

Residential Commodity Sales Revenue

Waste Management of South Sound(King County South)-1st Quarter 2004

| Commodity | % of Materials | Tonnage | | | | Total | Jan | | Feb | | Mar | | Total 1st Quarter | |
|----------------|----------------|-----------------|---------------|-----------------|-----------------|-------------|------------------|-------------|------------------|-------------|------------------|-------------|-------------------|--|
| | | Jan | Feb | Mar | per ton | | Revenue | per ton | Revenue | per ton | Revenue | per ton | Revenue | |
| Mix Paper | 45.6% | 536.32 | 411.52 | 423.07 | 1,370.91 | \$ 70.65 | \$ 37,891 | \$ 74.20 | \$ 30,535 | \$ 75.27 | \$ 31,845 | \$ 73.14 | \$ 100,271 | |
| Newspaper | 24.7% | 239.62 | 212.45 | 291.13 | 743.20 | \$ 86.42 | 20,708 | \$ 88.89 | 18,885 | \$ 86.45 | 25,168 | \$ 87.14 | 64,761 | |
| Aluminum | 0.8% | 9.55 | 8.01 | 7.10 | 24.65 | \$ 1,210.70 | 11,563 | \$ 1,128.22 | 9,031 | \$ 1,034.97 | 7,344 | \$ 1,133.33 | 27,939 | |
| Tin Cans | 1.7% | 19.94 | 16.40 | 14.18 | 50.51 | \$ 48.45 | 966 | \$ 69.70 | 1,143 | \$ 59.74 | 847 | \$ 58.52 | 2,956 | |
| Glass | 18.0% | 184.00 | 151.15 | 206.12 | 541.27 | \$ (43.35) | (7,976) | \$ (43.35) | (6,552) | \$ (43.35) | (8,935) | \$ (43.35) | (23,464) | |
| PET | 1.0% | 10.46 | 8.19 | 9.99 | 28.65 | \$ 242.58 | 2,538 | \$ 278.40 | 2,280 | \$ 226.21 | 2,261 | \$ 247.11 | 7,079 | |
| Colored HDPE | 0.8% | 7.88 | 8.11 | 7.05 | 23.05 | \$ 83.92 | 661 | \$ 37.16 | 301 | \$ 312.08 | 2,201 | \$ 137.27 | 3,164 | |
| Natural HDPE | 0.6% | 6.15 | 5.99 | 6.84 | 18.98 | \$ 287.55 | 1,769 | \$ 307.09 | 1,839 | \$ 252.63 | 1,728 | \$ 281.13 | 5,335 | |
| Mixed Plastics | 0.4% | 2.76 | 5.10 | 2.91 | 10.77 | \$ (3.16) | (9) | \$ (2.18) | (11) | \$ 30.34 | 88 | \$ 6.35 | 68 | |
| Residue | 6.5% | 69.18 | 56.05 | 70.43 | 195.66 | \$ (82.50) | (5,707) | \$ (82.50) | (4,624) | \$ (82.50) | (5,810) | \$ (82.50) | (16,142) | |
| | 100.0% | 1,085.86 | 882.97 | 1,038.82 | 3,007.65 | | \$ 62,403 | | \$ 52,827 | | \$ 56,736 | | \$ 171,966 | |

