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             BEFORE THE WASHINGTON UTILITIES AND
                 TRANSPORTATION COMMISSION
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 4 In the Matter of the
                                  ) Volume I
   Applications of
                                  ) Pages 1-48
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   Dutchman Marine, LLC, d/b/a
                                 ) Docket No. TS-001774
6 Lake Washington Ferry Service, )
   for Authority to Provide
7 Commercial Ferry Service;
8 Seattle Ferry Service, LLC,
                                  ) Docket No. TS-002054
   for Authority to Provide
9 Commercial Ferry Service; and )
10 Seattle Harbor Tours Limited
                                  ) Docket No. TS-002055
   Partnership, for Authority to )
11 Provide Commercial Ferry
   Service.
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                      A hearing in the above matter was
15 held on March 7, 2001, at 1:33 p.m., at 1300
16 Evergreen Park Drive Southwest, Olympia, Washington,
17 before Administrative Law Judges DENNIS MOSS and
18 WILLIAM E. HENDRICKS.
19
20
                      The parties were present as
21 follows:
22
                      SEATTLE HARBOR TOURS, by Gregory
   J. Kopta, Attorney at Law, Davis, Wright, Tremaine,
23 LLP, 2600 Century Square, 1501 Fourth Avenue,
   Seattle, Washington, 98101.
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   Barbara L. Nelson, CSR
25 Court Reporter
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                       SEATTLE FERRY SERVICE, by David A.
   Wiley, Attorney at Law, Williams, Kastner & Gibbs,
 2 Two Union Square, 601 Union Street, Suite 4100,
    Seattle, Washington 98111-3926.
 3
                       DUTCHMAN MARINE, by John M. Hugg,
 4 Attorney at Law, 2101 Fourth Avenue, Suite 2400,
   Seattle, Washington 98121-2320.
                      CITY OF SEATTLE, by Gordon B.
 6 Davidson, Attorney at Law, 600 Fourth Avenue, Tenth
   Floor, Seattle, Washington 98104. (Appearing via
 7 teleconference bridge.)
                       CITY OF BELLEVUE, by Siona
   Windsor, Attorney at Law, 11511 Main Street,
 9 Bellevue, Washington 98009. (Appearing via
   teleconference bridge.)
10
                       THE COMMISSION, by Sally G.
11 Johnston, Assistant Attorney General, 1400 Evergreen
    Park Drive, S.W., P.O. Box 40128, Olympia, Washington
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   98504-0128.
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1 JUDGE MOSS: We'll be on the record. Good afternoon, everyone. My name is Dennis Moss. I'm an Administrative Law Judge with the Washington 4 Utilities and Transportation Commission. I will be 5 co-presiding in this proceeding with Judge Tre 6 Hendricks, who is sitting to my right. 7 We have a number of matters of business to 8 take up today in the applications of Dutchman Marine, 9 that's number TS-001774, we have Seattle Ferry 10 Service, TS-002054, and Seattle Harbor Tours Limited 11 Partnership, which is TS-002055. 12 Our basic agenda this afternoon will be 13 that in a moment, when I finish speaking, we'll take 14 appearances of counsel or other party representatives, including those who are participating via the teleconference bridge line. I 17 want to then take up the request for consolidation 18 that we have received, and I have two of those. And 19 of course the Commission, under its own statute and 20 rules, would consider consolidation anyway, so we 21 will take up that question. That will perhaps 22 simplify the next item on the agenda, which is 23 petitions to intervene, protests, whatever they've 24 been styled, and they have been variously styled.

25 Any motions by the parties, we'll take that up.

1 We'll discuss the issues to some degree or another, and at that point, I think Judge Hendricks will pick up the agenda at that point and take up the process 4 and procedural schedule issues, including discovery 5 and other matters and any other business that may be 6 appropriate for us to consider in a prehearing 7 conference today. 8 So with that, why don't we just segue 9 directly into the question of appearances. And we'll 10 start with those here in the room, and then we will 11 take the appearances of those who are with us by 12 electronic means. Mr. Kopta, why don't you start us 13 off. 14 MR. KOPTA: Thank you, Your Honor. Gregory 15 J. Kopta, of the law firm Davis Wright Tremaine, LLP, on behalf of Seattle Harbor Tours Limited 17 Partnership. Your Honor, would you like full 18 address? 19 JUDGE MOSS: Yes, since this is our first 20 prehearing conference, let's do make a matter of 21 record the street address of your firm, your 22 telephone, your fax and your e-mail. 23 MR. KOPTA: My address is 2600 Century 24 Square, 1501 Fourth Avenue, Seattle, Washington,

25 98101-1688. My telephone number is 206-628-7692; fax

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1 number 206-628-7699; e-mail, gregkopta@dwt.com.
             JUDGE MOSS: Okay. Thank you very much.
3 Let me just check something with you here. Of
4 course, I have information on all of you from various
5 sources, some of which will remain mysterious to you.
6 But I have another number for you, 622-3150. Is that
7 your direct line?
8
             MR. KOPTA: That is the general firm line.
9
             JUDGE MOSS: Okay. So you gave me your
10 direct line. That's what I was trying to clarify.
11
             MR. KOPTA: That is correct.
12
             JUDGE MOSS: Thank you very much. All
13 right. Mr. Wiley, you're sitting next. Why don't
14 you go ahead.
             MR. WILEY: Yes, Your Honor. David W.
15
16 Wiley, with the law firm of Williams, Kastner and
17 Gibbs, PLLC, Suite 4100, Two Union Square, 601 Union
18 Street, Seattle, Washington, 98101-2380. Our phone
19 is 206-628-6600; our fax is 206-628-6611; my direct
20 line is 206-233-2895; and my e-mail address is
21 dwiley@wkg.com. I'm appearing today on behalf of
22 Applicant Seattle Ferry Service, L.L.C.
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JUDGE MOSS: Thank you. Yes, sir.

25 is John Hugg, law firm of Bauer, Moynihan and

MR. HUGG: Thank you, Your Honor. My name

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1 Johnson. I'm here today on behalf of Dutchman Marine, L.L.C. The address is 2101 Fourth Avenue, Suite 2400, Seattle, Washington, 98121. General firm 4 line is 206-443-3400; I have a direct line of 5 206-605-3229; I have a fax number of 206-448-9076; 6 and an e-mail of jmhugg@bmjlaw.com. JUDGE MOSS: That's bnj? MR. HUGG: Bm, as in Michael . 8 9 JUDGE MOSS: Oh, Moynihan, bmjlaw.com. 10 Thank you. 11 MR. HUGG: Thank you. JUDGE MOSS: Why don't we go ahead with

12 13 those in the room. Ms. Johnston.

