

**Docket No. TC-170883 - Vol. I**

**Beeline Tours Ltd. v. Brar**

**November 2, 2017**



**206.287.9066 | 800.846.6989**

1325 Fourth Avenue, Suite 1840, Seattle, Washington 98101

[www.buellrealtime.com](http://www.buellrealtime.com)

email: [info@buellrealtime.com](mailto:info@buellrealtime.com)





BEFORE THE WASHINGTON  
UTILITIES AND TRANSPORTATION COMMISSION

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BEELINE TOURS LTD. d/b/a )  
 SEATTLE EXPRESS )  
 )DOCKET TC-170883  
 Complainant, )  
 )  
 v. )  
 )  
 BHUPINDER SINGH BRAR )  
 d/b/a BRAR AIRPORT )  
 TOWNCAR SERVICE, )  
 )  
 Respondent. )

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BRIEF ADJUDICATIVE PROCEEDING, VOLUME I  
 Pages 1-72  
 ADMINISTRATIVE LAW JUDGES RAYNE PEARSON AND  
 LAURA CHARTOFF

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November 2, 2017

1:00 p.m.

Washington Utilities and Transportation Commission  
1300 South Evergreen Park Drive SW  
Olympia, Washington 98504

REPORTED BY: TAYLER GARLINGHOUSE, CCR 3358

Buell Realtime Reporting, LLC  
1325 Fourth Avenue  
Suite 1840  
Seattle, Washington 98101  
(206) 287-9066 | Seattle  
(360) 534-9066 | Olympia  
(800) 846-6989 | National  
www.buellrealtime.com

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A P P E A R A N C E S

ADMINISTRATIVE LAW JUDGES:

RAYNE PEARSON  
LAURA CHARTOFF  
Washington Utilities and  
Transportation Commission  
1300 South Evergreen Park Drive SW  
Olympia, Washington 98154  
(360) 664-1160

FOR SEATTLE EXPRESS:

BLAIR I. FASSBURG  
Williams, Kastner & Gibbs PLLC  
601 Union Street, Suite 4100  
Seattle, Washington 98101  
(206) 628-6600  
bfassburg@williamskastner.com

FOR BRAR AIRPORT TOWNCAR SERVICE:

BHUPINDER SINGH BRAR

ALSO PRESENT:

MICHAEL ROGERS  
MATTHEW SCHMER

\* \* \* \* \*

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1 OLYMPIA, WASHINGTON; NOVEMBER 2, 2017

2 1:00 P.M.

3 --o0o--

4  
5 P R O C E E D I N G S

6 JUDGE CHARTOFF: Good afternoon. Today is  
7 Thursday, November 2, 2017, at 1:00 p.m., and we're here  
8 today for a brief adjudicative proceeding in Docket  
9 TC-170883, which is a formal complaint filed by Beeline  
10 Tours, doing business as Seattle Express against  
11 Bhupinder Singh Brar, d/b/a Brar Airport Towncar  
12 Service.

13 My name is Laura Chartoff. I am an  
14 administrative law judge with the Utilities and  
15 Transportation Commission. I am co-presiding today with  
16 Judge Pearson who will be presiding over the portions of  
17 the hearing dealing with witness testimony.

18 Because the complainant bears the burden of  
19 proof, Beeline's witnesses will testify first and then  
20 we will hear from any witnesses from Brar Airport  
21 Towncar.

22 Let's start by taking short appearances.  
23 Please state your name and who you represent for the  
24 record.

25 MR. FASSBURG: Good afternoon. Blair

1 Fassburg with Williams Kastner, and Dave Wiley will also  
2 be joining via the bridge line today, although I don't  
3 know if he's going to chime in. Here today on behalf of  
4 Beeline Tours. With me today also are Michael Rogers  
5 and Matt --

6 And I'm sorry, Matt, I forgot your last  
7 name.

8 MR. SCHMER: Schmer.

9 MR. FASSBURG: Schmer.

10 MR. BRAR: Bhupinder Singh, I'm the only  
11 one.

12 JUDGE PEARSON: Is your last name --

13 MR. BRAR: Brar.

14 JUDGE PEARSON: It is Brar, okay.

15 MR. BRAR: Yes, B-r-a-r.

16 JUDGE CHARTOFF: Okay. Mr. Fassburg, if you  
17 have an opening statement, you may make it now.

18 MR. FASSBURG: Sure. I will make a brief  
19 statement. Beeline Tours filed this complaint against  
20 Bhupinder Brar because it is -- Beeline is an auto  
21 transportation company with a certificate and authority  
22 to provide auto transportation service between hotels in  
23 SeaTac, Washington, and the cruise terminals. They were  
24 under the impression and investigated and believed based  
25 on that investigation that, in fact, Brar Airport

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1 Towncar Service, which is the d/b/a of Bhupinder Brar,  
2 is providing auto transportation service from at least  
3 one hotel in SeaTac, Washington, and the cruise piers.

4           Because Bhupinder Brar holds a certificate  
5 to provide charter and excursion service in Washington,  
6 we believe they are subject to the jurisdiction of the  
7 UTC, and so Beeline filed this formal complaint in order  
8 to seek a remedy, which it hopes ultimately will be a  
9 cease and desist order against Brar, preventing them  
10 from providing further auto transportation service.

11 Thank you.

12           JUDGE CHARTOFF: So go ahead and call your  
13 first witness.

14           MR. FASSBURG: Okay. We will call Michael  
15 Rogers.

16

17 MICHAEL ROGERS,                   witness herein, having been  
18                                       first duly sworn on oath,  
19                                       was examined and testified  
20                                       as follows:

21

22           JUDGE CHARTOFF: Please be seated.

23        /////

24        /////

25        /////



1 E X A M I N A T I O N

2 BY MR. FASSBURG:

3 Q. Will you please state your full legal name.

4 A. Michael Martin Rogers.

5 Q. And will you spell your last name.

6 A. R-o-g-e-r-s.

7 Q. Mr. Rogers, will you please state your  
8 occupation and affiliation with Beeline Tours?

9 A. I am the owner of Beeline Charters & Tours and  
10 the CEO as well.

11 Q. And what is Beeline Charters & Tours?

12 A. It's a charter excursion company providing  
13 charter and excursion service for -- out of Seattle,  
14 Washington.

15 Q. Do you also provide auto transportation service?

16 A. Yes, we also have a company that we purchased a  
17 year and a half ago that provides auto trans under the  
18 name Seattle Express.

19 Q. Now, based on what you just said and to clarify  
20 for the record, do I understand correctly that Beeline  
21 Tours purchased another company which held an auto  
22 transportation certificate?

23 A. That's correct.

24 Q. Can you describe for the Commission why you  
25 purchased a company that had an auto transportation

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1 certificate?

2 A. Sure. We identified Seattle Express as a great  
3 complement to our current Beeline Charters & Tours to  
4 our charter and excursion permit. We -- working with  
5 Matt, the previous owner of Seattle Express, we became  
6 familiar with his business and noticed how it  
7 complemented what we were doing and the equipment that  
8 we had to help service his growing business. So that  
9 was the main driver of the acquisition.

10 Q. Did you believe there was value in holding a  
11 certificate of public convenience and necessity to  
12 provide auto transportation service?

13 A. Yes, we paid a lot of money for that actually.

14 Q. Okay. And the certificate that had been issued  
15 to Seattle Express, has that now been transferred to  
16 Beeline Tours?

17 A. Yes, it has.

18 Q. Okay. So just for the record, will you please  
19 read from your certificate the certificate of authority  
20 Beeline holds?

21 A. (As read) For passenger service between hotels  
22 and the city of Renton, Pike Place Market, and downtown  
23 Seattle. Passenger service between hotels in the city  
24 of SeaTac, Southcenter Mall, Pike Place Market, and the  
25 cruise terminals, Pier 66 and 91. Passenger service

1 between hotels in the city of Tukwila, Southcenter, Pike  
2 Place, and the cruise ship terminals, Pier 66 and Pier  
3 91. Passenger service from hotels in the cities of  
4 Tukwila or SeaTac to the SeaTac Airport with the  
5 required immediate stop at the cruise terminal, Pier 66  
6 or Pier 91, on a single ticket fare.

7 Q. Now, is part of the reason that you wanted to  
8 acquire that certificate because you understood that  
9 there would be some level of exclusivity in providing  
10 auto transportation service in the territories  
11 described?

12 A. Absolutely, that was the main value that we  
13 purchased when we bought Seattle Express.

14 Q. After you acquired Seattle Express and had that  
15 certificate transferred to Beeline, did you learn that  
16 there were companies operating within the certificate  
17 territory that did not have auto transportation  
18 certificates?

19 A. I did.

20 Q. Can you please describe for us how you came to  
21 know about Brar Airport Towncar Service?

22 A. Initially, Matt Schmer, my other previous owner  
23 and my operations manager for Seattle Express, informed  
24 me that, you know, there's companies operating,  
25 providing passenger -- scheduled passenger

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1 transportation service out of Red Lion -- excuse me, not  
2 Red Lion, Red Roof in SeaTac. And so that's how I  
3 initially became aware of the company.

4 Q. Okay. So if I understood correctly, it was your  
5 understanding from Matt that Brar was providing  
6 scheduled passenger service from a hotel in SeaTac,  
7 Washington to the cruise piers?

8 A. Correct.

9 Q. And did you do anything to more fully develop  
10 your understanding of what Brar was doing?

11 A. I did, yes. I wanted to fully understand what  
12 he was providing, so I called the Red Roof Inn and asked  
13 them if they provided shuttle service to the cruise  
14 piers and they said they did. I asked them how much it  
15 was, and they gave me a price of \$15, and I asked them  
16 when it departed, and they said 11:00 a.m. Then I  
17 proceeded to make a reservation, they told me to  
18 arrive -- be in the lobby at 10:45 a.m., and then I got  
19 onto the shuttle along with a lot of other guests and  
20 was dropped off at Pier 66.

