1 BEFORE THE WASHINGTON STATE 2 UTILITIES AND TRANSPORTATION COMMISSION 3) DOCKET TV-143185 4 In the Matter of Determining the Proper Carrier Classification of, and Complaint) 5 for Penalties against:) CAMERON DOODY, ADAM HANEY, MATT PATTERSON, 6) AND STEPHEN VLAHOS d/b/a CAMPUS BELLHOPS LLC) 7 8 MOVERS COURT, VOLUME I 9 Pages 1 - 56 10 ADMINISTRATIVE LAW JUDGE RAYNE PEARSON 11 12 13 9:35 A.M. 14 NOVEMBER 4, 2014 15 16 17 Washington Utilities and Transportation Commission 1300 South Evergreen Park Drive Southwest 18 Olympia, Washington 98504-7250 19 20 REPORTED BY: SHELBY KAY K. FUKUSHIMA, CCR #2028 21 Buell Realtime Reporting, LLC 1411 Fourth Avenue 22 Suite 820 Seattle, Washington 98101 23 206.287.9066 | Seattle 360.534.9066 | Olympia 24 800.846.6989 | National 25 www.buellrealtime.com

0002	2	
1		
2	A P P E A R A	ANCES
3	ADMINISTRATIVE LAW JUDGE:	
4	V	RAYNE PEARSON Washington Utilities and
5	1	Transportation Commission 1300 South Evergreen Park Drive SW
6	C	P.O. Box 47250 Dlympia, Washington 98504
7		360.664.1136
8		
9	WASHINGTON UTILITIES AND	
10		MEGAN BANKS
11	C	Compliance Investigator Consumer Protection and Communications
12	E	1300 South Evergreen Park Drive SW P.O. Box 47250
13		Olympia, Washington 98504
14	3	360.664.1111
15		
16	*	* * * * *
17		
18		
19		
20		
21		
22		
23		
24		
25		

1	OLYMPIA, WASHINGTON, NOVEMBER 4, 2014
2	9:35 A.M.
3	PROCEEDINGS
4	
5	JUDGE PEARSON: Good morning. My name is Rayne
6	Pearson. I'm an administrative law judge with the Washington
7	Utilities and Transportation Commission. I'm the presiding
8	officer for today's hearing being conducted at the Commission's
9	headquarters in Olympia. Today is Tuesday, November 4, 2014,
10	and it is now approximately 9:35 a.m.
11	Today's hearing involves a total of nine household
12	goods carriers. Our first order of business will be to take
13	roll call and determine which companies are present and identify
14	the name and position of the individual responding to the
15	complaint and subpoena.
16	As you can see, there's a court reporter creating a
17	record of today's proceedings, so in addition to raising your
18	hand to identify yourself, please also give a verbal response
19	like "present" or "here." And at some point later this morning,
20	you'll be sitting in the front of the room at one of these
21	microphones, and I'll explain how those work later.
22	So let's start with the first docket, it's TV-143184,
23	Christian Brothers and Daniel Picon.
24	Okay. He does not appear to be present today.
25	Docket TV-143185, Campus Bellhops.

1	MS. VANDER STOEP: Here, Your Honor.
2	JUDGE PEARSON: Okay. And when I call your case
3	forward, I'll have you make a formal appearance at that time.
4	Docket TV-143268, Bob the Mover, Robert Rindfuss.
5	Okay. He does not appear to be here today.
6	Docket TV-143269, Major Movers, Travis Molenda.
7	Also not present.
8	Docket TV-143301, Scourey Bros Moving & Moving, Jacob
9	Scourey.
10	MR. JACOB SCOUREY: Here.
11	JUDGE PEARSON: Okay. Thank you.
12	Docket TV-143346, AAA Movers, Gerald Munroe.
13	MR. MUNROE: Here.
14	JUDGE PEARSON: Okay. Thank you.
15	Docket TV-143347, Tacoma Movers, Anthony Wright.
16	MR. WRIGHT: Here.
17	JUDGE PEARSON: Thank you.
18	Docket TV-143348, Flat Rate Movers, Jay Christensen.
19	Okay. He does not appear to be here yet.
20	Docket TV-143357, NW Relocation, Gil Dorfman.
21	MR. DORFMAN: Here.
22	JUDGE PEARSON: Okay. So there are one, two,
23	three four companies who have not entered an appearance yet
24	today. Those companies are subject to being held in default and
25	having an order entered against them without a chance to address

1 the Commission, and I will take those cases up later this 2 morning.

3 So each of you are here this morning because over the 4 last several weeks, the Commission filed a complaint alleging 5 that each of your companies is performing or advertising to 6 perform work as a household goods carrier without the required 7 permit from the Commission.

8 Under Washington law, it is strictly prohibited to 9 engage in business as a household goods carrier without first 10 obtaining a household goods carrier permit from the Commission, 11 and that law, which is cited in the complaint that was filed 12 against you, can be found at RCW 81.80.075(1).

13 The purpose of today's proceeding is to formally 14 explain to you what your choices are under the law, and then 15 hear from each of you regarding which option that you wish to 16 pursue.

