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QWEST OSS 271 VENDOR TECHNICAL CONFERENCE 2

Radisson Santa Fe Hotel

Santa Fe, New Mexico

Tuesday, April 16, 2002

1 APPEARANCES :

2 AT&T

3 JOHN FINNEGAN
4 MARY TRIBBY
5 TIM CONNOLLY

6 HPC

7 DON PETRY
8 GEOFF MAY
9 JEFF CROCKETT
10 MARY CEGELSKI
11 LIZ GRAGERT
12 TRICIA PARKER
13 LEE TRUDEAU
14 MAUREEN TICHY
15 SAMANTHA DARBY
16 IONE WILKENS
17 STEVEN KURTZ
18 PENNY BAKER
19 BOB FALCONE

20 KPMG

21 MIKE WEEKS
22 JOE DELLA TORRE
23 BEN HEMPHILL
24 CARRIE THIELEMANN
25 CHUCK WOLVERTON
ERIC DEL ROSARIO
JOE GORALSKI
JOHN DEAHL
LIZ FUCCILLO
NOLAN DINSMORE
RUSS GUZDAR
TODD SCHERR
ALAN SALZBERG
NICK REDCHUCK
YLONDA CHESTNEY
TERRY TRUDGIEN
CHANDRA COOMBS

26 MTG

27 DENISE ANDERSON
28 BOB CENTER
29 MARIE BAKUNAS

30

31

1 APPEARANCES (CONTINUED):

2 QWEST

3 ANDY CRAIN
4 BARB BROHL
5 CHRIS VIVEROS
6 LYNN NOTARIANNI
7 NANCY LUBAMERSKY
8 PAT HALBACH
9 SCOTT SIMANSON
10 CHARLES MILLER
11 DAN POOLE

12 WORLDCOM

13 BECKY OLIVER
14 TOM DIXON

15 New Mexico Advocacy Staff

16 MARION BUSTER GRIFFING, Ph.D., QSI Consulting
17 MIKE RIPPERGER

18 OREGON

19 IRV EMMONS

20 WASHINGTON

21 DAVE GRIFFITH
22 TOM SPINKS

23 NEBRASKA

24 BUSTER GRIFFING
25 DICK PALAZZOLO

PSC STAFF

MARIE LARSON

19

20

21

22

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24

25

1 P R O C E E D I N G S

2 * * * * *

3 MS. ANDERSON: We have our transcriber,
4 Craig, today. He will need whoever is speaking to
5 introduce yourselves, the name and company. We know
6 as the day goes on, we won't have to nag about that.

7 We plan to start right in with Section
8 12.8. There are copies of a consolidated set of
9 questions. There will be a hand-out passed out later
10 to offer some additional data for one of the
11 questions.

12 Folks on the bridge, can you hear us all
13 right?

14 A VOICE: Yes:

15 MS. ANDERSON: Good. We can hear you
16 quite well.

17 A couple additional things. We have a
18 morning break planned and, as you know, there is a
19 continental breakfast in the back room. We will be
20 bringing lunch in so we can take a quick 15-minute
21 break, load your plates up, and we can get back to
22 the questions.

23 If it turns out we are ahead of schedule
24 by some miracle, perhaps we will reevaluate that.
25 But we will definitely be breaking by 3 o'clock for

1 travel plans, as I said earlier.

2 If we proceed through all of these
3 questions and answers, we do have some follow-up
4 items that we would then work on. If we don't get to
5 those, then we will be scheduling some sort of AN
6 addition to a tag call to deal with them, or a
7 special call. We will make that decision a little
8 later.

9 Any questions before we get started?

10 We are going to introduce the vendor folks
11 in a moment, then go right into it.

12 Any questions?

13 (No response.)

14 MS. ANDERSON: Okay. Welcome. I look
15 forward to an educational day.

16 Do you want to go ahead and introduce the
17 head table and supporting table back there? Marie's
18 got the other one.

19 (Introductions.)

20 MS. ANDERSON: With that, let's proceed
21 directly to Section 12.8. Mike and Joe.

22

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1 Test 12.8 - POP Manual Order Processing Evaluation

2 MR. WEEKS: I will add our welcome to
3 everyone in the room and everyone on the bridge to
4 the second vendor technical conference.

5 We have a large number of questions to go
6 through today. We have prepared, we hope, answers
7 that will satisfy the questions that were asked.

8 There were some duplicates now and then,
9 so we will try to cover those as we can.

10 Also, as is the format of this, we will
11 take follow-up questions, if our answer doesn't make
12 sense or there is a little more that you need.

13 If there are questions that you ask that
14 we cannot answer in the course of this, we'll jot
15 them down.

16 We will start with 12.8, POP - Manual
17 Order Processing Evaluation. The latest and greatest
18 copy of the report, which hopefully you have all had
19 a chance to access, that is dated April 13th. All
20 the evaluation criteria are sitting currently in a
21 satisfied state.

22 A lot of the questions we are going to get
23 about 12.8 are based on the previous version of the
24 report. So don't be surprised when we sort of give
25 you an answer that says that section or set of words

1 everybody deleted or something.

2 So I know that is a bit confusing; we ran
3 into that in the last conference.

4 But we will have the same situation again
5 with 12.8. The questions are based on a previous
6 version. We will give you the best answers we can
7 based on what we currently know and where the current
8 report is at.

9 I think we are ready to go.

10 MR. DELLA TORRE: Good morning. Question
11 number 1, AT&T: "What is the form of the Functional
12 Acknowledgment that is received for orders submitted
13 by the IMA-GUI?"

14 Within the GUI is a pop-up screen with one
15 of two possible statuses. One has a message of okay.
16 It indicates that no BPL errors were detected and an
17 LSR number was assigned to the order.

18 The other possible message is, okay, IMA
19 error, which indicates a BPL error exists on the
20 order preventing it from being (inaudible) and the
21 CLEC subsequently submits the same (inaudible).

22 THE REPORTER: Please keep your voice up,
23 I just can't hear you.

24 Question number 2: "Because CLECs that
25 typically use EDI for LSR submittal may occasionally

1 use manual processes to submit orders, is it KPMG's
2 understanding there is no capability that enables
3 status checking of orders submitted manually?"

4 And that is our understanding.

5 Orders submitted electronically by EDI GUI
6 can be tracked by EDI or GUI. Manually submitted
7 orders can be submitted by calling the Help Desk. We
8 have updated and revised the report with this
9 information.

10 The follow-on question to that is: "Is it
11 KPMG's understanding that CLECs can employ EDI to
12 track status of EDI submitted orders that have
13 dropped to manual processing?"

14 The answer is yes.

15 Question 3: I will jump a little forward
16 into the questions themselves if there is surrounding
17 text, unless someone requests a little more of the
18 text, although I believe everyone has received copies
19 of these questions.

20 The first question is: "Does Qwest's
21 process require that every FOC for LSRs submitted via
22 the EDI interface be manually created by the SDC
23 whether or not the order flowed through into the
24 SOP?"

25 The second question is the same question

1 except for the GUI.

2 The answer is the same in both cases: No.
3 It's not required that the manual create the --
4 specifically for flow-through orders.

5 MR. FINNEGAN: Is this a case where the
6 chart was revised, the flow chart showed --

7 MR. DELLA TORRE: Yes.

8 Question number 4: "How would Figure
9 12.8-2 need to change to accommodate Qwest's process
10 for handling non-fatal errors?"

11 We are a little challenged here in
12 presenting a changed diagram. I will try to step
13 through our answer.

14 But, more appropriately, I think we will
15 make some copies of a version of the diagram that I
16 am looking at here that shades particular areas of
17 the diagram to illustrate the answers.

18 In fact, I will go into the error process,
19 or at least our understanding of the error process,
20 in a little more detail, because there are questions
21 from both AT&T and MCI WorldCom, and I think we can
22 knock off a bunch at the same time.

23 MR. FINNEGAN: In the spirit of a picture
24 is worth a thousand words, rather than describe it, I
25 would as soon wait until the copies are out. Is that

1 something that can be done today?

2 MR. DELLA TORRE: Yes.

3 MR. WEEKS: We are not revising the
4 diagram. We are just explaining how the diagram
5 reflects what you are asking about, which is the
6 error processing.

7 MS. ANDERSON: Do you want to lone me one?

8 MS. THIELEMANN: I have got one.

9 MR. DELLA TORRE: We can return to
10 question 4 after we have distributed copies of this
11 diagram.

12 So let's move forward with question 5. We
13 will return to this after that information is
14 gathered.

15 "For address validation how does the SDC
16 validate the address?"

17 SDC can use PREMIS to address valuation.

18 Second question, again, it's PREMIS. "For
19 customer name validation how does the SDC validate
20 the name?"

21 The SDC uses BOSS/CARS and can be
22 validated using BOSS/CARS. So both PREMIS and
23 BOSS/CARS can be used by the SDCs.

24 The follow-on question. "Do the SDCs
25 follow the same procedure for validating customer

1 name and customer address as Qwest recommends the
2 CLEC follow in CLEC documentation?"

3 It's really sort of a partial answer.
4 CLECs using IMA to submit orders will validate names
5 and addresses using IMA to access PREMIS and
6 BOSS/CARS.

7 However, manually submitted orders, they
8 can get CSR information by adding faxing of request
9 or dialing several different phone numbers that are
10 offered that will connect them to the CSR
11 representative.

12 As a final comment, that is not a parity
13 evaluation. We are providing that information in
14 response to the question.

15 MR. FINNEGAN: Follow-up question. This
16 gets into the consistency between databases.

17 If the CLEC is doing the CSR retrieval as
18 the way of validating the customer's name and that
19 CSR retrieval is accessing, I believe it's BOSS/CARS,
20 and the SDC can validate the name using either
21 BOSS/CARS or PREMIS. There is a potential the CLEC
22 order could be rejected because of inconsistencies
23 between the name in PREMIS and name in BOSS/CARS.

24 The CLEC would have done everything right
25 but still gotten a rejected order because the name

1 was not the same.

2 Can that situation occur?

3 MR. DELLA TORRE: For manually submitted
4 orders it would likely be more possible, because
5 there are means at a CLEC's disposal if they are
6 using electronic --

7 MR. FINNEGAN: What I am saying is, if the
8 CLEC uses electronic interface, uses BOSS/CARS to
9 validate the name, but from an SDC's perspective it's
10 optional whether they validate with PREMIS or
11 validate with BOSS/CARS, the back end manual order
12 processing is inconsistent from the preferred
13 approach or recommended approach to the CLECs and it
14 could result in cases where perfectly good CLEC
15 orders are rejected, not because of an invalid name
16 but because the SDC used PREMIS to validate the name
17 instead of BOSS/CARS.

18 MR. DELLA TORRE: While your premise --
19 while your hypothesis seems logical and reasonable,
20 we didn't validate the underlying data in BOSS/CARS
21 and compare that to PREMIS.

22 We also did not do a parity evaluation of
23 the functionality offered to CLEC versus how
24 (inaudible) checking names.

25 So we really can't make a comment on

1 whether or not we have seen that situation occur.

2 MR. WEEKS: Would someone from Qwest like
3 to comment?

4 This is Chris Viveros from Qwest.

5 MR. VIVEROS: John, KPMG is correct in
6 that, certainly, the SDCs can use either PREMIS or
7 BOSS to seek the customer name on an account.

8 The fact of the matter is that that
9 information is the listed name on the account and
10 that is driven from the service order. The service
11 order drives the population in PREMIS and it drives
12 the population in BOSS/CARS.

13 Certainly there could be a conflict if you
14 were looking at two different accounts in those
15 sources.

16 But if you are looking at an active
17 account as in a conversion scenario, the listed name
18 in PREMIS would be the same as the listed name in
19 BOSS/CARS.

20 Further, if for some reason there was a
21 conflict as far as the name on the LSR, the SDCs
22 would be looking to resolve that conflict before
23 issuing either a non-fatal error notice or reject to
24 the CLEC.

25 So my expectation would be that they would

1 be checking both sources to ensure there wasn't a
2 conflict.

3 MR. WEEKS: Chris, is that true not only
4 for name but for address, as well?

5 In other jurisdictions we have seen
6 situations where CRIS and PREMIS are out of sync with
7 each other. It's less often on the name, but more
8 often on the address.

9 MR. VIVEROS: And on address, the
10 inconsistencies I am familiar with have more to do
11 with format.

12 And the fact that some old CSRs don't
13 conform to the (inaudible) standard format that we've
14 got --

15 MR. WEEKS: Exactly. That's what we would
16 see if we did a pre-order for a pull-down name and
17 address validating name and address using CHRIS, drop
18 it into the LSR. PREMIS would catch it on an address
19 error.

20 MR. VIVEROS: We recommend that address
21 validation be done on all those orders. That would
22 be done against PREMIS, so we would be expecting a
23 PREMIS formatted address to come in on the LSR and it
24 would be using PREMIS to validate the address.

25 MR. FINNEGAN: Why wouldn't it be as

1 simple to make it a business rule to always validate
2 the customer name through BOSS/CARS? That would
3 avoid any potential conflict.

4 If the information is or should be
5 equivalent, the way of avoiding, completely,
6 inconsistency between a customer name that the CLEC
7 has validated and one the SDC has validated is to
8 access the same database.

9 MR. VIVEROS: I am sorry, John. I missed
10 the middle part of your statement.

11 MR. FINNEGAN: Why not just make it a
12 standard operating procedure for the SDC to always
13 use BOSS/CARS to validate a name? That would avoid
14 the potential conflict entirely.

15 MR. VIVEROS: Well, I am not sure we have
16 a conflict.

17 We have a piece of information, listed
18 name, available in multiple sources. And as they are
19 checking multiple pieces of data they are going into
20 various databases. They are looking for a match.
21 Certainly if, in fact, there is a discrepancy between
22 the name that is used on the CLEC's LSR and the data
23 they are seeing, we expect them to investigate that
24 further as opposed to simply rejecting that back to
25 the CLEC.

1 hours, then a fatal error or rejection, rather, will
2 be sent back to the CLEC.

3 I would point folks to our evaluation
4 criteria, 12.8-8, that discusses our evaluation of
5 the error process.

6 Additionally, as a follow-on to that, the
7 question asks specifically for manual orders. It's
8 our understanding there is no difference in error
9 processing for manual orders versus non-flow-through
10 manually handled orders.

11 Follow-on question: "How is the non-fatal
12 reject process similar to the non-fatal error
13 process?"

14 I think I just described that a moment
15 ago.

16 Question 7 --

17 MR. CONNOLLY: Excuse me. Tim Connelly,
18 AT&T.

19 MR. DELLA TORRE: Certainly.

20 MR. CONNOLLY: KPMG uses non-fatal rejects
21 and non-fatal errors interchangeably; is that
22 correct? Do I understand?

23 MR. DELLA TORRE: Yes.

24 MR. CONNOLLY: Can Qwest clarify they do
25 the same thing? The question is rooted in the recent

1 modifications for PO2, where we talk about excluding
2 non-fatal rejects.

3 Are you treating rejects and errors the
4 same?

5 MR. DELLA TORRE: May I expand before the
6 Qwest response? I want to make sure that the
7 difference is noted between an error for non-fatal
8 and by a reject, if you mean the notice, the
9 non-fatal reject notice that's sent. So there is
10 really a condition versus a response.

11 So if that's a distinction, we certainly
12 do make those distinctions that there is a non-fatal
13 error condition that results in a non-fatal notice
14 that is sent to a CLEC that can then lead to a fatal
15 error and reject of that order, if the CLEC does not
16 respond.

17 So there are sort -- there are differences
18 between them. I hope we articulate that clearly.

19 MR. VIVEROS: We agree with Mr. Della
20 Torre's description. We have on occasion not been as
21 distinct and clear as we probably should be.

22 There are non-fatal and fatal error
23 conditions. One results in a phone fatal notice, the
24 other results in a reject notice.

25 With respect specifically to PO2, our

1 intent on the modification of the measure was to
2 exclude those LSRs that failed flow-through due to a
3 non-fatal error condition where a notice had been
4 sent to the CLEC.

5 MR. DELLA TORRE: Other questions?

6 Question number 7: "Under what
7 conditions, if any, do Qwest's internal procedures
8 require the SDC to attempt to resolve non-fatal
9 errors by calling the CLEC for corrective action?"

10 As stated in our report and Qwest's
11 documentation SDCs are responsible for sending
12 non-fatal error notices and those notices are sent
13 through an electronic interface.

14 There is no requirement that the SDC place
15 a call to the CLEC.

16 MR. FINNEGAN: We should understand if the
17 SDC does make a call out of the goodness of their
18 heart, they are not required to do so and we should
19 not expect phone calls from the SDC to attempt to
20 resolve non-fatal errors as a standard operating
21 procedure?

22 MR. DELLA TORRE: That is our
23 understanding.

24 Question 8. "How does the non-specific
25 regularly scheduled quality review process compare

1 with the specifically scheduled productivity review
2 process relative to the SDCs?"

3 There are formal reviews and ongoing
4 reviews between certain periods of time. Some of the
5 ongoing reviews would include random ticket pulls at
6 10 percent per total orders per month, per rep, for
7 quality analysis. With feedback provided
8 immediately.

9 Results are used as part of both monthly,
10 quarterly and annual overall performance reviews.
11 There are reviews conducted of SCD productivity and
12 there are ongoing reviews to evaluate performance
13 measurements around order accuracy and rep
14 productivity.

15 "Does the lack of specific quality review
16 schedules have a coincidental relationship with the
17 requirements for SDC Coaching?"

18 I was wondering if AT&T could provide a
19 little bit more explanation or clarification on that
20 question.

21 MR. CONNOLLY: Sure. Would it be KPMG's
22 opinion that a regularly scheduled, perhaps monthly,
23 performance review would have a likelihood of
24 decreasing -- likelihood of decreasing volume of
25 incidents which result in a need for coaching by the

1 ISE Coaches?

2 MR. DELLA TORRE: To address the premise
3 rather than our opinion, it's our understanding Qwest
4 already does have regularly scheduled performance
5 reviews on both daily, monthly, and quarterly, and
6 annually:

7 MR. CONNOLLY: Thanks.

8 MR. DELLA TORRE: Question 9. "Please
9 describe the order accuracy measurement Qwest uses to
10 measure the performance of SDCs."

11 We will provide examples of the order
12 accuracy measurements. Qwest employs an analysis
13 quality review form based on product type which
14 examines fields such as AP date and SPOKO remarks, et
15 cetera.

16 There is also a second tool used, known as
17 the "25-item Checklist," which monitors for the
18 presence of PON, correct TN, G remarks, et cetera.
19 These are identified in our evaluation criteria
20 12.8-3.

21 MR. FINNEGAN: Follow-up question. John
22 Finnegan.

23 Do they compare an LSR to a service order?

24 MR. DELLA TORRE: We are not aware of that
25 performance evaluation.

1 MR. FINNEGAN: So the order accuracy would
2 look, would focus just on the service order?

3 MR. DELLA TORRE: I believe it focuses on
4 the LSR.

5 Actually, that doesn't make sense.

6 My apology. The LSR is received and they
7 enter the order as a service order which then is
8 reviewed, based on product type, for a variety of
9 fields.

10 MR. FINNEGAN: So if an SDC was typing an
11 order, just forgot to add a feature that was
12 requested on the LSR, would this service order
13 accuracy measure, or more specifically the quality
14 review form of the 25-item Checklist identify that
15 error.

16 MS. ANDERSON: For folks on the bridge, we
17 have a caucus occurring.

18 MR. DELLA TORRE: Okay, I think I have a
19 better understanding of these. The responsibility
20 lies with the SDC to do the LSR to service order
21 quality evaluation.

22 On the quarterly or period end, because
23 there are a variety of periods, the coaches are
24 reviewing from the service order only, not a
25 comparison between the service order and LSR.

1 MR. FINNEGAN: So in effect the SDC is
2 checking his or her own work to make sure what was on
3 the LSR ended up on the service order?

4 MR. DELLA TORRE: There are limited number
5 of, quote, buddy checks that also take place.

6 MR. FINNEGAN: Okay. And sounds like if I
7 am understanding it, the primary aspect is to look at
8 a service order to make sure business rules were
9 followed when due dates were assigned or information
10 that the SDC may create or send back to the CLEC is
11 accurate?

12 MR. DELLA TORRE: That is our
13 understanding.

14 MR. GRIFFING: Buster Griffing, New Mexico
15 Advocacy Staff.

16 When you check the service order quality
17 is it a sample of the work or every order the SDC has
18 turned out?

19 MR. DELLA TORRE: Our understanding is
20 these reviews are conducted on a sample.

21 MS. ANDERSON: I would like to suggest
22 would folks take a moment and turn their cell phones
23 and pagers off so we have a little less distraction?
24 Thank you.

25 MR. DELLA TORRE: Other questions?

1 Question number 10: "Please describe the
2 call handling performance that Qwest uses to measure
3 the performance of SDC."

4 Again, to cite an example, Qwest employs a
5 12-point checklist that includes an evaluation of
6 remarks completion, system notes input, timely ticket
7 handling.

8 There is a consultant behavior quality
9 review form, which evaluates establishing personal
10 connection, identification of problem and technical
11 quality, again, criteria 12.8-3.

12 MR. FINNEGAN: Follow-up. John Finnegan.

13 Is this something where there are coaches
14 listening in?

15 Some of the evaluations seem subjective,
16 establishing the relationship with the CLEC on the
17 phone. That would appear to be a case where they are
18 listening in.

19 MR. DELLA TORRE: Yes. There is a quality
20 analysis team that will monitor calls.

21 Question 11: "Please indicate the
22 specific PID results that are based upon ISC
23 productivity and quality reports."

24 There are none based on productivity and
25 quality reports. There are PIDs related to manual

1 order processing.

2 MR. FINNEGAN: Follow-up question. I may
3 be off on the version. I am looking at the April 1st
4 version. But there is a sentence that reads: These
5 measurements are also compiled into product -- 12.8.9
6 of the April 1st version, Section 2.7.67.

7 MS. THIELEMANN: And the title?

8 MR. FINNEGAN: Performance measurement.
9 The third paragraph begins with the
10 sentence: These measurements are also compiled into
11 product and ISC productivity and quality reports.
12 These data are used as the basis for SDC evaluation,
13 capacity management and executive reports, public ROC
14 271 OSS task service performance result reports that
15 correspond to performance indicator definitions are
16 also available on Qwest's web site.

17 The fact that that reference was in the
18 same paragraph appeared to provide some linkage.

19 MR. DELLA TORRE: Absolutely. And there
20 is no linkage. Those are separate sentences that
21 probably would be better stated as separate
22 paragraphs.

23 We are listing several different sets of
24 reports, one of which does not necessarily feed the
25 other. So we can change that.

1 MR. WEEKS: For those -- the April 13th
2 version of the report, that was Section 2.1.8,
3 performance measurement on page 12.8-11.

4 MR. DELLA TORRE: Question 12. "Are the
5 Service Performance Results Reports those that are
6 published monthly to reflect Qwest's performance
7 against the PIDs?"

8 The answer is yes.

9 Question 13. "Please describe what, if
10 any, information was obtained from HP on HP's
11 experience as to whether or not Qwest was following
12 the procedures for processing manually submitted
13 orders."

14 First, a point of fact. HPC would not be
15 able to evaluate Qwest's adherence to processes.

16 Second --

17 MR. WEEKS: Protocol, yes; process, no.
18 Process is inside the wall, black box. HP can't at
19 all see what Qwest is doing all day every day inside
20 the walls of Qwest. They can see whether the
21 protocol has been established for the order in which
22 things should happen, time in which things should
23 happen, so on. They can see that as an outsider.

24 MR. FINNEGAN: Let me give an illustrative
25 example. Let's say the Qwest process called for a

1 non-fatal reject notice to be sent when a non-fatal
2 error condition or non-fatal notice to be sent when a
3 non-fatal error is received and the SDC is not
4 following that process and HPC hasn't received any
5 non-fatal error notices.

6 MR. WEEKS: Then they would see the
7 violation of the protocol, but they wouldn't know
8 what process was followed or not followed by the rep.
9 Maybe we are working in semantics here. You are
10 saying process, I am saying protocol and we mean the
11 same thing.

12 MR. DELLA TORRE: If I may, though, given
13 the example that you set up, the end result is the
14 only thing that HPC would know, that they were not
15 receiving non-fatal notices. The cause of that they
16 would not know.

17 In fact, the SDC may have been adhering to
18 process and for some reason the gateway was down,
19 there was something in the electronics that was
20 permitting that to be submitted. While the SDC may
21 have been following processes for creating and
22 sending non-fatal notices, that does not necessarily
23 mean that they were received by the CLEC.

24 Similarly, a CLEC that does not receive
25 any given response cannot conclude that a particular

1 individual or process within Qwest is not being
2 adhered to.

