



1300 S. Evergreen Park Drive SW P.O. Box 47250

P.O. Box 47250 Olympia, WA 98504-7250 Phone: 360-664-1222

Fax: 360-586-1181 TTY: 360-586-8203

1-800-416-5289

ERRY APPLICATION E-mail: transportation@wutc.wa.gov

Application is made in accordance with RCW 81.84 for a Certificate of Public Convenience and Necessity to operate vessels in furnishing Passenger Ferry Service.

\$200.00 APPLICATION FEE MUST ACCOMPANY THIS APPLICATION

| Complete this applicat | | | | nal sheets if necessary. |
|--|--|-------|---------------------|--------------------------------------|
| RECEPTION NO. 039533 AMOUNT \$ 500° (111-0268-0216-02) CK# 55908 | MAPINSURANCESAFETY INSP. CERTARIFFTIME SCHEDULESHIPPER SUPPORT | RT | | DATE REC'D 8 24/12 ID NO DOCKET NO |
| INDICATE TYPE OF AP (Only one type per app ○ Original Certificate | | | INDICATE | TYPE OF SERVICE APPLYING FOR: |
| Extension of Authority | ···· | | Certificated | commercial ferry |
| ☐ Transfer all Authority | | | Launch Ser | |
| Transfer a Portion of Authority | | | | |
| Temporary Certificate | | | | |
| Acquisition of Control | | | | |
| | | | | RECEIVED |
| • • | c Cruises Northv | | Inc | AUG 242012 |
| 2. Trade Name, if applicable | San Juan Cruise | es | | Wash. Ut. & TP comm |
| 3. Physical Address 355 H | arris Avenue, #10 | 04, B | ellingham, | |
| 4. Mailing Address (same) | | | | |
| Telephone Number (360) | 738-8099 Fax N | umbe | er (360) 73 | 8-7685 |
| UBI # 600-585-288 | | | Em | ail drew@whales.com |

| | List names and addre CORPORATION, gives na indicate in which state inco partnership agreement, wh | mes and addre prporated. If a P | sses of two ARTNERSH | principal office HP, attach a c | rs, noting the ertified copy | eir titles, and of the |
|--------|--|---------------------------------------|-------------------------|------------------------------------|------------------------------|-----------------------------|
| | Drew M. Schmidt | | | | | |
| | 2815 Goshen Road | | | <u> </u> | | |
| , | Bellingham, WA 98226 | | | | | |
| 5. Lis | st the territory in which you | wish to operate | | ditional sheet it | | |
| | Bellingham to Friday Harbor | | | | | |
| | | | | | | |
| 6 | Attach a map which shows ending,and intermediate po- similar service into the san | oints to be serv | ed. Also sh | ow the routes | of other carri | • |
| 7. | Will an attorney be represe | enting you at th | e hearing? | Yes | ⊠ No | |
| | If yes, give specific attorne | ey's name | | | | |
| | Telephone Number ()_ | | Addre | ess | | |
| 8. | Attach a copy of the tariff y to be assessed for service comply with WAC 480-51-480-149). | and the rules a | and regulation | ons governing | same. The ta | riff must |
| 9. | Attach a copy of the time s times, points served, dista WAC 480-51-090 of the C | nces and availa | able facilities | s. The time sch | edule must d | comply with |
| 10. L | ist vessels which are owned (Attach additional sheet if needed) | d (unless otherv | vise stated) | and will be use | ed in the prop | oosed service |
| | Name | Passenger Freight or Ferry Type | Power | Passenger Capacity | Freight Capacity | Owned, Leased, other? |