21 Q. Now, when you actually went and took that trip  
22 yourself, do you recall when that occurred?

23 A. I believe it was August 16th or August 19th.  
24 Somewhere in the middle of August 2017.

25 Q. Okay. So just a couple of months ago?

1 A. Yep.

2 Q. When you went to the Red Roof Inn, did they have  
3 any information available about Brar's services there in  
4 the hotel?

5 A. Yeah, I did notice while I was waiting for -- to  
6 be picked up that there was a brochure advertising their  
7 service and which I had took.

8 Q. What I've previously marked as Exhibit MR-4 in  
9 this docket, if you'll turn to that.

10 JUDGE PEARSON: Can we have a copy of that  
11 up here?

12 MR. FASSBURG: Sure. Your Honor, did I  
13 leave the notebook --

14 JUDGE PEARSON: Oh, I took the binder, and I  
15 left it in my office.

16 MR. FASSBURG: Okay.

17 JUDGE PEARSON: Okay. So let's just take a  
18 quick break, and I'll go grab that. I'm sorry about  
19 that.

20 (Pause in the proceedings.)

21 JUDGE PEARSON: Let's be back on the record.  
22 And I'm sorry, I forgot these were in the same binder.

23 MR. FASSBURG: Yeah, I know that's  
24 confusing. We did that just so I wouldn't have to carry  
25 down six binders.

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1 JUDGE PEARSON: Understood.

2 MR. FASSBURG: So I will provide Mr. Brar  
3 with a copy as well, of course.

4 BY MR. FASSBURG:

5 Q. I think numbering-wise, these may be confusing,  
6 but, Mr. Rogers, I've directed you to look at MR-4 is  
7 what we've previously labeled it to be. Can you tell us  
8 what this is?

9 A. Yeah, that's the brochure that I picked up in  
10 the lobby of the Red Roof Inn.

11 Q. Is this the front?

12 A. Correct, it is the front.

13 Q. Now will you turn to MR-3. What is this?

14 A. This is the back of the same brochure.

15 Q. Okay. Now, going back to the front, it  
16 indicates here (as read) Brar Airport Service, \$15  
17 cruise terminals. We provide transportation from your  
18 hotel to cruise terminal and airport. Please call for  
19 reservations, and then it says down at the bottom  
20 "departs daily."

21 When you, in fact, rode on Brar Service, was it  
22 \$15 as indicated here on the pamphlet?

23 A. No, it -- they -- when I received my -- when I  
24 looked online and got my statement, they actually  
25 charged me \$17.

1 Q. If you will, please turn to Exhibit MR-5. Can  
2 you tell us what Exhibit MR-5 is?

3 A. MR-5, it's a screen shot of my bank statement  
4 showing the charges that I -- showing the charges from  
5 Brar Transportation.

6 Q. Okay. And showing that you paid \$17?

7 A. Correct, 17.

8 Q. Now, the date there, August 14th, 2017, is that  
9 the day on which you made that trip?

10 A. No, I actually made the trip on August 12th.

11 Q. And while we were off the record, did you do  
12 something to refresh your memory about the day of the  
13 trip?

14 A. I did. I took a look at my notes on my phone I  
15 kept.

16 Q. Okay. Now, if we will turn back to MR-3, the  
17 back of that flyer, down at the bottom half of that  
18 where it says (as read) Flat rate to downtown, departs  
19 daily, can you describe for me -- or I'm sorry, describe  
20 for the Commission what you're seeing here on the -- on  
21 the flyer?

22 A. It appears to be scheduled service from the Red  
23 Roof Inn to downtown with departures daily at 11:00,  
24 1:00, and 4:00 p.m. and returns daily at 4:00, 6:00, and  
25 9:00 for the price of \$15 per person one way.

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1 Q. Okay. So when you actually took that trip, you  
2 were told by the Red Roof Inn that they depart at what  
3 time?

4 A. 11:00 a.m.

5 Q. Did you need to make an advanced reservation?

6 A. Yes.

7 Q. Who did you make that reservation through?

8 A. The front desk staff.

9 Q. Okay. So you just told them that you wanted to  
10 be on the 11 o'clock trip?

11 A. Correct.

12 Q. At 11 o'clock, did a vehicle arrive?

13 A. It did, yes.

14 Q. Okay. Will you please turn to Exhibit MR-1.  
15 What is depicted here in Exhibit MR-1?

16 A. I just wanted to document the picture of the bus  
17 that picked me up and transported me to Pier 66.

18 Q. And we can see here that it's identified, can  
19 you read for us into the record what's marked on that  
20 bus?

21 A. Brar Airport Service has their DOT number,  
22 1661722.

23 Q. Can you turn to Exhibit MR-2. And what is shown  
24 here in Exhibit MR-2?

25 A. This is a picture of the back of the bus.



1 Q. This is the same bus that picked you up?

2 A. I believe it is.

3 Q. Now, that -- I understood it picked you up at  
4 the Red Roof in SeaTac, where did the bus take you?

5 A. I believe it was Pier 66.

6 Q. Were there other people on the bus?

7 A. Yes, there were.

8 Q. And were those people people to whom you were  
9 related?

10 A. No.

11 Q. Or did you know who those people were?

12 A. I did not.

13 Q. Did they get on at the Red Roof Inn?

14 A. Yes, they did.

15 Q. When you made payment, where did you make  
16 payment?

17 A. Paid the driver.

18 Q. And did you pay the driver at the Red Roof Inn  
19 or at the pier?

20 A. At the pier.

21 Q. Did you have an opportunity to observe anyone  
22 else pay the driver?

23 A. I did.

24 Q. Did each person more or less make their own  
25 payment?

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1 A. I believe so.

2 Q. When you got off the bus at the pier, did the  
3 driver offer to coordinate for return transportation?

4 A. He did.

5 Q. What exactly do you recall -- or I'm sorry, let  
6 me rephrase that.

7 What do you recall about what the driver said?

8 A. He handed me a business card and it just told me  
9 to call a day in advance to make arrangements.

10 Q. And I take it you did not call to make  
11 arrangements to return via Brar?

12 A. I did not, no.

13 Q. Have you attempted to discuss providing service  
14 through Beeline at the Red Roof Inn to provide  
15 transportation between the Red Roof in SeaTac and the  
16 cruise piers?

17 A. Seattle Express did approach the Red Roof Inn  
18 and the front desk staff to, you know, let them know,  
19 make them aware of our services.

20 Q. And did they indicate to you that they didn't  
21 need service?

22 A. They did. They -- they -- they indicated that  
23 they already had a relationship with an existing  
24 provider.

25 Q. Did they indicate to you who that was?

1 A. Not to me, no.

2 Q. Okay. Is it your understanding that the  
3 existing provider that the Red Roof Inn uses is Brar?

4 A. Correct, yes, it is.

5 Q. Would you like it if Beeline were able to  
6 provide the service from the Red Roof Inn to the cruise  
7 piers?

8 A. Absolutely.

9 Q. And how many passengers a day do you estimate  
10 during cruise departure days are departing from the Red  
11 Roof Inn via Brar's service?

12 A. It's -- I mean, just a bare minimum would be 20  
13 people a day at the bare, bare minimum.

14 Q. And how many cruise ship departure days are  
15 there during the season?

16 A. A hundred.

17 Q. Do you have an estimate of what the loss per  
18 passenger is for Beeline for each passenger that uses a  
19 different provider would be?

20 A. We've estimated about \$20 per person.

21 Q. So do you have an estimate, therefore, of the  
22 minimum loss Beeline caused by Brar providing the  
23 service between the Red Roof Inn and the cruise piers?

24 A. Very, very conservative estimate of \$40,000.

25 Q. How does that affect the viability of Beeline's

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1 operation?

2 A. Well, our gross sales are only 300,000, that  
3 included a \$144,000 contract. So when you subtract that  
4 out, 40,000 is nearly -- don't get me wrong on the math  
5 here under oath, but 20 percent of our gross revenues  
6 are lost, and when taken in culmination of this same  
7 practice happening at other hotels, it is beginning to  
8 weigh on the viability of our company.

9 JUDGE PEARSON: Mr. Fassburg, did you want  
10 to move to admit the exhibits?

11 MR. FASSBURG: I was going to do that, yes.  
12 I was just going to wrap up with that, but yes, I'd like  
13 to go ahead and move to admit all the of the exhibits  
14 marked MR-1 through MR-5.

15 JUDGE PEARSON: Okay. Do you have any  
16 objection to that, Mr. Brar?

17 MR. BRAR: What does that mean, ma'am?

18 JUDGE PEARSON: To admitting these -- the  
19 photos into the record. There were several photos of  
20 your vehicle as well as a copy of the brochure. They're  
21 marked Exhibits MR-1 through MR-5.

22 MR. BRAR: Yes, it's my -- yes, it is.

23 JUDGE PEARSON: Okay. So no objection?

24 MR. BRAR: No objection on the brochures.

25 JUDGE PEARSON: What about the photos of the

1 vehicles?

2 MR. BRAR: Photos of the vehicle, is my  
3 vehicle, yeah.

4 JUDGE PEARSON: So you're okay with that?

5 MR. BRAR: Yeah, the vehicle is mine.

6 JUDGE PEARSON: Okay. So I will go ahead  
7 and admit those and mark them as Exhibits MR-1 through  
8 MR-5.

9 (Exhibits MR-1 through MR-5 admitted.)

