

I'm Jeff Collum.

I'm an electrician, electrical contractor and solar installer.

We at Sound Power, Inc. have not chosen to do solar and other renewable technologies merely to follow our bliss and environmental ethics, but to work in a profession that has a rock-solid future while making this a better and safer world.

That rock-solid future is the present in states and countries where government has chosen to work effectively with industry and the trades... and to just get out of the way. The technology is ready. It's up to us to streamline its implementation.

Most of our installations are in the one-to-five kilowatt range and are relatively straight-forward residential jobs, almost all of them grid-tied. Necessary interconnection protocols and techniques for those jobs are simple and truly already adequately manifested in those installations that are currently grid-interactive.

Seen from ground level, the benefits of Bill 5101 are direct and potent.

Our customers, besides being idealistic early adapters, are also savvy investors. We, as business people, at this point can only hedge and tapdance about the wonderful and unique program we can sort of almost offer them.

And they are waiting.

And we are waiting.

And commerce and economic growth are waiting.

It is difficult and frustrating for us in the real world to try to understand and explain why a handful of bureaucrats are standing on the tail of a dynamic cluster of opportunities that is ready to run.

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