

TS-042184

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

1300 South Evergreen Park Drive SW

P. O. Box 47250

Olympia, WA 98504-7250

(360) 664-1222

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2004 DEC 13 AM 8:10

STATE OF WASH.  
WUTC

COMMERCIAL FERRY APPLICATION

Application is made in accordance with RCW 81.84 for a Certificate of Public Convenience and Necessity to operate vessels in furnishing Passenger - Freight - Excursion - Ferry Service.

\$200.00 APPLICATION FEE MUST ACCOMPANY THIS APPLICATION

Complete this application in its entirety, adding additional sheets if necessary.

FOR OFFICIAL USE ONLY

RECEPTION NO. <u>0009100</u>	MAP _____	DATE REC'D <u>12/14/04</u>
AMOUNT \$ <u>200.00</u>	INSURANCE _____	APPLIC'N NO. <u>B79341</u>
(111-0268-0216-02)	SAFETY INSP. CERT. _____	MOT CAR NO. <u>37113</u>
	TARIFF _____	
	TIME SCHEDULE _____	
	SHIPPER SUPPORT _____	

INDICATE TYPE OF APPLICATION:

(Only one type per application)

- Original Certificate
- Extension of Authority *per Michael Bennett 12/15/04*
- Transfer all Authority
- Transfer a Portion of Authority
- Temporary Certificate
- Lease of Certificate
- Mortgage of Certificate
- Acquisition of Control

INDICATE TYPE OF SERVICE APPLYING

FOR:

- Certificated commercial ferry – including excursion service and/or launch service
- Excursion service only
- Launch service only

1. Name of applicant **Pacific Boat Enterprises LLC (Limited Liability Company)** ( ) Individual ( ) Partnership ( ) Corporation
2. d/b/a **Mosquito Fleet** Unified Business Identifier (UBI) No. **601 928 489**
3. Physical Address **1724 West Marine View Drive Suite #140**  
 (City, State, Zip) **Everett, WA 98201**  
 Mailing Address **Same as above**  
 (City, State, Zip) \_\_\_\_\_  
 Telephone Number **(425) 252-6800** Fax Number **(425) 397-7331**  
 ext 22

4. List names and addresses of all persons having an interest in the business. If a CORPORATION, give names and addresses of two principal officers, noting their titles, and indicate in which state incorporated. If a PARTNERSHIP, attach a certified copy of the partnership agreement, which sets forth the responsibility of the interested individuals.

<b>Michael W. Bennett 50.1% (LLC manager)</b>	<b>Pacific Marine Group, Inc. 49.9%</b>
<b>1903 114<sup>th</sup> Ave NE</b>	<b>Gregory A. Dronkert (sole officer) WA corp.</b>
<b>Lake Stevens, WA 98258</b>	<b>197 Parfitt Way SW, Suite 100</b>
	<b>Bainbridge Island, WA 98110</b>

5. List the territory in which you wish to operate:

**Between Southworth and Seattle, WA**

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**Waiver of ten-mile restriction:** Are you applying for territory which would require a waiver to provide service otherwise forbidden by the ten-mile restriction in RCW 47.60.120?

Yes       No

If yes, state fully the circumstances that justify Commission grant of such a waiver:

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6. Attach a map which shows in detail the proposed routes, clearly showing beginning, ending, and intermediate points to be served. Also show the routes of other carriers giving similar service into the same or neighboring territory (if known to applicant). **Please see Exhibit A.**

7. Will an attorney be representing you at the hearing?       Yes       No

If yes, give specific attorney's name      **To be determined.**

Telephone Number

Address

8. Attach a copy of the tariff you propose using. The tariff must contain proposed fares and rates to be assessed for service and the rules and regulations governing same. The tariff must comply with WAC 480-51-080 and the rules in the Commission's Tariff Circular No. 6 (WAC 480-149). **Please see Exhibit B.**
9. Attach a copy of the time schedule you propose using. The schedule must show routes, trips, times, points served, distances and available facilities. The time schedule must comply with WAC 480-51-090 of the Commission's Laws and Rules Relating to Commercial Ferry Service. **Please see Exhibit C.**
10. List vessels which are owned (unless otherwise stated) and will be used in the proposed service:

Name	Passenger Freight or Ferry Type	Power	Passenger Capacity	Freight Capacity	Owned, Leased, other?
<b>St. Nicholas</b>	<b>passenger</b>	<b>Diesel</b>	<b>149</b>	<b>10,000 lb</b>	<b>Leased</b>
	<b>catamaran</b>	<b>4X650hp</b>			

11. List the docks which will be used in the proposed service. (List all facilities giving names, location, description, value if owned, and any other information of value showing the proposed service)
- Seattle – Port of Seattle's Pier 66, alternate Pier 48 - leased**
- 
- Southworth – Port of Bremerton's Harper Dock - leased**
- 

12. Complete the following financial statement:

**FINANCIAL STATEMENT 09/30/04**

Cash on hand and in bank	\$	<b>32,000</b>		Notes payable	\$	
Notes receivable				Accounts payable		<b>15,000</b>
Accounts receivable				Other liabilities:		
Stocks in other companies				<b>Working Line</b>		<b>40,000</b>
Vessels (listed above)						
Bonds						
Docks (listed above)						
Machinery, tools, etc.						
Real estate (listed below)						
Other assets (listed below)		<b>108,000</b>		<b>Equity</b>		<b>85,000</b>
<b>Total</b>	<b>\$</b>	<b>140,000</b>		<b>Total</b>	<b>\$</b>	<b>140,000</b>

- A. List all Real Estate as to location and value (List here only such property as cannot be listed under item 10)

_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____

- B. List total "Other Assets" mentioned above:

