1	BEFORE THE WASHINGTON STATE UTILITIES AND TRANSPORTATION COMMISSION
2	In re Application) No. B-079240 of)
3) DOCKET NO. TS-031996
4	PACIFIC CRUISES NORTHWEST,) INC., d/b/a VICTORIA SAN JUAN) Volume I CRUISES) Pages 1 to 30
5)
б	For a Certificate of Public) Convenience and Necessity to)
7	Provide Commercial Ferry) Service)
8)
9	A pre-hearing conference in the above matter was held on June 15, 2004, from 1:30 p.m to 3:05 p.m.,
10	at 1300 South Evergreen Park Drive Southwest, Room 108, Olympia, Washington, before Administrative Law Judge
11	KAREN CAILLE. The parties were present as follows:
12	THE COMMISSION, by JONATHAN THOMPSON,
13	Assistant Attorney General, 1400 South Evergreen Park Drive Southwest, Olympia, Washington 98504-0128, Telephone (360) 664-1225, Fax (360) 586-5522, E-mail
14	jthompso@wutc.wa.gov. PACIFIC CRUISES NORTHWEST, INC., via bridge
15	line by DAVID W. WILEY, Attorney at Law, Williams Kastner & Gibbs, 601 Union Street, Suite 4100, Seattle,
16	Washington 9898101, Telephone (206) 628-6600, Fax (206) 628-6611, E-Mail dwiley@wkg.com.
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24	Joan E. Kinn, CCR, RPR
25	Court Reporter

1	SAN JUAN ISLAND SHUTTLE EXPRESS, INC., via
2	bridge line by POLLY L. MCNEILL, Attorney at Law, Summit
3	Law Group, 315 Fifth Avenue South, Suite 1000, Seattle,
4	Washington 98104, Telephone (206) 676-7000, Fax (206)
5	676-7001, E-Mail pollym@summitlaw.com.
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PROCEEDINGS 1 2 JUDGE CAILLE: This is the first pre-hearing conference in Docket Number TS-031996. This is an 3 4 Application for a Certificate of Public Convenience and 5 Necessity to Provide Commercial Passenger Only Ferry б Service between Bellingham and Friday Harbor, 7 Washington, by Pacific Cruises Northwest, Incorporated 8 doing business as Victoria San Juan Cruises. My name is 9 Karen Caille, and I am the Administrative Law Judge assigned to this proceeding. Today is June 15th, and we 10 11 are convened in a hearing room at the Commission's 12 offices in Olympia, Washington. 13 I would like to begin this afternoon by 14 taking appearances of the parties, so if you will please 15 state your name, whom you represent, your address, 16 phone, fax, and E-mail for me, and let's begin with you, 17 Mr. Wiley. MR. WILEY: Thank you, Your Honor, David W. 18 19 Wiley, I'm with the law firm of Williams Kastner & 20 Gibbs, 2 Union Square, 601 Union Street, Suite 4100, 21 Seattle, Washington 98101-2380. My phone direct line is 22 (206) 233-2895, my fax is (206) 628-6611, and my E-mail 23 is dwiley, W-I-L-E-Y, @wkg.com. I'm appearing today on 24 behalf of the applicant, Pacific Cruises Northwest, Inc. JUDGE CAILLE: Thank you. 25

1	Ms. McNeill, why don't you go next.
2	MS. MCNEILL: Okay, thank you. My name is
3	Polly L. McNeill, that's P-O-L-L-Y, middle initial L,
4	and then M-C capital N-E-I-L-L. I am with Summit Law
5	Group. My address is 315 Fifth Avenue South, Suite
6	1000, that's Seattle, Washington, and it's 98109. My
7	phone number is area code (206) 676-7040, my fax number
8	is (206) 676-7041, my E-mail address is
9	pollym@summitlaw.com. I don't think I need to spell
10	that but let me know. And I am appearing today on
11	behalf of the protestant, San Juan Island Shuttle
12	Express, Inc.
13	JUDGE CAILLE: Thank you.
14	MR. THOMPSON: I'm Jonathan Thompson,
15	Assistant Attorney General, my address is 1400 South
16	Evergreen Park Drive Southwest, P.O. Box 40128, Olympia,
17	Washington 98504. My phone number is (360) 664-1225,
18	and frankly my fax number escapes me right at the
19	moment.
20	JUDGE CAILLE: I can look it up, it's okay.
21	MR. THOMPSON: And my E-mail address is
22	jthompso@wutc.wa.gov.
23	JUDGE CAILLE: All right, thank you.
24	MR. THOMPSON: And I'm representing
25	Commission Staff.

