

# UTILITIES AND TRANSPORTATION RECENOUSEHOLD GOODS CARRIER COMMISSION NOV 272006 ERMIT APPLICATION NOV 272006 ERMIT APPLICATION Type of Householder UT. & TP. COMM.



	ou III. a	_
	Type of Household Goods Authority Requested - Check one	Fee Required
ū	Emergency temporary authority (to meet an urgent need for up to thirty days) - Complete pages 1 - 5 and Attachment E	\$ 50
0	Temporary authority (to meet a short-term need) – Complete pages 1 - 5 and Attachment A	\$ 250
₽∕	Permanent authority (at least six months must be served on a temporary provisional basis) – Complete pages 1 - 5 and Attachment A	\$ 550
	Permanent authority to transfer or acquire control resulting in a change in ownership or controlling interest (at least six months must be served on a temporary provisional basis) – Complete pages 1 - 5 and Attachment B	\$ 550
0	Permanent authority to transfer or acquire control under the exceptions in WAC 480-15-260 – Complete pages 1 - 5 and Attachments B & C	\$ 250
a	Reinstatement of permit (must be filed within 30 or 60 days of cancellation, depending on criteria set forth in WAC 480-15-460) – Complete pages 1 - 2 and include a statement justifying the reinstatement	<b>\$ 250</b>
	Name Change – Complete page 1 and Attachment D	\$ 35
D.	Extension of authority – Complete pages 1 - 5 and Attachment A	<b>\$</b> 550

TYPE OF PAYMENT							
☐ Check	☐ Money Order	☐ Amex	☑ Maste	rcard	Visa	Auth# MO2	895
<u> </u>		· · · · · · · · · · · · · · · · · · ·	<u> </u>	1			
Expiration Date:	04/08		Amo	unt: \$\\ \frac{\psi}{5} 5 \)	0	<del></del>	
CERTIFICATION: I and correct, that I a on file is current and	, the undersigned, un m authorized to exec d valid.	der penalty for fals ute and file this do	e statement, cument on be	certify that the fol half of the applic	llowing in ant, and	nformation is tr that all informa	ue ation
Name (printed):	Stanley	Watkins	Dat	e: Dec	11/	27/200	26
Signature: 5	orly Wash	100	Title	: OWN er	<u> </u>		
		FOR OFFICIA	LUSE ON	LY THE			
Date Fled: Οφ	Application #	Motcar: 44		ermit Issued: H	The will are the fifth	0750750	)
	Insurance:	Inspection:	D	OL/SOS:	40		
Reseption #: 111-0268-207-02	550.00	111-0268-202-01_		111-0268-	7 013-20		

10/07/2008 17 05 FAR 3805881101 LICENSING SERVICES

**BUSINESS INFORMATION** 

**2**001/00

Name of Applicant TLC Trans, bions LLC (must be individual, partners of a partnership, or corporation)	
(must be individual, partners of a partnership, or corporation)  Trade Name, if applicable Worry-free Moving  Physical Address 10709 NE 1442 Cb. Bothell, key  Addition Address (2000)	
Physical Address 10709 NE 144th Co. Bothells ked	
ivialing Address Squre)	· 
Telephone Number ( ) 822 6873 Fax Number ( ) 5401 +	
Telephone Number ( $\frac{425}{5}$ 822 $\frac{6873}{6873}$ Fax Number ( ) $\frac{54n}{5}$ UBI # $\frac{602-300-782}{605}$ Email: $\frac{5}{5}$ E	
TYPE OF BUSINESS STRUCTURE	
☐ Individual ☐ Partnership ☐ Corporation ☐ Other	
List the name, title, and percentage of partner's share or stock distribution for major stockholders:	
Name Steanley Wat Kins member 50%  May Wat Kins member 50%	
Choose one of the following for the territory in which you wish to operate:	
All countles in the State of Washington  The following named counties only:	
Describe the services you wish to provide. Explain how your services will enhance customer choice promote competition, or fill an unmet need for service: frounde a. Comprehension solution for devisions moves in constant con jun with TLC Transitions, our other trade name which provides move management services with an emphasis	4
Briefly describe your experience in the transportation/household goods moving industry:	_
we have had a move in any demont estiles of	sed
on the needs of people downsizing. We have ne rerned moving needs 60 a licensed moven	
/www.) sea accessline com/jobs/1165526086006 for more 0:	