3 MR. FINNEGAN: And I am not suggesting
4 that. But the evaluation criteria also gets somewhat
5 into whether the process is being followed. The
6 process will produce an output, HPC will have some
7 visibility into the output. They are not going to
8 understand the whole picture, because they are not
9 looking behind the curtain.

10 But in terms of information, that will
11 allow KPMG to ascertain the adherence to the process.
12 That would appear to be a relevant and readily
13 available source of information.

14 MR. WEEKS: Just as a matter of how we
15 normally conduct tests, when we do a white box test,
16 which is inside the walls walk-around and evaluation,
17 those results are contained in sort of a manual
18 process test like if the pseudo CLEC through its
19 black box testing notices the system isn't behaving
20 in a correct way those problems and issues are
21 brought up in the context of the black box test,
22 transaction test.

23 Sometimes, but not often, we will
24 cross-walk between the two in terms of how we report
25 the information. So, had HP experienced, and we all

1 know they did, disorderly notices and things like
2 that within the test, it wouldn't necessarily appear
3 in this report. It will appear in the Test 12
4 Report.

5 MR. DELLA TORRE: In fact, there were
6 appearances here and the next point to my response to
7 this question was that what KPMG Consulting did, in
8 terms of evaluating HP, my apologies, in terms of
9 monitoring and incorporating HPC's findings, the
10 primary tool was to monitor HPC's publication of
11 observations and exceptions.

12 In this case or more specifically, in
13 others, including the one just cited by Mike, which
14 was out-of-sequence order processing, KPMG did note
15 the exceptions raised by HPC Consulting, and then
16 proceeded to do additional white box investigation of
17 changes and fixes implemented by the company in
18 response to HPC's exceptions.

19 So specifically, there was the issue with
20 the process for adhering to creation and commission
21 of FOCs by SDCs. I believe that was our Exception of
22 the out-of-sequence Exception and series that I think
23 we reference later in one of your questions, we will
24 get to it at some point, it did cause KPMG Consulting
25 to do additional analysis within the walls of Qwest

1 while HPC continued to do analysis from outside.

2 MR. FINNEGAN: That was partly the genesis
3 of the question. In 12.8.2 in footnote 2 there is
4 reference to several HPC exceptions and observations
5 that led us to believe you were throughout this
6 evaluation --

7 MR. DELLA TORRE: Absolutely.

8 MR. FINNEGAN: -- looking at what some of
9 HPC's findings were. In 12.8.1 or dash 1, it doesn't
10 appear to have that same information from an HPC
11 perspective. This was a question of why was it in
12 12.8-2 but not -1.

13 MR. DELLA TORRE: I believe the
14 distinction is manually submitted orders. There was
15 a very specific subset of orders that would be
16 qualified as manually submitted versus --

17 Excuse me.

18 (Cell phone interruption.)

19 That is why we do reference HP exceptions
20 for non-flow-through orders but that specific set of
21 orders that were manual orders, there were no
22 exceptions raised by HP --

23 MR. FINNEGAN: Couldn't that have helped
24 form the basis of your conclusion? If it was a
25 positive conclusion and you talked to HP and HP's

1 perspective was for manually submitted orders,
2 everything from their perspective looked like it was
3 done as it should be done, that could have formed the
4 conclusion. It doesn't necessarily always have to be
5 negative information.

6 MR. WEEKS: Understood. What we will do
7 is take under advisement whether we had specific
8 conversations with HP about specific manual order
9 processing issues.

10 If we did or didn't, certainly that could
11 be added here, that no problems were identified by
12 HPC in this area.

13 MR. DELLA TORRE: Actually, as a matter of
14 course, we do not identify where we do not find
15 problems.

16 MR. WEEKS: There is a concept in auditing
17 called negative assurance, and we try to avoid that
18 in general, but we didn't see a problem kinds of
19 things. Leads one to believe everything is okay.
20 Usually we try to avoid statements like that. But I
21 understand your point.

22 MR. FINNEGAN: It's more so from, in this
23 case, did you not do it at all or did you do it, not
24 find any problems.

25 MR. WEEKS: We will clarify the report on

1 this point.

2 MR. FINNEGAN: Thank you.

3 MR. DELLA TORRE: I believe that
4 conversation effectively covered HPC's position, but
5 rather than speak for them, this is one of several
6 questions we may or will defer a portion or the
7 question in its entirety to HPC.

8 Geoff, anything to add?

9 MR. MAY: No. I would concur with HPC's
10 explanation and the wording of the question, which it
11 appears to ask whether or not HP believed that Qwest
12 followed its own internal procedures. We would have
13 no visibility into that. I think that is what has
14 been said.

15 If we were to observe something on our
16 side of the house, we would issue an Observation and
17 Exception, and did.

18 MR. DELLA TORRE: Question 14. Very
19 similar question, but actual commercial CLECs versus
20 HPC for the manual order process: "Please describe
21 what if any information was obtained from HP on HP's
22 experience as to whether or not Qwest was following
23 the procedures for processing manually submitted
24 orders."

25 Actual customer CLECs versus HPC for the

1 manual order process, any inputs KPMG Consulting
2 used.

3 Response is KPMG did QC electronic input.
4 However the CLECs that responded to our request for
5 input and were subsequently interviewed did not
6 submit orders manually. Therefore, the two follow-on
7 questions are not applicable.

8 Question 15. "Please describe what, if
9 any, information was obtained from HP on Hp's
10 experience as to whether or not Qwest was following
11 the processes and procedures for manual order
12 inquiries and escalations."

13 And again, to return to the discussion we
14 had moments ago, as a matter of course KPMG
15 Consulting monitored the observations and exceptions
16 issued by HPC Consulting, or rather HPC.

17 In this case Exception 2075 was related to
18 the order inquiry process. I would ask if you wish
19 more information to reference the OE lock.

20 As a result, KPMG conducted additional
21 interviews and observations on the site and
22 additional documentation analysis to determine that
23 procedures were in place and amended as necessary to
24 address CLEC inquiries and escalations. Eventually,
25 2075 was closed.

1 HP, other points to that?

2 MR. MAY: No, we concur with that
3 explanation.

4 MR. DELLA TORRE: Thank you, Geoff.

5 Question 16: Same question but CLECs
6 rather than HPC.

7 During our interviews with CLECs, the
8 CLECs reported the process was adhered to.

9 However, we will make the same point we
10 made moments ago, that the CLEC would not know that
11 it was, in fact, adhered to. We presume that to mean
12 the outputs conformed with their expectations.

13 There was also representation the CLECs
14 were generally satisfied with their experience with
15 the call center and CSIE.

16 Question 17: "Please describe what, if
17 any, information was obtained from HP on HP's
18 experience as to whether or not Qwest was following
19 the procedures for processing electronically
20 submitted non-flow through orders."

21 So we have essentially changed subject
22 matters, similar format. Now non-flow through
23 orders.

24 Similar answer. KPMG Consulting monitored
25 observations and exceptions raised by HPC. This is

1 where the series of disorderly orders, if you will,
2 were raised. That caused additional retesting on
3 both vendors' parts.

4 We did additional white box testing, HPC
5 did additional transaction testing. All of the
6 related exceptions including Exception 3078 which was
7 subsequently issued by KPMG on the processing of
8 manual PODS were closed.

9 Mr. May?

10 MR. MAY: I would concur with that
11 explanation and record and issue observations and
12 exceptions on what we see on our side of the house.

13 MR. DELLA TORRE: Question 18. "Please
14 describe what, if any, information was obtained from
15 CLEC interviews on the CLECs experience as to whether
16 or not Qwest was following the procedures for
17 processing non-flow through orders."

18 There was concurrence from the CLECs
19 during our interviews with the experience of
20 disorderly orders. And, therefore, that became the
21 focus of our retest evaluation and investigation.
22 And ultimately those exceptions were closed.

23 Question 19. "For Exception 2030, the
24 Disposition Report states, 'HP queried Qwest as to
25 potential PID impacts and why the subsequent fatals

1 do not reflect defined Qwest process of issuing
2 non-fatal rejections after issuance of a FOC. At the
3 direction of MTG and KPMG on Focus Call, HP withdrew
4 the question as 'out of scope' given the 95 percent
5 successful processing rate.' .

6 Please provide the specific direction from
7 MTG and KPMG provided to HP. Absent the direction
8 from MTG and KPMG, would HP have left the Exception
9 open until Qwest provided a response to HP's query?"

10 I will turn the question over to Mr. May.

11 MR. MAY: I would state this discussion
12 and direction took place on an open ROC, that is a
13 focus observation exception call. I don't think this
14 particular issue is complicated.

15 Generally speaking, the pseudo CLEC is
16 oblivious to PID results and benchmarks. We view our
17 role as to record what happens in the pseudo CLEC
18 experience.

19 So, in this case, where we were
20 essentially raising whatever we saw, and we had the
21 test administrator, who by test design has in its
22 scope measurements and benchmarks and the like, we
23 basically just deferred to that direction.

24 Follow-up on that?

25 MR. FINNEGAN: Was this a case where the

1 direction was the results had met KPMG's benchmark,
2 so there was no need to focus on the 5 percent or
3 so --

4 MR. MAY: I believe it was 44 out of 3770.

5 MS. ANDERSON: Which is 1.2 percent.

6 MR. FINNEGAN: So the 1.2 percent
7 direction from KPMG was performance met their
8 benchmark, so there was no need to continue any
9 investigation on the 1.4 percent?

10 MR. DELLA TORRE: No, that is not correct.
11 That benchmark was not established by KPMG
12 Consulting.

13 HPC would open and close issues based on
14 HPC's standards and criteria.

15 In this particular case it was passive.

16 MR. FINNEGAN: Whose benchmark was this,
17 was it KPMG's, was it HP's?

18 MR. MAY: It was HP's for the purpose of
19 the retest. That was -- those were the results that
20 we were looking for.

21 MR. FINNEGAN: So was this a reminder from
22 MPG and KPMG that the benchmark, the HP benchmark had
23 been achieved, there was no need to focus on the
24 1.4 percent?

25 MR. MAY: Yes, I would agree with that.

1 MS. ANDERSON: This is Denise Anderson
2 from MPG.

3 I believe from MPG's perspective it was a
4 situation of the standard is not perfection, in the
5 situation where the vendor had indicated that
6 95 percent was the vendor-established objective and
7 we have a situation where it's 1.2 percent, it has
8 more than exceeded the vendor's benchmark. And it
9 seemed an inappropriate way to use resources, when we
10 still had many other items to work on.

11 MPG's guidance was as indicated, to remind
12 the vendor that it had not only passed but exceeded
13 the benchmark.

14 MS. OLIVER: Before you move on - Becky
15 Oliver, WorldCom - I would like to back up and ask a
16 follow-up question if I may on question 16.

17 My question is, how many CLECs did KPMG
18 talk to when conducting these interviews?

19 MR. DELLA TORRE: First, all CLECs
20 participating in the early establishment of this task
21 were asked on several occasions in writing and phone
22 calls publicly to participate in various elements of
23 this task. I believe there is a well-documented
24 history of requests for CLEC participation.

25 In this particular instance three CLECs

1 were solicited and two ultimately would participate.

2 MS. OLIVER: Thank you.

3 MR. DELLA TORRE: You are welcome.

4 Question 20 doesn't actually relate to
5 KPMG Consulting at all, so I will turn it over to
6 Geoff May, HPC.

7 MR. MAY: This is similar to question 19.
8 I think it's generally the same scenario. So again,
9 this was a publicly noticed TAG focused on an E call.
10 And I believe in this case this was a KPMG benchmark
11 and the benchmark --

12 No? Was it ours?

13 Okay, so it was another case where we had
14 set the benchmark for the retest and the benchmark
15 was satisfied.

16 MR. FINNEGAN: So what would you describe
17 as the numerator of this measure?

18 MR. MAY: That would be the 3770.

19 MR. FINNEGAN: These are -- then
20 represented --

21 MR. MAY: The transactional retest from
22 December 1st. All original and supplemental LSRs
23 from December through January.

24 MR. FINNEGAN: This was from the point
25 where Qwest said they fixed whatever hiccup they had

1 in their system. These 3070 represented the original
2 LSRs and supplemental LSRs that were after that, and
3 subtracted from that and the numerator, I would
4 assume, would be the ones that didn't conform to the
5 process?

6 MR. MAY: 44. Right. Correct.

7 MR. FINNEGAN: The denominator was the --

8 MR. MAY: 3770. I apologize, you asked
9 for the numerator and I gave you the denominator.

10 MR. FINNEGAN: The 3770 was before the
11 subtraction of the 44?

12 MR. MAY: Correct.

13 MR. FINNEGAN: Were there any exclusions
14 in that?

15 MR. MAY: There were no exclusions.

16 MR. FINNEGAN: Maybe you said it before.
17 How was the 95 percent benchmark established?

18 MR. MAY: In the absence of a performance
19 indicator definition, again, we set the benchmark to
20 provide a basis for success or failure in the retest.

21 MR. FINNEGAN: Thank you.

22 MR. DELLA TORRE: Geoff, question 21 and
23 22 are also directed essentially to HPC.

24 MR. MAY: Geoff from HP. Again, these are
25 very similar situations to those we have just

1 discussed.

2 And in general, our response would be the
3 same. If you have additional follow-up questions on
4 these two instances, I would try to address that.

5 MR. FINNEGAN: When you say the two
6 instances are you adding question 22 into that?

7 MR. MAY: Correct.

8 MR. FINNEGAN: On 22 you just looked at
9 violations of the sequence in general, you didn't
10 have a specific benchmark for, say, A, an error that
11 was there was an FOC received then a fatal reject
12 versus an error condition where there were two FOCs
13 sent then a fatal reject. You just counted in the 44
14 any disorderly order status notes.

15 MR. MAY: This disorderly order retest
16 was pursuant to Exceptions 2030 through 2037.

17 As Don has whispered in my ear, there were
18 various flavors of disorderly orders. So each flavor
19 was subjected to the same retest.

20 MR. FINNEGAN: That I understand. But
21 let's say there was five flavors and it was a one and
22 a half -- I will make it easier, 2 percent occurrence
23 of each error on the 5. You may have had 98 percent
24 success on that specific occurrence, but in total you
25 had 10 percent of disorderly order status notices.

1 about in the prior question, that would have been
2 just related to --

3 MR. MAY: Exception 2030.

4 MR. FINNEGAN: 2030. And we could go back
5 individually and find out what that number --

6 MR. MAY: I have them right here if you
7 want, the numerators and denominators.

8 MR. FINNEGAN: You could dumb it down a
9 bit for me and just give me the 44 plus number.

10 MR. DELLA TORRE: Good man.

11 MR. WEEKS: While they do it, should we
12 move to the next question?

13 MR. FINNEGAN: Somewhere between 44 and
14 less than 5 percent?

15 MR. MAY: Yes. Okay. Moving on.

16 MR. DELLA TORRE: Question number 23.

17 Mike Weeks.

18 MR. WEEKS: I would like to add a question
19 here. Was AT&T asking for an opinion question, which
20 ones might permit kind of if you were to dream your
21 dream, which ones would? Or is this a question of
22 fact, which ones actually do and that we observed
23 during the course of the test?

24 As you are well aware, there is an MTP
25 change for an adequacy study of performance measures

1 over manual order processing.

2 So, if that is sort of the question being
3 asked here, I would ask you to hold off and read our
4 response or our document that's the adequacies, if
5 you are really asking which ones does Qwest use
6 that -- today, that are already in place and already
7 implemented that cover off these kinds of topics.

8 MR. FINNEGAN: I think that was what we
9 were getting at. This issue identified in these
10 exceptions appeared to be one that potentially
11 slipped through the performance measurement crack and
12 would not be captured with the existing performance
13 measurements.

14 MR. WEEKS: I think question 23 can
15 probably be best answered by reading our written
16 document that we are going to prepare for the
17 adequacy study. If I could indulge you to please
18 wait and read that document when it comes out, I
19 think that would answer what you are trying to get at
20 here.

21 MR. FINNEGAN: That would be fine.

22 MR. DELLA TORRE: I will put 24 back to
23 Geoff May.

24 MR. MAY: The question is, "For Exception
25 2075 as recently as March 8, 2002, HP was identifying

1 problems with the support that the help desk was
2 providing on order inquiries and escalations.

3 "In HP's final summary for Exception 2075,
4 HP stated, 'HP has documented over the past several
5 months, multiple concerns regarding the support from
6 the Qwest Help Desk.

7 As stated in its responses Qwest has
8 instituted a number of efforts... to improve the
9 quality of services provided. At this time, HP
10 acknowledges Qwest's statements and actions to
11 address the items in this Exception.' While HP,
12 quote, 'acknowledges Qwest's statements and actions
13 to address the items in this Exception,' HP
14 apparently made no attempt to verify that 'Qwest's
15 statements and actions to address the items in this
16 Exception' actually upgraded the quality of Qwest's
17 Help Desk support to acceptable levels."

18 The question is, "Please describe the
19 efforts undertaken by HP to determine if Qwest's
20 statements and actions to address the items in this
21 Exception upgraded the quality of Qwest's Help Desk
22 to acceptable levels.

23 If HP did undertake such efforts, please
24 indicate how HP was able to determine that the
25 support from Qwest's Help Desk improved from

1 unacceptable to acceptable levels."

2 Again, HP in the role of the CLEC could
3 not verify internal processes and procedures
4 identified by Qwest. HP acknowledged Qwest's
5 statements and continued to document any instances of
6 noncompliance, i.e., met, not met. HPC would be
7 prepared -- excuse me.

8 (Pause.)

9 MR. MAY: So again, our visibility in
10 terms of verifying processes and procedures which are
11 internal to Qwest is out of scope.

12 MR. FINNEGAN: Well, that is what puzzled
13 us. This was somewhat of a white box evaluation
14 where, from a pseudo CLEC perspective, there were
15 troubles with the information or help received from
16 the Help Desk.

17 In responding to it there were references
18 made to MCCs, QA, training, coaching, disciplinary
19 action, process improvements, documentation updates,
20 et cetera. Those are all black box type of
21 responses.

22 MR. DELLA TORRE: The only way you would
23 know about MCCs and what-not would be --

24 MR. FINNEGAN: I got my colors mixed up.

25 (Laughter.)

1 MR. FINNEGAN: I used to be dyslexic, but
2 now I am KO.

3 This was a black box test. The response
4 was a white box response. And there seemed to be
5 acknowledgment that Qwest had made these white box
6 response type of improvements which seemed somewhat
7 out of bounds for the pseudo CLEC black box type
8 evaluation.

9 MR. MAY: Well except for in our response
10 we state that should we receive additional instances
11 of the same problem, those would be recorded. Right.

12 We didn't state that we had verified, we
13 state that we acknowledge that Qwest has stated that
14 they have implemented these improvements.

15 MR. FINNEGAN: But consistent with past
16 practice, that would seem to point more towards a
17 close, unresolved, or close, unable to determine.

18 MR. MAY: Only if we saw additional
19 instances of the same problem.

20 MR. FINNEGAN: But I think you had an
21 obligation to verify that the fix didn't produce the
22 intended effect and there had been no observations
23 one way or the other. You don't know if the fix
24 worked or didn't work because there were no
25 observations.

1 (Pause.)

2 MS. ANDERSON: For folks on the bridge,
3 there is a caucus going on.

4 (Pause.)

5 MR. DELLA TORRE: Just as two points of
6 clarification. First, this may help big. KPMG
7 Consulting did do the white box testing and
8 verification validation of Qwest assertions made in
9 these particular responses, things like the MCCs and
10 coaching and documentation revisions and the like.

11 Furthermore, in HPC's position, there are
12 several activities that we attempt to observe
13 throughout the course of testing and this was
14 typically, if you participated in the O&E calls over
15 the last several months, there was a category of O&E
16 called monitoring.

17 That category was specifically designed
18 for a situation like this, where you may or may not
19 be able to cause a situation to occur. And
20 therefore, while you looked for it throughout the
21 remaining period, there is no assurance that it will
22 happen.

23 I would point to say delay days or
24 jeopardies as being similar activities where we don't
25 necessarily have the data to represent performance on

1 that, because there weren't enough jeopardies or
2 delay days.

3 And this may be a very similar position,
4 where HP did make attempts from issuance of this
5 Exception throughout the conclusion of testing by the
6 way, so there was a wide window, that they did
7 monitor for this behavior and they just did not see a
8 reoccurrence of the problems.

9 So there was an attempt to monitor it from
10 a transaction perspective and there was actual
11 concrete work done from the process perspective.

12 MR. FINNEGAN: I think the concern becomes
13 a matter of timing, because, from a monitoring
14 perspective, I understand what you are saying.

15 But I would assume, correct me if I am
16 incorrect in my assumption, from March 8 on, I don't
17 think HPC made a lot of calls to the Help Desk. So
18 there was not going to be an opportunity to monitor
19 very much.

20 That again, to me, would point more
21 towards a close, unresolved, or close, unable to
22 determine. If there had been a fix made five months
23 ago and it was in a monitoring state and there had
24 been buckets of calls to the Help Desk made and there
25 was no reoccurrence, I think then HPC could

1 confidently conclude we had the opportunity to test
2 the effect of the process and we saw no reoccurrence
3 of the original problem. Thus, the monitoring didn't
4 appear to have the opportunity to monitor anything
5 because there were no more Help Desk calls or very
6 few Help Desk calls.

7 MS. ANDERSON: This is Denise. I would
8 like to step in.

9 Is this something you think you can
10 address in a couple statements or would you like to
11 take it away and come back with additional detail? I
12 am concerned we are getting bogged down on one item
13 here, that was probably beat to death in O&E
14 discussions, and we haven't even gotten to WorldCom's
15 questions on this section.

16 Would that be agreeable?

17 MR. MAY: We could do that. I believe,
18 though, and for the record HP concurs with KPMG's
19 sort of explanation. I don't believe we would state
20 anything materially different from what we have said
21 so far.

22 MS. ANDERSON: So that is the answer.
23 It's been asked; it's been answered. Can we move on?

24 MR. FINNEGAN: Sure.

25 MS. ANDERSON: I am just concerned,

1 because we are getting really bogged down in this one
2 area.

3 Next question.

4 MR. DELLA TORRE: Question 25. Back to a
5 similar format of question which is the inclusion or
6 incorporation of HP experience around the specifics
7 of manual order errors.

8 Again, similar approach. KPMG Consulting
9 monitored HPC's observations and exceptions in an
10 attempt to highlight any findings and, therefore,
11 tailor our subsequent testing efforts to address
12 those findings. No AP exceptions were raised
13 concerning the manual order error process.

14 The next question, 26, same concept but
15 CLEC participation versus HPC. CLECs who responded
16 to us did not report any issues with Qwest's
17 following procedures for manual errors.

18 Again, I will put in the caveat that means
19 they likely didn't experience problems with the
20 output versus their expectations of those processes.

21 Question 27: "The Discrete Report states
22 that, 'CLECs confirmed adherence to established
23 callback intervals.' .

24 Other than adhering to callback intervals,
25 please summarize the CLECs responses on the more

1 general question of whether or not Qwest follows the
2 processes and procedures to check the status of a
3 manual order."

4 CLECs who responded to us indicated they
5 were satisfied with their ability to check order
6 status through IMA or by calling the call center.

7 Any other questions from AT&T or regarding
8 AT&T's set of questions?

9 MR. FINNEGAN: No.

10 MS. ANDERSON: Other related to 27-20.

11 MR. FINNEGAN: You mean the closed
12 unresolved one?

13 MR. DELLA TORRE: Moving on to WorldCom.

14 MR. DIXON: Just a minute.

15 MR. DELLA TORRE: We will return to
16 question 4 before moving to the WorldCom section.

17 So if everyone would note there is a box
18 highlighted within this diagram that if you started
19 at Step B 5, does the order contain an error, and
20 move down to an answer, yes, we have inserted in the
21 hand-out a series of steps that hopefully depicts the
22 process more clearly. That there is an evaluation,
23 does the error type require immediate rejection, yes
24 or no. If not, a non-fatal error notice is sent to
25 the CLEC. Does the CLEC return the SUP within a

1 four-hour period or does it become a fatal reject
2 that needs to be sent to the CLECs.

3 So I think there is a little more
4 distinction here between the non-fatals and fatals
5 with a note that non-fatals may become fatal if they
6 are not in fact responded to. And again, the
7 distinction can be made between error conditions
8 versus reject notices and error or rejections and
9 notices.

10 So there are responses sent back and forth
11 versus conditions encountered on the order and there
12 are relationships between the non-fatal notice that
13 may ultimately become a fatal or reject.

14 MR. FINNEGAN: Can you indulge me for the
15 moment?

16 MR. DELLA TORRE: Sure.

17 MR. FINNEGAN: On my version, this is the
18 April 1st version, would this be an add to Figure
19 12.8-2, the order processing overview?