10 JUDGE PEARSON: But I did have a question.  
11 MR-1, 2, and 5 are dated July 8th, which doesn't seem  
12 correct given that the trip was taken on August 12th and  
13 the charge to the bank was August 14th.

14 MR. FASSBURG: Are you referring to the  
15 exhibit list, the date?

16 JUDGE PEARSON: Correct.

17 MR. FASSBURG: That may have been my  
18 mistake.

19 JUDGE PEARSON: Okay. So should we make  
20 corrections? So what should those dates be?

21 MR. FASSBURG: Yeah, those dates should all  
22 be August 12th.

23 JUDGE PEARSON: Okay. With the exception of  
24 the bank statement, that was the 14th, correct?

25 MR. FASSBURG: That's the date that it shows

Page 20

1 the money coming out of the account.

2 JUDGE PEARSON: Okay.

3 MR. FASSBURG: We can date it August 14th,  
4 and that would be fine with us. My understanding is  
5 usually there's a delay --

6 JUDGE PEARSON: Sure.

7 MR. FASSBURG: -- based on bank rules  
8 perhaps. I couldn't honestly tell you why.

9 JUDGE PEARSON: Okay. So I will make those  
10 corrections. I noted them on the exhibit list, and you  
11 can go ahead.

12 MR. FASSBURG: Thank you. Actually, I think  
13 that concluded my questioning of Mr. Rogers.

14 Thank you, Mr. Rogers. No further  
15 questions.

16 JUDGE PEARSON: Okay. Mr. Brar, do you have  
17 any questions for Mr. Rogers?

18 MR. BRAR: Yes, I have questions.

19

20 E X A M I N A T I O N

21 BY MR. BRAR:

22 Q. Number one question I have for Mr. Rogers is how  
23 he -- how he thought that it would be 20 people a day  
24 going to -- from Red Roof Inn to the cruise, how he  
25 predicted that, number one. Because I have the books

1 here every day, so three people, seven people, nine  
2 people, so how he did that.

3 A. Just, again, looking at the viability of owning  
4 a mini bus and being in the industry for 20 years and  
5 knowing the type of -- how much business you need to  
6 generate in order to support owning and maintaining and  
7 fueling a motor mini bus. To have a viable business at  
8 20 bucks a head, 20 passengers a day is revenue of \$400  
9 a day, which is sort of the bare minimum through my  
10 business practice that it took to be a viable business.

11 But to be honest, it is just an estimate, and we  
12 do provide service to other hotels, so we do have an  
13 idea of how much business a hotel generates and, again,  
14 most of our hotels are generating between 20 and 50  
15 passengers a day. So that's how I came up with that  
16 number, which I thought was very conservative.

17 Q. And one more thing here too. First of all, I  
18 will tell you what is Red Roof hotel. Red Roof hotel is  
19 a small hotel.

20 JUDGE PEARSON: Okay, wait. Mr. Brar, we're  
21 going to give you a chance to testify in just a minute.

22 MR. BRAR: No, I want to go on that one too.  
23 I'm giving that answer now, okay. What he just told me.  
24 Give me one second.

25 BY MR. BRAR:

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1 Q. So you think like that, that how is if there's  
2 five or seven people in a day or ten people, how I am --  
3 how I am taking care of that mini bus. My mini bus is  
4 paid off, and I pay \$400, okay, and it's the only cruise  
5 line. I worked with Red Roof hotel, pick up seven  
6 people, eight people, ten people, but I have my  
7 limousine license, too, where I get groups. Like right  
8 now, I'm picking up 26 people right now even there's no  
9 cruise and taking them to downtown hotel because I do  
10 the limousine business also. So I use my -- the bus  
11 that you was thinking that I -- how I'm paying my  
12 insurance and how I'm taking care of my mini bus, I have  
13 other business.

14 MR. FASSBURG: Is there a question?

15 JUDGE PEARSON: So what is your question?

16 MR. BRAR: My question was he told you that  
17 how I am affording having a seven or eight people in a  
18 day taking to the cruise, and he's expecting it's a 20  
19 to 25 people at the rate of 20, and that's no rate of  
20 20. Seattle Express used to do at the rate of 12. He  
21 just writes up the price five months ago as soon as he  
22 bought the company, this right here, because he knew it  
23 at \$12 a rate, Seattle Express didn't hold his life and  
24 didn't make no money.

25 JUDGE PEARSON: Do you have a question?



1 MR. BRAR: Yeah, so that's my question is  
2 that how you can predict somebody's -- that I cannot  
3 afford a mini bus.

4 JUDGE PEARSON: Okay. I think he's answered  
5 the question, and I will just say from our perspective,  
6 we recognize that he's speculating, he's making a guess.  
7 We won't afford that much weight with respect --  
8 especially if you have your books here to prove how many  
9 passengers, which we asked you to bring. So don't worry  
10 about that from that perspective.

11 MR. BRAR: Okay. And the second question,  
12 this is the -- you asked me if you have any other  
13 questions for him, right?

14 JUDGE PEARSON: Questions, yes.

15 BY MR. BRAR:

16 Q. My second question is, you was familiar -- you  
17 told me before right here that you was familiar about  
18 the Seattle Express, how much business he had, and you  
19 know that you was familiar how much business Seattle  
20 Express had, how much equipment he had. You were  
21 familiar, did you ever see that equipment that he used  
22 to use? And you have -- you told that you was familiar  
23 about the business, but you ever familiar that Seattle  
24 Express, people -- the hotels no longer use -- use  
25 that -- that Seattle Express because for the bad

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1 service? There's no A/C in the summertime in the  
2 busses? And the pick-up that's at 11 o'clock, they  
3 don't show up until 11:30, 12:45 in the hotels?

4 And the third thing is when Seattle Express used  
5 to have an extra cause, like suppose a hotel needs 50  
6 people, like they used to go from hotel to hotel, and  
7 they can only provide 30, 35 people, who picked up that  
8 15 people? Seattle Express people find the people like  
9 me and a lot of people, Hey, can you go and cover this  
10 call for me?

11 MR. FASSBURG: I am going to object. That  
12 was a compound question, and it also appears that that's  
13 not merely a question. He's attempting to testify in  
14 the form of a question.

15 JUDGE PEARSON: Sure.

16 And, you know, Mr. Brar, I will give you the  
17 opportunity to say all that under oath when I swear you  
18 in. And I hear what you're saying and what you're  
19 getting at, but I'll also remind you that Beeline is  
20 under new ownership now, and so the past practices  
21 aren't relevant necessarily.

22 MR. BRAR: We didn't know that it's a new --  
23 new -- somebody new came in, somebody bought it. We  
24 have no familiar about this one.

25 JUDGE PEARSON: Okay.

1 MR. BRAR: He could have called us, too,  
2 Hey, I am the new owner of the -- if you don't put it on  
3 a board or anything like that, how can you know that he  
4 is a new owner?

5 JUDGE PEARSON: Okay.

6 MR. BRAR: Until we got a letter from  
7 September or something -- that September, beginning,  
8 then we knew that Beeline was that.

9 JUDGE PEARSON: Okay. And I can understand  
10 the confusion, given that Mr. Schmer is still involved  
11 with the company as well so...

12 MR. BRAR: Yeah.

13 JUDGE PEARSON: All right. Do you have any  
14 other questions or can we move on? You will get your  
15 turn here shortly.

16 MR. BRAR: Yeah, move on.

17 JUDGE PEARSON: Okay.

18 MR. FASSBURG: So I have questions for  
19 Mr. Schmer, if we can call Mr. Schmer.

20 JUDGE PEARSON: Sure.

21

22 MATTHEW SCHMER, witness herein, having been  
23 first duly sworn on oath,  
24 was examined and testified  
25 as follows:

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1 E X A M I N A T I O N

2 BY MR. FASSBURG:

3 Q. Will you please state your full legal name.

4 A. Matthew Edward Schmer, S-c-h-m-e-r.

5 Q. And can you please provide for the Commission  
6 your occupation and relationship with Beeline?

7 A. I was the former owner of Seattle Express, and I  
8 am currently employed through Beeline, d/b/a Seattle  
9 Express as the operations manager.

10 Q. In your experience as the former owner of  
11 Seattle Express, do you have any personal familiarity  
12 with Brar and its operations prior to the transfer of  
13 ownership?

14 A. Yes.

15 Q. Can you describe for the Commission when you  
16 first came to learn that Brar had been providing  
17 passenger service from the Red Roof Inn to the cruise  
18 piers?

19 A. I would estimate three to four years ago that I  
20 knew he was providing that service from the Red Roof Inn  
21 to the cruise piers.

22 Q. And how did you learn he had been doing that?

23 A. Because I had previously worked with that hotel  
24 to provide that service for their guests, and then when  
25 I went back three or four years ago, I was informed that

1 they now use a different company.

2 Q. Did they explain to you what happened, why they  
3 decided to use a different company?

4 A. Yes.

5 Q. Can you elaborate on that?

6 A. So my understanding was that they have gone with  
7 another company that is also applying their shuttle that  
8 goes from the airport directly to their hotel and that  
9 that company they're supplying that service is also  
10 going to be the sole company that provides the service  
11 for them to the cruise ships.

12 Q. Now, before that occurred, did they ask you for  
13 a discount on any of your service in order to acquire  
14 that other piece of business?

15 A. Yes.

16 Q. Can you describe for the Commission what went on  
17 in your discussions with the Red Roof Inn in that  
18 respect?

19 A. They had asked me to submit an estimate on what  
20 I would charge to go from the airport to their hotel on  
21 a continuous service 24 hours a day. So I came up with  
22 that estimate based off of what they required.

23 Q. And how did that relate to the passenger service  
24 between the hotel and the cruise pier?

25 A. It was my understanding through the conversation

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1 that the bid I submitted would also give me full-ride  
2 access to all the passengers at their hotel going to the  
3 cruise ships.

