## Puget Sound Pilots

Monthly Revenue and Expenses
For the year ended December 31, 2021


Revenues

| Account: 40100-000 | Pilotage Fees Earned |
| :---: | :---: |
| Account: 40120-000 | Boat Fees Garned |
| Account: 40200-000 | Interest Income |
| Account: 40210-000 | Other Income - PPP Loan |
| Account: 40230-000 | Finance Charges |
|  | Total Revenues |
| Expenses |  |
| Account: 50050-009 | Administrative Expenses |
| Account: 50080-009 | Advertising |
| Account: 50100-009 | Attorney Fees-General |
| Account: 50110-009 | Attorney Fees-UTC |
| Account: 50150-009 | Bank Fees |
| Account: 50250-009 | Capital Assets |
| Account: 50280-009 | Cash Reserves |
| Account: 50290-009 | UTC REG FEES |
| Account: 50300-006 | Commission-Senate Bill 5096 |
| Account: 50450-006 | Comp Day Expense |
| Account: 50500-007 | Computer Maintenance-P.A. |
| Account: 50500-009 | Computer Maintenance, Hardware, Phone |
| Account: 50600-009 | Computer Programming, Changes |
| Account: 50700-009 | Consulting Fees |
| Account: 5080-009 | CPA Fees |
| Account: 50850-009 | Donations |
| Account: 50900-009 | Dues, Other |
| Account: 50910-009 | Dus, MM\& ${ }^{\text {P }}$ |
| Account: 50920-009 | Dues, APA |
| Account: 51000-006 | Employee Health \& Welfare-Seatte |
| Account: 51000-007 | Employee Health \& Wellare - P.A. |
| Account: 51100-006 | Employee Pension - Seatle |
| Account:51100-007 | Employee Pension - P.A. |
| Account: 51100-009 | Retirement Plan, Manager |
| Account: 51200-009 | Equipment Leases |
| Account: 51310-009 | Depreciation, Portable Radios |
| Account: 51320-009 | Depreciation, Computer |
| Accourt: 51330-006 | Depreciation, Equipment \& Furniture - Seattle |
| Account: 51330-007 | Depreciation, Equipment \& Furriture - P. A. |
| Account: 51340-006 | Depreciation, Leasehold Improv. - Seattle |
| Account: 51380-007 | Depreciation, Buildings - PA. |
| Account: 51385-007 | Depreciation, Ediz Hook |
| Account: 51390-008 | Depreciation, Puget Sound |
| Account: 51400-008 | Depreciation, Juan de Fuca |
| Account: 51430-006 | DruE Testing |
| Account: 51440-006 | Education - Seattle |
| Account: 51440-007 | Education-P.A. |
| Account: 51500-007 | Food-P.A. |
| Account: 51550-007 | Lodging - PA |
| Account: 51600-006 | Insurance - Seatile |
| Account: 51600-007 | Insurance - P. A. |
| Account: 51600-008 | Insurance, Boats |
| Account: 51610-006 | Insurance - License \& Defense |
| Account: 51620-006 | Insurance - Medical |
| Account: 51765-009 | Interest, Dispatch Software |
| Account: 51900-007 | Laundry-P.A. |
| Account: 51940-006 | License Fees - Plots |
| Account: 51950-009 | Lobbyist |
| Account: 52050-009 | Miscellaneous, Other |
| Account: 52100-005 | Office Supplies - Seattle |
| Account: 52220-009 | Pension, 1978 |
| Account: 52230-009 | Pension, Puget Sound Pilots |
| Account: 52250-009 | Pension, Tabler |
| Account: 52300-006 | Postage - Seattle |
| Accoun | Po |


| s | 1,961,425 | \$ | 2,113,389 | \$ | 2,462,774 | 5 | 2,344,091 | \$ | 2,453,891 | 5 | 2,620,979 | s | 3,199,860 | s | 2,886,970 | \$ | 2,742,553 | \$ | 2,774,536 | \$ | 2,399,828 | \$ | 2,284,669 | \$ 30,238,966 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 136,764 |  | 139,896 |  | 150,336 |  | 142,680 |  | 147,204 |  | 150,336 |  | 182,700 |  | 174,348 |  | 157,296 |  | 165,648 |  | 149,640 |  | 143,028 | 1,839,876 |
|  | 113 |  | 72 |  | 80 |  | 66 |  | 69 |  | 49 |  | 46 |  | 46 |  | 46 |  | 46 |  | 211 |  | 159 | 1,003 |
|  | - |  |  |  | - |  |  |  | s |  |  |  | - |  | . |  | . |  | . |  |  |  |  |  |
|  | 86 |  | 736 |  | 722 |  | 1,458 |  | 507 |  | 1,161 |  | 4.857 |  | 153 |  | 3.202 |  | 4,454 |  | 4.908 |  | (4,218) | 17,825 |