me

BUSINESS INFORMATION
Name of Applicant 5tan Watkins (must be individual, partners of a partnership, or corporation)
(must be individual, partners of a partnership, or corporation)
Trade Name, if applicable TLC Transitions
Physical Address 10709 NE 144 to Ct., Bothell, WA 98011
Mailing Address (5 a m e)
Telephone Number (425) 822-6373 Fax Number (425) 216-3576
UBI#_602-300-782 Email: 56 an @t/ctruns, 6005
TYPE OF BUSINESS STRUCTURE
□ Individual □ Partnership □ Corporation □ Other <u>LLC</u> (LP, LLP, LLC)
List the name, title, and percentage of partner's share or stock distribution for major stockholders:
Name Stanley Watkins Member  Stock Distribution or Percentage of Shares  50070
Stanley Watkins Member 50% Mary Watkins Member 50%
Choose one of the following for the territory in which you wish to operate:
All counties in the State of Washington
The following named counties only:
Describe the services you wish to provide. Explain how your services will enhance customer choice,
Solution Can down of the an unmet need for service: provide a comprehensive
CONSULTATION TR. ADWASTZING PACKING MOVING UN PACKING and
organizing new home estate sales, dispersal of unwanted items
Briefly describe your experience in the transportation/household goods moving industry:
have had a adultizing service for 3 years offering
and dispersal of unwanted items, we have referred to pulse nee
to a licensed mover

Do you currently hold, o  ✓ No □ Yes If you	or have you o	ever held, a permit to operate as a motor ca dicate your permit number:	rrier of property?		
Have you ever applied	for and beer	n denied a permit to operate as a motor carri oplain:	er of property?		
Do you currently opera DOT#	te interstate? MC#	No □ Yes If yes, please indicate Single State Registration Ba	your: se State		
Do you operate interstaname of the company?	ate as an age	ent of another company? ☑ No ☐ Yes	If yes, what is the		
Do you have, or have y or in any other state?	ou ever had	a business related legal proceeding against Yes If yes, please explain:	you in Washington		
Have you ever been co	nvicted of a	Class A or B Felony?	es, please explain:		
Have you been cited fo please explain:	r violation of	state laws or Commission rules? 🖰 No	□ Yes If yes,		
You may attach a		FINANCIAL STATEMENT See alba			
ASSET		LIABILITIES			
Cash in Bank	\$	Salaries/Wages Payable	\$		
Notes Receivable	\$	Accounts Payable	\$		
Accounts Receivable	\$	Notes Payable	\$		
Investments	\$	Mortgages Payable	\$		
Other Current Assets	\$	Other	\$		
Prepaid Expenses	\$	TOTAL LIABILITIES	\$		
Land and Buildings	\$	NET WORTH			
Trucks and Trailers	\$	Preferred Stock	\$		
Office Furniture	\$	Common Stock	\$		
Other Equipment	\$	Retained Earnings	\$		
Other Assets	\$	Capital	\$		
TOTAL ASSETS	\$	TOTAL LIABILITIES & NET WORTH	\$		

PAGE 3

#### **EQUIPMENT LIST**

Describe the equipment that will be used (attach additional sheets if necessary). Vehicles must pass inspection and be issued a valid Commercial Vehicle Safety Alliance inspection decal before your application may be granted.

Year	Make	License Number	Vehicle ID Number	Gross Vehicle Weight
	will use	rented equi	PMPAC	

#### SAFETY AND OPERATIONS

In each of the categories shown below, list the person and position responsible for understanding and complying with the Federal Motor Carrier Safety Regulations (FMCSR) and Washington State Laws and rules. Please refer to the WAC rules, Fact Sheets, and publication "Your Guide to Achieving a Satisfactory Safety Rating" for assistance with requirements that may apply to your specific operations.

