### EXH. TRH-1T DOCKETS UE-240004/UG-240005 et al. 2024 PSE GENERAL RATE CASE WITNESS: THERESA R. HUIZI

### BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

### WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

Complainant,

v.

PUGET SOUND ENERGY,

Respondent.

In the Matter of the Petition of

**PUGET SOUND ENERGY** 

For an Accounting Order Authorizing deferred accounting treatment of purchased power agreement expenses pursuant to RCW 80.28.410 Docket UE 230810

(consolidated)

Docket UE-240004 Docket UG-240005

(consolidated)

### PREFILED REBUTTAL TESTIMONY (NONCONFIDENTIAL) OF

### THERESA R. HUIZI

### **ON BEHALF OF PUGET SOUND ENERGY**

**SEPTEMBER 18, 2024** 

## PUGET SOUND ENERGY

## PREFILED REBUTTAL TESTIMONY (NONCONFIDENTIAL) OF THERESA R. HUIZI

## CONTENTS

I.	INTR	ODUCTION	1
II.	FOR	S O&M EXPENSES ARE REASONABLE AND NECESSARY PSE TO PROVIDE SAFE AND RELIABLE SERVICE AND 'E FORWARD IN THE CLEAN ENERGY TRANSITION	2
III.		S RESERVE CONTINGENCY AND MANAGEMENT ERVE ARE REASONABLE AND APPROPRIATE	9
	А.	Reserve Contingency	9
	B.	Management Reserves	15
IV.		CERNS ABOUT PSE'S LABOR FORECAST AND ATION RATE ARE MISPLACED	25
	А.	Inflation	25
	B.	Labor Forecast	27
	C.	Administrative and General ("A&G") Non-Labor Expenses	
V.	CON	CLUSION	

## PUGET SOUND ENERGY

## PREFILED REBUTTAL TESTIMONY (NONCONFIDENTIAL) OF THERESA R. HUIZI

## LIST OF EXHIBITS

Exh. TRH-2	Professional Qualifications of Theresa R. Huizi
Exh. TRH-3	Attachment A to PSE's First Revised Response to Public Counsel Data Request No. 150
Exh. TRH-4	PSE's Response to WUTC Staff Data Request No. 149
Exh. TRH-5	Attachment A to PSE's Response to WUTC Staff Data Request No. 149 (MS Excel only)

1		PUGET SOUND ENERGY
2 3		PREFILED REBUTTAL TESTIMONY (NONCONFIDENTIAL) OF THERESA R. HUIZI
4		I. INTRODUCTION
5	Q.	Please state your name, business address, and position with Puget Sound
6		Energy.
7	А.	My name is Theresa R. Huizi, and my business address is 355 110th Avenue NE,
8		Bellevue, Washington 98004. I am the Director of Financial Planning and
9		Analysis ("FP&A") for Puget Sound Energy ("PSE").
10	Q.	Have you prepared an exhibit describing your education, relevant
11		employment experience, and other professional qualifications?
12	А.	Yes, I have. It is Exh. TRH-2.
13	Q.	What are your duties as Director of FP&A for PSE?
14	А.	I oversee corporate financial planning and analysis ("FP&A"), capital allocation
15		and budgeting, and strategic finance matters. I am further responsible for PSE's
16		long-term financial forecasting, including managing the process to develop PSE's
17		five-year business plan and gain board of directors' approval of five-year budgets
18		for operations and maintenance ("O&M") expense, capital expenditures, and
19		capital additions.

3

4

5

Q.

### Did you file direct testimony in this case?

A. No, I did not file prefiled direct testimony. However, I am adopting the Prefiled
 Direct Testimony of Joshua A. Kensok, Exh. JAK-1CT, and the supporting
 exhibits, Exh. JAK-2 through JAK-5C, as Mr. Kensok is no longer employed by
 PSE.

## 6 Q. What is the purpose of your rebuttal testimony?

7 A. My rebuttal testimony responds to the Response Testimony of Commission Staff 8 witness Chris McGuire and the Response Testimony of Public Counsel witness 9 Greg R. Meyer, specifically as they relate to PSE's forecasted O&M expenses. 10 Both McGuire and Meyer question certain aspects of PSE's forecasted O&M 11 expenses as included in the overall revenue requirement numbers. I respond to 12 their testimony, clarify the process used to arrive at PSE's forecasted O&M and, 13 along with PSE witness Jamie L. Martin, I demonstrate that PSE's overall O&M 14 expenses requested in this proceeding for the 2025-2026 rate years are reasonable 15 and necessary to remain a safe and reliable utility for our customers as we 16 navigate the clean energy transition.

### II. PSE'S O&M EXPENSES ARE REASONABLE AND NECESSARY FOR PSE TO PROVIDE SAFE AND RELIABLE SERVICE AND MOVE FORWARD IN THE CLEAN ENERGY TRANSITION

20

17

18 19

Q. Several parties recommend cuts to PSE's level of O&M spending.<sup>1</sup> What are

<sup>1</sup> McGuire, Exh. CRM-1T at 117:8-21; Meyer, Exh. GRM-1CT at 6:10.

	the reasons that you will discuss for why the Commission should deny
2	parties' proposals?
A.	Before I address the myriad of arguments proposed by parties, it is important to
ŀ	bring focus to the discussion. The Commission should maintain its attention on
5	reasonable end results and not over-value the isolated detail provided in parties'
5	testimony. The following facts demonstrate that PSE's overall request for O&M
7	expense is reasonable and that parties' proposals to reduce O&M expenses should
3	be denied:
	<ul> <li>PSE's O&amp;M per customer, even after its requested increases, is in the first quartile of performance when compared with peer utilities.</li> <li>Requested O&amp;M expense falls within reasonable historical trends given PSE's estimated level of work for the rate years.</li> <li>PSE has consistently demonstrated that it can manage its O&amp;M expense, which no party disputes, and should not be penalized for doing so. Nor should the tools it uses for this purpose be inappropriately used to propose O&amp;M expense disallowances.</li> <li>PSE has continually utilized a standardized, effective, and sound process of budgeting its O&amp;M expenses.</li> <li>PSE has demonstrated throughout discovery that by following its process, it has allocated the O&amp;M expense approved by its Board of Directors.</li> <li>PSE has recently made unsustainable cuts in O&amp;M that cannot be maintained.</li> </ul>
Q.	As a threshold matter, is the level of O&M expense which PSE requests in
	this multiyear rate plan reasonable?
	iled Rebuttal Testimony Exh. TRH-11 nconfidential) of Theresa R. Huizi Page 3 of 31

