

1 matter, recognizes that the sales proceeds include not only the current value of the  
2 directory publishing business that was transferred to an unregulated affiliate in  
3 1984, ~~but~~. ~~The sale~~ also ~~includes~~ other lines of business that were developed in  
4 unregulated subsidiaries separate from Qwest's local exchange business and its  
5 ratepayers. In particular, I refer to the portion of the sale connected with 1) LCI;  
6 2) the NewVentures/Internet lines of business; 3) secondary directories; and 4);  
7 non-Qwest listings in primary directories. I explain each of these in detail below.  
8 Identifying and removing that portion of the gain associated with these items  
9 leaves the gain associated with that portion of the sale that is arguably subject to  
10 sharing between ratepayers and customers, recognizing the balancing of interests  
11 required in this exercise. The gain calculation then determines the portion of this  
12 remaining gain allocable to the Washington jurisdiction. Using this figure, as set  
13 forth in Confidential Exhibit TAJ-2C, I then propose a specific disposition of this  
14 gain that fairly and effectively balances ratepayer and shareholder interests.

15 **Q. WHY DO THE RATEPAYERS HAVE A CLAIM OVER ONLY A**  
16 **PORTION OF THE SALE PROCEEDS?**

17 A. Any ratepayer interest in the value of the directory publishing business is based  
18 on the Commission's recognition that, prior to 1984, publishing revenues and  
19 expenses were a part of Qwest's (the Company's) results of operation for  
20 regulatory purposes, which the Commission described as a "regulatory asset" of  
21 the Company. Since 1989 in Washington, directory revenue imputation has  
22 served as a mechanism by which the Company's operating results are restated to  
23 reflect earnings as if the Yellow Pages directory business had not been transferred  
24 to an affiliate in 1984. As this Commission has held, "[I]mputation is the  
25 ascription or attribution of income, not recorded otherwise on any of USWC's