



HOUSEHOLD GOODS CARRIER PERMIT APPLICATION



Type of Household Goods Authority Requested – Check one	Fee Required
<input type="checkbox"/> Emergency temporary authority (to meet an urgent need for up to thirty days) - Complete pages 1 - 5 and Attachment E	\$50
<input type="checkbox"/> Temporary authority (to meet a short-term need) – Complete pages 1 - 5 and Attachment A	\$250
<input type="checkbox"/> Permanent authority (at least six months must be served on a temporary provisional basis) – Complete pages 1 - 5 and Attachment A	\$550
<input type="checkbox"/> Permanent authority to transfer or acquire control resulting in a change in ownership or controlling interest (at least six months must be served on a temporary provisional basis) – Complete pages 1 - 5 and Attachment C	\$550
<input checked="" type="checkbox"/> Permanent authority to transfer or acquire control under the exceptions in WAC 480-15-260 – Complete pages 1 - 5 and Attachments B & C	\$250
<input type="checkbox"/> Reinstatement of permit (must be filed within 30 or 60 days of cancellation, depending on criteria set forth in WAC 480-15-460) – Complete pages 1 - 2 and include a statement justifying the reinstatement	\$250
<input type="checkbox"/> Name Change – Complete page 1 and Attachment D	\$35
<input type="checkbox"/> Extension of authority – Complete pages 1 - 5 and Attachment A	\$550

TYPE OF PAYMENT											
<input type="checkbox"/> Check	<input type="checkbox"/> Money Order	<input type="checkbox"/> Amex	<input type="checkbox"/> Discover	<input type="checkbox"/> Mastercard	<input type="checkbox"/> Visa						

Expiration Date: _____ Amount: _____

CERTIFICATION: I, the undersigned, under penalty for false statement, certify that the following information is true and correct, that I am authorized to execute and file this document on behalf of the applicant, and that all information on file is current and valid.

Name (printed): _____ Date: _____

Signature: _____ Title: _____

FOR OFFICIAL USE ONLY

Date Filed: <u>1/8/03</u>	Application #: <u>79201</u>	Motorcar: <u>4854</u>	Permit Issued: HG- <u>TV-031099</u>
Staff Assigned: <u>[Signature]</u>	Insurance: <u>[Signature]</u>	Inspection: <u>on file</u>	DOL/SOS: <u>[Signature]</u>
Reception #: <u>111-0268-207-02</u>	<u>250.00</u>	<u>111-0268-202-01</u>	<u>111-0268-013-20</u>

0000056

BUSINESS INFORMATION

Name of Applicant Chipman Moving & Storage (Spokane), Inc.
(must be individual, partner, of a partnership or corporation)

Trade Name, if applicable _____

Physical Address 2704 N. Moore Ln., Spokane, WA 99216

Mailing Address _____

Telephone Number (509) 535-8761 Fax Number (509) 535-8762

UBI # 600 124 14101 Email: samt@chipman-spokane.com

TYPE OF BUSINESS STRUCTURE

- Individual
- Partnership
- Corporation
- Other _____
(LP, LLP, LLC)

List the name, title, and percentage of partner's share or stock distribution for major stockholders:

<u>Name</u>	<u>Title</u>	<u>Stock Distribution or Percentage of Shares</u>
<u>Linda L. Burgin</u>	<u>President</u>	<u>100% voting shares</u>

Choose one of the following for the territory in which you wish to operate:

- All counties in the State of Washington
- The following named counties only: _____

Describe the services you wish to provide. Explain how your services will enhance customer choice, promote competition, or fill an unmet need for service: To continue providing household goods moving and storage as we have for the past 50+ years.

Briefly describe your experience in the transportation/household goods moving industry:

This application is being completed only because the WUTC alleges an ownership transfer was not completed in 1980 when ownership actually transferred from Al Chipman to Linda L. Burgin, his daughter.