A. Yes. As shown in the Prefiled Direct Testimony of Joshua A. Kensok, Exh. JAK-1CT, PSE has a long history of keeping its O&M expense growth low, with a compound annual growth rate of less than two percent for the period 2014 to 2023, and a compound annual growth rate in O&M per customer of .67 percent for the same time period.<sup>2</sup> Additionally, leveraging public industry data, PSE's O&M spending compares favorably to other utilities. In fact, as compared to peer utilities in the same region and of comparable size, PSE's O&M per customer is among the lowest, putting PSE in the first quartile of performance as shown in Figure 1 below.

## Figure 1 – Comparison of O&M Expense<sup>3</sup>

1

2

3

4

5

6

7

8

9

10

11

#### O&M Analysis – Consolidated O&M/Customer Note: The O&M excludes "Purch d "Purchased Gas" from the Power Production Expense category Lege Region Comparabl **Key Takeaways** Size Comparable PSE O&M/Customer: \$470 PSE is well positioned in its cost management and Electric Segment: \$621 Region and Size operational effectiveness compared to its peers Gas Segment: \$260 mparable Average: \$696 Electric Segment: \$803 Gas Segment: \$374 \$790 **3rd Quartile** \$696 Average \$510 1st Quartile \$627 \$677 \$610 \$1,169 \$631 \$775 \$314 \$619 \$1,524 Arizona Public Service PECO Energy Compan Niagara Mohawk Baltimore Public Service San Diego Northern Avista PG&E The Portland Nevada Appalachian PacifiCorp Idaho Power General Electric Company Electric Power Gas and Electric Gas & Electric States Corporation Corporatio Connecticut Power Power Power Company of Colorado Light and Power Company

<sup>2</sup> Kensok, Exh. JAK-1CT at 36:10–27:4.

<sup>3</sup> Information prepared by Deloitte at the request of PSE.

2

3

4

5

6

7

8

9

10

Q.

A.

### How has PSE managed its O&M expenditures in the past?

Over the period 2014-2024 (2024 is based on PSE's most recent 7&5 forecast), PSE has managed its O&M budget to actual spending variance to approximately 0.5 percent as Figure 2 below illustrates. PSE takes great pride in its ability to tightly manage its finances, including O&M expense, and the systems and processes it has developed to allow it to do so. PSE's business is very complex and ever-changing. It requires equally complex, sophisticated, and agile systems and processes to achieve the results depicted in Figure 2 below.

### Figure 2 – Comparison of Budgeted and Actual O&M Expense

Electric & Gas Operational Expenditures



(Nonconfidential) of Theresa R. Huizi

## Q. From your experience as Director of FP&A, can you give an overview of the current state of PSE's O&M expenses and budget?

1

2

3 A. Yes. The amount of O&M spending currently in PSE rates is inadequate for PSE 4 to maintain safe and reliable services and meet the clean energy transition 5 requirements mandated by law. Despite the use of cost reduction tactics as 6 described in the Prefiled Direct Testimony of Joshua A. Kensok, Exh. JAK-1CT, 7 pages 38-40, PSE's actual 2024 O&M spending in total is approximately \$23 million more than what was set in rates for 2024.<sup>4</sup> This additional spending is 8 9 primarily for non-discretionary operational budget items. In other words, PSE is 10 overspending the amount of O&M expense set in rates because of work that needs 11 to be done—for example, emergency and repair work. PSE's O&M request for 12 the multiyear rate plan will put PSE in a better position to meet these obligations.

# Q. Do you agree with statements by Meyer and McGuire that PSE's budgeted O&M expense for 2025 and 2026 should be cut because PSE has shown the ability to manage its O&M costs?<sup>5</sup>

A. I do not agree. As I stated earlier, PSE has successfully managed its O&M costs
for many years. But PSE's notable financial stewardship should not be used as a
misplaced reason to cut recovery of PSE's O&M budget. That is simply illogical.
At the conclusion of every fiscal year, actual spending will never precisely match,
on a detailed basis, the spending that was originally budgeted nor will it match

<sup>4</sup> Kensok, Exh. JAK-1CT at 38:7–40:9.

<sup>&</sup>lt;sup>5</sup> McGuire, Exh. CRM-1T at 122:5–123:3; Meyer, Exh. GRM-1T at 24:18-19.

precisely to the detailed spending that was approved in rates. Over time, priorities change and unexpected events arise that explain this. These are realities of financial management and stewardship that are not considered by McGuire and Meyer, nor do they consider the important work that will not be accomplished if funding is reduced, based on their proposals.

6

Q.

1

2

3

4

5

### What specific concerns do you have with their adjustments?

7 A. I have concerns with the basis for their adjustments, which only considers existing 8 or historic levels of O&M expense; relies upon almost year-old, stale budget 9 detail (in McGuire's case); and does not recognize the increased requirements 10 placed on PSE as we transition to cleaner energy in an equitable manner. It is not 11 sustainable for PSE to manage a \$24 million reduction in 2025 and 2026, as proposed by McGuire,<sup>6</sup> let alone the \$62 million in 2025 and \$64 million (\$55.5 12 13 million for electric and \$8.5 million for gas) in 2026 proposed to be reduced by 14 Meyer.<sup>7</sup> The O&M funding PSE requests is necessary for PSE to meet the policy 15 goals set forth by the state of Washington, and to provide safe and reliable electric 16 and natural gas service to its customers in an environment of increasing risk. As 17 discussed by PSE witness Jamie Martin in her rebuttal testimony, if the 18 Commission adopts the reductions proposed by McGuire or Meyer, it is 19 reasonable to expect that PSE will make difficult decisions on what work it will

