1 BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION 2 COMMISSION 3 WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,) DOCKET NO. UT-950200 4 Complainant, VOLUME 18) 5) Pages 1527 - 1537 vs.) 6 U S WEST COMMUNICATIONS, INC., 7 Respondent. _____ 8 9 A prehearing conference in the above matter 10 was held at 8:40 a.m. on January 11, 1996, at 1300 11 South Evergreen Park Drive Southwest, Olympia, Washington before Administrative Law Judge C. ROBERT 12 13 WALLIS. 14 15 The parties were present as follows: 16 U S WEST COMMUNICATIONS, by EDWARD SHAW and DOUGLAS OWENS, Attorneys at Law, 1600 Bell Plaza, Seattle, Washington 98191 and JAMES VAN NOSTRAND and 17 SHERILYN PETERSON, Attorneys at Law, 411 - 108th 18 Avenue Northeast, Suite 1800, Bellevue, Washington 98004. 19 WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION STAFF, by STEVEN W. SMITH and GREGORY 20 TRAUTMAN, Assistant Attorneys General, 1400 South 21 Evergreen Park Drive Southwest, Olympia, Washington 98504. 22 FOR THE PUBLIC, DONALD TROTTER, Assistant Attorney General, and JAMES CUNNINGHAM, Special 23 Assistant Attorney General, 900 Fourth Avenue, Suite 24 2000, Seattle, Washington 98164. 25 Cheryl Macdonald, Court Reporter

1 PROCEEDINGS 2 JUDGE WALLIS: Let's be on the record, please for a brief pre-hearing marking conference in 3 the matter of docket UT-950200, U S WEST 4 5 Communications. We had marked up through Exhibits 262 б for Lawrence McDonald yesterday, and I'm advised that we didn't leave enough numbers between the company's in 7 8 order to -- and public counsel's in order to 9 accommodate staff. There is a document submitted by 10 the company for Mr. McDonald; is that correct? 11 MR. OWENS: Yes. This is a revised exhibit which will be his Exhibit 22. It's an update, and it 12 has an additional column in it reflecting I believe 13 14 the company's agreement with certain of the 15 adjustments proposed by other parties, so it could be 16 substituted for what's been premarked as Exhibit 22. 17 JUDGE WALLIS: If it's acceptable to you I 18 think my preference would be to number it Exhibit 252 and that way the updated exhibit, revising Exhibit 22, 19 20 would have its own number and we'll be sure we have 21 the right one. Is that acceptable? 22 MR. OWENS: That's fine. 252 is the 23 number? Okay. 24 JUDGE WALLIS: Let's move to Commission staff exhibits then on Mr. McDonald. Which stack is 25

1 it that we're working from here? 2 MR. TRAUTMAN: It's the stack, the top document says market pricing study. The first 3 document, it states market pricing study of services 4 5 provided to Pacific Northwest Bell by U S WEST 6 Business Resources, Inc. JUDGE WALLIS: That will be 265 for 7 8 identification. 9 MR. TRAUTMAN: Next one, cover sheet is the 10 company response to staff data request WUT-01-423. JUDGE WALLIS: 266 for identification. 11 Let's hang on for a second until we get all caught up 12 here. And next you have? 13 14 MR. TRAUTMAN: Next the cover sheet RFQ response data sheet, Dave Zimmerman and handwritten in 15 16 the upper right-hand corner is 1988. This is confidential. 17 JUDGE WALLIS: That would be Exhibit 267C 18 19 for identification. 20 MR. TRAUTMAN: And next is a document that 21 says 1990 market pricing study U S WEST Business 22 Resources, Inc. 23 JUDGE WALLIS: That will be 268 for 24 identification. MR. TRAUTMAN: Next one has stated 1990 U S 25