## SAFETY RESPONSIBILITIES

COMMERCIAL DRIVERS LICENSE (CDL) REQUIREMENTS (Title 49, Code of Federal Regulations Part 383) Any driver who operates a vehicle that meets the definition of a commercial motor vehicle must have a valid CDL.

Name: 3tan Watkins Position: Oun en

DRIVER QUALIFICATION REQUIREMENTS (Title 49, Code of Federal Regulations Part 391)

Driver's must meet minimum qualification requirements and each company must maintain driver qualification files for each driver.

Name: SEM WULKING Position: OUN &

DRIVERS HOURS OF SERVICE (Title 49, Code of Federal Regulations Part 395) Drivers must maintain logs and each company must maintain true and accurate hours of service records for each driver.

Name: 5tun Watting Position: Own &

CONTROLLED SUBSTANCES AND ALCOHOL TESTING (Title 49, Code of Federal Regulations Part 382 & Part 40) Any person who drives a commercial motor vehicle requiring a CDL must be in a Controlled Substance and Alcohol Testing program that complies with the FMCSR in 49 CFR Part 382 and 49 CFR Part 40.

Name: Stun Watkins Position: Bunth

Each company will have in place a system for complying with FMCSR governing alcohol and controlled substances testing requirement (49 CFR Part 382 and 49 CFR Part 40)

VEHICLE INSPECTION, REPAIR, AND MAINTENANCE (Title 49, Code of Federal Regulations Part 396) Companies must ensure that each motor vehicle operated is regularly inspected, repaired, and maintained.

Name: SEAN WALKINS Position: OWNER

INSURANCE REQUIREMENTS (WAC 480-15-530) All companies must file and maintain proof of public liability and property damage insurance covering vehicles operated. (\$300,000 minimum coverage for vehicles under 10,000 pounds GVWR and \$750,000 minimum coverage for vehicles 10,000 pounds GVWR or more)

Name: 5th Walting Position: Own &

CARGO INSURANCE REQUIREMENTS (WAC 480-15-550) All companies must maintain cargo insurance coverage. (\$10,000 for household goods transported in motor vehicles under 10,000 pounds GVWR and \$20,000 for vehicles 10,000 pounds GVWR or more)

Name: 5th Watkin Position: OWAG

#### **OPERATIONAL RESPONSIBILITIES**

ANNUAL REPORTS and REGULATORY FEES (WAC 480-15-480) Companies must annually file a report of their financial operations and pay regulatory fees.

Name:

Stan Watrins

Position:

owner

STATE OF WASHINGTON – general laws, rules and regulations: Individuals and companies doing business in the state of Washington must comply with the regulations of local, state, and federal agencies. Please state the name and position of the person in your organization who will be responsible for ensuring compliance with the laws of the state of Washington, such as, <u>but not limited to</u>: Department of Labor and Industries (industrial insurance, safety, prevailing wage); Department of Licensing (vehicle and drivers licenses, business licensing, Unified Business Identifier (UBI number), fuel permits, fuel tax); Secretary of State (corporate registrations); Department of Transportation (over-size or over-weight permits); Department of Revenue and Internal Revenue Service (taxes); and Employment Security.

Name:

3 tan w abklik

Position:

owhen

#### **DECLARATION OF APPLICANT:**

I understand that filing this application does not in itself constitute authority to operate as a household goods mover.

As the applicant for a household goods permit, I understand the responsibilities of a motor carrier, and I am in compliance with all local, state, and federal regulations governing businesses, including household goods movers, in the state of Washington.

I understand that if the Commission grants my application as a new entrant I will be granted temporary authority to provide service as a household goods carrier on a provisional basis for at least six months. During this time, the Commission will evaluate whether I have met the criteria in WAC 480-15-330 to obtain permanent authority. I also understand that I must comply with all conditions placed on my temporary permit and that failure to do so will result in cancellation of my permit.

I certify or declare under penalty of perjury under the laws of the State of Washington that the information contained in this application is true and correct.