20 MR. DELLA TORRE: This is not in your
21 report. In fact, we will put this entire -- this
22 process is described in language.

23 We will add this diagram that we have sent
24 out to everyone to the report, just to make it a
25 little bit more clear.

1 MR. FINNEGAN: And the question was how
2 would you revise 12.8-2.

3 MR. WEEKS: The answer is, technical
4 answer is we won't, we will produce it in the
5 diagram, it describes the error process.

6 MR. FINNEGAN: Okay. Would this be sort
7 of a branch-off of anything --

8 MR. WEEKS: It's actually, in the latest
9 revision it's 12.8-3, not 12.8-2.

10 We will replace 12.8-3.

11 Are there questions about the error
12 process or were you just asking, the diagram as it
13 existed didn't appear to account for errors and
14 asking how those are handled?

15 MR. FINNEGAN: Well, it did --

16 MR. WEEKS: I am not sure what the
17 question you were asking was.

18 MR. FINNEGAN: The question was the
19 diagram as originally written accounted for fatal
20 rejects and fatal errors.

21 MR. WEEKS: As opposed to non-fatal.

22 MR. FINNEGAN: Right. The expectation was
23 there would be one chart that showed both fatal
24 errors and non-fatal errors.

25 MR. WEEKS: We understand.

1 MR. DELLA TORRE: Depending on how it
2 works in terms of putting it on paper, I have just
3 finally, a little bit more clear. If you will note,
4 B 4 and B 5 on the hand-out corresponds directly to
5 B 4 and B 5 in the figure, 12.8-3 in the report. So
6 there is an expansion if you will. There are new
7 steps included in the hand-out that aren't
8 represented in the current version of the report.

9 So if we are able to revise the report and
10 keep it clean and kind of on one page, we will
11 certainly do that.

12 If we need to add this as a dotted line,
13 we will. So whichever sort of logistically works
14 better.

15 MS. THIELEMANN: The report that went out
16 on the 13th has been clarified to explain that.

17 MR. DELLA TORRE: No explain the error
18 rejects and the like.

19 MR. CONNOLLY: I have one more, Joe. Tim
20 Connelly. In 12.8-8, the third paragraph reads,
21 Orders that have fallen out of the flow-through
22 system are automatically examined for errors by the
23 SOP.

24 MR. DELLA TORRE: That should be SDC.
25 That is a typo.

1 MR. CONNOLLY: Thank you.

2 MR. DELLA TORRE: WorldCom 1. Again, I
3 think everyone has these, so I will jump to the
4 questions rather than context of the questions.

5 "Please clarify, is it Qwest practice to
6 track LSR and ASR numbers plus PONs for each order.
7 If not, what would cause PONs to be excluded in Qwest
8 tracking mechanism?"

9 The response is they are tracked by LSR
10 and PON both on the order. Same with ASR, tracked by
11 ASR order and PON, both of which are on the order and
12 this information has been updated on the most recent
13 version of the report.

14 MS. OLIVER: Follow-up. Based on that
15 response then is it correct to assume that if the
16 CLEC were to make a call into the ISC and refer to
17 the order just by the PON number that Qwest would be
18 able to reference the order?

19 MR. DELLA TORRE: Absolutely.

20 Question 2: "What are the required
21 pre-screening edits performed by the 'Indexer'?"

22 The Indexer verifies that proper fields
23 are populated on the order and prepares the order for
24 typing by verifying data such as customer name,
25 company name, telephone number or fax number.

1 The Indexer is responsible for
2 prescreening edits and ensuring the proper fields are
3 populated on the fax LSRs. This information has been
4 updated in the most recent version of Discrete Report
5 12.8.

6 Question 3: "What is the criterion used
7 by the Indexer to determine, quote, 'timeliness'?"

8 We believe this is the result of a mistake
9 KPMG made in the -- in titling this report. It is
10 not a timeliness log sheet but rather it's called the
11 indexing daily log. We have since updated this in
12 the report.

13 MS. OLIVER: Becky Oliver, WorldCom. I
14 would like to back up for one second to question
15 number 2 for a follow-up.

16 MR. DELLA TORRE: Certainly.

17 MS. OLIVER: Becky Oliver, WorldCom.

18 Can you provide more clarification between
19 prescreening edits that the Indexer is performing and
20 the business rule edits or the BPL edits?

21 (Pause.)

22 MR. DELLA TORRE: These are for fax
23 orders, therefore there is no such thing as a BPL.

24 MS. OLIVER: But are the -- what is being
25 checked for the business rules the same, then?

1 MR. DELLA TORRE: It's comparable, yes.

2 MS. OLIVER: Okay.

3 MR. DELLA TORRE: Question 4: "What are
4 the required checks performed by the SDC?"

5 When the SDC extracts individual LSRs from
6 the IS server they check them for possible reject
7 reasons such as incomplete or inadequate field
8 entries as we were just discussing moments ago. This
9 has also been clarified in the latest version of the
10 report.

11 My thanks to MCI WorldCom for catching
12 some things that made the report a little more clear,
13 because that has been a steady response that I have
14 given, our report hopefully is a lot better at this
15 point.

16 Question 5: "What, if any, information is
17 automatically populated into the SOP such that the
18 SDC would not have to manually re-enter?"

19 Again, these are manual orders, and,
20 therefore, no information is automatically entered
21 into the SOP.

22 Question 6: "Does Qwest employ any audit
23 or control procedures to ensure manual processing is
24 validated prior to finalizing the steps to enter
25 order information into the SOP?"

1 The answer is yes. There are buddy checks
2 of the orders before issuance of a SOP.

3 Question 7: I will read all of the
4 context. "If the SOP detects any errors ... such as
5 an unrecognizable field entry or missing information,
6 the SOP alerts the SDC to the presence of the
7 errors." The question is, "How is the SDC alerted?"

8 The answer, they are alerted to errors
9 with an error code message from the SOP. This has
10 been updated in the most recent version.

11 Question 8: "Are there specific
12 documented monitoring procedures the SDC is required
13 to follow?"

14 KPMG Consulting is not aware of procedural
15 documentation for this process. Late orders,
16 however, would be reflected in the SDC's performance
17 reports including the In Today, Out Today and
18 four-hour --

19 Question 9: "What is the role of a
20 'coach'?"

21 Several different elements. It's the
22 overseeing group of SDCs to conduct performance
23 analysis, to provide assistance with order writing
24 and call handling, to provide data reporting as a
25 tool for management use.

1 We have updated the report to be more
2 explicit in identifying the roles and
3 responsibilities of a coach.

4 Question 10: "What audit and control
5 procedures does Qwest employ to minimize the level of
6 errors inherent with manual processing?"

7 I think we have gone through a few. There
8 is some, unrelated to this test evaluation, some
9 additional work being conducted as per the MTP change
10 request on the adequacy study, but in this particular
11 case, buddy checks are done before FOC issuance.

12 There is ticket sampling after FOCs to
13 determine where there are recurrent problem areas,
14 the result being the following, training, and there
15 is error reporting from the billing department and we
16 address this in 12.8-3.

17 Question 11: "Please clarify, when does
18 the BPL reject an order? Is it when a single error
19 is detected or when the entire LSR has been checked
20 and identifies all errors on an order?"

21 It's our understanding a BPL error will
22 indicate all errors that happen.

23 MS. OLIVER: Becky Oliver, WorldCom.

24 The response then, you are saying there
25 would be multiple, if there exists on the order

1 multiple rejects, there would be multiple error
2 codes.

3 MR. WEEKS: That is our understanding.

4 MS. OLIVER: Okay.

5 MR. DELLA TORRE: Question 12: "Please
6 provide the reasons Qwest would prevent an order from
7 flowing to the SOP not including those designed as a
8 non-flow through order based upon business rules."

9 A pending order. Another SOP. A product
10 or activity type that is not flow-through eligible,
11 but is on an otherwise flow-through eligible order.

12 Invalid data included on an LSR. They
13 could be flow-through eligible in its original state.
14 But incorrect data that causes the drop.

15 Supplemental orders, invalid CSRs,
16 non-flow through features such as, say, circular
17 hunting or system errors and time-outs.

18 MR. FINNEGAN: I want to ask a follow-up.
19 This gets somewhat in Test 15. Would this also
20 include too many orders in the queue?

21 MR. DELLA TORRE: That is a fact that was
22 represented to us during the volume test.

23 MR. FINNEGAN: Do you consider that to be
24 a time-out?

25 MR. DELLA TORRE: I believe the strictest

1 definition of a time-out is a flow-through FOC
2 delivered in over two hundred seconds.

3 MR. FINNEGAN: That is a pre-order time
4 out.

5 MR. DELLA TORRE: That's right. Let me
6 follow up on that, John. In fact, please readdress
7 it in 15.

8 Question 13: "Please clarify what is
9 meant by, quote, 'manually issues a FOC to the
10 CLEC'".

11 SDC selects options in the IMH issue of
12 FOC. SDC issues the due date on the information and
13 submits to the CLEC in the same method the order was
14 received.

15 Question 14: "How does CRM alert the
16 SDC?"

17 If a downstream organization is unable to
18 process the order as written, and therefore requires
19 revision by the SDC, the SDC is alerted via CRM. The
20 question again is, "How does CRM alert the SDC?"
21 They alert -- the order is in an error status in the
22 queue. This indicates the SDC needs to pull the
23 order from IMA and fix as appropriate.

24 Again, this has been revised in the most
25 recent version of the report.

1 MR. CONNOLLY: I have a question in
2 follow-up.

3 That implies that the downstream
4 organizations finds something in the order that
5 causes it to not be processable.

6 Do those downstream organizations have
7 direct access to CRMs to make that error condition
8 known?

9 MR. DELLA TORRE: Okay. It's my
10 understanding that the downstream organizations would
11 utilize IMA, which would then directly feed into CRM
12 so that the SDC would become aware of it through sort
13 of an IMA link.

14 MR. CONNOLLY: For example, the assignment
15 desk lets the order and doesn't have the required
16 pairs. It would interact with IMA to update the
17 order to say the facility is not available and that
18 would go into CRM.

19 MS. ANDERSON: I think Qwest wants to say
20 something. Is that okay?

21 MR. WEEKS: Sure.

22 MR. DELLA TORRE: Absolutely.

23 MR. VIVEROS: I think we just need to
24 clarify. I think the question is a bit too broad
25 because it is going to vary depending on what

1 downstream organization you are talking about.

2 While some downstream organizations might
3 have access to IMA the most typical ordering error
4 conditions we are talking about are in the fax family
5 of systems, the service order flows into those
6 systems, those systems detect an error, it creates an
7 error condition on the service order. That error
8 condition on the service order is what feeds
9 information. It's commonly known as an ESOID. It
10 feeds information to CRM. The SDCs are monitoring
11 queues for all sorts of work including ESOIDs that
12 CRM has been made aware of from the downstream
13 system.

14 So the downstream organizations, the
15 actual humans, generally do not interact with CRM and
16 generally do not interact with IMA. Some do, some
17 have access to IMA like those processing directory
18 listings. But most error conditions as described
19 here would come through systems.

20 Someone in assignment would possibly
21 update the service order to reflect there was an
22 ESOID. That gets communicated backwards and is
23 registered in CRM and SDC in the service center can
24 see that they have more work to do.

25 MR. CONNOLLY: That happens in the service

1 order system? That ESOID?

2 MR. VIVEROS: Yes. It's actually done in
3 the facility assignment systems and there are
4 interactions between that and the SOP, between those
5 systems, the SOP and CRM.

6 MR. DELLA TORRE: And IMA.

7 MR. CONNOLLY: That was helpful. Thank
8 you.

9 MR. DELLA TORRE: Question 15: "Did KPMG
10 witness the ISC Team Leaders and Coaches monitoring
11 work queues and resorts to ensure all orders are
12 being processed according to Qwest's established
13 SIGs?"

14 I would change "resorts" to "reports."

15 The answer is yes, we did.

16 Question 16: "Are there particular status
17 indicators that are populated when a change occurs or
18 is status information populated via comments?"

19 The answer is status is populated
20 automatically after steps in the auditing division
21 process are completed and our revised report will
22 reflect these changes.

23 MS. ANDERSON: I would like to maybe do a
24 time check right now. We are at the time that we had
25 scheduled for our morning break. I was wondering if

1 we could take five minutes, refill coffee, whatever,
2 then come back. We are behind and we may not get
3 through all of the questions.

4 Does anyone object to that? Let's take
5 five and come back.

6 (Recess.)

7 MS. OLIVER: Resume.

8 MS. ANDERSON: We are going to begin again
9 and go back on the transcription.

10 Joe, do you want to pick up where we left
11 off?

12 MR. DELLA TORRE: I am going to turn it
13 over to Geoff May for follow up.

14 MR. MAY: With regard to question number
15 24, we have caucused internally. Although we stand
16 by the actions we have taken to date, we are going to
17 provide a supplemental response to help clarify the
18 issues.

19 MS. ANDERSON: So that will be in our
20 follow-up questions just like we have from number 1?

21 MR. MAY: Correct.

22 MR. DELLA TORRE: Question 17 from MCI
23 WorldCom. "Please provide the list SDCs utilize to
24 determine non-fatal errors."

25 This was from Qwest's ordering web site,

1 Qwest,com. This is in our test report Section 2.1.4.
2 The non-fatal errors include those such as missing
3 contact information or mere match of a name or
4 address.

5 MR. WEEKS: There is a bullet list that
6 gives you the list of the non-fatals and fatals off
7 the web site.

8 MS. OLIVER: Becky Oliver, WorldCom.

9 So, does the SDC actually, you know,
10 envisioning this, sitting there with the list? How
11 do they work to make sure they cover the --

12 MR. DELLA TORRE: We didn't actually see
13 them use the list under the assumption that these
14 folks knew that, but we did not see them using the
15 list off of the web site. Additionally, there is an
16 error in the SOP to look for that if it's missed by
17 the SDC.

18 MS. OLIVER: Just for clarification. Your
19 statement that, "based on the assumption that they
20 knew that."

21 Do you mean based on the assumption that
22 the SDC had the knowledge-

23 MR. WEEKS: That they had been trained and
24 the training reinforces what kind of --

25 MS. OLIVER: Thank you.

1 MR. DELLA TORRE: They do have reference
2 materials that we did see SDCs using. They identify
3 what the various codes are, how they are employed.
4 We did observe SDCs responding appropriately to error
5 conditions.

6 Question 18. "Are there procedures in
7 place in the event the SDC cannot get a hold of a
8 CLEC to obtain corrective information?"

9 The answer is yes. Non-fatal error
10 notices are sent to CLECs in every instance of a
11 non-fatal error. The CLEC may correct the order
12 using the same PON or contact the SDC. Phone calls
13 are not a mandatory process for addressing non-fatal
14 errors.

15 Our report has been revised in the most
16 recent version.

17 19 --

18 MS. OLIVER: Excuse me. Becky Oliver.

19 I haven't seen the report update you have
20 just referenced. But the report and where this
21 question came from was it seemed to imply that for
22 this error either the SDC would call the CLEC on the
23 phone and get the correction that way, or actually
24 issue the non-fatal error back.

25 So does the response now indicate that say

1 the phone call was made, CLEC was contacted and the
2 CLEC representative was able to provide the
3 correction on the phone, that the non-fatal error
4 would still be sent back and the CLEC would respond
5 with a SUP order.

6 MR. DELLA TORRE: Our understanding of the
7 process is it's the other way around, the notice
8 happens first. As a courtesy the SDC may use a phone
9 to follow up.

10 I believe we are at question 19: "Please
11 provide the list SDC's utilize to determine fatal
12 errors."

13 That is the same web site reference. In
14 our Section 2.1.4 we list examples of those fatal
15 error conditions or conditions that could cause fatal
16 errors.

17 Question 20: "Does the SDC identify all
18 known errors or is the order rejected upon the
19 identification of a single error?"

20 It's Qwest's policy to identify all errors
21 before rejecting the order.

22 Question 21: "What is meant by ASRs are
23 addressed on a case-by-case basis with the CLEC?"

24 The answer. ASRs are addressed
25 individually by notifying CLEC in two forms. We have

1 updated the most recent release of the draft report
2 to state that all errors on an ASR cause it to be
3 deemed invalid.

4 The SDC types a letter to the CLEC which
5 includes the PON and error detail in the text.
6 Letter requests the CLEC submit a supplementary order
7 to correct the error within 15 days and it's E-mailed
8 or faxed, depending upon the method in which the ASR
9 was submitted. The letter is also sent in the mail.

10 Invalid order information is entered into
11 an access database used by the SDC to track the due
12 date for the supplementary order. Notes regarding
13 the communication to the CLEC is also recorded. If
14 the CLEC fails to submit a supplemental within 15
15 days the order is manually canceled.

16 MS. OLIVER: Where is the e-mail address
17 that is used to return the letter if it is E-mailed
18 by, received from?

19 How does Qwest know which e-mail address
20 to use?

21 MR. DELLA TORRE: The CLEC's e-mail
22 address should be provided on the ASR that was
23 originally submitted by the CLEC.

24 MS. OLIVER: Do you happen to know which
25 field offhand?

1 MR. DELLA TORRE: I don't think we do.

2 Sorry.

3 MR. WEEKS: Chris, do you have that
4 memorized?

5 MR. DELLA TORRE: We could take that away
6 and see if we could find out on the ASR form.

7 MR. CONNOLLY: Joe, isn't it the case that
8 the e-mail that comes in would have the address of
9 the sender.

10 MR. WEEKS: Certainly would.

11 MR. DELLA TORRE: That would make sense.
12 We will determine if, in fact, there is sort of like
13 a design contact that is separate, a separate piece
14 of information.

15 MS. OLIVER: That's fine. No further
16 follow-up is necessary.

17 MR. DELLA TORRE: Thank you.

18 Question 22: "Does Qwest not have
19 documented procedures the SDC would follow for ASRs?

20 Yes.

21 MS. ANDERSON: I am not sure what "yes"
22 means?

23 MR. DELLA TORRE: That is why I am reading
24 the question a little more slowly.

25 MR. FINNEGAN: Like a Palm Beach ballot.

1 (Laughter.)

2 MR. DELLA TORRE: We do not have
3 documented procedures.

4 MR. WEEKS: We don't have the EMPs in
5 our -- I guess the question is are there M&Ps Qwest
6 has?

7 MS. OLIVER: Correct. The question is
8 getting at the statement about how invalid ASRs are
9 handled on a case-by-case basis. Our question is,
10 are their documented procedures Qwest is using.

11 MR. DELLA TORRE: The documentation answer
12 is no. Is there a process? The answer is yes. Did
13 we observe the process being adhered to? The answer
14 is yes.

15 Question 23: "Is the ASR rejected
16 manually or electronically?"

17 The answer is manually.

18 Question 24: "Does the SCIE designate a
19 single point of contact responsible for overseeing
20 the lifecycle of CLEC enquiries and escalations
21 through to resolution?"

22 The answer is no. They can be transferred
23 or referred to the next (inaudible) within the SDC
24 then responsibility for that inquiry and escalation
25 also transfers.

1 Question 25: "Are unresolved tickets
2 automatically escalated by Qwest or does the CLEC
3 have to request escalation?"

4 The answer is, escalation can happen by
5 either party, either at the request of the CLEC or if
6 the original SDC is unable to respond to the
7 question.

8 Question 26: "Did KPMG witness the steps
9 between opening and closing CSIE tickets?"

10 The answer is yes.

11 27: "Is there a designated party that
12 identifies resolved issues and closes the tickets in
13 the database?"

14 Similar to question 25, is the person
15 currently responsible and holding that spec ticket.

16 28: "Is closure of the ticket validated
17 by the CLEC?"

18 The answer is yes. We have additional
19 detail in 24.8-8.

20 29 --

21 MS. OLIVER: Question 28, follow-up.

22 Is the CLEC validation of ticket closure,
23 does that happen before the ticket is actually closed
24 or in conjunction or after?

25 MR. DELLA TORRE: The call is made just

1 prior to closure.

2 However, basically, if the phone isn't
3 answered by the CLEC, a message will be left in voice
4 mail and the ticket will be closed.

5 The CLEC then does have the liberty or
6 authority to call back and reopen or readdress that
7 issue if it wasn't resolved to their satisfaction.

8 MR. DELLA TORRE: My apologies.
9 Correction. A new ticket would be offered.

10 Question 29 and some context: "CLEC
11 requests for expedites or inquiries related to ASR
12 orders, are handled by the Monitoring Group in either
13 Des Moines, Iowa or Salt Lake City, Utah."

14 Question: "How are expedites or inquiries
15 tracked?"

16 Expedites are tracked in Lotus Notes and
17 EXACT. Non-order related inquiries are tracked using
18 call logs for center employs.

19 Let me say it again. The document is
20 called the call log for center employs. This has
21 been clarified in our most recent report, Section
22 2.1.5.

23 Question 30: "Please clarify, is HEET
24 updated by the Lotus Notes database? What are the
25 critical date-related information?"

1 Answer HEET is updated automatically by
2 Lotus Notes. Date0related information includes the
3 due date. We have updated this in 2.1.5.

4 Question 31: "Please verify, it is only
5 at the CLECs's request that ASR expedites and
6 inquiries can be escalated to senior ISC staff."

7 Similar to before, both CLECs and Qwest
8 SDCs can escalate with expedites and inquiries.

9 32: "Are there procedures in place in the
10 event a senior ISC staff cannot assist the CLEC?"

11 The answer is yes. There is additional
12 escalation of consultation with subject matter
13 experts until the issue is resolved.

14 Question 33: "Please verify, Qwest
15 internal process improvements do not formally follow
16 Qwest CMP."

17 The answer, the process improvement
18 tracking tool is separate from the change management
19 process. If a change is -- improvement is
20 implemented which doesn't impact CLECs it would not
21 necessarily be communicated to the CLECs.

22 Other questions on Test 12.8?

23 (Pause.)

24 MR. DELLA TORRE: I was looking for an
25 affirmative response.

1 Question 34: Did KPMG witness how Qwest
2 addresses feedback during quarterly executive
3 conference calls, in customer service meetings, or
4 through CLECs respective Qwest Service Managers?"

5 The answer is no.

6 Question 35: "What evidence was provided
7 to KPMG to make such a conclusion statement?"

8 The statement was capacity management is
9 addressed at both systems and staffing levels, for
10 context.

11 KPMG reviewed documentation specific to
12 the wholesale markets IWSC long-range forecast
13 report, reviewed ACD logs, IBA system track -- IBA,
14 interconnection business architecture systems
15 transaction forecasting tool, which forecasts
16 estimated product growth and resulting stresses on
17 systems that would be used to handle loads.

18 Additionally we conducted interviews with
19 Qwest IT representatives, and it was representative
20 that IT works with the wholesale finance group in
21 order to look at the IC's business as a whole, i.e.,
22 CLECs involved and types of orders they are placing,
23 the various forecasting information.

24 Algorithms are developed by product type
25 which can then be modified quarterly if required.

1 When new products are introduced they are
2 analyzed from a systems perspective based on the
3 anticipated load the order will place on the system.

4 Additionally we have conducted
5 observations of twice-daily force loading calls,
6 calls for adjustments to staffing levels across
7 virtual centers.

8 This is represented in Section 2.1.7.
9 Evaluation criteria 12.8-4 and 12.8-5.

10 Question 36: "Please provide a list of
11 the various capacity elements."

12 We have some that we will read off to you
13 but again those same criteria are referenced in 4
14 and 5.

15 Order and call volume, staff availability,
16 hold times, call handling times, time to issue FOCs,
17 number of orders in queue.

18 Question 37: "Does Qwest define when
19 periodic reviews and adjustments will occur?"

20 The answers are that there is the
21 twice-daily force loading calls, quarterly review of
22 volume forecasts and monthly review of work schedules
23 and head count. We note this in 2.1.7.

24 MS. OLIVER: Becky Oliver, WorldCom.

25 So those periodic reviews at the times you

1 just stated, do adjustments then follow those
2 reviews?

3 MR. DELLA TORRE: Yes.

4 Question 38: "Did KPMG Consulting witness
5 what impact these meetings had on Qwest performance?"

6 The answer is yes.

7 Question 39: I will read the context.

8 "Productivity for individual SDCs, products, and ISCs
9 is tracked on a daily, weekly, and monthly basis.
10 Similarly, SDC quality is observed, recorded and
11 tracked by supervisors on a regular basis using
12 measures that include order accuracy and call
13 handling performance. These measures serve as the
14 basis for performance evaluations, feedback, and
15 follow-up training.

16 Please verify KPMG witnessed all these
17 activities."

18 The answer is yes, KPMG witnessed all the
19 above listed activities.

20 Okay.

21 MS. OLIVER: Becky Oliver, WorldCom.

22 I would like you to back up to question
23 37.

24 MR. DELLA TORRE: Sure.

25 MS. OLIVER: I have additional follow-up.

1 It was stated the adjustments followed these periodic
2 reviews and I am having a hard time understanding
3 how. It seems a lot to make adjustments following
4 meetings that are held, you said there are meetings
5 held twice a day.

