

**WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**  
 1300 South Evergreen Park Drive SW  
 P. O. Box 47250  
 Olympia, WA 98504-7250

**COMMERCIAL FERRY APPLICATION**

Application is made in accordance with RCW 81.84 for a Certificate of Public Convenience and Necessity to operate vessels in furnishing Passenger - Freight - Excursion - Ferry Service.

**\$200.00 APPLICATION FEE MUST ACCOMPANY THIS APPLICATION.**

**Complete this application in its entirety, adding additional sheets if necessary.  
 (Must be typewritten or legibly printed)**

FOR OFFICIAL USE ONLY		
RECEPTION NO. <u>013178</u>	MAP <u>SE</u>	DATE REC'D <u>11-15-00</u>
AMOUNT \$ <u>200.00</u> (111-0268-0216-02)	INSURANCE _____	APPLIC'N NO. <u>B-78937</u>
	SAFETY INSP. CERT. _____	MOT CAR NO. <u>38239</u>
	TARIFF <u>SE</u>	
	TIME SCHEDULE <u>SE</u>	
	SHIPPER SUPPORT _____	

<p><b>INDICATE TYPE OF APPLICATION:</b> (Only one type per application)</p> <input checked="" type="checkbox"/> Original Certificate <input type="checkbox"/> Extension of Authority <input type="checkbox"/> Transfer all Authority <input type="checkbox"/> Transfer a Portion of Authority <input type="checkbox"/> Temporary Certificate <input type="checkbox"/> Lease of Certificate <input type="checkbox"/> Mortgage of Certificate <input type="checkbox"/> Acquisition of Control	<p><b>INDICATE TYPE OF SERVICE APPLYING FOR:</b></p> <input checked="" type="checkbox"/> Certificated commercial ferry -- including excursion service and/or launch service <input type="checkbox"/> Excursion service only <input type="checkbox"/> Launch service only
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1. Name of applicant Dutchman Marine, LLC ( ) Individual  
 ( ) Partnership  
 ( ) Corporation

2. Trade name Lake Washington Ferry Service

Unified Business Identifier (UBI) No. 602 070 387

3. Physical Address 10822 Rainier Avenue South  
 (City) Seattle (State) WA (Zip) 98178

Mailing Address same  
 (City) \_\_\_\_\_ (State) \_\_\_\_\_ (Zip) \_\_\_\_\_

Telephone Number ( 206 ) 854-4057 Fax Number ( 509 ) 561-8457

4. List names and addresses of all persons having an interest in the business. If a CORPORATION, give names and addresses of two principal officers, noting their titles, and indicate in which state incorporated. If a PARTNERSHIP, attach a certified copy of the partnership agreement, which sets forth the responsibility of the interested individuals.

Daniel E. Dolson  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

5. List the territory in which you wish to operate:

Please see attached.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

a. Waiver of ten-mile restriction: Are you applying for territory which would require a waiver to provide service otherwise forbidden by the ten-mile restriction in RCW 47.60.120?  Yes  No

If yes, state fully the circumstances that justify Commission grant of such a waiver.

Please see attached.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

6. Attach a map which shows in detail the proposed routes, showing clearly beginning, ending, and intermediate points to be served. Also show the routes of other carriers giving similar service into the same or neighboring territory (if known to applicant).

7. Will an attorney be representing you at the hearing? (x) Yes ( ) No

If yes, give specific attorney's name John M. Hugg

Phone No. (206) 905-3229 Address 2101 4th Avenue, Suite 2400, Seattle, WA

8. **Attach a copy of the tariff you propose using.** The tariff must contain proposed fares and rates to be assessed for service and the rules and regulations governing same. The tariff must comply with WAC 480-51-080 and the rules in the Commission's Tariff Circular No. 6 (WAC 480-149).
9. **Attach a copy of the time schedule you propose using.** The schedule must show routes, trips, times, points served, distances and available facilities. The time schedule must comply with WAC 480-51-090 of the Commission's Laws and Rules Relating to Commercial Ferry Service.
10. **List vessels which are owned (unless otherwise stated) which will be used in the proposed service:** Please see attached.

