches total dimensions, and two personal sized pieces (not to exceed 15 pounds and/or 45 inches total dimensions) per fare paying passenger. Additional luggage or oversize pieces may be subject to an extra seat charge at the additional adult rate per piece, or require exclusive service be booked for passenger(s) and baggage.
- b) **CARRY ON LUGGAGE** – We do not check luggage. All items are considered “carry on” luggage. We are not responsible for loss or damage to items carried onboard the vehicle unless it can be shown that the company was in some way negligent.
- c) **WEAR AND TEAR** – We are not responsible for marks, scratches, broken handles, or other damage that is associated with normal use, wear, and tear of luggage.

5) Lost and Found

- a) **NOTIFICATION OF LOST OR DAMAGED ITEMS** – SpeediShuttle Washington must be notified of any loss or damage within 24 hours of transportation. Items left by guests in our vehicles that are recovered will be retained for 30 days and will be available for pickup on a will-call basis at our office ( \_\_\_\_\_ ) Monday through Friday, 8 a.m. through 5 p.m. except company recognized holidays. Unclaimed items will be disposed of after 30 days.

6) Animals

- a) **TRANSPORTATION REQUIREMENTS** – Dogs, cats, and other animals must be carried in an appropriate container with outside dimensions not to exceed 27” long x 20” wide x 19” high. Animals being transported in an approved carrier will be considered one piece of standard luggage. All animals must be declared at the time of booking if via phone, or at least 24 hours prior to travel if booked via any other means. Failure to declare transportation of an animal prior to travel may result in refusal of service without refund.
- b) **EXCEPTIONS** – Service animals, as defined by the Americans with Disabilities Act, will be carried free of charge. The animals will not be permitted to occupy a seat, but must lie at their owner’s feet and be properly harnessed or leashed at all times.

7) Safety and Liability

- a) **SCHEDULE MAINTENANCE AND LIABILITY** – SpeediShuttle Washington will not be liable for delays caused by accident, breakdown, poor road conditions, snow storms, and other conditions beyond its control. Additionally, SpeediShuttle Washington does not guarantee to arrive at, or depart from any point at any specific time in cases of conditions beyond the carrier’s control. Any expenses incurred as a result of delayed departure or arrival times, including missed flights or travel connections, are the sole responsibility of the passenger.

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- b) **OBJECTIONABLE PASSENGERS** – In order to maintain a safe and comfortable driving environment, SpeediShuttle Washington reserves the right to deny or de-board any person who, in the driver’s judgment, is unruly or disruptive. This includes persons under the influence of intoxicating liquor or drugs, or who are incapable of taking care of themselves, or whose condition, conduct, or behavior may be objectionable to other passengers.
  - c) **REFUSAL OF SERVICE** – SpeediShuttle Washington reserves the right to refuse service to any passenger or group of passengers who, in the company’s judgment, fails to comply with company rules or driver instructions, has an outstanding amount due to the company, or is under suspicion of bringing onboard the vehicle materials that would be detrimental to the safety and comfort of passengers.
- 8) **Holidays**
- a) **OBSERVED HOLIDAYS** – SpeediShuttle Washington observes the following holidays:
    - i) New Year’s Day (January 1)
    - ii) Memorial Day (last Monday in May)
    - iii) Independence Day (July 4)
    - iv) Labor Day (first Monday in September)
    - v) Thanksgiving (fourth Thursday in November)
    - vi) Christmas Day (December 25)
  - b) **SERVICE OPERATION** – SpeediShuttle Washington reserves the right to operate any scheduled route services on a flag- stop basis on any of the above observed holidays listed. Business offices are closed on observed holidays.
- 9) **Discounts**
- a) **ROUND TRIP DISCOUNT** – Guests who book roundtrip services at the time of booking for airport Door-to-Door service are eligible for 10% off of the return portion of the fare. This discount is redeemed on the second leg of travel and is not combinable with any other round trip discount or fare. Round trip discounts are considered revenue neutral, with the intent to increase round trip bookings and passenger volume over time.
  - b) **MILITARY DISCOUNT** – Active duty military personnel are eligible for a 10% discount on Door-to-Door service. Discount offer is considered revenue neutral, with the intent to increase passenger volume over time.
  - c) **MICROSOFT AND BOEING EMPLOYEE DISCOUNT** – Microsoft and Boeing employees are eligible for a 10% discount on Door-to-Door service. Discount offer is considered revenue neutral, with the intent to increase passenger volume over time.