Do you currently hold, or have you ever held, a permit to operate as a motor carrier of property?
 No Yes If yes, please indicate your permit number: MC 139708

HG-505

Have you ever applied for and been denied a permit to operate as a motor carrier of property?
 No Yes If yes, please explain: _____

Do you currently operate interstate? No Yes If yes, please indicate your: DOT# 158348 MC# 139708 Single State Registration Base State MO ^(thru united Van Lines)

Do you operate interstate as an agent of another company? No Yes If yes, what is the name of the company? United Van Lines

Do you have, or have you ever had a business related legal proceeding against you in Washington, or in any other state? No Yes If yes, please explain: _____

Have you ever been convicted of a Class A or B Felony? No Yes If yes, please explain: _____

Have you been cited for violation of state laws or Commission rules? No Yes If yes, please explain: _____

FINANCIAL STATEMENT			
You may attach a Balance Sheet, Profit and Loss Statement, or business plan if available			
ASSETS		LIABILITIES	
Cash in Bank	\$ <u>See</u>	Salaries/Wages Payable	\$ <u>(0)</u>
Notes Receivable	\$ <u>four</u>	Accounts Payable	\$ <u>(0)</u>
Accounts Receivable	\$ <u>record</u>	Notes Payable	\$
Investments	\$ <u>already</u>	Mortgages Payable	\$
Other Current Assets	\$	Other	\$
Prepaid Expenses	\$	TOTAL LIABILITIES	\$
Land and Buildings	\$	NET WORTH	
Trucks and Trailers	\$ <u>file</u>	Preferred Stock	\$
Office Furniture	\$	Common Stock	\$
Other Equipment	\$	Retained Earnings	\$
Other Assets	\$	Capital	\$
TOTAL ASSETS	\$	TOTAL LIABILITIES & NET WORTH	\$

EQUIPMENT LIST

Describe the equipment that will be used (attach additional sheets if necessary). Vehicles must pass inspection and be issued a valid Commercial Vehicle Safety Alliance inspection decal before your application may be granted.

Year	Make	License Number	Vehicle ID Number	Gross Vehicle Weight
		<i>See attached</i>		

SAFETY AND OPERATIONS

In each of the categories shown below, list the person and position responsible for understanding and complying with the Federal Motor Carrier Safety Regulations (FMCSR) and Washington State Laws and rules. Please refer to the WAC rules, Fact Sheets, and publication "Your Guide to Achieving a Satisfactory Safety Rating" for assistance with requirements that may apply to your specific operations.

SAFETY RESPONSIBILITIES

COMMERCIAL DRIVERS LICENSE (CDL) REQUIREMENTS (Title 49, Code of Federal Regulations Part 383) Any driver who operates a vehicle that meets the definition of a commercial motor vehicle must have a valid CDL.

Name: *Jeff Burgin* Position: *Operations mgr.*

DRIVER QUALIFICATION REQUIREMENTS (Title 49, Code of Federal Regulations Part 391) Driver's must meet minimum qualification requirements and each company must maintain driver qualification files for each driver.

Name: *Jeff Burgin* Position: *Operations mgr.*

DRIVERS HOURS OF SERVICE (Title 49, Code of Federal Regulations Part 395) Drivers must maintain logs and each company must maintain true and accurate hours of service records for each driver.

Name: *Jeff Burgin* Position: *Operations mgr.*

CONTROLLED SUBSTANCES AND ALCOHOL TESTING (Title 49, Code of Federal Regulations Part 382 & Part 40) Any person who drives a commercial motor vehicle requiring a CDL must be in a Controlled Substance and Alcohol Testing program that complies with the FMCSR in 49 CFR Part 382 and 49 CFR Part 40.

Name: *Jeff Burgin* Position: *Operations mgr.*

Each company will have in place a system for complying with FMCSR governing alcohol and controlled substances testing requirement (49 CFR Part 382 and 49 CFR Part 40)

VEHICLE INSPECTION, REPAIR, AND MAINTENANCE (Title 49, Code of Federal Regulations Part 396) Companies must ensure that each motor vehicle operated is regularly inspected, repaired, and maintained.