Diesel

Diesel

Diesel

149

42

56

Passenger

Passenger

Passenger

Victoria Star 2

Viking Star Island Scout Owned

Owned

Owned

1,000

500

| - | | igham Cruise I of Friday Harbo | erminal – long term r – long term custon | lease – 21 st year | | |
|------|--------------------------------|---|--|-------------------------------------|----------------|------------------------|
| - | 1 010 | of Filday Harbo | i - long temi custon | iei – 20 year | | |
| | | | | | | |
| 2. C | omplete the | following financ | cial statement: | | | |
| | | | FINANCIAL STA | ATEMENT | | |
| | | | | | _ | |
| | n on hand and | in bank \$ | 78,272 | Notes payable | \$ | 122,716 |
| | s receivable ounts receivab | | 8,000 | Accounts payable Other liabilities: | | 25,721 |
| | ks in other | | | Other habilities. | | |
| | panies | | | | | |
| | sels (listed abo | ove) | 607,907 | Deposits | | 92,152 |
| 3onc | | <u> </u> | | Sales Tax Payable | | 16,090 |
| | ks (listed abov | · | | | | |
| | hinery, tools, e | | 108,177 | | | |
| | er assets (liste | · · · · · · · · · · · · · · · · · · · | 8,000 <592,450> | Datained Femines | | -20 772 5 |
| 466 | | ecianon | Sag/ 4au/ | | | |
| 1000 | ımulated Depi | | | Retained Earnings | | <38,7732 |
| 1000 | Total | \$ | 217,906 | Total | | <38,773> 217,906 |
| 1000 | Total | \$ | 217,906 | Total | • | 217,906 |
| 1000 | Total a. Li | \$ | 217,906 te as to location and | | • | 217,906 |
| | Total a. Li be | \$ st all Real Esta e listed under it | 217,906 te as to location and | Total | ch property | 217,906 |
| | Total a. Li be | \$ st all Real Esta | 217,906 te as to location and | Total | • | 217,906 |
| | Total a. Li be | \$ st all Real Esta e listed under it | 217,906 te as to location and | Total | ch property \$ | 217,906 |
| | Total a. Li be | \$ st all Real Esta e listed under it | 217,906 te as to location and | Total | ch property | 217,906 |
| | Total a. Li bi | \$ st all Real Esta e listed under it n/a | 217,906 te as to location and | Total I value (List here only su | ch property \$ | 217,906 |
| 1000 | Total a. Li bi | \$ st all Real Esta e listed under it n/a st total "Other / | 217,906 te as to location and em 10) Assets" mentioned a | Total I value (List here only su | ch property \$ | 217,906 y as cannot |
| 1000 | Total a. Li bi | st all Real Esta e listed under it n/a st total "Other / | 217,906 te as to location and em 10) Assets" mentioned a | Total I value (List here only su | ch property \$ | 217,906 y as cannot |
| | Total a. Li bi | st all Real Esta e listed under it n/a st total "Other / | 217,906 te as to location and em 10) Assets" mentioned a | Total I value (List here only su | ch property \$ | 217,906 y as cannot |

| 14. | | firms, or corporations now furnishing similar service ortion of the route proposed to be served: |
|----------|--|---|
| 15. | | ne intrastate and international commercial ferry |
| | | ng held a commercial ferry certificate for over 25 years |
| 16. | All applicants must attach separate sheet a. Pro forma financial statement of operayear operations). b. Ridership and revenue forecasts. c. The cost of service for the proposed of d. An estimate of the cost of the assets to e. Certificate from United States Coast of f. Evidence of proper insurance as required | ations (projections of incomes and expenses for first operation. to be used in providing service. Guard on inspection. |
| 17. | If certificate is granted, carrier will begin | operations within <u>120</u> days of that grant. |
| 18. > | If this is a transfer application, you must: Complete attachment A. If this application is for transfer of a portion of certificated authority, attach document clearly showing authority to be transferred and a document clearly showing the authority to be retained. | If this is an application for a temporary certificate you must: Attach proof of insurance Attach statements from potential customers showing immediate and urgent need for service. Attach proof that all vessels to be operated under the temporary are inspected and found to be safe and seaworthy. |
| | his is an acquisition of control of the ock, you must: Attach copy of the corporate minutes authorizing such transfer. | |

The applicant certifies he/she is familiar with the provisions of Chapter 81. 84 RCW and Chapter 480-51 WAC, Laws and Rules of the Washington Utilities and Transportation Commission, governing the operation of vessels and ferries upon the waters of the state of Washington. Applicant further certifies that vessels operated under Certificates of Public Convenience and Necessity are in no way released from the necessity of observing all Federal and State laws providing for the registration of vessels, the observance of navigation and maritime rules and regulations, and other matters subject to Federal or State enactments.

Applicant affirms that its operations shall be at all times within the provisions of such acts, and requests the Washington Utilities and Transportation Commission to make its order granting a Certificate of Public Convenience and Necessity as provided in Chapter 81.84 RCW and Chapter 480-51 WAC.

The applicant swears or affirms that he/she has read the foregoing application and knows the contents, that the same is true of his/her own knowledge, except as to matters which are therein stated on information or belief, and as to those matters he/she believes them to be true.

Signature of Applicant

8-22-12

Date

Dens W Son

| Original | Title | Page |
|----------|-------|------|
|----------|-------|------|

PACIFIC CRUISES NORTHWEST, INC. D/B/A SAN JUAN CRUISES

Operating Under

CERTIFICATE _____

TARIFF NO. 1

NAMING

PASSENGER FARES

AND RULES AND REGULATIONS

GOVERNING SAME

BETWEEN

PASSENGER AND FREIGHT SERVICE

Between: Bellingham and Friday Harbor.

