



**BUSINESS INFORMATION**

Name of Applicant Dennis G. Vitcovich  
(must be individual, partners of a partnership, or corporation)

Trade Name, if applicable Orca Moving Systems, L.L.C.

Physical Address 9501 Lakewood Drive SW #24-C Lakewood, WA  
98499

Mailing Address PO Box 98025 Tacoma, WA 98498-0025

Telephone Number (253) 512-0700 Fax Number (253) 512-0239

UBI # 602 266 744 Email: Dennis@OrcaMoving.com

**TYPE OF BUSINESS STRUCTURE**

- Individual     Partnership     Corporation     Other LLC  
(LP, LLP, LLC)

List the name, title, and percentage of partner's share or stock distribution for major stockholders:

Name	Title	Stock Distribution or Percentage of Shares
<u>Dennis G. Vitcovich</u>	<u>Owner/Manager</u>	<u>100%</u>

Choose one of the following for the territory in which you wish to operate:

- All counties in the State of Washington  
 The following named counties only: \_\_\_\_\_

Describe the services you wish to provide. Explain how your services will enhance customer choice, promote competition, or fill an unmet need for service: Household Goods Moving and Storage. Our service and customer satisfaction will enhance this industry.

Briefly describe your experience in the transportation/household goods moving industry:  
Over 40 yrs of experience (2nd generation)

Do you currently hold, or have you ever held, a permit to operate as a motor carrier of property?  
 No  Yes If yes, please indicate your permit number: HG-11876

Have you ever applied for and been denied a permit to operate as a motor carrier of property?  
 No  Yes If yes, please explain: \_\_\_\_\_

Do you currently operate interstate?  No  Yes If yes, please indicate your:  
 DOT# 865704 MC# 381285 Single State Registration Base State \_\_\_\_\_

Do you operate interstate as an agent of another company?  No  Yes If yes, what is the name of the company? \_\_\_\_\_

Do you have, or have you ever had a business related legal proceeding against you in Washington, or in any other state?  No  Yes If yes, please explain: \_\_\_\_\_

Have you ever been convicted of a Class A or B Felony?  No  Yes If yes, please explain: \_\_\_\_\_

Have you been cited for violation of state laws or Commission rules?  No  Yes If yes, please explain: \_\_\_\_\_

<b>FINANCIAL STATEMENT</b>			
You may attach a Balance Sheet, Profit and Loss Statement or business plan if available			
<b>ASSETS</b>		<b>LIABILITIES</b>	
Cash in Bank	\$	Salaries/Wages Payable	\$
Notes Receivable	\$	Accounts Payable	\$
Accounts Receivable	\$	Notes Payable	\$
Investments	\$	Mortgages Payable	\$
Other Current Assets	\$	Other	\$
Prepaid Expenses	\$	<b>TOTAL LIABILITIES</b>	<b>\$</b>
Land and Buildings	\$	<b>NET WORTH</b>	
Trucks and Trailers	\$	Preferred Stock	\$
Office Furniture	\$	Common Stock	\$
Other Equipment	\$	Retained Earnings	\$
Other Assets	\$	Capital	\$
<b>TOTAL ASSETS</b>	<b>\$</b>	<b>TOTAL LIABILITIES &amp; NET WORTH</b>	<b>\$</b>

## EQUIPMENT LIST

Describe the equipment that will be used (attach additional sheets if necessary). Vehicles must pass inspection and be issued a valid Commercial Vehicle Safety Alliance inspection decal before your application may be granted.

Year	Make	License Number	Vehicle ID Number	Gross Vehicle Weight
	<i>attached</i>			

### SAFETY AND OPERATIONS

In each of the categories shown below, list the person and position responsible for understanding and complying with the Federal Motor Carrier Safety Regulations (FMCSR) and Washington State Laws and rules. Please refer to the WAC rules, Fact Sheets, and publication "Your Guide to Achieving a Satisfactory Safety Rating" for assistance with requirements that may apply to your specific operations.