4 Q. Do you have any knowledge who is providing the  
5 current shuttle service between the hotel and the  
6 airport at the Red Roof Inn in SeaTac?

7 A. It's my understanding that it's Brar  
8 Transportation.

9 MR. FASSBURG: I have no further questions.  
10 Thank you.

11 JUDGE PEARSON: I have a couple of  
12 questions.

13

14 E X A M I N A T I O N

15 BY JUDGE PEARSON:

16 Q. Mr. Schmer, just based on what I heard this  
17 morning and then Mr. Brar raising these questions, it  
18 does sound like in the past you would refer your  
19 business out to other companies; is that right?

20 A. Yes, back when I owned the company and I could  
21 not accommodate all the passengers that I needed to, I  
22 would reach out to other transportation companies for  
23 help.

24 Q. And this was with your auto trans service?

25 A. Correct.

1 Q. Okay. And were they certificated auto  
2 transportation carriers?

3 A. No.

4 Q. Okay. So you understand that that's  
5 problematic, correct?

6 A. Yes.

7 Q. Okay.

8 A. I do now, yes.

9 Q. Okay. And, Mr. Rogers, as the new owner of the  
10 company, I understand that Mr. Schmer is still  
11 overseeing those operations, so do you understand that  
12 that's -- that violates Commission rules and is  
13 completely unacceptable?

14 A. I am now. Yes, it's been made clear.

15 Q. Okay. And I know that's not why we're here  
16 today, but because the Commission is obviously concerned  
17 with the compliance of all certificate holders, I feel  
18 obligated to say something and make that crystal clear  
19 on the record so that you're on notice that if we find  
20 you doing that in the future, you can expect enforcement  
21 action.

22 A. Okay.

23 JUDGE PEARSON: Do you have any questions  
24 for Mr. Schmer?

25 MR. BRAR: Yeah, that's the thing.

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1 E X A M I N A T I O N

2 BY MR. BRAR:

3 Q. And if you find out three or five years ago that  
4 Brar is taking the people to the cruise terminal, why he  
5 didn't call Olympia UTC and -- and -- and made a  
6 complaint about that, why he's -- and why didn't they  
7 did at that time, that moment pick up the phone and  
8 whatever we are doing after five years, he could have  
9 done at that moment. And then everything is taken care  
10 of. Something started, something ended right there.  
11 Why he waited for so long time?

12 A. So from my experience for doing this for the  
13 last 14 or 15 years, hotels go through change and  
14 management change, front desk people change, and I've  
15 found in this industry sometimes it's best just to go  
16 with what things are going right now, and then every  
17 year I go back to that hotel, offer the same services,  
18 and see if anything will change.

19 I also have a contract with all the hotels in  
20 the Seattle Southside Visitor Centers to provide service  
21 from all the hotels at SeaTac to Southcenter Mall and  
22 back. That's also a very big part of our business, and  
23 at the same time, while I didn't want to tell the Red  
24 Roof they cannot do this, I didn't feel it was -- I  
25 didn't feel -- I didn't feel like I wanted to go tell



1 them what they can and can't do.

2 Q. Why not -- not about the hotel. I didn't ask  
3 you about the hotel, what they can do or not. Why you  
4 didn't complain to UTC right here that this is going on?

5 MR. FASSBURG: I think he just answered that  
6 question.

7 BY MR. BRAR:

8 Q. My question is simple, why you didn't call UTC  
9 and complain that this is going on? Nothing about the  
10 management, nothing about the -- anyone, my question is  
11 why you didn't complain to UTC?

12 MR. FASSBURG: I think he just answered that  
13 question. It may not have been the answer Mr. Brar  
14 wanted to hear, but he explained it was based on his  
15 relationship with businesses.

16 JUDGE PEARSON: Okay. I think that's --  
17 that's accurate.

18 Mr. Brar, do you have any other questions or  
19 would you like to testify now?

20 MR. BRAR: One more question for him.  
21 That's okay.

22 JUDGE PEARSON: All right. Thank you.  
23 Okay. Mr. Brar, we will swear you in at this point. If  
24 you could stand and raise your right hand, I'll have  
25 Judge Chartoff swear you in and then you can give your

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1 side of the story and provide us with any of the  
2 documents that you brought with you today.

3

4 BHUPINDER SINGH BRAR, witness herein, having been  
5 first duly sworn on oath,  
6 was examined and testified  
7 as follows:

8

9 JUDGE CHARTOFF: Thank you. Please be  
10 seated.

11 JUDGE PEARSON: Okay. So did you bring any  
12 of the documents that we requested that you bring in the  
13 notice of brief adjudicative proceeding that went out  
14 showing trip records?

15 MR. BRAR: The trip records are in the books  
16 that we have, and actually what happened, I was -- when  
17 I was coming in a hurry, I actually forget even the one  
18 you send me the papers to come up here, but I believe  
19 the books, this is my trips. I have in here.

20 JUDGE PEARSON: Okay.

21 MR. BRAR: But let me testimony first and  
22 then I'll give you the books.

23 JUDGE PEARSON: Okay.

24 MR. BRAR: Number one, Red Roof hotel is  
25 around 140 to 150 rooms, number one.

1           Number two, Seattle Express already have a  
2 contract, a group called WNPB. They come and pick up  
3 all the time from there, even now. So majority of the  
4 people that they get from there because they have a  
5 contract with the WNPB for a long time.

6           Number three, then the people call taxis,  
7 then people call Uber, and the people like me that have  
8 a relationship with the hotel from long time, yes, I  
9 pick up from the hotel, Red Roof hotel. I pick up from  
10 them, and plus I do the limousine business also. So if  
11 there's three people, I send my town car. If there's  
12 seven people I send, you know, a van or something like  
13 that. And I did use the big shuttle, the one that they  
14 sended [sic] me in the pictures, I did that. And I did  
15 that like four or five times because at that time,  
16 the -- what the group was like 18 people, 20 people.  
17 That three, four times happened in the whole season  
18 that -- for the cruise season for four months, four and  
19 a half months, sorry.

20           I did that two or three times. I used a  
21 bus, and the flyers that they showed me, this is my  
22 flyer, and we never provide the service. We -- I only  
23 provide the service to go to the cruise line. Only to  
24 the cruise line. I don't even pick up from the cruise  
25 line because, you know, I tell them, you know, call

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1 different company or you can go with that one. I --  
2 even if I have picked up from the cruise line, like not  
3 more than 50 people coming the whole season back to Red  
4 Roof Inn. When people tells you, Hey, you have to do  
5 this for us. And most my business is the town car and  
6 vans. And that's what I picked up all the time, but I  
7 used two or three times the busses.

8           It's a small hotel. I don't know why --  
9 even if the Beeline owner had called and told me, you  
10 know, they want to pick up this extra 10 or 12 or 11  
11 people every -- on the cruise ship, I could have easily  
12 told them, go ahead Mr. --

13           Is your name Rogers?

14           Go ahead, pick up, Rogers, take it. The  
15 only -- the only time, you know, Rogers, we are doing  
16 the business because Seattle Express never did the  
17 business good. They did a bad business. They did a bad  
18 business. How they did the bad business. 11 o'clock  
19 pick-up, 11:30, nobody's there on the hotel. And what  
20 happens then, people spending so much money for the  
21 cruise lines, and at that time, there was no Uber that  
22 people will just push the button and the taxi shows up.  
23 People gets -- gets, you know, what do you call, oh my  
24 God, I spend so much money, I will lose my cruise ship.  
25 People get, you know, nervous.

1           So that's the time people used us in the  
2 past. Hey, we give them good service. If Beeline -- if  
3 you give somebody a good service, he will come to you.  
4 If he gives you a bad service, if you give a bad service  
5 to anyone, they will not come to you. And people  
6 spending the hotels, the tickets for the cruise lines,  
7 the motels, the people like us, transportation, that was  
8 the reason, Mr. Rogers, people liked us. And people  
9 tell okay, we want to go with your service. Not about  
10 the discount.

11           We have charged \$1 more than whatever  
12 somebody could have used, but the people have loved to  
13 pay, and people told us, you have good service, we are  
14 there. If we tell you 11 o'clock, we are there at  
15 11 o'clock. Ask Mr. Matt here how many times his  
16 shuttle -- his bus shuttle broke down on the first day  
17 of new bridge. His driver, John Wilson -- sorry, John  
18 Nelson who died, how many times we helped him. He's  
19 standing on the bridge with 30 people, so you have to  
20 wait for someone that who has in Seattle the shuttle  
21 service, and he's the only one can pick it up. I picked  
22 up for you for Nelson. Right here. The guy died, but I  
23 am the one right here standing in the front of you. He  
24 was a very good guy.

25           So that was my -- these people have never

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1 done a good job doing the hotels. If not Beeline is a  
2 new owner from four our five months, I just find out  
3 when you handed me the notice. And if they want to take  
4 it, I have no problem. And -- and it's seven people,  
5 eight people, nine people, ten people. If they want to  
6 take it, I have no problem. And they already have a  
7 WNPB contract. They're already picking up a bunch of  
8 group from every day they're picking from there.

9           Okay. This was the thing what I wanted, and  
10 now I want to tell you some other things. And -- and I,  
11 myself, I have lot of business myself for the town car,  
12 for the vans, I do the limos, I have a lot of business  
13 myself. That's the only hotel that I worked with them,  
14 and I do for long time like six, seven years, not only  
15 did I provide a good service. And if he wants to take  
16 that hotel, I have no problem, take it, but give them a  
17 good business how Seattle Express didn't give the good  
18 business. That's why to a lot of people in SeaTac  
19 hotels be using other way of service.