<u>Inventory (resale stock)</u>	\$ <u>20,000</u>
<u>Office Equipment (computers, res system, etc.)</u>	\$ <u>25,000</u>
<u>Intangible Assets (name, website, goodwill, etc.)</u>	\$ <u>63,000</u>
_____	\$ _____
_____	\$ _____

13. List conditions that exist which would justify the granting of a Certificate of Public Convenience and Necessity:

**Increased population and auto congestion in the Puget Sound area necessitate the Expansion of transportation options to include passenger ferry service between the Metro area and outlying population bases. The SE Kitsap peninsula area which will be Served by a Southworth-Seattle connection is a prime example of a population which is currently not sufficiently served by existing transportation means and needs this Public Convenience and Necessity.**

14. List names and addresses of all persons, firms, or corporations now furnishing similar service between any of the points or along any portion of the route proposed to be served:

<u>No extant SouthworthSeattle connection.</u>	<u>WSF car ferry Southworth-Fauntleroy</u>
_____	<u>Kitsap POF Ferry Bremerton-Seattle</u>
_____	<u>WSF POF Ferry Vashon-Seattle</u>

15. State applicant's prior experience, if any, in providing commercial ferry service:

Current provider of passenger service between Everett and Friday Harbor.  
(WUTC permit No. BC-00125)

Temporary provider of service between Everett, Clinton, Edmonds and Seattle.  
(WUTC permit No. TBC-000008)

Operation of Jetty Island Ferry for City of Everett from 1992-2003.  
Assisted and supplied vessel and crew for WSF temporary passenger service between Mukilteo and Clinton during Mukilteo dock closure winter 2000-2001.

16. All applicants must attach separate sheets containing the following information:
- a. Pro forma financial statement of operations (projections of incomes and expenses for first year operations). **Please see Exhibit E.**
  - b. Ridership and revenue forecasts. **Please see Exhibit E**
  - c. The cost of service for the proposed operation. **Please see Exhibit E.**
  - d. An estimate of the cost of the assets to be used in providing service. **\$2 million. Exhibit D**
17. If certificate is granted, carrier will begin operations within  18  months of that grant.

- 18. If this is a transfer application, you must:**
- Complete attachment A.
  - If this application is for transfer of a portion of certificated authority, attach document clearly showing authority to be transferred and a document clearly showing the authority to be retained.

- If this is an application for a temporary certificate you must:**
- Attach proof of insurance
  - Attach statements from potential customers showing immediate and urgent need for service.
  - Attach proof that all vessels to be operated under the temporary are inspected and found to be safe and seaworthy.

**If this is a transfer through acquisition of control of the stock, you must:**


- Attach copy of the corporate minutes authorizing such transfer.



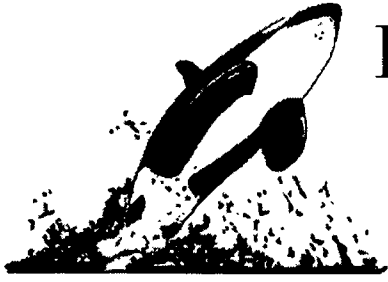
The applicant certifies he/she is familiar with the provisions of Chapter 81.84 RCW and Chapter 480-51 WAC, Laws and Rules of the Washington Utilities and Transportation Commission, governing the operation of vessels and ferries upon the waters of the state of Washington. Applicant further certifies that vessels operated under Certificates of Public Convenience and Necessity are in no way released from the necessity of observing all Federal and State laws providing for the registration of vessels, the observance of navigation and maritime rules and regulations, and other matters subject to Federal or State enactments.

Applicant affirms that its operations shall be at all times within the provisions of such acts, and requests the Washington Utilities and Transportation Commission to make its order granting a Certificate of Public Convenience and Necessity as provided in Chapter 81.84 RCW and Chapter 480-51 WAC.

The applicant swears or affirms that he/she has read the foregoing application and knows the contents, that the same is true of his/her own knowledge, except as to matters which are therein stated on information or belief, and as to those matters he/she believes them to be true.