JUDGE CAILLE: Thank you. 1 2 Let the record reflect there are no other 3 appearances. 4 How does the fax 586-5522 sound? 5 MR. THOMPSON: That's got a certain ring to б it. 7 JUDGE CAILLE: Okay, we'll use that one. MR. THOMPSON: That was a little pun, sorry. 8 JUDGE CAILLE: All right, let's see, we have 9 no petitions to intervene that I know of, or I haven't 10 11 received any. Shall we just go ahead through the normal 12 -- do parties believe they will need discovery in this 13 case? MS. MCNEILL: I would like to pursue some 14 15 limited discovery, Your Honor. 16 JUDGE CAILLE: Okay. 17 MS. MCNEILL: I believe but would like to confirm that the opportunity to utilize a subpoena is 18 19 available and whether that is a subpoena for witnesses 20 or subpoena duces tecum or both without invoking the 21 discovery rule; is that correct? 22 JUDGE CAILLE: Is that available without --MR. WILEY: Yes, it is. 23 24 JUDGE CAILLE: I would have to look that up. MR. WILEY: I've got the rule in front of me, 25

so I can answer that. It's 480-07-400(2)(a), it says, 1 2 subpoena is always available. 3 JUDGE CAILLE: Okay. 4 MS. MCNEILL: So when we talk about the 5 schedule, I would just like to build in some time for б the opportunity to issue some subpoenas then for Mr. Wiley and his client to respond to them. 7 JUDGE CAILLE: Okay. 8 MR. WILEY: Your Honor, I guess I just wanted 9 to clarify, that would be usually we use a subpoena to 10 11 get a witness to the hearing, is that what she's saying, 12 and documents? 13 JUDGE CAILLE: Is that what you're saying, Ms. McNeill? 14 15 MS. MCNEILL: Well, a subpoena duces tecum 16 can be used as a document request I believe to parties 17 to the proceeding. It doesn't have to be a third party. And a subpoena is available to have a third party come 18 19 to the proceeding. That's my understanding of it, and 20 that's, well, say that's my intention of how I would use 21 them. 22 MR. WILEY: So it wouldn't be to subpoena my 23 clients, who obviously are going to appear, but it would 24 be a third party? MS. MCNEILL: Correct. 25

1	MR. WILEY: I don't know, Your Honor, I
2	didn't mean to suggest that would necessarily work under
3	the rule. It just says that they're always available
4	including subpoena duces tecum and that anybody can
5	issue one, an ALJ, an attorney, or a commissioner.
б	JUDGE CAILLE: Yes, that sounds familiar.
7	Okay, so shall we go ahead and invoke the
8	discovery rule as well?
9	MR. WILEY: I'm not in favor of that, Your
10	Honor, just speaking for the applicant. As I look at
11	the rule under WAC 480-07-400, this does not seem to be
12	any I mean this is a transportation application case,
13	it's not a rate case. I don't think that the factual
14	issues are very complex in this proceeding, but I do
15	think that the protestant has raised some valid legal
16	issues that we may want to address ahead of time.
17	JUDGE CAILLE: Okay.
18	MS. MCNEILL: And, Judge Caille.
19	JUDGE CAILLE: Go ahead.
20	MS. MCNEILL: I have expressed to Mr. Wiley
21	my interest in pursuing discovery, and I understand that
22	he intended to take a position in opposition to invoking
23	the discovery rule. Literally I have to agree with him
24	when you read the standards under subsection b, and ${\tt I}$
25	will say I don't think these have changed but I will