| 5 . | \$ 6,525 | $s$ | 5 2,080 | 1,950 | 5 3,900 | 56 | \$ 2,015 | 2,015 | 3,199 | 2,613 | 8,151 | 32,504 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 50,000 | 50,000 | 50.000 |  |  | 47, | 40,75 |  | 6,150 |  |  |  |  |
|  | 50,000 | 50,000 | 37,794 | 4,120 | 47,121 | 40,745 | 24,545 | 6,159 | 33,600 | 39,380 | 79,113 | 462,577 |
| 1,426 | 1,368 | 1,318 | 1,299 | 1,443 |  |  |  |  |  |  |  |  |
|  |  |  |  | 1,443 | 1,363 | 1,441 | 1,573 | 2,152 | 1,460 | 1,613 | 2,125 | 18,582 |
|  | - | - | - | - |  | - | 13,602 | - |  |  | $(13,602)$ | (1) |
| 26,500 | 27,000 | 27,000 | 26,500 | 26,500 | 26,500 | 26,500 | 26,500 | - | - | - | $(213,000)$ | . |
| - | - | 12,333 | 28,779 | 10,278 | 10,278 | 10,278 | 10,278 | 10,278 | 10,278 | 10,278 | 10,278 | 123,336 |
| - | - | - | . | . |  | 150,000 | . | - |  | - | - | 150,000 |
| - | - | - | - | 40,732 | 51,514 | 88,552 | 46,722 | 56,306 | 41,930 | 33,544 | 29,950 | 389,350 |
| 298 | 298 | 298 | 298 | 298 | 298 | 298 | 298 | 298 | 298 | - | 298 | 3,278 |
| 29,023 | 50,221 | 33,285 | 32,152 | 9,081 | 12,160 | 21,410 | 45,686 | 10,488 | 38,221 | 6,030 | 46,740 | 334,496 |
| 2,824 | 1,406 | 903 | 231 | 1,982 | - | . | - | - | 252 | 462 | 2,117 | 10,177 |
|  | 2,359 | 7,000 | 7,000 | 34,459 | 29,318 | 8,888 | 11,859 | 11,272 | 9,993 | 29,427 | 60,772 | 212,347 |
| 3,650 | 13,747 | . | 40,225 | . | 13,100 | 480 | 4,855 |  |  | 10,250 | . | 86,307 |
| - | - | - | - | - | 5,000 | - | . | 2,000 | . | 1, | - | 7,000 |
| - | 4,025 | 750 | 4,530 | $\cdot$ | - | 390 | - | 600 | 500 | 1,500 | 125 | 12,520 |
| 1,733 | 1.783 | 1,783 | 1,767 | 1,767 | 1,767 | 1,767 | 1.767 | 1,767 | 1,767 | 1,767 | 1,767 | 21,200 |
| 11.500 | 11,500 | 11,730 | 11,500 | 11,500 | 11,500 | 11,500 | 11,500 | 11,500 | 11,500 | 11,500 | 11,500 | 138,230 |
| 16,500 | - | 16,500 | . | 16,500 | - | 17,747 | 796 | 17,611 | 796 | 17,462 | 3,176 | 107,087 |
| 29,700 | - | 29,700 | - | 29,700 |  | 29,700 | . | 29,700 | . | 32,870 | - | 181,370 |
| 8,395 | $\checkmark$ | 7,210 | - | 8,395 | - | 8,395 | . | 8,395 | - | 8,502 | - | 49,293 |
| 12,734 | - | 10,956 | - | 12,734 | . | 12,734 | - | 12,734 | . | 13,332 | . | 75,223 |
| 2,464 | 2,464 | - | - | . | $\cdot$ | - | $\cdot$ | - | - | - | - | 4,929 |
| 28,189 | 28,189 | 15,027 | 40,144 | 26,948 | 28,189 | 28,189 | 28.189 | 28,189 | 28,189 | 28,189 | 28,189 | 335,820 |
| 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 39 | (424) | (0) |