20           And the flyer that this says right here, is  
21 just, you know, when -- when I went to Costco to make  
22 this flyer, I didn't know, I didn't know myself that,  
23 you know, this is -- this is -- that one day this will  
24 come against me, this right here. Not a single time in  
25 my whole life, not a single time in my whole time of

1 this transportation I'm doing for 15 years I got -- only  
2 one departure I did was 11:00 a.m. just to the cruise.  
3 Only one time, that's ten people, sometimes 12 people,  
4 sometimes three people. And I never went to Pikes  
5 Market, I never went to Space Needle, never went to  
6 waterfront, I never went to Pioneer Square, I never went  
7 to Alki, never in my whole life.

8           It's a small motel. People take a train for  
9 \$2 and they go. Don't -- and \$2, why somebody have to  
10 spend \$15? And if they have \$15 to spend, they will go  
11 and -- they will go and take a room for rent in Hampton  
12 Inn hotel, in the Marriott hotel, not like that kind of  
13 small motels. And that's the only motel in Washington,  
14 only one Red Roof Inn. They don't even have a chain  
15 that, you know, can go from that you -- you have to go  
16 somewhere like if I'm working with Hampton, I will go --  
17 I will get another Hampton, third Hampton.

18           There's one in whole Washington State, that  
19 they have only one hotel. One. And if the total people  
20 that I picked up from this whole season I was counting,  
21 it was 226 to 240 people that I picked up from that --  
22 from that hotel going to the cruise. And maximum,  
23 maximum not more than -- maximum if I give  
24 you -- I have not picked up more than 50 people coming  
25 back.

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1                   Because I will tell you one more thing here  
2 too. On Pier 91, when it used to rain and used to have  
3 so much traffic there, still the Seattle Express didn't  
4 do a good job there. They used to find the people here  
5 and people like me, Hey, can you cover five people for  
6 me? Can you cover four people for me? Can you cover  
7 eight people for me? That is the reason -- that is the  
8 reason they didn't call UTC because they are the ones  
9 who was using us to help their customers to take to the  
10 airport from the cruise line when there was no one  
11 there.

12                   So might -- when he sold the company to  
13 Rogers, he have not told him like that. That's why  
14 Rogers might, I tell you might, but if he have --  
15 might -- he have not told him that. And I -- and that's  
16 it. I'm -- I'm a simple person raising my family every  
17 day. I am a very cool guy. Very cool guy in my life.  
18 People like -- all the big companies that I take the  
19 name right here, they respect me a lot because I do lot  
20 of calls for them, the town car calls, van calls.

21                   And, you know -- and if -- I will -- I don't  
22 think in my life that this will become so big of an  
23 issue that I have to come to the Commission and sit down  
24 and in -- in front of you guys. And if makes you the  
25 whole season taking this 220, 240 people, Mr. Rogers,



1 just give them a good service. Seattle Express didn't  
2 do a good job. I tell him again and again and every  
3 hotel knows, and you bought the company from him.  
4 That's my hotel, and it was 225 people that I picked up  
5 from -- from the hotel going to cruise line. It's all  
6 in my books every day with the dates and time that I  
7 went there. It's all in the books right here, you can  
8 take it.

9           And I charge \$15 each person. Sometimes  
10 people pay with the credit card. We charge \$1 or \$2  
11 transition fee or somebody -- or sometimes people pay  
12 tips 1 or \$2, we took that. But I charge -- this season  
13 I charged 15 because whole life he charged \$12. He knew  
14 that he didn't make no money, so everybody raised the  
15 price, \$15 a head. I picked up from Red Roof Inn to  
16 the -- to the cruise line, Pier 66 and 91. Yes, did  
17 that mistake, but I didn't know that this will come  
18 bigger.

19           JUDGE PEARSON: Okay. So I have a couple of  
20 questions for you.

21

22                           E X A M I N A T I O N

23 BY JUDGE PEARSON:

24           Q. How many of these -- how many vehicles do you  
25 operate under your charter and excursion certificate?

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1 A. Ma'am, I do five, but I have only one shuttle  
2 bus.

3 Q. Okay. So are the other things party busses?

4 A. Yes, party bus. No, I don't use for that  
5 because there's no luggage room.

6 Q. Sure.

7 A. You need luggage room, so that's the only one  
8 bus I have.

9 Q. So you use one bus, and how many does it seat?

10 A. 29.

11 Q. 29?

12 A. Yeah.

13 Q. Okay. And then my other question is, it says  
14 Horizon Limousines on the back, is that one of your  
15 registered DBAs?

16 A. DBA, yes.

17 Q. Is it registered here at the Commission?

18 A. Yes, under the name Brar Towncar. Under my  
19 license, you know, the one I have limousine license, I  
20 have that.

21 Q. But do you have it for your charter and  
22 excursion license as well with the Commission?

23 A. Yes, Brar Towncar Service, yes, I have that.

24 Q. The Horizon Limousines, though?

25 A. The -- the Brar.

1 Q. But I'm asking if Horizon Limousines is a DBA  
2 that you have registered with the Commission?

3 A. Yes, I did in the limousine ones. It's all  
4 under one name.

5 Q. Okay. So you might want to check that just  
6 because if that particular DBA isn't on file with the  
7 Commission, you can pay \$35 and have it recognized  
8 since you do have it printed on a 29-passenger bus.

9 A. Yes.

10 Q. Which is presumably a bus you're using under  
11 your charter and excursion certificate.

12 A. Yes.

13 Q. Just make sure that that DBA is on file with the  
14 Commission.

15 A. No problem, and that name is also on the side,  
16 Brar Towncar Service is also a UTC number and everything  
17 is there.

18 Q. Yeah, no, I saw that.

19 A. That's the only bus one I have and -- but  
20 usually I pick up the groups all the time, but sometimes  
21 I get so busy with the van, town cars, and that's the  
22 reason I could have used that big bus, otherwise I don't  
23 have to use the big busses to go.

24 Q. Okay. So it sounds to me like you are admitting  
25 that you were providing scheduled transportation

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1 service --

2 A. Only one schedule, 11:00 a.m. That's it.

3 Q. So you had one trip a day?

4 A. Once.

5 Q. From the Red Roof Inn to the cruise piers for --

6 A. Yes. Not every day with the bus, no.

7 Q. Okay.

8 A. No, the -- once if they have like 18 or 20  
9 people.

10 Q. I see.

11 A. Once in a blue moon, if you -- because I have a  
12 town car. If there's three people in a group, I send a  
13 town car. If it's a group of six people, I send a van.  
14 So this is goes -- sometimes they have zero pick-ups  
15 too. So this is what they tell, Hey, we have three  
16 people. Today we have seven people, group of three, I  
17 send a town car. I send a van. I send -- you know,  
18 three or four times when the group was big and then they  
19 used that -- that -- that -- the bus that I showed you  
20 right there.

21 Q. And you also admit that in those instances when  
22 you used the bus, the passengers were not all part of  
23 the same group. They were unrelated passengers who just  
24 happened to be traveling --

25 A. Yes, yes, couple of times when it's like 18, 20

1 people happened, yes, but on the small ones, no.

2 Because on the vans if there are three people I used to  
3 use a town car.

4 Q. Because you're required under the limo laws --

5 A. Yes.

6 Q. -- that it has to be a single contract.

7 A. Single contract.

8 Q. Okay.

9 A. So that's why on the van, I used like my vans.  
10 I have vans, Sprinters, I have town cars. You know, if  
11 there's three people is a town car because, 14, \$15  
12 each, \$45 and people charge \$45 to airport, so that --  
13 that is okay with me.

14 Q. Uh-huh.

15 A. And, you know, the cruise, there is some weeks  
16 in the cruise season where it gets busy, like the month  
17 of July where he got my picture, August, September,  
18 school opens, business drops. So I used three or four  
19 times. Not even one or twice, Matt, he is saying one or  
20 twice, but I use like three or four times when the group  
21 was big.

22 Q. Okay. So when you're saying that you  
23 transported 225 people to Pier 66 and 91 during this  
24 last cruise season, is that total meaning in either town  
25 cars or busses?

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1 A. Total, yes, total.

2 Q. Okay.

3 A. It's a small -- ma'am, if you go to the Red Roof  
4 hotel, it's a small hotel. It's a small hotel. I told  
5 you, there's so many people come and pick up. Number  
6 one, Seattle -- Seattle Express pick up the big groups  
7 from WNPB. Then people take taxis, then people take the  
8 cruise shuttles, then people take the Uber, and this is  
9 the left behind.

10 Q. Okay. So in these records that you gave me,  
11 see, it looks like, you know, this will say three  
12 people, Pier 66 --

13 A. Yeah.

14 Q. -- SUV. Have you indicated on which days you  
15 used the mini bus?

16 A. No, I didn't. Whenever the group was bigger,  
17 whenever the groups were bigger, I used that one, the  
18 bigger one. 18, 20 people or 25 people. The maximum --  
19 the max amount of people I picked up was 22 people  
20 sometimes. That's it.

21 Q. Okay.

22 A. That's the thing. I did that thing. And how  
23 many people can come out of the small hotel. I'm just  
24 thinking myself this much too. It's not a Hampton with  
25 400 hotels -- not hotel, but 500, 700 rooms with the

1 rooms of 140 rooms and not everybody going to the cruise  
2 and out of that, what if they want to take that part out  
3 from me?

4 Q. So what do you label -- is it called the bus  
5 when you use the bus so --

6 A. No, no, when I see the calculation, when I see  
7 the calculation is bigger, let's load up, you know --  
8 let's load up 10, 15 people if -- I don't have to use  
9 the SUV or town car. And the thing is sometimes the  
10 last-minute calls come in. Hey, I forgot to -- I forgot  
11 to make a reservation, can you take us to the -- can you  
12 take us to the cruise terminal? Then we go and take the  
13 cruise terminal. Okay. Let's go.