ISSUED: August 23, 2012

EFFECTIVE:

ISSUED BY:

Drew Schmidt, President – Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises 355 Harris Avenue #104 – Bellingham, WA – 98225 - (360) 738-8099 – tours@whales.com

| Tariff No. 1 Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises Certificate No. BC |
|---|
| Original Page 1 |
| Section 1 |
| DILLES AND RECLILATIONS |
| RULES AND REGULATIONS Application of Tariff: |
| TABLE CONTROL |
| REGULAR ROUTES: |
| PASSENGER-ONLY FERRY SERVICE - Between Bellingham and Friday Harbor. |
| ANIMALS: |
| Dogs, cats, and other animals or birds will only be carried in an airline approved carrier. Exception: "Seeing Eye" and "Hearing Ear" dogs accompanying a blind and/or deaf person who pays the standard fare will be carried free of charge. Said dog must be properly harnessed and must lie or stand at the feet of its master. |
| APPLICATION OF FARES: |
| (1) The Fares authorized herein are one-way and round-trip Fares, and are payable in lawful United States money or its equivalent. |
| (2) The Fares authorized herein will apply between any two (2) points in the Continental United States and from all points on the lines of the Issuing Carriers to all points on the lines of the Issuing Carriers. |
| (3) The Fares authorized herein may not be used as Basing Fares to construct Fares to or from points beyond stations on the lines of the Issuing Carriers. |
| APPLICATION OF FARES - CHILDREN: |
| (1) Children under 12 years of age must be accompanied by an adult passenger. |
| (2) Children under 6 years of age, not occupying seats to the exclusion of other passengers, will be carried free of charge. |
| (3) Children under 6 years of age, occupying seats to the exclusion of other passengers, and children 6 years and under 17 years of age will be charged a Youth fare. |
| ISSUED: August 23, 2012 EFFECTIVE: |
| ISSUED BY: Drew Schmidt, President – Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises 355 Harris Avenue #104 – Bellingham, WA – 98225 - (360) 738-8099 – tours@whales.com |

| Tariff No. 1 Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises Certificate No. BC | |
|---|--|
| Original Page 2 ARTICLES OF UNUSUAL VALUE | |
| The following articles will be accepted in Baggage Service subject to a MAXIMUM Liability of \$250.00 per Adult Ticket or \$125.00 per Child's Ticket and a greater value may NOT be declared on such articles: Antiques, Articles of Extraordinary Value, Heirlooms, Jewelry including Watches, Money, Negotiable Instruments, Valuable Papers including; Manuscripts, Irreplaceable Publications, Documents, Pictures, etc. | |
| ARTICLES NOT ACCEPTED AS BAGGAGE | |
| Articles listed below are classified as "Prohibited" and will not be transported under any circumstances; that is, Passengers will not be permitted to Check the Items in Baggage Service or to carry them on the vessel: | |
| (1) Articles Prohibited by Law: | |
| Acids, Batteries containing Liquid Acids, Cylinders containing Compressed Gases (See NOTE), Combustible Liquids, Explosives, Flammable Films, Fireworks, Flammable Materials, Gases, Guns, Hazardous (Dangerous) Articles such as; Poisons, Gases, Explosives, Radioactive Materials, Flammable Articles. | |
| NOTE: Passengers, who for medical reasons must rely on the use of oxygen in portable oxygen containers, must carry such containers with them on the vessel. No such passenger will be seated in a designated smoking area aboard the vessel. | |
| (2) Other Prohibited Items: | |
| Ammunition, Firearms, Furniture, Materials which have a disagreeable odor, Perishable Items, Phonograph Records, Televisions. | |
| BAGGAGE ALLOWANCE | |
| Baggage, not exceeding 3 pieces nor a total of 75 lbs. for each adult fare and not exceeding 3 pieces nor a total of 35 lbs. on each child's fare will be carried free. | |

ISSUED: August 23, 2012

EFFECTIVE:

ISSUED BY:

Drew Schmidt, President – Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises 355 Harris Avenue #104 – Bellingham, WA – 98225 - (360) 738-8099 – tours@whales.com