apologize at the outset for this being my first 1 2 opportunity to actually utilize the new rules in the new 3 format so my highlighting isn't as familiar to me as it 4 was with my old binder, but anyway I guess I have to 5 agree that if you look clearly at the standards you do б have I believe as an agent of the Commission the 7 discretion to determine that the discovery rule is needed in this case, but I believe that my areas of 8 9 interest can be satisfied by using the subpoena for 10 third party witnesses and subpoena duces tecum for 11 documents. And since that bypasses then the need for a 12 dispute about whether the discovery rule can or can not, 13 should or should not be invoked, I think I can just fall 14 back onto that remedy. 15 JUDGE CAILLE: All right. 16 Does Staff have any preference? 17 MR. THOMPSON: I don't think that Staff will have any need for discovery. I'm sure the parties 18 19 themselves will, you know, flesh out the issues to the 20 extent that they need to be factually. 21 JUDGE CAILLE: All right, then we'll just 22 proceed with the availability of the subpoena and the 23 subpoena duces tecum. 24 So let's see, Mr. Wiley, you mentioned something about some legal arguments, is there a 25

proposal to brief anything up front before --1 2 MR. WILEY: Well, Your Honor, I have to apologize, I reviewed the protest --3 4 JUDGE CAILLE: I'm sorry, Mr. Wiley, you're 5 going to have to start over. MR. WILEY: Oh, okay, sorry. I was saying б 7 that I reviewed Ms. McNeill's protest when it came in in April and then, or March, and then I reviewed it again 8 9 this morning, and I had forgotten that there, as I told 10 Ms. McNeill, she raises some issues that I think are 11 relevant on -- in this proceeding, and my suggestion now 12 is that we may want to get a ruling on some of those 13 legal issues to guide the evidentiary presentation. And 14 I can get specific if you want me to in terms of what I 15 saw being raised in the protest that I think, you know, 16 we have strong positions on. They probably are going to 17 be opposing positions, and I think if you revolve them up front, they might guide the evidentiary showings to a 18 significant extent. 19 20 JUDGE CAILLE: All right, will you please get

21 specific.

22 MR. WILEY: Yes. Particularly I think the 23 protest raised a number of legal issues, the one that 24 really sort of started this off today is Footnote 1 at 25 page 4 of the protest, which talks about the Island

1	Mariner reference, which is on the application as you
2	will note, showing that it's an existing certificate
3	holder, and the last sentence of the footnote says:
4	Therefore, presumably applicant must
5	also demonstrate that Island Mariner
6	Corp. has failed or refused to furnish
7	reasonable and adequate service or
8	failed to provide the service described
9	in its certificate.
10	And that really raises the issue to me
11	legally as to whether an absent certificate holder can
12	be used as a proxy for existing service circumstances.
13	I don't believe it can. I understand Ms. McNeill
14	certainly disagrees. I think that's a very important
15	issue, because I don't intend to put on a case about
16	service of a party who did not protest, who indeed
17	supports the application. And I don't
18	MS. MCNEILL: Right, and that I mean that
19	actually does get to one of the issues, and it may be
20	that you would want to wait until after the subpoenas
21	have been issued and responded to. Because as is
22	inferred in that footnote, you know, we think that there
23	needs to be some exploration of why it is that Island
24	Mariner Corp. is not protesting this service and whether
25	they may in fact have some sort of a relationship that

is inconsistent with the regulatory scheme that would
 motivate them to stay in the sidelines on it.

MR. WILEY: Well, Your Honor, of course 3 4 that's just the issue that I want to address, because I 5 don't think that historically the Commission can impute or infer positions of absent protestants. Whether or 6 7 not they're subpoenaed or not, the fact that they don't protest means they have no objection. And Island 8 9 Mariner did not actually protest. I found out the 10 protestant's certificate originally, which was owned by 11 Belairco, it did not protest that certificate. So, you 12 know, the fact that they don't protest doesn't mean to 13 infer anything nefarious or improper, it means that they 14 do not choose to exercise their rights. And a lot of 15 existing carriers do that all the time in a lot of 16 regulated industries.

17 So I think we obviously have a very different view of that issue, and I think the extent to which you 18 want to determine which evidence is appropriately 19 20 elicited would help in the development of the record, so 21 I -- and I -- there are a couple spinoff issues raised 22 by the protest that I can allude to that I see, but I 23 don't want to interrupt on this if Polly has something 24 or you have something that you want to say on Footnote 25 1.