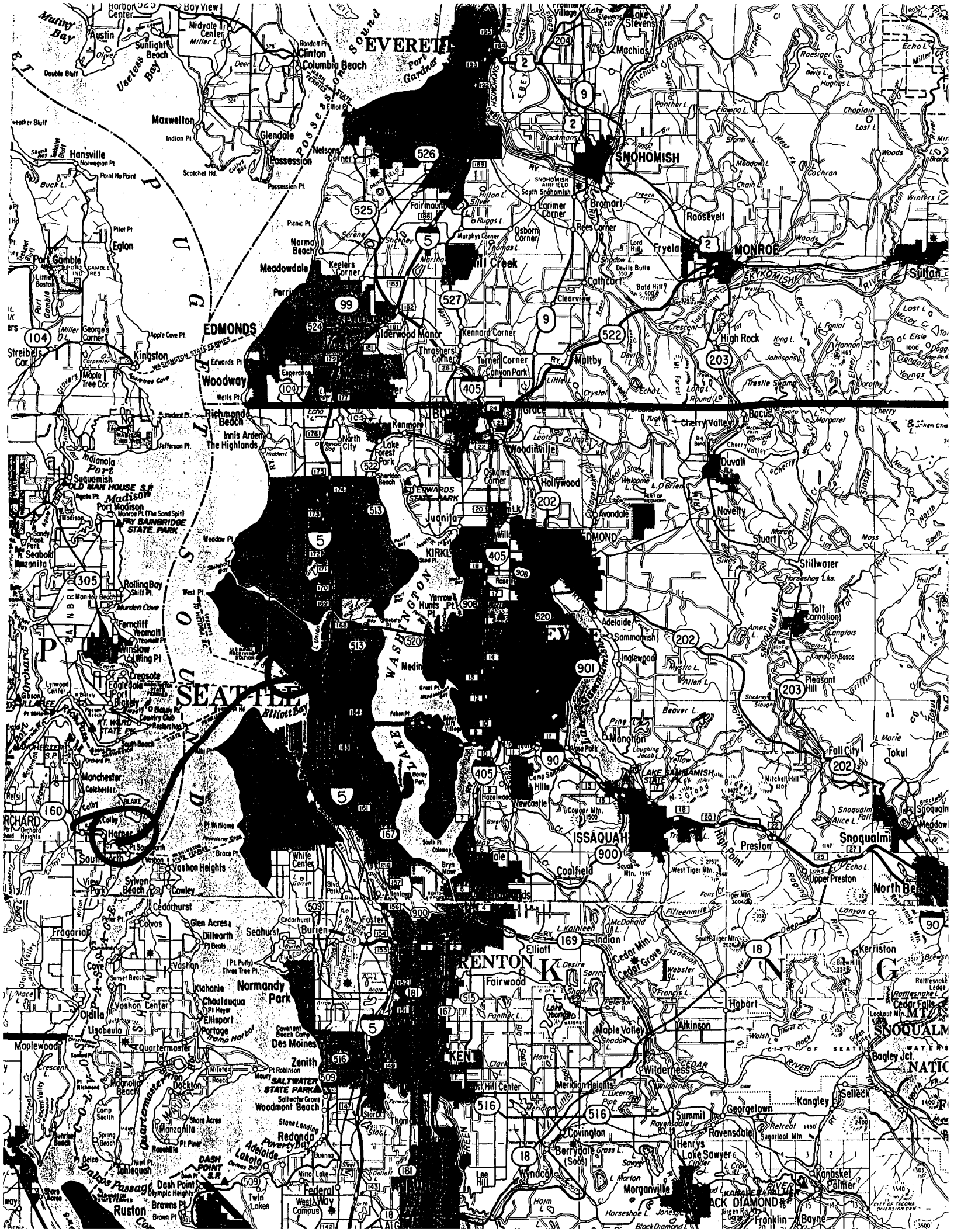
  
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 Signature of Applicant

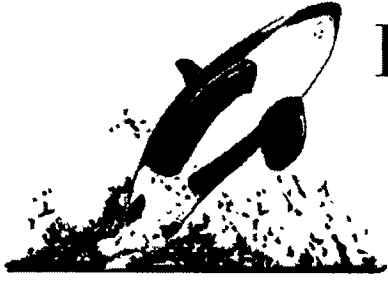
12-10-04  
 \_\_\_\_\_  
 Date



**Pacific Boat Enterprises  
dba Mosquito Fleet**

**EXHIBIT A**





**Pacific Boat Enterprises  
dba Mosquito Fleet**

**EXHIBIT B**



Tariff No. 1

Of

Pacific Boat Enterprises, LLC  
d.b.a. Mosquito Fleet

NAMING FARES FOR COMMERCIAL FERRY SERVICE

IN THE FOLLOWING DESCRIBED TERRITORY:

Between Southworth, WA and Seattle, WA

Issued by:

Michael W. Bennett  
1724 W. Marine View Drive, Suite #140, Everett, WA 98201  
(425) 252-6800

**FOR COMMISSION USE ONLY**

Page Effective Date

Docket No.

Commission Order No.

TS- \_\_\_\_\_

## PASSENGER RULES AND REGULATIONS-SEATTLE-SOUTHWORTH FERRY

- COMMUTER FARES:**
- Ticket Books:** Non-transferable Commuter ticket books, containing 20 tickets to be used within 60 days of the date of sale, will be sold at named discounted rates.
- Monthly Pass-Unlimited Weekday Travel:** Non-transferable Commuter First Cabin Monthly Pass must be used in the month specified on the pass. First Cabin monthly pass holders are guaranteed an assigned seat on their choice of one Southworth and one Seattle sailing. Additionally, they are entitled to free coffee/tea service and can access free newspapers. First cabin monthly pass holders may choose to embark on a sailing other than that assigned for them, but they will be provided access to the first cabin only if space is available.
- ADULT FARES:** Fares published are adult fares, applying to all passengers who have reached and passed their 3<sup>rd</sup> birthday and not reached their 65<sup>th</sup> birthday.
- SENIOR FARES:** Fares for seniors, 65 years of age or older, apply to one-way, ticket books and monthly passes.
- CHILD FARES:** Children under 3 years of age, when accompanied by an adult or senior passenger, will be carried free of charge.
- TICKET LIMITATION:** One-way and round-trip tickets are good on the date of sale only. Ticket books are good for 60 days after date of sale. Monthly pass is good only for the month specified.
- SCHEDULE MAINTENANCE:** Carrier will not be liable for delays caused by accidents, breakdowns, weather or other conditions beyond its control. Though every effort will be made to meet the published time schedule, the carrier makes no guarantee to arrive or depart from any point at any time.
- TICKET REDEMPTION:** Carrier will not refund tickets or unused portions of tickets unless the trip on which the passenger planned to travel is canceled by the company. Monthly pass holders and First Cabin pass holders will be issued vouchers for sailings that are canceled.

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PASSENGER RULES AND REGULATIONS

cont.

**OBJECTIONABLE PASSENGERS:** The company reserves the right to refuse to transport persons under the influence of drugs or alcohol, or who are incapable of taking care of themselves, or whose condition, conduct or behavior may be objectionable to other passengers. The company reserves the right to refuse carriage of any materials considered unsafe or not in the best interest of the passengers.

**BAGGAGE RULES AND CHARGES:** Hand baggage not exceeding 40 pounds for each adult and 10 pounds on each child's fare will be carried free. For baggage weight in excess of the free allowance the charge will be \$5 per bag, limited to a maximum weight of 80 pounds per bag.