17 So you can choose one of two options on behalf of 18 your company. The first is to cease and desist providing, 19 offering, and advertising unpermitted household goods services. 20 And if you choose this option, you'll need to demonstrate what 21 you have done to shut down your business either completely or 22 partially to avoid further enforcement action by the Commission. 23 The Commission is going to want to see and I'm going 24 to also want to hear from you that you have sufficient proof 25 that you're no longer performing unlawful household goods moves,

for example, if you have taken down or changed your website or changed other online advertisements of illegal services. So in other words, you'll have to provide sufficient assurance that you're no longer going to engage in unlawful household goods moves.

The second option that you have is to ask for a 6 7 formal classification hearing to show why you don't need a 8 permit, and if you choose this option, you're contesting the 9 allegations in the complaint and you're claiming that you're not 10 conducting household goods moving services. If you choose this 11 option, we'll schedule a formal hearing for a date in the near 12 future with a deadline several weeks from now for both your 13 company and Commission Staff to declare all witnesses and file 14 all exhibits.

Each of you has a right to be heard by the Commission, so I will call you up individually to do that. And the Commission Staff also has a right to be heard, and Ms. Megan Banks, who's seated over here to my right, represents the Commission this morning. She is a compliance investigator.

So now that we've gone over the general options that you have, I want to walk through what will happen with the rest of the morning. In a few minutes, I'll call you each forward to make your choice about how to proceed, whether you want to enter an agreed cease and desist order or schedule a hearing to contest the allegations. At that time I will swear you in with

the oath of witness, so anything that you tell the Court is under oath and considered sworn testimony. Again, please speak slowly and clearly and be sure to use the microphone that's on the table.

5 Once you are sworn in, I'll ask you if you understand 6 your options and then ask you to state your preference. And if 7 theres's anything else that you want to explain to me, you can 8 do so at that time.

9 In each of the complaints the Commission has not only 10 alleged that you're providing household goods moving services 11 without a permit, they are also seeking to have a penalty 12 imposed. The law sets the maximum penalty for each violation at 13 \$5,000, and Staff will be making a penalty recommendation as 14 part of any agreed order. Ms. Banks will be explaining that 15 recommendation, but the Commission will make the final decision 16 about the amount of penalty to be imposed. And there are a 17 number of factors to be considered, and you can ask to be heard 18 on that matter if you wish.

19 If you choose to testify about how you're getting out 20 of the household goods moving business, I will allow you to make 21 a statement explaining how you plan to do that. And depending 22 on what proof you can provide, you should be able to reach an 23 agreed order resolving this matter with Commission Staff, and 24 then we'll see if Ms. Banks has any questions for you, and I may 25 also have questions, too, and then you will most likely speak

1 further with Ms. Banks during the Court's recess.

2 Finally, if you choose to contest the allegation in 3 the complaint, we'll schedule another court appearance for the 4 Commission to present its evidence to prove its case, and then 5 I'll explain the types of documentation that you would need to bring with you in order to dispute the Commission's evidence. 6 7 And if we're going to set a hearing, it'll help if 8 you know your schedule for the next month or so when we go to review calendars. 9 10 After I hear from each company, we'll take a break 11 for about an hour, and that will provide Commission Staff with 12 time to meet each of you and prepare a final disposition for 13 your case. 14 For most of you, I believe Ms. Banks will be 15 presenting agreed orders bringing your companies into compliance 16 or reflecting an agreement for you to leave the industry 17 altogether. 18 Ms. Banks, do you want to make any general statements 19 on behalf of Commission Staff before I call each company 20 forward? 21 MS. BANKS: No. 22 JUDGE PEARSON: Okay. Well, let me swear you in at 23 this point so that you are sworn in for the entire proceeding. 24 If you could please stand and raise your right hand. //// 25

1 MEGAN BANKS, witness herein, having been first duly sworn on oath, was 2 3 examined and testified as follows: 4 5 JUDGE PEARSON: Okay. Thank you. 6 All right. We'll begin with those companies who have 7 made an appearance today, and after hearing from each of you, 8 I'll turn to the companies who have not appeared. 9 And, Ms. Banks, when I call those nonappearance 10 cases, you may make a brief summary of the status of each case 11 and present your motion for default at that time. 12 So the first docket is TV-143185, Campus Bellhops. 13 If you could please come forward. And if you press the gray 14 button on the microphone, when the red comes on, then the 15 microphone be will on. 16 MS. VANDER STOEP: Good morning, Your Honor. My name 17 is Kari Vander Stoep. And I'm an attorney from K&L Gates, and 18 I'm here representing Campus Bellhops. 19 JUDGE PEARSON: Okay. Can you spell your last name 20 for the record, and then give us your address, phone number, fax 21 number, and e-mail address. 22 MS. VANDER STOEP: Sure. My last name is capital 23 "V," as in Victor, a-n-d-e-r, then there's a space, and then 24 Stoep, capital "S," t-o-e-p. I'm with K&L Gates in Seattle, 25 Washington, and our address is 925 Fourth Avenue, Suite 2900,