14 Q. Okay. So I just looked through this book, which  
15 looks like it was September and October. I don't see  
16 any use of the bus because that was the slower part of  
17 the year --

18 A. No, ma'am, what have happened -- I want to tell  
19 you one thing. SUV or van, we got busy on the airport,  
20 we take the people in the bus.

21 Q. What -- I'm sorry, can you restate that?

22 A. If you see on the books, it's written like four,  
23 six people or seven people.

24 Q. Right.

25 A. And we took it in the bus because it got busy,

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1 got busy on the airport, so we took that people, that  
2 seven people, three people, four people in one bus.  
3 When the people was -- when the people was full in the  
4 lobby like you see that six people, four people, two  
5 people, right?

6 Q. Right.

7 A. So I took it in the bus.

8 Q. Oh, okay.

9 A. \$15 each person, so I took it in the bus.

10 Q. So for example, this says Friday, May 19th,  
11 eight people to Pier 91, van; four people to Pier 91,  
12 SUV; two people to Pier 91, town car. Are you saying  
13 that you put all 14 of those people --

14 A. Yes.

15 Q. -- in the bus together?

16 A. Yes, once when we got very busy. At 11:00 a.m.  
17 we get very busy, and that's where I have used three or  
18 four times the busses.

19 Q. Okay. So otherwise, if there are -- like this  
20 says four people, SUV, four people, van, would they have  
21 all fit into -- would you have to use the bus there or  
22 what's the maximum?

23 A. Ma'am, that -- the SUV holds up to six people,  
24 six people luggage cannot be hold in the SUV. Four  
25 people with the luggage can hold in the SUV because if



1 they have a lot of luggage.

2 Q. Okay. So if you have eight people --

3 A. The van.

4 Q. -- what vehicle would you use?

5 A. Van, the van holds ten people plus luggage.

6 Q. Okay.

7 A. Big van, E-350. I have three vans. I have one  
8 is a Sprinter, so we use that one to go to the vans too.

9 Q. Okay. So this is kind of difficult for me to  
10 sort through while I'm sitting here, you know, to figure  
11 out how many times it happened.

12 A. Yeah.

13 Q. But I don't know that that's necessarily  
14 information that we need to have for our purposes here  
15 because you've admitted that you did it.

16 A. Yeah, and plus, I don't go to hotel to hotel.  
17 I -- I -- you have not seen my brochures anywhere -- any  
18 other hotels, anywhere in the public place, anywhere in  
19 the private place. You have not seen my brochures  
20 nowhere but on that -- on that particular hotel whenever  
21 I picked up from there. I didn't pick up from that  
22 hotel that I went to other hotel that to --

23 Q. I understand.

24 A. I didn't do nothing about that. I just -- I  
25 have enough business from the town car and limousine

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1 business, ma'am. I have enough. Always I have not ever  
2 had a single complaint from nine, ten years in my whole  
3 life. Not a single -- you know, I pride myself with --  
4 and the thing is -- that's the thing -- I think they  
5 want to take that 15, 20, whatever 200 people from me.  
6 Go ahead. If that makes everybody happy and makes a  
7 good company of Beeline, can make more money, go ahead,  
8 take it. Just give them good service. I don't -- and  
9 these brochures, did you guys find these brochures at  
10 any other hotels except Red Roof Inn? Can I show  
11 something?

12 Q. No.

13 A. Okay.

14 Q. That's closed, but because that's the only piece  
15 of evidence they submitted, that is the only thing that  
16 we will consider.

17 A. Yeah, you're right, and that's the only thing  
18 that we did and you call it is -- if they I want to --  
19 and we charge \$15 a person and, you know.

20 Q. Okay.

21 A. And seven people, eight people, nine people  
22 sometimes, take it.

23 Q. So just to be clear so that -- you do understand  
24 that when you combine unrelated parties in a vehicle and  
25 transport them to cruise piers, you do understand that

1 that's beyond the authority that you have as a charter  
2 and excursion carrier? You're crossing the line into  
3 auto transportation service, which you do not have a  
4 certificate to provide?

5 A. Ma'am, you are absolutely right, and I'm very  
6 sorry for that.

7 Q. Okay.

8 A. And really because I have not intentionally want  
9 to take anybody's business, let them make whoever wants  
10 to do. That was my mistake, I did it, but I -- I didn't  
11 thought this will go so up -- so just -- and where I  
12 have to come, you know. Even if they call me and told  
13 me, you know, they want to pick up the people, go ahead.

14 Q. I understand.

15 A. If that makes 200 people.

16 Q. Okay. I just wanted to make sure that you  
17 understood what you can and can't do within the scope of  
18 your authority.

19 A. Yes, if -- if --

20 Q. I'm sorry, what was that?

21 A. I am just doing one calculation here.

22 Q. Sure.

23 A. 230 people multiplied by 15, 2,400, something  
24 like that. This is what I -- this is what I made from  
25 that.

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1 Q. Okay.

2 A. Giving them good service. Only thing, Matt is a  
3 very -- Seattle Express is from long time. If you want  
4 a long time in the business, somebody will respect you  
5 and take your thing. If he is 15 years in the business,  
6 I myself is nine years or ten years business, nine to  
7 ten years business. We respect him, too, and we learn a  
8 lot of things from this guy too. And it's nothing from  
9 the personally. Nothing from personally that what do --  
10 what do you call what we did. Nothing like that, but we  
11 didn't know.

12 Q. Okay.

13 A. And if he have -- if have given a good service  
14 at that moment, that seven years, eight years and there  
15 were no Ubers there, they would have never used us, too,  
16 so...

17 Q. Okay.

18 A. So let them -- let them -- if they want to have  
19 even the cruise season.

20 Q. Okay. Thank you.

21 JUDGE PEARSON: Judge Chartoff, do you have  
22 any questions for Mr. Brar? No.

23 Okay. Mr. Fassburg, I will turn him over to  
24 you.

25 MR. FASSBURG: I will try to keep it short

1 as well. It think he's admitted the key issues that I  
2 wanted to address, but I do want to address one specific  
3 rule.

4

5 EXAMINATION

6 BY MR. FASSBURG:

7 Q. Mr. Brar, did you understand that under the  
8 definition of charter carrier, you can only provide  
9 service to people under a single contract?

10 A. Yeah.

11 Q. And did you understand that under the same  
12 definition, single contract means you can't charge them  
13 individually?

14 A. Yeah, you're right. That was a mistake that I  
15 did and I told them, yes.

16 Q. When you were providing these trips in SUVs and  
17 limousines and town cars, were you charging those people  
18 individually as well?

19 A. No, there was a group.

20 Q. So from the Red Roof Inn to the cruise piers,  
21 you were not charging them \$15 a person?

22 A. No, I was charging them a group. I used to give  
23 them whatever the price for the market on the Internet  
24 is. Like if there's six people, it's \$90 because \$90 --  
25 who pays \$90 to go there? People charging \$65 to go

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1 there. People not stupid in this smart world.  
2 Everything is right here. You do Uber, Uber takes for  
3 \$52 for six people.

4 Q. So my question was a little different.

5 A. No.

6 Q. It's just are you charging them \$15 --

7 A. No.

8 Q. -- a person?

9 A. No.

10 Q. Okay. So when they reserve as a group, you  
11 charged them at a group rate?

12 A. No, it's -- how many people are you talking  
13 about?

14 Q. I'm just asking do you charge them as a single  
15 rate or do you charge them --

16 A. I'm asking you if there are six people, suppose  
17 you are six people, right? Six people, how many people  
18 are you trying to ask me?

19 Q. I'm not asking --

20 A. Give me number.

21 Q. No, that's not my questions. If I wanted to  
22 reserve a limousine --

23 A. If somebody reserve an SUV, I will charge them  
24 \$65, that can hold up to six people.

25 Q. What if three people want service without

1 specification of what vehicle from the Red Roof Inn to  
2 the cruise pier, what would you charge them?

3 A. I will send a town car to pick them up.

4 Q. And what do you charge them?

5 A. The flat rate, 40 to \$45 that everybody charge  
6 in Seattle, the taxi even 40 to \$45. I will charge them  
7 \$45 too. If they -- if they do go to the Pier 66, I  
8 will charge them 40 to 45. If they go to Pier 91, I  
9 will charge them 55 to \$60 in a town car.

10 Q. So my only real question that I'm trying to get  
11 at is when people are making a reservation with you  
12 based on the number of people, are you charging them per  
13 person?

14 A. No, if they tell me SUV, no, it's not.

15 Q. So my question was a little different than that,  
16 so maybe I can make this more clear.

17 When the Red Roof Inn calls you and says, We  
18 have six people to be transported, do you charge them  
19 per person?

20 A. No, with the car, \$65 a car. That means a car  
21 is going, not per person, a car. That's where the  
22 people save the money right there. Because if I charge  
23 \$90, that six people becomes \$90, and I'll be getting a  
24 discount for \$65 only. So they are going like -- six  
25 people going for \$65 to go to the pier. Why do you have

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1 to pay \$90 to go in a circle? Who is so stupid in this  
2 world?

3 Q. Now, if someone from the Red Roof Inn calls you  
4 and says, I have your flyer that says \$15 to cruise  
5 terminals, flat rate to downtown \$15 per person one way.

6 A. Yeah.

7 Q. You're saying you're not going to charge them  
8 that price?

9 A. \$15?

10 Q. Right.

11 A. Yeah, when it's a shuttle, that's the thing I  
12 told them that I did by mistake. I charge them \$15 for  
13 the shuttle service.