| Tariff No. 1 Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises Certificate No. BC |
|--|
| Original Page 3 BAGGAGE, LIABILITY OF CARRIER |
| In the event of loss or of damage to baggage carrier shall not be held liable for a sum greater than \$250.00 on baggage carried on an adult fare nor more than \$125.00 on baggage carried on a child's fare. |
| DELAYS, LIMITATION |
| (1) Carrier will NOT be liable for delays caused by accidents, breakdowns, bad sea conditions, snow storms and any other condition beyond their control, and do NOT guarantee to arrive at, or depart from, any point at a specific time. Carrier will endeavor to maintain the schedule submitted by its agent or employee, but same is not guaranteed. |
| (2) If conditions over which carrier has no control, such as weather, sea condition, or acts of God, make it in the opinion of the carrier, inadvisable to operate, either from point of origin or at any point enroute the carrier will NOT be liable therefor, or be caused to be held for damage for any reason whatsoever. |
| FIREARMS |
| Firearms will NOT be transported as baggage nor personally nor in any way whatsoever. |
| LOST ARTICLES OR BAGGAGE |
| Carrier assumes no responsibility for articles lost or misplaced, which are not checked as baggage. |
| OBJECTIONABLE PERSONS |
| Carrier reserves the right to refuse to transport a person who is under the influence of intoxicating liquor, or drugs, or who is incapable of taking care of himself or herself, or whose conduct is such, or liable to be such as to make him or her objectionable to other passengers. |
| |
| ISSUED: August 23, 2012 EFFECTIVE: ISSUED BY: |
| Drew Schmidt, President – Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises 355 Harris Avenue #104 – Bellingham, WA – 98225 - (360) 738-8099 – tours@whales.com |

| Tariff No. 1 Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises Certificate No. BC |
|--|
| Original Page 4 OPERATIONS, SEASONAL |
| OF ENATIONS, SEASONAL |
| Operations are seasonal in character and are subject to weather conditions. Carrier reserves the right to issue or honor tickets ONLY when service is being operated. |
| RESERVATIONS |
| (1) Reservations for specific seats will not be made. |
| (2) Reservations must be made in advance, guaranteed by credit card and or prepayment by cash or check and confirmed otherwise carriage cannot be guaranteed. |
| (3) Carrier reserves full control and discretion as to the seating of passengers and reserves the right to change such seating at any time during the trip. |
| (4) Carrier reserves the right, whenever operating conditions require, to transfer passengers from one vessel to another or to another mode of transportation as it sees fit, enroute. |
| (5) Immediate transportation cannot be guaranteed, being subject in all cases to limitations of carrying capacity and to conditions beyond the company's control. In the event of there being insufficient carrying capacity on any schedule, carrier reserves the right to accommodate passengers on the earliest possible schedule. |
| TICKETS, LOST OR STOLEN |
| Carrier party to this tariff will not be responsible in the case of tickets lost by passengers, nor will the money paid therefor be refunded. Carrier, at its discretion, may, replace such lost tickets to passengers, on a stand by basis, for the original transportation date only. |
| TICKETS, REDEMPTION OF |
| Tickets sold under the authority of this tariff will be redeemed to the original purchaser by the issuing carrier at the carrier's principal office, as follows: |
| (1) Unused tickets will be redeemed at the purchase price. Unused portions of round trip or commutation tickets will be redeemed by charging the regular fare or fares for the portion or portions used and refunding the balance of the purchase price. |

ISSUED: August 23, 2012

EFFECTIVE:

ISSUED BY:

Drew Schmidt, President – Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises 355 Harris Avenue #104 – Bellingham, WA – 98225 - (360) 738-8099 – tours@whales.com

| Tariff No. 1 Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises |
|--|
| Certificate No. BC Original Page 5 |
| (2) Tickets are non-transferable, unless otherwise provided herein, and if presented for passage or refund by any person other than the original purchaser or authorized holder, will be void and may be confiscated by the agent or other authorized employee of the carrier. |
| TICKETS, TIME LIMIT |
| Tickets sold under the authority will be valid only on the date specified at time of purchase. Tickets may be used on a "stand by" basis prior to the specified date and shall be void thereafter. |
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| ISSUED: August 23, 2012 EFFECTIVE: |
| ISSUED BY: Drew Schmidt, President – Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises |
| 355 Harris Avenue #104 – Bellingham, WA – 98225 - (360) 738-8099 – tours@whales.com FOR COMMISSION USE ONLY: |
| 1 |