6 How are adjustments made that quickly with
7 the resources that are available?

8 MR. DELLA TORRE: In fact, we were
9 fortunate enough to have a snow storm power outage in
10 Denver when we were in one of these centers. And we
11 observed a shift in work load from one center to
12 another center at the time we were actually there due
13 to an occurrence that couldn't have been anticipated
14 but that had clearly a dramatic effect on capacity.
15 So we did see that shift happen.

16 MS. OLIVER: All right.

17 MR. DELLA TORRE: Question 40: "Please
18 verify, KPMG witnessed the ISC management and
19 supervisory personnel utilized these measurement
20 tools as the basis for SDC evaluation, capacity
21 management, executive reports, and Public Service
22 Performance Results Reports that correspond to PIDs."

23 KPMG witnessed the above being utilized
24 for SDC evaluation, capacity management and executive
25 reports. However, we did not witness these reports

1 being utilized to directly roll up to performance
2 results reported in corresponding PIDs.

3 I refer you to Liberty Consulting's report
4 for possible additional information on PID reporting.

5 Question 41: "Did KPMG determine that the
6 documented procedures are sufficient to handle and
7 process CLEC orders, (i.e. consistently and
8 accurately applying business rule edits and returning
9 valid responses)?"

10 The answer is yes.

11 42: "How does Qwest incorporate training
12 requirements into its processes and procedures for
13 future increases in order capacity?"

14 Both SDCs and (inaudible) are
15 cross-trained to accommodate shifting of work on a
16 short-term basis.

17 MS. OLIVER: Becky Oliver, WorldCom.

18 So that response would assume the shift in
19 work would be acceptable if work capacity in another
20 region decreased?

21 MR. WEEKS: Or there was excess capacity.

22 MR. DELLA TORRE: I believe what we have
23 seen and are attesting to is shifts by location and
24 also level.

25 MS. OLIVER: This question is getting at

1 when there is an increase in work capacity and having
2 trained reps available to increase your staffing. I
3 am not sure how the response of how these reps
4 cross-train and being able to shift addresses the
5 overall increase in what needs to be supported.

6 MR. DELLA TORRE: Well, if the statement
7 is that there is a simultaneous increase in order
8 load short-term in all centers at the same time then
9 we are not able to attest to their capacity to handle
10 that. If the load is in different centers not all
11 concurrently, then we can attest to the fact that
12 Qwest employs shifting of resources.

13 But if it was an immediate and short-term
14 escalation in every center, then we did not see it.

15 MS. OLIVER: Thank you.

16 MR. DELLA TORRE: 43: "Has KPMG performed
17 an evaluation to determine accuracy and adequacy of
18 the Qwest web site listed above?"

19 (Pause.)

20 MR. DELLA TORRE: We did evaluate the web
21 site for consistency and accuracy across the
22 different documentation and practices and procedures
23 employed in the particular centers. But I'd like to
24 ask, is the question asking whether or not we
25 assessed this web site for its comprehensiveness?

1 Maybe you could clarify the question.

2 MS. OLIVER: Becky Oliver, WorldCom.

3 The question is trying to understand if
4 KPMG did an evaluation to determine if the web site,
5 the information on the web site was accurate and
6 comprehensive in that it was adequate to meet the
7 needs of the CLECs looking at that information, did
8 it provide the type of information the CLEC would
9 need?

10 (Pause.)

11 MR. DELLA TORRE: We did not do a
12 comprehensive, stand-alone evaluation of the web
13 site, the information on the web site.

14 If and when we were presented with
15 information regarding how SDCs do their business,
16 what information is presented, and there were
17 references made to the web site, we then went to
18 determine that the information that was being
19 referenced was accurate, was complete, was adequate.

20 MS. OLIVER: Thank you.

21 MR. DELLA TORRE: Let's try this again.
22 Other questions on Test 12.8?

23 Okay. I think we should probably just
24 move right along after we shuffle some books.

25 MS. ANDERSON: Yes. You just need to

1 change teams.

2 We are going to be moving right on to Test
3 15. KPMG will be changing some support team members.

4 We are going to change the order of the
5 questions addressed. We will be dealing with
6 WorldCom questions first, just to prove that we at
7 the ROC try to ensure non-discriminatory access to
8 answers.

9 MR. DIXON: Test 15 questions?

10 MS. ANDERSON: Right and you guys are
11 getting your questions answered first.

12 MR. DIXON: Right. I just wanted to make
13 sure we were on the same page.

14 MS. ANDERSON: Yes.

15 (Pause.)

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1 Test 15 - POP Volume Performance Test

2 MS. ANDERSON: We will move to Test 15,
3 volume testing. We will be addressing WorldCom
4 questions first. I think we have made our swaps
5 here. A technical term.

6 MR. WEEKS: Okay.

7 MS. ANDERSON: Okay, Joe and Mike.

8 MR. WEEKS: Test T is the POP Pre-order
9 Provisions Volume Performance Test. The questions
10 that were prepared were based upon the report dated
11 March 19th. We have subsequently, on April 11th,
12 produced a different report, an additional or revised
13 report.

14 So some of the questions may be a little
15 out of sync with what is sitting out there right now,
16 but we will try to answer them as best we can.

17 For those of you who like to keep score,
18 32 satisfies two of the particular evaluation
19 criteria were diagnostic in nature, so they are not a
20 pass or fail.

21 So that is where we are on that. We will
22 start with WorldCom questions.

23 MR. DELLA TORRE: All right. WorldCom
24 question number 1: "Please verify, KPMG did not
25 perform any scalability analysis during this test."

1 That is a correct statement.

2 Question 2: "Please verify, LSOG 5
3 business rules applied to GUI and EDI volume
4 testing."

5 That is correct. We have updated this in
6 our revised report.

7 Question 3: "What projected transaction
8 volume was determined by analyzing historical CLEC
9 ordering behavior, CLEC and Qwest forecasts?"

10 I will read three numbers off to you. The
11 March, 02 projected volumes for LSRs: 171,000. For
12 DSRs, 32,400 for a total of 203,400.

13 Question 4: "Please verify, during POP
14 volume performance test that stand alone pre-order
15 queries were executed and resulting information was
16 utilized to populate order transactions."

17 Just as a clarification, the concept of
18 stand alone pre-orders is that they are not then
19 integrated with the orders.

20 For our volume test we used stand alone
21 pre-orders as independent acts.

22 5: "How did KPMG preserve blindness not
23 only during the preparation stages but during
24 execution of testing on each of these particular
25 days?"

1 Referencing the normal P and (inaudible).

2 The blindness during preparation stages,
3 there was no specific identification of test accounts
4 and scenario types and transaction types that we
5 would run that would distinguish them from volume and
6 function.

7 In terms of execution, Qwest was not
8 notified of the excuse dates or times from the normal
9 peak.

10 MS. OLIVER: So it would be correct to say
11 there was no difference between the test bed accounts
12 used for POP volume performance tests and test bed
13 accounts used for the functionality testing?

14 MR. WEEKS: In terms of the type of
15 accounts, if you want to describe the business
16 characteristics of the accounts, then they were
17 similar.

18 If you want to talk about the specific
19 details of the accounts, yes, there were separate
20 accounts provisioned with the different company code
21 than the company code used for feature function test.

22 MR. DELLA TORRE: But the original state
23 of the orders which is how we request the test bed,
24 these provide us with a single line residential
25 account that has already been monitored into a CLEC.

1 That request was exactly the same, so there would
2 have been no distinguishing the two.

3 Question 6: "What is the percentage break
4 out between orders designed to FOC and orders
5 designed to error?" Then the follow-on is, "Was an
6 activity type (i.e., new) used for a single account
7 multiple times?"

8 Let me answer before we go on. Percentage
9 breakout. For the normal day, normal and peak
10 combined, which is typically how we provide the
11 results was 2.24 percent of the orders were designed
12 to receive an error.

13 The answer is yes. That a particular
14 activity type was used on a single count multiple
15 times.

16 MR. CONNOLLY: The 2.24 percent of the
17 intentionally induced error was unique to orders?
18 Can you list the percentage on pre-orders as well?

19 MR. DELLA TORRE: We do not have a
20 pre-order error number. We did not submit
21 intentional errors on pre-orders.

22 MR. CONNOLLY: Thank you.

23 MR. DELLA TORRE: Question 7: For
24 context, "Disconnects were used as a proxy for
25 Directory Service Request (DSR) orders." The

1 question is or request is, "Please clarify this
2 footnote."

3 And our response, directory service
4 requests are manual transactions, and since this is a
5 manual order, it was determined that a disconnect
6 order, because of the number of fields that must be
7 populated on it, could serve as a proxy for the DSR.
8 This approach was approved by the TET.

9 MS. OLIVER: Becky Oliver with WorldCom.

10 I need to back up to question 6, please.

11 The response was, the single activity type
12 was used multiple times on a single account.

13 MR. WEEKS: Yes.

14 MS. OLIVER: How is that facilitated by
15 KPMG? I am assuming that that response means that
16 for account A I had --

17 MR. WEEKS: The same order process --

18 MS. OLIVER: -- new loop, new loop, new
19 loop, for example?

20 MR. DELLA TORRE: That's right.

21 MS. OLIVER: So wouldn't that -- second
22 follow-up to question 6, I didn't hear the response.
23 What error condition --

24 MR. DELLA TORRE: Yes. Absolutely, my
25 apologies. We had invalid desired due dates, invalid

1 picks and invalid help picks.

2 MS. OLIVER: Is that in the report?

3 MR. WEEKS: It's in the revised report.

4 MR. DELLA TORRE: Yes, revised version.

5 MS. OLIVER: Thank you.

6 MR. DELLA TORRE: You are welcome.

7 Question 8: "Please clarify how was Qwest
8 directed to establish test bed accounts for the
9 volume test?"

10 I believe we did you discussed that a
11 moment ago.

12 "What, if any, information was provided by
13 KPMG for Qwest to establish these accounts?"

14 "What information was provided back to
15 KPMG upon completion of the test bed set up?"

16 And those would be CSRs for those accounts
17 for facilities inventory information, for our ability
18 to do new transactions. (Inaudible).

19 Question 9: "Did Qwest systems properly
20 handle the planned erred transactions under increased
21 volume conditions?"

22 The answer is yes. Qwest systems handled
23 the erred transactions as expected.

24 Follow-up question: "Did KPMG Consulting
25 induce non-fatal and fatal error conditions.

1 The answer is yes, that we did induce
2 them, but please keep in mind our discussion before
3 about non-fatals versus fatals and in this case
4 non-fatals would be processed manually. And by test
5 design manual orders were not responded to.

6 Question 10: "When and how were the
7 results of the first stress test provided to Qwest?
8 Were these results provided to the ROC TAG? Did
9 Qwest make any changes between the first stress test
10 and additional diagnostic stress volume test?"

11 Complete results for volume testing were
12 first produced in the March 19, 2002 report
13 distributed to the ROC TAG.

14 However, I believe the first observation
15 was raised on December 12 of 2001 indicating we had
16 only received approximately 42 percent of the LSRs
17 that we expected to receive, therefore there was a
18 public informal release of information on the volume
19 test performance, but it was not, in fact, the
20 complete results. It was just an indication of the
21 problems we had found.

22 And per Qwest Formal Response to 12-18,
23 Qwest did make changes and fixes, we did not perform
24 a root cause analysis. However we did around the
25 second iteration of the stress test.

1 11: "How is Qwest able to disable the
2 pending order restriction on the volume transactions
3 only and not on other production orders?"

4 Now, I will -- the way that I think this
5 was done was through a customer code difference that
6 we used in volume versus feature function. But what
7 the actual specific changes that were made by Qwest
8 that made that happen, I do not know and we did not
9 verify.

10 Question 12: "Were the error conditions
11 imposed on orders that were designed to flow
12 through?"

13 The answer is yes.

14 13: "Why would these flawed orders not
15 receive reject/error responses from Qwest?"

16 Again, these particular orders were not
17 expected to flow through, therefore were dropped from
18 manual handling and, by test design, would not be
19 responded to.

20 Question 14 is directed to HP.

21 MR. MAY: In the interested of efficiency
22 we would like to defer this question and response to
23 when we address AT&T questions 7 and 8 because HP's
24 response to these questions covers this ground in a
25 bit more. HP would be happy to address any remaining

1 WorldCom concerns or follow-up questions after those
2 responses.

3 MR. DELLA TORRE: Question 15: KPMG makes
4 reference to several other data sources for
5 constructing, executing, evaluating the volume test
6 and the request is, "Please elaborate, how were these
7 additional pieces of information used by KPMG in
8 performing the POP volume test?"

9 We used forecast and historical volume
10 data to determine both the number and the type of
11 transactions that would be submitted over the normal
12 volume, normal peak and stress volume.

13 Question 16. Context. "KPMG Consulting
14 examined a sample of 500 pre-order responses for
15 completeness." Question: "How was this sample
16 derived?"

17 Did the sample include multiple
18 occurrences of the same pre-order responses for an
19 individual account?"

20 KPMG Consulting used a repetitive example
21 and multiple occurrences of the same pre-order
22 responses for an individual account or review.

23 By representative sample, we selected
24 across a variety of types, across the hours of the
25 day, in order to sample across the different

1 possibilities.

2 MS. OLIVER: I am not sure I followed
3 that. Representative sample. So you looked at
4 production activity, or representative sample of --

5 MR. WEEKS: Of the responses we received.

6 MR. DELLA TORRE: Of the responses we
7 received to the pre-order queries we submitted. We
8 submitted across several types of pre-orders,
9 throughout the course of the day we submitted
10 queries, we received responses to those.

11 Once all of those responses were received
12 we selected by type and by time across the day and
13 across the types.

14 MS. OLIVER: Thank you.

15 MR. DELLA TORRE: Sure.

16 Question 17: Did KPMG perform any root
17 cause analysis regarding the issue of the STATE
18 field?

19 In fact, we did do some additional
20 analysis on this that was the result of comments made
21 to our first issuance of the report. KPMG Consulting
22 misinterpreted the conditions surrounding the STATE
23 field and, in fact, after we clarified our
24 understandings of the business rules, we determined
25 that Qwest systems did in fact provide a complete

1 CSRQ pre-order responses via both EDI and GUI. That
2 will be reflected in the report.

3 Question 18: "How was this sample
4 derived? Did the sample include multiple occurrences
5 of the same pre-order response for an individual
6 account?"

7 And essentially the same answer.

8 MS. OLIVER: Okay.

9 MR. DELLA TORRE: As 16.

10 Question 19: "Criterion 15-2-1 - 'Of 5940
11 LSRs submitted, 100 percent received FAs.' Please
12 validate, these were only the orders designed to
13 flow-through?"

14 That is not correct. Functional
15 acknowledgments were received for both flow and
16 non-flow orders. The flow-through determination
17 happens after the functional acknowledgment is
18 generated.

19 Question 20 --

20 MS. OLIVER: Becky Oliver, WorldCom. I
21 need to ask a clarification on that.

22 MR. DELLA TORRE: Certainly.

23 MS. OLIVER: Non-flow through, I guess I
24 am thinking of performance volume tests, all the
25 orders were designed to flow through.

1 MR. DELLA TORRE: That is not correct.

2 MR. WEEKS: We stick in some records.

3 MR. DELLA TORRE: We have, there were
4 orders that were sent in intentionally to drop.

5 MS. OLIVER: Because of an error
6 condition.

7 MR. DELLA TORRE: Correct.

8 MS. ANDERSON: Or designed to flow
9 through.

10 MS. OLIVER: Okay.

11 MR. DELLA TORRE: They are sent as sort of
12 a control group, if you will.

13 MR. WEEKS: Again, they are designed not
14 to flow through. Which means they are electronically
15 submitted, there is nothing wrong with the order but
16 by its definition, it's the type of product that
17 doesn't flow through all the way to the service order
18 processor without intervention. It's designed to
19 drop for manual handling. So there were included in
20 some of the orders we sent planned non-flow throughs
21 that got handled manually.

22 All orders received through the EEI
23 interface get 997s because it's a protocol level
24 functional acknowledgment that the message had been
25 received and it's a valid protocol, valid type

1 message. That is what an FA is.

2 MR. DELLA TORRE: At the highest level
3 there would be two reasons for an order to be
4 non-flow through. One is flow through order that
5 dropped because of an error, as you indicated. And
6 the second is one intentionally known up front as
7 Mike said.

8 MR. FINNEGAN: Wouldn't there be a third
9 possibility.

10 MR. WEEKS: Yes.

11 MR. FINNEGAN: Too many orders in the
12 queue.

13 MR. DELLA TORRE: There would, for sure.

14 Question 20: "'Of 5467 LSRs submitted for
15 which a FOC was expected, 95.352 percent received a
16 FOC.' Did KPMG perform any analysis on the
17 percentage of orders that did not receive a FOC?"

18 The answer is yes and several of the
19 underlying reasons for which a FOC was not received
20 would include that the interface was not properly
21 returning the CSR, that the CFA was undetermined,
22 that the LSR timed out, that the order was unable to
23 retrieve the SBN. That there was a SOP error or CLEC
24 error on the orders.

25 MR. FINNEGAN: Just to understand, there

1 was an accounting of all of the ones that didn't go
2 back? So if there were a case of it got lost, lost
3 order situation, you didn't see any completely lost
4 orders?

5 MR. DELLA TORRE: Yes.

6 MR. WEEKS: That's correct.

7 MS. ANDERSON: Could I interrupt just a
8 moment. This is Denise. Would folks on the bridge
9 please be sure their mute buttons are on? We have a
10 lot of staticky paper shuffling. Thank you.

11 Okay.

12 MR. DELLA TORRE: Question 21: "Qwest's
13 response to Exceptions [3084 & 3092] Stated that
14 during the reported times, Qwest experienced a system
15 problem. Did Qwest implement any fix upon
16 identification of the system problem?"

17 Just representing Qwest's response here,
18 formal response, Qwest noted a system event that
19 occurred during normal tests on 11-1 that lasted
20 approximately 48 minutes. The response did not
21 detail any fix that may have been implemented.

22 MR. FINNEGAN: There is a later evaluation
23 criteria where KPMG reports 100 percent system
24 availability for the ordering interface.

25 That seems inconsistent with those

1 exceptions. How could you, in the exceptions,
2 identify and note an outage of a server, but then in
3 the evaluation criteria report a hundred percent
4 systems availability?

5 MR. DELLA TORRE: The systems availability
6 is a measure of the front end. Hence you will note
7 systems availability and functional acknowledgments
8 both of much higher numbers than the back end systems
9 that they may link to.

10 As I noted before, some of the reasons a
11 FOC might not be returned, well in those conditions
12 those FOCs weren't returned, but we did receive
13 functional acknowledgments because the interface was
14 available. That doesn't necessarily mean all the
15 back end systems were behaving appropriately or are
16 up or available.

17 MR. FINNEGAN: If I recall the definition
18 of a system outage in the PID it's a serious loss of
19 functionality.

20 MR. WEEKS: Again, I will state that the
21 purpose of the volume test has always been the
22 ability of the interface that is unique to the
23 wholesale community to be available and accept
24 orders, not for the entire complex that processes all
25 orders. It's a test of the ability of that front end

1 system to absorb large volumes of orders over a short
2 period of time and it's never been intended, nor in
3 the other jurisdictions either, intended to guarantee
4 that all the systems downstream from the order
5 interface systems were available and operating
6 properly.

7 MR. DELLA TORRE: If I may to follow on,
8 sorry to interrupt there, during that 48-minute
9 outage period we were receiving other -- some of the
10 order types and others we were receiving late. So it
11 was not an across-the-board shutdown.

12 MR. FINNEGAN: What I was going to say,
13 with even Mike's definition, you are just at some
14 bounds on the interface you are evaluating, wouldn't
15 the FOC problem be in bounds in that evaluation as to
16 the system's ability to accept and process the
17 orders?

18 MR. DELLA TORRE: That is why we issued
19 the exceptions on missing and late FOCs. Your
20 question was originally on system availability and
21 contradiction. We are in fact stating yes, you are
22 correct. We did note there was a problem returning
23 FOCs, but no, you are not correct that that
24 necessarily implies systems availability is down.

25 MR. WEEKS: So as long as I can still

1 place orders and as long as I am still receiving
2 responses, I don't have -- the standard isn't in
3 perfection. I don't have to have --

4 MR. FINNEGAN: If you are sending orders,
5 not receiving FOCs, you don't consider that a serious
6 loss of functional.

7 MR. WEEKS: It is defined for the PID, but
8 not for the purposes of volume tests.

9 MR. FINNEGAN: Even with the limited
10 definition, wouldn't that be systems unavailable if
11 you are not receiving FOCs?

12 MR. WEEKS: You could not get FOCs for a
13 variety of reasons. As long as you are still getting
14 your messages in or getting your LSRs in and they are
15 being acknowledged and being processed, then the fact
16 there is some downstream dysfunctionality doesn't
17 mean the wholesale interfaces are down because there
18 is a common piece between wholesale and retail. That
19 is kind of the boundary you were talking about
20 earlier.

21 MR. FINNEGAN: I understand there are
22 reasons other than systems outage, but in this
23 particular response Qwest said the reason they didn't
24 get the FOCs was the system was down.

25 MR. WEEKS: Part of the system, but not

1 the wholesale system.

2 MR. FINNEGAN: Part of the system.

3 MR. WEEKS: But the wholesale system which
4 is all the volume test is designed to evaluate.

5 MR. DELLA TORRE: If we said this wrong we
6 will fix it, but it wasn't a systems outage noted by
7 Qwest. It was a systems event. The system we saw
8 was not missing responses, but rather we saw
9 duplicate responses, therefore clearly the system was
10 available and was in fact too available. We received
11 multiple responses back including error conditions
12 because the orders appeared to be requeued and
13 processed twice. So this was a systems event noted,
14 not a systems outage. So in terms of impact on
15 systems availability, there is none.

16 MR. FINNEGAN: There was also reference to
17 a server outage, server outage causing the system
18 event. I guess the bottom line is KPMG viewed that
19 as system was available.

20 MR. WEEKS: System was behaving, it was
21 interacting, communicating and processing and doing
22 some things you would expect it to do. The fact it
23 didn't do them all perfectly doesn't mean it wasn't
24 available.

25 MR. DELLA TORRE: Additionally, in terms

1 of systems availability in those where we didn't
2 receive a FOC because there was a systems condition,
3 those orders dropped from manual handling and we
4 wouldn't have received it, because manual and
5 processed order are not handled during the volume
6 test.

7 So while we may have expected under normal
8 conditions to receive a manually processed FOC or
9 manually processed error, we did not receive either
10 because of the test design.

11 So when these FOCs in fact could not flow
12 through they dropped from manual handling and then
13 were essentially dead in terms of the volume test.

14 Again, no impact or reference can be drawn
15 to systems availability because, in fact, if you had
16 submitted an order during that same period, it may
17 not have flown through, but it would have been
18 processed and the system was available to you
19 potentially.

20 MR. FINNEGAN: So I understand the only
21 way KPMG would have considered the system unavailable
22 was one, if the system wouldn't accept the order, or
23 two, if there was no functional acknowledgment
24 received?

25 MR. DELLA TORRE: Correct.

1 MR. WEEKS: Because everything, every
2 other interaction you have isn't being generated by
3 the wholesaler, it's being generated by the back end
4 common retail wholesale systems.

5 MR. FINNEGAN: Well, I won't get into the
6 advocacy.

7 MS. ANDERSON: We may be in a
8 philosophical difference here.

9 MR. WEEKS: That is an explanation of how
10 we have conducted all the volume tests in all the
11 jurisdictions. It is what it is. If that is not
12 desirable or acceptable, do your advocacy in the
13 right places.

14 MR. DELLA TORRE: Back to the questions.

15 Question 22 from WorldCom.

16 A sample, sampling question, which we
17 discussed earlier, the same method was used and
18 multiple occurrences also occurred.

19 Question 23: "Did KPMG perform an
20 evaluation of the accuracy of the due date provided
21 on the FOC?"

22 The answer is yes. The due dates did in
23 fact conform or match the due date return by Qwest.

24 Question 24: "Did KPMG find that the
25 missing DSGCON field in the FOC response had no

1 impact to Qwest downstream processing and completion
2 of the order?"

3 In fact that is not an evaluation we make
4 here. These orders did not go through to completion.

5 MS. OLIVER: Becky Oliver, WorldCom. The
6 report includes the statements that the missing
7 value, in KPMG's opinion, would not impede the CLEC
8 business operations, but it seems to imply that you
9 were looking at it a step beyond. That is why the
10 question was asked, well, does that impact the
11 placeability.