14 Q. That's what I'm trying to get at. When does  
15 this \$15 per person apply?

16 A. When we do the shuttle like we pick up like nine  
17 people, ten people, 12 people, 15 people. When you pick  
18 up these people in the bus, then it applies because  
19 people come and tell us, Hey, we have six people. On  
20 the Google, you have \$75 taking the people there to \$65,  
21 can you beat the price for Google or Uber, and then we  
22 send them an SUV for \$70 or \$65 to the thing.

23 Q. So --

24 A. Then we don't charge them \$15 a person.

25 Q. So if I were a guest at the Red Roof Inn and it



1 was a Monday where there's just not a lot of people  
2 going, and I find your flyer at the front desk, and I  
3 call Brar and say, Hey, I'd like to get a trip to  
4 downtown on your flat rate, are you saying that you  
5 would not transport me for \$15 on an individual fare  
6 basis?

7 A. If you are individual, I will because that's the  
8 why you bring me here. If you are one person, suppose  
9 you call me from Red Roof Inn -- what is your name?

10 Q. My name is Blair Fassburg.

11 A. I am Blair, party of two, we want to go to  
12 the -- we want to go to the cruise terminal, party of  
13 two, \$30, \$15 each, 30.

14 Q. Now, what if at the same time someone else  
15 called you and said the same thing, what would you have  
16 done then?

17 A. Two people, same. You have to -- you don't  
18 specify how many people you have.

19 Q. No, I called you and at the same time someone  
20 else called you.

21 A. Two people, yeah.

22 Q. Two people. Two people who don't --

23 A. \$15 each.

24 Q. \$15 each?

25 A. Yeah.

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1 Q. Even if it's on your town car or limousine?

2 A. How come I take the town car to all the way  
3 there for \$30 for the thing?

4 Q. Okay. So if I call you from the Red Roof Inn  
5 and say, I'd like to use your flat fare service to  
6 downtown and someone who isn't me who I don't know at  
7 the same time makes the same request, what vehicle do  
8 you use to transport us from the Red Roof Inn to  
9 downtown?

10 A. Your whole question is there, but you're not  
11 telling me every time how many people will be in your  
12 group.

13 Q. I am one person, there's one other person.

14 A. Okay. Two people, so \$15 each.

15 Q. Right, and what vehicle?

16 A. In the big bus.

17 Q. So you're going to take us in the big bus?

18 A. Yeah, take you in the big bus.

19 Q. Okay. So what you're saying is --

20 A. I will take you in the big bus if there is seven  
21 or eight or ten people that happen. If there is only  
22 two people, I did myself twice, five times where there's  
23 only two people in the lobby and they doing for \$15  
24 each, their group, I charge them \$30 because now I have  
25 to maintain the thing. I took them for \$30 from -- from

1 the -- from the -- from the hotel to the Pier 66 and 91  
2 because they tell everybody you have to provide the  
3 service, and that's -- I did a couple of times. I lost  
4 from my pocket. I suppose to charge them 60, and I  
5 didn't want to charge 60.

6 And couple of time I didn't get the bus. They  
7 call Seattle Express, they give them a service too.  
8 They call Seattle Express. Hey, we have four people, he  
9 cannot do it. Because sometimes two people what I even  
10 make to go to the -- and they say, No, you guys have to  
11 do it, then I send a town car. I don't make no money.  
12 Sometimes in the business, you don't think about the  
13 money all the time. You have to think the customers,  
14 the first choice. So I could have charged you \$60 from  
15 the airport, but I'm charging only \$30 and that happens  
16 once in a blue moon.

17 Q. So my question was a little different, and I  
18 just want to make sure I understand clearly. If --  
19 again, I'm going to go back to the question --

20 A. See, you are a lawyer and what you call -- you  
21 know, I am just a simple person, but if you tell me in a  
22 very simple -- simple word, I will give you the answer  
23 correctly.

24 JUDGE PEARSON: I'm going to jump in and  
25 help out. I think what Mr. Fassburg is getting at is he

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1 wants to know if you are providing -- if you ever use a  
2 vehicle other than the bus to transport unrelated  
3 parties on the scheduled service from hotel to --

4 MR. BRAR: No, I said no, I didn't. I  
5 didn't.

6 JUDGE PEARSON: Okay. Was that your  
7 question?

8 MR. FASSBURG: Well, that's what I'm trying  
9 to get at. Sometimes I don't want to get right to the  
10 end so I can make sure the factual questions is being  
11 answered as opposed to the conclusion I am getting to.

12 JUDGE PEARSON: Right.

13 BY MR. FASSBURG:

14 Q. So, Mr. Brar, the -- I have to go back to it. I  
15 want to make sure I understand because your answer  
16 didn't quite jive with what I think you've said  
17 otherwise.

18 A. If you make the question in a very simple  
19 thing --

20 Q. I'll --

21 A. -- you will get your answer very simple.

22 Q. I will ask --

23 A. But if you don't and then I -- very hard for me.  
24 I am not so educated guy like you. Believe me, I only  
25 12 grades from back home, and I'm not so educated. I

1 don't have no lawyer or anything sitting with me, and  
2 you guys have very educated guy sitting in front of  
3 my thing. And holding -- this is my first time ever  
4 holding some big thing, and if you make it simple, I  
5 will answer you.

6 Q. Okay. You know, maybe I can back this up a  
7 little bit too.

8 You told us earlier that when we're looking at  
9 your books, the way we know which times were transported  
10 on shuttle were based on a number of people. But now it  
11 sounds as though the shuttle was provided regularly and  
12 it didn't matter how many people were on the trip; is  
13 that right?

14 A. No, it's not. The bus was not used, not at all.

15 Q. The bus was never used?

16 A. No, used three or four times. I told her.

17 Q. Okay.

18 A. Not every time. See, you want to catch me for  
19 my English mistake right here. I told her before we  
20 used couple of times the busses, three, four times, no  
21 more than that in the whole season of five months  
22 period.

23 Q. And how can we know looking at your books how  
24 many times you used the bus?

25 A. How come you know I rely after sometimes going

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1 to the SeaTac right now, I can make an exit. How can  
2 you predict the future or the past?

3 Q. I want to understand based on your records how  
4 we can determine in the past --

5 A. Because I did the good job with the UTC and on  
6 my limousine business from long time, so I am -- I am  
7 the business --

8 Q. Mr. Brar, if you please let me complete my  
9 question before you answer, and if you will please  
10 answer the question that I asked and not just whatever  
11 you'd like to say, this would be a lot faster.

12 A. Okay. Let's go.

13 Q. Okay. Looking at the books that you have  
14 produced, which I have not had an opportunity to review,  
15 how can we determine on which occasions you used a bus?

16 A. When there is more than like 15 to 20, 22 people  
17 together that happen, and my SUVs, my vans was busy  
18 somewhere else, and at that time, at that moment I have  
19 used three to four times in the whole season my bus  
20 because my town cars, my vans, my Sprinters was busy  
21 somewhere else. So that's the reason I am sitting here  
22 today. That is the reason you took my pictures. Only  
23 for one day. You could have taken my pictures every day  
24 on Friday, Saturday, and Sunday and give to the  
25 Commission, and then I could have agree, yes, I did it.

1 How come you just did for one day?

2 Q. I think the answer to that question is because  
3 my client had to pay to use your service, and they  
4 weren't interested to pay to use your service every  
5 Friday, Saturday, and Sunday throughout the season.

6 My question to you --

7 A. No, no --

8 Q. I ask the questions --

9 A. No, no --

10 JUDGE PEARSON: Hold on. One at a time.

11 A. If he have use the service going to the Pier 66,  
12 Rogers, how come he didn't take the service back from  
13 there because I don't provide service coming back.

14 JUDGE PEARSON: Okay. Mr. Brar, let  
15 Mr. Fassburg ask you the question, okay?

16 MR. BRAR: Okay.

17 BY MR. FASSBURG:

18 Q. So I think if I understand the answer to the  
19 question I asked, is we can't because there's nothing in  
20 your book that tells us about the category of vehicle  
21 that was used; is that right?

22 A. No, it tells you, SUV, town car, tells me  
23 sometimes, yeah, in the books. I write on the books  
24 that tells you five people, send SUV; six people, send  
25 SUV; town car, send SUV. Three to four times I used the

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1 whole season, I'm telling you again, when people were 15  
2 to 22 and my town cars was busy at the other moment. I  
3 have lot of Google business too.

4 Q. So let me ask you a little different question  
5 now.

6 When you use the SUVs to transport smaller  
7 groups of people, I think you indicated earlier that  
8 those were never unrelated people, those were always  
9 groups; is --

10 A. One group, yes, one group, yes. Always one  
11 group in the SUV and town car because nobody wants to  
12 sit down with something else. I don't want to sit down  
13 in their SUV, my SUV. I'll go like king and queen.

14 Q. I don't disagree with that one bit.

15 Getting back to my hypothetical, then, to  
16 understand when you use what vehicle and for what  
17 purpose. If I go to the Red Roof Inn, and I find this  
18 flyer at the desk, and I see \$15 one way to downtown or  
19 to the Space Needle or the waterfront or to Pioneer  
20 Square or Alki, and I want to take you up on that. It  
21 says departs daily 11:00 a.m., 1:00 p.m., or 4 p.m., and  
22 I give you a call, and I say, I want to take the 11:00  
23 a.m. to the cruise pier, and then someone who I don't  
24 know does the same thing, what vehicle shows up?

25 A. I tell him no, n-o, no. I cannot do for one



1 person. I have no certainties. I tell them exactly like  
2 this, n-o, no.

