

BEFORE THE WASHINGTON UTILITIES & TRANSPORTATION COMMISSION

PACIFICORP-MIDAMERICAN MERGER

DOCKET NOS. UE-051090

REVISED DIRECT TESTIMONY OF STEPHEN G. HILL (SGH-1T)

ON BEHALF OF

PUBLIC COUNSEL

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1 subsidization of the unregulated parent (MEHC) by the ratepayers of the regulated entity
2 (PacifiCorp).

3 **Q. Please explain what you mean by financial cross-subsidization and why this**
4 **Commission should be concerned.**

5 A. Cross-subsidization of a parent company's unregulated operations by its regulated
6 subsidiary operations can occur in many forms. For example, the unregulated firm could
7 provide services to the utility at above-market rates or, conversely, the utility could
8 provide services to its unregulated affiliates at rates below that which would prevail in an
9 arms-length transaction.

10 Financial cross-subsidization occurs when the capital structure of the utility
11 operation provides financial strength to the holding company, which, in turn, allows the
12 parent to capitalize its consolidated operations with more debt and less equity (i.e., more
13 cheaply) than they would otherwise be able to do. In other words, the utility (and,
14 thereby, utility ratepayers) shoulders some of the financial risk of the unregulated
15 affiliates by allowing the holding company to be capitalized in a manner which would not
16 prevail in a stand-alone situation.

17 One way that MEHC can maintain a stronger financial profile and
18 offset the increased risks of its unregulated operations, is to set rates with a high common
19 equity ratio for its regulated utility operations while simultaneously financing its unregulated
20 operations with a higher percentage of debt capital than would otherwise be possible. That is
21 the essence of financial cross-subsidization. The tangible result of that action is a common
22 equity ratio for PacifiCorp that is ~~below~~ higher than that of MEHC.

23 **Q. Can the bond rating of a regulated subsidiary be constrained by a financially**
24 **weaker parent company?**

25 A. Yes, according to publications by the rating agencies. Standard & Poor's, for example, is