

**Lance J.M. Steinhart, P.C.**

Attorney At Law  
1725 Windward Concourse  
Suite 150  
Alpharetta, Georgia 30005

Also Admitted in New York  
and Maryland

Telephone: (770) 232-9200  
Facsimile: (770) 232-9208  
Email: [lsteinhart@telecomcounsel.com](mailto:lsteinhart@telecomcounsel.com)

September 30, 2011

**VIA records@wutc.wa.gov ONLY**

David W. Danner, Executive Director.  
State of Washington  
Utilities and Transportation Commission  
1300 S. Evergreen Park Dr., SW  
Olympia, WA 98504

Re: SelecTel, Inc.

To Whom It May Concern:

Please accept this letter as notification that Lanz Jackson ("Seller"), President of SelecTel, Inc. ("SelecTel") is transferring control to Matt O'Flaherty, Terri O'Flaherty and Stacy Hergenrader (hereinafter referred to individually as a "Purchaser or collectively as "Purchasers").

SelecTel was registered as a Competitive Telecommunication Company by the State of Washington on May 17, 2009 Docket No. UT-090554. In connection therewith, we provide the following information:

**I. Designated Contact**

The designated contact for questions concerning this Notice is:

Lance J.M. Steinhart, Esq.  
Lance J.M. Steinhart, P.C.  
1725 Windward Concourse  
Suite 150  
Alpharetta, GA 30005  
(770) 232-9200 (Telephone)  
(770) 232-9208 (Facsimile)  
[lsteinhart@telecomcounsel.com](mailto:lsteinhart@telecomcounsel.com) (E-Mail)  
Attorney for SelecTel, Inc.

## **II. Description of Proposed Transaction**

Seller and Purchasers have entered into a Stock Purchase Agreement under which Purchasers will acquire from Seller all of the issued and outstanding shares of SelecTel, however the closing is subject to obtaining all necessary state and federal approvals of Proposed Transaction. The consideration to be paid is all cash. Upon consummation of the Proposed Transaction, Purchasers will own 100% interest in SelecTel, Inc.

There is no plan to notify customers. There will be no impact on customers, since the transaction will be transparent to customers, because the transfer of control will only result in a change in ownership. There will be no change in name, and the company will continue to provide services pursuant to the same terms and conditions.

Organizational charts, showing the current ownership and the ownership structure after the Proposed Transaction is completed, are attached hereto as Exhibit "A"

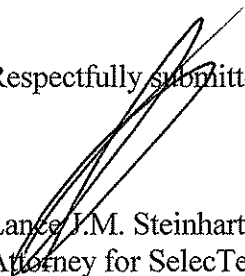
## **III. Public Interest Analysis**

The Proposed Transaction is in the public interest because it will enhance SelecTel, Inc.'s ability to compete in the market for telecommunications services. The transaction will have no adverse effect upon customers. It will give SelecTel access to resources which will enable it to introduce new products and services and to respond to the competitive environment.

In addition, the contact points for customers and Commission inquiries will remain the same immediately after the transfer of control. Nor does the proposed transfer of control raise any competitive concerns.

If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me.

Respectfully submitted,



Lance J.M. Steinhart  
Attorney for SelecTel, Inc.

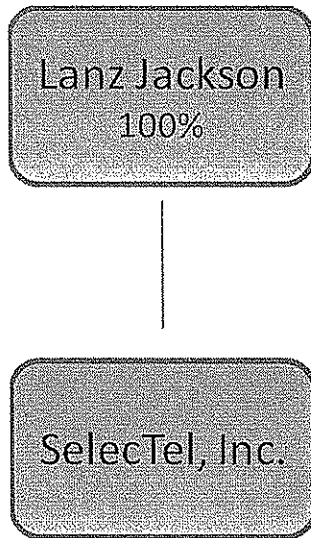
**Exhibit A**

**Organizational Charts**

**Exhibit A**

**Organizational Charts**

**Pre-Transactional  
Organizational Chart**



## Post-Transactional Organizational Chart