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- e) CORPORATE PROGRAM DISCOUNTS – Corporate/business accounts are eligible for up to \_\_\_\_% discounts on Door-to-Door service, dependent upon monthly revenue levels reached by corporate accounts. The corporate program discount offer is considered revenue neutral, with the intent to increase passenger volume over time.
- f) GROUP/CONVENTION/WHOLESALE DISCOUNTS – Guests affiliated with incoming groups and conventions who make prior arrangements with the SpeediShuttle Washington sales department for Door-to-Door service transportation may be eligible for a per passenger discount or a group discount of up to 15% per reservation. The group/convention/wholesale discount offer is considered revenue neutral with the intent to increase passenger volume over time.
- g) SPEEDISHUTTLE WASHINGTON EMPLOYEE DISCOUNT – Current employees of SpeediShuttle Washington and their immediate family are offered a discounted rate of \$5.00 per person provided the employee is one of the passengers travelling with their family. Employee discounted fares are considered stand-by tickets, and will be serviced on a space-available basis.

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Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

(For Official Use Only)

## Door-to-Door Fares and Time Schedules Section 2

SpeediShuttle Washington, LLC ( \_\_\_\_\_ )

Providing Passenger Service  
Between Points in King County and  
SeaTac International Airport AND

Between points in King county and  
Waterfront terminals in Seattle

Door-to-Door Service By Reservation Only

<b>Door-to-Door service is unscheduled</b>	<b>Service is available</b>
<p>The actual time the vehicle will arrive to pick up passengers depends on the number of passengers making reservations, and the locations that those passengers request pickup while considering the flight times of the guests.</p> <p>Reservations must be made at least 24 hours in advance or be subject to vehicle availability in that area or routes servicing that location.</p>	<p>SeaTac Airport: 24 hours a day, daily.</p> <p>Seattle Waterfront Terminals: 24 hours a day, daily, May 1 through September 30.</p>
<p>Note: The company is not responsible for delays caused by weather, accidents, or other circumstances beyond its control.</p>	

Issued By: \_\_\_\_\_  
Issued: \_\_\_\_\_

Effective: \_\_\_\_\_

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### Door-to-Door Rate Schedule

Fares named are for adults stated in dollars and cents. Adult fares apply to anyone occupying a seat..

Door-to-Door service is restricted to a maximum of 7 passengers; including adults, children, and baggage limit charges.

All fares are listed as One Way, with a discount offered for Round Trip fares as described in the Rules and Regulations for SeaTac Airport transfers.

Max Fare listed is the current maximum fare chargeable in accordance with WAC 480-30-420 and is valid beginning with the below effective date until adjusted by future tariff revisions.

**(C)Flexible Fare Effective Date:** \_\_\_\_\_

### Door-to-Door One Way Fares by Zip Code

Fares named are for adult fares stated in dollars and cents for the first paying adult and one way travel.

Piers column indicates if service is offered to/from Seattle Waterfront Terminals for the selected zip code

Zip Code	Area	Piers	Base Fare	Each Additional Passenger	Maximum Fare
98188	Tukwila	Yes	10.49	1.00	13.11
98148	Burien	Yes	12.34	1.00	15.43
98158	SeaTac Airport*	Yes	10.49	1.00	13.11
98057	Renton	Yes	17.09	1.14	21.36
98168	Boulevard Park	Yes	12.23	1.00	15.29
98032	Kent	Yes	22.24	1.48	27.80
98055	Renton	Yes	17.09	1.14	21.36
98198	Des Moines	Yes	14.90	1.00	18.63
98146	White Center	Yes	20.75	1.38	25.94
98166	Burien	Yes	13.99	1.00	17.49
98178	Seattle/Skyway	Yes	18.97	1.26	23.71
98101	Downtown Seattle	Yes	15.99	15.99	19.99
98109	Seattle/Queen Anne	Yes	15.99	15.99	19.99
98104	Seattle/Downtown	Yes	15.99	15.99	19.99
98121	Seattle/Denny ReGrade	Yes	15.99	15.99	19.99
98195	UW Campus	Yes	21.49	21.49	26.86
98195	UW Campus	Yes	21.49	21.49	26.86
98119	Seattle/Queen Anne	Yes	20.99	20.99	26.24