Name: *Jeff Burgin* Position: *Operations mgr.*

INSURANCE REQUIREMENTS (WAC 480-15-530) All companies must file and maintain proof of public liability and property damage insurance covering vehicles operated. (\$300,000 minimum coverage for vehicles under 10,000 pounds GVWR and \$750,000 minimum coverage for vehicles 10,000 pounds GVWR or more)

Name: *Sam Thomas* Position: *Controller*

CARGO INSURANCE REQUIREMENTS (WAC 480-15-550) All companies must maintain cargo insurance coverage. (\$10,000 for household goods transported in motor vehicles under 10,000 pounds GVWR and \$20,000 for vehicles 10,000 pounds GVWR or more)

Name: *Sam Thomas* Position: *Controller*

CO#	YEAR/MAKE	VIN#	GVW
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PACK VANS - SERVICE VEHICLES

63	2000 Jeep Grand Cherokee	1J4GW58N4YC261078	N/A
64	2000 Toyota Forerunner	JT3HN87R4Y0290296	N/A
65	2001 Ford Crew Cab	1FTSW31F41EC34920	N/A
92	1992 Dodge Caravan	2B4GH45R1NR639116	N/A
94	1994 Ford Van	1FTFS24H1RHB03586	N/A
95	1995 Ford Van	1FTFS24H2SHA00112	N/A

STRAIGHT TRUCKS - CHIPMAN

801	1995 GMC 14'	4KDB4B1A6SJ000206	18,000
804	1994 GMC VAN 22'	1GDJ7H1JR9J505706	26,000
815	1998 International 24'	1HTSCAAM3WH53771	28,000
825	1998 International 24'	1HTSCAAM7WH577192	28,000

TRACTORS - CHIPMAN

325	1988 Freightliner	1FUPTCY65JP333440	80,000
326	1986 Freightliner	1FUEYDYB2GP288013	80,000
342	1989 International	1HSRKGURXKH228327	80,000
344	1998 Freightliner	1FUWJLBB6WHA18323	54,000
346	1997 International	1HSRSAHR8VH417120	80,000
349	1999 Volvo	4VG7DACH2XN760249	80,000
368	1995 Kenworth	2XKADR9X5SM687774	80,000

VANS - CHIPMAN

304	1974 Kentucky	45913	N/A
307	1982 Matlock	1RMTET441C1002580	N/A
308	1982 Matlock	1RMDFT458C1002716	N/A
309	1985 Kentucky	1KKVF4823FL073524	N/A
403	1986 Kentucky	1KKVF4820GL076883	N/A
404	1994 Kentucky	1KKVE482OR3097500	N/A
405	1995 Kentucky	1KKVE4826SL103192	N/A
406	1989 Dorsey	1DTV51Z2XKA190086	N/A
408	1998 Kentucky	1KKVE5326WL113143	N/A
503	2000 Kentucky	1KKVF533XYL200412	N/A
108	2001 Kentucky	1KKVE43271L201708	N/A
506	1999 Kentucky	1KKVE5121XL116150	N/A
106	1999 Kentucky	1KKVE5329XL116149	N/A
107	2001 Kentucky	1KKVE53341L204087	N/A
507	2001 Kentucky	1KKVE53331L205750	N/A

LOCAL VANS - CHIPMAN

205	1963 Fruehauf	AVD843901	N/A
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STORAGE TRAILERS - CHIPMAN

112	1978 Theuer Trailer	N59884	N/A
114	1979 Kentucky Trailer	57302	N/A

OPERATIONAL RESPONSIBILITIES

ANNUAL REPORTS and REGULATORY FEES (WAC 480-15-480) Companies must annually file a report of their financial operations and pay regulatory fees.

Name: Sam Thomas Position: Controller

STATE OF WASHINGTON – general laws, rules and regulations: Individuals and companies doing business in the state of Washington must comply with the regulations of local, state, and federal agencies. Please state the name and position of the person in your organization who will be responsible for ensuring compliance with the laws of the state of Washington, such as, but not limited to: Department of Labor and Industries (industrial insurance, safety, prevailing wage); Department of Licensing (vehicle and drivers licenses, business licensing, Unified Business Identifier (UBI number), fuel permits, fuel tax); Secretary of State (corporate registrations); Department of Transportation (over-size or over-weight permits); Department of Revenue and Internal Revenue Service (taxes); and Employment Security.