Name	Passenger Freight or Ferry Type	Power	Passenger Capacity	Freight Capacity	Owned, leased, other?
T.B.D.	Ferry	Diesel or	150	-	owned
		Natural			
		Gas			

11. **List the docks which will be used in the proposed service.** (List all facilities giving names, location, description, value if owned, and any other information of value showing the proposed service.)

Please see attached.

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12. **Complete the following financial statement:**

**FINANCIAL STATEMENT**

Cash on hand and in bank	\$ <u>50,000</u>	Notes payable	\$ <u>0</u>
Notes receivable	_____	Accounts payable	_____
Accounts receivable	_____	Other liabilities:	_____
Stocks in other companies	_____		_____
Bonds	_____		_____
Vessels (listed above)	_____		_____
Docks (listed above)	_____		_____
Machinery, tools, etc.	_____		_____
Real estate (listed below)	_____		_____
Other assets (listed below)	_____		_____
Total	\$ <u>50,000</u>	Total	\$ <u>0</u>

**A. List all Real Estate as to location and value (List here only such property as cannot be listed under Item 10.**

<u>Not Applicable</u>	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____

**B. List total "Other Assets" mentioned above:**

<u>Not Applicable</u>	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____

**13. List conditions that exist which would justify the granting of a Certificate of Public Convenience and Necessity:**

Please see attached.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**14. List names and addresses of all persons, firms, or corporations now furnishing similar service between any of the points or along any portion of the route proposed to be served:**

There is no similar service

being provided on Lake Washington.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**15. State applicant's prior experience, if any, in providing commercial ferry service:**

Please see attached.

\_\_\_\_\_

\_\_\_\_\_

16. All applicants must attach separate sheets containing the following information:
- a. Pro forma financial statement of operations (projections of incomes and expenses for first year of operation).
  - b. Ridership and revenue forecasts.
  - c. The cost of service for the proposed operation.
  - d. An estimate of the cost of the assets to be used in providing service.

17. If certificate is granted, carrier will begin operations within 365 days of that grant.

18. If this is a transfer application, you must:

- ▶ Complete attachment A.
- ▶ If this application is for transfer of a portion of certificated authority, attach document showing clearly authority to be transferred and a document showing clearly the authority to be retained.

If this is a transfer through acquisition of control of the stock, you must:

- ▶ Attach a copy of the corporate minutes authorizing such transfer.

If this is an application for a temporary certificate you must:

- ▶ attach proof of insurance
- ▶ attach statements from potential customers showing immediate and urgent need for service
- ▶ attach proof that all vessels to be operated under the temporary are inspected and found to be safe and seaworthy

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The applicant certifies he/she is familiar with the provisions of Chapter 81.84 RCW and Chapter 480-51 WAC, Laws and Rules of the Washington Utilities and Transportation Commission, governing the operation of vessels and ferries upon the waters of the state of Washington. Applicant further certifies that vessels operated under Certificates of Public Convenience and Necessity are in no way released from the necessity of observing all Federal and State laws providing for the registration of vessels, the observance of navigation and maritime rules and regulations, and other matters subject to Federal or State enactments.

Applicant affirms that its operations shall be at all times within the provisions of such acts, and requests the Washington Utilities and Transportation Commission to make its order granting a Certificate of Public Convenience and Necessity as provided in chapter 81.84 RCW and Chapter 480-51 WAC.

The applicant swears or affirms that he/she has read the foregoing application and knows the contents; that the same is true of his/her own knowledge, except as to matters which are therein stated on information or belief, and as to those matters he/she believes them to be true.

