

Penn Power, Potomac Edison, & Mon Power. Provides electric service to over 6 million customers in OH, PA, NJ, WV, MD, & NY. Acq'd Allegheny Energy 2/11. Electric revenue breakdown by cus-

Smart. President & CEO: Charles E. Jones. Incorporated: Ohio. Address: 76 South Main Street, Akron, Ohio 44308-1890. Telephone: 800-736-3402. Internet: www.firstenergycorp.com.

118 206 294 Fixed Charge Cov. (% ANNUAL RATES Past Past Est'd '13-'15 of change (per sh) 10 Yrs. to '20-'22 Revenues -.5% -4.0% -8.0% -.5% 'Cash Flow' -1.5% -2.0% 4.0% 5.0% Earnings -0.0% -12.0% -7.5% 1.5% -1.0% 1.0% 1.0% 1.5% Dividends Book Value

% Change Customers (vr-end)

NA

NA

+.3

NA

NA

+.3

Cal-	QUARTERLY REVENUES (\$ mill.)				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2014	4182	3496	3888	3483	15049
2015	3897	3468	4123	3541	15029
2016	3869	3401	3917	3463	14650
2017	4100	3550	4050	3550	15250
2018	4250	3650	4200	3650	15750
Cal-	EARNINGS PER SHARE A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2014	.34	.27	.79	d.56	.85
2015	.53	.46	.95	.06	2.00
2016	.77	.34	.89	d.25	1.75
2017	.80	.50	.80	.40	2.50
2018	.85	.45	.85	.40	2.55
Cal-	QUARTERLY DIVIDENDS PAID B =				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2013	.55	.55	.55	.55	2.20
2014	.36	.36	.36	.36	1.44
2015	.36	.36	.36	.36	1.44
2016	.36	.36	.36	.36	1.44
2017					

FirstEnergy has reached an agreement to sell some nonregulated generating assets. This is in line with the company's goal to move away from competitive businesses in favor of regulated utility operations. In November of 2016, management stated that the company wants to be fully regulated within a span of 12 to 18 months. FirstEnergy intends to sell 1,572 megawatts of gas-fired and hydro capacity for \$925 million in cash. The deal requires approval of the Federal Energy Regulatory Commission and is expected to close in the third quarter. FirstEnergy will book a pretax charge of \$266 million for the fourth quarter of 2016, which we will treat as nonrecurring. The company is still seeking regulatory and legislative changes in Ohio that would effectively make its generating assets there similar to regulated assets.

Unfavorable conditions for the nonregulated businesses have hurt First-**Energy in recent years.** Note the decline in profits, and the 2014 dividend reduction. The market is still concerned about FirstEnergy's presence in the nonregulated arena. In fact, the stock was the

last year, with a total return of just 1.9%. Rate settlements were approved in Pennsylvania and New Jersey. In late January, FirstEnergy's utilities in Pennsylvania received increases totaling \$291 million. This was a "black box" agreement in which an allowed return on equity was not specified. Jersey Central Power & Light received an \$80 million hike at the start of 2017, based on a 9.6% return on a 45% common-equity ratio.

FirstEnergy might well report a loss for the fourth quarter of 2016. Each year in the final period, the company records a mark-to-market accounting item for pension and nonpension benefits accounting assumptions. FirstEnergy estimates that this will be \$0.45-\$0.75 a share. We assume no such charges in our 2017 and

2018 earnings estimates.

This timely stock has one of the highest yields of any electric utility. This reflects the uncertainties surrounding the nonregulated operations, as well as a lack of visibility about the next dividend hike. The 3- to 5-year total return potential is decent but poorly defined.

worst-performing issue in this industry Paul E. Debbas, CFA February 17, 2017

(A) Dil. EPS. Excl. nonrec. gain (losses): '05, (28¢); '10, (68¢); '11, 33¢; '12, (29¢); '13, (B) Div'ds paid early Mar., June, Sep. & Dec. 5 (\$2.07); '14, (17¢); '15, (63¢); '16, (\$2.90); gain from disc. ops.: '14, 20¢. '14 EPS don't sum (C) Incl. intang.: In '15: \$18.34/sh. (D) In mill. (E) Rate base: Depr. orig. cost. Rates a com. eq.: 9.75%-11.9%; earned on avg. eq., '15: 6.7%. Regulatory Climate: OH Avg.; PA, NJ Avg.; MD, WV Below Avg.

due to rounding. Next egs. report due late Feb. (E) Rate base: Depr. orig. cost. Rates all'd on (B) Div'ds paid early Mar., June, Sep. & Dec. 5 div'ds decl. in '04, 3 in '13. • Div'd reinv. avail. eq., '15: 6.7%. Regulatory Climate: OH Above

Company's Financial Strength Stock's Price Stability B+ 85 Price Growth Persistence 10 **Earnings Predictability** 45

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