1 WEST value study appendices, and I think this might be 2 confidential. I'm not sure. I don't know if the company had -- it doesn't say confidential but I think 3 4 it has materials similar to the other confidential 5 document. MR. OWENS: I believe this is confidential. б JUDGE WALLIS: It will be 269C for 7 8 identification, and I would ask if there's any 9 question that the company take a look at it, and if it 10 turns out that it's not confidential let us know and 11 we will strike that. 12 MR. OWENS: We will. 13 The next one is select pages MR. TRAUTMAN: 14 from the Commission's second supplemental order in 15 cause No. U-82-45. 16 JUDGE WALLIS: Marking as 270 for 17 identification a document consisting of excerpts second supplemental order, U-82-45. 18 19 MR. TRAUTMAN: Next is the company's response to staff data request WUT-01-468. 20 JUDGE WALLIS: That's 271 for identification. 23 MR. TRAUTMAN: Next document the cover sheet is the response to -- company response to public 24 25 counsel data request 01-214.

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1 JUDGE WALLIS: That's 272 for 2 identification. 3 MR. TRAUTMAN: Next is the company response 4 to public counsel data request 01-215. 5 JUDGE WALLIS: 273 for identification. б MR. TRAUTMAN: Next is the company response to staff data request 01-302. 7 8 JUDGE WALLIS: 274 for identification. 9 MR. TRAUTMAN: Next is the company's 10 response to public counsel data request 01-128. JUDGE WALLIS: 275 for identification. 11 12 MR. TRAUTMAN: And last is the company's response to public counsel data request 01-243. 13 14 JUDGE WALLIS: Any further exhibits for 15 witness McDonald? Now, I understand that witness Cummings may be called following McDonald; is that 16 17 correct? 18 MR. OWENS: Yes, that is correct, although we were also going to suggest that perhaps we could 19 20 take Mr. Easton following Ms. Koehler-Christensen on 21 the anticipation that there would be the argument on 22 the issues, but relatively little time taken up in 23 actual witness examination, if I am understanding 24 correctly. JUDGE WALLIS: Yes. We can accommodate

1 that. How long do you expect to --2 MR. OWENS: I think it would be a fairly 3 short argument. 4 JUDGE WALLIS: Let's go on and do Cummings. 5 MR. SMITH: Your Honor, I distributed the б chronic set of staff exhibits for Cummings so if I can 7 replace those before we start. 8 JUDGE WALLIS: While that's going on let's 9 then look to Mr. Easton's. Mr. Easton is at page 10 32. Let's be off the record for a second. 11 (Recess.) 12 JUDGE WALLIS: Let's be back on the record, please. The following documents were marked for 13 14 William R. Easton. The direct testimony is marked as 15 Exhibit 30-T. Document designated WRE-1 is Exhibit 31 16 and WRE-2 is Exhibit 32 for identification. Mr. 17 Easton's rebuttal testimony of October 3, 1995 is designated 280T for identification. WRE-3 1994 state 18 19 depreciation rate study is 281 for identification. 20 Marking as 282 for identification a multi-page document 21 consisting of Mr. Easton's rebuttal testimony in UT-22 940641, and the following attachments to that 23 testimony, WRE-5 depreciation rate rankings, WRE-6 USWC plant, WR -7 statements, and a document designated USTA 24 25 engineering subcommittee. Those are collectively 282

1 for identification. 283 is a document designated WRE-5 2 depreciation statements. 3 Public counsel has also distributed two 4 documents to be marked. Mr. Trotter. 5 MR. TROTTER: Yes. The first is the б company's response to our request 623. 7 JUDGE WALLIS: Document designated request 8 No. PC 01-623 will be 284 for identification. Give us 9 just a second to catch up if you would. 10 MR. TROTTER: And then the next is the 11 document consisting of certain work papers for the 12 rebuttal testimony of Mr. Easton, and it's characterized as attachment F in response to our 13 14 request 945. 15 JUDGE WALLIS: And that is designated as 16 285 for identification. Are we ready to move on to 17 Mr. Cummings? MR. TROTTER: Your Honor, I would like to 18 19 note for the record at this time I believe we've 20 entered an appearance in this docket for Mr. James R. 21 Cunningham, special assistant attorney general. He 22 will be handling Mr. Cummings, I hope. 23 JUDGE WALLIS: Welcome, Mr. Cunningham. 24 For Mr. Cummings, do we have anything from the 25 company?