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Zip Code	Area	Piers	Base Fare	Each Additional Passenger	Maximum Fare
98105	Seattle/Univ. District	Yes	21.99	21.99	27.49
98112	Seattle/Madison Park	Yes	20.49	20.49	25.61
98122	Seattle/Central Area	Yes	17.99	17.99	22.49
98134	Seattle/Harbor Island	Yes	28.83	1.92	36.04
98154	Seattle/Safeco Plaza	Yes	32.78	2.18	40.98
98164	Seattle/Central Library	Yes	32.60	2.17	40.75
98056	Renton Highlands	Yes	28.75	1.92	35.94
98102	Seattle/Eastlake	Yes	37.75	2.52	47.19
98199	Seattle/Maonolia	Yes	43.79	2.92	54.74
98004	Bellevue	Yes	42.05	2.80	52.56
98103	Seattle/Green lake	Yes	43.39	2.89	54.24
98107	Seattle/Ballard	Yes	45.34	3.02	56.68
98115	SeattleNew Ridge	Yes	45.58	3.04	56.98
98117	Seattle/Ballard	Yes	47.11	3.14	58.89
98118	Seattle/Rainier Beach	Yes	22.54	1.50	28.18
98003	Federal Way	Yes	27.75	1.85	34.69
98031	Kent	Yes	23.54	1.57	29.43
98058	Renton Fairwood	Yes	36.97	2.46	46.21
98059	Renton	Yes	27.99	1.87	34.99
98106	Seattle/West Seattle	Yes	26.85	1.79	33.56
98108	Seattle/Georgetown	Yes	19.78	1.32	24.73
98126	Seattle/West Seattle	Yes	28.40	1.89	35.50
98144	Seattle/Mt. Baker	Yes	30.14	2.01	37.68
98001	Auburn	Yes	25.35	1.69	31.69
98005	Bellevue	Yes	40.55	2.70	50.69
98007	Bellevue	Yes	40.60	2.71	50.75
98023	Federal Wav	Yes	35.30	2.35	44.13
98030	Kent	Yes	28.27	1.88	35.34
98033	Kirkland	Yes	47.86	3.19	59.83

(For Official Use Only)

Zip Code	Area	Piers	Base Fare	Each Additional Passenger	Maximum Fare
98116	Seattle/West Seattle	Yes	33.13	2.21	41.41
98125	Seattle/Lake City	Yes	51.95	3.46	64.94
98133	Seattle/Northgate	Yes	51.93	3.46	64.91
98136	West Seattle	Yes	27.99	1.87	34.99
98155	Lake Forest Park	Yes	57.26	3.82	71.58
98177	Seattle/Shoreline	Yes	53.99	3.60	67.49
98006	Bellevue	Yes	40.69	2.71	50.86
98008	Bellevue/Crossroads	Yes	44.15	2.94	55.19
98039	Medina	Yes	46.14	3.08	57.68
98011	Bothell (KinQ Co.)	Yes	60.66	4.04	75.83
98028	Kenmore	Yes	60.56	4.04	75.70
98034	Kirkland/Juanita	Yes	54.51	3.63	68.14
98052	Redmond	Yes	52.49	3.50	65.61
98027	Issaquah	Yes	59.81	3.99	74.76
98040	Mercer Island	Yes	38.47	2.56	48.09
98047	Pacific	Yes	38.93	2.59	48.66
98002	Auburn	Yes	37.20	2.48	46.50
98092	Auburn/Kent	Yes	46.07	3.07	57.59
98042	Kent	Yes	38.09	2.54	47.61
98029	Issaquah Plateau	Yes	50.17	3.34	62.71
98053	Redmond Plateau	Yes	61.57	4.10	76.96
98072	Woodinville	Yes	65.09	4.34	81.36
98074	Sammamish	Yes	57.87	3.86	72.34
98077	Woodinville	Yes	67.97	4.53	84.96
98075	Sammamish	Yes	53.88	3.59	67.35
98038	Maple Valley	Yes	45.44	3.03	56.80
98014	Carnation	Yes	100.00	10.00	125.00
98019	Duvall	Yes	100.00	10.00	125.00
98024	Fall City	Yes	100.00	10.00	125.00