| 9,128 | 9,128 | 9,128 | 9.128 | 9,128 | 9,128 | 9,128 | 9,128 | 9,128 | 9,128 | 9,128 | (69,277) | 31,136 |
| 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | (126) | 0 |
| 98 | 98 | 98 | 98 | 98 | 98 | 98 | 98 | 98 | 98 | 98 | (310) | 765 |
| 41 | ${ }^{41}$ | 41 | 41 | 41 | 41 | 41 | 41 | 41 | 41 | 41 | 10,117 | 20,568 |
| 3,699 | 3,639 | 3,639 | 3,639 | 3,639 | 3,639 | 3,639 | 3,639 | 3,639 | 3,639 | 3,639 | 269 | 40,302 |
| - | - | - | - | - | - | - | . | - | - | . | , | - |
| - | - | - | - | - | - | - | - | - | . | - | . | - |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 28 |
| 150 | 2,281 | (82) | 870 | 867 | 763 | - | 85 | 1,789 | (658) | 194 | 4,039 | 10,297 |
| - | - |  | . | - | . | - | . | - | 1,195 |  | - | 1,195 |
|  | 315 | $\cdot$ | - | - | - | - | $\cdot$ | - | . |  | , | 315 |
| 10,645 | 994 | 10,596 | 5,499 | 6,269 | 8,932 | 5,473 | 6,749 | 14,358 | 925 | 5.578 | 8,716 | 84,734 |
| - | - | . | - | - |  | - | . | - | . | - | 110 | 110 |
| - | $\checkmark$ | - | - | 3,912 | - | - | . | - | 4,725 | - | 61,390 | 70,027 |
| , | 2,000 | , | - | . | - | - | - | - | . | - | 39,326 | 41,326 |
| 24,369 | 24,369 | 24,369 | $(5,191)$ | - | - | - | - | $\cdot$ | - | - | 40,047 | 107,963 |
| 12,749 | 20,248 | 16,216 | 16,216 | 16,215 | (827) | 16,216 | 16,216 | 16,216 | 16,216 | 16,215 | 14,307 | 176,206 |
| 136,273 | 138,980 | 138,980 | 136,273 | 136,273 | 136,273 | 136,273 | 136,273 | 136,273 | 138,501 | 138,501 | 135,694 | 1,644,567 |
| 66 | 38 | 20 | - | . | - | - | . | . | . | . | . | 125 |
| 1,054 | 826 | 1,418 | - | 811 | 962 | 724 | 1,070 | - | 1,621 | 1,046 | 724 | 10,257 |
| 26,000 | 32,500 | 13,000 | 26,000 | 19,500 | 6,500 | 58,500 | 26,000 | 32,500 | 26,000 | 39,000 | 39,000 | 344,500 |
| 6,250 | 5,250 | 6,250 | 6,250 | 6,250 | 6,250 | 6,250 | 6,559 | 6,250 | 6,250 | 6,250 | 6,250 | 75,309 |
| . | . | . | - | - | . | - | . | - | - | . | (362,969) | (362,969) |
| . | . | - | . | - | - | - | - | - | - | $\cdot$ | 14,613 | 14,613 |
| 600 | 600 | 600 | 600 | 600 | 500 | 600 | 600 | 600 | 600 | 600 | 600 | 7,200 |
| 455,626 | 455,626 | 455,626 | 454,377 | 454,377 | 454,377 | 447,018 | 447,018 | 447,018 | 457,348 | 474,810 | 507,060 | 5,510,278 |
| 5,792 | 5,792 | 5,792 | 5,792 | 5,792 | 5,792 | 5,792 | 5,792 | 5,792 | 5,792 | 5,792 | 5,792 | 69,502 |
| . | - |  | 1,021 | - | . | - | - | - | - | - | 365 | 1,386 |
|  |  | as | 554 |  | - | (72) | . | 32 | 400 | - |  | 998 |