| ertificate No. BC | Ordered Description |
|--|---|
| | Original Page 6 |
| | "Fare Schedule No.1" |
| | Section 2 |
| | SCHEDULE OF PASSENGER FARES |
| | |
| Fa | res are in even United States dollars per passenger. |
| Between: Bellingham and F | riday Harbor |
| | One Way Regulated Fare |
| Adult | \$49.50 |
| Youth (age 6 – 17) | \$24.75 |
| | |
| Notes: | |
| | cting as commercial sales agents to tour groups, with a minimum group of |
| | |
| | n pre-booked and prepaid, will receive a 20% commission of the full adult |
| fare. | m pre-booked and prepaid, will receive a 20% commission of the full adult |
| fare. | ng as retail sales agents to independent travelers, when pre-booked and |
| fare. • Travel Agents, actin | |
| fare.Travel Agents, actin prepaid, will receive | ng as retail sales agents to independent travelers, when pre-booked and e a 10% commission of the net fare collected. |
| fare. Travel Agents, acting prepaid, will received Promotional fare distributed | ng as retail sales agents to independent travelers, when pre-booked and e a 10% commission of the net fare collected. scounts may, from time to time, be offered for educational purposes and to |
| fare. Travel Agents, acting prepaid, will received Promotional fare distributed | ng as retail sales agents to independent travelers, when pre-booked and e a 10% commission of the net fare collected. |
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| fare. Travel Agents, acting prepaid, will received Promotional fare distance | ng as retail sales agents to independent travelers, when pre-booked and e a 10% commission of the net fare collected. scounts may, from time to time, be offered for educational purposes and to |
| fare. Travel Agents, acting prepaid, will received Promotional fare distance | ng as retail sales agents to independent travelers, when pre-booked and e a 10% commission of the net fare collected. scounts may, from time to time, be offered for educational purposes and to |
| fare. Travel Agents, actin prepaid, will receive Promotional fare disstimulate travel on | ng as retail sales agents to independent travelers, when pre-booked and e a 10% commission of the net fare collected. scounts may, from time to time, be offered for educational purposes and to light travel days upon approval of the W.U.T.C. |
| Travel Agents, actin prepaid, will receive Promotional fare disstimulate travel on | ng as retail sales agents to independent travelers, when pre-booked and e a 10% commission of the net fare collected. scounts may, from time to time, be offered for educational purposes and to |

Original Title Page

PACIFIC CRUISES NORTHWEST, INC. D/B/A SAN JUAN CRUISES

Operating Under

CERTIFICATE BC-____

TIME SCHEDULE NO. 1

PROVIDING COMMERCIAL FERRY SERVICE

IN THE FOLLOWING TERRITORY:

PASSENGER AND FREIGHT SERVICE

Between: Bellingham and Friday Harbor.

With Terminals At:

Bellingham Cruise Terminal, Bellingham, WA Spring Street Landing, Friday Harbor, WA

ISSUED: August 23, 2012

EFFECTIVE:

ISSUED BY:

Drew Schmidt, President – Pacific Cruises Northwest, Inc., d/b/a San Juan Cruises 355 Harris Avenue #104 – Bellingham, WA – 98225 - (360) 738-8099 – tours@whales.com

"Time Schedule No. 1"

TIME SCHEDULE

Between Bellingham and Friday Harbor, WA

Seasonally, beginning the first Saturday in May through the last Sunday in September as follows:

| May | | Saturdays and Sundays only. | | |
|----------------------|--|-----------------------------|--|--|
| June | | Daily | | |
| July | | Daily | | |
| August | | Daily | | |
| September 1-15 | | Daily | | |
| September 16-30 | eptember 16-30 Saturdays and Sundays only. | | | |
| | | 5 nautical miles each way | | |
| Depart Bellingham | 0930 | Arrive Friday Harbor 1130 | | |
| Depart Friday Harbor | 1530 | Arrive Bellingham 1730 | | |

Season will end the last Sunday in September and will resume the first Saturday in May of the following year.

ISSUED: August 23, 2012

EFFECTIVE:

ISSUED BY:

Drew Schmidt, President – Pacific Cruises Northwest, Inc., d/b/a Victoria San Juan Cruises 355 Harris Avenue #104 – Bellingham, WA – 98225 - (360) 738-8099 – tours@whales.com

San Juan Cruises - Bellingham - Friday Harbor Commercial Ferry Route - 2013 Projection

| | NAN | FEB | MAR | APR | MAY | N N | JUL | AUG | SEP | OCT | NOV | DEC | TOTAL |
|--|-------|----------|-------|-------|----------------|------------------|------------------|------------------|------------------|-------|-------|-------------|------------------|
| RIDERSHIP FORECAST | | | | | | | | | | | | | |
| Bellingham to Friday Harbor Friday Harbor to Bellingham | | 1 1 | 1 1 | | 100 | 300 | 009 | 009 | 300 | | 1 1 | 1 1 | 1,900 |
| Total | | , | | , | 200 | 009 | 1,200 | 1,200 | 009 | | 1 | , , , | 3,800 |
| Fare | 49.50 | 49.50 | 49.50 | 49.50 | 49.50 | 49.50 | 49.50 | 49.50 | 49.50 | 49.50 | 49.50 | 49.50 | |
| REVENUE FORECAST | | | | | | | | | | | | | |
| Bellingham to Friday Harbor Friday Harbor to Bellingham | 1 1 | 1 1 | 1 1 | | 4,950 4,950 | 14,850 14,850 | 29,700 29,700 | 29,700 29,700 | 14,850 14,850 | , , |) (| 1 1 | 94,050 94,050 |
| Total Sales | , | , | 1 | , | 006'6 | 29,700 | 59,400 | 59,400 | 29,700 | 1 | ı | - | 188,100 |