14 MS. JOHNSTON: Sally G. Johnston, Assistant 15 Attorney General, appearing on behalf of Commission Staff. My street address is 1400 South Evergreen 17 Park Drive, S.W., Olympia, Washington, 98504. My 18 telephone number is 360-664-1193; my fax number is 19 360-586-5522; and my e-mail address is

20 sjohnston@wutc.wa.gov. 21 JUDGE MOSS: And you get your full last

22 name in there? I know we had it set to nine, I 23 guess. I was thinking it was seven letters' 24 limitation. All right. Just want to be sure I get 25 it right. All right. And then on the telephone for

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1 the City of Seattle?
             MR. DAVIDSON: Before I do that, can I get
   a clarification of the fact that number is -- for the
4 email address, is there any punctuation between the S
5 and the Johnston?
             JUDGE MOSS: No, it's just
7 sjohnston@wutc.wa.gov.
8
             MR. DAVIDSON: And her first name?
9
             JUDGE MOSS: Sally. And I'm glad you
10 mentioned that. Let me interrupt you for a second.
11 It is important for those in the room to try to speak
12 loudly and directly into the microphones, because
13 just as we have a few problems hearing them,
14 sometimes they may have difficulty hearing us.
   let's do pull the mikes up to facilitate that. So
16 with that, go ahead, Mr. Davidson.
17
             MR. DAVIDSON: Thank you. That was
18 particularly true with respect to Mr. Hugg. I could
19 not -- he kept cutting out every now and then.
20
             JUDGE MOSS: All right. He'll pull that
21 microphone up closer to him and that will help.
            MR. DAVIDSON: Again, my name is Gordon
22
23 Davidson. I'm an Assistant City Attorney with the
24 City of Seattle. The office address is Seattle Law
25 Department, 10th Floor Municipal Building, 600 Fourth
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1 Avenue, Seattle, 98104. The general office telephone
   number is 206-684-8200; my direct line is
   206-684-8239; the office fax number is 206-684-8284.
4 My e-mail address is gordy.davidson@ci -- which is an
5 abbreviation for city -- .seattle.wa -- the
6 abbreviation for Washington -- .us.
7
             JUDGE MOSS: All right. Thank you, Mr.
8 Davidson. And for the City of Bellevue, Ms.
9 Windsor.
10
             MS. WINDSOR: Yes, my name is Siona
11 Windsor. I represent the City of Bellevue. Our
12 address is 11511 Main Street, Bellevue, Washington,
13 98009. Our phone number here is 425-452-6829; our
14 fax is 425-452-7256; and my e-mail address is s --
   like in Sam -- windsor -- with no punctuation between
16 those two -- @ci.bellevue.wa.us.
17
             JUDGE MOSS: All right. Is there anyone
18 else present who wishes to enter an appearance today?
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             MR. DAVIDSON: Can Ms. Windsor clarify,
20 does she have a D in her last name?
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MS. WINDSOR: Yes, W-i-n-d-s-o-r.

25 getting the full information. And we'll pass that on

JUDGE MOSS: All right. I believe that

MR. DAVIDSON: Thank you.

24 completes our appearances, then. I appreciate

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1 to our Records Center to ensure that everyone receives appropriate service. All right. We have a couple of requests 4 for consolidation, and rather than go into any 5 details on that, I think everyone is familiar with 6 the consolidation rule. It does appear to me that it 7 would be appropriate for there to be consolidation in 8 these proceedings, and I would simply ask, then, if 9 there's anyone who has a contrary view to that they 10 would like to express to the Bench at this time? 11 There apparently is no argument on the 12 point, and so we will order that these three dockets 13 be consolidated and go forward on that basis. 14 As I mentioned, that may simplify things 15 somewhat in that one of the artifacts of 16 consolidating proceedings is that a participant in 17 one is necessarily a participant in all. So we won't 18 have to worry about who's filed this particular 19 intervention or that particular intervention. You 20 will all be participating or have full party status 21 to the extent your petitions are granted in the 22 consolidated proceeding. So there may be some 23 nuances that we have to consider in that regard, but 24 in terms of the participation question, at least, I

25 don't think that we do have to consider those

1 nuances, if they exist. Now, I think, in terms of the principal 3 parties, then, of course they are all here by right, 4 and so we don't really have to take those individual 5 matters up. Staff is here by a matter of statute. 6 So really what we need to take up are the petitions 7 to intervene/protests, if you will, of the City of 8 Bellevue and the City of Seattle. 9 And these parties have filed written 10 petitions and so we have those and have those in 11 mind. I won't ask for argument in the affirmative, 12 but rather ask whether there's any objection to the 13 intervention and participation by the City of 14 Bellevue? All right. How about in the case of the 15 City of Seattle? 16 Apparently there is no opposition to the 17 intervention and participation of these two cities, 18 and it does appear to the Bench, on the basis of the 19 written petitions, that these parties do have an 20 interest in the proceeding and that their 21 participation will be in the public interest. 22 Therefore, the petitions to intervene will be 23 granted. 2.4 Let me just ask if there are motions by any

25 parties that we need to take up today? Apparently

00011 1 there are none. Let's talk a little bit about the issues. 3 I'm not sure in what particular order we need to take 4 things up. Of course, the fundamental issues that 5 the Commission must consider in these types of 6 applications are whether the public convenience and 7 necessity require the services for which application 8 has been made and the question of fitness, which we 9 have typically construed in these cases to include 10 both the concepts of financial fitness, which must be 11 demonstrated by certain evidence, certain showings, 12 as laid out in the statute and the rules, although of 13 course those are not exclusive matters. You may 14 present additional evidence in support of financial

15 fitness. 16 And then we generally consider the matter 17 of regulatory fitness, which is a somewhat broad and 18 ill-defined category, I suppose, but in some cases 19 becomes relevant, particularly when we have extension 20 applications, and I believe at least one of these is 21 an extension authority. That's Seattle Ferry 22 Service, isn't it?