1 Seattle, 98104; the telephone number is 206.370.7804; fax is 206.370.6349; and, finally, my e-mail address is k-a-r-i, dot, 2 3 Vander Stoep, "V," as in Victor, a-n-d-e-r-s-t-o-e-p 4 @klgates.com. 5 And if Your Honor doesn't mind, I can go ahead and 6 give my card to the court reporter. 7 JUDGE PEARSON: That will be fine. Thank you. 8 Okay. And how does your client wish to proceed this 9 morning? 10 MS. VANDER STOEP: My client would like to 11 demonstrate that it has ceased providing household goods moves 12 in the State of Washington and no longer offers truck services 13 and so, therefore, falls outside the Commission's jurisdiction. 14 JUDGE PEARSON: Okay. And what have you brought with 15 you today to demonstrate that? 16 MS. VANDER STOEP: Your Honor, I brought a 17 declaration from one of the founders of Campus Bellhops, Cameron 18 Doody. His last name is spelled D-o-o-d-y. It explains and 19 references -- let's see here -- five exhibits. It explains that 20 starting on October 8th, the company ceased all trucking 21 services associated with their household moves. They're a 22 labor-only company. And, in addition, the additional exhibits 23 prove that they have changed their website to make very clear 24 that they are a labor-only company, they provide no trucking 25 services, and that all of the links through either Craigslist or

1 through Groupon similarly make clear that they no longer provide 2 any trucking services and are labor-only. 3 JUDGE PEARSON: Okay. Thank you. 4 And, Ms. Banks, have you had a chance to verify the 5 information? 6 MS. BANKS: I have. 7 JUDGE PEARSON: Okay. Wonderful. 8 So you want to pursue a cease and desist order, then; that's correct? 9 10 MS. VANDER STOEP: Yes, Your Honor. JUDGE PEARSON: Okay. And, Staff, do you have a 11 12 recommendation regarding a cease and desist order for this 13 company? 14 MS. BANKS: We would agree with a cease and desist 15 order. 16 JUDGE PEARSON: Okay. So when we take a recess, 17 you'll have the opportunity to speak with Ms. Banks and see if 18 you can agree on an order for entry. And, essentially, the 19 order will say that the company agrees that it was operating 20 without a permit, advertising without a permit, and that it 21 agrees to stop operating until if and when it gets a permit 22 should it decide to apply for one. 23 And once you are satisfied that you understand all 24 the terms of the order, you and Ms. Banks will both sign it. And then it will also include an agreement -- most likely an 25

1 agreement about the amount of penalty to be imposed, but if you, 2 for whatever reason, disagree with Ms. Banks' recommendation 3 about the penalty, you can make a case about why you believe the 4 penalty should be different than what she's recommending. 5 MS. VANDER STOEP: Okay. Thank you. JUDGE PEARSON: Okay. Any other questions in this 6 7 case? 8 MS. VANDER STOEP: No further questions. JUDGE PEARSON: Okay. Then I will call the next 9 10 docket. TV-143301, Scourey Bros Mowing & Moving, Jacob 11 Scourey. 12 13 Good morning, Mr. Scourey. If you could please stand 14 and raise your right hand, I'll swear you in. 15 16 JACOB SCOUREY, 17 witness herein, having been first duly sworn on oath, was 18 examined and testified as follows: 19 20 JUDGE PEARSON: Okay. Thank you. 21 All right. And how would you like to proceed this 22 morning? 23 MR. JACOB SCOUREY: I would like to take Option --24 what's that? -- 1, to cease and desist. 25 JUDGE PEARSON: The cease and desist option. Okay.

1 And what have you brought with you? 2 MR. JACOB SCOUREY: I have a screen shot of --3 showing that I deleted my ad for moving on Craigslist at July 4 30th. 5 JUDGE PEARSON: Okay. Anything else? MR. JACOB SCOUREY: Yes. So I have proof of that. 6 7 I'd also like to deny some of the allegations that --8 let's see. On July 24th, I was sent a letter to -- stating to 9 10 cease and desist, cease operating as a household goods mover and also cease advertising, and I believe I had done so after that 11 12 date. And I'm not a moving company. I'm a mowing company that 13 I started for my senior project --14 JUDGE PEARSON: Okay. 15 MR. JACOB SCOUREY: -- two years ago. 16 But -- let's see. I also have proof of myself 17 deleting the moving ad right after I got that letter. 18 JUDGE PEARSON: Okay. 19 MR. JACOB SCOUREY: So do you need me to show you the 20 documents? 21 JUDGE PEARSON: No, that's okay. You'll show it to 22 Ms. Banks at the break. I just wanted to give you an 23 opportunity to tell me what it is that you brought with you 24 today. 25 MR. JACOB SCOUREY: Okay.

