

Larry J. Sparrow
President-Carrier Markets



GTE Telephone
Operations

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September 27, 1995

**Mr. Rian J. Wren
Access Vice President
AT&T Communications
4480 Willow Road
Pleasanton, CA 94588**

Dear Rian:

It was a pleasure meeting with you last Friday. Thanks for reviewing with us your plans to offer Local and Toll Communications Services in the California Market on January 1, 1996. This letter is to comply with your request for a written response to your letter dated September 22, 1995, which advised me of your California filing and requested a commitment of dedicated resources to work with AT&T in achieving a wholesale business arrangement, by December 1, 1995, and a loop resale business arrangement by February 1, 1996.

As we discussed at the meeting, GTE is fully committed to work with AT&T to achieve the operational interfaces and explore the available systems which can be utilized for interconnection, ordering, provisioning and billing for AT&T's California market efforts. To fulfill this objective we have done the following:

- ◆ Appointed Mike Billings-Project Director Program Office as the GTE project lead. Mike's telephone number is 214/718-3398.
- ◆ Scheduled a series of meetings next week with AT&T's, Gary Rall, and his team of subject-matter experts, along with a team of GTE subject-matter experts, to discuss architectural/product, operations, and billing-related issues. The meetings will be held on Monday, October 2, and continue through the week.
- ◆ The week of October 9 will then be used by the teams to do a more detailed review of issues, at their respective home bases.
- ◆ The week of October 16, the GTE/AT&T teams will get back together, and stay together, until all the major interconnection issues can be worked.
- ◆ We will meet with you again to review the progress on Monday, October 23, at 2 pm in Pleasanton.

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As we discussed, I think it will be very productive for us to undertake resolving the operational issues, as quickly as possible. However, as I mentioned to you on Friday, some of the policy issues within GTE dealing with the pricing and the level of bundling/unbundling, with respect to AT&T reselling GTE services, will be a more difficult issue and will require additional time to resolve. In any event, I am committed to addressing as many operational issues, as possible, up front.

Please let me know if there are any other issues, regarding this topic, that we need to discuss. I look forward to meeting with you again on the 23rd.

Sincerely,



Larry J. Sparrow
President-Carrier Markets

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