23 MR. WILEY: Yes, Your Honor.

2.4 JUDGE MOSS: So Seattle Ferry Service

25 already has some authority on one or more of these

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1 routes. I have read these applications, but,
   frankly, I sat down and tried to map it all out on my
   little map of Washington and it quickly became
4 obscured with multi-colored inks. So I wasn't -- I
5 can't say that I have my mind entirely around who's
6 applying for what today, but what authority does
7 Seattle Ferry Service currently have, Mr. Wiley? Is
8 it one route or multiple routes?
9
             MR. WILEY: Yes, it's one route, Your
10 Honor, between the North Lake Union/Fremont area and
11 the South Lake Union area. That's the terminus of
   the proposed route, as well. And I believe Mr.
13 Kopta's client has authority, as well.
14
             JUDGE MOSS: Ah. Go ahead, Mr. Kopta.
15
   Tell me about that.
16
             MR. KOPTA: Yes, Seattle Harbor Tours
17 Limited Partnership also has authority to operate
18 between University of Washington and the South Lake
19 Union area. It was a docket that was consolidated
20 and settled between my client and Mr. Wiley's client.
             JUDGE MOSS: And when was that?
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             MR. KOPTA: That was last year sometime, as
23 a matter of fact.
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             JUDGE MOSS: I see. So old hands at this
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25 Lake Union ferry service application business, are

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1 we?
             MR. KOPTA: Well, Mr. Wiley and I are
   getting used to being down here together.
             JUDGE MOSS: All right. And then the
5 Dutchman Marine application is a new application that
6 overlaps these two existing services and then is for
7 some additional routes, as well, as I understand it.
8
             MR. HUGG: It is a new application, but I
9 don't believe it necessarily overlaps with either of
10 those two routes that were just mentioned. Those are
11 over Lake Union, and Dutchman Marine's proposed
12 routes are over Lake Washington.
             JUDGE MOSS: Ah. So nobody has authority
14 into Bellevue or Renton or --
15
             MR. KOPTA: One of the members of the
16 Seattle Harbor Tours Limited Partnership, Argosy, has
17 a certificate across Lake Washington, between
18 Kirkland and Seattle.
19
             JUDGE MOSS: And is that part of the
20 certificate for which extension authority is being
21 sought? I just want to be clear on where we are.
            MR. KOPTA: Yeah. Well, that's why I
23 didn't raise it before, is because Argosy is not
24 technically the party here today. They are one of
25 the -- it's the general partner in Seattle Harbor
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1 Tours Limited Partnership, so it is a party in interest as a practical matter, but as a legal matter, it's Seattle Harbor Tours Limited Partnership that is the entity that is seeking the authority in 5 this docket. JUDGE MOSS: I don't want to dwell overly 7 long on this, but the reason this is important to all 8 of us is this is one of those nuances I was talking 9 about, another issue in the proceeding, to the extent 10 we do have existing routes for which others are now 11 applying is the question of the satisfactory service 12 or the level of service, I forget the exact language 13 in the statute and the rule, but it's essentially --14 I think in the best cases we call it service to the satisfaction of the Commission. I've got the statute 16 here and I can look it up, but I see the nods of 17 affirmance, so everybody knows what I'm talking 18 about. So that's another issue we have to take up if 19 there is, in fact, that sort of overlap. 20 So I'm trying to determine now, and I'll 21 just ask the question directly, do we have that kind of overlap? Mr. Hugg has suggested there may be no 23 overlapping aspect to the matter. MR. KOPTA: Well, just to respond to your 25 first question, there's no service that's currently

00015 1 being provided over that route. MS. WINDSOR: Who's speaking, please? MR. KOPTA: This is Greg Kopta, on behalf 4 of Seattle Harbor Tours. There is no service 5 currently being provided across Lake Washington. 6 There is a certificate, but there's not service being 7 provided pursuant to that certificate. But I agree 8 with you that there is an issue in terms of extent to 9 which one party can ask that it be granted the 10 overlapping authority. I guess even before we get to 11 that is whether or not this is overlapping authority, 12 because as I understand Dutchman Marine's 13 application, it is between various points on the east 14 side of Lake Washington and the City of Seattle and 15 Leschi area, whereas the application that my client has filed is for those same three points on the 17 Eastside and the University of Washington. 18 So one issue, and it was certainly

So one issue, and it was certainly
something that we managed to settle amicably in the
last case over Lake Union, is whether there is
overlapping authority or whether there is
potentially some room to have certificates to both or

23 maybe perhaps all three carriers. But to add to the 24 list of issues while I have the microphone --

25 JUDGE MOSS: You and Mr. Wiley are doing a

1 good job of sharing.
2 MR. KOPTA: -- is the notion of what
3 happens when -- assuming that we have overlapping
4 applications and are not able to figure out some
5 resolution to allow everybody to have what they've
6 asked for -- on what basis can or should the
7 Commission choose between those completing
8 applications.

9 Although the statute seems to contemplate 10 that that may be the case, at least when someone has 11 an existing certificate and someone comes in and asks 12 for a new one, there really doesn't seem to be 13 anything in the statute, nor am I aware of anything 14 in prior Commission cases that has established what 15 criteria the Commission will use in determining whether to award the certificate to one of the 17 applicants or not at all. And so I think certainly, 18 from our point of view, and we can discuss this 19 further, if you'd like, a threshold question is 20 what's the standard. I mean, assuming that all of us 21 can demonstrate what we need to in terms of financial 22 capability and regulatory fitness or technical 23 expertise or whatever's subsumed within the threshold 24 requirements of being entitled to a certificate, then 25 how does the Commission pick between the three of

00017 1 those. JUDGE MOSS: Okay. Mr. Wiley, do you have 3 something to add? MR. WILEY: Yes, Your Honor. Dave Wiley, 5 for Seattle Ferry Service. I would join a lot of 6 what Mr. Kopta said in terms of what we're faced with 7 this statute. I would also add that -- and you 8 analogized to the bus application. That would also 9 apply. That standard about service to the 10 satisfaction of the Commission applies to solid waste 11 applications, as well. 12 But here we have a little bit, as you 13 termed it, a different nuance. And that is, with 14 these kind of applications we don't necessarily have 15 existing service. It's not like solid waste, where 16 everybody needs to get it removed. These are 17 applications involving routes on, at least in recent 18 times, new areas. So the concept of service to the 19 satisfaction of the Commission takes on a little bit 20 different analytical lines in this kind of 21 application. 22 We're also dealing with a statute that 23 appears to be, as I recall my real estate law from 24 law school, sort of a race statute, in that, you

25 know, whoever's the first to file can conceivably

24 about?