> <sup>6</sup> McGuire, Exh. CRM-1T at 121:12-23. <sup>7</sup> Meyer, Exh. GRM-1CT at 32:1-8.

no longer perform, and customers will experience different outcomes, with impacts to clean energy, electrification, and reliability.<sup>8</sup>

## Q. Can you describe PSE's overall process for allocating costs in the O&M expense category?

5 A. Yes. After we have received Board approval of the O&M expense budget that is 6 designed to support the necessary work needed to accomplish our customers' 7 goals, meet state requirements, and reduce risk, my organization works directly 8 with the business to allocate the Board approved dollars at the detailed project, 9 cost center, work breakdown structure ("WBS"), and cost element levels. This 10 process is necessary to align existing budget spend and detail with the Board's 11 approved O&M expense budget, which is not otherwise possible before the Board 12 approved budget becomes known. Allocation of these dollars takes place over 13 several months; at the end of the process, all dollars are allocated to the lowest 14 level of detail: cost centers, WBSs, and cost elements. This allows the FP&A 15 department to measure, analyze, report on, and communicate variances in 16 financial metrics as compared to budgets, and provides senior management 17 support for decisions that may be necessary to reallocate funds and staff where 18 necessary to meet goals and mitigate emerging risks. To accomplish this, it is 19 important that PSE remain flexible and agile in how and where funds are 20 allocated. Agility in this area is one reason PSE has, over time, successfully 21 managed its O&M costs within budget.

1

2

3

4

<sup>&</sup>lt;sup>8</sup> Martin, Exh. JLM-1CT.

1	Q.	Is there anything else you would like to add with respect to the
2		reasonableness of PSE's overall O&M budget in this multiyear rate plan?
3	А.	Yes. As discussed in the Prefiled Rebuttal Testimony of Susan E. Free, Exh. SEF-
4		28T, and as shared in PSE's Response to WUTC Staff Data Request No. 173,9
5		amortization and interest expense related to three finance leases were
6		inadvertently excluded from the O&M adjustment and the rate case revenue
7		requirement calculations in PSE's direct filing. As a result, PSE's overall
8		requested revenue change in its direct filing is understated by as much as \$5.3
9		million by 2026, due to PSE inadvertently not including these financial leases in
10		its O&M adjustment. As discussed by Ms. Free, PSE has included these amounts
11		in its updated revenue requirement filed in rebuttal to more properly reflect the
12		O&M expenses expected to be incurred during the rate years.
13 14	III.	PSE'S RESERVE CONTINGENCY AND MANAGEMENT RESERVE ARE REASONABLE AND APPROPRIATE
15	<u>A.</u>	Reserve Contingency
16	Q.	Commission Staff witness Chris McGuire questions PSE's use of a reserve
17		contingency. <sup>10</sup> Can you define the meaning of a "reserve contingency" for
18		O&M expense as used by PSE?
19	А.	Yes. Within the context of PSE's overall O&M expense budget, a reserve
20		contingency is sometimes established for a project or program based on best

<sup>9</sup> See Free, Exh. SEF-49C.
 <sup>10</sup> McGuire, Exh. CRM-1Tr at 119:20–121:8.

estimates of total O&M expense for that project or program, particularly when cost center, WBS, and cost element detail cannot be reliably predicted at the time the budget is established. For instance, it may not be known during the development of the budget whether it will be the best solution to fulfill a project with internal labor or outside resources. Although the reserve contingency is based on specific projects and programs and sometimes included in the budget, no funds are released for spending until after having gone through the appropriate governance process, which includes leadership review and approval. This process results in clarity into detailed spending at the cost center, WBS, and cost element levels, which could not be reliably predicted when the budget was established.

## Q. Why is it appropriate for PSE to utilize a reserve contingency in its budget process?

A. In business and even household budgeting practices, the use of contingency
reserves is common, useful, and necessary. As a practical matter, it is impossible
to know with complete certainty the details of every expenditure at the time
budgets are prepared. PSE is no different in this regard and appropriately uses
reserve contingencies in these very circumstances, albeit on a limited basis.

## 18 Q. What projects and programs does the reserve contingency support in 2025 19 and 2026?

A. As stated in PSE's Response to WUTC Staff Data Request No. 106, which is
provided by McGuire as Exh. CRM-8, the reserve contingency expenses for 2025

Prefiled Rebuttal Testimony (Nonconfidential) of Theresa R. Huizi

1

2

3

4

5

6

7

8

9

and 2026 support: utility-scale resource acquisition to meet clean energy and capacity needs; the Distributed Energy Resources Empowerment Pilot aligned with Condition 27 of Order 08 for PSE's 2021 Clean Energy Implementation Plan ("CEIP");<sup>11</sup> additional incentives for distributed energy resources for named communities, particularly for customers in deepest need; and equitable clean energy engagement activities.

## Q. Does a reserve contingency remain static and unchanged throughout the budget year?

- 9 A. No. From a forecasting perspective, the amount of reserve contingency that is
  10 expected to be deployed in a given year is refined and updated on a monthly basis
  11 by the project or program leadership team.
- 12Q.Commission Staff witness McGuire takes issue with the existence of a reserve13contingency because it represents "unforeseen and unplanned" expenses, is14not known and measurable, and he states it should be disallowed in its15entirety.<sup>12</sup> Do you agree?
- A. No. First, it is important to recognize that the projects and programs are known;
  however, the detailed expense drivers, at the WBS and cost element levels of the
  projects or programs sometimes cannot be fully known at the time the budgets are
  set. As I describe above, that changes over time, and the projects and programs

1

2

3

4

5

6

7

 <sup>&</sup>lt;sup>11</sup> See Puget Sound Clean Energy Implementation Plan, Docket UE-210795, Order 08 ¶316 (June 6, 2023).
 <sup>12</sup> McGuire, Exh. CRM-1Tr at 120:6–121:8.