MS. MCNEILL: Well, the only thing that I 1 would add is that whether there is something, what was 2 3 the phrase you used, nefarious, whether there is 4 something nefarious or not, I think -- I don't know. It 5 just strikes me as odd that a certificate holder with б whom the applicant has some formal business relationship 7 has determined to not protest. And if the issue before the Commission is whether there is in fact a public need 8 9 and convenience for the certificate out there, then it 10 seems to me relevant if a certificate holder has 11 willingly refrained from protesting an application 12 because they're supporting a business partner, that 13 strikes me then as being inconsistent with the ability 14 for the applicant to prove need if we don't have any 15 evidence about whether the ridership forecasts out there 16 are based on need in a vacuum or based on need with relation to the existing services that are offered. 17 MR. WILEY: Well, Your Honor, she certainly 18

19 can subpoena if she can use the discovery rules for a 20 third party to try to subpoena in Island Mariner. As I 21 indicated, he did not previously or they did not 22 previously protest the Belairco predecessor permit 23 that's now held by the protestant. You can draw a lot 24 of inferences from that.

25

MS. MCNEILL: But there was no business

1 relationship with that applicant.

2 MR. WILEY: Well, whether there was or wasn't 3 I don't think is relevant to whether they -- that can be 4 as a stocking horse or a proxy for lack of need, and so 5 I do see that as an issue that, you know, certainly we 6 can address in post hearing, but I thought it might be 7 relevant as a legal issue to tailor the evidence that we 8 present.

9 I also see a couple other legal issues raised 10 by the protest which I acknowledge is certainly not a 11 stock worn protest which certainly provides a lot of 12 discussion of the differences of the parties. One issue 13 that occurs to me --

MS. MCNEILL: I think he meant that as a compliment, I'm not exactly sure.

16 MR. WILEY: I certainly did. You know, one issue that occurs to me from the protest, Your Honor, is 17 whether this is territory already served by a protesting 18 certificate holder under 81.84.020 since the protestant 19 20 has not -- has discontinued service under Commission 21 order for the last few years, and the question is 22 whether this is territory already served by that 23 protestant, and then what's the appropriate test period 24 for examining operations by the protesting carrier. MS. MCNEILL: And I concede that there is a 25

-- there is -- I mean one of the reasons that I put in 1 the protest the fact that San Juan Island Shuttle 2 3 Express has obtained the Commission's approval to 4 suspend service is that I did not want to come to the 5 pre-hearing conference and have that be a surprise to б either the Administrative Law Judge or the Staff's 7 Attorney General. It is a fact, and we concede it. But as I have said in the protest, it is not -- an 8 9 authorized suspension is not the same as a waiver or a cancellation of its authority rights. And, in fact, it 10 11 is one of the principal reasons that we question the 12 applicant's ability to actually demonstrate a need for 13 the certificate out there.

14 The, you know, part of the reason that we 15 have sought a suspension is that there is not the demand 16 for our services that we would have expected when the 17 application was filed and what we of course expect to change in the future. But I mean I concede that there, 18 19 you know, I do not dispute the fact that my client has 20 an authorized suspension from the Commission for its 21 service right now, but I don't think that there's any 22 legal relevance. It's not our burden to prove what we 23 don't do, it's the applicant's burden to prove what is 24 needed.

25

MR. WILEY: Well, Your Honor, I don't dispute

the last point, but I certainly think the fact that they 1 have not provided regulated service for the last up to 2 3 three years is entirely relevant to examination of the 4 issue as to whether the territory is already served by 5 the protestant and also what their experience was in б going out of business or temporarily I should say 7 suspending operations may be more, you know, due to their own unique financial and operating circumstances. 8 9 You can hardly draw conclusions as to the public 10 convenience and necessity based on the fact that the existing certificate holder has suspended service. 11 12 There could be a lot of reasons for that. So I do think 13 the test period for examination of existing operations 14 by the protestant is very relevant and affects the depth 15 of the need evidence that we put on. 16 And the final issue that I saw that I wanted 17 to allude to that maybe you will suggest we brief or 18 somehow put before you before the proceeding, Your 19 Honor, is whether the change in the statute in 2003, 20 particularly House Bill EHB 1388 and the legislative 21 history in that bill directing -- whereby the 22 legislature direct the lifting of barriers to passenger 23 only ferries, whether that relates to the public

25 to judge in this application. Our position clearly is

convenience and necessity standards that you're required

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that they are. Whether or not the existing certificate that's the subject of the protest was issued under the old law doesn't matter. The standards for granting passenger ferry applications are very much affected by the changes in the law 2003, this is an application in 2004, we're governed by those standards.