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1 lock up a route and, under the statute, block competitive applications in the future. So there are different issues of need that are raised under that 4 kind of circumstance that might not be raised if 5 there's a clear existing service provider. So that's 6 another issue. And then the third one, and I've dealt with 8 this in other commercial ferry applications, is the 9 whole concept of same territory or district, which 10 the statute refers to and which we grappled with in a 11 case up in the San Juan Islands, where my client 12 applied for Roche Harbor and the existing service 13 provider served Friday Harbor, and the question was 14 was that in fact the same territory or district that the existing certificate provider served. 15 16 So here we're dealing with much more 17 densely populated areas, and that analysis may be 18 very, very different in metropolitan areas. So I see 19 a lot of issues here, and obviously we haven't seen 20 any evidence yet, but this is, as you suggest, a case 21 filled with nuances. 22 JUDGE MOSS: Mr. Hugg, did you have 23 anything to add on the issues that we're talking

MR. HUGG: Well, I believe most of the

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1 issues have been covered by Mr. Kopta and Mr. Wiley. I guess I don't have too much to add, other than that there is no existing service provider at this time. 4 And my understanding is that there is a window of 5 time in which to implement this, under the statute 6 and the rules, of five years, and to my 7 understanding, that was not done. 8

So I guess if that has not been done, is it 9 possible to have that route forfeited or modified in 10 some way or -- and certainly if it has not been 11 implemented, does that allow the present arguable 12 holder to preclude anyone else, as was mentioned as a 13 possible issue. If they're already running a route, 14 then they preclude other people. So since that is 15 not the case, then I don't think there would 16 necessarily be an issue with regard to absolute 17 preclusion.

And then there is, of course, the issue of 19 differing markets going to University of Washington 20 and going to Leschi, so there may very well be 21 sufficient ridership for both routes, if that is what the Commission so feels.

23 JUDGE MOSS: Okay. Ms. Johnston, are you 24 eager at the oar over there to speak to these issues 25 or --

MS. JOHNSTON: I think we're going to go 2 full circle here, except the issue that I planned to 3 raise was the issue of the importance of having the 4 real party in interest represented in this matter. 5 And although in, I believe, Mr. Kopta's protest and 6 motion for consolidation, he repeatedly states that 7 Seattle Harbor Tours is the holder of the certificate 8 authority for the Seattle-Kirkland route, that's 9 actually incorrect. 10 And I believe Mr. Hugg even stated in his 11 protest that Seattle Harbor Tours did obtain a right 12 to initiate ferry service between Seattle and 13 Kirkland. That's incorrect. 14 The Staff's records -- the Commission's

records, I should say, indicate that Argosy LP is, in fact, the certificate holder for the Kirkland-Seattle run, and in Staff's view there are certain requirements that a certificate holder must satisfy.

For example, these companies are required to maintain insurance in the name of the certificate holder and file annual reports with the Commission in the name of the certificate holder.

23 And so I guess I would like to hear a 24 little bit more from Mr. Kopta as to why he thinks 25 the Commission would have the authority to take

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1 action affecting Argosy's certificate authority in the Kirkland-Seattle run. JUDGE MOSS: This is a point that I must 4 confess a little puzzlement over myself, and I think 5 it's a significant point, because of some of the 6 issues you all have raised. And I think there are --7 I keep using the word nuance. There are some nuances 8 and subtleties in the law here. Some of the points 9 you've suggested about exclusivity, for example, and 10 the racing notion, I think these are arguable points. 11 I can't say that they're clearly decided anywhere or 12 that I have a clear idea in mind about how they would 13 come out, but they are points in this case, and then 14 the matter's a little bit further complicated in the

So Mr. Kopta, maybe you could help us a 17 little on this question of who the certificate holder 18 is and whether they're here or not.

15 fashion that Ms. Johnston has raised.

MR. KOPTA: Well, it is, as you say, a bit 20 thorny when it comes to -- again, it really is a 21 matter of legal entities and structures of legal entities. As I said earlier, Argosy is the general 23 partner for Seattle Harbor Tours Limited Partnership, 24 which was formed after Argosy had acquired actually 25 an existing certificate from another entity that

1 merged with Argosy, just to give you sort of the business background of this. And because Argosy is the general partner 4 and essentially controls the activities of Seattle 5 Harbor Tours Limited Partnership, these are business 6 people that sort of operate in terms of their 7 business, as opposed to really not thinking about 8 which hat they happen to be wearing. And so Mr. 9 Blackman, John Blackman, who is the client 10 representative, is the person who is representing 11 both Seattle Harbor Tours and Argosy, and really 12 personally doesn't distinguish between those two. And I think perhaps in the pleadings that I 14 filed, I succumbed to that same sort of sense, that 15 it was really the same entity, and did not really track down what is the legal name on their 17 certificate for the existing filing with the 18 Commission. So I believe Ms. Johnston is correct, 19 that Argosy is the certificate holder, but by the 20 same token, Seattle Harbor Tours Limited Partnership, 21 because it involves Argosy, is not seeking that same 22 route, because Argosy already has it. 23 And so I suppose if it would be helpful to 24 have Argosy as a party to this docket, that I could 25 represent Argosy in that capacity and request that

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1 intervention, if that would make things simpler for the Commission Staff and everyone else when we try 3 and wrestle through these issues.

MR. DAVIDSON: This is Gordy Davidson in 5 Seattle. I'm wondering whether Mr. Kopta might be 6 able to provide some documentation to the other 7 parties regarding the organization of Seattle Harbor 8 Tours Limited Partnership. It seems to me that any 9 business that creates a limited partnership with 10 another doesn't necessarily have to put all of its 11 assets into the hands of or under the controls of the 12 limited partnership, but can pick and choose assets.

I don't know whether Argosy tossed into the 14 Seattle Harbor Tours Limited Partnership basket of assets the rights it secured by virtue of the WUTC authorization to operate a Kirkland to UW run. If it 17 didn't, I wonder whether it's too late for Argosy to 18 participate.

