

Republic Services (RS of Bellevue, RS of Kent/SeaTac, & Kent-Meridian Disposal)

WUTC King County

Attachment C - Revenue Sharing Budget

August 1, 2014 Through July 31, 2015

Revenue Retained - August 1, 2014 Through July 31, 2015

	Total	50% Passed Back	50% Retained
Eastside Single-Family Value (Estimated)	\$ 252,845	\$ 126,422.35	\$ 126,422
Eastside Multi-Family Value (Estimated)	\$ 27,242	\$ 13,620.75	\$ 13,621
Kent-Meridian Single-Family Value (Estimated)	\$ 595,212	\$ 297,606.11	\$ 297,606
Kent-Meridian Multi-Family Value (Estimated)	\$ 16,718	\$ 8,359.20	\$ 8,359
SeaTac Single-Family Value (Estimated)	\$ 130,364	\$ 65,181.79	\$ 65,182
SeaTac Multi-Family Value (Estimated)	\$ 4,877	\$ 2,438.73	\$ 2,439
	\$ -	\$ -	\$ -
Total Revenue Retained	\$ 1,027,258	\$ 513,629	\$ 513,629

Program Costs - August 1, 2014 Through July 31, 2015

Task 1: Project Management/Administration & Coordination of the Agreement		
Revenue Share Agreement Administrator (30%)	\$ 66,000	
Project Management/Administration and Coordination (70%)	\$ 21,000	
Task 2: Data Collection & Reporting		
Monthly Reports and Required Time for Creation & Composition	\$ 11,000	
Task 3: Multifamily Outreach and Infrastructure Improvements		
Providing customers with roll carts to replace cans	\$ 130,000	
Task 4: Mobile and Web App Implementation and Marketing		
Program Analysis, Adaptation, Adjustment, & Implementation	\$ 56,500	
Task 5: Food & Yard Waste Education		
Implementation of Outreach Plan	\$ 35,000	
Task 6: Cart Contamination		
Sampling and Analysis; Implementation of Promotion Plan	\$ 169,500	
Program Expenditures	\$ 489,000	
Potential Program Incentive on Incurred Expenditures	\$ 24,450	5%
Total Budget	\$ 513,450	50%
Revenues Returned to the Customer	\$ 513,808	50%

2013-2014 Plan Year Management & Administrative Costs (body of table is average hours/week)

Months	Connor V	John L	Dennis M	Jeff B	Jim H	Anne L	Alex B	Wes S	Jeff W	Scott M	Rick W	Diane C	Kelly S	Various Supervisors	Total
May-13	9	3	1	1	1	2	0.5	0	1	0	0	0	0	1	19.5
13-Jun	7	4	0.175	0.15	0.125	2.25	0.2	0.25	2	0.675	0.195	0.25	0.5	0.3	18.07
Jul-13	7	6	1	0	0	3	0	0.5	1	0	0	0	0.5	0	19
Aug-13	3.5	2.5	0.5	0	0	2	0	0	0	0	0.25	0.5	0	0	9.25
Sep-13	5	3.75	0	0	0	0.5	0.25	0.125	1	0.25	0.25	0.5	0.25	0	11.875
Oct-13	2.25	2	0	0	0	0	0	0	0	0	0.2	0.2	0	0	4.65
Nov-13	1	1	0	0	0	0.5	0	0	0	0.25	0	0.25	1	0	4
Dec-13	2.5	2	0	0	0	0	0	0	0	1	0	0.25	1	0	6.75
Jan-14	3.25	2.25	0.25	0	0	2.5	0	0	2	1	0	0	2.5	0.5	14.25
Feb-14	3	3	0	0	0	1.5	0.5	0.25	1	0.75	1	1	1.25	0.5	13.75
Mar-14	2.5	2	0	0.5	0.25	2	0.25	0.25	2	2.5	0	0	1	0.75	14
Apr-14	7	4	0	0	0	0.5	0.5	0.25	0	1	0.25	0.5		0.25	14.25
May-14															
Jun-14															
Jul-14															
TOTAL	212.00	142.00	11.70	6.60	5.50	67.00	8.80	6.50	40.00	29.70	8.58	13.80	32.00	13.20	597.38

Allocation - \$/hr	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 52.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00
Total Admin Cost	\$ 10,812.00	\$ 7,242.00	\$ 596.70	\$ 336.60	\$ 280.50	\$ 3,417.00	\$ 448.80	\$ 331.50	\$ 2,080.00	\$ 1,514.70	\$ 437.58	\$ 703.80	\$ 1,632.00	\$ 673.20	\$ 30,506.38

\$ 20,134.21	66%	King Co.
\$ 10,067.11	33%	Snohomish Co.

