# **BEFORE THE WASHINGTON STATE**

### UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,	) ) )
Complainant,	)
V.	) DOCKET UE-100749
PACIFICORP D/B/A PACIFIC	)
POWER & LIGHT COMPANY,	)
Respondent.	)

# EXHIBIT NO.\_\_(MPG-2)

# **QUALIFICATIONS OF MICHAEL P. GORMAN**

October 5, 2010

# Michael P. Gorman Qualifications

1	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
2	А.	Michael Gorman. My business address is 16690 Swingley Ridge Road, Suite 140,
3		Chesterfield, MO 63017.
4	Q.	PLEASE STATE YOUR OCCUPATION.
5	<b>A.</b>	I am a consultant in the field of public utility regulation and a Managing Principal with
6		Brubaker & Associates, Inc., energy, economic and regulatory consultants.
7	Q.	PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND WORK
8		EXPERIENCE.
9	A.	In 1983 I received a Bachelors of Science Degree in Electrical Engineering from
9	Α.	In 1985 I received a Bachelors of Science Degree in Electrical Engineering from
10		Southern Illinois University, and in 1986, I received a Masters Degree in Business
11		Administration with a concentration in Finance from the University of Illinois at
12		Springfield. I have also completed several graduate level economics courses.
13		In August of 1983, I accepted an analyst position with the Illinois Commerce
14		Commission ("ICC"). In this position, I performed a variety of analyses for both formal
15		and informal investigations before the ICC, including: marginal cost of energy, central
16		dispatch, avoided cost of energy, annual system production costs, and working capital. In
17		October of 1986, I was promoted to the position of Senior Analyst. In this position, I
18		assumed the additional responsibilities of technical leader on projects, and my areas of
19		responsibility were expanded to include utility financial modeling and financial analyses.
20		In 1987, I was promoted to Director of the Financial Analysis Department. In this
21		position, I was responsible for all financial analyses conducted by the staff. Among other
22		things, I conducted analyses and sponsored testimony before the ICC on rate of return,

financial integrity, financial modeling and related issues. I also supervised the
 development of all Staff analyses and testimony on these same issues. In addition, I
 supervised the Staff's review and recommendations to the Commission concerning utility
 plans to issue debt and equity securities.

5 In August of 1989, I accepted a position with Merrill-Lynch as a financial 6 consultant. After receiving all required securities licenses, I worked with individual 7 investors and small businesses in evaluating and selecting investments suitable to their 8 requirements.

9 In September of 1990, I accepted a position with Drazen-Brubaker & Associates, 10 Inc. In April 1995, the firm of Brubaker & Associates, Inc. ("BAI") was formed. It 11 includes most of the former DBA principals and Staff. Since 1990, I have performed 12 various analyses and sponsored testimony on cost of capital, cost/benefits of utility 13 mergers and acquisitions, utility reorganizations, level of operating expenses and rate 14 base, cost of service studies, and analyses relating industrial jobs and economic develop-15 ment. I also participated in a study used to revise the financial policy for the municipal 16 utility in Kansas City, Kansas.

At BAI, I also have extensive experience working with large energy users to distribute and critically evaluate responses to requests for proposals ("RFPs") for electric, steam, and gas energy supply from competitive energy suppliers. These analyses include the evaluation of gas supply and delivery charges, cogeneration and/or combined cycle unit feasibility studies, and the evaluation of third-party asset/supply management agreements. I have also analyzed commodity pricing indices and forward pricing methods for third party supply agreements, and have also conducted regional electric 1 market price forecasts.

2

3

In addition to our main office in St. Louis, the firm also has branch offices in Phoenix, Arizona and Corpus Christi, Texas.

#### 4 Q. HAVE YOU EVER TESTIFIED BEFORE A REGULATORY BODY?

5 A. Yes. I have sponsored testimony on cost of capital, revenue requirements, cost of service 6 and other issues before the Federal Energy Regulatory Commission and numerous state 7 regulatory commissions including: Arkansas, Arizona, California, Colorado, Delaware, 8 Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Louisiana, Michigan, Missouri, 9 Montana, New Jersey, New Mexico, New York, North Carolina, Oklahoma, Oregon, 10 South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, 11 Wisconsin, Wyoming, and before the provincial regulatory boards in Alberta and Nova 12 Scotia, Canada. I have also sponsored testimony before the Board of Public Utilities in 13 Kansas City, Kansas; presented rate setting position reports to the regulatory board of the 14 municipal utility in Austin, Texas, and Salt River Project, Arizona, on behalf of industrial 15 customers; and negotiated rate disputes for industrial customers of the Municipal Electric 16 Authority of Georgia in the LaGrange, Georgia district.

# 17Q.PLEASE DESCRIBE ANY PROFESSIONAL REGISTRATIONS OR18ORGANIZATIONS TO WHICH YOU BELONG.

19 A. I earned the designation of Chartered Financial Analyst ("CFA") from the CFA Institute.

20 The CFA charter was awarded after successfully completing three examinations which

- 21 covered the subject areas of financial accounting, economics, fixed income and equity
- 22 valuation and professional and ethical conduct. I am a member of the CFA Institute's

23 Financial Analyst Society.