7 You have to look at the affect of this application on public agencies who are eligible to 8 9 operate commercial passenger ferries, and you also got to look at the legislative history which clearly 10 11 declares "an intent to lift those barriers to allow 12 entities other than the State to provide passenger only 13 ferry service." We would argue that that certainly 14 loosens entry into the passenger only field. That's 15 what this application seeks to provide.

16 So again, another issue that if you were to, 17 you know, rule as to the say standard of entry 18 interpreting 81.84.020, it would be very useful to 19 limitations or tailoring of the evidence.

20 MS. MCNEILL: I guess somewhere in there I 21 sort of got lost. What exactly is the legal issue that 22 you think there is on the legislative amendment, 23 Mr. Wiley?

24 MR. WILEY: I think that the -- since 2003 on 25 81.84.020, which is the standard of entry that we're

1	operating under here, has been modified for passenger
2	only ferries, and the Judge has to consider the impact
3	under Subsection 4 of that provision on public agencies
4	eligible to operate or operating public passenger only
5	ferries, which is a different issue but we got to
6	address that, and number 2, the legislative history
7	declares its intent to lift barriers to allow entities
8	other than the State to provide passenger only ferry
9	service, we think that then modified and liberalizes the
10	entry standard under 81.84.020 now, and that's a legal
11	issue that, you know, if we could get some guidance from
12	would certainly provide some clarity to the record we
13	have to develop.
14	JUDGE CAILLE: Okay, is that did you have
15	anything further, Ms. McNeill?
16	MS. MCNEILL: I do.
17	JUDGE CAILLE: Okay.
18	MS. MCNEILL: It's really
19	JUDGE CAILLE: It's always so interesting
20	when you folks come to the Commission.
21	MR. WILEY: Thank you.
22	JUDGE CAILLE: At least I know that they are
23	never your hum drum issues, they're always interesting
24	issues.
25	MS. MCNEILL: Well, you know, I guess it's a

1 testimony to Mr. Wiley's creativity.

2 The other legal issue, and I don't know, I mean I apologize, I paused a little bit when you asked 3 4 whether there were any preliminary issues, but the other 5 legal issue is the application itself and the б deficiencies in the application. As we read WAC 7 480-51-030(1)(a), there is a requirement for a, and now of course I can't find it, there is a requirement for 8 9 the application to include among other things a pro forma for its statement of -- a pro forma financial 10 11 statement of its operations, ridership and revenue 12 forecast, the cost of service for the proposed 13 operation, an estimate of the costs of the assets to be 14 used, a statement of the total assets on hand of the 15 applicant that will be expended, and statement of prior 16 experience. And 480-51-030 refers to that information 17 as being a prerequisite to the application, not to the 18 determination of whether the certificate will be granted 19 or not.

20 So in our view, I don't know what the 21 appropriate forum would be for this, but I guess I'm not 22 suggesting -- I think it would be unproductive for me to 23 suggest that the application should be dismissed 24 outright for failure to include those matters. It would 25 just be so easy then for it to be cured. I would

suggest, however, that any further proceedings in this 1 matter be stayed until the application's deficiencies 2 3 are cured so that that information is provided. 4 MR. WILEY: Well, Your Honor, can I respond? 5 JUDGE CAILLE: Hold on just a second, I'm 6 writing. 7 Okay, go ahead, Mr. Wiley. MR. WILEY: Yes, Your Honor, the statute 8 9 indicates that that is before a certificate is issued 10 that that information must be provided. As you will 11 see, we provided almost all of the referenced 12 information except for the pro forma. The reason that 13 wasn't provided was because it's critical as to when 14 this -- when the hearing is scheduled, we will know 15 where to project out for 12 months. If it is scheduled 16 in the winter and we're looking six months out to run 17 the pro forma, it certainly affects the bottom line, because this is a seasonal business. We have no 18 19 objection to providing a pro forma, but it will be, you 20 know, we would like to get closer to the hearing date. 21 We're happy to comply, if you want to set a 22 deadline for submission of it, we will honor that, Your 23 Honor, but it's an exercise in futility until we know 24 how -- until we know closer to the hearing date when 25 we're going, because we can project out from that date.