San Juan Cruises - Bellingham - Friday Harbor Commercial Ferry Route - 2013 Projection

| | JAN | FEB | MAR | APR | MAY | NOS | JUL | AUG | SEP | OCT | NOV | DEC | TOTAL |
|--------------------------|-----|-----|-----|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| EXPENSE FORECAST | | | | | | | | | | | | | |
| Vessel Labor | | | | 2,000 | 3,500 | 10,500 | 11,000 | 11,000 | 7,500 | | | | 45,500 |
| Advertising & Promotion | | | | 2.500 | 5,000 | 2,000 | 1,000 | 1,000 | 1,000 | | | | 20,000 |
| Bank Fees | • | | • | . ' | 248 | 743 | 1,485 | 1,485 | 743 | | • | • | 4,703 |
| Dock Rent - Bellingham | • | • | • | 1 | 250 | 750 | 1,500 | 1,500 | 750 | • | , | | 4,750 |
| Dock Rent - Islands | | | ı | | 200 | 900 | 1,200 | 1,200 | 009 | | | | 3,800 |
| Drug Testing | | | | | 65 | 65 | 92 | 92 | 65 | | | | 325 |
| Insurance - Business | | | | | | | | | 009 | | | | 900 |
| Insurance - Hull & P.1. | | | | | | | | | 8,000 | | | | 8,000 |
| Office Rent | | | | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 1,080 |
| Office Supplies | | | | 20 | 20 | 20 | 20 | 20 | 20 | | | | 300 |
| Professional Fees | | | | | | | | | | | | | ı |
| Telephone | | | | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 1.800 |
| Uniforms | | | | | 400 | | | | | | | | 400 |
| Utilities | | | | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 450 |
| Vessel Fuel | | | | | 4,000 | 12,000 | 12,500 | 12,500 | 8,000 | | | | 49,000 |
| Vessel Maintenance | | | | 2,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | | | | 2,000 |
| Taxes - Payroll | • | • | , | 400.0 | 0.006 | 2.300.0 | 2.400.0 | 2,400,0 | 1 700 0 | , | , | 1 | 10 100 |
| Taxes - Property | | | | | | | | | | | | | 1 |
| Taxes - Business | | | • | , | 198 | 594 | 1,188 | 1,188 | 594 | | | | 3,762 |
| Vessel Depreciation | | | | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 10,800 |
| | | | | | | | | | | | | | • |
| Total Operatign Expenses | • | , | ı | 8,520 | 18,381 | 36,172 | 37,458 | 37,458 | 34,672 | 1,570 | 1,570 | 1,570 | 177,370 |
| Net Income | • | 1 | , | (8,520) | (8,481) | (6,472) | 21,942 | 21,942 | (4,972) | (1,570) | (1,570) | (1,570) | 10,731 |



United States of America

Department of Homeland Security **United States Coast Guard**

31 Mar 2009 Certification Date: 31 Mar 2014 Expiration Date:

IMO Number:

Inspection

For ships on International voyages this certificate fulfills the requirements of SOLAS 74 as amended, regulation V/14, for a SAFE MANNING DOCUMENT.

| Vessel Name ISLAND COMMUTER II Scoつて | Official Number 574608 | Call Sign WCY9101 | Service Passenger (Inspected) |
|--|---|---|----------------------------------|
| Hailing Port BELLINGHAM WA | Hull Material FRP (Fiberglass) | Horsepower 730 | Propulsion Diesel Reduction |
| Place Built SEATTLE WA, UNITED STATES | Delivery Date Date Keel Laid 01Jan1976 01Jan1976 | Gross Tons Net Tons R-36 R-28 I- I- | DWT Length R-48 I- |

Owner

PACIFIC CRUISES NORTHWEST INC 355 HARRIS AVENUE STE 104 BELLINGHAM, WA 98225 **UNITED STATES**

Operator

PACIFIC CRUISES NORTHWEST INC 355 HARRIS AVENUE STE 104 BELLINGHAM, WA 98225 UNITED STATES

This vessel must be manned with the following licensed and unlicensed personnel. Included in which there must be 0 certified lifeboatmen, 0 certified tankermen, 0 HSC type rating, and 0 GMDSS Operators.