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WUTC King County

Revenue Sharing Summary

Through April 30, 2014

	Period	Recycle						Total Diversion	Diversion %
		Recycle Tons	YW Tons	MSW Tons	Customers	Lbs/Customer	YW Lbs/Customer		
Single Family	1/1/2012 - 12/31/2012	13,025.6	13,877.2	26,370.4	43,710	596.0	635.0	1,231.0	50.5%
	1/1/2012 - 07/31/2012	10,167.4	9,756.7	21,560.1	43,716	465.2	446.4	911.5	48.0%
	5/1/2011 - 4/30/2012	12,699.7	14,130.9	27,379.7	38,049	667.5	742.8	1,410.3	49.5%
	<i>For Reporting Period Incentive:</i>	---	---	---	---	---	---	---	---
	<i>5/1/2012 - 4/30/2013</i>	<i>11,884.9</i>	<i>12,131.0</i>	<i>24,249.8</i>	<i>34,089</i>	<i>697.29</i>	<i>711.73</i>	<i>1409.02</i>	<i>49.8%</i>
	<i>5/1/2013 - 4/30/2014</i>	<i>12,328.0</i>	<i>13,014.6</i>	<i>24,402.6</i>	<i>34,224.0</i>	<i>720.43</i>	<i>760.55</i>	<i>1480.98</i>	<i>50.9%</i>

	Recycle Tons	YW Tons	MSW Tons	Diversion %	
Multi-Family	1/1/2012 - 12/31/2012	663.6	N/A	2,389.2	21.7%
	1/1/2012 - 07/31/2012	401.5	N/A	1,638.8	19.7%
	5/1/2011 - 4/30/2012	723.9	N/A	3,104.2	18.9%
	<i>For Reporting Period Incentive:</i>	---	---	---	---
	<i>5/1/2012 - 4/30/2013</i>	<i>738.8</i>	<i>N/A</i>	<i>3,546.5</i>	<i>17.2%</i>
	<i>5/1/2013 - 4/30/2014</i>	<i>630.54</i>	<i>N/A</i>	<i>2,223</i>	<i>22.1%</i>

	Recycle Tons	YW Tons	MSW Tons	Diversion %	
Combined	1/1/2012 - 12/31/2012	13,689.2	13,877.2	28,759.6	48.9%
	1/1/2012 - 07/31/2012	10,568.9	9,756.7	23,198.8	46.7%
	5/1/2011 - 4/30/2012	13,423.6	13,689.8	30,484.0	47.1%
	<i>For Reporting Period Incentive:</i>	---	---	---	---
	<i>5/1/2012 - 4/30/2013</i>	<i>12,623.7</i>	<i>12,688.1</i>	<i>27,796.3</i>	<i>47.7%</i>
	<i>5/1/2013 - 4/30/2014</i>	<i>12,958.6</i>	<i>13,014.6</i>	<i>26,625.8</i>	<i>49.4%</i>

			Ave for plan year
Beginning YW Subscribers as % of MSW Customers*	44.5%	5/12-4/13	
Current YW Subscribers as % of MSW Customers	45.4%	5/13-4/14	
	Δ	0.90%	

*Note: The yardwaste subscription percentage has been adjusted to reflect the annexation of Covington, which is a high yard waste subscription area.

Republic Services (RS of Bellevue, RS of Kent/SeaTac, & Kent-Meridian Disposal)
WUTC King County
Attachment C - Revenue Sharing Budget
May 1, 2013 - April 30 2014

Revenue Retained

	Total	61% Passed Back	39% Retained
Eastside Single-Family Value	\$ 250,354	\$ 137,248	\$ 113,106
Eastside Multi-Family Value	\$ 26,971	\$ 14,739	\$ 12,232
Kent-Meridian Single-Family Value	\$ 587,659	\$ 375,214	\$ 212,445
Kent-Meridian Multi-Family Value	\$ 15,776	\$ 12,967	\$ 2,810
SeaTac Single-Family Value	\$ 136,139	\$ 82,544	\$ 53,596
SeaTac Multi-Family Value	\$ 4,868	\$ 3,728	\$ 1,140
Total Revenue Retained	\$ 1,021,768	\$ 626,439	\$ 395,328

Program Costs

Task 1: Project Management/Administration & Coordination of the Agreement			
Revenue Share Agreement Administrator (30%)	\$	63,000	
Project Management/Administration and Coordination (70%)	\$	20,134	
Task 2: Data Collection & Reporting			
Monthly Reports and Required Time for Creation & Composition	\$	10,000	
Task 3: Cart Conversion			
Providing customers with roll carts to replace cans	\$	80,148	
Task 4: Cart Contamination			
Program Analysis, Adaptation, Adjustment, & Implementation	\$	82,338	
Task 5: Promotion of Food and Yard Waste			
Implementation of Promotion Plan	\$	39,639	
Task 6: Multifamily Contamination Monitoring			
Sampling and Analysis; Implementation of Promotion Plan	\$	10,144	
Program Expenditures	\$	305,404	
Earned Program Incentive on Incurred Expenditures (5% of program expenditures)	\$	15,270	
Total Spent	\$	320,674	31.38%
Revenues Returned to the Customer	\$	626,439	61.31%
Unspent Revenues that will be Returned to the Customer	\$	74,655	7%