1		for 2025 and 2026 for which the reserve contingency is allocated have been
2		
2		identified. Mr. Kensok provided a detailed discussion of the processes PSE
3		follows that allows it to allocate these funds in his prefiled direct testimony, Exh.
4		JAK-1CT. <sup>13</sup> Reserve contingencies in PSE's O&M budget are one of the tools
5		that allows PSE to manage to its O&M budgets and remain flexible and agile to
6		meet its goals. Reserve contingencies are a common and necessary tool, and it
7		would be wholly unreasonable to limit the use of tools that allow companies to
8		flexibly manage their budgets. Finally, as noted above, PSE provided the details
9		associated with the allocation of the reserve contingency to specific projects and
10		programs in response to WUTC Staff Data Request No. 149. I have provided
11		PSE's Response as Exh. TRH-4 and I have provided the Excel spreadsheet that is
12		Attachment A to PSE's Response to WUTC Staff Data Request No. 149 in its
13		entirety as Exh. TRH-5.
14	Q.	McGuire states in his testimony that PSE's use of reserve contingencies
15		cannot meet the Commission's known and measurable standard. <sup>14</sup> How does
16		PSE respond?
17	A.	Please see the Prefiled Rebuttal Testimony of Susan E. Free, Exh. SEF-28T for a
18		further discussion of the known and measurable standard in the context of
19		projected O&M expenses in a multiyear rate plan.

<sup>13</sup> Kensok, Exh. JAK-1CT at 29:16–33:6.
 <sup>14</sup> McGuire, Exh. CRM-1Tr at 119:6-14.

Q.	Is McGuire's proposal to remove PSE's reserve contingency reasonable? <sup>15</sup>

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

A.

No, it is not reasonable for several reasons. First, the O&M expenses that McGuire proposes to disallow are specifically related to PSE's CEIP. In this proceeding, those expenses are being moved from PSE's current CEIP tracker mechanism into base rates. Any disallowance of those expenses, either in whole or in part, will impact PSE's ability to make progress on its important CEIP initiatives. This simply should not be allowed.

Second, McGuire fails to consider the complexities of PSE's budget process, in which budgets and forecasts are continually refined as is described in this testimony and the prefiled direct testimony of PSE witness Kensok.<sup>16</sup> In this regard, he ignores PSE's Response to WUTC Staff Data Request No. 149 wherein the subject expenses that were in a reserve contingency almost a year ago have now been refined into the cost center, WBS, and cost element level of detail. Instead, he focuses on the status of PSE's 2025 and 2026 budget detail from almost a year in the past to support his proposed disallowance.

Third, PSE's continual efforts to refine budgets and forecasts is not a "relabeling" exercise as McGuire suggests in his testimony.<sup>17</sup> Here again McGuire fails to acknowledge the complexities of PSE's budgeting and forecasting processes. The budget refinements presented in Exh. TRH-5, Attachment A to PSE's Response to WUTC Staff Data Request 149, are the result of time-consuming, detailed

<sup>&</sup>lt;sup>15</sup> McGuire, Exh. CRM-1Tr at 121:1-8.

<sup>&</sup>lt;sup>16</sup> Kensok, Exh. JAK-1CT at 29:16–33:6.

<sup>&</sup>lt;sup>17</sup> McGuire, Exh. CRM-1Tr at 116:19-117:3.

analysis by PSE's FP&A staff, budgeting staff, and cost center managers to arrive at the most accurate level of budget detail possible at a given point in time.

Fourth, McGuire's reliance on the Commission's known and measurable standard is of little relevance in these circumstances, as PSE witness Free testifies in her prefiled rebuttal testimony.<sup>18</sup> For all these reasons, McGuire's proposed expense disallowance should be rejected.

## Q. Are there problems or other unintended consequences associated with the "relabeling" exercise McGuire suggests occurred?

A. Yes. A "relabeling" exercise, one of simply moving dollars from a reserve contingency to someplace else in the budget, without engaging in the time consuming work, analysis, and budget development activities to precisely allocate dollars to legitimate and necessary categories, would result in budget chaos that would seriously undermine PSE's ability to manage its O&M spend. Simply "relabeling" would result in loss of transparency to priority spending, might overstate budgets in affected areas, and might result in unnecessary spending on an actual basis. PSE's budget process avoids all of these negative consequences. Having transparency to reserve contingencies, until they can be more precisely allocated, allows PSE to maintain control of its budgets and avoid the unintended consequences mentioned above. Relabeling, in the manner McGuire suggests, is

<sup>18</sup> Free, Exh. SEF-28T.

not part of PSE's budgeting process, and it never will be for all of the reasons 1 2 mentioned above. 3 Q. How does the reserve contingency compare to PSE's total O&M expense in 4 this case? 5 A. PSE's total O&M expense is \$862.9 million in 2025 and \$892.5 million in 2026. 6 At the time of PSE's filing, the reserve contingency was \$7.7 million in 2025, and 7 \$6.9 million in 2026, which is less than one percent of the total O&M expenses 8 that PSE requests in both 2025 and 2026. In other words, over 99 percent of 9 PSE's budget was reserve contingency free at the time of its filing and is 100 10 percent reserve contingency free in the reallocated budget detail submitted on 11 June 21, 2024, in PSE's Response to WUTC Staff Data Request No. 149, 12 provided as Exhs. TRH-4 and TRH-5.

## 13 B. Management Reserves

- Q. McGuire recommends a disallowance of a portion of PSE's forecasted pro
   forma Management Reserve expenses in 2025 and 2026 claiming they
   represent "unforeseen" costs.<sup>19</sup> Do you agree?
- A. No. McGuire takes the same misguided approach he used to propose a
  disallowance of reserve contingency to also propose a disallowance of
  management reserve expenses in 2025 and 2026. In doing so McGuire creates a
  misleading record and inaccurately, inappropriately, and pejoratively refers to

<sup>19</sup> McGuire, Exh. CRM-1Tr at 119:1-18.