1 Master Chief Mate Master & 1st Class pilot

Mate & 1st Class Pilot

2nd Mate/OICNW 3rd Mate/OICNW

1st Class Pilot

Lic. Mate/OICNW

Radio Officer(s)

1 Deckhands

Able Seamen/ROANW

Ordinary Seamen

Chief Engineer 1st Asst. Engr/2nd Engr. QMED/Rating Oilers

2nd Asst. Engr/3rd Engr.

3rd Asst. Engr.

Lic. Engr.

In addition, this vessel may carry 56 passengers, 0 other persons in crew, 0 persons in addition to crew, and no others. Total persons allowed: 58

Route Permitted and Conditions of Operation:

---Lakes, Bays, and Sounds---

THE SHELTERED WATERS OF THE WEST COAST OF NORTH AMERICA EAST OF ANGELES POINT, WASHINGTON AND SOUTH OF HOPE ISLAND, BRITISH COLUMBIA, CANADA.

IF THE VESSEL IS AWAY FROM THE DOCK, OR PASSENGERS ARE ON BOARD OR HAVE ACCESS TO THE VESSEL FOR A PERIOD EXCEEDING 12 HOURS IN ANY 24 HOUR PERIOD, AN ALTERNATE MASTER AND CREW SHALL BE PROVIDED.

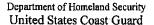
NOT MORE THAN 12 PASSENGERS MAY BE CARRIED ON AN INTERNATIONAL VOYAGE.

NO MORE THAN 19 PERSONS MAY BE CARRIED ON VESSEL'S UPPER DECK.

SEE NEXT PAGE FOR ADDITIONAL CERTIFICATE INFORMATION

With this Inspection for Certification having been completed at Seattle, WA, the Officer in Charge, Marine Inspection, SECTOR PUGET SOUND certified the vessel, in all respects, is in conformity with the applicable vessel inspection laws and the rules and regulations prescribed thereunder.

| A | nnual/Periodi | c/Quarter | ly Reinspections | This Amended certificate issued by: |
|-----------|---------------|-----------|------------------|--------------------------------------|
| Date | Zone | A/P/Q | Signature | |
| 31Mar2010 | SEC PgtSnd | Α | Woods, Kathari | J.B.D.Wyer, T |
| 31Mar2011 | SEC PgtSnd | Α | Ruiz, Nicanor | Officer in Charge, Marine Inspection |
| 29Mar2012 | SEC PgtSnd | Α | DeWitz, Jarrod | SEXTOR PUGET SOUND |
| - | - | - | - | Inspection Zone |





Certificate of Inspection

ISLAND COMMUTER II

Certification Date: 31Mar2009

---Hull Exams---

Exam Type Next Exam Last Exam Prior Exam 29Mar2013 29Mar2011 24Mar2009 Drydock Internal Structure 29Mar2013 24Mar2009 29Mar2011

---Stability---

Letter

Approval Date / 13Mar1992. Office/ Marine Safety Office Puget Sound

---Lifesaving Equipment---

| · | Number | Person | S | Required |
|-----------------------------|--------|--------|-----------------------------------|----------|
| Total Equipment for | | 58 | Life Preservers(Adult) | 58 |
| Lifeboats(Total) | . 0 | 0 | Life Preservers (Child) | 6 |
| Lifeboats(Port)* | 0 | 0 | Ring Buoys(Total) | 1 |
| Lifeboats(Starbd)* | 0 | 0 | With Lights* | 1 |
| Motor Lifeboats* | Ö | 0 | With Line Attached* | 1 |
| Lifeboats W/Radio* | 0 | 0 | Other* | 1 |
| Rescue Boats/Platforms | 0 | 0 | Immersion Suits | 0 |
| Inflatable Rafts | 0 | 0 | Portable Lifeboat Radios | 0 |
| Life Floats/Buoyant App | 3 | 41 | Equipped with EPIRB? | No |
| Inflatable Bouyant App(IBA) | 0 | 0 | <pre>(* included in totals)</pre> | |

---Fire Fighting Equipment---

Number of Fireman Outfits/ 0

Number of Fire Pumps/ 1

Fixed Extinguishing Systems

Capacity Agent

Carbon Dioxide

Space Protected

ENGINE ROOM & F/O ROOM

Fire Extinguishers - Hand portable and semi-portable

Qty

Class Type

B-I B-II

--- Certificate Amendments---

Current Amendment `

Port Amending/ Sector Puget Sound

Date Amended/ 31Mar2012

-Remarks-

Amended COI IAW 185 AAWP.

1. Port Amending/ SEC PgtSnd

Date Amended/ 29Mar2011

Amended COI to reflect DDX/ISE credit and added fire pump.