Name: Sam Thomas Position: Controller

DECLARATION OF APPLICANT:

*I understand that filing this application **does not** in itself constitute authority to operate as a household goods mover.*

As the applicant for a household goods permit, I understand the responsibilities of a motor carrier, and I am in compliance with all local, state, and federal regulations governing businesses, including household goods movers, in the state of Washington.

I understand that if the Commission grants my application as a new entrant I will be granted temporary authority to provide service as a household goods carrier on a provisional basis for at least six months. During this time, the Commission will evaluate whether I have met the criteria in WAC 480-15-330 to obtain permanent authority. I also understand that I must comply with all conditions placed on my temporary permit and that failure to do so will result in cancellation of my permit.

I certify or declare under penalty of perjury under the laws of the State of Washington that the information contained in this application is true and correct.

Linda L. Burgin
Print name of applicant

Linda L. Burgin
Signature of Applicant

10/15/03 - Spokane, WA
Date & Place

Chipman Moving & Storage (Spokane), Inc
Income Statement - Detail
For the Twelve Months Ending December 31, 2002

	Current Month		Year to Date	
REVENUES				
Interstate Hauling				
Moving Rev - Chip Auth	7,497.16	3.29	47,273.84	1.14
Moving Rev-UVL orders	8,783.69	3.86	291,510.63	7.00
Express Pickup & Delivery	0.00	0.00	11,009.03	0.26
Total Interstate Hauling	16,280.85	7.15	349,793.50	8.40
Contractors				
Hauling-Contr-Copping	14,526.07	6.38	193,954.72	4.66
Hauling-Contr-Stegman-inter	16,628.16	7.30	214,535.30	5.15
Hauling-Contr-M. Kemp-inter	0.00	0.00	167,595.76	4.03
Hauling-Contr-M. Kemp-intra	0.00	0.00	7,076.89	0.17
Hauling-Contr-Garrison-inter	1,529.60	0.67	164,190.08	3.94
Hauling-Contr-Smith-inter	0.00	0.00	30,821.07	0.74
Hauling-Contr-Monson-inter	20,923.24	9.19	238,588.02	5.73
Hauling-Contr-Memea-inter	18,063.63	7.93	198,703.26	4.77
Hauling-Contr-Messinger-inter	15,687.55	6.89	238,790.36	5.74
Hauling-Contr-Messinger-intra	0.00	0.00	3,660.30	0.09
Hauling-Contr-Chaput-inter	8,973.59	3.94	168,705.24	4.05
Hauling-Contr-Taverna-inter	15,631.79	6.87	141,251.36	3.39
Pack-Contractors	1,363.98	0.60	114,834.87	2.76
Unpack - Contractors	269.18	0.12	8,106.70	0.19
Shuttle - Contractors	2,002.10	0.88	4,733.47	0.11
Accessorials - Contractors	8,634.07	3.79	115,125.29	2.77
Total Contractors	124,232.96	54.57	2,010,672.69	48.29
Other Interstate				
UVL G-11 - 148	183.54	0.08	706.22	0.02
UVL G-11 - O.A.	0.00	0.00	589.84	0.01
Drayage - Interstate	11,180.56	4.91	154,379.37	3.71
Total Other Interstate	11,364.10	4.99	155,675.43	3.74
Intrastate				
Moving Rev - intrastate	5,290.88	2.32	167,054.06	4.01
Drayage - intra	0.00	0.00	727.39	0.02
Total Intrastate	5,290.88	2.32	167,781.45	4.03
Local				
Local Cartage (moving revenue)	5,463.83	2.40	139,609.27	3.35
Total Local	5,463.83	2.40	139,609.27	3.35
Office/Commercial				
Office Services - Intrastate	682.03	0.30	53,850.33	1.29
Office Services - Interstate	410.00	0.18	2,330.00	0.06
Office/Commercial	1,092.03	0.48	56,180.33	1.35
Packing Materials				
Containers	8,029.39	3.53	177,858.85	4.27
Total Pack/Unpack/Containers	8,029.39	3.53	177,858.85	4.27
Packing/Unpacking				
Pack Chip Auth	1,894.48	0.83	7,351.85	0.18
Unpack Chip Auth	23.12	0.01	359.64	0.01