If, for instance, another example, if we weren't to have 1 the hearing until late summer, we probably wouldn't 2 3 propose to operate until the spring and would then run 4 the pro forma from the spring of 2005 forward 12 months. 5 It is a pro forma, and obviously we will address that issue in testimony and may even have to substitute or 6 7 revise the pro forma, and that in my experience is why sometimes pro formas in boat cases aren't submitted with 8 9 the application.

10 Clearly the Staff felt it was complete, they 11 docketed it, they held it until they got the resolution 12 from the Public Transportation Benefit Authority, but 13 they felt it was complete enough to docket. We will 14 supplement that and we will present testimony on the 15 issues.

16 MS. MCNEILL: I mean I quess I feel that it 17 may be that this is in the regulation, and it may be that Mr. Wiley can argue that the regulation exceeds the 18 19 statutory authority, but that argument has not been 20 resolved by the Commissioners, and until it is, there's 21 a regulation that has a mandatory requirement. A pro 22 forma is for a 12 month period, and I certainly concede 23 that the ferry business is a lot more active in the 24 summers than it is in the dead of winter, but a pro forma is for a 12 month period, and any 12 month period 25

is going to include both the active and the slow
 periods, so I don't know what the difficulty is for
 doing a 12 month pro forma at any time of year
 regardless of when the hearing is.

5 MR. WILEY: Well, because, Your Honor, it б really is affected by if it's a late in the season start 7 up, it certainly will affect the costs, the costs may be duplicated, it may affect a lot over a 12 month period. 8 9 It's something that as we get a more definitive 10 potential date as to when service can be initiated, 11 we've, you know, we've got a more accurate pro forma. 12 We certainly can file one in the next week, Your Honor, 13 if you want us to, but it's going to be drastically 14 different than the one we provide at hearing.

15 MS. MCNEILL: Well, it seems to me that 16 there's a reason for these elements to the application. 17 Whether or not the entry standard has been laxened as a result of 2003 legislation, nonetheless there is an 18 19 entry standard that needs to be satisfied. And in order 20 for a certificate of PCN to be granted, I would suspect that these elements are so that the Commission can 21 22 confirm that once it is granted this company will have 23 the wherewithal and the business out there to keep it 24 running, which of course circles back to our position as to the fact that our suspension we think is actually 25

necessary because of the lack of need out there. So
 we're very interested in seeing the applicant be put to
 the test of proving its case even at the application
 level.

5 You know, I don't think Staff can -- Staff б does docket these if the application is most of what they need. I think Staff does not view themselves as 7 being in a position of making any kind of a threshold 8 9 determination other than whether there's a good enough 10 application to move forward into the hearing process. 11 So I don't deem the fact that Staff processed the 12 application further as being any indication that the 13 elements of this regulation have been waived by the 14 Commission.

15 MR. THOMPSON: I wish I could have some input 16 on this, but unfortunately, on Staff's behalf, but 17 unfortunately Bonnie Allen who actually knows how all of 18 this works is not here today, so.

MS. MCNEILL: I thought you were just going to say but unfortunately I haven't been given a chance to say anything because Wiley and McNeill won't stop talking.

23 MR. THOMPSON: There's something to that too.
24 MR. WILEY: Well, Your Honor, I wasn't
25 implying that Staff's acceptance of the application