12 MR. DELLA TORRE: The reason the comment
13 was thrown in is because it's a required field, in
14 terms of evaluating the volume test. It's an
15 assessment of the firm order confirmation in the
16 various fields, fields, forms and values that are
17 populated and whether they are populated
18 appropriately.

19 So that is sort of the boundaries of the
20 volume test evaluation.

21 While we made the comment that since it
22 was a required field it would originally be provided
23 by the CLEC. If it were not returned, the CLEC would
24 already have that evaluation.

25 If you go beyond that into the downstream,

1 that was not part of the evaluation.

2 Question 25: "What is the threshold IMA
3 utilizes to determine LSRs are not being processed in
4 a timely fashion?"

5 We did not identify and do not know what
6 that threshold is.

7 Question 26: "When flagged for manual
8 attention, what audit and control procedures are
9 employed by Qwest to ensure these orders are reviewed
10 in a timely fashion?"

11 That also is not in the scope of the
12 volume test.

13 Other follow-up questions to the WorldCom
14 section?

15 Move on to AT&T.

16 Question 1: "Confirm that the 'Local
17 Service Ordering Guidelines (LSOG) 5 Business Rules,'
18 that were the basis for pre-order and order
19 transactions, are those business rules published by
20 Qwest and not ATIS?"

21 That is correct.

22 We will defer questions 2 and 3 to HPC.

23 MR. MAY: AT&T question number 2:
24 "Identify the source of the Interactive Agent used to
25 conduct Test 15."

1 The interactive agent used by HPC in Test
2 15 was developed internally by HPC and was based on
3 the telecommunications industry form Interactive
4 Agent Standard, which is TCIF-98-006, issue 2.

5 Prior to March 11, 2002 the HPC
6 Interactive Agent was TCIF, issue 2. On March 11,
7 2002 the HPC IA was upgraded and was based on TCIF,
8 issue 2, revision 1.

9 MR. FINNEGAN: Follow-up. The tests
10 appear to be done in the November time frame?

11 MR. MAY: January.

12 MR. FINNEGAN: January.

13 MR. MAY: Yes.

14 MR. FINNEGAN: Some of those references
15 were additional information you are saying after
16 March 11th, 2002?

17 MR. MAY: Yes.

18 MR. FINNEGAN: Okay.

19 MR. MAY: AT&T 3: "Confirm the
20 interactive agent used to conduct Test 15 is the same
21 as the system used for conducting the functionality
22 testing. If different Interactive Agents were used,
23 please describe both and provide an explanation for
24 the reasons for using different Interactive Agents."

25 HPC's internally developed Interactive

1 Agent was used throughout the Test 15 POP volume
2 testing process. With regard to Test 12, HPC used
3 the Templar Interactive Agent from April 12th, 2001,
4 to August 22nd, 2001.

5 HPC then migrated from Templar to the HPC
6 Interactive Agent as a part of HPC's internal
7 software development process.

8 MR. DELLA TORRE: Question 4: "What is
9 the percentage of intentional error conditions
10 inserted into the test volume test ordering volume?"

11 This is a restate.

12 Question 5: "How were the intentional
13 error conditions spread throughout the 13-state base
14 of order activity?"

15 There were 12 states used for these
16 errors. The state that was not was Oregon.

17 MR. CONNOLLY: That was the induced
18 errors.

19 MR. DELLA TORRE: That's correct.

20 MR. CONNOLLY: What's the percentage of
21 induced non-flow through conditions?

22 MR. WEEKS: We don't know. We will have
23 to get back to you.

24 MR. CONNOLLY: Thanks.

25 MR. DELLA TORRE: Question 6: "What was

1 the incidence of non-flow through orders that were
2 not intentionally submitted errors?"

3 The number is zero. Non-flow through -- I
4 am sorry. That were not intentionally submitted I
5 believe is how that is supposed to read.

6 MR. WEEKS: What was meant by the
7 question?

8 MR. DELLA TORRE: What was the incidence
9 of non-flow through orders that were not
10 intentionally submitted, correct? So you are
11 asking --

12 MR. WEEKS: Let him ask his question.

13 (Pause.)

14 MR. CONNOLLY: What we are looking for is
15 the number of orders that should have flowed through
16 but have not.

17 MR. WEEKS: You are looking for the
18 percentage or number of flow-through orders that did
19 not in fact flow through for one reason or another
20 and that was a surprise to us?

21 MR. CONNOLLY: Right.

22 MR. FINNEGAN: Was that --

23 MR. CONNOLLY: We hire you for order
24 writing skills?

25 MR. WEEKS: If I could explain a little

1 about how we do this, we create seed orders ahead of
2 time that we have run through the loop and know they
3 are good orders, the LSRs are good and so on.
4 Speaking about planned non-good ones.

5 So it would only be unusual circumstance
6 on the Qwest side of the fence that would cause
7 planned good ones to fall out as opposed to a planned
8 error.

9 MR. FINNEGAN: Later in the report you get
10 into some of the math where I think you were
11 expecting 95 percent of orders, valid orders to
12 receive a valid FOC.

13 MR. WEEKS: That is an evaluation
14 criteria.

15 MR. FINNEGAN: But is that the equivalent
16 of orders you expected to flow through that didn't,
17 if it didn't flow through, it wouldn't have received
18 a FOC.

19 MR. WEEKS: No, I think that is how well
20 Qwest performed.

21 MR. FINNEGAN: That I understand, but it
22 was 95.23 percent, if I remember. Something less
23 than a hundred. There was some percentage of orders
24 where you expected a FOC, but didn't get a FOC back.
25 Was that because you had expected it to flow through

1 but it did not or does it include some of the ones
2 you didn't expect to flow through and expected to
3 error out.

4 MR. DELLA TORRE: I think the information
5 we presented a moment ago was incorrect. We thought
6 we were talking about error conditions, but in fact
7 if you are talking the entire population of the
8 volume test, and we started out with expectations of
9 what would flow and what would not flow, those
10 expectations were not a hundred percent met, until
11 after the fact when we then looked at the orders
12 again and recognized there was this error on this
13 case and this error on that case. And, therefore,
14 the order behaved as it should have behaved. Our
15 original expectations were incorrect.

16 That is an important subtlety and
17 distinction that when we started, I will go through
18 this with an example to make it extremely clear, when
19 we started we had ten orders, we expected 1 through 7
20 to flow through and 8 through 10 to drop. They
21 behaved as they behaved.

22 When they didn't behave as we expected, we
23 examined them further and, in fact, found some
24 conditions where when they didn't behave as we
25 expected, they did behave as they should have,

1 because there were errors on the orders we missed.
2 Or there were conditions on the orders that caused
3 them to behave differently from what we originally
4 expected. So the behavior was appropriate. Our
5 expectation originally was incorrect.

6 MR. FINNEGAN: Did you account for that in
7 your statistics? If you thought something was
8 supposed to flow through and made a mistake, there
9 was an error on it and it --

10 MR. DELLA TORRE: Yes, we did.

11 MR. WEEKS: If it got counted as a
12 non-flow through error, it was our fault.

13 MR. FINNEGAN: Yes. Did you exclude that
14 from --

15 MR. DELLA TORRE: No, we did not. We
16 evaluated the behavior, not our ability to determine
17 expectation.

18 MR. FINNEGAN: Which I think would be the
19 reasonable thing to do. But consistent with that, I
20 would exclude it from your expectation of serving a
21 FOC.

22 MR. WEEKS: That is true, because anything
23 that fell out would not have received a FOC, by
24 definition.

25 MR. FINNEGAN: Right. If you are

1 measuring Qwest's performance in processing orders
2 that should flow through --

3 MR. DELLA TORRE: Right.

4 MR. FINNEGAN: -- it's not a
5 hundred percent. If they are falling out because you
6 did something wrong --

7 MR. WEEKS: There is a difference between
8 achieved flow-through and design flow-through, the
9 point you are trying to make. We, like other CLECs,
10 made mistakes. So our achieved flow-through was less
11 than a hundred percent because we blew the order. We
12 didn't count that against Qwest.

13 MR. DELLA TORRE: The expected flow
14 through number dropped by that number of orders that
15 we made mistakes on.

16 MR. FINNEGAN: Okay. So it's really more
17 a measure of the achieved flow through and that
18 achieved flow through accounted for errors
19 unintentionally introduced by KPMG?

20 MR. DELLA TORRE: Correct.

21 MR. FINNEGAN: Or HP.

22 MR. DELLA TORRE: Correct.

23 MR. WEEKS: In other words, we put things
24 into piles that said did the system behave the way it
25 was supposed to behave, it goes over there. Did it

1 behave in a way it was not supposed to, we put them
2 over here.

3 The only thing then that could have
4 behaved, then, the way it was supposed to that was
5 flow through for the flow through percentages I think
6 you are talking about would be that subset of design
7 flow throughs that actually did flow through.

8 MR. DELLA TORRE: That's right.

9 MR. FINNEGAN: Is there numbers in here
10 for design flow through?

11 MR. DELLA TORRE: Our expected flow
12 through numbers, the ones that formed the basis for
13 the evaluation.

14 MR. FINNEGAN: I understand that was your
15 expectation, but it looked like that expectation was
16 bounced against the actual flow through, not the
17 design flow through.

18 MR. DELLA TORRE: It's what we expected to
19 flow through versus what actually flowed through.

20 MR. WEEKS: Could we get to a specific, so
21 we can stop being general?

22 MR. FINNEGAN: Sure.

23 (Pause.)

24 MR. FINNEGAN: Okay, 15.2-2, this is on
25 page 15-12 on the April 11 version.

1 MR. WEEKS: 15.2-2. On April 11 it's
2 15-12.

3 MR. DELLA TORRE: Okay.

4 MR. FINNEGAN: It says the evaluation
5 criteria was Qwest systems provide valid confirm
6 order confirmations to valid LSR transactions
7 submitted via IMA EDI.

8 The response was, skipping in the comments
9 of 5467 LSRs submitted for which a FOC was expected,
10 95.52 percent received a FOC.

11 MR. DELLA TORRE: As I said, we revised
12 that number down by the number we made mistakes on.
13 We shouldn't have expected a FOC in those conditions
14 if you read the criteria strictly, the way that that
15 is accounted for is valid LSR transactions.

16 So we reduced the number of LSRs we
17 expected to flow through by that number we made
18 mistakes on, which --

19 MS. ANDERSON: 5467 represents the actual
20 number of orders that did flow through.

21 MR. FINNEGAN: You are kind of mixing and
22 matching. The numerator has the actual.

23 MR. WEEKS: It, of the 5464 orders that
24 actually did flow through regardless of how many we
25 tried to make flow through, the 5467 orders that

1 actually did flow through and received -- that should
2 have received a FOC report, we got less than a
3 hundred percent on. We got FOCs for only
4 92.52 percent. Which means there was at least one
5 order we thought originally would flow through and it
6 did not FOC. So it did not, it dropped out. So it's
7 not the numerator and, because we blew it, it's not
8 the denominator.

9 MR. FINNEGAN: You said the denominator
10 was what actually flowed through. Is it more correct
11 to say what you expected to flow through?

12 MR. WEEKS: No. Our expectations were
13 higher than what we achieved. 5467 is what we
14 achieved, not what we intended.

15 MR. DELLA TORRE: No. 5467 is what we
16 expected to flow through. And --

17 MS. ANDERSON: Wait out the ones --

18 MR. DELLA TORRE: Correct.

19 MR. WEEKS: That includes the error?

20 MR. DELLA TORRE: No. About 200 didn't
21 come back. The number with the errors would be
22 higher than this number.

23 A VOICE: How many orders didn't come
24 through?

25 (Simultaneous speaking).

1 MR. DELLA TORRE: 95 percent of them
2 actually flowed through.

3 MS. ANDERSON: So if it was -- it was 594,
4 is that what you are saying?

5 MR. FINNEGAN: The numerator is the actual
6 flow through rate.

7 MR. DELLA TORRE: Let's time out for a
8 second.

9 (Pause.)

10 MR. DELLA TORRE: We had an original
11 number, let's say a higher number. I will make them
12 up to make them clear. 6,000 was our original number
13 we expected to flow through. Later we realized that
14 a bunch of those we shouldn't have expected them to
15 flow through because they were malformed. So we
16 reduced the 6,000 number to 5467 that we expected to
17 flow through because there were, they were properly
18 formed orders.

19 Of that 5467, 95.52 percent received a FOC
20 flow through.

21 MR. FINNEGAN: Okay. So this is, I will
22 characterize it as a pure measure of Qwest's ability
23 to --

24 MR. WEEKS: Return FOCs.

25 MR. FINNEGAN: -- flow through orders,

1 properly formatted flow through eligible orders.

2 MR. WEEKS: That's correct.

3 MR. FINNEGAN: There were no errors either
4 expected or unexpected by KPMG.

5 MR. DELLA TORRE: The other thing that it
6 checks, though, is orders that are not expected to
7 flow through don't, that they drop.

8 MR. CONNOLLY: It seems to me that you had
9 three categories of expectations going in. The first
10 being LSRs that would result in a FOC.

11 MR. WEEKS: Should flow through and,
12 therefore, would get a FOC.

13 MR. CONNOLLY: LSRs that should error out,
14 you rejected.

15 MR. DELLA TORRE: Correct.

16 MR. WEEKS: Yes.

17 MR. CONNOLLY: And LSRs that should not be
18 rejected but will not FOC.

19 MR. DELLA TORRE: Correct.

20 MR. WEEKS: Right then we got surprised on
21 some of the first --

22 MR. CONNOLLY: When you executed you found
23 discrepancies between what your expectations were and
24 what the realities were.

25 MR. WEEKS: That's correct.

1 MR. CONNOLLY: Then the analysis work you
2 did adjusted your three sets of initial expectations.

3 MR. WEEKS: Yes. So the numbers we report
4 here for rates like -- such as 2-2 represent of the
5 5467 that actually did flow through, how many of
6 those we got FOCs back on regardless of how many
7 others we sent expecting them to flow through and
8 they didn't.

9 MR. DELLA TORRE: If I would have listened
10 to my team earlier we could have cut to the chase
11 with table 15-13 which identifies the total number of
12 LSRs submitted, the total number of LSRs that were
13 flow through eligible, and the total number of FOCs
14 received. So it's all there.

15 MR. WEEKS: In the new revised.

16 MR. DELLA TORRE: So let us disgracefully
17 move away from this question.

18 MS. ANDERSON: Thank goodness we got that
19 cleared up.

20 MR. WEEKS: Withdraw from the field
21 bloody.

22 MR. DELLA TORRE: To number 7 and 8. Both
23 HP.

24 MS. ANDERSON: Maybe we need to let AT&T
25 go first next time. They get mean. Sorry, Geoff.

1 MR. MAY: That's okay.

2 AT&T question 7: "Describe HPC's method
3 of recording date and timestamps on the outgoing and
4 incoming IMA EDI submissions. Specifically address
5 the points in the transaction life-cycle when HPC
6 established the date/time sent and date/time received
7 from Qwest."

8 For EDI outbound transactions it will
9 obtain transaction data from an internal tape,
10 initiate a secure socket layer, SSL session, encrypt
11 the file, transmit the data file along with the IA
12 configuration file and close the SSL session.

13 The HPC IA send process obtains the system
14 date and time from the HPC server after sending the
15 file to Qwest via socket.

16 The outbound data is inserted in an
17 internal table with a system date and time. IA
18 proceeds to write this time to an internal table
19 within the HPC test harness database.

20 For EDI inbound transactions, the HPC IA
21 receive retrieves a byte stream from Qwest, the
22 inbound process receives the inbound responses by
23 opening an SSL session, decoding the inbound
24 response, determining the message type, EDI message
25 or receive, then logging the inbound transaction with

1 the system date when the last byte of data is
2 received. The byte stream is converted or decrypted
3 to an ASCII file and saved to a directory on the
4 server.

5 The inbound process obtains the create
6 time for this file and writes it to a table within
7 the HPC test harness database.

8 The inbound and outbound date and time
9 stamp is populated based on the system date and time
10 from the HPC Test 15 end class server. In order to
11 keep the system date and time accurate this server is
12 synchronized with the Naval Atomic Clock in Boulder,
13 Colorado. Obviously.

14 It is HPC's understanding that Qwest
15 synchronizes their servers to the Naval Atomic Clock
16 in Boulder, Colorado.

17 Any follow-ups?

18 MS. ANDERSON: Don't even ask.

19 MR. FINNEGAN: What atom is being examined
20 in Boulder, cesium?

21 (Laughter.)

22 MR. CONNOLLY: Do I understand correctly,
23 Geoff, that we couldn't look at the EDI messages and
24 determine what you have used for the date-time-sent
25 according to that set of calculations.

1 MR. MAY: That's correct.

2 We are on 8: "Describe HPC's method of
3 recording date and timestamps on the outgoing and
4 incoming IMA GUI submissions. Specifically address
5 the points in the transaction life-cycle when HPC
6 established the date/time sent and date/time received
7 from Qwest."

8 For IMA GUI outbound transactions HPC's
9 IMA GUI tool obtains the local PC machine time
10 immediately before establishing an SSL session
11 connection. The SSL source code converts into
12 transaction data -- converts -- converts the
13 transaction data to a data stream and transmits the
14 information to the ILEC. For IMA GUI inbound
15 transactions the SSL session is established and SSL
16 source code converts the response data stream into
17 transaction data on receipt of the response. The
18 tool obtains the local PC machine time immediately
19 after completing Qwest's socket connection.

20 Inbound and outbound date/time timestamp
21 is populated based on the PC machine date and time.

22 In order to keep the PC machine date and
23 time accurate, all PCs are synchronized with the HPC
24 Test 15 server date and time.

25 The HPC Test 15 server date and time is

1 synchronized with the Naval Atomic Clock in Boulder,
2 Colorado.

3 MS. ANDERSON: A common theme has
4 developed here.

5 MR. MAY: I would like also at this point
6 to read WorldCom's question number 14: "Please
7 verify, HPC was able to electronically capture
8 associated ongoing submissions and incoming responses
9 via IMA EDI and GUI."

10 Do you feel that question has been
11 answered?

12 MS. OLIVER: Yes.

13 MR. DELLA TORRE: Moving on, question 9.

14 MS. ANDERSON: Let me interrupt. Our
15 lunch has been delivered I think, or only partially
16 delivered.

17 Partially? Okay. Please continue. When
18 it comes I will interrupt again.

19 MR. DELLA TORRE: Question 9: "Confirm
20 that the HPC date/time stamps are those used to
21 produce results in section 3.0."

22 That is correct.

23 Questions 10 through 18.

24 MR. CONNOLLY: Excuse me. Does that mean
25 HP calculated 3.0 results or did KPMG.

1 MR. WEEKS: They provided timestamps, we
2 did the calculation.

3 MR. CONNOLLY: Thank you.

4 MR. FINNEGAN: Could I ask a quick
5 question before we get into the matrix.

6 In Section 2.35, page 15.6 of the April
7 11th version, it said in the evaluation of the test
8 performance, KPMG Consulting applied the standards
9 documented in Qwest's service performance indicator
10 definitions Version 3.0 issued May 31, 2001.

11 The capacity tests or volume tests were
12 done November and January. November of 2001, January
13 of 2002.

14 MR. DELLA TORRE: Right.

15 MR. FINNEGAN: By that time Version 4.0
16 was in effect. Was there a reason 3 was used instead
17 of 4.

18 MR. WEEKS: We had the discussion about
19 what PID should be used for purposes of the test and
20 it was agreed we would use 3.0 regardless of whatever
21 changes or other morphs took place after that.

22 MR. DELLA TORRE: With the Exception being
23 the use of PID 4.0 for the retest associated with, I
24 believe, Exception 34, 35, 36, somewhere in that
25 group where we did a substantial retest of 4 where we

1 used 4.0. Otherwise it was always 4.0.

2 MR. FINNEGAN: Thank you.

3 MR. CONNOLLY: One more before we get into
4 these.

5 In the volume tests and stress tests the
6 company code that was used on the transaction, RSID,
7 that was unique to volume test.

8 MR. DELLA TORRE: Correct.

9 MR. CONNOLLY: And different from
10 functionality test.

11 MR. WEEKS: That's right.

12 MR. DELLA TORRE: Correct.

13 MR. WEEKS: HP may want to comment. It
14 went through a different certification process with a
15 different company code than the certification code
16 they went through for each function testing.

17 MR. CONNOLLY: Right. Was the same
18 company code for the transactions used for all the
19 volume stress testing, you didn't use a --

20 MR. MAY: Yes.

21 MR. WEEKS: That's correct.

22 MR. CONNOLLY: Thank you.

23 MR. DELLA TORRE: Questions 10 through 18
24 are all of a similar nature and they are asking for a
25 possible reason, reasons between differences in

1 performance between GUI and EDI for the same
2 transaction types.

3 Our answer is that we did not perform any
4 analysis or investigate as to why those differences
5 may exist.

6 Question 19: "Explain the difference
7 between 'Time-out' and 'Non-response.'"

8 Time-out responses for pre-orders, are
9 pre-order responses where the response time is
10 greater than 200 seconds. Non-response, of course,
11 is one where there is never a response received.

12 MR. WEEKS: It's the difference between
13 late and never.

14 MR. DELLA TORRE: This particular question
15 is pre-orders, I believe.

16 Question 20: "Did KPMG Consulting
17 evaluate the completeness of the Time-out
18 transactions it observed? What deficiencies, if any,
19 were found?"

20 The answer is yes, we did assess the timed
21 out transactions. In fact, we found no discernible
22 differences in the content and structure of those
23 responses other than, of course, the response time.

24 MR. CONNOLLY: A late transaction becomes
25 a no response when you stop looking for the response.

1 MR. WEEKS: Or if you never receive it.
2 Remember, these were solicited responses in the sense
3 we sent a request and were expecting a response. One
4 eventually arrives regardless of how late the child
5 lives, it's still there and could be measured,
6 evaluated and so on. That is distinct from it never
7 ever shows up. That is the distinction we are
8 making.

9 MR. CONNOLLY: Never shows up because you
10 only have so much time to await the response, then
11 you declare it lost.

12 MR. WEEKS: Yes, beauty is what it is in
13 the eye of the beholder. One organization might wait
14 period one, someone else might wait 3 X.

15 MR. CONNOLLY: So for the ones that are
16 late, because you ultimately did receive --

17 MR. DELLA TORRE: Right. The Time-out
18 responses.

19 MR. CONNOLLY: They were well formed in
20 your terms, transaction responses, all the data were
21 in them that you needed.

22 MR. DELLA TORRE: Correct.

23 MR. WEEKS: Yes, they were just tardy.

24 MR. DELLA TORRE: 21.

25 MR. FINNEGAN: Can I go back to test

1 cross-reference 15-2-4, on page 15-13 of the April 11
2 version, the latest version?

3 This is somewhat related to what you
4 discovered during the stress test. And that's if
5 there are too many well formed, flow-through
6 eligible, should-flow-through LSRs in the queue, they
7 will drop out for manual processing.

8 Do you know what triggers them to drop
9 out? Provide some context. It appears that if the
10 queue is getting such that the 20-minute benchmark is
11 in danger of being missed, it would take perfectly
12 good, well formed should-flow-through orders and dump
13 them into manual processing. For no other reason
14 than they are going to miss the benchmark. Was that
15 your finding?

16 MR. DELLA TORRE: It was a representation
17 made, there was a representation made by Qwest in one
18 of its responses, and I don't know the numbers, we
19 did not determine --

20 (Pause.)

21 MR. DELLA TORRE: We learned of the same
22 condition you did, probably in the same manner that
23 you did, which is that when a particular queue was
24 too long and there was an assessment made that the
25 order would not be processed timely, it was dropped

1 because there was a potential indication for a
2 systems problem, therefore the order was dropped for
3 manual handling.

4 It was also represented to us that if
5 those queue lengths were going to change, so that in
6 subsequent testing we would not encounter that
7 problem, we did not do root cause analysis to
8 determine if in fact that was true. We ran
9 subsequent testing and did not see that behavior
10 indicate itself again.

11 MR. FINNEGAN: Was that, in your
12 accounting of that, between 95 and a hundred percent
13 discussion we had before, where your expectation was
14 it should have flowed through? There was nothing
15 wrong with the order, but it didn't flow through.
16 Did any of your accounting attribute the non-flow
17 through to too many in the queue at the time and it
18 dumped it out?

19 MR. WEEKS: We didn't do root cause as far
20 as I know.

21 (Pause.)

22 MR. DELLA TORRE: The total number was
23 accounted for, our team did look at it and that was a
24 potential cause, this queue limitation, if you will.

25 We did account for all of them. But we do

1 not have that in here in any of the tables
2 represented in the back.

3 (Pause.)

