

Mr. Steven king  
Washington State Utilities & Transportation Commission.  
P.O. Box 47250  
1300 S Evergreen Park Drive SW.  
Olympia WA. 98504

Dear Mr. King

This is a new Tariff filing for Island Mariner Cruises certificate # 95. These are our new purposed rates for the 2013 season. These rates have increased 70.2 % since our 2005 filing. We are trying to hold our rates down; our competition has gone up 110.6 %. During the same time. We do not have a previous costumer count. The expected effect of the new rate change is unknown. As far as my passenger expectations I am hoping for 400/500 which would be between \$ 32,000.00 and \$ 40,000.00. gross sales.

Very Truly Yours.



Terry Buzzard

2013 APR 10 PM 3:06  
RECEIVED  
WASHINGTON STATE UTILITIES & TRANSPORTATION COMMISSION