



## HAROLD LEMAY ENTERPRISES, INC.

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December 28, 2009

Mr. David Danner  
Executive Director and Secretary  
Washington Utilities and  
Transportation Commission  
PO Box 47250  
Olympia, WA 98504-7250

Dear Mr. Danner:

As authorized by RCW 81.77.185, LeMay Enterprises Inc. is seeking approval from the Washington Utilities and Transportation Commission (UTC) to retain 30% of the commodity value revenues for the 2010 plan year (March 1, 2010 through February 28, 2011). This revenue sharing plan will allow us to do the following:

- LeMay will continue to promote the use of 96 gallon recycling carts for new users.
- LeMay will continue to provide New Customer information packets to new subscribers. This outlines garbage, recycling and yard waste service in UTC areas.
- LeMay includes notes in customers billing on Christmas tree recycling. Also, the back of each bill outlines the advantages and benefits of recycling commodities and yard waste.
- LeMay conducts recycling stream characterization efforts to improve accuracy of recycling data. LeMay works with Pierce County Solid Waste to better assess recycling efforts in Pierce County.
- LeMay continues to work with Pierce County Solid Waste to keep their website current.
- LeMay distributes flyers for the recycle center located in Parkland.
- LeMay reaches out to the community, mainly through schools, to encourage and promote recycling efforts in their communities.

- LeMay participates in regional meetings, city councils, WRRRA, etc. to discuss strategies for increasing recycling in our state.
- LeMay works with Multi-family complexes to educate and help divert more recycling. Site visit and audits are continually done with Multi-family complexes to increase awareness and outline the benefits of recycling.
- LeMay is working with Pierce County to develop new brochures and signs for the Multi-family complexes.

The commodity markets have improved slightly with the world wide economic mild recovery. Our revenues were severely impacted the first half of 2009 and have bottomed out over the past couple of months. Due to the higher commodity pricing from 2008 being projected twelve months forward to arrive at the customer credit we have over rebated our customers in 2009. This has resulted in a debit rebate to customers for the next twelve months. We would like to reiterate that this program has been well received in the community and continues to be a success. We are working well with the community and Pierce County to further promote recycling. We are requesting permission to continue the revenue share portion of the agreement and retain thirty percent of the revenue from commodity sales.

Sincerely,



Dan Schooler  
District Manager  
LeMay Enterprises, Inc

CC: Eddie Westmoreland  
Irmgard Wilcox