MR. SHAW: Additional exhibits, no, I
believe not.

3 JUDGE WALLIS: For Commission staff? 4 MR. CUNNINGHAM: Rebuttal exhibits? 5 JUDGE WALLIS: Yes, that's correct. Mr. б Cummings's direct testimony is 6T and the following attachments are designated as exhibits: PCC-1 is 7 8 Exhibit 7; PCC-2 is Exhibit 8; PCC-3 is Exhibit 9; 9 PCC-4 is Exhibit 10 for identification. PCC-5 is Exhibit 11. PCC-6 is Exhibit 12. PCC-7 is Exhibit 13. 10 PCC-8 is Exhibit 14. PCC-9 is Exhibit 15. 11 PCC-10 is Exhibit 16. PCC-11 is Exhibit 17. PC 12 13 C-12 is Exhibit 18. PCC-13 is Exhibit 19 and PCC-14 14 is Exhibit 20. 15 Cummings' rebuttal testimony is designated 16 290-T for identification. PCC-15, rate of return 17 recommendation is designated 291 for identification. PCC-16 debt ratios Bell is 292 for identification. 18 19 PCC-17 debt ratios independent 293 for identification. 20 PCC-18 capital structure debt cost is 294 for identification. PCC-19, DCF analysis regional is 295 21 22 for identification. PCC-20, DCF analysis independent 23 is 296 for identification. PCC-21 DCF analysis comparable is 297 for identification. 24 25 PCC-22 CAPM analysis regional is 298 for

1 identification. PCC-23 CAPM analysis independent is 2 299 for identification. PCC-24 CAPM analysis comparable is 300 for identification. PCC-25 stock 3 issues, expenses is 301 for identification. PCC-26 4 5 DCF analysis Standard and Poor 500 is 302 for б identification. PCC-27 CAPM analysis S and P 500 is 303 for identification. PCC-28 equity risk premium is 7 8 304 for identification. 9 MR. CUNNINGHAM: Can I interrupt for a 10 moment? PCC-27 is 302 did you say? 11 JUDGE WALLIS: 303. 12 MR. CUNNINGHAM: Thank you. JUDGE WALLIS: PCC-28 equity risk premium 13 14 is 304 for identification. PCC-29 pre-tax interest 15 coverage is 305 for identification. And PCC-30 16 analysis of betas is 306 for identification. Now for 17 staff. MR. SMITH: Yes. First exhibit is a 18 three-page exhibit, Smith Barney report on large 19 telephone companies on the cover page. 21 JUDGE WALLIS: That's 307 for 22 identification. 23 MR. SMITH: Second consists of six pages. Cover sheet is Smith Barney large telco's 24 25 vulnerability analysis.

1 JUDGE WALLIS: That's 308 for 2 identification. Moving on to public counsel's. 3 MR. CUNNINGHAM: Yes, Your Honor. As the exhibit next in order the deposition upon oral 4 5 examination of Peter Cummings dated July 10, 1995. That would be 309. б JUDGE WALLIS: Yes. I'm holding off until 7 8 I make sure that we're caught up on the administrative 9 end of things here. 10 MR. CUNNINGHAM: Next one would be a single 11 page document bearing two tables identifying market 12 prices for regional Bell telephone companies, operating companies, I'm sorry. 13 14 JUDGE WALLIS: 311 is the next document and 15 that would be. MR. CUNNINGHAM: That would be a 16 17 three-sheet document excerpt from a book entitled 18 Capital Ideas by one Peter L. Bernstein. 19 JUDGE WALLIS: That's 311 for identification. 20 21 MR. CUNNINGHAM: Finally a two sheet 22 document designated as the response to public counsel 23 request No. PC-01-970. 24 JUDGE WALLIS: That's 312 for 25 identification. Again, I want to thank you very

1	much for your cooperation in premarking these
2	documents and let's be off the record.
3	(Prehearing adjourned at 9:20 a.m.)
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