1		PSE's budget detail as an "indecipherable menagerie" <sup>20</sup> of numbers and a
2		"cacophonous" <sup>21</sup> set of budget versions. The facts show otherwise.
3	Q.	Please describe what is meant by management reserves.
4	A.	Management reserves are sometimes established at the corporate level as part of
5		the bottom-up corporate budgeting process until they can be refined and allocated
6		to the lowest level of detail after having gone through the appropriate governance
7		process. This process results in clarity into detailed spending at the cost center,
8		WBS, and cost element levels based on the areas most in need of these additional
9		funds. As I discuss below, the management reserves for 2025 and 2026 have been
10		fully allocated as is reflected in the response to Staff DR 149, Exhs. TRH-4 and
11		TRH-5.
		1K1-5.
12	Q.	Please describe McGuire's approach in support of his proposed disallowance
12 13	Q.	
	<b>Q.</b> A.	Please describe McGuire's approach in support of his proposed disallowance
13		Please describe McGuire's approach in support of his proposed disallowance of management reserves in 2025 and 2026. <sup>22</sup>
13 14		Please describe McGuire's approach in support of his proposed disallowance of management reserves in 2025 and 2026. <sup>22</sup> Certainly. As stated above, McGuire takes a similar approach to develop his
13 14 15		Please describe McGuire's approach in support of his proposed disallowance of management reserves in 2025 and 2026. <sup>22</sup> Certainly. As stated above, McGuire takes a similar approach to develop his disallowance of management reserves as he did to develop his disallowance of
13 14 15 16		Please describe McGuire's approach in support of his proposed disallowance of management reserves in 2025 and 2026. <sup>22</sup> Certainly. As stated above, McGuire takes a similar approach to develop his disallowance of management reserves as he did to develop his disallowance of reserve contingencies. First McGuire, once again, fails to recognize the
13 14 15 16 17		Please describe McGuire's approach in support of his proposed disallowance of management reserves in 2025 and 2026. <sup>22</sup> Certainly. As stated above, McGuire takes a similar approach to develop his disallowance of management reserves as he did to develop his disallowance of reserve contingencies. First McGuire, once again, fails to recognize the complexities of PSE's budget process, in which budgets and forecasts are

<sup>&</sup>lt;sup>20</sup> McGuire, Exh. CRM-1T at 111:20.
<sup>21</sup> McGuire, Exh. CRM-1T at 115:13.
<sup>22</sup> McGuire, Exh. CRM-1Tr at 110:15–119:18.

expenses he proposes to disallow have now been refined into a more accurate cost 1 2 center, WBS, and cost element level of detail. Once again, he focuses only on the 3 status of PSE's 2025 and 2026 budget detail almost a year in the past to support 4 his proposed disallowance. In doing so, he ignores the information provided in 5 PSE's Response to WUTC Staff Data Request No. 149, Exhs. TRH-4 and TRH-5. 6 Second, PSE's continued efforts to refine budgets and forecasts is not a 7 "relabeling" exercise. PSE describes why this is so earlier in this testimony. Once 8 again, McGuire either ignores or misunderstands the complexities of PSE's 9 budgeting and forecasting processes and PSE's Response to WUTC Staff Data 10 Request No. 149, Exhs. TRH-4 and TRH-5. As stated above, with respect to 11 reserve contingencies, the budget refinements presented in PSE's Response to 12 WUTC Staff Data Request No. 149, Exhs. TRH-4 and TRH-5 are the result of 13 time-consuming, detailed analysis by PSE's FP&A staff, budgeting staff, and cost 14 center managers to arrive at the most accurate level of budget detail possible at a 15 given point in time. Third, McGuire's continued reliance on the Commission's 16 known and measurable standard is of little relevance in these circumstances, as 17 PSE witness Free testifies in her prefiled rebuttal testimony. 18 Q. Does McGuire misunderstand or misinterpret PSE's complex budget process

## in other ways?

19

A. Yes. McGuire states: "Staff does not believe that it is a coincidence that the total
O&M expense in each iteration [of PSE's budget detail] is equal to the company's

board-approved O&M budget." <sup>23</sup> He continues, "From this, it's evident that,
while the Company's O&M forecast began as a bottom-up exercise composed of
the forecasted O&M expenses across PSE's various business units, in the end the
Company is just forcing its forecasted O&M expense to match the board-
approved budget. And what the "management reserve" appears to represent is the
amount in the total, board-approved budget over and above the amount in the
bottom-up O&M forecast." <sup>24</sup>

1

2

3

4

5

6

7

### Q. How do you respond?

9 First, it is not a coincidence that PSE's budget detail always matches the Board A. 10 approved O&M budget across various versions and iterations. In fact, that is 11 exactly what is supposed to happen and clearly illustrates that while PSE 12 continually redefines budget detail, it always reconciles back to the board 13 approved budget. This is not a problem, as McGuire suggests. Rather, it further 14 illustrates that PSE's budgetary internal controls are working effectively and its 15 process is appropriately under those controls. Accordingly, what is "cacophony" 16 to McGuire is prudent budgetary internal control music to PSE.

Second, in the quote above, McGuire invokes another version of his "relabeling"
reference by stating that PSE "forces" its O&M budget detail to match the Board
approved budget.<sup>25</sup> PSE does no such thing. In each version and iteration of
PSE's O&M budget detail, PSE continually refines that budget detail from reserve

<sup>&</sup>lt;sup>23</sup> McGuire, Exh. CRM-1T at 115:13-15.

<sup>&</sup>lt;sup>24</sup> McGuire, Exh. CRM-1T at 115:16-21.

<sup>&</sup>lt;sup>25</sup> McGuire, Exh. CRM-1Tr at 115:18.

contingencies and management reserves into the most accurate level of budget detail possible at a given point in time, and the budget detail must always equate to the Board approved budget. As is stated above, this is simply prudent budgetary internal control practice. Further, McGuire states that management reserves "appear" to represent an amount in the total Board approved budget over and above the amount in the bottom-up O&M forecast.<sup>26</sup> This is an incorrect interpretation. Management reserves represent part of the bottom-up O&M budget detail until those management reserves can be processed over time into a more accurate level of budget detail possible at a given point in time. This is exactly what PSE did and produced in its response to WUTC Staff Data Request No. 149, Exhs. TRH-4 and TRH-5. The Commission should focus its attention on the budget detail presented in PSE's Response to WUTC Staff Data Request No. 149, Exh. TRH-4 and TRH-5, and reject McGuire's proposed disallowance of O&M expense that relies on budget detail that is almost a year old and ignores the steps in PSE's budget process that have been explained in this proceeding.