2. Port Amending/ SEC PgtSnd

Date Amended/ 01Dec2010

-Remarks-

Amended route.



CERTIFICATE OF LIABILITY INSURANCE

OP ID: VS

DATE (MM/DD/YYYY)

08/15/11

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

| PRODUCER | Shuler Kenner | 360-354-4488 | CONTACT NAME: | |
|--------------------------------------|---|---------------|---|----------------|
| Insurance P.O. Box : Lynden, V | L.L.C. 551 | 360-354-1946 | | FAX (A/C, No): |
| | | | INSURER(S) AFFORDING COVERAGE | NAIC # |
| INSURED | Pacific Cruises Northwest, | | INSURER A : Northern Assurance Company | 38369 |
| | dba Victoria-San Juan Crui dba Island Commuter Servi | | INSURER B : Northern Assurance Company | 38369 |
| | 355 Harris Avenue | ices | INSURER C : Employers Fire Insurance Co | 20648 |
| | Bellingham, WA 98225 | | INSURER D : | |
| | , | | INSURER E : | |
| | | | INSURER F : | |
| COVERA | GES CERTII | FICATE NUMBER | DEVICION NU | MDED. |

REVISION NUMBER THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN. THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS. EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL | SUBF | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP | LIMIT | re | · · · · · · · · · · · · · · · · · · · |
|-------------|---|---------------|------|---------------------|----------------------------|--------------|---|----|---------------------------------------|
| | GENERAL LIABILITY | 11001 | 1115 | - OBIOT NOMBEN | (IMM/DD/YYYY) | (MM/DD/TTTT) | EACH OCCURRENCE | 5 | 1,000,000 |
| Α | X COMMERCIAL GENERAL LIABILITY | Х | • | NBJH53469 | 09/01/11 | 09/01/12 | DAMAGE TO RENTED PREMISES (Ea occurrence) | \$ | 100,000 |
| | CLAIMS-MADE X OCCUR | | | | | | MED EXP (Any one person) | \$ | 10,00 |
| ĺ | | | | | | | PERSONAL & ADV INJURY | s | 1,000,000 |
| İ | | | | | | | GENERAL AGGREGATE | \$ | 2,000,000 |
| | GEN'L AGGREGATE LIMIT APPLIES PER: | | | į | 1 | | PRODUCTS - COMP/OP AGG | \$ | 2,000,000 |
| | POLICY PRO- JECT LOC | | | | | | | \$ | |
| С | AUTOMOBILE LIABILITY X ANY AUTO | | | 7530221210000 | 09/01/11 | 09/01/12 | COMBINED SINGLE LIMIT (Ea accident) | \$ | |
| | ALL OWNED AUTOS | | | 7 33322 12 13333 | 03/01/11 | 03/01/12 | BODILY INJURY (Per person) | \$ | |
| | SCHEDULED AUTOS | | | | ļ | | BODILY INJURY (Per accident) | \$ | |
| | HIRED AUTOS | | | | | | PROPERTY DAMAGE (Per accident) | \$ | |
| | NON-OWNED AUTOS | | | | | | | \$ | |
| | | | | | | | | \$ | |
| | UMBRELLA LIAB X OCCUR | | | | | | EACH OCCURRENCE | \$ | 4,000,000 |
| Α | EXCESS LIAB CLAIMS-MADE | ĺ | | NBJH53470 | 09/01/11 | 09/01/12 | AGGREGATE | \$ | 4,000,000 |
| | DEDUCTIBLE | | | 11001100470 | 05/01/11 | 09/01/12 | | \$ | |
| | RETENTION \$ | | | | | | | S | |
| | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY | ļ | | | | | WC STATU- TORY LIMITS X OTH- ER | | |
| Α | ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? | N/A | | NBJH53469 | 09/01/11 | 09/01/12 | E.L. EACH ACCIDENT | \$ | 1,000,000 |
| İ | (Mandatory in NH) | | | WASHINGTON STOP GAP | | | E.L. DISEASE - EA EMPLOYEE | \$ | 1,000,000 |
| | DESCRIPTION OF OPERATIONS below | \rightarrow | | | | | | \$ | 1,000,000 |
| | Protection & | | | N5JH53469 | 09/01/11 | 09/01/12 | Limit: | | 1,000,000 |
| | ndemnity | | | | | | | | |

/ LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required) Washington State Department of Utilities and Transportation

Re: 'IslandCommuter Services'

Blanket Additional Insured form #IMU03130107 attached

| Г-1 | | | | |
|--|--|--|--|--|
| SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. | | | | |
| AUTHORIZED REPRESENTATIVE | | | | |
| Rolat M. Slende | | | | |
| | | | | |