#### SAFETY RESPONSIBILITIES

**COMMERCIAL DRIVERS LICENSE (CDL) REQUIREMENTS (Title 49, Code of Federal Regulations Part 383)** Any driver who operates a vehicle that meets the definition of a commercial motor vehicle must have a valid CDL.

Name: *Derek Vitovich* Position: *Operations Manager*

**DRIVER QUALIFICATION REQUIREMENTS (Title 49, Code of Federal Regulations Part 391)** Driver's must meet minimum qualification requirements and each company must maintain driver qualification files for each driver.

Name: *same* Position:

**DRIVERS HOURS OF SERVICE (Title 49, Code of Federal Regulations Part 395)** Drivers must maintain logs and each company must maintain true and accurate hours of service records for each driver.

Name: *same* Position:

**CONTROLLED SUBSTANCES AND ALCOHOL TESTING (Title 49, Code of Federal Regulations Part 382 & Part 40)** Any person who drives a commercial motor vehicle requiring a CDL must be in a Controlled Substance and Alcohol Testing program that complies with the FMCSR in 49 CFR Part 382 and 49 CFR Part 40.

Name: *same* Position:

Each company will have in place a system for complying with FMCSR governing alcohol and controlled substances testing requirement (49 CFR Part 382 and 49 CFR Part 40)

**VEHICLE INSPECTION, REPAIR, AND MAINTENANCE (Title 49, Code of Federal Regulations Part 396)** Companies must ensure that each motor vehicle operated is regularly inspected, repaired, and maintained.

Name: *same* Position:

**INSURANCE REQUIREMENTS (WAC 480-15-530)** All companies must file and maintain proof of public liability and property damage insurance covering vehicles operated. (\$300,000 minimum coverage for vehicles under 10,000 pounds GVWR and \$750,000 minimum coverage for vehicles 10,000 pounds GVWR or more)

Name: *same* Position:

**CARGO INSURANCE REQUIREMENTS (WAC 480-15-550)** All companies must maintain cargo insurance coverage. (\$10,000 for household goods transported in motor vehicles under 10,000 pounds GVWR and \$20,000 for vehicles 10,000 pounds GVWR or more)

Name: *same* Position:

**OPERATIONAL RESPONSIBILITIES**

**ANNUAL REPORTS and REGULATORY FEES (WAC 480-15-480)** Companies must annually file a report of their financial operations and pay regulatory fees.

Name: Dennis G. Vitcovich

Position: Owner/Manager

**STATE OF WASHINGTON – general laws, rules and regulations:** Individuals and companies doing business in the state of Washington must comply with the regulations of local, state, and federal agencies. Please state the name and position of the person in your organization who will be responsible for ensuring compliance with the laws of the state of Washington, such as, but not limited to: Department of Labor and Industries (industrial insurance, safety, prevailing wage); Department of Licensing (vehicle and drivers licenses, business licensing, Unified Business Identifier (UBI number), fuel permits, fuel tax); Secretary of State (corporate registrations); Department of Transportation (over-size or over-weight permits); Department of Revenue and Internal Revenue Service (taxes); and Employment Security.

Name: Dennis G. Vitcovich

Position: Owner/Manager

**DECLARATION OF APPLICANT:**

*I understand that filing this application **does not** in itself constitute authority to operate as a household goods mover.*

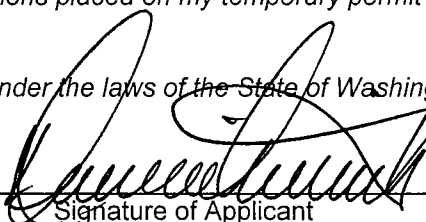
*As the applicant for a household goods permit, I understand the responsibilities of a motor carrier, and I am in compliance with all local, state, and federal regulations governing businesses, including household goods movers, in the state of Washington.*

*I understand that if the Commission grants my application as a new entrant I will be granted temporary authority to provide service as a household goods carrier on a provisional basis for at least six months. During this time, the Commission will evaluate whether I have met the criteria in WAC 480-15-330 to obtain permanent authority. I also understand that I must comply with all conditions placed on my temporary permit and that failure to do so will result in cancellation of my permit.*