1 JUDGE PEARSON: Is that all? 2 MR. JACOB SCOUREY: I believe so. 3 MR. JESS SCOUREY: May I say something? I'm his 4 father. 5 JUDGE PEARSON: If you want to come up to the microphone, I can swear you in. 6 7 MR. JESS SCOUREY: Okay. 8 JUDGE PEARSON: Go ahead and turn the other microphone on, and then if stand and raise your right hand. 9 10 11 JESS SCOUREY, 12 witness herein, having been first duly sworn on oath, was 13 examined and testified as follows: 14 JUDGE PEARSON: Okay. And can you state your first 15 16 and last name for the record, please. 17 MR. JESS SCOUREY: My name is J-e-s-s, and, Scourey, 18 S-c-o-u-r-e-y. 19 JUDGE PEARSON: I'm sorry I was mispronouncing your 20 last name. 21 MR. JACOB SCOUREY: That's okay. 22 JUDGE PEARSON: Okay. Go ahead, Mr. Scourey. 23 MR. JESS SCOUREY: I guess the main thing, he just 24 forgot to mention we did a search as proof that there's no 25 ads --

1 JUDGE PEARSON: Okay. Great. MR. JESS SCOUREY: -- on Craigslist for his name 2 3 or... 4 MR. JACOB SCOUREY: I have documentation of that, 5 too. MR. JESS SCOUREY: Yeah, or his phone number. 6 7 JUDGE PEARSON: Okay. MR. JESS SCOUREY: And, yeah. I guess I just want 8 9 to -- I mean, he's a college student trying to earn money to go 10 to school. And so, like he said, his main job is mowing, so he 11 did -- yes, he did have an ad for moving, which he didn't know 12 at the time until he got the original letter that that -- you 13 had to have a permit. So at that time he ceased; you know, took 14 down his ad -- which Craigslist is his only ad for the moving. 15 He doesn't have anything else. 16 JUDGE PEARSON: Okay. 17 MR. JESS SCOUREY: He did agree -- he sort of agreed 18 to a move when she had e-mailed but actually turned it down 19 after discussions realizing he wasn't supposed to do that. But 20 I guess I just want to appeal to the Court that, you know, it's 21 so minor what he did. And we drove clear from Pullman. I had 22 to take a day off work to support him. He had to miss a day of 23 school to come over here because of a couple hundred dollars 24 that he earned moving. And most of it was he moved -- helped

25 people, college students, move their own material or own goods

1 into their own U-Haul.

2	So that was mainly what he did. He did use his my
3	pick up once or twice helping friends or someone that's
4	contacted him to move some of their goods. But like I said, he
5	didn't do any of that since the original letter that she sent.
6	JUDGE PEARSON: Okay.
7	MR. JESS SCOUREY: So I guess I'd just like to appeal
8	to the Court on those matters how minor this is in my opinion.
9	JUDGE PEARSON: Okay. Well, I appreciate that, and I
10	appreciate you taking this seriously enough
11	MR. JESS SCOUREY: Yeah.
12	JUDGE PEARSON: to drive all the way over here to
13	Olympia
14	MR. JESS SCOUREY: Yeah.
15	JUDGE PEARSON: today
16	MR. JESS SCOUREY: Uh-huh.
17	JUDGE PEARSON: because we do take this very
18	seriously.
19	MR. JESS SCOUREY: Yeah, obviously so.
20	JUDGE PEARSON: Okay.
21	MR. JESS SCOUREY: And we he is now he could
22	tell you, I guess, that he's done, so
23	JUDGE PEARSON: Okay. Well, you can
24	MR. JACOB SCOUREY: Yeah. Also
25	JUDGE PEARSON: Go ahead.

1 MR. JACOB SCOUREY: Even being a mowing company --2 and I'm also being licensed for that completely in the law 3 within that, but I'm ceasing that, too, just to let you know. 4 And I won't be renewing that license. That's next year. Next summer I'm going to be getting into internship, and then the 5 real world. I'm not done. This was just to support my college 6 7 career. 8 JUDGE PEARSON: Okay. Thank you. 9 MR. JACOB SCOUREY: And try and stay out of debt. 10 JUDGE PEARSON: Okay. So then you will be agreeing to a cease and desist order today; is that correct? 11 12 MR. JACOB SCOUREY: Yes; that's correct. 13 JUDGE PEARSON: And, Ms. Banks, have you had the 14 opportunity to verify any of the information that he brought 15 with him today, or will you just do that at the recess? 16 MS. BANKS: I have not verified the information he's 17 brought, but I have checked, and he is no longer advertising on 18 Craigslist. 19 JUDGE PEARSON: Okay. Great. Thank you. 20 And do you have anything to say about the company's 21 decision? 22 MS. BANKS: We agree with the cease and desist. 23 JUDGE PEARSON: Okay. That sounds great. 24 Okay. So you heard what I said earlier that essentially the agreed order that you will sign will say that 25