16

17

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

Q. McGuire spends considerable time discussing what he identifies as a management reserves of \$65 million for 2025 and 2026.<sup>27</sup> Were these

<sup>&</sup>lt;sup>26</sup> McGuire, Exh. CRM-1Tr at 115:19.

<sup>&</sup>lt;sup>27</sup> See McGuire, Exh. CRM-1T at 113:17-18, 117:18–118:17.

## amounts ultimately used in the development of the O&M budget that PSE requests in this proceeding?

A. No, they were not, and McGuire's reliance on those numbers is misleading and incorrect. The Commission can safely ignore any reference McGuire makes to \$65 million management reserves for 2025 and 2026.

Q. Can you please explain further?

A. Yes. McGuire claims that PSE's Board of Directors specifically approved a management reserve of \$65 million for 2025 and 2026, but this is incorrect. In his testimony, he only presents a portion of PSE's response from Exh. CRM-5.<sup>28</sup>, In addition, McGuire incorrectly pulls numbers from the wrong tabs in the work 11 book that supports PSE's Response to Public Counsel Data Request No. 150 and 12 was provided as Attachment A to that response. I have included Attachment A to 13 that response as Exh. TRH-3. The \$65 million references is found on an unrelated 14 tab within the work book and does not support the output that is referenced in the 15 response as approved by the Board. Had McGuire followed the cell references 16 and pulled from the correct source information within Exh. TRH-3, which are in 17 the tab titled "Total O&M Plan Data Table", he would have seen that the management reserves were \$15.8 million for 2025 and \$17.3 million in 2026,<sup>29</sup> 18 19 which are the same amounts as those presented in the work papers of Ms. Free 20 and Mr. Kensok as shown in the first and second columns of McGuire's Table 3.

 <sup>&</sup>lt;sup>28</sup> See McGuire, Exh. CRM-1T at 116:1-3; Exh. CRM-5 (PSE's Response to Public Counsel Data Request No. 150).
 <sup>29</sup> See Exh. TRH-3, tab "Total O&M Plan Data Table," row 1108.

McGuire eventually uses these lower amounts to recommend a reduction to PSE's requested O&M expense. The Commission should not be distracted by the erroneous reference to management reserves of \$65 million, which were extracted by McGuire from the wrong tab within Exh. TRH-3 and, more importantly, were never amounts used in the development of PSE's O&M request in this proceeding. Further, for these reasons the Commission should disregard McGuire's contention that the Commission could theoretically disallow \$65 million from PSE's O&M expense request in this proceeding or otherwise use it as the high-end range of possible disallowances that the Commission might consider.

## 11

1

2

3

4

5

6

7

8

9

10

### Q. Are PSE's 2025 and 2026 budgets now fully allocated?

12 A. Yes. As PSE has stated numerous times in this testimony, PSE has completed the 13 time-consuming, prudent, and necessary task of allocating both management 14 reserves and reserve contingencies, which is reflected in PSE's Response to 15 WUTC Staff Data Request No. 149, Attachment A (Exh. TRH-5). Table 1 below 16 reflects the results of this budget refinement exercise. For 2025, management 17 reserves were \$(31.8) million at the time PSE filed its direct case and \$1.1 million 18 after the refinement process as reflected in PSE's Response to WUTC Staff Data 19 Request No. 149, Attachment A (Line 8, columns d and c, respectively). For 20 2026, management reserves were \$36.3 million at the time PSE filed its direct 21 case and \$0.4 million after the refinement process as reflected in PSE's Response 22 to WUTC Staff Data Request No. 149, Attachment A (Line 8, columns f and e,

respectively). Note that management reserves can be positive or negative as they are part of the total that reconciles Board approved budgets back to the detail.

			20	25	20	26		2025	2026
Line	WBS Element Description	Planning Cost Element	Staff 149	SEF	Staff 149	SEF	St	aff 149 v SEF	Staff 149 v SEF
	а	b	с	d	е	f		g	h
1	Mgmt Reserve & Corp Contingen	Outside Services Legal	\$ -	\$ (37,110,452)	\$ -	\$ 21,080,922	\$	37,110,452	\$ (21,080,922
2	Mgmt Reserve & Corp Contingen	Outside Services Other	1,461,968	15,803,904	822,129	17,275,488		(14,341,936)	(16,453,359
3	Mgmt Reserve & Corp Contingen	Miscellaneous Expense	(353,008)	-	(400,760)	-		(353,008)	(400,760
4	Enterprise Risk Tracking OM	Outside Services-Service Prov		5,308,725		15,173,490		(5,308,725)	(15,173,490
5	Enterprise Risk Tracking OM	Outside Services Other		(17,704,296)		(19,267,608)		17,704,296	19,267,608
6	Enterprise Risk Tracking OM	Payroll Taxes OH		(278,388)		(282,192)		278,388	282,192
7	Enterprise Risk Tracking OM	Benefits OH		2,178,780		2,274,312		(2,178,780)	(2,274,312
8			\$ 1,108,960	\$ (31,801,727)	\$ 421,369	\$ 36,254,412	\$	32,910,686	\$ (35,833,043

### Table 1 – Allocation of Management Reserves for Multiyear Rate Plan

## Q. How do the management reserves compare to PSE's total O&M expense in this case?

7 As previously noted, PSE's total O&M expense is \$862.9 million in 2025 and A. 8 \$892.5 million in 2026. The management reserves for 2025 were \$15.8 million 9 and in 2026 were \$17.3 million, approximately 1.8 percent and 1.9 percent, 10 respectively, of the total O&M expenses in both 2025 and 2026. Management 11 reserves that existed at the time of the GRC filing for both 2025 and 2026 totaled 12 only 4.5 million, 0.25 percent of PSE's total O&M expense across the two year 13 MYRP. Additionally, PSE's budgets were virtually 100 percent management 14 reserve free in the reallocated budget detail submitted on June 21, 2024 in 15 Attachment A to PSE's Response to Staff Data Request No. 149, provided as Exh. 16 TRH-5. If management reserves were a materially higher percentage of its total 17 O&M expense budget detail, say 20 to 30 percent or higher, that might not 18 represent a prudent budget result. That is not what PSE presented in its GRC filed

1

2

3

4

5

budget detail. McGuire's proposal to disallow the management reserves referenced above, is based on an unrealistic standard of precision and exactitude that simply cannot exist in almost year old, stale data.