Stanley Watkins

Signature of Applicant

Date & Place

SW

10:08 AM

11/27/06 Accrual Basis

# TLC Transitions Balance Sheet As of November 27, 2006

	Nov 27, 06
ASSETS	
Current Assets Checking/Savings	
1110 · Bank of America Checking	113.82
1120 · Bank of America Savings	231.48
1130 · Petty Cash	11.90
Total Checking/Savings	357.20
Accounts Receivable 1200 · Accounts Receivable	760.97
Total Accounts Receivable	760.97
Other Current Assets 1320 • Inventory Asset	795.90
Total Other Current Assets	795.90
Total Current Assets	1,914.07
Fixed Assets	
1420 · Ford Pickup	
1421 · Original Cost 1422 · Depreciation	7,673.54
Total 1420 · Ford Pickup	-26.00
	7,647.54
Total Fixed Assets	7,647.54
TOTAL ASSETS	9,561.61
LIABILITIES & EQUITY	and the second s
Liabilities Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	895.08
Total Accounts Payable	895.08
Credit Cards	
2020 · American Express	572.50
2030 · Advanta Credit Card	11,578.75
2040 · Bank of America Line of Credit	2,876.64
Total Credit Cards	15,027.89
Other Current Liabilities 2100 · Payroll Liabilities	
2110 · Federal Taxes (941)	260.64
2120 · Federal Unemployment (940)	260.61 71.98
2130 · WA Unemployment	10.53
2140 · WA Worker's Compensation	64.91
Total 2100 · Payroll Liabilities	408.03
<b>Total Other Current Liabilities</b>	408.03
Total Current Liabilities	16,331.00
Long Term Liabilities 2210 · Ford Ranger Loan	5,358.36
Total Long Term Liabilities	5 358 36
Total Liabilities	Contract the second second
Equity	21,689.36
3100 · Opening Bal Equity	9,49
3200 · Retained Earnings	21,293.86
-	,=00.00

10:08 AM

11/27/06 Accrual Basis

# TLC Transitions Balance Sheet As of November 27, 2006

	Nov 27, 06
3300 · Partners Equity 3310 · Partners Draws 3320 · Partners Investments	-34,596.91 -1,815.22
Total 3300 · Partners Equity	-36,412.13
Net Income	2,981.03
Total Equity	-12,127.75
TOTAL LIABILITIES & EQUITY	9,561.61

10:10 AM 11/27/06 Accrual Basis

## TLC Transitions Profit & Loss

January 1 through November 27, 2006

	Jan 1 - Nov 27, 06
Ordinary Income/Expense	,
Income 4200 · Referral Income (520) 4350 · Markup 4500 · Packing Material Income 4560 · Use of packing Materials (517) 4550 · Sale of Packing Material (531)	3,272.03 65.86 2,204.70 1,316.90
Total 4500 · Packing Material Income	3,521.60
4600 Item Sales 4620 · Estate Sale Service 4630 · Commission Sales Revenue 4640 · Commission sales admin. fee	900.00 0.00 17.70
Total 4600 · Item Sales	917.70
4700 · Services 4711 · Move Coordination (511) 4712 · Packing (512) 4713 · Moving (513) 4714 · Resettling (514) 4715 · Final Touches (515) 4780 · Travel 4790 · Van Use	2,680.00 14,412.50 3,318.80 10,385.00 191.25 2,825.00 1,470.00
Total 4700 · Services	35,282.55
4800 · Discounts 4999 · Uncategorized Income	-1,994.90 151.13
Total Income	41,215.97
Cost of Goods Sold 5000 · Cost of Goods Sold 5500 · Packing Material Purchase 5000 · Cost of Goods Sold - Other	608.22 684.84
Total 5000 · Cost of Goods Sold	1,293.06
Total COGS	1,293.06
Gross Profit	39,922.91
Expense 6100 · Cost of Jobs 6110 · Outside Moving Services (617) 6120 · Wages 6122 · Contract Labor 6125 · Employee expense reimbursement 6130 · Payroll Tax Expense 6160 · Reimbursable Expense	1,586.21 9,035.19 434.00 366.25 1,302.18 7.22
6170 · Non-reimbursable Expense	39.85
Total 6100 · Cost of Jobs  6200 · Business development  6210 · Advertising (605)  6220 · Recruiting  6230 · Professional Development  6240 · Dues and Subscriptions  6270 · Marketing literature  6280 · Marketing professionals	12,770.90 2,904.46 50.00 293.86 60.00 307.00
Total 6200 · Business development	2,149.00
· otal v200 · Dusiliess development	5,764.32