Waste Management - Sno-King(King County North)-1st Quarter 2004

| Commodity | % of Materials | Tonnage | | | | Total | Jan | | Feb | | Mar | | Total 1st Quarter | |
|----------------|----------------|-----------------|---------------|---------------|-----------------|-------------|------------------|-------------|------------------|-------------|------------------|-------------|-------------------|--|
| | | Jan | Feb | Mar | per ton | | Revenue | per ton | Revenue | per ton | Revenue | per ton | Revenue | |
| Mix Paper | 45.8% | 545.99 | 373.57 | 367.67 | 1,287.23 | \$ 70.65 | \$ 38,574 | \$ 74.20 | \$ 27,719 | \$ 75.27 | \$ 27,674 | \$ 73.00 | \$ 93,968 | |
| Newspaper | 24.5% | 243.94 | 192.86 | 253.01 | 689.80 | \$ 86.42 | 21,081 | \$ 88.89 | 17,143 | \$ 86.45 | 21,873 | \$ 87.12 | 60,097 | |
| Aluminum | 0.8% | 9.72 | 7.27 | 6.17 | 23.15 | \$ 1,210.70 | 11,766 | \$ 1,128.22 | 8,200 | \$ 1,034.97 | 6,382 | \$ 1,138.00 | 26,349 | |
| Tin Cans | 1.7% | 20.29 | 14.88 | 12.32 | 47.49 | \$ 48.45 | 983 | \$ 69.70 | 1,037 | \$ 59.74 | 736 | \$ 58.04 | 2,756 | |
| Glass | 17.9% | 187.32 | 137.21 | 179.13 | 503.65 | \$ (43.35) | (8,120) | \$ (43.35) | (5,948) | \$ (43.35) | (7,765) | \$ (43.35) | (21,833) | |
| PET | 1.0% | 10.65 | 7.43 | 8.69 | 26.77 | \$ 242.58 | 2,584 | \$ 278.40 | 2,069 | \$ 226.21 | 1,965 | \$ 247.21 | 6,619 | |
| Colored HDPE | 0.8% | 8.03 | 7.36 | 6.13 | 21.52 | \$ 83.92 | 674 | \$ 37.16 | 274 | \$ 312.08 | 1,914 | \$ 132.94 | 2,861 | |
| Natural HDPE | 0.6% | 6.27 | 5.43 | 5.95 | 17.65 | \$ 287.55 | 1,802 | \$ 307.09 | 1,668 | \$ 252.63 | 1,503 | \$ 281.79 | 4,973 | |
| Mixed Plastics | 0.4% | 2.80 | 4.63 | 2.52 | 9.96 | \$ (3.16) | (9) | \$ (2.18) | (10) | \$ 30.34 | 77 | \$ 5.78 | 58 | |
| Residue | 6.5% | 70.43 | 50.88 | 61.40 | 182.71 | \$ (82.50) | (5,810) | \$ (82.50) | (4,198) | \$ (82.50) | (5,066) | \$ (82.50) | (15,074) | |
| | 100.0% | 1,105.43 | 801.53 | 902.98 | 2,809.94 | | \$ 63,524 | | \$ 47,955 | | \$ 49,293 | | \$ 160,773 | |

Multi-Family Commodity Sales Revenue

Waste Management of South Sound(King County South)-1st Quarter 2004

| Commodity | % of Materials | Tonnage | | | | July | | August | | September | | Total 3rd Quarter | |
|----------------|----------------|--------------|--------------|--------------|---------------|-------------|-----------------|-------------|-----------------|-------------|-----------------|-------------------|------------------|
| | | Jul | Aug | Sep | Total | per ton | Revenue | per ton | Revenue | per ton | Revenue | per ton | Revenue |
| Mix Paper | 45.6% | 24.06 | 25.89 | 32.76 | 82.71 | \$ 70.65 | \$ 1,700 | \$ 74.20 | \$ 1,921 | \$ 75.27 | \$ 2,466 | \$ 73.59 | \$ 6,086 |
| Newspaper | 24.7% | 13.04 | 14.03 | 17.76 | 44.84 | \$ 86.42 | 1,127 | \$ 88.89 | 1,247 | \$ 86.45 | 1,535 | \$ 87.20 | 3,910 |
| Aluminum | 0.8% | 0.43 | 0.47 | 0.59 | 1.49 | \$ 1,210.70 | 524 | \$ 1,128.22 | 525 | \$ 1,034.97 | 610 | \$ 1,115.28 | 1,659 |
| Tin Cans | 1.7% | 0.89 | 0.95 | 1.21 | 3.05 | \$ 48.45 | 43 | \$ 69.70 | 66 | \$ 59.74 | 72 | \$ 59.57 | 182 |
| Glass | 18.0% | 9.50 | 10.22 | 12.93 | 32.65 | \$ (43.35) | (412) | \$ (43.35) | (443) | \$ (43.35) | (561) | \$ (43.35) | (1,416) |
| PET | 1.0% | 0.50 | 0.54 | 0.68 | 1.73 | \$ 242.58 | 122 | \$ 278.40 | 151 | \$ 226.21 | 155 | \$ 247.31 | 427 |
| Colored HDPE | 0.8% | 0.40 | 0.44 | 0.55 | 1.39 | \$ 83.92 | 34 | \$ 37.16 | 16 | \$ 312.08 | 172 | \$ 159.66 | 222 |
| Natural HDPE | 0.6% | 0.33 | 0.36 | 0.45 | 1.14 | \$ 287.55 | 96 | \$ 307.09 | 110 | \$ 252.63 | 115 | \$ 279.83 | 320 |
| Mixed Plastics | 0.4% | 0.19 | 0.20 | 0.26 | 0.65 | \$ (3.16) | (1) | \$ (2.18) | (0) | \$ 30.34 | 8 | \$ 10.42 | 7 |
| Residue | 6.5% | 3.43 | 3.69 | 4.68 | 11.80 | \$ (82.50) | (283) | \$ (82.50) | (305) | \$ (82.50) | (386) | \$ (82.50) | (974) |
| | 100.0% | 52.79 | 56.79 | 71.87 | 181.45 | | \$ 2,950 | | \$ 3,288 | | \$ 4,186 | \$ 57.45 | \$ 10,424 |