1 you agree that you were operating without a permit, that you 2 advertised without a permit, and that you agree to stop 3 operating until such time in the future you may or may not 4 choose to get a permit. And once you're satisfied that you understand all the terms, Ms. Banks and you will both sign it. 5 6 And then if you can agree on an amount of penalty, it will 7 include that as well. But if for whatever reason you disagree with her recommendation, you can make that case to me when you 8 come back after the break. 9 10 MR. JACOB SCOUREY: Okay. So we get a second statement after the break? 11 12 JUDGE PEARSON: You do, yes. 13 MR. JACOB SCOUREY: Okay. 14 JUDGE PEARSON: And also opportunity to speak with 15 her. 16 MR. JACOB SCOUREY: Okay. Perfect. 17 JUDGE PEARSON: Okay. Do you have any other 18 questions? 19 MR. JACOB SCOUREY: No. 20 JUDGE PEARSON: Okay. I'll call the next docket, 21 then, Docket TV-143346, AAA Movers, Gerald Munroe. 22 Good morning Mr. Munroe. If you could just go ahead 23 and stay standing and raise your right hand. 24 //// 25 ////

1 GERALD MUNROE, witness herein, having been first duly sworn on oath, was 2 3 examined and testified as follows: 4 5 JUDGE PEARSON: Okay. Thank you. Mr. Munroe, how would you like to proceed this 6 7 morning? 8 MR. MUNROE: I would like to, I guess, cease and dismiss -- or cease until I've gotten with compliance --9 10 JUDGE PEARSON: Okay. MR. MUNROE: -- if that was an option. I wasn't 11 12 sure. 13 JUDGE PEARSON: Well, your option is to cease and 14 desist. We don't put any other language in the order about if 15 and when you might obtain a permit. 16 But is your plan to, once again, apply for a permit? 17 MR. MUNROE: Yes. JUDGE PEARSON: Okay. And you plan to maintain it 18 19 this time? 20 MR. MUNROE: Yes. 21 JUDGE PEARSON: Okay. 22 MR. MUNROE: And, yeah. The -- for whatever reason it wasn't maintained was solely due to insurance not 23 24 understanding what they were supposed to send over. It wasn't that I didn't have the insurance. It was... 25

1 JUDGE PEARSON: So you're blaming your insurance 2 company? 3 MR. MUNROE: Basically, yes. 4 JUDGE PEARSON: Okay. Because you've been here before, and you've been in trouble with the Commission on 5 multiple occasions over the years. 6 7 MR. MUNROE: And it was all the insurance. Everything else has been in compliance --8 9 JUDGE PEARSON: Okay. 10 MR. MUNROE: -- outside of them submitting what they 11 were supposed to. 12 JUDGE PEARSON: So at some point, you know, 13 obviously, the ultimate responsibility falls with you and not 14 with the insurance company. You can't blame your insurance 15 company. If you've having problems with your insurance company, 16 you go and do business with a different insurance company. 17 MR. MUNROE: Right. 18 JUDGE PEARSON: And I'm disappointed to see you here 19 again today. I just want to make that clear. 20 MR. MUNROE: Yes. 21 JUDGE PEARSON: Ms. Banks, do you have anything to 22 say about Mr. Munroe's choice? 23 MS. BANKS: Staff would agree with a cease and 24 desist. 25 JUDGE PEARSON: Okay. So, again, at the recess, you

1 can speak with Ms. Banks. And if you can agree to an order, it 2 will say that you agree you were operating without a permit, 3 that you advertised without a permit, and that you agree to 4 cease and desist all operations until you get a permit. And 5 once you are satisfied that you understand all the terms of the order, then you'll sign it and Ms. Banks will sign it. 6 7 And like I said, it will include a penalty recommendation from Staff. You can either agree with the 8 penalty recommendation or if you don't agree, then you can make 9 10 a case to me about why you think it should be different. 11 Do you have any questions? 12 MR. MUNROE: No. 13 JUDGE PEARSON: Okay. Thank you. 14 Then I'll call the next docket, Docket TV-143347, Tacoma Movers, Anthony Wright. 15 16 Either one. 17 MR. WRIGHT: Okay. 18 JUDGE PEARSON: It's your choice. 19 MR. WRIGHT: This one is high, and I'll take this 20 one. 21 JUDGE PEARSON: Okay. Good morning. 22 MR. WRIGHT: Good morning. 23 JUDGE PEARSON: If you would like to stand up and 24 raise your right hand. I'll swear you in. 25 ////

1 ANTHONY WRIGHT, witness herein, having been first duly sworn on oath, was 2 3 examined and testified as follows: 4 5 JUDGE PEARSON: Okay. Thank you. And, Mr. Wright, how would you like to proceed this 6 7 morning? 8 MR. WRIGHT: I would like to do the cease and desist and -- and also I wasn't clear if it was the opportunity to 9 10 disagree with the findings at this time in conjunction with 11 ceasing and desisting. 12 JUDGE PEARSON: Well, it depends. 13 Are you contesting the fact that you operated as a household goods company, or just contesting some of the details 14 15 but you admit that you were moving household goods? 16 MR. WRIGHT: Well, I would contest that some -- I 17 guess some of the advertisements were taken in the wrong light, 18 and it wasn't implied that I was advertising as a full-service 19 company, which we did not. But I will still like to cease and 20 desist, but it was -- but to contest the other area that we did 21 try to advertise as full service. I think there was an unclear 22 area there for me as well. 23 JUDGE PEARSON: Okay. So I think that would probably 24 best be taken up with Staff at the recess as a mitigating factor 25 that you could present to Staff when deciding on the penalty --