10:10 AM 11/27/06 Accrual Basis

## TLC Transitions Profit & Loss

## January 1 through November 27, 2006

	Jan 1 - Nov 27, 06
6300 · Office Expenses (630)	
6320 - Office Supplies	834.82
6340 · Telephone, Mobile, Internet	4,092.95
6350 · Postage and Delivery 6360 · Printing and Reproduction	131.30
6390 · Computer Software	53.35
•	318.67
Total 6300 · Office Expenses (630) 6400 · Vehicle Expense (620)	5,431.09
6410 · Dodge Caravan 6411 · Fuel Dodge	72.79
Total 6410 · Dodge Caravan	72.79
6450 · Ford van 6451 · Fuel Ford Van 6452 · Maintenance Ford Van 6453 · License Ford Van 6454 · Ford Van Insurance	94.82 61.14 4.00 302.70
Total 6450 · Ford van	462.66
6460 · Ford Ranger Pickup 6461 · Fuel Ford Pickup 6462 · Maintenance Ford Pickup 6463 · License Ford Ranger	<b>1,067.58</b> 551.30
6464 · Ford Ranger Insurance	64.00 1,319.10
Total 6460 · Ford Ranger Pickup	3,001.98
6490 · Rental Vehicle 6492 · Fuel	
6491 · Rental Charges	113.97
Total 6490 · Rental Vehicle	1,102.52 1,216.49
Total 6400 · Vehicle Expense (620)	4,753.92
6510 · Insurance	4,733.32
6511 · Liability Insurance	P24 40
6514 · Bonding	<b>834.42</b> 100.00
6516 · Cargo Insurance	877.60
6515 · Vehicle Insurance	562.94
Total 6510 - Insurance	2,374.96
6520 · Professional Fees	
6522 · Accounting	139.89
Total 6520 · Professional Fees	139.89
6610 · Travel, Meals, Ent., Gifts	100.03
6612 · Meals	205.00
6613 · Travel	492.58
6616 · Parking	1.50
Total 6610 · Travel, Meals, Ent., Gifts	699.08
6700 · Taxes, licenses, permits 6720 · State B & O Tax	·
6750 · Licenses and Permits	607.55 59.00
Total 6700 · Taxes, licenses, permits	666.55
6800 · Financing Expense 6810 · Interest Expense (603) 6811 · Finance Charge 6812 · Loan Interest	461.34 474.45
Total 6810 · Interest Expense (603)	
6840 · Bank Service Charges	935.79
6860 · Credit Card Commission and Fees	252.71 308.46
Total 6800 · Financing Expense	1,496.96

10:10 AM 11/27/06 Accrual Basis

## TLC Transitions Profit & Loss

January 1 through November 27, 2006

Jan 1 - Nov 27, 06
20.00 44.75 153.27
34,315.69
5,607.22
0.67 874.33 -2.428.05
-1,553.72
-1,553.05
1,073.14
1,073.14
1,073.14
-2,626.19
2,981.03

## ATTACHMENT A

Stan Watkin

## HOUSEHOLD GOODS STATEMENT OF SUPPORT

Permit applications must include at least three shipper and/or public statements supporting the proposed household goods moving service. Shipper statements may come from persons and/or organizations with a need for household goods moving services, or who support the applicant's request for a permit to provide those services. These forms may be copied by the applicant as needed.