*Dante E. Dalmonte* MEMBER  
Signature of Applicant

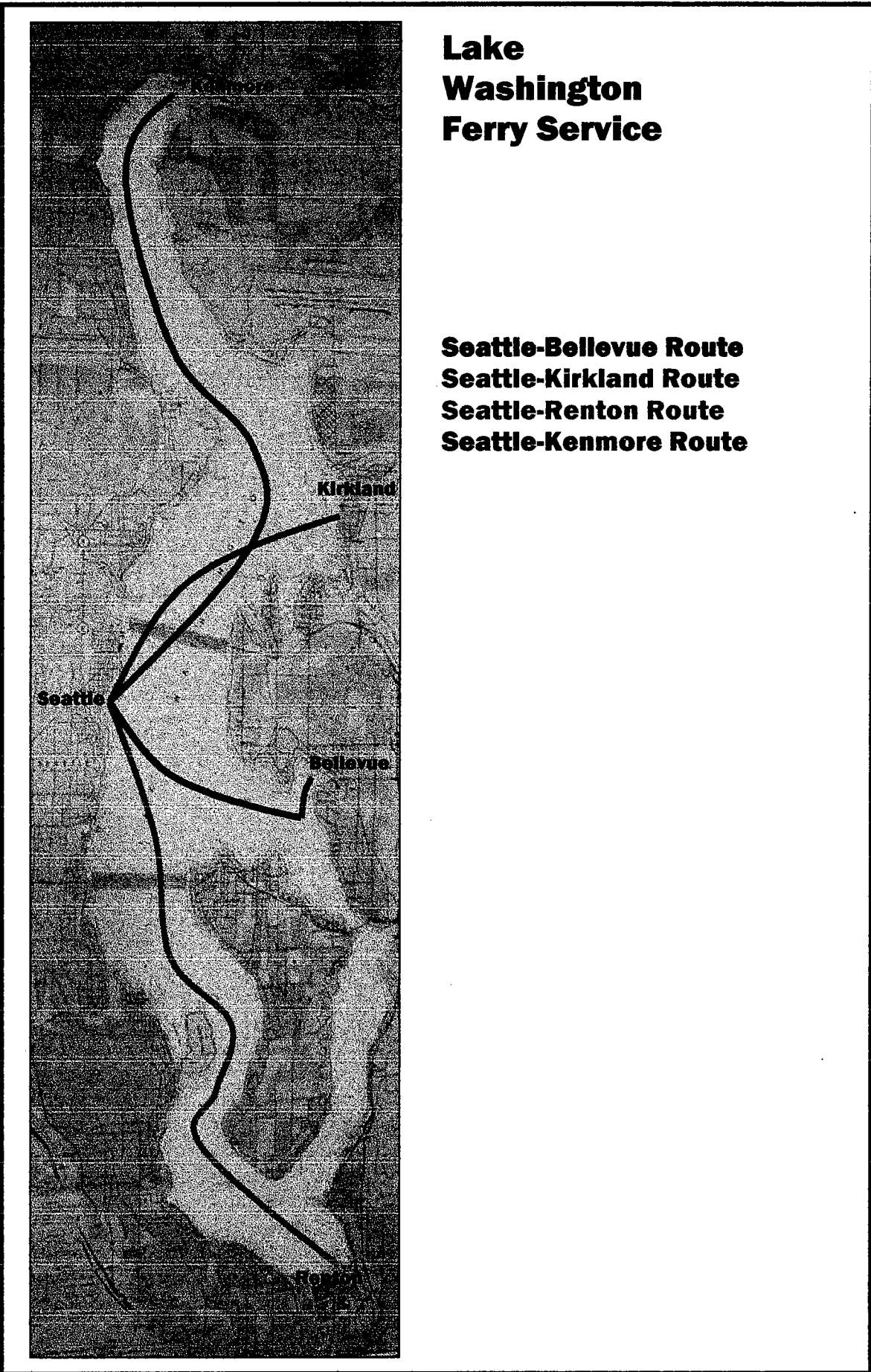
11/13/00  
Date

5. Passenger ferry service across Lake Washington between Bellevue and Seattle, Seattle and Kirkland, Renton and Seattle, and Kenmore and Seattle.

5a. Washington State Ferries has previously indicated it has no interest in operating ferry service on Lake Washington. With the recent passage of voter initiative 695, there were large cuts in the operating budget for Washington State Ferries, leaving it with fewer resources to implement new services. Additionally, traffic congestion will be reduced because with passenger ferry ridership fewer people will drive cars to work. This reduction in the number of cars on our roadways will also improve air quality due to a reduction in automobile emissions. Finally, our service will not impede in any way the revenues of the Washington State Ferry System. The markets and areas of service of the Washington State Ferries and Dutchman Marine are completely independent.