Chipman Moving & Storage (Spokane), Inc
Income Statement - Detail
For the Twelve Months Ending December 31, 2002

	Current Month		Year to Date	
Pack - UVL	10,915.40	4.79	122,512.21	2.94
Pack - Intrastate	1,045.03	0.46	47,820.37	1.15
Unpack - UVL	55.88	0.02	7,173.90	0.17
Total Packing/Unpacking	13,933.91	6.12	185,217.97	4.45
International				
Thru Container	2,687.50	1.18	33,844.62	0.81
Total International	2,687.50	1.18	33,844.62	0.81
Supplemental				
Accessorials	423.83	0.19	17,899.59	0.43
Accessorials - UVL	1,698.87	0.75	38,457.77	0.92
Shuttle - Intrastate	0.00	0.00	2,913.72	0.07
Shuttle - Chipman Authority	1,085.21	0.48	2,147.69	0.05
Shuttle - UVL	2,653.77	1.17	65,591.45	1.58
Total Supplemental	5,861.68	2.57	127,010.22	3.05
Storage				
Permanent Storage	5,097.99	2.24	60,953.57	1.46
Record Storage	294.70	0.13	3,569.80	0.09
Outside Storage	775.00	0.34	3,807.50	0.09
SIT intra	0.00	0.00	1,493.79	0.04
SIT - Interstate	8,429.61	3.70	107,723.05	2.59
Commercial Warehousing	25.00	0.01	886.18	0.02
Total Storage	14,622.30	6.42	178,433.89	4.29
Warehouse Handling				
Whse Handling--Perm Stg	130.40	0.06	9,586.90	0.23
Whse Handling--SIT intra	0.00	0.00	906.94	0.02
Whse Handling - Interstate	722.40	0.32	9,535.34	0.23
Miscellaneous Whse Revenue	0.00	0.00	639.50	0.02
Total Warehouse Handling	852.80	0.37	20,668.68	0.50
Third Party				
Third Party Revenue-inter	991.03	0.44	40,983.87	0.98
Third Party Revenue-intra	0.00	0.00	1,841.61	0.04
Total Third Party	991.03	0.44	42,825.48	1.03
Commissions				
Booking Comm - Interstate	8,631.33	3.79	242,570.39	5.83
Booking Comm - Intrastate	0.00	0.00	1,081.39	0.03
Origin Commissions	3,235.99	1.42	71,776.56	1.72
Peak Season/Svc Fleet Revenue	0.00	0.00	2,632.61	0.06
UVL Agent Booking Incentive	0.00	0.00	13,185.71	0.32
Survey Fees	150.00	0.07	619.90	0.01
Total Commissions	12,017.32	5.28	331,866.56	7.97
Other Revenues				
Third Party Carrier Rev-inter	0.00	0.00	74,775.56	1.80
Third Party Carrier Rev-intra	0.00	0.00	12,173.24	0.29
Valuation-inter	868.00	0.38	5,606.63	0.13
Valuation-intra	1,737.86	0.76	42,844.07	1.03

Chipman Moving & Storage (Spokane), Inc
Income Statement - Detail
For the Twelve Months Ending December 31, 2002

	Current Month		Year to Date	
Insurance Related Revenue-UVL	1,768.16	0.78	31,464.18	0.76
UVL Claims (ACS) Revenue	375.00	0.16	2,925.00	0.07
Scale Revenue	10.00	0.00	15.00	0.00
Used Carton Pickup	381.00	0.17	3,685.73	0.09
United Option (UVL)	0.00	0.00	12,103.60	0.29
Total Other Revenues	5,140.02	2.26	185,593.01	4.46
Total Revenue	227,860.60	100.09	4,163,031.95	99.99