19 MR. KOPTA: Well, this is Greg Kopta. I 20 don't know, as we sit here today, what is included in 21 the partnership and what is solely Argosy, so I can't 22 answer that question. But since we're all sitting 23 here today talking about intervention and prehearing 24 conferences or the point where intervention is 25 appropriate, that's why I have offered to have Argosy

1 intervene in this proceeding, just to make sure that we have all of the parties who have any interest in this particular matter before the Commission, so that 4 there isn't a concern with respect to making sure 5 that somebody's not here that needs to be here. And 6 as we develop the record in this case, that's 7 certainly one area that we can try and clarify to the 8 satisfaction of the City of Seattle and any other 9 party that seeks that kind of information. 10 JUDGE MOSS: As I read the -- this is 11 Dennis Moss speaking. As I read what you filed, Mr. 12 Kopta, I came away from that with the understanding 13 that whoever the certificate holder is who has this 14 Seattle-to-Kirkland run wishes to and intends to participate to protect its interests in that existing 16 certificate authority. Now, I see you nodding in the 17 affirmative, so I'm assuming I read your papers 18 correctly. 19 MR. KOPTA: You did indeed. 20 JUDGE MOSS: And Ms. Johnston, you are 21 concerned with the -- let me put it in a question. 22 Are you concerned with the perhaps a technical 23 deficiency in the sense that you want that party to 24 be -- the named party on the certificate to be a 25 named party in the proceeding, or is there something

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1 beyond that that we need to be concerned about? That would be my concern.

MS. JOHNSTON: No, I think it's important 4 that the certificate holder be represented and be a 5 party to the proceeding. These cases, I mean, 6 there's evidence by the papers filed in these 7 dockets, it can oftentimes be confusing as to who is 8 the certificate holder. And since transfers often 9 occur and other things of that nature, I think it's 10 important to be as precise as possible.

JUDGE MOSS: All right. Well, it seems to 12 me that the solution here, particularly given the way 13 that I read the papers and that that is indeed an 14 accurate reading of the papers, would be to perhaps file an amendment that would clear up this technical issue. And you know, there sometimes are multiple 17 named entities and layers and one thing and another 18 involved, and just for purposes of clarity, I think 19 it would be important to do that.

But, again, my understanding coming in here 21 today was that this existing route was part of our 22 case and that we would have to consider the issues 23 related to what happens when people, other people 24 apply for authority to operate along the same route 25 or overlapping route, if you will, to that held by an

1 existing certificate or that covered by an existing certificate. So I don't think I've heard anything 3 here that changes the posture of the case. It simply 4 clarifies who holds what. MR. KOPTA: This is Greg Kopta again. I 6 would agree with that, and I would note that we did 7 make a supplemental filing with some additional 8 information in support of the application that makes 9 that distinction, based on a conversation that I had 10 with Commission Staff over this very issue. That we 11 tried to demonstrate that it is Argosy LP, Argosy 12 Limited Partnership, that does hold the current 13 certificate, not Seattle Harbor Tours Limited 14 Partnership. So hopefully we can make sure that the 15 record is clear on that point. 16 But, again, I would state that, to the 17 extent that Commission Staff believes it would be 18 useful for Argosy to be a party here, then we would 19 ask for intervention status for Argosy in the 20 consolidated proceeding.

JUDGE MOSS: Or another alternative, and
L'11 let you proceed as you choose, but another
alternative would simply be to file something that
would clarify the body of entities or the group of
entities that your client includes, and to the extent

1 that those -- they hold certificate authority that's relevant here, to identify that to the specific entity that is the official holder of that authority. 4 So either way you want to -- I don't know that they 5 need to separately intervene, is what I'm suggesting, 6 although if that appears, once you've had a chance to 7 sit with your client and go through the corporate 8 organization and so forth, maybe that will be the 9 better way to proceed. You can decide that. 10 MR. KOPTA: Yeah, we have identified the 11 various interests in Seattle Harbor Tours Limited 12 Partnership, their percent interest in the entity. I 13 don't believe what we have provided in this docket, 14 although I believe it was provided in the prior docket, was a copy of the partnership agreement that may set out at least the governing terms and 17 conditions for the limited partnership. 18 Now, whether that addresses this particular 19 issue, I don't know, but certainly we will do what we 20 can to clarify it and ensure that if Argosy is not a 21 party to this particular proceeding, that Seattle Harbor Tours is authorized to represent Argosy's 23 interests with respect to the existing certificate. JUDGE MOSS: Sure. That sounds good. I 24 25 hope we don't have to get too deeply into the realm

00028 1 of general partnership law, which I recall unfondly from my days in oil and gas law. So let's hope we don't have to go there. MR. KOPTA: I share your hope. 5 JUDGE MOSS: That and the occasional bar 6 exam. 7 MR. KOPTA: That's right. JUDGE MOSS: All right. Well, are there 8 9 any other aspects of the issues in the case that we 10 need to discuss today? Mr. Wiley, you have something 11 for us? 12 MR. WILEY: Yes, one issue that was brought 13 up by Mr. Hugg that I want to respond to just 14 briefly. JUDGE MOSS: Sure. 15 16 MR. WILEY: Because we've had this arise in 17 previous commercial ferry cases where they're

overlapping authority. I want to hear from the
Assistant Attorney General, but I think I'm correctly
reciting the law. And that is when we look at the
adequacy of existing service, certainly whether
somebody's providing service or has provided service
is highly relevant to that issue, but the issue of
whether we forfeit a dormant certificate isn't at
issue in this type of application proceeding. That

1 requires another proceeding under 81.84.060, and a separate complaint proceeding where the Staff is typically adverse to the certificate holder, and I 4 don't think we should confuse that in this 5 proceeding. Certainly we put on evidence about whether 7 the route's being operated or not, but our goal in 8 that is not to cancel the certificate, because that 9 has to be done separately under another procedural 10 mechanism. 11 JUDGE MOSS: Okay. Anybody want to speak 12 to that point? 13 MS. JOHNSTON: I would agree with that. I 14 considered this issue, as well, and I think typically the Commission would file a complaint and order to 15 16 show cause before forfeiting a certificate. 17 Your Honor, there is one other issue that I 18 would like to raise, and that is I wanted to let the 19 parties know that I do plan to contact a 20 representative of Washington State Ferries concerning 21 the request for waiver of the 13-mile restriction 22 pursuant to WAC 480-51-050. 23 JUDGE MOSS: You said 13-mile. Has that

24 been a change in the statute? 25

MS. JOHNSTON: Sorry, ten. Sorry.