**Lake  
Washington  
Ferry Service**

- Seattle-Bellevue Route**
- Seattle-Kirkland Route**
- Seattle-Renton Route**
- Seattle-Kenmore Route**





Tariff No. 1

Of

Dutchman Marine LLC

Operating Under Trade Name of

Lake Washington Ferry Service

Certificate No. —Pending—

NAMING FARES FOR  
COMMERCIAL FERRY SERVICE

In the following described territory:

Between  
Seattle and Bellevue

Issued by:

Daniel Dolson, President  
10822 Rainier Ave South  
Seattle, WA 98178  
206 854 4057

Issued Date: 13 Nov 00

Effective Date: 01 Feb 2002

## Tariff Rules

1. Single tickets cover one-way passage.
2. Monthly passes will be sold for \$179, allowing unlimited ridership on any vessel by the holder of the pass during the month for which it was purchased. This amounts to a discount of approximately 19% for five-day-per-week riders.
3. Children 5 years old or younger are not charged a fare.
4. Individual one-way tickets will be valid for 6 months from the date of purchase. Monthly passes are good only for the calendar month and year for which they were purchased.
5. Refunds will be issued for unused one-way tickets for the face value of the ticket only.
6. Bicycles are allowed aboard free of charge.
7. Passengers carrying baggage not exceeding seventy (70) pounds for each paid fare will not be charged a fee. Any baggage in excess of seventy (70) pounds per person will be charged an additional \$3. No passenger may bring baggage in excess of one hundred (100) pounds aboard the vessel.
8. Carrier will not be liable for delays caused by accidents, breakdowns, storms, dense vessel traffic, or other conditions beyond its control. Though every reasonable effort will be made to meet the published time schedule, the carrier makes no guarantee to arrive at or depart from any point at any specific time.
9. Carrier reserves the right to refuse to transport persons who are under the influence of alcohol or drugs, or who are incapable of taking care of themselves, or whose condition, conduct or behavior may be objectionable to other passengers. The carrier reserves the right to refuse carriage of any materials considered unsafe or not in the best interest of the passengers.
10. Dogs, cats, and other animals will be carried under the following conditions:  
Dogs traveling with visually impaired passengers will be carried free of charge. Dogs must be on a leash under the control of its owner at all times. All other animals must be either caged or crated. The owner of the animal is liable for any injury or damage the animal causes while aboard the vessel.

## Passenger Fare Schedule

The fare applies to single person one-way fares.

	Seattle	Bellevue
Seattle	--	\$5
Bellevue	\$5	--

Time Schedule

Of

Dutchman Marine LLC

Certificate No. —Pending—

Operating Under Trade Name of

Lake Washington Ferry Service

FURNISHING  
COMMERCIAL FERRY SERVICE

In the following described territory:

Between  
Seattle and Bellevue

With Terminals at

Madison Park Dock  
Meydenbauer Bay

Issued Date: 13 Nov 00

Effective Date: 01 Feb 2002

Issued by:

Daniel Dolson, President  
10822 Rainier Ave South  
Seattle, WA 98178  
206 854 4057

# Lake Washington Ferry Service

## Schedule for Year 1

BOAT	SEATTLE-BELLEVUE ROUTE				DISTANCE IN STATUTE MILES
	ARRIVE SEATTLE	DEPART SEATTLE	ARRIVE BELLEVUE	DEPART BELLEVUE	
1				6:00	
2		6:00	6:18	6:20	4.14
1	6:18	6:20	6:38	6:40	4.14
2	6:38	6:40	6:58	7:00	4.14
1	6:58	7:00	7:18	7:20	4.14
2	7:18	7:20	7:38	7:40	4.14
1	7:38	7:40	7:58	8:00	4.14
2	7:58	8:00	8:18	8:20	4.14
1	8:18	8:20	8:38	8:40	4.14
2	8:38	8:40	8:58	9:00	4.14
1	8:58	9:00	9:18	9:20	4.14
2	9:18	9:20	9:38	9:40	4.14
1	9:38	9:40	9:58	10:00	4.14
2	9:58	10:00	10:18	10:20	4.14
1	10:18	10:20	10:38	10:40	4.14
2	10:38	10:40	10:58	11:00	4.14
1	10:58	11:00	11:18	11:20	4.14
2	11:18	11:20	11:38	11:40	4.14
1	11:38	11:40	11:58	12:00	4.14
2	11:58	12:00	12:18	12:20	4.14
1	12:18	12:20	12:38	12:40	4.14
2	12:38	12:40	12:58	13:00	4.14
1	12:58	13:00	13:18	13:20	4.14
2	13:18	13:20	13:38	13:40	4.14
1	13:38	13:40	13:58	14:00	4.14
2	13:58	14:00	14:18	14:20	4.14
1	14:18	14:20	14:38	14:40	4.14
2	14:38	14:40	14:58	15:00	4.14
1	14:58	15:00	15:18	15:20	4.14
2	15:18	15:20	15:38	15:40	4.14
1	15:38	15:40	15:58	16:00	4.14
2	15:58	16:00	16:18	16:20	4.14
1	16:18	16:20	16:38	16:40	4.14
2	16:38	16:40	16:58	17:00	4.14
1	16:58	17:00	17:18	17:20	4.14
2	17:18	17:20	17:38	17:40	4.14
1	17:38	17:40	17:58	18:00	4.14
2	17:58	18:00	18:18	18:20	4.14
1	18:18	18:20	18:38	18:40	4.14
2	18:38	18:40	18:58	19:00	4.14
1	18:58	19:00	19:18	19:20	4.14
2	19:18	19:20	19:38	19:40	4.14