1 MR. WRIGHT: That's fine. 2 JUDGE PEARSON: -- recommendation because if you're 3 agreeing to cease and desist and that you did provide household 4 goods moves, then that's probably the avenue you should take. 5 Otherwise, we would schedule another --6 MR. WRIGHT: Another day? 7 JUDGE PEARSON: -- evidentiary hearing down the road 8 from now and that would be, you know, a different date and time 9 for you to present the case. 10 MR. WRIGHT: Too much time. I'll do that first one. JUDGE PEARSON: Okay. Did you bring any proof with 11 12 you today that... 13 MR. WRIGHT: Yes. 14 JUDGE PEARSON: Okay. And you plan on showing that 15 to --16 MR. WRIGHT: Yes. 17 JUDGE PEARSON: -- Ms. Banks at the break? 18 MR. WRIGHT: I can show you now or to Ms. Banks. 19 JUDGE PEARSON: Okay. That sounds good. 20 So when we take a recess, like I said, you'll have an 21 opportunity to speak with her. You'll sign an order that says 22 that you agree that you operated illegally, that you advertised 23 illegally, and that you will not operate as a household goods 24 carrier unless and until you obtain a permit from the Commission. 25

 if you don't, you'll have an opportunity to explain to me why you don't agree with the penalty recommendation at that time, okay? MR. WRIGHT: (Nods head.) JUDGE PEARSON: Any other questions? MR. WRIGHT: No, ma'am. JUDGE PEARSON: Okay. Thank you. MR. WRIGHT: Thank you. JUDGE PEARSON: And I'll call the next docket, TV-143357, NW Relocation, Gil Dorfman. MS. BANKS: Judge Pearson, I'd just like to say Staf would agree with a cease and desist for Tacoma Movers. JUDGE PEARSON: Okay. Thank you. 	1	And, again, it will also include a penalty
 4 you don't agree with the penalty recommendation at that time, okay? 6 MR. WRIGHT: (Nods head.) 7 JUDGE PEARSON: Any other questions? 8 MR. WRIGHT: No, ma'am. 9 JUDGE PEARSON: Okay. Thank you. 10 MR. WRIGHT: Thank you. 11 JUDGE PEARSON: And I'll call the next docket, 12 TV-143357, NW Relocation, Gil Dorfman. 13 MS. BANKS: Judge Pearson, I'd just like to say Staf 14 would agree with a cease and desist for Tacoma Movers. 15 JUDGE PEARSON: Okay. Thank you. 16 Okay. If you could just please stand and raise your 17 right hand. 18 19 GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows: 	2	recommendation that you either will agree with or you won't and
5 okay? 6 MR. WRIGHT: (Nods head.) 7 JUDGE PEARSON: Any other questions? 8 MR. WRIGHT: No, ma'am. 9 JUDGE PEARSON: Okay. Thank you. 10 MR. WRIGHT: Thank you. 11 JUDGE PEARSON: And I'll call the next docket, 12 TV-143357, NW Relocation, Gil Dorfman. 13 MS. EANKS: Judge Pearson, I'd just like to say Staf 14 would agree with a cease and desist for Tacoma Movers. 15 JUDGE PEARSON: Okay. Thank you. 16 Okay. If you could just please stand and raise your 17 right hand. 18 GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:	3	if you don't, you'll have an opportunity to explain to me why
6 MR. WRIGHT: (Nods head.) 7 JUDGE PEARSON: Any other questions? 8 MR. WRIGHT: No, ma'am. 9 JUDGE PEARSON: Okay. Thank you. 10 MR. WRIGHT: Thank you. 11 JUDGE PEARSON: And I'll call the next docket, 12 TV-143357, NW Relocation, Gil Dorfman. 13 MS. BANKS: Judge Pearson, I'd just like to say Staf 14 would agree with a cease and desist for Tacoma Movers. 15 JUDGE PEARSON: Okay. Thank you. 16 Okay. If you could just please stand and raise your 17 right hand. 18 GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:	4	you don't agree with the penalty recommendation at that time,
7 JUDGE PEARSON: Any other questions? 8 MR. WRIGHT: No, ma'am. 9 JUDGE PEARSON: Okay. Thank you. 10 MR. WRIGHT: Thank you. 11 JUDGE PEARSON: And I'll call the next docket, 12 TV-143357, NW Relocation, Gil Dorfman. 13 MS. BANKS: Judge Pearson, I'd just like to say Staf 14 would agree with a cease and desist for Tacoma Movers. 15 JUDGE PEARSON: Okay. Thank you. 16 Okay. If you could just please stand and raise your 17 right hand. 18 IIL DORFMAN, 20 GIL DORFMAN, 21 examined and testified as follows:	5	okay?
8 MR. WRIGHT: No, ma'am. 9 JUDGE PEARSON: Okay. Thank you. 10 MR. WRIGHT: Thank you. 11 JUDGE PEARSON: And I'll call the next docket, 12 TV-143357, NW Relocation, Gil Dorfman. 13 MS. BANKS: Judge Pearson, I'd just like to say Staf 14 would agree with a cease and desist for Tacoma Movers. 15 JUDGE PEARSON: Okay. Thank you. 16 Okay. If you could just please stand and raise your 17 right hand. 18 Image: GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:	6	MR. WRIGHT: (Nods head.)