Waste Management - Sno-King(King County North)-1st Quarter 2004

| Commodity | % of Materials | Tonnage | | | | July | | August | | September | | Total 3rd Quarter | |
|----------------|----------------|--------------|--------------|--------------|--------------|-------------|-----------------|-------------|-----------------|-------------|-----------------|-------------------|-----------------|
| | | Jul | Aug | Sep | Total | per ton | Revenue | per ton | Revenue | per ton | Revenue | per ton | Revenue |
| Mix Paper | 45.8% | 9.61 | 8.12 | 10.48 | 28.20 | \$ 70.65 | \$ 679 | \$ 74.20 | \$ 602 | \$ 75.27 | \$ 789 | \$ 73.39 | \$ 2,070 |
| Newspaper | 24.5% | 5.15 | 4.35 | 5.61 | 15.11 | \$ 86.42 | 445 | \$ 88.89 | 387 | \$ 86.45 | 485 | \$ 87.14 | 1,317 |
| Aluminum | 0.8% | 0.17 | 0.15 | 0.19 | 0.51 | \$ 1,210.70 | 209 | \$ 1,128.22 | 165 | \$ 1,034.97 | 195 | \$ 1,121.67 | 569 |
| Tin Cans | 1.7% | 0.35 | 0.30 | 0.39 | 1.04 | \$ 48.45 | 17 | \$ 69.70 | 21 | \$ 59.74 | 23 | \$ 58.76 | 61 |
| Glass | 17.9% | 3.76 | 3.18 | 4.10 | 11.03 | \$ (43.35) | (163) | \$ (43.35) | (138) | \$ (43.35) | (178) | \$ (43.35) | (478) |
| PET | 1.0% | 0.20 | 0.17 | 0.22 | 0.59 | \$ 242.58 | 48 | \$ 278.40 | 47 | \$ 226.21 | 49 | \$ 246.81 | 145 |
| Colored HDPE | 0.8% | 0.16 | 0.14 | 0.18 | 0.47 | \$ 83.92 | 13 | \$ 37.16 | 5 | \$ 312.08 | 55 | \$ 155.22 | 73 |
| Natural HDPE | 0.6% | 0.13 | 0.11 | 0.14 | 0.39 | \$ 287.55 | 38 | \$ 307.09 | 34 | \$ 252.63 | 36 | \$ 280.20 | 108 |
| Mixed Plastics | 0.4% | 0.07 | 0.06 | 0.08 | 0.22 | \$ (3.16) | (0) | \$ (2.18) | (0) | \$ 30.34 | 2 | \$ 9.57 | 2 |
| Residue | 6.5% | 1.36 | 1.15 | 1.49 | 4.00 | \$ (82.50) | (112) | \$ (82.50) | (95) | \$ (82.50) | (123) | \$ (82.50) | (330) |
| | 100.0% | 20.97 | 17.72 | 22.87 | 61.56 | | \$ 1,174 | | \$ 1,028 | | \$ 1,334 | \$ 57.45 | \$ 3,536 |