**Lake Washington Ferry Service**

**Schedule for Year 1**

1	19:38	19:40	19:58	20:00	4.14
2	19:58	20:00	20:18	20:20	4.14
1	20:18	20:20	20:38	20:40	4.14
2	20:38	20:40	20:58	21:00	4.14
1	20:58	21:00	21:18	21:20	4.14
2	21:18	21:20	21:38	21:40	4.14
1	21:38	21:40	21:58	22:00	4.14
2	21:58	22:00	22:18		4.14
1	22:18				4.14

10. Dutchman is entertaining bids from various shipyards to build the requisite vessels conditioned upon receipt of the certificate of public convenience and necessity for desired routes.

11. Proposed Docks:

- A. Madison Park Dock, owned by Seattle Parks and Recreation Department and utilized as a ferry dock until 1950. Located at the eastern end of Madison Street, Seattle. The dock is designated as a public access dock.
- B. Bellevue – city owned dock located at Meydenbauer Bay.
- C. Kirkland has two potential docks available for passenger ferry service; the Marina Park commercial tour boat dock and the Kirkland public launch dock.
- D. The existing boat dock at the Southport development in Renton.
- E. Kenmore – a dock is to be built under a permit issued to Lakepointe development for passenger public access.



13. The best answer to the Seattle area's transportation needs lies not in further developing any single mode of transportation but in developing many alternative modes. This idea has wide and growing acceptance among traffic professionals and public officials.

Traffic across and around Lake Washington is not likely to decrease in the foreseeable future, nor does it seem likely that new bridges will be built or existing bridges expanded in the next decade.

One part of the solution is to offer passenger ferry service across the lake. The City of Seattle is supportive. It has acquired commercial marine facilities on Meydenbauer Bay specifically to connect its downtown area, three blocks distant, to Lake Washington. Downtown Seattle is less than four miles from Lake Washington. A passenger ferry connecting Bellevue to Seattle would serve both cities.

The City of Kirkland has built two docks for commercial vessels and is interested in opening a route with Seattle in order to make it easier for tourists and local shoppers and diners to get to downtown Kirkland.

Three major commercial centers are being planned or developed on Lake Washington's shores: Southport in Renton, Lakepointe in Kenmore and Port Quindall. The Southport developers – SECO and Wright Runstad – have both registered strong support for having passenger ferry service at Southport as a convenient and necessary mode of transportation for their commercial and residential tenants and visitors. Boeing has registered the same level of support, seeing passenger ferry service as a good alternative mode of commuting for many of its 13,000 employees in the immediate Southport area. The City of Renton, which has invested substantially in improvements in its nearby downtown, is prepared to support the proposed passenger ferry service with a bus shuttle between the Southport dock and downtown Renton.

Likewise, the City of Kenmore and the developer of Lakepointe have expressed interest in having a passenger ferry service as a means of providing alternative transportation for their residents, tenants, and visitors.

While the proposed passenger ferry service cannot resolve the traffic problems associated with Lake Washington, it can play a part in reducing the problem by offering an alternative mode of transportation for many thousands of people whose residences and/or workplaces are near the lake. It will also make it possible for lakefront commercial centers such as Southport, Lakepointe, Carillon Point and Port Quindall, not to mention downtown Bellevue and downtown Kirkland to attract some of their visitors without further adding to road congestion.