COST OF SALES

Cost of Sales - Variable

Labor	26,293.64	11.55	378,275.54	9.09
Labor Payroll Taxes	5,656.77	2.48	64,939.51	1.56
Medical Insurance	1,616.56	0.71	20,773.53	0.50
Travel/Road Expenses	6,970.25	3.06	93,009.33	2.23
Fuel	4,695.15	2.06	54,541.03	1.31
Equipment Rental	64.45	0.03	3,931.43	0.09
Packing Materials	7,046.57	3.10	84,160.11	2.02
United Claims, Misc.	237.00	0.10	4,551.10	0.11
UVL Direct Settlement Claims	154.50	0.07	354.50	0.01
Chipman Cargo Claims, Misc	375.00	0.16	7,608.80	0.18
Less: Claims Reimbursement	<107.00>	<0.05>	<5,725.00>	<0.14>
Third Party Expenses	2,302.02	1.01	23,484.85	0.56
Third Party Carrier Expenses	960.00	0.42	85,701.69	2.06
Contractor Haul Comm-RJR-Inter	0.00	0.00	0.01	0.00
Contractor Haul Comm-Copping	12,779.52	5.61	169,274.10	4.07
Contr Haul Comm-Stegman-inter	13,079.01	5.75	165,390.86	3.97
Contr Haul Comm-Stegman-intra	0.00	0.00	362.54	0.01
Contr Haul Comm-M. Kemp-inter	0.00	0.00	132,011.39	3.17
Contr Haul Comm-M. Kemp-intra	0.00	0.00	3,427.49	0.08
Contr Haul Comm-Garrison-inter	1,373.72	0.60	142,178.67	3.41
Contr Haul Comm-Smith-inter	0.00	0.00	23,835.42	0.57
Contr Haul Comm-Monson-inter	16,319.12	7.17	186,159.04	4.47
Contr Haul Comm-Memea-inter	14,471.24	6.36	156,615.77	3.76
Contr Haul Comm-Messinge-inter	12,330.52	5.42	186,128.25	4.47
Contr Haul Comm-Messinge-intra	0.00	0.00	2,681.08	0.06
Contr Haul Comm-Chaput-inter	7,140.00	3.14	120,293.21	2.89
Contr Haul Comm-Taverna-inter	12,273.45	5.39	110,456.92	2.65
Contractor Pack/Accessorials	12,909.73	5.67	235,572.93	5.66
Total Variable Expenses	158,941.22	69.82	2,449,994.10	58.85

Cost of Sales - Fixed

Vehicle Tires & Supplies	5,809.88	2.55	24,487.32	0.59
Vehicle Maintenance	8,852.83	3.89	42,637.07	1.02
Vehicle License & Registration	0.00	0.00	13,124.53	0.32
Vehicle Insurance	3,114.50	1.37	37,804.46	0.91
Less: Insurance Reimbursement	<3,533.00>	<1.55>	<48,249.82>	<1.16>
Vehicle Depreciation	10,179.90	4.47	126,110.09	3.03
Rent - Whse - 407	0.00	0.00	47,065.28	1.13
Rent - Whse - 315	0.00	0.00	22,176.50	0.53
Rent - Whse - 409B	0.00	0.00	9,960.00	0.24
Rent - 2704 N Moore - Whse	14,450.00	6.35	28,900.00	0.69
Insurance & Taxes - Building	2,109.10	0.93	29,850.35	0.72
Building Maintenance & Supplies	8,007.77	3.52	33,937.78	0.82

Chipman Moving & Storage (Spokane), Inc
Income Statement - Detail
For the Twelve Months Ending December 31, 2002