## Q. Given the record before it, what does PSE recommend to the Commission to reach an appropriate conclusion with respect to reserve contingencies and management reserves in this proceeding?

A. PSE recommends that the Commission take a big picture view of PSE's O&M expense request in this proceeding. In doing so, the Commission should place significant weight on the fact that PSE's O&M expense request reflects first quartile O&M per customer budget performance, as shown in Figure 1 above. The Commission should put equally significant weight on PSE's ability to manage budget to actual variances over significant periods of time. Figure 2 above illustrates that over the period 2014 to 2024 PSE has managed its budget to actual variances to approximately 0.5 percent. The Commission should also place significant weight on the fact that PSE's O&M expense request in this proceeding is consistent with its historical spending trends and O&M spending increases over time. These three factors combined should provide the Commission ample comfort that PSE's O&M expense request is reasonable and contains no overreach. These facts alone, along with the broad discretion the Commission has under the multiyear rate plan statute as discussed by PSE witness Free, are strong reasons for the Commission to approve PSE's O&M expense request.

Importantly, the Commission should also consider that in 2024 PSE expects to overspend the amount of O&M expense built into its rates, and cost pressures to safely, reliably, and efficiently serve its gas and electric customers along with simultaneously complying with its obligations under CETA are expected to grow and not subside. This is discussed in more detail in the Prefiled Rebuttal Testimony of Jamie L. Martin, Exh. JLM-1CT. In this context, any disallowance or reduction to PSE's O&M expense request in this proceeding is inappropriate and unwarranted.

The main flaw in McGuire's proposal is he relies on budgetary detail that existed in PSE's system over a year ago and ignores budget detail that is more accurate and refined. This is inappropriate and does not reflect the dynamic and everchanging budgetary and forecast environment within which PSE operates, and it overlooks the flexibility that PSE needs to operate within that environment. The budget detail reflected in PSE's Response to WUTC Staff Data Request No. 149, Attachment A, provided as Exh. TRH-5, is the most accurate information available at this time. It should be used by and relied upon by the Commission to approve PSE's O&M expense request in this proceeding.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

3

4

5

6

7

8

## IV. CONCERNS ABOUT PSE'S LABOR FORECAST AND INFLATION RATE ARE MISPLACED

## <u>A. Inflation</u>

## Q. Can you please summarize Public Counsel witness Meyer's view as it relates to inflation and PSE's O&M expense?

- A. Meyer believes that PSE improperly used a two-year compounding escalation factor to calculate its 2025 labor and non-labor O&M costs. He claims that this is inappropriate as it essentially double-counts inflation.<sup>30</sup>
- 9 Q. Do you agree with Mr. Meyer's assessment?
- A. No. As stated in PSE's Response to Public Counsel Data Request No. 216, Exh.
  GRM-7, PSE's 2024 operating budget was set at 2023 levels. PSE did not include
  any inflationary costs in the 2024 budget. Therefore, PSE used a two-year
  compounding escalation factor to calculate its 2025 labor costs to bring the budget
  to reasonably expected level of spend.

## Q. Has Meyer accurately portrayed PSE's labor forecast and inflation application?

A. No, he has not. He states PSE double counted inflation, which serves to increase
the Company's revenues at customers' expense.<sup>31</sup> PSE's approach has the
opposite effect. As stated in PSE's Response to Public Counsel Data Request No.
20 216, Exh. GRM-7, management plans and deploys PSE's resources while actively

<sup>30</sup> Meyer, Exh. GRM-1CT at 25:17-18. <sup>31</sup> Meyer, GRM-1CT at 25:14-15.

overseeing the governance of the workforce to ensure PSE is optimizing resources within a budgeted ceiling. PSE's conservative application of inflation is appropriate to reasonably restore the expense to a level of funding that approximates the costs expected to occur during the multiyear rate plan.<sup>32</sup> Additionally, Meyer states that he is concerned that PSE's forecasted labor expense is based on an unknown number of employees, which is not known and measurable, and that the inflation rate was used to forecast increases in labor costs driven by new employee hires.<sup>33</sup> This is highly inaccurate. As stated in PSE's Response to Public Counsel's Data Request No. 092 (Exh. GRM-8), PSE does not utilize employee counts in its forecasting process. Labor expense is based on the forecasted number of hours needed to complete the necessary work required to maintain a safe and reliable utility for PSE's customers, while transitioning to cleaner energy and promoting equity.

## Q. Should the Commission accept Meyer's proposed adjustments for labor and non-labor?

A. No, the Commission should not accept his proposed adjustments for several
reasons as stated above. PSE's 2024 budget was set at unsustainable 2023 levels
and did not include any inflationary costs. As discussed above, PSE's
conservative application of inflation is appropriate to reasonably restore the
expense to a level of funding that approximates the costs expected to occur during

1

2

3

4

5

6

7

8

9

10

11

12

 <sup>&</sup>lt;sup>32</sup> Meyer, GRM-7 at 2.
 <sup>33</sup> Meyer, GRM-1CT at 27:9-15.

the multiyear rate plan. PSE should not be penalized for requesting the required amount of O&M expense to maintain safety and reliability for PSE's customers, while transitioning to clean energy.

## **B.** Labor Forecast

1

2

3

4

5

6

## Q. Meyer takes issue with PSE's labor forecast because he believes it fails to take employee attrition into account. Can you describe his concerns?

