

## CHARLES P. COSTANZO

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### SKILLS AND EXPERTISE

- Maritime law and policy
  - Persuasive writing
  - Coalition leadership and management
  - Political engagement and lobbying
  - Marine safety
  - Public speaking
  - Media and press relations
  - Legislative and regulatory strategy
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### PROFESSIONAL EXPERIENCE

#### PUGET SOUND PILOTS (PSP)

SEATTLE, WA

#### Executive Director

October 2021 – Present

*Lead the association of 52 maritime pilots engaged in the safe navigation of vessels calling Puget Sound. Oversee day-to-day operations for the association including accounting and finance, safety and regulatory matters, marketing and communications, and operations. Serve as the public representative of the association in meetings and engagements with maritime industry and community stakeholders.*

- Provide executive leadership and counsel to PSP members on issues relating to business, advocacy, government affairs, regulatory compliance, and safety.
- Assist and coordinate the activities of the PSP Board and PSP President by developing meeting materials and providing administrative support for Board and business activities.
- Provide guidance to PSP members regarding meetings and hearings before key regulatory agencies including the Board of Pilotage Commissioners and Utility and Transportation Commission.
- Manage PSP staff in Seattle and Port Angeles offices and conduct performance reviews and oversight.
- Develop and implement strategic plans for PSP involving association management, budgeting, diversity and equity initiatives, capital expense planning, and human resources.
- Interface with elected officials and oversee compliance of political advocacy activities.
- Coordinate public outreach and social media campaigns to educate general public about importance of pilotage and benefits of safe maritime transportation.

#### THE AMERICAN WATERWAYS OPERATORS (AWO)

SEATTLE, WA

#### General Counsel and Vice President – Pacific Region

November 2010 – Present

*Advocate for 250 member companies of national trade association for U.S. tugboat and barge industry. Provide leadership on issues of marine safety, environmental policy, waterways infrastructure, and Jones Act in California, Oregon, Washington, Idaho, Hawaii, and Alaska.*

- Facilitated engagement with federal, port, and pilotage authorities to strengthen marine safety for vessels in transboundary trade; serve as towing industry liaison to Canadian and U.S. federal authorities.
- Served on Washington and California Technical Advisory Groups to develop and implement state water quality rules to prevent introduction of invasive species and avoid duplication of federal programs.
- Developed new rules for vessels of opportunity, oil spill contingency plans, and Puget Sound vessel traffic risk assessment as part of Washington Oil Spill Rulemaking Advisory Committee.

- Established first-ever tugboat and barge industry Arctic Navigation Workgroup. Developed and guided implementation of standards of care for towing vessel operation in Arctic environments; wrote towing vessel guidelines for International Maritime Organization Polar Code on behalf of AWO members.
- Worked with Washington State legislators and Department of Natural Resources (DNR) to develop and pass a law pertaining to the prevention and removal of derelict vessels from Washington waterways. Outcome: \$4.5 million added to DNR budget to remove over 100 additional vessels.
- Conducted extensive communication with West Coast federal Congressional delegation, U.S. Coast Guard and Army Corps of Engineers leadership, state legislatures and agencies, and sector stakeholders.

**TWOMEY, HOPPE & GALLANTY, LLP**

**NEW YORK, NY**

**Associate Attorney**

**April 2007 – September 2008**

- Participated in defense of major insurance carrier in environmental toxic tort action. Held primary responsibility for fact investigation, including document review and retention of experts. Analyzed New York State Navigation Law and its relation to substantive environmental claims.
- Drafted pleadings, motions, legal memoranda, and correspondence with opposing counsel in defense of importer in federal court contract litigation between importer and foreign manufacturer.

**LAW OFFICES OF ATTORNEY CHARLES P. COSTANZO**

**GUILFORD, CT**

**Paralegal/Attorney**

**September 2003 – March 2007**

- Litigated cases involving vehicular tort, third-party subrogation/indemnification, real property/quiet title actions, landlord/tenant, and business and contract disputes before the Connecticut Superior Court.

**TRAC/SYRACUSE UNIVERSITY**

**WASHINGTON, DC**

**Outreach Coordinator**

**January 2002 – February 2003**

- Analyzed data on federal agencies enforcement activities; led workshops on proprietary federal data analysis tools for U.S. Senate Judiciary Committee, the AP, and The New York Times.

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**EDUCATION**

**UNIVERSITY OF CONNECTICUT SCHOOL OF LAW**

**HARTFORD, CT**

**Juris Doctor, May 2006**

*Honors:* Moot Court, Board Member, 2004 – 2006, Problem Writing Subcommittee, Spring 2006

*Study Abroad:* Trinity College, Cambridge University, Cambridge, England, Summer 2004

**COLBY COLLEGE**

**WATERVILLE, ME**

**Bachelor of Arts, History, May 1998**

*Study Abroad:* Pitzer College in Parma, Italy, Fall 1996

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**BAR ADMISSIONS AND CERTIFICATIONS**

- Connecticut, October 2006; New York, September 2008; Washington, June 2015
- FEMA, Emergency Management Institute, ICS-100, ICS-200, and IS-00200.b, July 2018

**LEADERSHIP AND ASSOCIATIONS**

- Bainbridge Island Education Foundation, Board Member, 2021 - Present
- Maritime Law Association of the United States, Member, 2014 – Present
- Sonoji Sakai Intermediate School PTO, President, 2020-2021
- Ballard Alliance, Policy Chair, 2018 – 2020, Board Member, 2016 – 2020
- Washington Coastal Marine Advisory Committee, 2013 - 2017
- Port of Seattle Propeller Club, President, 2014 – 2016; Board Member 2013 – 2019
- Eagle Scout, 1993; Boy Scouts of America National Camping School, 1998 and 2003