4 MR. DELLA TORRE: And we don't have the
5 specific number that could be attributed to that
6 condition.

7 MS. ANDERSON: Qwest had their hand up
8 back there.

9 MS. NOTARIANNI: Lynn Notarianni. I want
10 to be real clear about something, so the wrong back
11 and forth impression isn't left here. Qwest has not
12 built or set anything in their system to trigger off,
13 and never did, to trigger off if something was not
14 an -- an FOC was not returned in 20 minutes it would
15 drop to a manual queue. I don't think we ever
16 represented that in a response to a TI.

17 There can be conditions based on load
18 coming into the system where a number of things can
19 queue up. If it is having trouble functioning as it
20 should, and there is parameters you can -- as you
21 tune all systems, to handle certain things and when
22 certain error conditions start happening to treat the
23 situation a certain way, and I think that is what
24 KPMG is responding to and what they encountered in
25 the test, that during the one test when we

1 encountered some of that, when we went back to look
2 at how we could, in the future, not have those
3 situations occur.

4 We tuned our systems as well as we
5 monitored for degradation in our system and when that
6 happens we have ways of recycling our systems very
7 quickly so it clears it out and you don't have to
8 drop things to manual queue.

9 So I didn't want the impression left that
10 Qwest had, per a particular parameter set up their
11 system to treat it one way or another, so a PID would
12 come out with a certain calculation.

13 MR. DELLA TORRE: That is consistent with
14 the Exception, response to the Exception 3091 where
15 the representation is that it is load based, not time
16 based.

17 MR. FINNEGAN: But what's the difference?
18 If there are flow-through eligible, has gone to the
19 determination it's flow through eligible and ends up
20 in a queue, why would that ever drop out for manual
21 processing? What would trigger it? You know it's a
22 good flow through order, it's in the queue. I
23 understand you say it's load. But what does that
24 mean in terms of the order?

25 MS. NOTARIANNI: Okay, specifically what

1 can happen in terms of the system is, and again, we
2 now have processes in place, we monitor them, KPMG
3 retested them, we didn't see the same situations
4 occur.

5 But when you have got an operational
6 support system and when your -- when you are
7 processing transactions within the system and the --
8 you can get your system to a point where it ties up
9 and you are in a sense not processing transactions
10 anymore.

11 At those points in time, you can tune your
12 systems and set them up to have certain things
13 happening versus others.

14 So we would rather continue to process the
15 orders. If that means some things have to drop out
16 to manual handling, maybe then it does.

17 But systems can and different scenarios
18 can trigger it, cause different situations where
19 those transactions are tied up and just not
20 processing and they are coming at a dead state. So
21 you need to move it along while then you recycle your
22 systems and --

23 So again, there is no specific that says
24 this is always going to happen this one time or
25 another, but as with all systems, load conditionals

1 can cause certain things to happen.

2 MR. DELLA TORRE: If I understand the
3 treatment or evaluation of this sort of condition,
4 these orders would still be treated in terms of
5 timeliness and performance under say PID reporting
6 kind of conditions.

7 MS. NOTARIANNI: Correct.

8 MR. DELLA TORRE: As flow-through orders
9 even if they were not responsive to the --

10 MR. FINNEGAN: I don't think so. That is
11 my concern.

12 MR. DELLA TORRE: We have conditions where
13 we have flow-through eligible orders that should have
14 flowed through that did not, acknowledges and says
15 those are going to count against us.

16 MR. FINNEGAN: We will see in the, perhaps
17 the data reconciliations.

18 But the way the PID is designed for P05,
19 it's electronically submitted and processed. If it's
20 flow-through eligible and it gets dumped because the
21 queue is too long, that is going to go into the
22 electronically submitted manually processed bucket
23 and instead of a 20-minute benchmark. It's going to
24 be measured against a 24-hour benchmark.

25 Am I incorrect in my assumption?

1 MS. VIVEROS: No, John, you are correct.

2 That is the definition within P05.

3 And you are right, in a condition where a
4 flow-through eligible LSR came in and through the
5 load got backed up in the queue and was dropped for
6 manual handling Qwest wouldn't take a hit in P05 A.

7 However, it is a flow-through eligible
8 LSR, therefore it would still be counted in the P02
9 results. It still would be marked against Qwest as
10 an order that should have flowed through but did not.
11 That's really what we are attempting to measure.
12 What was the level of flow-through.

13 This was a Qwest caused condition, so we
14 would count that order in the denominator of P02,
15 both A and B, and take a hit for it in the numerator
16 because it wouldn't be there.

17 MR. FINNEGAN: It just seems to make the
18 KI05A, electronically submitted, electronically
19 processed timeliness measure for FOCs somewhat
20 meaningless.

21 MR. WEEKS: That has evolved to a
22 discussion --

23 MR. DELLA TORRE: And I would like you to
24 indulge me in one additional question, number 21:
25 "Does KPMG Consulting have an opinion on the volume

1 levels that cause the Qwest processing of flow
2 through LSRs to deteriorate?

3 Answer is no.

4 "Please provide volume thresholds for
5 pre-order and order volumes that appear to be the
6 cross-over point between continuous operation and
7 queue back up."

8 And it's unknown.

9 Other questions.

10 MR. SPINKS: Tom Spinks from Washington.

11 Going back to the questions 10 through 18.

12 MR. DELLA TORRE: Yes.

13 MR. SPINKS: I don't understand the
14 results because it seems counterintuitive that the
15 peak volume times would be less than normal volume
16 times for the order times across the board.

17 MR. DELLA TORRE: I believe these
18 questions are actually referring to GUI versus EDI.
19 You may be raising a different question.

20 MR. SPINKS: Then if you look at table
21 15-8 and 15-9 the IAM EDI, pre-order response times,
22 the times in table 15-9 for peak day are lower than
23 the average response times during normal --

24 MR. DELLA TORRE: Actually, 15-8 and 9
25 again are a comparison between EDI and GUI, both for

1 peak days.

2 MR. WEEKS: You are looking at a figure,
3 he is looking at a table.

4 MS. THIELEMANN: But I think we may have
5 some numbering problems, too.

6 MR. DELLA TORRE: Please continue. My
7 apologies.

8 MR. WEEKS: He is saying the normal day as
9 you look at the average, the min and max and so on,
10 that peak day for example for our LDQ, minimal for
11 normal was 2, minimum for peak was 8. Maximum for
12 normal was 71 and the maximum for peak was 55. Those
13 are just mins and maxes.

14 MR. SPINKS: I am looking at the average
15 response times. 14.79, well --

16 MR. WEEKS: I mean they are different.

17 MR. SPINKS: I looking at ADQ.

18 MR. WEEKS: An average is an average.

19 MR. SPINKS: Where the response time of
20 the peak was less than response time during the
21 normal.

22 MR. WEEKS: But look at the max number on
23 the normal day, 61 and max on peak was only 23. So
24 averages can be distorted by extremes.

25 MR. DELLA TORRE: Quite honestly, I am

1 sure we can go through a variety of scenarios that
2 would be fairly logical and based on some experience
3 and exposure, but it would be speculation.

4 MR. SPINKS: What I was wondering was do
5 the plus systems during a week time that are coming
6 into a particular order center get to a certain point
7 where during this peak load it says okay now start
8 sending these orders over to this other place, so
9 that what you wind up with, during peak times is
10 actually faster processing than during normal times
11 when --

12 MR. WEEKS: We were doing black box
13 testing, I would have no way of knowing the answer to
14 that question. What was going on behind the scenes I
15 really wouldn't be able to tell you.

16 MR. DELLA TORRE: We are not aware of any
17 overflow systems of the type you are talking about,
18 but in fact, if that improved the performance, well,
19 that is a good thing that would come out in this
20 test.

21 The greater the performance, the more
22 horsepower they bring on line to address it, that
23 would actually be a very good thing.

24 Other questions on the volume test?

25 Okay. Thank you. Most folks have food.

1 Denise? Take five I suppose?

2 MS. ANDERSON: Yes. Let's take 10 minutes
3 to get drinks, eat. Then we will reengage.

4 (LUNCHEON RECESS -- 12:17 P.M.)

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1 (AFTERNOON SESSION -- 12:23 P.M.)

2 TEST 18 - M&R End-to-End Trouble Report Processing

3 MR. WEEKS: Test 18 is the trouble
4 reporting process test. For those of you looking at
5 reports, this is hot off the press, latest and
6 greatest is April 14. We have made revisions there.
7 The current state of things are that there are ten
8 SATs, two not SATs, one unable is kind of the current
9 state of events. We will jump in there without a lot
10 of further intro.

11 MR. DELLA TORRE: Test 18, question 1:
12 AT&T. Asks about your reference to Section V, and
13 that section is our PID reporting PID evaluation
14 section that will come out with the draft final
15 report.

16 Question number 2.

17 (Pause.)

18 MR. DELLA TORRE: 2, 3, 4, 5, 6, 7 and 8
19 were all questions for the -- requests for the
20 supporting data KPMG used to calculate the various
21 numbers in the specific references. We have passed
22 out the tables with the data on it.

23 I believe an e-mail was sent earlier this
24 morning to a wider audience to include folks on the
25 bridge. So any questions that may come up from this

1 we can take in the next VTC.

2 (Pause.)

3 MR. DELLA TORRE: All of the related
4 product times and underlying numbers are provided in
5 the supplemental hand-out that we provided. We did
6 not in fact, however, review all of those. I believe
7 the report section states that subset we did
8 evaluate.

9 So there is a lot of information to digest
10 there. We certainly will be willing to take
11 questions on that data at some future point.

12 Let's move to question number 9.

13 Excuse me.

14 (Pause.)

15 MR. DELLA TORRE: Just a point of
16 clarification, in the report, there is a table that
17 exists that shows what products (inaudible).

18 You can use that as a cross-reference --

19 MR. DELLA TORRE: Question 9: "Please
20 indicate whether Qwest's incorrect application of
21 close out codes resulted in any trouble reports being
22 inappropriately excluded from Qwest's maintenance and
23 repair PID calculations or 'no access' time being
24 improperly excluded from applicable maintenance and
25 repair results.

1 If Qwest was miscoding orders such that
2 orders or time were inappropriately excluded from
3 Qwest's maintenance and repair PID results, please
4 indicate the impact of the inappropriate exclusions."

5 KPMG Consulting did not audit Qwest's
6 calculations or exclusions of the (inaudible) --
7 reference to the Liberty Consulting report.

8 MR. FINNEGAN: Apart from that, the
9 evaluation criteria, last line talks about dispatch
10 of the technician are consistent with the troubles
11 placed on the line.

12 So in the context of this evaluation
13 criteria --

14 MR. DELLA TORRE: Which criteria set?

15 MR. FINNEGAN: 18.6.1, accuracy of coding.

16 MR. DELLA TORRE: Which is it not
17 satisfied.

18 MR. FINNEGAN: Yes. I understand it's not
19 satisfied, but in the context of this evaluation was
20 Qwest miscoded or applying close out codes that
21 pointed toward some sort of customer caused delay or
22 customer problem?

23 MR. WEEKS: If I remember right the first
24 two digits, correct me if I am wrong, the first two
25 digits of the close out codes we agreed with. It was

1 the last two digits of the close out codes that we
2 didn't always agree with.

3 MR. GUZDAR: In general the second two
4 codes were incorrect, were the ones that were causing
5 the incorrect coding.

6 MR. DELLA TORRE: The first two were
7 categorization of the type, whereas the second two
8 were a specific identification of what the trouble
9 was.

10 MR. GUZDAR: Correct.

11 MR. WEEKS: So the attribution to CLEC
12 versus whatever I believe gets covered off the first
13 two; is that accurate or not? It's not always that
14 specific.

15 MR. FINNEGAN: Is that something you find
16 out? I understand generally but if you had a Qwest
17 code and started off with a C as some sort of
18 customer disposition code --

19 MR. WEEKS: Is the question you are asking
20 is to validate whether or not coding could be missed?
21 The coding errors we saw would have caused the coding
22 error to be attributed to the wrong company? Do you
23 know that for a fact?

24 We did not see a situation in the testing
25 we did where the errors in coding we observed would

1 have caused it to be allocated to the wrong company.

2 MR. FINNEGAN: Okay.

3 MR. DELLA TORRE: Question 10: "Given
4 that 'Qwest instituted measures to increase frequency
5 of internal audits and expand the scope of the FCC
6 SAVER audits to improve close out code accuracy
7 levels' and those measures only improved accuracy of
8 Qwest's close out coding by 0.5 percent, what is KPMG
9 Consulting's opinion on the effectiveness of this
10 Qwest quality improvement effort?"

11 KPMG Consulting renders no opinion on this
12 performance.

13 I believe that takes us to WorldCom
14 questions, any other questions on the AT&T section?

15 WorldCom number 1: "At what point
16 following the SOC of a CLEC order can a CLEC
17 electronically submit a trouble ticket for that
18 order?"

19 And we did confirm that they can be
20 submitted immediately after delivery of the SOC.

21 Question 2: "How are trouble tickets
22 handled electronically vs. manually?"

23 Answer is they are, in fact, processed in
24 the same manner.

25 MR. WEEKS: We assume that means submitted

1 electronically versus submitted manually.

2 MR. DELLA TORRE: Then how those are
3 subsequently processed.

4 MR. WEEKS: We interpreted the question in
5 the following way. Regardless of the way the CLEC
6 submits the trouble ticket, electronically or
7 manually, once in the system the way it's processed,
8 there is no difference with respect to how it was
9 entered.

10 MS. OLIVER: That is kind of what I think
11 our next question is asking.

12 MR. DELLA TORRE: And our answer to that
13 question was yes, in fact, they are processed the
14 same way. I.

15 MS. OLIVER: Thank you.

16 (Pause.)

17 MR. DELLA TORRE: For scope and nature of
18 this test versus some of the other sections, a lot of
19 the process based questions were not the scope of
20 these tests. These were, as we call, black box or
21 transaction based tests.

22 MS. OLIVER: What are the process aspects
23 addressed in another test.

24 MR. WEEKS: Yes.

25 MR. DELLA TORRE: 18-7 and 18-8.

1 MS. OLIVER: I did have a follow-up to
2 question number 1. You said you did find the ticket
3 could be submitted immediately following issuance of
4 the SOC.

5 (Pause.)

6 MS. OLIVER: That's probably better.
7 Sorry, I thought the microphone was on.

8 I can repeat the follow-up question I had
9 on number 1, which was to confirm that what KPMG
10 reported that a ticket could be submitted immediately
11 following issuance of a SOC, that that ticket could
12 be electronically submitted via both electronic
13 methods, that it would process the same.

14 MR. GUZDAR: We only tested this through
15 the GUI, we did not do that through the EBTA.

16 That also, as an FYI, that was done as a
17 different test, not 18, that was done in test 16
18 which will be coming up later on.

19 MR. DELLA TORRE: We may be able to
20 readdress this in the third conference.

21 MS. OLIVER: So the response to question 1
22 should be made with that caveat, electronically
23 submitted through the GUI, correct?

24 MR. GUZDAR: That is correct.

25 MS. OLIVER: Okay, thanks.

1 MR. DELLA TORRE: So I think we are on
2 number 4: "Are the trouble tickets numbers assigned
3 automatically by WFA/C or LMOS? If so, what triggers
4 this automatic assignment?"

5 The answer is yes, it is assigned
6 automatically and the trigger is the initial creation
7 of new trouble --

8 Question 5: "What procedures are employed
9 by Qwest to ensure adequate and timely status updates
10 are provided to CLECs?"

11 Both MEDIACC and CEMR send change of
12 status notice to the CLEC. Additionally the CLEC can
13 call and request status at will throughout the life
14 of the report.

15 Finally the process requires the CLEC to
16 be notified when the trouble is cleared or closed.

17 Question 6: "What factors are used by
18 LMOS to generate the commitment date and time?"

19 The commitment intervals are controlled by
20 the LRAC and are based on technician availability,
21 existing work volume, by geographic area.

22 Question 7: "Is there a standard
23 resolution timeframe for non-designed service trouble
24 processed via LMOS.

25 Qwest does have work center objectives,

1 however the intervals may fluctuate based on business
2 needs.

3 MS. OLIVER: Is that Qwest's objective
4 published?

5 (Pause.)

6 MR. DELLA TORRE: Those are not published
7 publicly.

8 All right.

9 MR. CRAIN: What was the question? Andy
10 Crain.

11 MS. LUBAMERSKY: Nancy Lubamersky.

12 The question you asked, it is not publicly
13 available.

14 MR. WEEKS: Number 7: "Is there a
15 standard resolution timeframe for non-designed
16 service trouble processed via LMOS?"

17 MR. DELLA TORRE: We referenced specific
18 work centers had specific objectives, but that that
19 is internal information and not published.

20 Question 8: "Please clarify, first-in,
21 first-out basis means oldest ticket will receive the
22 first dispatched service available regardless of type
23 or capacity."

24 And we believe that that is a
25 misunderstanding of what we were attempting to

1 illustrate in that the work is prioritized by type or
2 capacity of service.

3 MR. WEEKS: And then FIFO is applied. If
4 you will it's queues, different types of work, then
5 FIFO within the queue, so there may be some work
6 going on within one queue actually submitted later
7 than other work in other queues that may not know
8 what the nature of those other queues looks like.

9 MR. DELLA TORRE: Question 9: "Is the
10 CLEC required to authorize additional testing and
11 fault isolation activities?"

12 The answer is no.

13 Question 10: "Why is this process
14 specific to manually entered trouble tickets?"

15 Let me provide context. "If trouble
16 tickets are entered manually, Qwest screeners and
17 Design Service Center (DSC) testers offer assistance
18 with Resale and Unbundled Network Element-Platform
19 (UNE-P) service fault identification by testing the
20 Qwest network to isolate or determine the location of
21 faults."

22 The question is why is this process
23 specific to manually entered trouble tickets.

24 The response is if the report is entered
25 via CEMR, the CLEC goes through the RC diagnostic

1 review as part of the trouble create process.

2 MS. ANDERSON: Folks on the bridge, could
3 we please implore you to put your mute buttons on.

4 MR. DELLA TORRE: Question 11: "Please
5 verify the, for UNE-P CLECs are not responsible for
6 isolating the nature and location of faults prior to
7 submitting a trouble ticket."

8 That is correct.

9 Question 12: "Utilizing Qwest interfaces
10 (MEDIACC or CEMR), what testing mechanisms are
11 available to CLECs? Please clarify what 'associated
12 Qwest circuit identification' is required to be
13 provided when a CLEC submits a trouble ticket for an
14 UNE -- excluding UNE-P."

15 For resale and UNE-P the mechanism is
16 mechanized loop test or MLT, that is not intended for
17 UNE testing.

18 The second question regarding the circuit
19 identification, that is actually the CLEC provided
20 telephone number associated with the circuit
21 identification.

22 Okay.

23 MS. OLIVER: Becky Oliver, WorldCom.
24 Clarification on -- you said the Qwest, associated
25 Qwest circuit identification is actually the TN?

1 MR. WEEKS: It's the TN that the CLEC uses
2 or associates with Qwest's circuit ID.

3 MS. ANDERSON: Qwest wants to say
4 something?

5 MR. VIVEROS: I, maybe I am
6 misinterpreting the question. Since this is
7 excluding UNE-P, the circuit identifier we would be
8 expecting for a trouble report like in the case of an
9 unbundled loop would be in fact the circuit ID that
10 we assigned to that UNE-P.

11 MR. WEEKS: So you just want the raw
12 circuit ID, you don't care about anything else.

13 MR. VIVEROS: I don't. I have no
14 cross-reference to the end-user's telephone number.
15 We don't have that information.

16 MR. WEEKS: I realize you don't have it.
17 You couldn't use that in any way to help you diagnose
18 or fix the problem?

19 MR. VIVEROS: No.

20 MR. DELLA TORRE: Our understanding is
21 that there is a request made for the associated
22 telephone number, that the reports are based on the
23 circuit ID, as Chris indicated, but there is a
24 request for the associated telephone number and how
25 that may be used is not --

1 MR. WEEKS: Not clear to us now. We
2 thought it was clear. But maybe it isn't. It's
3 based on the interface requirements of what CLECs are
4 required to put in when they turn in the trouble
5 ticket. It's our understanding CLECs are asked to
6 provide that TN as part of the trouble reporting
7 process.

8 MR. DELLA TORRE: Even if you are using
9 the circuit ID as your main key to the account.

10 MR. VIVEROS: Two points. I am looking at
11 the literal that is in this question, and it's
12 talking about the associated Qwest circuit
13 identifications. That would be the circuit ID that
14 Qwest has assigned to that UNE, either the circuit ID
15 for the loop, the circuit ID for the EO.

16 MS. ANDERSON: We agree.

17 MR. VIVEROS: There may be some limited
18 circumstances after a recent conversion to loop and
19 number portability where the telephone number would
20 certainly be useful information.

21 MR. DELLA TORRE: You are right there.

22 MR. VIVEROS: We would be looking for
23 that.

24 MR. DELLA TORRE: There was a disconnect
25 on the understanding. You are absolutely right. We

1 misread that question. Excuse me.

2 MS. OLIVER: I did have an additional
3 follow-up. KPMG stated MLT is the testing mechanism
4 used for UDP and resale.

5 I thought I had understood that the
6 response to question 10 stated that if there was an
7 RC diagnostic testing mechanism available in CEMR for
8 EDP, is that the same as MLT.

9 MR. DINSMORE: No it is not. The RCD is a
10 diagnostic process you go through to actually look
11 for trouble that asks intelligent questions and takes
12 down what to enter in order MLT visibly tests the
13 circuits.

14 MR. DELLA TORRE: For point of reference
15 that was Nolan Dinsmore.

16 MS. OLIVER: Thank you.

17 MR. DELLA TORRE: Question 13: "Is fault
18 isolation for POTS (non-designed) service conducted
19 after the ticket is accepted either electronically or
20 manually, and created in LMOS?"

21 The answer is, not as a rule. However it
22 can be done if necessary.

23 Question 14: "Once the fault location is
24 determined, the trouble is routed 'IN' to the central
25 office (CO) through the Work Force

1 Administration/Dispatch In (WFA/DI) system, or 'OUT'
2 to an outside technician through the Work Force
3 Administration/Dispatch Out (WFA/DO) system for
4 repair completion. Please verify, Qwest personnel
5 will make the determination for WFA/DI vs. WFA/DO."

6 And that is correct.

7 Question 15: "What audit and control
8 procedures are employed by Qwest to ensure CLECs are
9 notified and the trouble tickets are closed?"

10 This is better discovered in 18-7 or 8.
11 However for purposes of responding to the question,
12 for design services a technician is required to enter
13 a remark to confirm CLEC notification and once the
14 tester restores the trouble it goes to a scrubber for
15 review of codes, times, and narratives, to ensure
16 compliance.

17 For non-design service Qwest process
18 requires CLEC notification and commitment in an area
19 and Qwest samples closed troubles for quality and
20 compliance.

21 My apologies. Qwest process requires CLEC
22 notification and comment. It's not a commitment.

23 Question 16: "Would the technician close
24 a trouble ticket without verifying trouble resolution
25 with the CLEC first?"

1 The process does require that CLEC
2 verification and notification happen before the
3 close-out, but that doesn't necessarily mean the CLEC
4 will respond, and, therefore, there is a process for
5 leaving three messages over a 24-hour period if a
6 live person is not reached.

7 Question 17 --

8 MS. TRIBBY: Mary Tribby, AT&T. After
9 three messages in 24 hours and there is no response
10 it gets closed; is that correct? What you are
11 saying?

12 MR. DELLA TORRE: Yes.

13 MR. WEEKS: If it was electronically
14 submitted it will get an electronic notification in
15 addition to the calls.

16 MR. DELLA TORRE: Right. This series of
17 questions are covered in the process tests, 18-7,
18 18-8 and the clue to that is the beginning of this
19 next question: "What audit and control procedures
20 are employed by Qwest to ensure CORAC or LRAC
21 personnel adequately and efficiently close the
22 trouble tickets on behalf of the technician?"

23 And we are unaware of any specific or
24 unique audit measures for this particular process.

25 All right.

1 MS. ANDERSON: Excuse me. You mentioned
2 that there are several questions in here that are
3 18-7 and 8. Do we still have several of those left?
4 Would it be appropriate to just skip them?

5 MS. ANDERSON: We are.

6 (Pause.)

7 MS. ANDERSON: We are a little behind.

8 MR. WEEKS: We don't mind if these are
9 being posed as follow-up questions. We will be happy
10 to answer them.

11 MR. DELLA TORRE: We will go through
12 question 17, 18 and 19 while the team identifies
13 those covered by 18-7 and 8, then move past those.

14 MS. ANDERSON: Thank you, I appreciate
15 that.

16 MR. DELLA TORRE: Question 18: "How does
17 the RCHC and/or CRSAB know when the technician,
18 CORAC, or LRAC has closed a ticket.