A. PSE applied a 7.83 percent inflation rate between 2024 and 2025 to capture
projected labor expenses in 2025. Meyer claims that this escalation factor captures
only wage increases for employees and new hires, while failing to account for
employee attrition. He argues that the forecasted labor expense is based on an
unknown number of employees which are not known and measurable.<sup>34</sup>

## 12 Q. Is PSE double-counting employee hours by failing to account for employee 13 attrition?

A. No. There is no need to account for employee attrition, and there is no double
counting. As stated above, the forecasted labor expenses are based on the
forecasted number of hours needed to complete the necessary work required to
maintain a safe and reliable utility for PSE's customers, while transitioning to
cleaner energy. This is explained in Exh. GRM-8, PSE's Response to Public
Counsel Data Request No. 092. PSE relied on a forecast of labor hours and/or
outside service costs based on the work that is being forecasted. Those labor hours

<sup>34</sup> Meyer, Exh. GRM-1T at 27:9-15.

are then multiplied by an activity rate based on average salaries of the required staff who will complete the necessary work.

## Q. Did PSE assume it would only add employees and that there would be no attrition in the first year of the multiyear rate plan?

1

2

3

4

5 A. No. As stated above, PSE's labor forecast is based on projected work hours, not on headcount or FTEs. Because PSE's labor expense is forecasted using labor 6 7 hours and not FTEs, the resulting labor dollars are not tied to a presumed or set 8 staffing level. This method of modeling labor cost is agnostic to the actual head 9 count or FTE a company needs to carry. Accordingly, Mr. Meyer's concerns 10 about attrition are unfounded and should be disregarded. This is further supported 11 by the Prefiled Direct Testimony of Joshua A. Kensok, Exh. JAK-1CT in which 12 he describes PSE's overall targeted effort to reduce the increases in PSE employees.<sup>35</sup> PSE targeted formalized headcount controls include a temporary 13 14 hiring freeze, a headcount reporting tool, and a formalized headcount review and 15 approval process in which PSE's senior management team reviews, discusses, and 16 approves every new or backfilled head count.

<sup>&</sup>lt;sup>35</sup> Kensok, Exh. JAK-1CT at 38:13–39:20.

## Q. Does Meyer's reliance on historical labor costs<sup>36</sup> represent a valid metric for calculating labor costs in the future?

1

2

3 A. No. Because PSE's forecasted labor expenses are based on the forecasted number 4 of hours needed to complete the necessary work required, Meyer's reliance on 5 historical labor costs is not appropriate. In this case, historical labor forecasting is much less relevant than realistically anticipating the increased work that needs to 6 7 be done in order for PSE to meet its regulatory and legal policy requirements. Mr. 8 Meyer's reliance on historical amounts to calculate reasonable expenses for 2025 9 and 2026 fails to account for PSE's already-existing labor cost deficit and the 10 increased costs required in the immediate future. Lastly, the Commission should 11 not lose sight that PSE's O&M expense remains at reasonable levels even with its requested increases. 12

## Q. What should the Commission conclude about Meyer's recommendation for forecasted labor costs?

A. Based on the above discussion, PSE has proposed a conservative and reasonable
level of labor expense in this proceeding, and the Commission should decline to
accept Mr. Meyer's adjustment to labor costs.

<sup>&</sup>lt;sup>36</sup> Meyer, Exh. GRM-1T at 28:21–29:13. By not allowing unstaffed positions, Meyer is holding PSE at historical levels of labor.

1	<u>C.</u>	Administrative and General ("A&G") Non-Labor Expenses
2	Q.	Can you describe Meyer's argument as it relates to A&G Non-Labor
3		expenses?
4	A.	Yes. Meyer identified a significant increase in costs for non-labor expenses in the
5		FERC Account 920 (A&G) Salaries. <sup>37</sup>
6	Q.	Do you agree with Meyer's adjustment?
7	А.	No. The A&G Non-Labor costs cited by Meyer and included in Exh. GRM-11,
8		PSE's Response to Public Counsel Data Request No. 209, should not be adjusted.
9		Please refer to the Prefiled Rebuttal Testimony of Susan E. Free, Exh. SEF-28T
10		for further explanation of the FERC accounts and A&G Non-Labor costs.
10		1
11		V. CONCLUSION
	Q.	
11	Q.	V. CONCLUSION
11 12	<b>Q.</b> A.	V. CONCLUSION What should the Commission decide related to PSE's forecasted O&M
11 12 13		V. CONCLUSION What should the Commission decide related to PSE's forecasted O&M expense in this proceeding?
11 12 13 14		V.       CONCLUSION         What should the Commission decide related to PSE's forecasted O&M         expense in this proceeding?         PSE has proposed a reasonable forecast of O&M spending for the multiyear rate
11 12 13 14 15		V.       CONCLUSION         What should the Commission decide related to PSE's forecasted O&M         expense in this proceeding?         PSE has proposed a reasonable forecast of O&M spending for the multiyear rate         plan that falls within reasonable historical trends yet supports PSE's estimated
<ol> <li>11</li> <li>12</li> <li>13</li> <li>14</li> <li>15</li> <li>16</li> </ol>		V. CONCLUSION What should the Commission decide related to PSE's forecasted O&M expense in this proceeding? PSE has proposed a reasonable forecast of O&M spending for the multiyear rate plan that falls within reasonable historical trends yet supports PSE's estimated level of work for the rate years. The tools PSE has used over time to project,
<ol> <li>11</li> <li>12</li> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> </ol>		V. CONCLUSION What should the Commission decide related to PSE's forecasted O&M expense in this proceeding? PSE has proposed a reasonable forecast of O&M spending for the multiyear rate plan that falls within reasonable historical trends yet supports PSE's estimated level of work for the rate years. The tools PSE has used over time to project, allocate, and manage its O&M expense—including its reserve contingency and

<sup>37</sup> Meyer, Exh. GRM-1CT at 30:8-15.

inappropriately justify an expense disallowance should be rejected by the Commission.

The current levels of mitigation that exist today to arrive at a level of O&M
expense savings are not sustainable if PSE is to move forward with the clean
energy transition while providing safe and reliable core utility services.
Therefore, the Commission should approve PSE's O&M expenses as updated in
its rebuttal revenue requirement.

## 8 Q. Does that conclude your prefiled rebuttal testimony?

9 A. Yes.

1

2

3

4

5

6