other than the fact that they held clearly from December 1 to March until the resolution was received from the 2 Transportation Benefit Authority. That being said, we 3 4 certainly can provide a pro forma and at a deadline you 5 want to set, I'm just indicating that it will be б revised, it will not be the pro forma that will be 7 presented at the hearing. JUDGE CAILLE: Okay. 8 9 MS. MCNEILL: And I don't have any problem 10 with that, I just hope you're not indicating that it's 11 just going to be a trumped up pro forma. 12 MR. WILEY: No, I would -- far from that, but 13 I think it will be substantially changed by the time we 14 get to hearing, or it could be modified, let me put it 15 that way, and I don't want that to be, you know, set in 16 stone. 17 JUDGE CAILLE: Okay, anything else, Mr. Wiley or Ms. McNeill? 18 19 Do you have anything, Mr. Thompson? 20 MR. THOMPSON: No, I -- Ms. McNeill, I guess 21 you don't feel like a motion to dismiss or something 22 like that would be the way to handle this procedurally? MS. MCNEILL: Well, you know, Mr. Thompson, I 23 24 mean technically it would be, and I considered preparing one for today, but I thought, well, I make a motion to 25

dismiss, they'll, you know, it's so easily cured. I 1 mean it just seems like sort of an exercise in process 2 3 that would not lead to a very productive result. 4 MR. THOMPSON: Well, it seems to me that if 5 Mr. Wiley --6 MS. MCNEILL: But if you want to bring one, I 7 would be happy to join you on it. MR. THOMPSON: Well, it seems to me that if 8 9 Mr. Wiley, you know, we can shortcut a lot of this if 10 Mr. Wiley commits to have it by a certain date, we would 11 get to the end result anyway. 12 MS. MCNEILL: That's what I would suggest would be the outcome anyway, and I don't think any of us 13 14 really want to be spending a whole bunch in attorney 15 fees and time on doing a motion when the outcome is 16 going to be the same either way. 17 JUDGE CAILLE: Why don't we go off the record so we can discuss the schedule, and maybe that will kind 18 of help us figure out or help me figure out exactly how 19 20 to handle some of these legal issues. 21 (Discussion off the record.) 22 JUDGE CAILLE: We have had an off record 23 discussion concerning how to proceed with many of the 24 legal issues that have been outlined earlier in this conference, and we have set a schedule, and that 25

schedule is as follows. Mr. Wiley's client will file 1 the pro forma for the 12 month period beginning spring 2 2005, and that will be filed on June the 30th. 3 4 MR. WILEY: Correct. 5 JUDGE CAILLE: Then the parties will file, well, the parties are going to issue subpoenas, and then 6 7 they will file their motions, whatever those may be, on August the 3rd. We will have responses to those motions 8 9 due August 31st, and you can expect a ruling from me around September 10th or 13th. And then the hearings 10 11 will be held either in Bellingham only or Bellingham and 12 Friday harbor on September 22nd and 23rd. 13 Is there anything else that anyone wishes to add at this point? 14 15 MR. WILEY: I don't think so, Your Honor. If 16 we need a pre-hearing conference for scheduling and, you 17 know, if there are any snafus, I assume you will be available. 18 19 JUDGE CAILLE: Yes, and I will issue a 20 pre-hearing conference order that memorializes what we 21 have talked about today. I think that's it on my list 22 of things. And in that pre-hearing conference order, I 23 will let you know the number of copies of filings we 24 will need, and I think it will be less than the normal

25 12.

Anything further from anyone? 1 2 MS. MCNEILL: You won't need extras? JUDGE CAILLE: I don't think so. 3 4 MS. MCNEILL: Now other than to clarify in 5 your order that you will acknowledge that the parties б are going to pursue subpoenas? 7 JUDGE CAILLE: Yes. MR. WILEY: For the hearing. 8 9 JUDGE CAILLE: Okay, I will do that. MS. MCNEILL: Well, the responses to the 10 11 subpoenas don't have to be for the hearing. I mean a 12 subpoena duces tecum, if I send a subpoena duces tecum 13 with a, you know, whatever we can agree upon on an 14 appropriate response time, I would like some of the -- I 15 would like responses to the subpoena duces tecum before 16 I prepare my motions. 17 MR. WILEY: Well, the problem with that, Your Honor, is I don't think the rule envisions that as I 18 19 read 480-07-400. 20 MS. MCNEILL: I'm glad I brought this up. MR. WILEY: Yeah. 21 22 MS. MCNEILL: Why not? MR. WILEY: I think as I understand the rule 23 24 that that's the only time you get this stuff is at the hearing, is that you produce -- that you subpoena a 25