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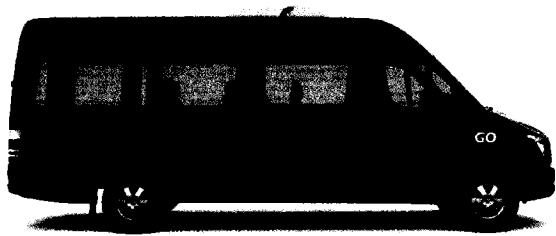
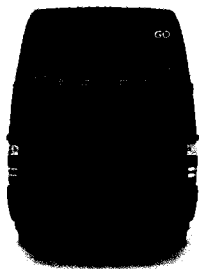
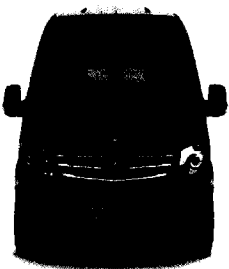
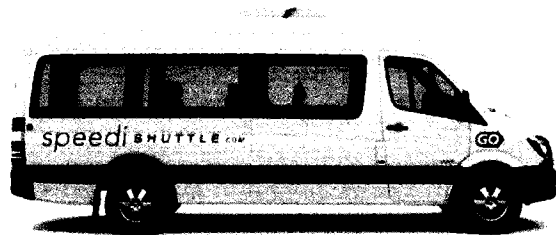
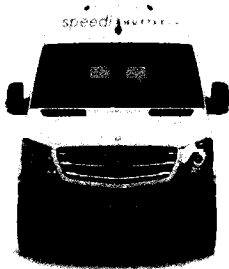
Tariff No. 1

Zip Code	Area	Piers	Base Fare	Each Additional Passenger	Maximum Fare
98010	Black Diamond	Yes	200.00	10.00	250.00
98022	Enumclaw*	Yes	200.00	10.00	250.00
98045	North Bend*	Yes	200.00	10.00	250.00
98051	E. Kent KanQley	Yes	200.00	10.00	250.00
98065	Snoqualmie	Yes	200.00	10.00	250.00
98070	Vashon Island		200.00	10.00	250.00

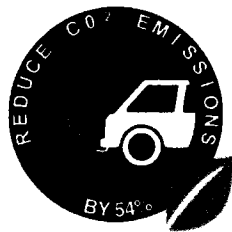
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speedi SHUTTLE