	Current Month		Year to Date	
Other Expenses	2,594.18	1.14	22,054.10	0.53
Total Fixed Expenses	51,585.16	22.66	389,857.66	9.36
Total Cost of Sales	210,526.38	92.48	2,839,851.76	68.21
Gross Profit	17,334.22	7.61	1,323,180.19	31.78
EXPENSES				
Sales & Marketing Expenses				
Commissions On Sales - Guy	3,355.24	1.47	71,270.67	1.71
Commissions On Sales - Jim	3,241.03	1.42	65,381.92	1.57
Commissions Paid Other Agent	552.50	0.24	15,289.95	0.37
Advertising & Promotion	11,840.57	5.20	76,757.33	1.84
Other Sales Expenses	2,594.03	1.14	15,128.74	0.36
Total Sales & Marketing Expenses	21,583.37	9.48	243,828.61	5.86
General & Administrative Expenses				
Salaries	32,369.95	14.22	334,373.01	8.03
Payroll Taxes	4,643.52	2.04	39,904.64	0.96
Fringe Benefits	19,843.06	8.72	72,712.19	1.75
Office & Postage Expenses	6,982.57	3.07	53,550.75	1.29
Utilities	1,909.38	0.84	16,676.05	0.40
Telephone	1,896.36	0.83	18,443.46	0.44
Office Janitorial & Maintenance	1,567.15	0.69	15,258.71	0.37
Computer & On-line	3,488.47	1.53	20,597.00	0.49
Rent - Office	2,550.00	1.12	12,227.04	0.29
Business Taxes/Licenses/Insurance	760.85	0.33	33,179.50	0.80
Professional Services	1,227.41	0.54	27,687.53	0.67
Travel/Entertainment/Conventions	750.35	0.33	29,215.27	0.70
Depreciation	5,490.88	2.41	35,764.26	0.86
Employee Bonuses	30,590.34	13.44	30,590.34	0.73
Dues/Subscriptions/Assns.	1,190.52	0.52	16,779.86	0.40
Contributions	154.00	0.07	3,649.98	0.09
Credit Card Merchant Fees	1,464.04	0.64	19,344.22	0.46
Other G&A Expenses	1,486.79	0.65	19,805.84	0.48
Bad Debts	0.00	0.00	3,551.65	0.09
Total General & Administrative Expense	118,365.64	51.99	803,311.30	19.29
Total Expenses	139,949.01	61.47	1,047,139.91	25.15
Other Income (Expenses)				
Interest Income	0.00	0.00	363.89	0.01
Interest Expense	<4,267.25>	<1.87>	<45,462.89>	<1.09>
Gain on Disposition of Asset	<203.00>	<0.09>	<203.00>	0.00
Miscellaneous Income	0.00	0.00	250.81	0.01
Total Other Income (Expense)	<4,470.25>	<1.96>	<45,051.19>	<1.08>
Income Before Taxes	<127,085.04>	<55.82>	230,989.09	5.55

Chipman Moving & Storage (Spokane), Inc
Income Statement - Detail
For the Twelve Months Ending December 31, 2002

	Current Month		Year to Date	
Corporate Income Tax	<u>6,906.66</u>	3.03	<u>25,240.00</u>	0.61
Net Income	<u><133,991.70></u>	<58.86>	<u>205,749.09</u>	4.94

ATTACHMENT B

Transfer or Acquisition of Control

Applicant is seeking one of the following - please check one:

Transfer Acquisition of Control

A.L. Chipman and John Chipman
 Current Name on Permit (Seller)

Chipman Moving & Storage
 Current Trade Name on Permit (Seller)

2754 N. Moore Ln., Spokane, WA 99216 (formerly 407 N. Spokane 99212)
 Address (Seller)

HG-000565
 Permit Number

N/A (transfer occurred in 1980)
 Phone Number (Seller)

Does the transfer of this permit fall under the provisions of WAC 480-15-260? No Yes If yes, please complete Attachment D.

Have all fines and/or penalties been paid? No Yes

Has the closing annual report been filed with the Commission? No Yes

A customer may file a loss or damage claim for up to nine months following a move, and up to two years for a lawsuit. Who will be responsible for handling claims filed by customers for loss and/or damage that occurred on moves taking place prior to the sale and transfer or acquisition?

N/A - Sale/acquisition took place in 1980.

RELEASE OF AUTHORITY

I, the seller, have sold or otherwise released interest in my household goods permit number HG-000565 to the following:

Linda L. Burgin
 Name of Buyer

Chipman Moving & Storage (Spokane), Inc.
 Trade Name of Buyer

We, as applicants, hereby jointly declare and affirm that all information is true to the best of our knowledge.