**ANIMALS:** Dogs, cats and other small animals or birds must travel in secure carriers and will be considered baggage and will be stored in appropriately heated baggage areas. Service animals can travel with their owners in the cabin area.

**BICYCLES:** Will be charged an additional \$1 per bicycle.

**FUNDS:** Fares shown in this tariff are payable in U.S. funds only.

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PASSENGER FARE SCHEDULE

THIS FARE SCHEDULE APPLIES TO ADULT FARES

BETWEEN SEATTLE AND SOUTHWORTH

One way	\$ 7.00
Round Trip	\$ 12.00
20 Ticket Book	\$120.00
Monthly Pass	\$215.00

THIS FARE SCHEDULE APPLIES TO SENIOR FARES

BETWEEN SEATTLE AND SOUTHWORTH

One way	\$ 5.25
Round Trip	\$ 8.50
20 Ticket Book	\$ 90.00
Monthly Pass	\$165.25

NOTE 1: Children under 3 ride free when accompanied by adult or senior.

NOTE 2: 20-Ride non-transferable ticket books valid within 60 days of sale date. Non-transferable Monthly passes valid only for month specified.

ISSUE DATE: December 15, 2004

EFFECTIVE DATE:

ISSUED BY: Michael W. Bennett

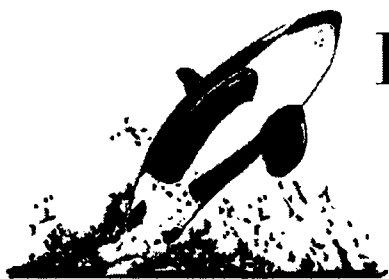
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Page Effective Date:

Docket No.

Commission Order No.

TS-



**Pacific Boat Enterprises  
dba Mosquito Fleet**

**EXHIBIT C**

TIME SCHEDULE No. 1

Of

Pacific Boat Enterprises, LLC  
d.b.a. Mosquito Fleet

FURNISHING PASSENGER, FREIGHT AND FERRY SERVICE:

Between Southworth, WA and Seattle, WA

Issued by:

Michael W. Bennett  
1724 W. Marine View Drive, Suite #140, Everett, WA 98201  
(425) 252-6800

ISSUE DATE: December 15, 2004

EFFECTIVE DATE:

TIME SCHEDULE  
Monday - Friday

Mon-Fri	Route	Times
<b>Inbound</b> 7 nm.	<b>Southworth-Seattle</b>	<b><u>dep</u> <u>arr</u></b> <b>6:00a-6:20a</b>
	<b>Southworth-Seattle</b>	<b>7:00a-7:20a</b>
	<b>Southworth-Seattle</b>	<b>8:00a-8:20a</b>
	Southworth-Seattle	4:00p-4:20p
	Southworth-Seattle	5:00p-5:20p
	Southworth-Seattle	6:00p-6:20p
<b>Outbound</b> 7 nm	Seattle-Southworth	6:30a-6:50a
	Seattle-Southworth	7:30a-7:50a
	Seattle-Southworth	8:30a-8:50a
	<b>Seattle-Southworth</b>	<b>4:30p-4:50p</b>
	<b>Seattle-Southworth</b>	<b>5:30p-5:50p</b>
	<b>Seattle-Southworth</b>	<b>6:30p-6:50p</b>

NOTES:

ISSUE DATE: December 15, 2004	EFFECTIVE DATE:
ISSUED BY: Michael W. Bennett	

**FOR COMMISSION USE ONLY**

Page Effective Date: \_\_\_\_\_ Docket No. \_\_\_\_\_ Commission Order No. \_\_\_\_\_

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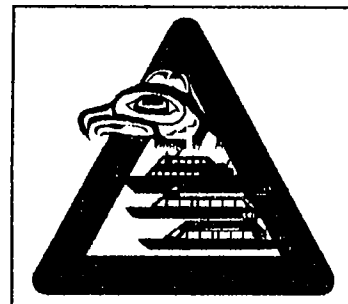
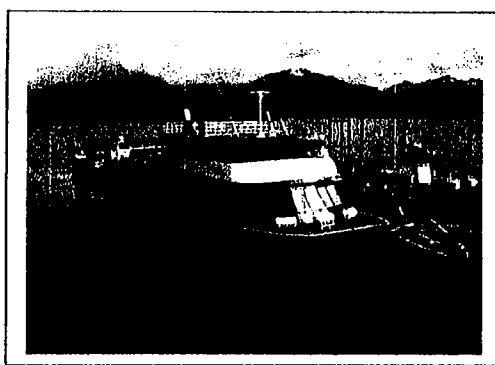


**Pacific Boat Enterprises  
dba Mosquito Fleet**

**EXHIBIT D**



Pacific Boat Enterprises, L.L.C.  
P.O. Box 1049  
Sitka, Alaska 99835  
Phone: (907) 747-8100  
Toll Free: (888) 747-8101  
Fax: (907) 747-4819



## 78 Foot Excursion Catamaran

### *M/V St. Nicholas – Launched 1999*

#### Vessel Specifications:

Length: 78' Overall	Breadth: 28'
Gross Tons: 89	Net Tons: 71
Loaded Draft: 3'	Speed: 28 – 32 Knots
Propulsion: (4) 6140 Luger 650 hp Diesels (4) Hamilton 362 Waterjets	Fuel Capacity: 1150 Gallons/Tank (2 tanks)
Potable Water: 110 Gallons	Fuel Consumption: 110 Gallons/Hour
	Sewage Holding Tank: 200 Gallons

#### Other Mechanical Equipment:

Two 1 ½" Belt Driven Jabsco Bilge Pump Systems  
Northern Lights Generator, 32 kW 240/120V  
Dual Racor Filters For Each Engine  
Kobelt Engine/Throttle Controls  
Hynautic Jet Controls  
Wet Exhaust  
3 Station Controls—Centerline & Both Bridge Wings  
G.W.B. U-Joint Carden Shaft Drivelines  
Aqua Air Heating System  
(3) Vacu-Flush Toilets (1 wheelchair accessible)