Exh. WTB-03

# Puget Sound Pilots 

Monthly Revenue and Expenses

| Account Number | Account Name |
| :---: | :---: |
| Account: 52400-006 | Printing - Seattle |
| Account: 52560-008 | Puget Sound, Fuel |
| Account: 52570-008 | Puget Sound, Prev. Maintenance |
| Account: 52660-008 | Juan de Fuca, Fuel |
| Account: 52670-008 | Juan de Fuca, Prev, Maintenance |
| Account: 52900-006 | Rent \& Parking - Seattle |
| Account: 52900-007 | Rent, Tidelands Lease |
| Acrount: 52950-006 | Repairs \& Maintenance - Seattle |
| Account: 52950-007 | Repairs \& Maintenance - PA. |
| Account: 52955-006 | Remodel/Relocation - Seattle |
| Account: 53010-006 | Salaries, Regular - Seattle |
| Account: 53010-007 | Salaries, Regular - P A. |
| Account: 53020-006 | Salaries, Overtime - Seattle |
| Account: 53020-007 | Salaries, Overtime - PA. |
| Account: 53100-006 | Subscriptions - Seattle |
| Account: 53100-007 | Subscriptions - P.A. |
| Account: 53200-006 | Supplies - Seattle |
| Account: 53200-007 | Supplies - P.A. |
| Account: 53320-006 | Taxes, FICAM Medicare - Seattle |
| Account: 53320-007 | Taxes, FICA/Medicare - PA. |
| Account: 53330-006 | Taxes, SUTA - Seattle |
| Account: 53330.007 | Taxes, SUTA - PA. |
| Account: 53340-006 | Taxes, FUTA - Seartle |
| Account: 53340-007 | Taxes, FUTA - P A. |
| Account: 53350-006 | Taxes, L\& 1-Seattle |
| Account: 53960-006 | Taxes, Property - Seattle |
| Account: 53360-007 | Taxes, Property - P.A. |
| Account: 53360-008 | Taxes, Property - Boats |
| Account: 53370-006 | Taxes, Food/Subscriptions - Seatlle |
| Account: 53370-007 | Taxes, Food/Subscriptions - P A, |
| Account: 53970-009 | Taxes, B \& O |
| Account: 53400-006 | Telephone \& Communications - Seattle |
| Account: 53400-007 | Telephone \& Communications - P.A. |
| Account: 53500-006 | Training, Pilots |
| Account: 53600-006 | Transportation Expense-Seattle |
| Account: 53700-007 | Employee Reimbursments-PA. |
| Account: 53700-009 | Travel/Promo/Mileage/Meetings |
| Account: 53800-007 | Utilities - P A. |
|  | Total Expenses |