*I certify or declare under penalty of perjury under the laws of the State of Washington that the information contained in this application is true and correct.*

Dennis G. Vitcovich

Print name of applicant



Signature of Applicant

6-24-03 Taenma, WA

Date & Place

**ATTACHMENT B**

**Transfer or Acquisition of Control**

Applicant is seeking one of the following - please check one:

Transfer  Acquisition of Control

Dennis G. Vitcovich

Current Name on Permit (Seller)

Dennis G. Vitcovich d.b.a. Orca Moving Systems

Current Trade Name on Permit (Seller)

PO Box 98025, Tacoma WA 98498-0025

Address (Seller)

HG-11876

253-512-0700

Permit Number

Phone Number (Seller)

Does the transfer of this permit fall under the provisions of WAC 480-15-260?  No  Yes If yes, please complete Attachment C.

Have all fines and/or penalties been paid?  No  Yes

Has the closing annual report been filed with the Commission?  No  Yes *Not applicable... same tax id. #*

A customer may file a loss or damage claim for up to nine months following a move, and up to two years for a lawsuit. Who will be responsible for handling claims filed by customers for loss and/or damage that occurred on moves taking place prior to the sale and transfer or acquisition?

**RELEASE OF AUTHORITY**

I, the seller, have sold or otherwise released interest in my household goods permit number HG-11876 to the following:

Orca Moving Systems, L.L.C.

Name of Buyer

Orca Moving Systems

Trade Name of Buyer

**We, as applicants, hereby jointly declare and affirm that all information is true to the best of our knowledge.**

*[Handwritten Signature]*

Seller's Signature

7/1/03 Lakewood, WA

Date & Location

*[Handwritten Signature]*

Buyer's Signature

7/1/03 Lakewood, WA

Date & Location

## ATTACHMENT C

### TRANSFER OR ACQUISITION OF PERMANENT HOUSEHOLD GOODS AUTHORITY UNDER EXCEPTIONS IN WAC 480-15-260

1. The Commission will grant an application for permanent authority without public notice or comment if the applicant is fit, willing, and able to provide service and the application is filed to transfer or acquire control of permanent authority for one of the following reasons (check one, if applicable):
- A partnership has dissolved due to the death, bankruptcy, or withdrawal of a partner, and that partner's interest is being transferred to one or more of the remaining partners or a spouse;
  - A shareholder in a corporation has died and that shareholder's interest is being transferred to a surviving spouse or one or more surviving shareholders;
  - A sole proprietor has died and the interest is being transferred as property of the estate;
  - An individual has ~~incorporated~~ <sup>reorganized as an LLC.</sup> and the same individual remains the majority shareholder;
  - An individual has added a partner, but the same individual remains the majority partner;
  - A corporation has dissolved and the interest is being transferred to the majority shareholder;
  - A partnership has dissolved and the interest is being transferred to the majority partner;
  - A partnership has incorporated and the partners are the majority shareholders; or
  - Ownership is being transferred from one corporation to another corporation when both are wholly owned by the same shareholders.

\*\*\*NOTE\*\*\*Documentation must be included with your application. Documentation may be in the form of a corporate resolution, partnership agreement, court order, death certificate, will or other proof of right to inherit, estate executor's statement, community property agreement or other such documentation that may support your request.

2. The Commission will grant an application for permanent authority without temporary permit operations following public notice or comment if the applicant is fit, willing, and able to provide service and the application is filed to transfer or acquire control of permanent authority for the following reason (check box, if applicable):
- Ownership or control of a permit is being transferred to any shareholder, partner, family member, employee, or other person familiar with the company's operations and the household goods moving services provided. If you check this option, please complete the following:
    - a. Has the permit been actively used by the current owner to provide household goods moving services during the last twelve-month period?     No     Yes
    - b. Explain why the transfer of ownership or control is necessary to ensure the company's economic viability:  
To protect the personal assets of the sole owner.
    - c. Describe the steps taken by the applicant and the current owner to ensure that safe operations and continuity of service to the customers are maintained: Same owner, continued operations