#### Navigation & Electrical:

One Furuno 1621 Radar  
One Furuno 1941 MK II Radar  
One Echotec Video Plotter GPS  
Two ICOM M-59 VHF Radios  
One Furuno FCV-667 Color Sounder  
One Maxon Business Band Radio  
Newmar Phone Com System  
Wissco Public Address System  
Com Nav 1001 Auto Pilot

#### Licensing & Safety Equipment:

Coast Guard Licensed For: 150 Passengers and crew of 6  
Crew Required For Daytime Operation: 1 Licensed Captain and 3 Deckhands  
Equipped With: Three 50 Person Elliot Liferafts  
156 Adult Life Jackets, 16 Child Life Jackets & 3 Ring Buoys  
Fire Protection: 1 ½" Belt-driven Fire Pump  
Two B-I and Seven B-II Fire Extinguishers

#### Miscellaneous:

Flotex Carpet  
Custom Seating mfg. by Allen Marine  
¼" Polycarbonate Scratch Resistant Windows (3/8" Forward)  
Mahogany Woodwork Throughout  
Epoxy Non-skid Deck Coatings



UNITED STATES OF AMERICA  
DEPARTMENT OF TRANSPORTATION  
UNITED STATES COAST GUARD

CERTIFICATION DATE : 03MAR00

EXPIRATION DATE : 03MAR05

# Certificate of Inspection

VESSEL NAME <b>ST. NICHOLAS</b>	OFFICIAL NUMBER <b>D1077950</b>	CALL SIGN <b>WCY9871</b>	SERVICE <b>PASSENGER</b>
HOME PORT <b>NATL VESSEL DOC CTR</b>	HULL MATERIAL <b>ALUMINUM</b>	HORSEPOWER <b>2200</b>	PROPULSION <b>DIESEL OUTDRIVE</b>
PLACE BUILT <b>SITKA AK</b>	DATE BUILT <b>07MAY99</b>	GROSS TONS <b>89</b>	NET TONS <b>71</b>
OWNER <b>ALLEN MARINE TOURS INC 1512 SAWMILL CRK RD P O BOX 1049 SITKA, AK 99835-1049</b>	OPERATOR <b>PACIFIC BOAT ENTERPRISES LLC 1724 WEST MARINE VIEW DR EVERETT, WA 98201</b>		

THIS VESSEL MUST BE MANNED WITH THE FOLLOWING LICENSED AND UNLICENSED PERSONNEL, INCLUDED IN WHICH THERE MUST BE 0 CERTIFICATED LIFEBOATMEN AND 0 CERTIFICATED TANKERMAN.

<u>1</u> MASTER	___ MASTER & 1ST CLASS PILOT	___ ABLE SEAMEN	___ CHIEF ENGINEER	___ FIREMEN-WATERTENDERS
___ CHIEFMATE	___ CLASS PILOT	___ ORDINARY SEAMEN	___ 1ST ASST. ENGINEER	___ OILERS
___ 2ND MATE	___ RADIO OFFICER(S)	<u>4</u> DECKHANDS	___ 2ND ASST. ENGINEER	___
<u>1</u> LIC MATES	___ OPERATOR(S)	___	___ ENG'RS.	___

IN ADDITION, THIS VESSEL MAY CARRY 150 PASSENGERS, 0 OTHER PERSONS IN CREW, 0 PERSONS IN ADDITION TO CREW, AND NO OTHERS. TOTAL PERSONS ALLOWED: 156

ROUTE PERMITTED AND CONDITIONS OF OPERATION:  
\*\*\*\*LAKES BAYS AND SOUNDS\*\*\*\*  
LAKES, BAYS AND SOUNDS: PUGET SOUND AND THE CONNECTING AND TRIBUTARY WATERS THERETO EAST OF THE BOUNDARY LINE AS DESCRIBED IN 46 CFR 7.145. ALSO THE INSIDE WATERS OF SOUTHEAST ALASKA FROM DIXON ENTRANCE TO CAPE SPENCER, ALASKA.

WHEN THE VESSEL HAS PASSENGERS ON BOARD FOR LESS THAN 12 HOURS IN A 24 HOUR PERIOD, OR THE VESSEL MOORS AT A PIER OR ANCHORS IN A HARBOR OF SAFE REFUGE FOR 12 HOURS OR MORE IN A 24 HOUR PERIOD, THE VESSEL'S CREW MAY BE REDUCED TO ONE (1) APPROPRIATELY LICENSED MASTER AND TWO (2) DECKHANDS.

WHEN PASSENGERS ARE ON BOARD AND THE VESSEL IS AT ANCHOR OR MOORED, A PROPER ANCHOR/SAFETY WATCH MUST BE MAINTAINED. THE ANCHOR/SAFETY WATCH SHALL BE A CREW MEMBER OTHER THAN THE MASTER.