witness and a record that the witness brings for the 1 hearing. Otherwise you would be talking about a 2 3 deposition or interrogatories and requests for 4 production. 5 MS. MCNEILL: Well, a subpoena duces tecum is б essentially a request for production. 7 MR. WILEY: Yeah, it sure is. MS. MCNEILL: Yeah. 8 9 MR. WILEY: But bring it with the witness to 10 the hearing. There's no forum if the discovery rule is 11 invoked other than the hearing as I understand it. 12 MS. MCNEILL: Well, I sure could be wrong, 13 but I didn't think there was any limitation to a 14 subpoena duces tecum to be that the documents had to be 15 delivered at a hearing as opposed to asking for them 16 ahead of time. I mean that's the whole, you know, I 17 said earlier that I would like to pursue the subpoenas before I file my motions. 18 19 MR. WILEY: Okay, well, Your Honor, my 20 concern is that, and I'm not trying to be cute, I don't 21 know how you have jurisdiction over third parties other 22 than the parties to the application, the applicant or 23 the protestant in a subpoena or even in a discovery rule 24 limitation unless they come to the hearing. Am I missing something, because I don't think the Commission 25

1 has jurisdiction over non-parties to litigation. 2 MS. MCNEILL: Well, can a subpoena duces 3 tecum be used with parties to the litigation? 4 MR. WILEY: Absolutely. 5 MS. MCNEILL: Yeah. б MR. WILEY: I mean you can get Mr. Schmitt 7 and I can get Mr. Goodman and his corporation. I should say we should get the corporations because they're the 8 9 parties, not the individuals. MS. MCNEILL: Right. 10 11 MR. WILEY: But I don't think you can get to 12 a third party through a subpoena if the Commission has 13 no jurisdiction over that person. MR. THOMPSON: I actually disagree with that. 14 15 There's a statute, there's a particular Commission 16 statute that provides for it, and actually it's under 17 the -- it's a couple places, and one of them has to do with administrative law judges, and I think it 18 19 explicitly provides for, you know, people who have relevant facts can be subpoenaed. 20 21 MR. WILEY: Okay, well, and so the parties 22 have to then respond to the subpoena by providing the 23 information? 24 MR. THOMPSON: Well, I think it's probably to 25 appear at hearing.

JUDGE CAILLE: Why don't we go off the record 1 for a minute so I can see if I can find the relevant 2 3 authority. 4 (Discussion off the record.) 5 JUDGE CAILLE: All right, we have had an off record discussion about discovery rules, subpoenas duces 6 7 tecum, and we have decided to resolve this, well, take the first step in dealing with this matter by having the 8 9 parties provide each other with a list, a letter list of 10 the information that they would request from one another 11 and also that they may request from third parties. 12 Shall we specify who this party is?

13 MS. MCNEILL: It's Island Mariner.

14 JUDGE CAILLE: Okay, so it's really one third 15 party.

MS. MCNEILL: Correct.
MR. WILEY: Well, Your Honor, in my case I
probably will want to get some documents out of the
current employer of Mr. Goodman on the issue of whether
he's ready, willing, and able to provide service under
certificate.

22

JUDGE CAILLE: Okay.

MS. MCNEILL: See, that's why I kind of think
maybe we are going to need your -- I mean perhaps
Mr. Wiley in his request can explain why that would be

1 relevant. MR. WILEY: Well, I mean I --2 MS. MCNEILL: I mean what his employer would 3 4 have to say that would be relevant to that. 5 MR. WILEY: Whether there's a contractual б commitment that limits him to remaining at the employ of 7 that guy in a way that he couldn't operate the boat. You know, I may have, you know, additional --8 MS. MCNEILL: Okay, I -- listen --9 JUDGE CAILLE: Hold on, I don't want to --10 11 MS. MCNEILL: I couldn't articulate mine, I'm 12 not a -- but I think we probably need to both of us agree to describe the relevance of the information 13 14 that's requested. 15 MR. WILEY: Right. 16 MS. MCNEILL: To each other. 17 JUDGE CAILLE: I think that would be very helpful. 18 19 Okay, anything else? 20 That date for that letter is July the 7th. 21 MS. MCNEILL: Right. 22 JUDGE CAILLE: All right. 23 Okay, if there's nothing further from anyone, 24 this hearing is closed, and thank you for this stimulating discussion, and hopefully things will 25