1 JUDGE MOSS: Not something that we might see on the front page of the Post Intelligencer if that had changed, but I thought it was ten miles. MS. JOHNSTON: In fact, if that had 5 changed, I wouldn't have noticed. Thank you. JUDGE MOSS: Yeah, that is a -- I'm glad 7 you made that point, because I think although it 8 might seem a little odd in this case, because we're talking about Lake Union, Lake Washington, the 10 ten-mile rule is something we do have to consider. 11 So yeah, Staff will be following up on that. 12 And let me ask just one more question 13 before we turn the floor over here to Judge Hendricks 14 for the remainder of the agenda. And that is the question of whether the parties see any need for early briefing on any of these legal points or 17 whether we should just carry them through the case 18 and resolve all these points at the end once we've 19 had an opportunity for the evidence that we have to 20 have in these types of proceedings. MR. KOPTA: This is Greg Kopta. That 21 22 raises a good point that I didn't fully make clear in 23 what I had said before. I think certainly, to the 24 extent that we are establishing or the Commission is 25 establishing through this case the requirements or

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1 considerations that the Commission will take into account in determining which of three competing or multiple competing applicants for the same ferry 4 route will be awarded a certificate, again, as Mr. 5 Wiley states, it is an all or nothing kind of 6 arrangement that locks in authority for a significant 7 period of time.

And I think it makes sense to deal with 9 that issue first, so that the parties know what kind 10 of evidence that they need to present in addition to 11 general financial and regulatory fitness at the 12 hearing before having to, in essence, guess what are 13 the sorts of things that the Commission believes 14 would be relevant in determining who gets the certificate if there is an overlapping application, as there, at least on the face of it, seems to be 17 here.

JUDGE MOSS: I'm hesitating just a bit, and 19 I may want to give this some additional thought 20 before reaching any final conclusion about it, but 21 there's a point beyond which we cannot go in terms of 22 establishing, if you will, a Commission policy on 23 something like this or a set of standards from the 24 Bench. We might very well do that effectively 25 through a decision at the end, based on the evidence

heard, but to do that in advance begins to push me
into territory where I am a tad uncomfortable.

Typically, we might establish such
standards by rule, for example, following our
rule-making legislative type processes. To do that
at the outset of a case such as this, as I say, makes
me a bit uncomfortable, and I would want to give that
some further thought on that particular aspect of

9 your concern. 10 I recognize that there's not a great deal 11 of authority, if you will, on the subject. Now, the 12 Commission has previously, in some old cases, taken up competing applications, and you know, follows 14 these principles that are referred to rather loosely, in my view, as an Ashbacher type of an analysis. This isn't really strictly speaking Ashbacher if 17 we're not talking about a limited availability of 18 frequencies on the band of electronic transmission, 19 but it's certainly directionally similar in the sense 20 that there's only so much public out there, there's 21 only so much water between points A and points B, or 22 point A and point B, and you know, in some instances, 23 at least, only one service can be financially 24 sustained by the available ridership, and so you do

25 get into that kind of inquiry.

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The basic standard, of course, is like a 2 number of standards in utility law. The public interest, the justness and reasonableness standard, 4 and here we have the standard of the public 5 convenience and necessity, which is one of those 6 standards that is -- I believe it's one of the early 7 -- maybe it's Hope or, what is it, Blue Field Water 8 Works, one of those famous utility law cases, where the standard is described as an empty vessel into 10 which substance must be poured. 11

This is a similar situation. But how much 12 substance we might pour into the empty vessel up 13 front, I'm not really sure. So counsel may have to 14 plow this new ground themselves and we'll see what husbandry the Bench can bring to it in the final analysis, but I'm not sure we can really do much with that up front.

The question -- another legal point that's 19 been raised by several of you is this idea of locking 20 up a route. I'm not sure the statutes are entirely 21 clear on that being the effect. I've been reviewing 22 the statutes, of course, in anticipation of our 23 conference today, and -- well, I don't suppose I 24 should describe a piece of legislation as an empty 25 vessel when the legislature's sitting, but let us say

1 they are not entirely crystal clear. And so again, you know, there may be some need to clarify that point. I'm not sure that we 4 need to do it up front. I haven't heard anything yet 5 that convinces me we need early briefing. It doesn't 6 sound that, even if we did resolve a couple of these 7 issues in sort of the nature of a declaratory order, 8 if you will, advisory opinion, which we're not 9 supposed to give, that it would necessarily bring the 10 case to an earlier conclusion by -- in the nature of 11 some sort of summary determination, which would be 12 the goal of an early briefing, aside from the 13 guidance type of goal that you mentioned, Mr. Kopta. 14 MR. KOPTA: And perhaps -- this is Greg 15 Kopta again. To think about it from a different 16 perspective, which may be whether or not it's 17 appropriate to grant anyone a certificate at this 18 time. One of the problems with the way that the 19 statute is set up is that it seems to contemplate 20 that only one person at a time is going to want to 21 serve these particular routes, and the Commission's job is just to sort of, I guess, act as a in loco 23 parentis for the market and say, Are you the kind of 24 entity that would survive providing the kind of 25 service that you are going to provide.

1 Here we have two, or in some cases, three parties that are trying to get into a particular market that, by statute, unfortunately -- well, we'll 4 assume, for purposes of this discussion, that there's 5 only room for one, according to the legislature. So the question then becomes is it 7 appropriate for the Commission to fill that role of 8 deciding which of the three applicants should receive this application or is it the role of the market. I 10 mean, one of the things that you will see from the 11 petitions to intervene from the City of Seattle and 12 the City of Bellevue are concerns that they have with 13 respect to what sort of city facilities are going to

going to be used, what sort of subsidies, if any, would be required to make any of these proposals

14 be used, what kind of impact on the infrastructure is

17 viable.

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And I am assuming, and I will let the 19 cities speak for themselves, that they would rather 20 be dealing with three different people in trying to 21 negotiate and work these things out and come up with the best deal that they think for their citizens, as 23 opposed to having the Commission determine who it is 24 that they need to deal with over the next three to 25 five to ten or however many years.