THE MINIMUM NUMBER OF CHILD SIZE LIFE PRESERVERS IS 16. WHEN MORE THAN 16 CHILDREN ARE CARRIED, ADDITIONAL CHILD SIZE LIFE PRESERVERS SHALL BE

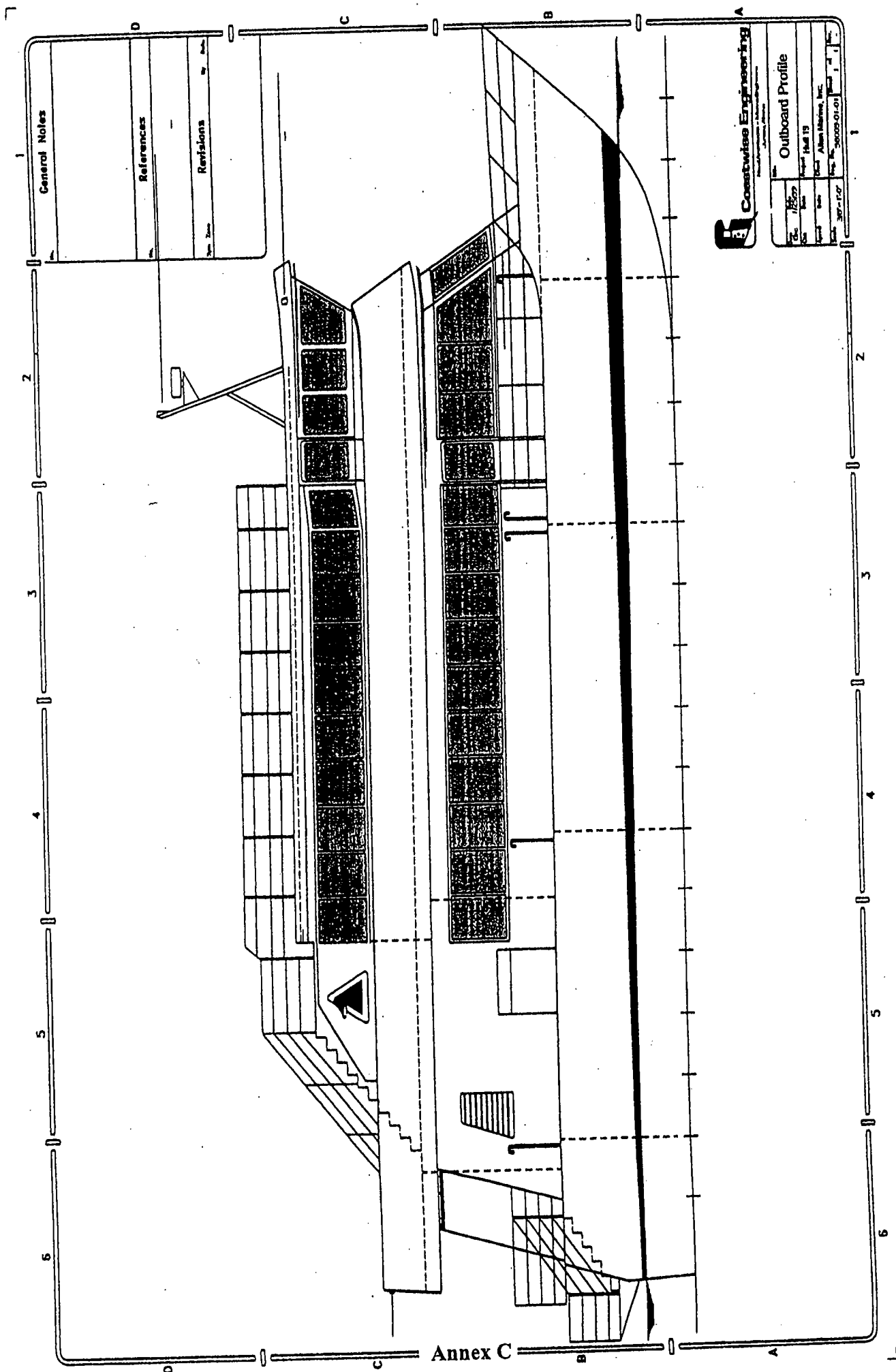
\*\*\* SEE NEXT PAGE FOR ADDITIONAL CERTIFICATE INFORMATION \*\*\*

WITH THIS INSPECTION HAVING BEEN COMPLETED AT **SEATTLE, WASHINGTON** ON **03MAR00**, THIS VESSEL IS CERTIFIED BY THE OFFICER IN CHARGE, MARINE INSPECTION, **PUGET SOUND**, TO BE IN ALL RESPECTS IN CONFORMITY WITH THE APPLICABLE VESSEL INSPECTION LAWS AND THE RULES AND REGULATIONS PRESCRIBED THEREUNDER.

PERIODIC REINSPECTIONS		
DATE	ZONE	SIGNATURE

THIS CERTIFICATE ISSUED BY:  
*M. R. Moore*  
**M. R. MOORE, CAPT, USCG**  
OFFICER IN CHARGE, MARINE INSPECTION  
**PUGET SOUND**  
INSPECTION ZONE