 JUDGE PEARSON: Okay. Thank you. MR. WRIGHT: Thank you. JUDGE PEARSON: And I'll call the next docket, TV-143357, NW Relocation, Gil Dorfman. MS. BANKS: Judge Pearson, I'd just like to say Staf would agree with a cease and desist for Tacoma Movers. JUDGE PEARSON: Okay. Thank you. Okay. If you could just please stand and raise your right hand. GIL DORFMAN, witness herein, having been first duly sworn on oath, was examined and testified as follows: 	7	JUDGE PEARSON: Any other questions?
10 MR. WRIGHT: Thank you. 11 JUDGE PEARSON: And I'll call the next docket, 12 TV-143357, NW Relocation, Gil Dorfman. 13 MS. BANKS: Judge Pearson, I'd just like to say Staf 14 would agree with a cease and desist for Tacoma Movers. 15 JUDGE PEARSON: Okay. Thank you. 16 Okay. If you could just please stand and raise your 17 right hand. 18 GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:	8	MR. WRIGHT: No, ma'am.
11 JUDGE PEARSON: And I'll call the next docket, 12 TV-143357, NW Relocation, Gil Dorfman. 13 MS. BANKS: Judge Pearson, I'd just like to say Staf 14 would agree with a cease and desist for Tacoma Movers. 15 JUDGE PEARSON: Okay. Thank you. 16 Okay. If you could just please stand and raise your 17 right hand. 18	9	JUDGE PEARSON: Okay. Thank you.
12 TV-143357, NW Relocation, Gil Dorfman. 13 MS. BANKS: Judge Pearson, I'd just like to say Staf 14 would agree with a cease and desist for Tacoma Movers. 15 JUDGE PEARSON: Okay. Thank you. 16 Okay. If you could just please stand and raise your 17 right hand. 18 19 GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:	10	MR. WRIGHT: Thank you.
 MS. BANKS: Judge Pearson, I'd just like to say Staf would agree with a cease and desist for Tacoma Movers. JUDGE PEARSON: Okay. Thank you. Okay. If you could just please stand and raise your right hand. GIL DORFMAN, witness herein, having been first duly sworn on oath, was examined and testified as follows: 	11	JUDGE PEARSON: And I'll call the next docket,
14 would agree with a cease and desist for Tacoma Movers. 15 JUDGE PEARSON: Okay. Thank you. 16 Okay. If you could just please stand and raise your 17 right hand. 18 19 GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:	12	TV-143357, NW Relocation, Gil Dorfman.
15 JUDGE PEARSON: Okay. Thank you. 16 Okay. If you could just please stand and raise your 17 right hand. 18 Image: GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:	13	MS. BANKS: Judge Pearson, I'd just like to say Staff
16 Okay. If you could just please stand and raise your 17 right hand. 18 19 GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:	14	would agree with a cease and desist for Tacoma Movers.
<pre>17 right hand. 18 19 GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:</pre>	15	JUDGE PEARSON: Okay. Thank you.
<pre>18 19 GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:</pre>	16	Okay. If you could just please stand and raise your
19 GIL DORFMAN, 20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:	17	right hand.
20 witness herein, having been first duly sworn on oath, was 21 examined and testified as follows:	18	
21 examined and testified as follows:	19	GIL DORFMAN,
	20	witness herein, having been first duly sworn on oath, was
22	21	examined and testified as follows:
	22	
23 JUDGE PEARSON: And you are Mr. Dorfman?	23	JUDGE PEARSON: And you are Mr. Dorfman?
24 MR. DORFMAN: Yeah.	24	MR. DORFMAN: Yeah.
25 JUDGE PEARSON: Okay. And how do you want to procee	25	JUDGE PEARSON: Okay. And how do you want to proceed

1 this morning?

2 MR. DORFMAN: Cease and... 3 JUDGE PEARSON: With the cease and desist? 4 MR. DORFMAN: Yeah. 5 JUDGE PEARSON: Okay. And what did you bring with 6 you? 7 MR. DORFMAN: Well, I just want to say we simply don't -- we don't do local jobs in Washington, so I just brought 8 9 some samples from our web page showing -- I'm out of Portland, 10 Oregon, and we -- you know, so showing our Oregon page, local 11 moving in Oregon, compared with jobs in Portland. And how our 12 web -- you know, what our web page says about Seattle; that 13 we -- you know, nowhere it says that we do local than Seattle, 14 so we do not advertise. 15 I wanted to mention the fact that you said you sent 16 us a warning because you called one of our salespeople and he 17 gave you a quote for a move, and we simply do not do moves in 18 Seattle. Salespeople, they get commission for jobs they book, 19 so, you know, they might sometimes say things they shouldn't be 20 saying to customers. But, you know, we're just not set up to do

21 any of those kind of jobs up here.