Applicant Name:	
Stan Watkins TLC Transitions	İ
11 413/21013	İ
The following must be completed by the Supporter of the applicant	ſ
Vineyard Park of Rothall I anding	
Address (include street address, mailing address, city, state, zip, and county):	
10519 E Riverside Dr	
Riverside Dr	
Bothell, WA 98011	
Phone Number: 405 455 CO	
100 vol. 405 · 485 · 8900 × 11	
Do you currently need the services of a residential household goods moving company?  UNO XYES If yes, please describe your current moving needs:	
Mover who can be to the first moving needs:	
Mover who can help w/ packing, unpacking special care w/ regards to the elderly.	12
Do you anticipate a future need for the conjugate of a residential.	
Do you anticipate a future need for the services of a residential household goods moving company?  Do you anticipate a future need for the services of a residential household goods moving company?  If yes, please describe your future moving needs:	
We always need someone who can "to it all"	
We always need someone who can "do it all" a not just reten to others for services offered	الم
Briefly describe how went with	<b>7</b> X
Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community: They have the "x" factor in Knowing Services Described	
the "x" factor in knowing Society have	
the "x" factor in knowing Seniors. Being a helpful Is there anything else the Commission of the patience.	
Is there anything else the Commission should consider when	
not bother taking the time It	
not bother taking the time. The is really wonderful - they want to bother + do the hand	
I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing	-00
is true and correct.	
	,
Signature of Person Completing Form  Date and Location	d
Signature of Person Completing Form  Date and Location  Port	

Applicant Name:

TLC Transitions, LLC

### **ATTACHMENT A**

## **HOUSEHOLD GOODS STATEMENT OF SUPPORT**

Permit applications must include at least three shipper and/or public statements supporting the proposed household goods moving service. Shipper statements may come from persons and/or organizations with a need for household goods moving services, or who support the applicant's request for a permit to provide those services. These forms may be copied by the applicant as needed.

The following must be completed by the Supporter of the applicant
Name, title, and Business Name: Glenn Reph, Executive Poiston, Northshore Bootist Church
Address (include street address, mailing address, city, state, zip, and county):
10301 NE 145th ST
Bothell, WA 98011
Phone Number: 425 821-5252 x 4444
Do you currently need the services of a residential household goods moving company? ii No 风 Yes If yes, please describe your current moving needs:
We have many staff people moving in and out of our account.  We have two immediately.
Do you anticipate a future need for the services of a residential household goods moving company?  □ No XYes If yes, please describe your future moving needs:
Multiple consgregants dequiring help:
Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community:
They provide a level of service not available anywhere else of
Is there anything else the Commission should consider when making a determination about this company's application for a household goods permit?
withing else
I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing is true and correct.
Pastor Stern Reson 9/0/06 Bothell, WA
Signature of Person Completing Form Date and Location

## **ATTACHMENT A**

## **HOUSEHOLD GOODS STATEMENT OF SUPPORT**

Permit applications must include at least three shipper and/or public statements supporting the proposed household goods moving service. Shipper statements may come from persons and/or organizations with a need for household goods moving services, or who support the applicant's request for a permit to provide those services. These forms may be copied by the applicant as needed.

A !!
Applicant Name: TLC TRANSMONS, LLC
THE THINGS INC
The Article
The following must be completed by the Supporter of the applicant
Name, Title, and Business Name: Kellie Moeller, MADISON HOUSE RETREMENT, MKG. DRECT
Address (include street address, mailing address, city, state, zip, and county):
12215 NE 128th ST
KIRKLAND, WA
98034
- KING
Phone Number: 425 - 821 - 8210
Do you currently need the services of a residential household goods moving company?  □ No X Yes If yes, please describe your current moving needs:
WE HAVE 147 APTS IN WHICH WE BOW RECOMMEND MOVING SERVICES
The same recolutions long affects
Do you anticipate a future need for the services of a residential household goods moving company?  □ No ☼Yes If yes, please describe your future moving needs:
WE WILL ALWAYS NEED GOOD MOVERS WHO SPECLALURE IN SERVICES TO SENIOPS
Briefly describe how granting this company and the second
Briefly describe how granting this company a permit to provide household goods moving services in Washington State will benefit you, your business, and/or your community:
I HAVE YIGHD THEER SERVICES PREQUENTLY AND APPRECIATE THEE INTEGRITY &
COMMITTIMENT TO CLISTOMER GERVICE
Is there anything else the Commission should consider when making a determination about this
company's application for a household goods permit?
THEIR EXCELLENT TRACK PETORD
ordinal interpretation
I certify (or declare) under penalty of perjury under the laws of the state of Washington that the foregoing
is true and correct.
Kalledmoellert) 9/7/06 Kukland, 11/2.
Signature of Person Completing Form Date and Location