1 So I think it's possible that if the Commission were to look at the issue from that perspective, that it may adopt some threshold 4 requirements or conditions that would show, at least 5 to the Commission's satisfaction, that there has been 6 some market activity, so that the cities would have 7 an opportunity to work with an entity that they feel 8 would be in the best position to offer the proposed 9 service and to give them the kind of things that they 10 need, and that, therefore, the Commission would say, 11 None of you have demonstrated at this point that 12 those sorts of preconditions exist, and therefore, we 13 will not grant a certificate at this point, but will 14 grant one at a later time, when these preconditions 15 do exist. 16 So I think that, at least when viewed from 17 that perspective, it is possible that, based on early 18 briefing, there could be an earlier resolution of the 19 case than if it were to go to a full-blown 20 determination of all of the issues that are presented 21 by the pleadings. 22 JUDGE MOSS: Well, some argument along 23 those lines could be brought forward, I suppose,

24 through a motion to dismiss. I guess in terms of the 25 legal analysis that we might consider, and I have

1 thought through this very point, and the barrier I come up against is this five-year rule. I mean, frankly, looking at the applications and the protest 4 and so forth in a light I perhaps am premature in 5 looking at them in, but if we take all of the facts 6 asserted as verities, just for the purposes of 7 analysis, discussion and argument, it appears that no 8 one is really going to be springing forward in the 9 months after this proceeding is concluded and carting 10 passengers from one city to another. 11 There appear to be, based on the 12 interventions by the City of Seattle and the City of 13 Bellevue, there appear to be certain arrangements 14 that would have to be made with those entities before 15 these services could be provided. Now, from a legal 16 standpoint, those are not matters that concern the 17 Commission. We don't get to decide that. We are not 18 authorized to decide that, nor would it legally be a 19 barrier, I suppose, to us granting a certificate 20 authority that an entity needed additional 21 authorities outside of our jurisdiction and did not 22 have those in place.

In fact, I believe I've handled a case or two that involved that very sort of thing. And we plunged ahead and did our duty and then others took

1 up their duties, in turn, presumably, and the planned service either did or did not occur. Something I never knew the answer to, now that I think about it. 4 So it's not necessarily a bar to our going forward 5 that there are these additional factors at play, at 6 least as I sit here thinking about it today. Again, keep in mind that my comments in 8 these regards are preliminary, but I think it's good 9 that we have this discussion of the issues and talk 10 candidly about the lay of the land, as it were. I 11 don't want us to be wasting our time. I don't think

12 that's in anyone's interest. It's not in your 13 interest, it's not in ours. And so I think perhaps

14 the best forum or the best means by which some of

these questions can be taken up, at least initially, would perhaps be in discussions among the parties

17 outside the presence of the Bench.

And I gather from some hinting comments 19 earlier that this sort of thing has occurred in prior 20 applications and could perhaps occur again usefully. 21 So I would encourage that to take place as the first cut, and then, if a party feels it is appropriate to 23 bring forward a suggestion by motion, then we can 24 consider more carefully and more fully some of these 25 legal issues and whether they, in fact, would

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1 indicate a particular outcome at an early stage of the proceedings. I'm just not sure, frankly, and you know, this is interesting stuff. I enjoy this stuff, 4 you know. This is what I do for a living. So if you 5 all want to bring this stuff forward, bring these 6 questions forward in the nature of motions or briefs, 7 have at it, and Judge Hendricks and I will have a 8 good time, I'm sure.

All right. Is there anything else we want 10 to talk about in terms of the issues? I think we've 11 certainly laid everything out, which is about as far 12 as we get in a prehearing conference, on this 13 particular agenda item.

All right. Then why don't I turn the floor 15 over to Judge Hendricks, and he'll take us through 16 some of our process and procedural questions and 17 ascertain whether there's any other business we need 18 to take up today, and perhaps we can get ourselves 19 out of here to enjoy some of this beautiful 20 springlike day.

21 JUDGE HENDRICKS: I guess we'll begin --22 you know, I want to find out if there's going to be a 23 need for discovery, protective order, the nature of 24 evidentiary hearings and a schedule.

Is there going to be any need for

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1 discovery, and to what extent are we going to need the discovery rules in 480-09-480 to be brought 3 forth? Mr. Kopta.

MR. KOPTA: Yes, this is Greg Kopta. Thank 5 you, Your Honor. As we sit here today, I think 6 probably not. Again, I say that with some level of 7 lack of confidence, because at this point we don't  $8\,\,$  know the sorts of issues that the Commission is going 9 to deem most important in terms of establishing who 10 gets the certificate, if there is an overlap, as 11 there seems to be.

So as I sit here, I can't think of anything 13 that we could get through discovery of other parties 14 that would bear on that issue. I think it's mostly 15 each party needing to present the issue or present 16 the evidence that it has within its control to try 17 and make the best case that it can. So I don't think 18 at this point we would be requesting the Commission 19 to invoke the discovery rule.

20 MR. WILEY: Yes, I'm Dave Wiley. I'm 21 always reluctant to invoke the discovery rule in 22 transportation cases, because I think it's very 23 expensive and it can protract. We have it in rate 24 cases, but I just generally don't like it in 25 certificate cases, which this is. I don't see

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1 anything that's unusual. All commercial ferry applications are rather unusual, I think. I don't see anything more unusual than any of the other 4 overlapping ones we've had in the past. The discovery rule does help in possibly 6 streamlining the case, but if we have real active 7 ALJs on that issue, I think we'll be fine. JUDGE HENDRICKS: Mr. Hugg. 8 9 MR. HUGG: At this point, I don't see any 10 reason to invoke the rule at this point. I would 11 agree with Mr. Kopta on this point. 12 MS. JOHNSTON: Likewise. Commission Staff 13 would agree. 14 JUDGE HENDRICKS: And do the Cities of 15 Seattle and Bellevue concur? 16 MR. DAVIDSON: This is Gordy Davidson in 17 Seattle. I didn't hear the response of Ms. Johnston 18 and Mr. Hugg. 19 JUDGE HENDRICKS: I believe that both of 20 them agreed that discovery wouldn't be necessary. MR. DAVIDSON: Seattle is willing to agree 21 22 with that. 23 MS. WINDSOR: So would Bellevue.

25 the discovery rule at this time. And in the matter

JUDGE HENDRICKS: Then we will not invoke

25 reason for it.