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 07/01/03  
 Cash Basis

**Orca Moving Systems**  
**Profit & Loss**  
 January 1 through June 1, 2003

	Jan 1 - Jun 1, 03
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Finance Charges	-39.08
Booking Commission	9,414.98
Commission Packing	10,130.55
Destination Services	125,938.69
Drayage Services	73,514.71
Labor Services	4,142.51
Misc. Services	14,281.39
Origin Services	111,772.36
Port Services	103,046.44
Storage Services	87,608.27
Uncategorized Income	424.49
<b>Total Income</b>	540,235.31
<b>Cost of Goods Sold</b>	
Claims Expense	9,970.19
Warehouse Supplies	1,278.56
Travel	872.56
<b>Direct Labor-ER Burdon</b>	
Direct Labor-SS/Med_ER Paid	8,547.77
Direct Labor-L&I ER Paid	19,894.39
Direct Labor-IRA- ER Match	1,257.00
Direct Labor-Insurance-ER Paid	8,630.77
Direct Labor-FUTA Paid	543.02
Direct Labor-SUTA Paid	2,977.05
<b>Total Direct Labor-ER Burdon</b>	41,850.00
<b>Direct Labor</b>	
Direct Labor-L&I-EE Paid	2,891.48
Direct Labor-SS/Med-EE Paid	8,547.77
Direct Labor-Fed WT	14,327.29
Direct Labor-IRA-EE portion	1,425.00
Direct Labor-Insurance-EE Paid	4,601.80
DNet-Direct Labor	91,638.04
<b>Total Direct Labor</b>	123,431.38
Lumpers-Casual Labor	19,267.78
<b>Cost of Goods Sold</b>	
<b>Truck Rental</b>	
Fleet Trailers	5,587.95
Hyster Fork Lift Rental	1,654.56
Penske Truck Rental	7,771.90
Ryder Trucks	37,430.92
<b>Total Truck Rental</b>	52,445.33
Packing Material	16,083.53
Outside Services	5,920.46
Fuel	18,599.49
Claims	1,058.27
DOT- Licenses-Permits	221.44
<b>Total Cost of Goods Sold</b>	94,328.52
<b>Total COGS</b>	290,998.99
<b>Gross Profit</b>	249,236.32



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 07/01/03  
 Cash Basis

**Orca Moving Systems**  
**Profit & Loss**  
 January 1 through June 1, 2003

	Jan 1 - Jun 1, 03
<b>Expense</b>	
Late Fees	981.03
Gifts-Customers	119.64
Building Maintenance	380.80
Advertising	782.32
Factoring Expense	9,550.75
Drug Testing-WTA	234.50
Bank Service Charges	1,270.71
CAR/TRUCK Maintenance	245.26
Cash Discounts	5,462.78
CLAIMS	1,987.23
Depreciation Expense	
Vehicle	216.52
<b>Total Depreciation Expense</b>	216.52
Dues and Subscriptions	467.40
Employee Benefits	
Tuition Reimbursement	4,623.00
<b>Total Employee Benefits</b>	4,623.00
Insurance	
Vehicle Insurance	470.96
Health Insurance	4,052.23
Commercial Insurance	16,258.16
Life Insurance	2,730.50
<b>Total Insurance</b>	23,511.85
Interest Expense	2,225.98
Licenses and Permits	1,043.36
Office Supplies	2,883.60
Payroll Expenses	
ER Labor Burdon-G&A	
G&A-L&I ER Paid	1,022.27
G&A-IRA-ER Paid	2,698.50
G&A SUTA-Paid	1,533.65
G&A FUTA-Paid	279.73
Payroll Service Charge-ADP	522.10
G&A SS/Med ER Paid	7,066.35
G&A Ins.Bene-ER Paid	8,630.77
<b>Total ER Labor Burdon-G&amp;A</b>	21,753.37
<b>Mgr Salaries</b>	
MNet-Mgr. Wages-Net Pay	56,586.63
Mgr. L&I- EE Paid	143.76
Mgr. IRA-EE portion	7,133.30
Mgr-Insurance-EE Paid	3,512.26
Mgr-SS/Med EE Paid	5,746.76
Mgr- Fed WT	10,207.81
<b>Total Mgr Salaries</b>	83,330.52
<b>Admin Salaries</b>	
ANet-Admin Wages-Net Pay	12,705.67
Admin-L&I-EE Paid	81.27
Admin- IRA-EE portion	500.00
Admin-Insurance-EE Paid	2,985.40
Admin-SS/Med-EE Paid	1,319.59
Admin Fed WT	1,232.92
<b>Total Admin Salaries</b>	18,824.85
<b>Total Payroll Expenses</b>	123,908.74
Postage and Delivery	1,652.77