19 The answer is they will check the system
20 where they would know if the report had been closed.

21 Question 19: "Did KPMG make any
22 assessment as to the accuracy of the provided, quote,
23 'objective date and time for repair of the service'?"

24 The answer is no.

25 It appears as though we can go to question

1 24. Each of the others are identified in 18-7 or
2 18-8.

3 Question 24, and I will provide context.
4 "Qwest provisioned a test bed of circuits based on
5 requirements specifications provided by KPMG
6 Consulting that included test design input received
7 from the Regional Oversight Committee (ROC) Technical
8 Advisory Group (TAG). Specifically what actions are
9 performed by Qwest to establish a test bed of
10 circuits?"

11 And this is not unlike the discussion we
12 had earlier on management test bed where we provided
13 a list of specifications to Qwest in advance of the
14 test that Qwest reported.

15 And we then upon receiving that
16 information back verified the original state, if you
17 will, of each of the circuits received.

18 Those verifications by the way were
19 conducted physically. So we are just going through
20 the rest at this point.

21 MS. ANDERSON: Okay.

22 MR. DELLA TORRE: Question 25: "How were
23 the test bed circuits distinguishable from
24 non-test-bed production circuits?"

25 There was nothing to distinguish them.

1 Question 26: "How were the test bed
2 circuit faults distinguishable from faults of
3 non-test-bed production circuits?"

4 The faults placed were standard physical
5 conditions routinely found on customer accounts. The
6 faults were placed on lines requiring Qwest
7 technicians to troubleshoot as they would any other
8 customer trouble.

9 The faults were reported by the pseudo
10 CLEC rather than KPMG Consulting to adhere to
11 blindness and the Qwest employee would likely have no
12 way to know that the pseudo CLEC was associated with
13 the troubles that we have inserted.

14 Question 27: "Which faults were
15 physically inserted, and which were virtually
16 inserted?"

17 The follow-on. "How was a fault virtually
18 inserted for a circuit?"

19 The answer, physically inserted were
20 wiring troubles, both in the central office and at
21 field locations.

22 The virtually inserted were central office
23 vertical feature type problems.

24 KPMG was responsible and directed in the
25 process of the fault insertions.

1 would troubleshoot.

2 MS. OLIVER: Thank you.

3 MR. DELLA TORRE: Question 29: "What
4 source(s) did KPMG use to verify Qwest appropriately
5 documented the repairs made and that the trouble had
6 been resolved?"

7 Our steps were that after the repair the
8 detailed trouble history was examined to make sure
9 that the work was properly documented.

10 Then the tester returned and actually
11 examined the circuit to ensure the fault place was
12 corrected and the circuit returned to the original
13 working state.

14 Question 30: "Please verify, KPMG did
15 determine the accuracy of the closeout codes for
16 those tickets initiated by the PCLEC on behalf of
17 this test.

18 That is correct.

19 31: "What audit and controls did KPMG
20 employ to verify testers maintained a record of all
21 key data elements associated with each trouble
22 processed?"

23 Clarification. In your reference to
24 testers, are you referring to KPMG Consulting
25 personnel?

1 MS. OLIVER: I will need to follow up with
2 that question.

3 MR. DELLA TORRE: Thank you.

4 MR. WEEKS: Provided that you are asking
5 about what our test results were, the answer is there
6 was a master spreadsheet that we had all of our
7 testers fill out, then we consolidated all that
8 information about each trouble, took the aggregate of
9 all the troubles we observed.

10 If by that you meant the repair people
11 from Qwest, then we didn't actually work in the
12 field with the actual repair folks. As has been
13 stated, we went in and set up the problem, went away,
14 let the field people from Qwest do what they normally
15 would do.

16 Then we came back and looked to see
17 whether the repair we had inserted had actuality been
18 fixed. So we weren't actually there at the time the
19 tech was fixing the problem.

20 MS. OLIVER: Okay.

21 MR. DELLA TORRE: Question 32: "Please
22 verify, given KPMG could not determine if Qwest's
23 performance was in parity with its retail
24 performance, the results of this report should
25 reflect, quote, 'unable to determine,' while noting

1 the results of the ROC TAG review.

2 And this is just a matter of agreement, in
3 terms of the test, when no decision was reached in
4 the dual test system, that it was brought to the TAG,
5 the TAG votes and that was then the close up and for
6 the conclusion. And I think that our comments
7 articulated that position fairly clearly.

8 Question 33 is the same concept.

9 Other questions? Test 18? Great. Thank
10 you.

11 MS. ANDERSON: We are now moving to 24.8.

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1 Test 24.8 - Interconnect Service

2 Center (ISC) Support Review

3 MR. WEEKS: ISC support review. The
4 underline there is on support. So at this time the
5 date of the report that is the latest and greatest is
6 April 12th and it has all SATs in it.

7 Are you ready? Okay.

8 MR. DELLA TORRE: WorldCom number 1: "Is
9 the division of responsibility between the ISC
10 locations transparent to CLECs?"

11 No.

12 Follow-on question: "If not, how are the
13 responsibilities of the various ISC locations
14 communicated to the CLECs?"

15 The CLECs are notified through their
16 service managers and/or via the wholesale web sites
17 of the proper numbers to call depending upon the
18 issue in question.

19 I will go a little bit more quickly, so
20 please be aggressive about stopping me when you have
21 follow-up questions.

22 2: "Please clarify what is meant by
23 'Program Manager at out-sourced facilities.'"

24 Program manager is the equivalent of the
25 team leader within a Qwest service.

1 Question 3: "What are the specific roles
2 and responsibilities of the Coaches and Service
3 Delivery Coordinators?"

4 Coaches responsibilities include but are
5 not limited to overseeing a team of SECs, conducting
6 performance analysis, providing assistance needed,
7 responding to issues, and providing reporting data
8 and tools to the center manager.

9 Question 4: "What evidence did KPMG
10 obtain to determine these centers are, quote,
11 'staffed with representatives who are specifically
12 trained to handle questions regarding order status,
13 rejection notices, delayed orders and other order
14 process questions.'"

15 KPMG conducted interviews and on site
16 observations of staff, of Tier 0 graphs and --

17 My apologies. During the interviews and
18 observations we determined and learned that the Tier
19 0 reps did receive specific training to handle the
20 specific order processing questions. And we had
21 specific training materials such as the CSIE training
22 materials, (inaudible) system training, and
23 product-specific training.

24 Question 5: "Which menu options should be
25 selected by CLECs for UNE-P (or Loop with Port)?"

1 The answer is number 5.

2 MS. OLIVER: Back to question 4. Did
3 KPMG's observations include an assessment on the
4 adequacy of that training to handle the questions.

5 (Pause.)

6 MR. DELLA TORRE: Could you ask the
7 question again?

8 MS. OLIVER: Sure. Follow-up to question
9 4. Did KPMG's observations include an assessment of
10 the adequacy of the training as far as enabling the
11 reps to address the CLEC questions.

12 MR. WEEKS: I think question 5.

13 (Pause.)

14 MR. PETRY: It's question 4 on my sheet.
15 They split that into two parts and answered it as
16 question 1 and question 2.

17 MR. DELLA TORRE: So we will downgrade
18 them by one as we go along.

19 Where were we?

20 MR. WEEKS: Adequacy of training for reps.

21 MR. DELLA TORRE: The answer is no, we did
22 not.

23 Question 6: "Is a ticket created if the
24 Tier 0 SDC is able to fully address the CLEC's
25 inquiry at the time of the original call?"

1 Yes.

2 Question 7: "Did KPMG witness a customer
3 being placed into a queue or was this information
4 derived from documented procedures?"

5 KPMG Consulting did observe reps answering
6 calls.

7 Question 8: "Is there an established time
8 limit for how long a CLEC caller could be on hold, in
9 queue, before being routed to a SDC?"

10 No, there is not a time limit. There are
11 center objectives. There is not a limit.

12 Question 9: "Is the SDC able to access
13 caller's order information? Is the SDC able to
14 access caller's order information using just the PON?"

15 The answer is yes to both.

16 10: "Did KPMG witness these procedures
17 being employed by the Tier 0 representative?"

18 Yes, we did.

19 Number 11: "Please clarify. What happens
20 to the caller attempting to escalate to Tier 1 SDC?"

21 The caller is wrong transferred, if
22 desired.

23 Qwest policy states a Tier 0
24 representative will make three attempts to wrong
25 transfer an issue to Tier 1. If unsuccessful, the

1 Tier 0 representative will advise the customer of
2 such and commit that a Tier 1 representative will
3 return the call in 30 minutes.

4 Question 12: "If the" --

5 MS. OLIVER: Excuse me. Did KPMG observe
6 that process?

7 MR. DELLA TORRE: Yes, we did.

8 MS. OLIVER: Thank you.

9 MR. DELLA TORRE: We did not see the three
10 attempts fail. So we did not see the failure
11 condition where three tries are made by Tier 0 to
12 Tier 1.

13 MR. WEEKS: All the transfers were.

14 MR. GRIFFING: On the first try?

15 MR. WEEKS: Not necessarily, but before
16 the third.

17 MR. DELLA TORRE: Please clarify -- "if
18 the caller plus ticket is placed in queue, is there a
19 threshold as to the amount of time a call ticket will
20 remain in queue?"

21 In this context it is not placed in queue,
22 the tickets are.

23 12: "Is there any one party responsible
24 for seeing the tickets from open to closed status?"

25 The answer is no.

1 This is similar to a question we discussed
2 before where responsibility is transferred with the
3 call.

4 MR. PETRY: I think that was actuality
5 12. I think you split your 11 into two questions.
6 So now we are two off for future reference.

7 MR. WEEKS: So any one party is actually
8 12?

9 MR. PETRY: Yes.

10 MR. WEEKS: Thank you.

11 MR. DELLA TORRE: 13: "Each ticket is
12 assigned a resolution interval, according to the
13 severity of the issue. Who is responsible for
14 assigning a resolution interval?"

15 Tier 0 call center rep.

16 14: "Are there documented intervals for
17 when a SDC is required to notify the CLEC of any
18 status changes? If so, are they adhered to?"

19 According to Qwest policy SDCs are
20 required to notify CLECs any time there is a change
21 in status and KPMG Consulting observed Qwest
22 representatives providing CLECs with status updates.

23 15: "What method is used by Qwest to sync
24 up Exact orders with delayed orders in the Lotus
25 Notes database?"

1 The method employed is manual.

2 16: "What date-related information is
3 downloaded into HEET and what is the source of these
4 dates?"

5 Answer, the HEET tool includes details on
6 due date, reason for escalation and external notes.
7 This information is downloaded from a Lotus Notes
8 database. This is for ASR orders only. The relevant
9 section in the report is 2.1.2.2.

10 Follow-on: "Is the date-related
11 information downloaded into HEET manually or via an
12 automated process?"

13 MR. PETRY: That is still part of 16.

14 MS. ANDERSON: We are three off.

15 MR. DELLA TORRE: Question 17 --

16 MS. OLIVER: I am sorry I missed the
17 response.

18 MR. WEEKS: Automated.

19 MR. DELLA TORRE: Sorry. 16, the answer
20 is automated.

21 For 17: "Is the CLEC required to request
22 issues get escalated to a senior member of the center
23 staff, or the CLEC assigned service manager?"

24 The answer is either the CLEC or the Qwest
25 SDC can request an escalation.

1 Order related issues would be handled by
2 the center staff, whereas non-order related issues
3 would be handled by the service manager.

4 Question 18: "Did KPMG witness the team
5 identifying process improvements, making necessary
6 system or process adjustments, revising process
7 documentation and/or issuing notification of the
8 change to Qwest staff?"

9 KPMG Consulting witnessed quality analysis
10 of tickets and trend analyses being performed.

11 We have examples of end-to-end process
12 improvement measurements for IMA ticket handling
13 which includes quality analysis of the tickets, trend
14 analyses, process adjustments, communication of
15 process adjustments and feedback from the process
16 adjustments.

17 19: "Did KPMG witness the LRM adhering to
18 the above responsibilities?"

19 The answer is yes, KPMG Consulting
20 witnessed the twice-daily force loading call and
21 analysis of data for that call.

22 Question 20: Context. "During periods of
23 high order/call volume, Qwest has procedures in place
24 to use overtime (voluntary and mandatory) or
25 cross-trained SDCs and/or shifts work between ISC

1 locations, in order to accommodate variances in
2 demand. Are these procedures documented?"

3 The answer to this is documented in Qwest
4 document ISC Primary And Backup Locations By
5 Function.

6 21: "Are the IT long-term system capacity
7 management procedures documented and adhered to?"

8 Capacity management for the interfaces is
9 actually covered under 24.6, interface development,
10 and is not within the scope of this section of the
11 test.

12 22: "What Qwest systems are included in
13 the IT Team's capacity assessment of quarterly
14 wholesale demands?"

15 And that would be the same test 24.6.

16 Question 23: "For what time period(s)
17 were direct observations of ISC operations
18 conducted?"

19 Periodically between May of 2001 to March
20 testify 2002.

21 Onto AT&T, question number 1. This first
22 question refers to the inclusion of provision
23 billing. In fact the MPP was changed in February,
24 2002, to transfer billing support to 24.10.

25 Provisioning support at ISCs is still

1 covered in this particular test. So we didn't
2 discharge it, it was moved to the appropriate area.

3 2: "Please clarify whether the HEET
4 database can be queried to obtain the status of any
5 ASR (order), or clarify that it only contains orders
6 that have been marked as delayed by Qwest."

7 The answer is HEET can only be used to
8 check the status for delayed orders.

9 Question 3: "Given that HP is not
10 scheduled to publish the section of the Discrete Test
11 Report until April 13, 2002, how was it that 'KPMG
12 also collected and analyzed findings from HPC?"

13 We monitored HPC's observations and
14 exceptions throughout the course of the test and we
15 regularly consulted and interviewed with HPC
16 personnel and incorporated their findings into this
17 report up to and including the very recent -- we have
18 just had a spilled drink.

19 (Laughter.)

20 MS. ANDERSON: We draw the line at
21 physical abuse.

22 MR. DELLA TORRE: Question 4. Same
23 answer.

24 5: "Please describe what, if any,
25 information was contained from CLEC interviews on the

1 CLEC's experience as to whether or not Qwest was
2 following Interconnect Service Center processes"....

3 We will have the similar conceptual
4 understanding about whether or not a CLEC or HPC
5 would be able to determine if Qwest were adhering to
6 its processes.

7 However, the CLECs who responded to KPMG
8 Consulting's request for info were generally
9 satisfied with their experience and they noted no
10 major issues with ISC.

11 This data was used as one data source of
12 many for KPMG in determining the testing and
13 subsequent retesting activities that we needed to
14 conduct.

15 MS. OLIVER: Follow-up question similar to
16 what I had before.

17 How many CLECs provided feedback?

18 MR. DELLA TORRE: It's the same.

19 MR. WEEKS: Same ones.

20 MS. OLIVER: Thank you.

21 MR. DELLA TORRE: Question number 6 from
22 AT&T asks: Did KPMG Consulting -- "Please explain
23 why KPMG Consulting considered this particular
24 Evaluation Criteria 'Satisfied' and why the issues
25 described in the open HPC exceptions do not prevent

1 KPMG from assigning a Satisfied result to this
2 evaluation criterion."

3 We did make note of and were monitoring
4 HPC's findings throughout the course of the test.
5 And these were that group of exceptions known as the
6 disorderly orders.

7 We subsequently raised our own related
8 observations and exceptions and retested those
9 appropriately.

10 There is a second point though that I
11 would like to make. That is that HPC in its role as
12 PCLEC will typically raise observations and
13 exceptions on an individual transaction level basis
14 where they do one of something and, if it works,
15 great, and if it doesn't work, they will issue an
16 observation or Exception.

17 However, KPMG Consulting in its role will
18 look at aggregated performance over a course of time.
19 And in many of these cases there were not, there was
20 not sufficient evidence for us to continue to pursue
21 any individual finding that HPC had uncovered.

22 Finally, the reports that we have released
23 to date have not been the final reports, and,
24 therefore, things are subject to change, should
25 conditions warrant that we do additional work or

1 change what we have presented to date.

2 Number 7: This is the same, same response
3 that I have just given to number 6 in that taken in
4 total, this issue did not merit further attention by
5 KPMG.

6 Question 8: "Please describe what, if
7 any, information was obtained from CLEC interviews on
8 the CLEC's experience as to whether or not Qwest was
9 following Interconnect Service Center processes
10 including policy, procedures, roles and objectives."

11 We believe that this is a duplicate
12 question from number 5, in that we had several CLECs
13 respond that they seemed to be satisfied with the
14 process.

15 So on to number 9: "KPMG Consulting
16 states, quote, 'If a SDC handling an LSR is unable to
17 assist the CLEC with an issue, the caller is
18 'warm-transferred' to the appropriate ISC. The
19 ownership of the issue is also transferred and
20 customer-specific information is verified by the new
21 SDC handling the issue. Does verification of
22 'customer specific information' by 'the new SDC
23 handling the issue' mean the CLEC must provide to the
24 second SDC the same information it already provided
25 to the first SDC?"

1 The answer is no. The SDC confirms the
2 identity and issue in question only.

3 This has been clarified in the new version
4 or latest version.

5 The second follow-up question to that is
6 no longer applicable.

7 The third, "Is information entered into
8 the Call Center Tracking Database by the Tier 0 SDC
9 immediately available to the Tier 1 SDC if the call
10 is 'warm-transferred?'"

11 The answer is yes.

12 Question 10: "Provide KPMG Consulting's
13 understanding of the ISC management objectives for
14 performance measurements related to ISC operations.
15 To what extent is the management tier provided with
16 incentives to meet or exceed specific performance
17 measurement results?"

18 We are not aware nor did we evaluate any
19 incentive plans in place by the company, particularly
20 in the ISC.

21 Similarly we read the question to mean the
22 ISC management objectives of performance measures
23 rather than performance measures. And the
24 performance objectives that were indicated to us
25 during Qwest management interviews was quality of

1 service for the CLEC customer base.

2 Question 11 --

3 MR. CONNOLLY: Excuse me, you said you
4 didn't look beyond the fact that there are specific
5 sets of objectives as to what are the behaviors that
6 go to attempting to achieve those objectives.

7 MR. WEEKS: I think we interpreted the
8 question to be asking about the objective of the
9 performance measures and we were answering we think
10 the objective of the performance measures, taken as a
11 whole, is customer service. We interpreted the
12 question that way rather than interpreting the
13 question to asking us for a list of the individual
14 performance measures.

15 Because that is -- some of that is
16 documented in the report. And then we didn't look at
17 any comp plans or anything like that. It would have
18 been tied to whether the center or individuals in the
19 center accomplished targets or goals or objectives.

20 MR. CONNOLLY: There are standards for the
21 performance measures in the ISCs. The internal ones
22 that drive --

23 MR. WEEKS: I know there are quality
24 targets. Yes, there are internal targets for the
25 different performance measures --

1 MR. CONNOLLY: Means the same thing to me.

2 MR. WEEKS: Okay.

3 MR. CONNOLLY: The manager strives to
4 achieve those targets or standards.

5 MR. WEEKS: One would think.

6 MR. CONNOLLY: What is the incentive to do
7 that.

8 MR. WEEKS: We don't know whether they get
9 paid bonuses or not, whether they are fired or
10 penalized if they don't achieve -- we didn't look
11 into the comp plans so we don't know what kind of
12 compensation impact there is, if any, for failure or
13 success in meeting goals or objectives.

14 MR. CONNOLLY: No one was flogged at the
15 stake or anything like that.

16 MR. WEEKS: We didn't see that, not in our
17 presence.

18 MS. ANDERSON: Would Qwest like to comment
19 on that?

20 (Laughter.)

21 MR. WEEKS: Flogging will continue until
22 morale improves.

23 MR. FINNEGAN: There are going to be a lot
24 of floggings, then.

25 MR. DELLA TORRE: Question 11: "Are

1 Service Performance Results Reports those that are
2 published monthly to reflect Qwest's performance
3 against the PIDs?"

4 We removed this reference in our report.
5 The answer is yes.

6 12: "Provide KPMG Consulting's
7 understanding of any differences in work rules
8 established by the ISCs versus retail order
9 processing centers where those result from collective
10 bargaining agreements."

11 We did not do any assessment of the terms
12 and conditions in collective bargaining agreements or
13 parity with wholesale, between retail and wholesale.

14 Other questions on 24.8?

15 MS. ANDERSON: Okay. In keeping with the
16 ROC's incentive plan for performance, we are now five
17 minutes ahead, so we can take a five-minute break.

18 (Recess.)

19 MS. ANDERSON: We are going to get
20 started. That includes you, Dick. You can't be
21 chitchatting those press people.

22 MR. WEEKS: He has to be listening to get
23 the criticism.

24 MR. DELLA TORRE: We can get started on
25 24.10.

1 Test 24.10 - ISC/Billing and Collection

2 Center Support Review

3 MR. WEEKS: 24.10. The last one that you
4 have available to you is dated April 9. We have 11
5 SATs and one unable.

6 We are going to start with, going back and
7 forth, so it's AT&T's turn first.

8 MR. DELLA TORRE: I will try to move
9 rather quickly. Jump right in. Don't be afraid to
10 cut me off.

11 Question number 1: "Did the pseudo CLEC
12 make any calls to the ISC Billing and Collection
13 Center? If so how were the Pseudo-CLEC's experiences
14 captured and incorporated into the findings and
15 conclusions for Test 24.10?"

16 In point of fact, KPMG Consulting acted as
17 the Pseudo-CLEC in this test. In case there was any
18 misunderstanding that we used the same name, which
19 probably wasn't the best thing.

20 But it was the concept of the Pseudo-CLEC.
21 It was just that it was KPMG Consulting personnel
22 that did place calls.

23 So the answer is yes, that we did place
24 calls.

25 But it was actually in relation to test 20

1 from the billing test.

2 MR. WEEKS: When we had questions or
3 problems or issues that arose as a result of things
4 we saw during bill validation, that generated calls.

5 MR. DELLA TORRE: I think there are a
6 series of questions around this, so we can describe
7 it a little bit more.

8 The distinction we commonly refer to
9 between the transaction testing and process testing,
10 black box, white box, what-not, here, as is the case
11 with audit management, we do have a white box
12 analysis of the support center review. Those are the
13 processes that were evaluated.

14 So the calls are not placed as part of
15 that white box process evaluation. In fact, calling,
16 not unlike order submission or the bills themselves
17 or trouble tickets, those are all transaction-type
18 activities. Any subsequent calls that may be
19 required for clarification on your bills, your
20 trouble tickets or your orders and pre-orders are
21 then therefore part of the transaction, which is why
22 HPC, in the order management world, get the Help Desk
23 calls which is why our Help Desk calls here are
24 related more to Test 20 and truly Test 24.10,
25 although there was clearly a relationship between

1 them.

2 I think that that may address in whole or
3 in part the first three questions. But let me ask if
4 there are follow-ups before we just move beyond
5 those?

6 MR. FINNEGAN: Just so I understand, the
7 issue is you really need to look at both? The Test
8 20 and Test 24.10?

9 MR. DELLA TORRE: The -- yes, that is a
10 correct statement. So the strict answer to your
11 question is yes. You need to look at both.

12 But I do want to be fair in disclosing
13 Test 20 now, these were a limited number of calls
14 based on our need to call based on the bills we
15 received and questions that we had on those bills.

16 MR. WEEKS: It wasn't a bunch of
17 artificial scripted make up pretend calls. They were
18 real calls about real problems on real bills.

19 MR. DELLA TORRE: As was the case in order
20 management. The volume of calls required to be made
21 in order management were much higher because the
22 questions that we had around the order processing
23 were much higher.

24 Other questions on that sort of concept in
25 general? Okay. We will move on to question number

1 4: "The test report refers to a 'tracking
2 spreadsheet that lists the status of all customer
3 requests.' Are these spreadsheets readily accessible
4 to all SDCs or are they separately maintained by
5 individual SDCs?

6 Answer: They are separately maintained by
7 individuals.

8 MR. FINNEGAN: Are there CLEC specific
9 SDCs?

10 MR. DELLA TORRE: Yes, there are.

11 MR. FINNEGAN: Is that a team approach, or
12 is there an individual with perhaps a backup?

13 MR. DELLA TORRE: Okay. The individual
14 SDCs are aligned by product. There are groups,
15 though, overseen by a coach who can also acted as the
16 backup across both CLECs and products with a group of
17 SDCs.

18 MR. FINNEGAN: I guess what I am getting
19 at with this is --

20 MR. WEEKS: Sure. You want to know if
21 spreadsheets can get shared.

22 MR. FINNEGAN: Yes.

23 MR. WEEKS: Given they are owned by
24 individuals.

25 MR. FINNEGAN: And would Joe Della Torre

1 know that Mike Weeks had files on AT&T's billing
2 issues?