John Chipman
 Seller's Signature

June 11, 2003
 Date & Location

Alameda, Calif 94501
6/11/03 Spokane Wa
 Date & Location

99216

Judy L. Burgin
 Buyer's Signature

ATTACHMENT C

TRANSFER OR ACQUISITION OF PERMANENT HOUSEHOLD GOODS AUTHORITY UNDER EXCEPTIONS IN WAC 480-15-260

1. The Commission will grant an application for permanent authority without public notice or comment if the applicant is fit, willing, and able to provide service and the application is filed to transfer or acquire control of permanent authority for one of the following reasons (check one, if applicable):
- A partnership has dissolved due to the death, bankruptcy, or withdrawal of a partner, and that partner's interest is being transferred to one or more of the remaining partners or a spouse;
 - A shareholder in a corporation has died and that shareholder's interest is being transferred to a surviving spouse or one or more surviving shareholders;
 - A sole proprietor has died and the interest is being transferred as property of the estate;
 - An individual has incorporated, and the same individual remains the majority shareholder;
 - An individual has added a partner, but the same individual remains the majority partner;
 - A corporation has dissolved and the interest is being transferred to the majority shareholder;
 - A partnership has dissolved and the interest is being transferred to the majority partner;
 - A partnership has incorporated and the partners are the majority shareholders; or
 - Ownership is being transferred from one corporation to another corporation when both are wholly owned by the same shareholders.

NOTEDocumentation must be included with your application. Documentation may be in the form of a corporate resolution, partnership agreement, court order, death certificate, will or other proof of right to inherit, estate executor's statement, community property agreement or other such documentation that may support your request.

2. The Commission will grant an application for permanent authority without temporary permit operations following public notice or comment if the applicant is fit, willing, and able to provide service and the application is filed to transfer or acquire control of permanent authority for the following reason (check box, if applicable):
- Ownership or control of a permit is being transferred to any shareholder, partner, family member, employee, or other person familiar with the company's operations and the household goods moving services provided. If you check this option, please complete the following:
 - a. Has the permit been actively used by the current owner to provide household goods moving services during the last twelve-month period? No Yes
 - b. Explain why the transfer of ownership or control is necessary to ensure the company's economic viability:
This transaction took place in 1980.
 - c. Describe the steps taken by the applicant and the current owner to ensure that safe operations and continuity of service to the customers are maintained: See 2(b) - ongoing operation for the past 23 years under current ownership.

INQR UTL024P1 MASTER LICENSE SERVICE 07/08/03
BUSINESS ENTITY INQUIRY 10:36:11

UBI: 600 124 141 001 0001 State of Inc: WA Loc Status: A
Type: PROFIT CORPORATION Date of Inc: 01 24 1974 Corp Status: A

Owner Name: CHIPMAN MOVING & STORAGE (SPOKANE), INC.

Reg. Agent: LINDA L BURGIN
Reg. Address: 2704 N MOORE LN Exp. Date: 01 31 2004
SPOKANE WA 99216 Total Shares authzd:
Total Shares issued:

Firm Name : CHIPMAN MOVING & STORAGE (SPOKANE), INC.
Loc: 407 N THIERMAN RD Mail: 2704 N MOORE LN
SPOKANE WA 99212 SPOKANE WA 99216 1869

Phone: (509) 535-8761 Registered Tradenames for this UBI? No
RFI: No NSF: No Location First Activity: 04 01 1974
RFP: No Withhold: No Last License Issue: 03 27 2003
TRANSFER: _____ {Press <ENTER> for Endorsements List}
Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
GLIST APLST UBIQ SERV TRDU INQA INQR MMENU

INQR UTL024P1 MASTER LICENSE SERVICE 07/08/03
BUSINESS ENTITY INQUIRY 10:36:28

UBI: 600 124 141 001 0001 Loc Status: A
Type: PROFIT CORPORATION

Owner Name: CHIPMAN MOVING & STORAGE (SPOKANE), INC.
Firm Name : CHIPMAN MOVING & STORAGE (SPOKANE), INC.
Page: 1

Endorsements	Unit	Account #	Stat	Date	Expires
TAX REGISTRATION			A	04 01 1974	
UNEMPLOYMENT INSURANCE			A	07 31 1997	
INDUSTRIAL INSURANCE			A	07 31 1997	
SCALE-LARGE	1		A	04 02 2001	01 31 2004
MINOR WORK PERMIT			A	07 10 1997	01 31 2004

TRANSFER: _____ End of Endorsement List
Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
GLIST APLST UBIQ SERV TRDU INQA INQR MMENU