Net Distributive Revenue
Member Distributions
Pilot Count

For the year ended December 31, 2021

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | Feb | Mar | Apr | May | Jun | Jut | Aus | Sep | Oct | Nov | Dex | Total |
| , | - | . | . | - | $\checkmark$ | - | - | - | - | 532 | 5,757 | 6,289 |
| 7,315 | 7,334 | 10,358 | ${ }^{8.848}$ | 8,117 | 11,136 | 6,333 | 5,672 | 17,874 | 12,106 | 17,380 | 13,608 | 126,082 |
| 5,514 | 13,575 | 7,598 | 2,896 | 1,033 | 55,209 | 49,186 | 301,222 | 8,361 | 4,879 | 6,517 | 11,984 | 468,974 |
| 11,311 | 9,855 | 10,666 | 13,450 | 13,596 | 12,078 | 23,524 | 20,555 | 15,589 | 15,425 | 16,579 | 15,654 | 178,282 |
| 4,048 | 2,026 | 784 | 1,063 | 3,543 | 1,341 | 384 | 4,234 | 1,584 | 791 | 327 | 650 | 20,773 |
| 15,482 | 15,482 | 14,074 | 17,454 | 15,583 | 15,583 | 15,583 | 16,351 | 13,478 | 18,992 | 13,941 | 17,062 | 188,765 |
| 578 | . | , | , | - | 3,102 | 15, | 238 | , | 18, | 13, | 17,062 | +3,918 |
| 70 | 70 | 70 | 70 | 745 | 70 | 70 | 70 | 70 | - | 2,264 | 3,685 | 7,253 |
| 1,773 | 918 | 645 | 164 | 265 | 4,541 | 4,072 | 4,417 | 315 | 283 | 1,562 | 31,319 | 50,275 |
| $\because$ | \% | - | 50, | - | 52,781 | 57, | , | . | 385 | , | , | 385 |
| 49,516 | 51,321 | 51,243 | 50,511 | 52,098 | 52,471 | 57,213 | 59,243 | 69,491 | 65,200 | 60,271 | 59,058 | 677,636 |
| 58,963 | 66,468 | 52,442 | 62,849 | 51,525 | 69,692 | 64,091 | 63,545 | 66,536 | 68,342 | 73,614 | 68,550 | 786,617 |
| 21,694 | 20,170 | 22,378 | 22,072 | 22,466 | 21,243 | 22,729 | 21,945 | 21,960 | 16,817 | 17,741 | 21,245 | 252,460 |
| 3,761 | 2,322 | 3,040 | 239 | 3,026 | 4,585 | 2,904 | 4,869 | 3,995 | 63 | 9,941 | 8,943 | -47,682 |
| - | 271 | 50 | 50 | 50 | 50 | 638 | 50 | 50 | 50 | , | 50 | 1,309 |
| 319 | 2,453 | 284 | 284 | 275 | 244 | 244 | 2,220 | 292 | 332 | . | 332 | 1,277 |
| 815 | 1,124 | 2,992 | 628 | 1,092 | 603 | 1,524 | 599 | 526 | 1,306 | 488 | 2,116 | 13,913 |
| 508 | 1,100 | 983 | 161 | 589 | 618 | 789 | 1,819 | 1,356 | 1,984 | 1,219 | 5,673 | 16,801 |
| 5,448 | 5,469 | 5,632 | 5,553 | 5,704 | 4,288 | 4,427 | 4,522 | 5,307 | 4,833 | 5,968 | 6,143 | 63,294 |
| 4,798 | 5,262 | 5,009 | 4,826 | 4,938 | 5,682 | 5,125 | 5,234 | 5,396 | 5,233 | 6,392 | 5,928 | 63,824 |
| 370 | 372 | 109 | 104 | 91 | 75 | 41 | 31 | 32 | 73 | 112 | 100 | 1,511 |
| 326 | 358 | 151 | 145 | 148 | 171 | 120 | 84 | 48 | 13 | 22 | 8 | 1,593 |
| 235 | 17 | - | . | . | - | 42 | , | . | 42 | , | . | -396 |
| 340 | 38 | - | 。 | . | . | , | , | , | 32 | 10 | : | 420 |
| 671 | $\bigcirc$ | - | 664 | - | - | 875 | - | - | 2,036 | , |  | 4,247 |
| - | - | , | 706 | - | - | - | - | - | 706 | - | . | 1,412 |
| - | - | - | 7,086 | . | - | - | - | - | 7,086 | - | * | 14,173 |
| $\cdot$ | - | ; | 5,017 | ; | ; | $\cdots$ | - | - | . | - | - | 5,017 |
| - | 5 | 5 | 5 | 5 | 5 | 41 | 5 | s | 5 | - | . | 82 |
| 26 | 26 | 26 | 26 | 26 | 59 | 26 | 200 | 26 | 26 | $=$ | - | 469 |
| 44,550 | 39,445 | 45,751 | 51,976 | 45,530 | 48,518 | 68,881 | 53,576 | 50,806 | 63,545 | 44,597 | 42,524 | 599,698 |
| 1,411 | 1,535 | 1,739 | 1,301 | 1,530 | 1,522 | 1,066 | 1,528 | 2,093 | 3,038 | 1,154 | 3,318 | 21,233 |
| 2,869 | 2,061 | 1,951 | 1.873 | 1,975 | 1,942 | 2.630 | 2,529 | 1,966 | 482 | 598 | 2,064 | 22,940 |
| - | 11,050 | - | $\bigcirc$ | 1,099 | 5,635 | 5,899 | 2,201 | 26,636 | 27,191 | 984 | , | 80,695 |
| 80,720 | 80,628 | 73,791 | 97,239 | 91,011 | 109,071 | 121,434 | 128,490 | 115,918 | 124,303 | 118,371 | 116,880 | 1,257,955 |
| 268 | 179 | 177 | 168 | 197 | 241 | 196 | 225 | 434 | 1.55 | 478 | 498 | 3,227 |
| 405 | 372 | 123 | 288 | 831 | 450 | 497 | 1,276 | 10,377 | 11,869 | - | 921 | 27,368 |
| 2,685 | 2,907 | 2.675 | 2.612 | 2,727 | 2.317 | 2.220 | 2,141 | 2,153 | 2,265 | 2,712 | 2,232 | 29.645 |
| \$1,244,258 | \$1,248,877 | 51.236,368 | \$1,255,842 | \$1,242,028 | 51,308,130 | \$1,611,705 | \$1,598594 | 51,327,982 | \$1,313.559 | \$1,353,435 | 5999,315 | \$15,700,095 |
| \$854,130 | \$1,005,216 | \$1,377,543 | \$1,232,452 | \$1,359,642 | \$1,464,396 | \$1,775,558 | \$1,462,924 | \$1,575,115 | \$1,631,125 | \$1,195,152 | \$1,464,323 | \$16,397,575 |
| \$726,971 | 5879,229 | \$1,246,339 | \$1,107,968 | \$1,236,512 | \$1,340,225 | \$1,647,894 | \$1,346,064 | 51,451,512 | \$1,508,126 | \$911,936 | 5762,380 | \$14,165,156 |
| 53 | 54 | 54 | 53 | 53 | 53 | 53 | 53 | 54 | 53 | 53 | 51 |  |