3 MR. DELLA TORRE: The answer, our best
4 understanding is that the alignments are across
5 products at the Coach level. And, therefore, not
6 distinguished by the CLEC as much. So the Coach who
7 would aggregate that information would see
8 commonalities or look at the reports across CLECs by
9 product rather than the individual SDC who is a CLEC.

10 MR. WEEKS: I think the question was going
11 in the opposite direction. I am the SDC that handles
12 AT&T. I am sick today. There is spreadsheets and
13 all this sort of stuff. Who has access to those?
14 How do they find them? How do they know where they
15 are? That sort of thing.

16 MR. DELLA TORRE: The SDC is backed by the
17 Coach.

18 MR. FINNEGAN: So the quote was talking
19 about customer requests. So if I have an unbundled
20 loop request, I am AT&T, there is going to be an SDC
21 that is aligned by service that will deal with my
22 unbundled loop, they will maintain a spreadsheet, if
23 another day I had an issue on UNE-P, there might be a
24 different SDC that deals with UNE-P issues --

25 MR. DELLA TORRE: That's correct.

1 Question 5 is very similar, discussing the
2 folders that are maintained by SDCs that contain the
3 requests. This is also separately maintained by the
4 individual SDCs and backed by the Coaches.

5 So question 6: "KPMG Consulting
6 identified that Qwest process is to 'acknowledge
7 requests within 10 days of receipt.' Please indicate
8 using KPMG Consulting's professional judgment and
9 experience in other tests whether a 10 -day interval
10 to acknowledge a request is long, short, or typical."

11 We do not offer any opinion on this
12 10-day, being long, short or typical.

13 MR. FINNEGAN: To acknowledge, it's, hey,
14 we got your question?

15 MR. WEEKS: As opposed to committing to
16 having an answer back within ten days.

17 MR. FINNEGAN: Is there --

18 MR. DELLA TORRE: That is also to
19 encompass request claims. Yes. Is that right?

20 Okay. Requests and claims.

21 MR. FINNEGAN: That seems like a long time
22 just to say we've got it.

23 MR. WEEKS: If that is your advocacy case,
24 I think you should make it.

25 MR. DELLA TORRE: Question 7, similar

1 question, but discussing the resolution of a claim.

2 It's a 30-day period.

3 Again, we don't offer a position on
4 whether this is a long, short or typical period of
5 time.

6 Finally, "What is KPMG Consulting's
7 professional opinion on whether or not a standard for
8 resolving non-complex claims within 30 days would be
9 considered timely?"

10 We offer no position.

11 MR. FINNEGAN: Is there any reason why?

12 MR. WEEKS: It just wasn't part of the
13 evaluation of the test. In general what we try not
14 to do is go through offering, spreading gratuitously,
15 opinions about things like this.

16 What we try to do is test what is there,
17 report on what is there. Just historically have not
18 often jumped into -- for example, PIDs.

19 There are a lot of PIDs sitting out there.
20 If you asked our professional opinion, we would tell
21 you we think they are silly. It's not our place to
22 do that. It's been through due process. It is what
23 it is, we audit to it, we describe, we report. We
24 are not here to second-guess all of that.

25 MR. FINNEGAN: The PID example is somewhat

1 different.

2 MR. WEEKS: Agreed.

3 MR. FINNEGAN: Here there is some element
4 of the adequacy of the process rather than just is it
5 documented and are they following it. And I think
6 it's relevant if KPMG has experience it obtained
7 through other tests to offer an opinion.

8 MR. WEEKS: Right. But it wasn't an
9 activity of the test to do that. What I am saying,
10 if you want to ask me that question on a witness
11 stand in a hearing, I would be happy to answer that
12 question.

13 But in terms of a report of fact, it
14 doesn't really belong, because it would be just a
15 professional opinion, not a finding, not an
16 observation or Exception or anything else.

17 MS. ANDERSON: This is Denise Anderson.

18 Would it be appropriate to have a
19 follow-up question that was more along the lines that
20 you could research an answer later that would say in
21 other testing jurisdictions what were the similar
22 time frames to this?

23 MR. WEEKS: We could do that. You could
24 do that as well. These folks do business all across
25 the United States. I am sure they have ready access

1 to that information the same way we do.

2 MS. ANDERSON: Good point. Yes.

3 MR. DELLA TORRE: Question 9: "Is this
4 document an internal Qwest document or is it
5 available to the CLECs?"

6 The answer is it is another internal
7 document.

8 Follow-on question: "If it is an internal
9 Qwest document, please identify how Qwest
10 communicates its 30-day resolution to CLECs."

11 The answer is, it is a written
12 acknowledgment.

13 10: This was actually, we believe this
14 was a mistake. We have corrected the web site
15 reference. This is in the revised April 9 version of
16 this report.

17 Question 11: "Please identify and
18 describe the performance objectives that Qwest uses
19 for resolving customer disputes and answering of
20 customer questions."

21 And the dispute, objective that we just
22 discussed was the 30 days, and we are not aware of a
23 performance objective for answering customer
24 questions.

25 Other questions on AT&T's section?

1 Moving to WorldCom.

2 Question 1: "Please verify, KPMG makes no
3 determination of the adequacy of the responses
4 provided by Qwest."

5 That is a correct statement.

6 Question number 2: "Is there a
7 distinction between the two call centers that is
8 relevant to CLECs?"

9 The answer is no.

10 Question 3: "Are the billing SDCs the
11 same resources used to work pre-order and order
12 inquiries for CLECs?"

13 The answer is also no.

14 Question 4: "What are the documented
15 procedures Qwest employs to handle the different
16 contact methods described above?", which are
17 toll-free number, e-mail, U.S. Mail and fax.

18 There is really distinction to be made
19 here. We are not aware of any MMPs for the actual
20 retrieval process of going and getting the fax or
21 opening the e-mail or answering the phone.

22 However, if the question was intended to
23 mean the actual handling of the disputes, then they
24 do not in fact differ, based on the submission
25 manner.

1 Question 5: "Did KPMG conduct on-site
2 inspections at both Billing Support Center
3 locations?"

4 The answer is yes.

5 6: "Did KPMG consult, conduct interviews
6 with Qwest POCs in both Billing Support Center
7 locations?"

8 Answer is yes.

9 7: "Did KPMG witness" --

10 MS. OLIVER: Excuse me. Becky Oliver,
11 WorldCom.

12 Follow-up question. I guess it applies to
13 both questions 5 and 6.

14 Did KPMG observe any differences between
15 the Billing Support Center locations?

16 MR. DELLA TORRE: No, we did not.

17 MS. OLIVER: Thank you.

18 MR. DELLA TORRE: Question 7: "Did KPMG
19 witness adherence to scope of responsibilities?"

20 We did witness adherence to the credits
21 and adjustments responsibilities, the escalation
22 procedures, billing dispute management
23 responsibilities and general inquiries
24 responsibilities.

25 Additionally, resends of past period bills

1 requested from Qwest via the ISC were received in the
2 course of Test 20.

3 So I guess another way to put that in
4 summary is that we did examine artifacts of these
5 processes having been adhered to.

6 Question 8: The 10-day reference,
7 "calendar or business days?"

8 And the answer is those are business days.
9 And I believe 10 days is the maximum, and it's
10 actually a window of anywhere from three to ten days.

11 Question 9: Context, "A dispute
12 maintenance conversation (DISM) database, used to
13 track disputes. The question is, "Please clarify if
14 'disputes' is the same as CLEC claims."

15 And the answer is yes.

16 Question 10: "Qwest processes exist for
17 resolving inquiries and claims in a timely manner.
18 What evidence did KPMG utilize to make such a
19 conclusion statement?"

20 The process was examined using document
21 dispute and wholesale procedures documentation
22 available to the SDCs.

23 The processes for resolving customer
24 inquiries are included as part of the billing SDC's
25 training materials detailing customer contact

1 guidelines and various tools available to billing
2 SDCs to investigate inquiries.

3 KPMG also reviewed artifacts of these,
4 rather supporting documentation for IFs and
5 historical claims, that is reviewed with Billing
6 Support Center personnel.

7 Finally, KPMG Consulting placed a limited
8 number of inquiries to the Collection Center and,
9 Bill and Collection Center and the responses to these
10 inquiries were both timely and accurate.

11 Question 11: Also a calendar or business
12 days on the 30-day claim resolution. And we believe
13 that these are calendar days, but we would ask if
14 Qwest is able to provide confirmation of if, in fact,
15 they are calendar or business days.

16 MS. LUBAMERSKY: We will do that. Nancy
17 Lubamersky from Qwest.

18 MR. DELLA TORRE: 12: "When is the CLEC
19 notified that a claim cannot be resolved within 30
20 days, and when is a new commitment date for its
21 disposition is provided?"

22 For IF disputes, if a dispute requires
23 more than 39 business days to investigate the CLEC
24 will be notified, but no fixed date is given for when
25 a new or no fixed date, rather, is given for when a

1 new commitment date will be provided to a CLEC.

2 CRIS disputes, dispute wholesale
3 procedures indicate the CLEC is notified prior to the
4 initial 30-day investigation if more than 30 days is
5 required. Again, no fixed date is given.

6 MS. OLIVER: Becky Oliver, WorldCom.

7 I didn't follow the second half of the
8 response. You said for CRIS disputes the CLEC is
9 notified in advance of the investigation, that it's
10 getting under way if it's going to take longer than
11 30 days?

12 MR. DELLA TORRE: The CLEC will be
13 notified if more than 30 days is required.

14 MS. OLIVER: This is getting to the
15 investigation is under way and at some point in that
16 process Qwest realizes this is going to take longer
17 than we originally thought.

18 MR. DELLA TORRE: We are not aware of a
19 specific date within the 30-day period the CLEC is
20 given notification.

21 MS. OLIVER: Did I understand that the
22 process also doesn't allow for when a delay is
23 identified, that a new target resolution date is
24 provided but doesn't happen?

25 MR. DELLA TORRE: That's correct.

1 MS. OLIVER: Was there a reason for that ?

2 MS. LUBAMERSKY: My understanding is that
3 the methods do not require a new commitment be given
4 because in most cases when it goes beyond 30 days
5 it's treated on an ICD basis.

6 If it is a point of delay, it is known how
7 much longer it will take, that commitment is given
8 and regular follow-up occurs from that SDC back to
9 the CLEC until resolution.

10 MR. DELLA TORRE: Other follow-up, Becky?

11 MS. OLIVER: No, thank you.

12 MR. DELLA TORRE: 13: "Who is responsible
13 for monitoring accuracy of pending claims in the
14 Wholesale Division Status Report?

15 The answer is team leaders and Coaches.

16 Question 14: "Upon closure, reviews of
17 each case are obtained by a Coach, Team Leader or the
18 Director. Did KPMG Consulting witness any such
19 reviews?"

20 The answer is no.

21 15: "Did KPMG Consulting make any
22 assessment as to the timeliness of sending resolution
23 letters to CLECs?"

24 The answer is no.

25 16: "The inquiring customer is called or

1 E-mailed to ensure that he or she is aware of the
2 claim's final resolution. Please verify, KPMG
3 confirmed adherence to this procedure."

4 We did examine e-mails. We did not
5 observe calls being made.

6 17: "Did KPMG conduct on site visits at
7 both Billing Support Center locations?"

8 The answer is yes.

9 18: We reference historical data and the
10 question is, "How were the referenced historical
11 claims selected to be reviewed?"

12 KPMG Consulting submitted a data request
13 specifying the historical claim information to review
14 with Qwest personnel as per the established data
15 request process in the ROC TAG at the beginning of
16 the task.

17 MS. OLIVER: Becky Oliver, WorldCom.

18 Was there any process for randomly
19 selecting these historical records or claims, or was
20 that up to Qwest to choose which ones based on the
21 data requests they received?

22 MR. DELLA TORRE: Our data request was
23 made for a period of time, I believe.

24 (Pause.)

25 MR. DELLA TORRE: We specified the type of

1 claim -- sorry. Historical claims. We specified the
2 type we were looking for, but we did not actually
3 oversee the selection of those times by Qwest.

4 Question 19: "Please clarify, no claims
5 can be initiated by calling the toll-free number
6 shown on its bill?"

7 That is correct.

8 20: "Does Qwest employ methods to sync up
9 information being tracked via the 'notes' section of
10 the CRIS or the IABS user interface with that of the
11 claim tracking spreadsheet?"

12 We are not aware of any explicit methods.
13 These are both done by the SDCs.

14 Question 21: "What is/are the source(s)
15 utilized by Qwest to capture information in the above
16 two reports? Specifically, the Product-specific
17 Carrier Billing and Collection Report and the
18 Wholesale Service Delivery Results - Trending
19 Report?"

20 These reports are collected by the Coaches
21 and Team Leaders from SDC claims and disputes
22 processing information.

23 Question 22: "What are the performance
24 objectives?"

25 I believe we answered this in AT&T

1 question number 11, that it's 30 days for resolution
2 and no specific performance objective in answering
3 the customer question.

4 Question 23: "What methods are in place
5 to ensure that when deficiencies in performance are
6 identified, they are also addressed?"

7 And our criteria for this particular area,
8 performance measures are defined, measured and
9 reviewed. We did observe all of those happening.

10 But I am not sure if we went to the level
11 that you seem to be asking in this question. Could
12 you clarify your question?

13 MS. OLIVER: Becky Oliver, WorldCom.

14 This question is just getting to an MMP
15 that may be in place by Qwest to follow up and
16 actually implement improvements --

17 MR. WEEKS: Let me ask the question
18 differently.

19 Are you asking us do the MMPs contain
20 steps to sort of make sure that once a problem or
21 issue has been identified that there is something
22 downstream in the process, some checklist or
23 check-off or something that says this particular
24 issue has been addressed from a process perspective?

25 That none of the problems have been raised

1 and then let fall on the floor? Is that --

2 MS. OLIVER: Essentially.

3 MR. WEEKS: -- essentially right?

4 MR. DELLA TORRE: We did observe the
5 behavior that you are discussing. But we are not
6 aware of the specific citation in an MMP.

7 MS. OLIVER: Okay.

8 MR. DELLA TORRE: Question, 24: "What
9 source information is used by Qwest's Learning
10 Council to identify and prioritize the development of
11 training needs and relevant courses?"

12 First just as a point of fact, the Qwest
13 Learning Council has been supplanted by the Wholesale
14 Market Training Group, which has assumed
15 responsibility for developing training plans.

16 And the identification you have training
17 needs and relevant courses are determined using input
18 from the Coaches within the ISC Billing and
19 Collection Center.

20 The Coaches appraise the performance of
21 SDCs and provide input on the training needs of the
22 SDCs that they manage within their team to the
23 wholesale market training group.

24 And question number 25: "What events
25 would require that Qwest initiate these process

1 actions?"

2 The process being referred to is KPMG
3 Consulting was able to verify the existence of
4 Qwest's process.

5 However, since this process is performed
6 only when events require such actions to be taken,
7 and KPMG Consulting observed none of those such
8 events, KPMG Consulting was unable to observe and
9 determine whether or not Qwest adheres to these
10 processes.

11 This is one of the conditions where we
12 have published "unable to determine," and refer to
13 these essentially as event driven activities where
14 that particular event did not occur for one reason or
15 another. In this specific case the events that would
16 be required are the training classes or meetings of
17 the training staff to discuss the training
18 development issues.

19 And one of those I believe occurred after
20 the conclusion of our testing activities in this test
21 section.

22 (Pause.)

23 MR. DELLA TORRE: So that this group we
24 referred to earlier, Wholesale Market Training Group,
25 met at the end of January. We had already concluded

1 our work at that point.

2 MS. OLIVER: All right.

3 MR. DELLA TORRE: Other questions on Test
4 24.10?

5 MR. SPINKS: Tom Spinks, Washington. Is
6 there a dispute escalation process?

7 MR. DELLA TORRE: A dispute escalation
8 process.

9 MR. SPINKS: In other words --

10 MR. WEEKS: We understand the question.

11 (Pause.)

12 MR. DELLA TORRE: Apparently, individual
13 interconnection agreements can have the dispute
14 escalation built into it.

15 Other questions?

16 MR. FINNEGAN: Follow-up to that last
17 WorldCom question. Test has been going on for quite
18 some time.

19 Was that answer limited to training
20 subsequent to the Qwest Wholesale Market Training
21 Group?

22 MR. WEEKS: Are you asking whether our
23 results predate the warping of one organization to
24 the other?

25 MR. FINNEGAN: The question was generally

1 a question of training of representatives.

2 MR. WEEKS: Maybe we misunderstood the
3 question. We were focused not on the training of
4 people. We were focused on the process of, I think
5 the process being described there isn't the actual
6 day-in, day-out training, it's something to do with
7 the training design or development process.

8 MS. ANDERSON: Characteristic lump
9 development.

10 MR. WEEKS: Characteristic lump
11 development and so on. Which doesn't happen
12 frequently.

13 In fact, we found out about this meeting
14 where they had a characteristic lump or planning
15 meeting that occurred after, this was anecdotal
16 information that didn't have any bearing on the
17 results of the report.

18 MR. DELLA TORRE: Other questions? Thank
19 you.

20 MR. WEEKS: Are we going to try to --

21 MS. ANDERSON: Yes. One of my concerns is
22 that we currently have transcription. If we go to a
23 conference call we will have to do recordings, all of
24 that. I would like to take whatever advantage of
25 this that we can.

1 If we can have a list of the questions for
2 follow-up, then someone can read that or give a copy,
3 both, if we could give one to Craig, that would be
4 great.

5 (Pause.)

6 MS. ANDERSON: Okay, then just read them.
7 What we will do is Joe will read the follow-up
8 question from BTC number 1. And then give the
9 answer.

10 MR. DELLA TORRE: This may be a bit
11 disjointed, because it's going to be very out of
12 context. Let's see if we can make it through this.

13 These are follow-up questions from the
14 first Vendor Technical Conference and the first test
15 we will talk about is Test 12.7. The question, "Do
16 retail reps have access to the raw loop data tool?"

17 Answer is no.

18 12.7-1 details the detail loop raw process
19 which shows FNS. However, Figure 12.7-2 shows FNS
20 and ISA and FNS EA. Describe the differences, if
21 any, that exist between the two process descriptions.

22 I believe we did go into this detail at
23 the VTC, so we can strike that from here.

24 Test 14.7 is our next reference. The
25 question was, "What are the conditions for no

1 facilities? What are remedial options? Is there a
2 difference between retail and wholesale as to how a
3 no facilities order is processed?

4 The answer is through a documentation
5 request, supplied information which describes the
6 condition under which request will reject the CLEC's
7 order or Qwest order due to lack of facilities.

8 KPMG learned there were no differences
9 between the processing of retail and wholesale
10 non-facilities orders.

11 And then the other question --

12 MR. FINNEGAN: Follow-up. This concern we
13 got around to, CLEC orders would be canceled if it
14 turned out there were no facilities available.

15 Does that mean Qwest will cancel retail
16 orders if they determine no facilities available?
17 That you examined process documentation that showed
18 cancellation of retail orders where there were no
19 facilities available?

20 MR. DELLA TORRE: We will have to follow
21 up on that. We don't have the personnel to assist us
22 in answering that.

23 MR. WEEKS: Unless Qwest wants to take a
24 stab at it.

25 A VOICE: I am sorry.

1 MS. LUBAMERSKY: I don't know.

2 MR. WEEKS: We will have to find out. We
3 don't know.

4 MR. DELLA TORRE: And the last question in
5 test 14.7, "What is the prioritization mechanism for
6 K2?"

7 Answer is the prioritization mechanisms
8 for K2 are reflected in business rules embedded in
9 the system. These are contained in the K2 program
10 document.

11 MR. WEEKS: So the answer is we don't
12 know.

13 MR. DELLA TORRE: We are aware they are,
14 we know what the rules are.

15 MS. ANDERSON: So you will be following
16 up?

17 MR. WEEKS: Yes.

18 MR. DELLA TORRE: For test 14.8. "Did
19 KPMG validate the trigger where LNP cuts had been
20 set?"

21 The answer is no.

22 "Has KPMG checked to ensure the hard cut
23 was a good cut, the validating trigger was set?"

24 The answer is no.

25 Question. "What evidence did KPMG see to

1 conclude orders or work according to RAD date from
2 earliest to latest without regard to retail or
3 wholesale initiation?

4 We observed representatives actually work
5 orders according to RAD date from earliest to latest
6 without regard to retail or wholesale initiation, so
7 observation of field personnel.

8 MR. FINNEGAN: Could I go back to the
9 previous question. This was on the HOT-TOT (phon.)
10 and PID defines a completed order as one in which
11 associated porting activity has been completed?

12 MR. WEEKS: Right. The reason we didn't
13 observe it, because it's done in the RCMAC, not the
14 field tech in the field. It's not in the MMPs we
15 were evaluating adherence to. A technical answer to
16 why we didn't do it.

17 MR. FINNEGAN: So it's done but it's not
18 something observed or referenced in a Qwest document?

19 MR. DELLA TORRE: RCMAC MMPs.

20 MR. WEEKS: We were evaluating adherence
21 to a set of MMPs used by the tech field personnel.
22 There is a set of RCMAC MMPs I would suggest, the
23 guys aren't here so I can't confirm this, RCMAC MMPs
24 that describe how that is supposed to happen and so
25 on wasn't part of the evaluation we were doing for

1 the MMPs that were oriented around the field tech.

2 MR. FINNEGAN: Wasn't that task number --
3 I forget the task number, dealt with coordinated
4 processes generically?

5 MR. WEEKS: This is 14.8. I would have to
6 look at what the definition of 14.8 is.

7 The question is did we observe it. The
8 answer is no.

9 Should we have done it is a second
10 question.

11 MR. FINNEGAN: It's not when did you
12 observe it. If there is Qwest documentation that
13 exists, it's something you could review since you
14 have access to the documentation. At this point it
15 may be too late to observe them in practice. At
16 least from a documentation perspective, was there in
17 this coordinated process MMPs in place --

18 MR. DELLA TORRE: Yes.

19 MR. WEEKS: The answer to that is yes.
20 Our folks are referring to specific RCMAC MMPs.

21 MR. FINNEGAN: So there are MMPs that --

22 MR. WEEKS: Describe how to do the set of
23 triggers and so on.

24 MR. FINNEGAN: Well ensure the trigger has
25 been set --

1 MR. WEEKS: As part of one of the steps.

2 MR. FINNEGAN: You just didn't observe the
3 practice.

4 MR. WEEKS: We just didn't observe it.

5 MR. FINNEGAN: Okay.

6 MR. DELLA TORRE: The question again in
7 test 14.8 references Page 8. "What audits and
8 controls are in place to ensure CLECs are notified of
9 delayed orders within four hours?"

10 And the audit and controls that are in the
11 TURK system time stamp notes are made in the GC note
12 screen by GC personnel and DR we received for the
13 process flow explains that the DOTG will pull this
14 from RTT the first thing each morning and at least
15 every four hours throughout the day to find new
16 orders and within four hours of the RTT ticket
17 issuance will call the SRN, all market units except
18 wholesale, inform the SRN of the delayed order so
19 contact can be made to the customer and document this
20 contact with a GC note.

21 The wholesale monitoring group does not
22 require a call when the R2 ticket is issued, however
23 GC note must still be updated.

24 So those are some of the audit and control
25 measures around CLEC notification in the TURK system.

1 That is the completion of the follow-up
2 questions with two that still need to be followed up
3 a second time.

4 MS. ANDERSON: Great. Thanks for doing
5 that.

6 Any other questions or issues before we
7 break?

8 I would like to, at this time, thank the
9 vendors, KPMG's team and all their support folks for
10 the preparation, as well as HP's team and their
11 support folks. We appreciate all the time and effort
12 that goes into having answers well-prepared and being
13 able to deliver them and take the follow-ups. So
14 thanks everybody for attendance.

15 The next and final VTC will be VTC number
16 3, scheduled for May 14 to 16, and we will be putting
17 out a schedule for question submittal probably
18 tomorrow. We just want to get past the project
19 managers meeting and take sure where we are at on
20 everything, then we will get the schedule out.

21 I do have one announcement I think. Is it
22 firm that Test 16 will not be a discrete and will be
23 in the final report or are we still expecting-

24 MR. DELLA TORRE: Should have the final on
25 Friday.

1 MS. ANDERSON: Okay. So those of you
2 waiting with extreme bated breath for Test 16, it
3 will be arriving with the draft final report on
4 Friday.

5 Any other questions or comments?

6 Thank you, Marie, for all of the
7 arrangements. I think this was our best acoustics so
8 far.

9 (Applause.)

10 MS. ANDERSON: And thanks to the bridge.
11 We are going to hang up now.

12 (PROCEEDINGS CONCLUDED -- 2:30 P.M.)

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