1 of a protective order, do any parties feel that there will be any need for that? Mr. Hugg, what --MR. HUGG: At this time, I don't know of 4 anything specifically that we would need to invoke 5 that, but it is possible. MR. WILEY: I think Mr. Kopta and I went a 7 round on that last time, and I think he now agrees 8 with me that financial information cannot, in an 9 application case, be subject to a protective order. 10 And barring his argument to that, I would say I don't 11 see any need for a protective order. 12 MR. KOPTA: This is Greg Kopta. I will 13 clarify that while I may not agree with Mr. Wiley on 14 that particular point, I will agree that this issue was raised in the prior proceeding, and my arguments 16 notwithstanding, Mr. Wiley's interpretation was 17 upheld. And at this point, we don't seek to 18 relitigate that issue. 19 JUDGE HENDRICKS: Ms. Johnston. 20 MS. JOHNSTON: I heard about that, Mr. 21 Kopta. We see no need for a protective order. 22 JUDGE HENDRICKS: Okay. And Ms. Windsor 23 and Mr. Davidson. 2.4 MR. DAVIDSON: Agreed. I don't see a

00043 1 MS. WINDSOR: I concur. JUDGE HENDRICKS: All right. We'll move on to scheduling, then, the hearing, evidentiary 4 hearings. And maybe first we can begin by deciding 5 how many days or if it will just be one day or what 6 you would expect this to take. 7 MR. KOPTA: This is Greg Kopta. Might I 8 suggest that we have some informal discussions off 9 the record before we talk about what days and that 10 sort of thing? 11 JUDGE HENDRICKS: Sure. Why don't we go 12 off the record for a moment to discuss that. 13 (Discussion off the record.) 14 JUDGE HENDRICKS: We'll be back on the 15 record. After some discussion, we've come to a 16 schedule to hold the hearing. The hearing will be 17 conducted between the days of June 11th and June 18 15th. On June 7th, the parties will provide witness 19 lists. And on April 16th, and I believe that the 20 consensus was an afternoon time of 1:00 -- the 21 parties will convene a settlement conference, and the place for that conference, we will -- I guess we'll 23 determine that in between now and then and in the 24 prehearing conference order.

JUDGE MOSS: Let me jump in. I don't think

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1 we resolved off the record the question of whether you all wanted us to see if one of the other judges was available to assist you with your settlement 4 discussions or whether you want to hold off on making 5 that decision. We made the offer off the record that 6 we could try to make someone available to help you in 7 that fashion.

MR. KOPTA: This is Greg Kopta. I would 9 think that that might be beneficial. It certainly 10 seemed to work before. And given that there may be 11 some legal aspects to this, as you had suggested 12 earlier, Judge Moss, that the statutes are perhaps 13 not crystal clear, and to perhaps give some educated 14 gauge on what the Commission would be comfortable with from a legal perspective, it might be helpful to 16 have an ALJ participating.

JUDGE MOSS: Okay. We'll talk among 18 ourselves and see who might be available to do that, 19 who would be best equipped to do that, and we'll make 20 that contact known to you.

21 MS. JOHNSTON: Excuse me, Judge Hendricks. 22 I just wanted to clarify for the record that both the 23 settlement conference and the hearings in this matter 24 will be held in Seattle.

JUDGE HENDRICKS: That's correct. Are 25

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1 there any other scheduling matters that we need to
   discuss on the record?
             On the filings, we'll need an original,
4 plus 11 copies for internal distribution at the
5 Commission. Remember that all filings must be made
6 through the Commission's secretary, either by mail to
7 the Secretary at the Washington Utilities and
8 Transportation Commission, P.O. Box 47250, 1300 South
9 Evergreen Park Drive, S.W., Olympia, Washington, and
10 the zip code here is 98504-7250.
11
             MS. WINDSOR: Can you go through the
12 address again, please.
13
             JUDGE HENDRICKS: Yes, I'm sorry. Again,
14 by mail to the Commission's Secretary at P.O. Box
   47250, 1300 South Evergreen Park Drive, S.W.,
15
16 Olympia, Washington, 98504-7250. Did you get that?
17
             MS. WINDSOR: Yes, thank you.
18
             JUDGE HENDRICKS: Okay.
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             MS. JOHNSTON: That will be set forth in
20 the prehearing conference order, as well, won't it?
             JUDGE HENDRICKS: Yes, it will. We require
21
22 that filings of substance, for example, testimony,
23 briefs, motions or answers, include an electronic
24 copy on a three-by-five-inch diskette in WordPerfect
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25 5.0 or a later format, Microsoft Word, and preferably

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1 also in ASCII or PDF format.
             MS. WINDSOR: These are options, or are you
3 saying in all these formats?
             JUDGE HENDRICKS: No, they're options.
5
             MR. DAVIDSON: Except for the fact of the
6 electronic filing?
7
             MS. WINDSOR: Right.
8
             JUDGE HENDRICKS: Yes, that's right.
9
             MR. DAVIDSON: It's my understanding --
10 well, let me ask it, rather than a statement. You
11 can accept an electronic filing through an e-mail
12 transmittal, can you not?
13
             JUDGE HENDRICKS: Yes, we can.
14
             MS. JOHNSTON: May I just ask a question on
15 that point?
16
             JUDGE HENDRICKS: Yes.
17
             MS. JOHNSTON: Is it your expectation,
18 though, that hard copies will also be filed?
19
             JUDGE HENDRICKS: Yes.
20
             MS. JOHNSTON: So that motions, for
21 example, can't --
             JUDGE HENDRICKS: Yes, yes. Hard copies
22
23 must be filed, and the electronic format that's
24 required in addition may be filed by e-mail or on
25 3.5-inch diskette. Service on all parties must be
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1 simultaneous with filing, and ordinarily the Commission doesn't accept filings by facsimile, so please don't rely on that without permission, which 4 may be granted on request in extraordinary 5 circumstances. The Commission will enter a prehearing 7 conference order. The prehearing order will include 8 requirements for witness lists and exhibit lists to 9 be submitted shortly before the evidentiary hearings, 10 and I think I mentioned only the witness lists in 11 discussing the prehearing June 7th date, and that 12 also includes exhibit lists. 13 The order will remind parties that the 14 Commission encourages stipulations both as to facts, 15 under 480-09-470, and to issues that could be 16 resolved via the settlement process, and we've had 17 some discussion about that under our rules in WAC 18 480-09-466 and 465. And the Commission should be 19 advised of any progress that you make. Is there anything else to come before the 20 21 Commission today? Hearing nothing, the conference is 22 adjourned. 23 MS. WINDSOR: Thank you. 2.4 MR. DAVIDSON: Thank you.

MS. JOHNSTON: Thank you.

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              (Proceedings adjourned at 3:07 p.m.)
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