

1 *minimum CLEC market share.* Table B in Mr. Teitzel's testimony identifies the
2 minimum CLEC market share on a geographic and statewide basis.

3 On a statewide aggregate basis, the minimum market share for CLEC basic
4 business services in Qwest territory is 17%. When viewed geographically, CLEC
5 minimum market share ranges from 7% to 22%. Qwest also provided an analysis
6 of the underlying data at the exchange level in Confidential Attachments F1 and
7 F2 to the Petition.

8 **Q. WHAT EVIDENCE DOES QWEST PROVIDE REGARDING GROWTH**
9 **IN MARKET SHARE?**

10 A. A comparison of year-end 2001 and 2002 data demonstrates a significant overall
11 positive growth trend in CLEC market share.¹³ I also provide further detail
12 regarding the growth of CLEC use of wholesale services in Confidential Exhibit
13 MSR-5C.¹⁴

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Service	12/31/01	12/31/02	% Change
Business UNE-P	31,245	45,168	45%
Business Resale	12,287	7,275	(41%)
Subtotal	43,532	52,443	20%
Unbundled Loops	35,337	51,576	46%
Total	78,876 78,869	104,019	32%

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¹³ The 32% increase in this table reflects only the percentage increase in the aggregate number of UNE-P, resold services, and unbundled loops from 12/31/01 to 12/31/02. Actual increase in CLEC market share is slightly higher, or 36%, based on an increase in minimum CLEC market share from 12/31/01 to 12/31/02 of 12.5% to 17%.

¹⁴ Confidential Exhibit MSR-5C is also Attachment B to Qwest's Petition.