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Cash Basis

**Orca Moving Systems**  
**Profit & Loss**  
January 1 through June 1, 2003

	Jan 1 - Jun 1, 03
<b>Professional Fees</b>	
Web Hosting	26.80
Legal Fees	42.00
<b>Total Professional Fees</b>	68.80
<b>Rent</b>	
Box Storage Space	2,003.25
Trailer Parking	615.00
Copier Operating Lease	1,726.30
Credit Card Machine Rental	434.65
E.B. Bradley- Building Rent	42,896.04
Misc Equipment Rental	107.92
Pitney Bowes Machine Rental	135.16
<b>Total Rent</b>	47,918.32
<b>SERVICES</b>	
Fire Alarm Testing	182.00
<b>Total SERVICES</b>	182.00
<b>TAXES</b>	
Tacoma B&O Tax	42.30
B&O Dept of Revenue WA State	3,434.99
<b>Total TAXES</b>	3,477.29
<b>Telephone</b>	
Eschelon Telecom Inc	2,233.34
Qwest	653.13
Verizon Wireless	1,966.55
Telephone - Other	222.53
<b>Total Telephone</b>	5,075.55
<b>Travel &amp; Ent- DENNIS</b>	
Air Fare	547.00
CAR RENTAL	272.61
Entertainment	1,198.99
Meals	408.93
<b>Total Travel &amp; Ent- DENNIS</b>	2,427.53
<b>Uncategorized Expenses</b>	1,802.40
<b>Utilities</b>	
Light and Power	1,151.17
Gas and Electric	360.93
Waste Management Expense	2,074.43
<b>Total Utilities</b>	3,586.53
<b>Total Expense</b>	246,086.66
<b>Net Ordinary Income</b>	3,149.66
<b>Other Income/Expense</b>	
Other Income	
Interest Income	0.68
<b>Total Other Income</b>	0.68
<b>Net Other Income</b>	0.68
<b>Net Income</b>	<u><u>3,150.34</u></u>

# ORCA MOVING SYSTEMS FLEET LIST

7/11/2003

Unit #	Year	Make	Size	VIN	Description	Bill Type	Rep. Value
1	1998	Freightliner	2-axle	1FUYYDCYB3WP934936	CLASS A	LT-Lease	
2	1999	Freightliner	24-ft	1FVABSAAK01HH65441	CLASS C, STRAIGHT	RENT	
3	2000	International	1-axle	2HSCAAHN7YCC063267	CLASS A,	LT-Lease	
4	1998	International	26-ft	1HTSDAAN3WH570441	CLASS B, STRAIGHT	LT-Lease	
5	1999	Freightliner	24-ft	1FVGHLBC5XHA11252	CLASS C, STRAIGHT	RENT	
6	1999	Utility Trailer	53- FT	1JJV32W2XF531239	ROLL DOOR	LEASE	
7	2000	Utility Trailer	48-FT	1ALSRO281PSS931301	SWING DOOR	LEASE	

UNITED STATES OF AMERICA

The State of



Washington

Secretary of State

I, **SAM REED**, Secretary of State of the State of Washington and custodian of its seal, hereby issue this

**CERTIFICATE OF FORMATION**

to

ORCA MOVING SYSTEMS, L.L.C.

A Washington Limited Liability Company. An application was filed for record in this office on the date indicated below

UBI Number: 602 266 744

Date: January 27, 2003



Given under my hand and  
the Seal of the State of  
Washington at Olympia,  
the State Capital

Sam Reed  
Secretary of State