WASHINGTON



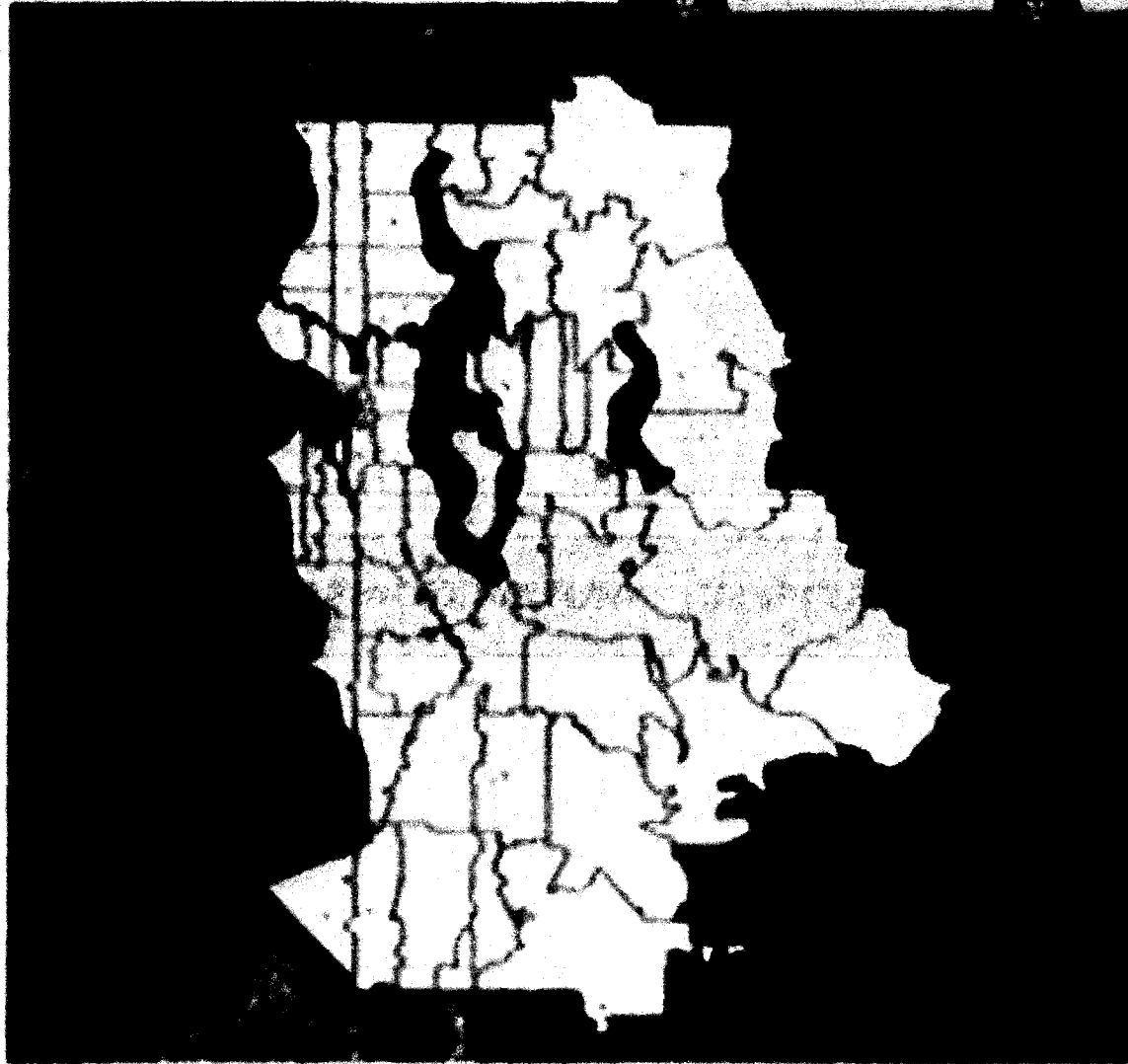
**WiFi**  
**FREE**





speedi SHUTTLE

WASHINGTON



GEOGRAPHIC TERRITORY - KING COUNTY

October 9, 2014

29208.0101

VIA FEDEX

Mr. Steven V. King, Executive Director and Secretary  
Washington Utilities and Transportation Commission  
Attention: Records Center  
P.O. Box 47250  
Olympia, WA 98504-7250

RECEIVED  
RECORDS MANAGEMENT  
2014 OCT 10 AM 10:42  
STATE OF WASH.  
UTIL. AND TRANSP.  
COMMISSION

Re: New Auto Transportation Authority Application for Speedishuttle Washington, LLC

Dear Mr. King:

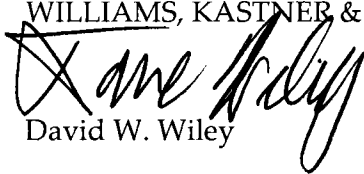
Please find enclosed an Auto Transportation Authority Application for Speedishuttle Washington, LLC which contains the following:

- Application Form
- Tariff No. 1 Naming Flexible Passenger Fares and Time Schedules
- Map of King County
- Company Logo
- Check in the amount of \$225 for New Certificate Application and including Charter /Excursion vehicle fee

Please feel free to contact us should you have any questions.

Yours truly,

WILLIAMS, KASTNER & GIBBS PLLC



David W. Wiley

Enclosures

cc: Client