Passenger ferry service on Lake Washington has become a convenient and necessary mode of transportation.

15. Executives of the company are maritime industry professionals with over 40 years combined experience in marine operations. This experience includes establishing passenger ferry operations and local merchant vessel management. We have directed numerous maritime operations and are experienced in both administrative and operational aspects.

— **Lake Washington Ferry Service**  
**Pro Forma Financial Statements for Year 1**

**Projected Income and Expense**

**REVENUE**

Fares	2,435,861	
Total Revenue		2,435,861

**EXPENSE**

**Vessel Expenses**

Repair and maintenance	100,000	
Vessel docking fees	18,000	
Supplies and safety	26,000	
Fuel and oil	560,640	
Insurance	119,000	
Crew labor	742,053	
Drug testing	850	
Uniforms	11,000	

**Non-vessel Expenses**

Office supplies	6,500	
Dock supplies	1,000	
Telephone	7,200	
Advertising/Marketing	100,000	
Office rent	25,000	
Utilities	332	
Professional fees	35,000	
Disposal expense	11,000	
Dues and subscriptions	500	
Taxes and license	1,000	
Miscellaneous	1,500	
Vehicle expense	14,000	
Salaries	261,300	
Payments on loans (10%, 15 year, 90% LTV)	348,172	
Shuttle bus (2)	390,160	
Total Expenses		<u>2,780,207</u>
Profit/(Loss)		(344,346)

Lake Washington Ferry Service  
Pro Forma Financial Statements for Year 1

Ridership and Revenue Forecast

Destination	Notes/Season	Upper Bound Total Daily Boardings	Lower Bound Total Daily Boardings	Daily Revenue @ \$5/boarding (Upper Bound)	Daily Revenue @ \$5/boarding (Lower Bound)	# of days per year	Annual Revenue (Lower bound)	Annual Revenue (Upper Bound)	Annual Revenue (Average)	Average Annual Ridership
Seattle	Weekday Summer	1,380	736	\$ 6,900.55	\$ 3,680.29	82	\$ 301,784.07	\$ 565,845.13	\$ 433,814.60	86,763
Seattle	Weekend Summer	1,115	595	\$ 5,574.29	\$ 2,972.96	37	\$ 109,999.34	\$ 206,248.77	\$ 158,124.05	31,625
Seattle	Weekday Winter	1,217	649	\$ 6,084.37	\$ 3,245.00	172	\$ 558,139.22	\$ 1,046,511.03	\$ 802,325.12	160,465
Seattle	Weekend Winter	1,043	556	\$ 5,216.42	\$ 2,782.09	74	\$ 205,874.89	\$ 386,015.41	\$ 295,945.15	59,189
Bellevue	Weekday Summer	624	333	\$ 3,118.00	\$ 1,662.93	82	\$ 136,360.59	\$ 255,676.11	\$ 196,018.35	39,204
Bellevue	Weekend Summer	439	234	\$ 2,196.47	\$ 1,171.45	37	\$ 43,343.72	\$ 81,269.47	\$ 62,306.60	12,461
Bellevue	Weekday Winter	552	294	\$ 2,760.23	\$ 1,472.12	172	\$ 253,205.50	\$ 474,760.30	\$ 363,982.90	72,797
Bellevue	Weekend Winter	435	232	\$ 2,174.11	\$ 1,159.52	74	\$ 85,804.70	\$ 160,883.81	\$ 123,344.26	24,669
<b>TOTALS</b>							\$ 1,694,512.02	\$ 3,177,210.04	\$ 2,435,861.03	487,172

**Lake Washington Ferry Service  
Pro Forma Financial Statements for Year 1**

**Cost of Assets**

Vessel #1	\$ 1,500,000.00
Vessel #2	\$ 1,500,000.00
<hr/>	
Total Vessel	
Acquisition Costs	\$ 3,000,000.00

PASSENGER SERVICE on Lake Washington between Bellevue and Seattle, Seattle and Kirkland, Renton and Seattle, and Kenmore and Seattle.

NOTE: Waiver of ten-mile restriction: This application includes a request to provide service otherwise forbidden by the ten-mile restriction in RCW 47.60.120.