WUTC DOCKET: TG-181023 EXHIBIT: SS-4 ADMIT ☑ W/D ☐ REJECT ☐

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January 18, 2019

Staff Meeting with Superior Waste & Recycle regarding the company application in docket TG-181023

People present Daniel Stein and Scott Sevall

The purpose of the meeting was for staff to ask questions regarding financial information that pertains to staff's financial analysis.

Staff Asked about asset values and how they were financed for use in staffs balance sheet as part of the financial analysis.

Company responded:

Truck fully financed with \$6,600 in loan payments per year for 5 years.

Trailer capital contribution valued at \$1,500.

Garbage cans a quantity of 116 per unit cost \$32.99, sales taxes estimated at 9%, total cost \$4,171.

Staff asked for an estimated customer count for each service provided by the company.

Company responded:

Since we provide service at no cost I can provide actual count which is:

Every other Week Service 1 can- 9 customers, 2 can-15 customers, 3 can-21 customers, 4 can-3 customers, 5 can-1 customers.

Staff gave a brief overview of the rate making process and why the financial information is important.

Company asked about the process going forward.

Staff responded saying after the financial review is finished a 30 day notice is given and the application can be protested. If the application is protested then the matter will go before a judge and the exact legal process will be determined by the judge and parties involved. The parties would involve at a minimum the applicant and any protesting company, there is also a chance that staff would be a party in the proceeding.

Company asked if staff knew of any applications that had been protested.

Staff answered that they were a party in the Marine Express Inc. application to provide launch service, and that they were aware of an auto transportation application by Speedi Shuttle that was contested. Staff also stated that the last solid waste certificate that I could recall was a certificate to provide medical waste service by Waste Management. Staff did not provide the associated dockets as I could not recall them. However, the information is available publicly on our webpage.