# 78' Excursion Catamaran



General Notes	
References	By
Revisions	Date

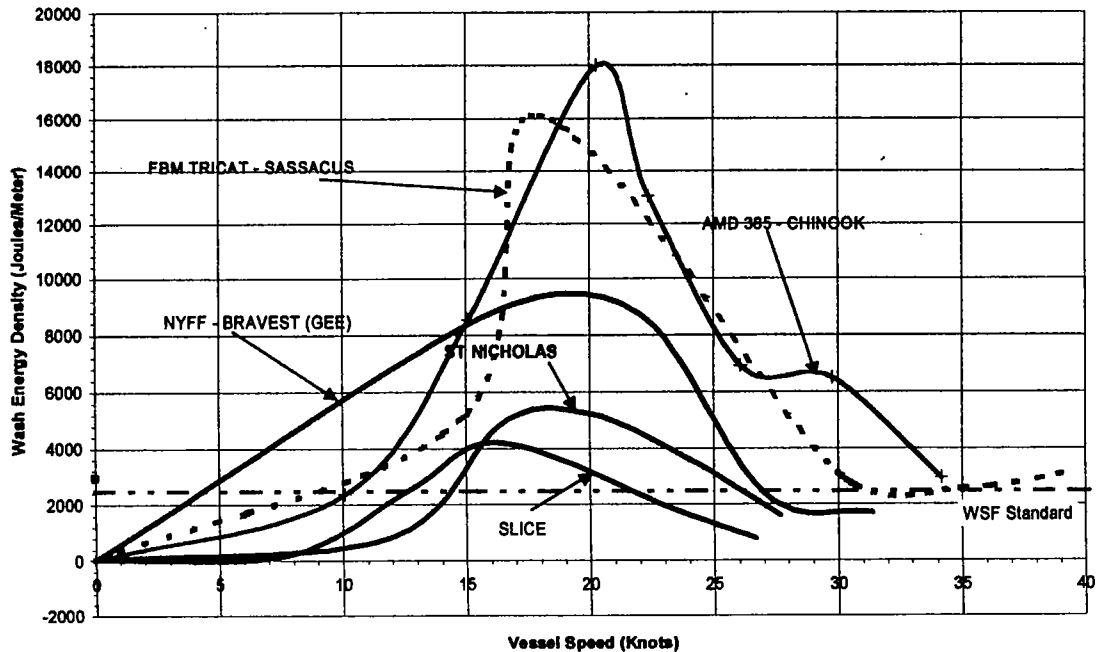
**Coastwise Engineering**

**Outboard Profile**

Scale	1/2" = 1'-0"
Date	1/25/02
Project	Half 19
Client	Allen Marine, Inc.
Sheet No.	30000-01.01
Sheet	1 of 1

Annex C

### COMPARISON OF VESSEL WASH ENERGY DENSITY



## CONCLUSIONS

ST. NICHOLAS exhibits the typical wash pattern for an aluminum catamaran of its length and displacement. The maximum wash height and energy density occurs at a speed of 17-19 knots followed by a decreasing wash height and energy density, up to 28 knots.

At speeds below 14 knots and above 26 knots, ST. NICHOLAS, at 67.6 long tons, meets the wash acceptability criteria established for Rich Passage in Puget Sound by Washington State Ferries. Compared to other aluminum catamaran vessels, all admittedly larger, ST. NICHOLAS's wash at maximum speed of 28 knots is superior<sup>1</sup>. Note that in the comparison graphs above, SLICE is a novel four-hulled vessel and is not a catamaran.

<sup>1</sup> ST. NICHOLAS is the lightest catamaran yet tested by us and it is therefore to be expected that its wash profile would be lower than other catamarans tested.



**Pacific Boat Enterprises  
dba Mosquito Fleet**

**EXHIBIT E**

<b>SOUTHWORTH TO SEATTLE FERRY</b>	<b>year 1</b>	<b>Monthly</b>	<b>Annually</b>	<b>year 2</b>	<b>Monthly</b>	<b>Annually</b>
commuter-weekday only		<b>1/3 capacity</b>			<b>1/2 capacity</b>	<b>12/10/04</b>
<b>REVENUES</b>						
No. of Southworth/Seattle round trips (6 daily)		126	1,512		126	1,512
No. of passengers per round trip		50	50		75	75
<b>NO. OF SOUTHWORTH/SEATTLE PASSENGERS</b>		<b>6,300</b>	<b>75,600</b>		<b>9,450</b>	<b>113,400</b>
Avg Ticket Price		10	10		10	10
<b>SOUTHWORTH/SEATTLE PASSENGER REVENUE</b>		<b>63,000</b>	<b>756,000</b>		<b>94,500</b>	<b>1,134,000</b>
Food, Bev & Merch per Passenger		1	1		1	1
<b>FOOD, BEV &amp; MERCH REVENUE</b>		<b>6,300</b>	<b>75,600</b>		<b>9,450</b>	<b>113,400</b>
<b>TOTAL REVENUES</b>		<b>69,300</b>	<b>831,600</b>		<b>103,950</b>	<b>1,247,400</b>
<b>OPERATING COSTS</b>						
VESSEL CREW PAYROLL		7,371	88,452		7,371	88,452
VESSEL CREW BENEFITS		885	10,614		885	10,614
FUEL & OIL		18,144	217,728		18,144	217,728
ENGINE MAINTENANCE RESERVE		1,512	18,144		1,512	18,144
OTHER MAINT. & REPAIRS		756	9,072		756	9,072
CLEANING SUPPLIES		630	7,560		630	7,560
SUPPLIES		1,260	15,120		1,260	15,120
MOORAGE FEES		9,446	107,852		9,446	107,852
BOAT PHONE		150	1,800		150	1,800
DRUG TESTING		200	2,400		200	2,400
COST OF FOOD, BEV & MERCH		4,095	49,140		6,143	73,710
<b>TOTAL OPERATING COSTS</b>		<b>44,449</b>	<b>527,882</b>		<b>46,496</b>	<b>552,452</b>
<b>OTHER DIRECT COSTS</b>						
ADMIN PAYROLL		6,500	78,000		6,500	78,000
OFFICE PAYROLL		5,000	60,000		5,000	60,000
EMPLOYEE BENEFITS/TAXES		1,775	21,300		1,775	21,300
VESSEL LEASE		18,750	225,000		18,750	225,000
VESSEL INSURANCE		2,500	30,000		2,500	30,000
MARKETING COST		1,000	12,000		1,000	12,000
RENT & UTILITIES/STORAGE		1,500	18,000		1,500	18,000
TELEPHONE		100	1,200		100	1,200
FEES/LICENSES/DUES/TAXES		200	2,400		200	2,400
OTHER OFFICE EXPENSES		106	1,272		106	1,272
<b>TOTAL OTHER DIRECT COSTS</b>		<b>37,431</b>	<b>449,172</b>		<b>37,431</b>	<b>449,172</b>
<b>OPERATING MARGIN</b>		<b>-12,580</b>	<b>-145,454</b>		<b>20,023</b>	<b>245,776</b>



**Pacific Boat Enterprises  
dba Mosquito Fleet**

**MISCELLANEOUS  
DOCUMENTS**

# Ποσ

## **Southworth to Seattle Passenger Ferry / Mosquito Fleet Operation Load/Unload at BHM Pier 66 Harbor Services Group/Port of Seattle 2004**

Prepared 4/23/04 by Laurie Lohrer, Mktg Mgr/Harbor Services Group, Port of Seattle

**Project description:** Landing, loading/unloading of 78' passenger vessel St Nicholas/ Mosquito Fleet for Southworth to Seattle Passenger Ferry program.