3 Q. Okay. Now, if --

4 A. Because --

5 Q. If instead -- let me ask the next question.

6 A. Ask me what kind of vehicle, let me speak. You  
7 are going too fast. I have nothing in front of me. If  
8 somebody comes and tells me, I'm going to Pikes Market  
9 at 1 o'clock, 2 o'clock, and I want -- and I tell him  
10 n-o, no. I cannot. Take a taxi or take a light rail  
11 because what I will -- so I did only one at 11:00 a.m.,  
12 nothing else. Only 11:00 a.m., that's it. Nothing else  
13 at all. Zero.

14 Q. Now, when you were coordinating to provide  
15 service with the Red Roof Inn, is it the Red Roof Inn  
16 who actually makes the call to you specifically to say  
17 we've got a group?

18 A. No, the customer also do it.

19 Q. But the Red Roof Inn does do that, correct?

20 A. No, Red Roof, customer also does that.  
21 Sometimes it's the customer on the phone, they tell us,  
22 Hey, you can, you know, do that too. Customer do that.

23 Q. Okay. So I think you're agreeing that yes, the  
24 Red Roof Inn does call you?

25 A. Yeah, they call me because I -- they call me for

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1 the town cars too. I am giving them a good service.

2 Q. Okay. So if the Red Roof Inn calls you and  
3 says, Mr. Brar, we have six people for you, do you ask  
4 them is that a single group?

5 A. Yeah, always.

6 Q. So you always confirm it's a single group?

7 A. Yes, I always confirm how many people, party of  
8 four because -- I just answered you. Nobody will sit to  
9 each other if they're six different group in the SUV.

10 JUDGE PEARSON: So let me interject here. I  
11 think it would be helpful if you looked at these books  
12 because each party either has a last name or a room  
13 number next to it, and it indicates the number of people  
14 in the party. So for example, it says Ramirez, six  
15 people to Pier 91, van.

16 MR. FASSBURG: Sure.

17 JUDGE PEARSON: Room 356, two people, Pier  
18 91, town car. Room 104, Pier 66, two people, town car.  
19 And every -- every reservation is written that way in  
20 this book.

21 MR. FASSBURG: Do they have dates?

22 JUDGE PEARSON: Yes.

23 MR. FASSBURG: May we go off the record so I  
24 can look at that?

25 JUDGE PEARSON: Sure. We will take a brief

1 recess.

2 (Pause in the proceedings.)

3 JUDGE PEARSON: We will be back on the  
4 record.

5 BY MR. FASSBURG:

6 Q. Mr. Brar?

7 A. Yes, sir.

8 Q. Within your notebook, I'm going to hand to you  
9 the book page for August 12th, the date that Mr. Rogers  
10 took the trip.

11 A. Okay.

12 Q. What's the name there on that reservation?

13 A. Sonnes, Sonnes, S-o-n-n-e-s.

14 Q. Is Mr. Rogers indicated on there?

15 A. No.

16 Q. So that was one group of related passengers that  
17 included Sonnes and Mr. Rogers?

18 A. One more time. Let me give you answer too.  
19 When somebody people call us like how you started with  
20 the thing that when Rogers came in at 10:45, we tell  
21 them, Hey, come in the lobby, come in the lobby at  
22 10:45. And that's the moment where people come at 10:45  
23 that we know how many people are going to the cruise  
24 line. That's the time we use the big bus because my bus  
25 is -- my house is only blocks from that hotel. Some

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1 people show up in the lobby and then they tell us, Hey,  
2 this much we are. We have extra people. That is the  
3 time we used the big busses to take the people there.

4 Q. So it was only when Mr. Rogers took your bus  
5 that you used the van because there was extra people on  
6 one occasion; is that your testimony?

7 A. Because on the -- a lot of people waiting for  
8 taxis, too, sometimes right there, and the taxis don't  
9 show up, right? Taxis don't show up. A lot of people  
10 have noted the reason they come in the lobby because  
11 they see at 11:00 a.m. the flyer, they come in the lobby  
12 and, hey, how many people we are. This is here, eight  
13 people, ten people, four people, and whatever is left  
14 over, okay, we will take to the bus because there's 20  
15 people. Let's take it to the bus.

16 And plus, I told you we are not so big companies  
17 that you want to -- every single trips or how many  
18 people we picked up. If I have done that, if I have  
19 known that this will be a problem for me to pick up with  
20 the small hotel, I could have never done it. If it  
21 needs a Beeline for 200, 250 people to give him, give me  
22 like two, three months. Whatever groups I get, 20, 25  
23 like individual group, not -- I can give him that  
24 business too, take that too. If that makes them happy,  
25 but we are not so big company. We are just doing the

1 business as the small, middle man guy. So middle class  
2 guy. Small middle class guy.

3 Q. My question, again, is a little different than  
4 what you're answering, and I just want to make sure I  
5 understand.

6 When your record for August 12th indicated  
7 Sonnes was the passengers, you're saying that would have  
8 also included Michael Rogers, an unrelated passenger?

9 A. Yeah, that was in the bus, not in the SUV. That  
10 was the bus. That's why -- that's so many people in the  
11 lobby, 18 or 20 or 22 people happen, then we use the  
12 bus. If Sonnes had not -- Rogers had not gone with  
13 Sonnes because Sonnes had to the -- to the -- I don't  
14 think your name Rogers, out of the car here. We are  
15 just going in the SUV because here people -- people  
16 would tell them, okay, let's go now and extra people can  
17 take the shuttle.

18 Some people are happy to. Not everybody is  
19 like, oh, one guy, let him sit down with me, no problem.  
20 People take -- people take care of each other too. I  
21 can't tell that everybody is bad. Once in a blue moon,  
22 but that never happened. People say, Okay, he's one  
23 guy. He can ride with us if he has to, but that never  
24 happened. That never happened. And whenever we use the  
25 bus, whenever we use the bus -- I want to ask you one

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1 question. How many people you think that Red Roof  
2 people go to the cruise line?

3 Q. So Mr. Brar --

4 A. Give me the answer.

5 Q. -- my question was a little different from  
6 everything you said --

7 JUDGE PEARSON: I'm not sure exactly where  
8 you're going with this.

9 A. Yeah --

10 JUDGE PEARSON: I feel that --

11 Hold on, Mr. Brar.

12 -- we have an admission from him. We know  
13 that this conduct occurred. The number of times it  
14 occurred isn't relevant for this proceeding today.

15 MR. FASSBURG: It may not be, Your Honor,  
16 and I think the result may not be entirely different. I  
17 don't mind getting to the conclusion for Mr. Brar. His  
18 records are obviously not accurate, and I think he is  
19 not providing accurate testimony about what those  
20 records reflect. I think there is something more to  
21 this that he isn't letting on about, he's unwilling to  
22 admit. He's admitting he's providing auto  
23 transportation service, but he's denying the frequency  
24 with which he's actually doing it, the regularity with  
25 which he's doing it, and the number of passengers he's

1 actually transporting.

2 JUDGE PEARSON: And that is understood;  
3 however, that is a task for Commission Staff to look  
4 into.

5 MR. FASSBURG: I understand.

6 JUDGE PEARSON: It's not something that --  
7 you know, you didn't have discovery rules available to  
8 you here. It wasn't something that you could have  
9 obtained on your own. So for our purposes today, what  
10 matters is did he or did he not engage in the conduct  
11 alleged in the complaint. He has admitted to that, and  
12 then it will be up to the Commission to decide what  
13 steps to take next as far as investigating the breath  
14 and scope of that conduct.

15 MR. FASSBURG: And I understand, Your Honor.  
16 I think my point has been well made at this point. I  
17 just wanted to try to establish through his inconsistent  
18 testimony what exactly he's doing, and the --  
19 truthfully, that I don't think he's fessing up to  
20 exactly what he's done.

21 JUDGE PEARSON: Understood.

22 MR. BRAR: And plus, whatever I said, the  
23 season is coming up, again the next season will come up,  
24 Beeline will go and check it out, how many people in a  
25 small motel can come out, and then they will have --

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1 they will have some answer themselves when the new  
2 season started and -- and they will get all their answer  
3 themselves. So there's nothing to hide from --  
4 otherwise I could have been a very rich guy if there was  
5 a lot of business and now go ahead. You guys -- you  
6 guys will check it out next season coming up, May --  
7 May, and you feel it, how many people you have. And  
8 then we come to the Commission again next November and  
9 saw in the records there was this much people we had,  
10 you will know. Small hotel. Again, I want to tell you  
11 one thing. Nobody even wants to leave in that hotel.  
12 Once you go there, people -- people in that hotel, the  
13 only people in that hotel, they want to save money.  
14 Save money.

15 JUDGE PEARSON: Okay. Thank you.

16 MR. BRAR: Whole thing and --

17 MR. FASSBURG: I think I can -- I can end  
18 the questioning if that will end him answering.

19 JUDGE PEARSON: Okay. All right. Is there  
20 anything else? I just have a request, which is the same  
21 request I made this morning is that the parties waive  
22 the requirement that the Commission issue an order  
23 within ten days. We would like to have some more time  
24 so we can have the transcript available to us. Is that  
25 okay with you, Mr. Brar?



1 MR. BRAR: No problem.

2 JUDGE PEARSON: Okay. And, Mr. Fassburg, I  
3 assume no objection?

4 MR. FASSBURG: No objection.

5 JUDGE PEARSON: Okay. Great. All right.  
6 Well, if there's nothing else, thank you so much for  
7 coming today, and we will adjourn and be off the record.

8 (Adjourned at 2:20 p.m.)

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C E R T I F I C A T E

STATE OF WASHINGTON  
COUNTY OF THURSTON

I, Tayler Garlinghouse, a Certified Shorthand Reporter in and for the State of Washington, do hereby certify that the foregoing transcript is true and accurate to the best of my knowledge, skill and ability.



*Tayler Garlinghouse*  
Tayler Garlinghouse, CCR 3358