- *Start Date:* tentatively beginning October 2004
- *Frequency:* 6-8 calls to dock daily, weekdays only, mornings and afternoons
- *Seasonality:* year round
- *# Passengers per discharge or load:* approx 100
- *Vessel Size:* 78' LOA X 28' beam X 2.5 draft
- *Vessel Name:* St Nicholas (tentative)
- *Certified Passenger Capacity:* 149
- *Roundtrip Ticket Fee:* \$10.00 per passenger

### **Customer's Requirements:**

- Dock space to load and unload 6-8 times daily
- ADA Access, as currently available at Bell Harbor Marina

**Use:** The facility will be used for loading and offloading walk-on passengers to your passenger ferries. Ferries would not be permitted to layberth, provision or undergo maintenance & repair at this site. We understand you will tie up for 20-30 minutes at a time to offload & load passengers.

**Security:** All charter vessels using Port of Seattle facilities are required to conform to current marina security policies, as stated in charter agreement. As well, if terror national threat level is heightened, increased regulation of charter operations may occur.

**Condition:** The marina, marina docks and gangway are provided in "As-is" condition. Your firm would make any necessary improvements to the fencing, access points, security, ramp system, gangway, fendering, mooring system, guardrails, lighting, etc that may be required to ensure the site is safe, complies with codes and laws, and is operationally suitable for your use.

**Utilities and Garbage:** Utilities and garbage removal are responsibility of vessel mgmt company.

### **Additional Conditions:**

Use of Pier 66/Port of Seattle services are subject to fulfillment by operating management company of the following conditions to satisfaction of Port of Seattle:

- \$5,000,000 single limit liability /90 day cancellation.
- Passenger ticketing and departure/arrival schedule.
- Terminal representative to direct customer traffic, waiting areas & respond to inquiries.
- Responsibility for creating & executing plan for suitable passenger queuing area.
- Signage to direct & educate water taxi customers.
- Advertising/promotion of water taxi services, schedules, ticket costs & ticket purchase
- Mgmt company to cover cost of utilities. Please advise your needs.
- Passenger ferry operation must comply with all local, state & federal ordinances.

**Secondary Use.** The Port would be allowed to use the dock when it is not being used by you, provided it does not impede your ability to use it when you need it.

**Rate Structure:** **\$71 per call to dock; includes reservation fee for scheduled calls to dock**



Scott Rhodes  
Washington State Ferry Advisory Committee for Southworth, Washington  
P.O. Box 54  
Southworth, Washington 98386

April 19, 2004

Mr. Michael W. Bennett  
Pacific Boat Enterprises, LLC  
Dba Mosquito Fleet  
1724 West Marine View Drive  
Everett, WA 98201

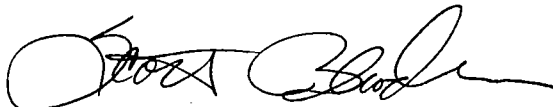
Dear Mr. Bennett:

On behalf of the Washington State Ferry Advisory Committee for Southworth, Washington this letter is in support of your application to the Washington Utilities and Transportation Commission for a certificate of public convenience and necessity to operate a ferry route from Southworth to downtown Seattle.

We feel this service would significant assist our area in servicing the needs of our citizens and businesses. We would appreciate the UTC considering your application to provide this service.

Please call me with any questions or if I can be of further assistance.

Yours truly,



SCOTT RHODES

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

**For the Operation of Motor Propelled Vehicles**

pursuant to the provisions of Chapter 81 RCW

THIS IS TO CERTIFY that authority is granted to operate as a MOTOR CARRIER in the transportation of the commodities and in the territory described herein to

PACIFIC BOAT ENTERPRISES, LLC  
d/b/a MOSQUITO FLEET  
1724 WEST MARINE VIEW DRIVE, SUITE #2  
EVERETT, WA 98201

CERT NO.  
BC-00125

PASSENGER, FREIGHT AND EXCURSION SERVICE between Everett and Friday Harbor, with flag stops at Rosario and Roche Harbor.

Pursuant to RCW 47.60.010(3), the waiver of the ten-mile restriction granted in this certificate shall be effective for a period of five years from the date of grant of the waiver.

S. B. C. NO. 565

8-14-00

WASHINGTON UTILITIES AND TRANSPORTATION  
COMMISSION

By \_\_\_\_\_

*Paul C. ...*



WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

**For the Operation of Motor Propelled Vehicles**

pursuant to the provisions of Chapter 81 RCW

THIS IS TO CERTIFY that authority is granted to operate as a MOTOR CARRIER in the transportation of the commodities and in the territory described herein to

PACIFIC BOAT ENTERPRISES, LLC  
d/b/a MOSQUITO FLEET  
1724 WEST MARINE VIEW DRIVE, SUITE #7  
EVERETT, WASHINGTON 98201

CERT NO.  
TBC-000008

PASSENGER SERVICE (excluding launch and excursion) between Seattle and Everett, with service to Clinton and Edmonds, effective until, but not including, February 24, 2001.

NOTE: Pursuant to RCW 47.60.010 (3), the waiver of the ten-mile restriction granted in this certificate is effective until, but not including, February 24, 2001.

ORDER NO. TS-010062

02-12-01

TEMPORARY



WASHINGTON UTILITIES AND TRANSPORTATION  
COMMISSION

By Paul Lund