And so you said you sent us a warning. I never -you sent it to the wrong address. We haven't been there for three years at that address, so we simply did not get the warning. You know, obviously, we would have acted upon the warning had I got it, but I'm acting upon appearing here. The
 second warning, I guess.

3 JUDGE PEARSON: Okay. So are you saying that your
4 website has changed since --

5 MR. DORFMAN: There was nothing on the website 6 that -- that shows that we do local jobs in Portland -- I mean, 7 in Seattle. We do interstate but not intrastate.

8 JUDGE PEARSON: Okay.

9 MR. DORFMAN: So we do have a Seattle web page, but 10 nothing that talks about doing local. And that's where I 11 have -- I brought the comparison between Portland and Seattle 12 showing that we do talk about local in Portland, but not in 13 Seattle.

JUDGE PEARSON: Okay. And you can show that to Ms. Banks at the recess.

16 MR. DORFMAN: Okay.

JUDGE PEARSON: So you do want to pursue a cease and desist order; is that correct?

19 MR. DORFMAN: Yeah.

20 JUDGE PEARSON: Okay. And, Ms. Banks, Staff's
21 response?

MS. BANKS: Staff would agree with the cease and
desist.
JUDGE PEARSON: Okay. So, again, I'll just tell you

25 what I've told the other companies. The order that you will

1 sign will state that you agree with that you operated illegally, 2 that you advertised -- or that you offered to move illegally, 3 that you advertised, and that you will stop operating unless and 4 until you get a permit should you decide to apply for one. 5 And you and Ms. Banks will both sign the order. It 6 will include a penalty recommendation. If you agree with it, 7 great. If not, then you can explain to me when we come back why you've disagreed with her recommendation. 8 MR. DORFMAN: Okay. 9 10 JUDGE PEARSON: Do you have any questions? 11 MR. DORFMAN: No. 12 JUDGE PEARSON: Okay. Thank you. You can have a 13 seat. 14 Okay. At this point I'm going to recall the 15 companies who were not present when I first took a roll call at 16 9:35 this morning. The time is approximately two minutes after 17 ten o'clock, and the first docket that did not initially appear 18 is TV-143184, Christian Brothers and Daniel Picon. 19 Okay. Hearing nothing, Docket TV-143268, Bob the 20 Mover, Robert Rindfuss. 21 MR. RINDFUSS: I'm here. 22 JUDGE PEARSON: Okay. Thank you, Mr. Rindfuss. 23 Docket TV-143269, Major Movers, Travis Molenda. 24 MR. MOLENDA: I'm here. JUDGE PEARSON: Okay. Thank you, Mr. Molenda. 25

1 And Docket TV-143348, Flat Rate Movers, Jay 2 Christensen. 3 Okay. Hearing nothing, Mr. Rindfuss, if you would 4 come forward. Okay. If you could also stay standing and raise 5 your right hand. 6 7 ROBERT RINDFUSS, witness herein, having been first duly sworn on oath, was 8 9 examined and testified as follows: 10 JUDGE PEARSON: Okay. And you are Robert Rindfuss, 11 12 correct? 13 MR. RINDFUSS: I am Robert Rindfuss. 14 JUDGE PEARSON: Okay. And how do you wish to proceed 15 this morning? 16 MR. RINDFUSS: I haven't been running a business, so 17 I guess I cease and desist. I work full time for a UTC member, 18 so... 19 JUDGE PEARSON: What's that? 20 THE WITNESS: I work full time for a UTC member. I 21 guess -- I don't know -- I guess through his --22 JUDGE PEARSON: For a permitted mover --23 MR. RINDFUSS: Yes; correct. 24 JUDGE PEARSON: -- is that what you're saying? 25 MR. RINDFUSS: Yeah. So I don't know. They said

1 they had three things against me. I don't know. I don't 2 advertise whatsoever. And then I guess they set up -- someone called me 3 4 and -- you know, I've been in the game for 18 years, you know, moving with some of the moving companies. And someone called me 5 up and kind of begged me to do a move for them, so... 6 7 I hadn't done any business prior to that, so... JUDGE PEARSON: Okay. 8 9 MR. RINDFUSS: They seemed to think I have a 10 business, but... 11 JUDGE PEARSON: Well, I know that like, Mr. Munroe, 12 you have been here before. This is not your first time 13 appearing before the Commission --14 MR. RINDFUSS: Yeah. 15 JUDGE PEARSON: -- at a movers court. 16 MR. RINDFUSS: Yeah. I guess that's why they must 17 have called me. 18 JUDGE PEARSON: Okay. And you do understand we tried 19 to impress upon you the first time you were here that this is 20 serious --21 MR. RINDFUSS: Yeah, it is. 22 JUDGE PEARSON: -- and that we expect you to --23 MR. RINDFUSS: I understand that. 24 JUDGE PEARSON: -- cease and desist, correct? MR. RINDFUSS: Yeah. 25

1 JUDGE PEARSON: And, Ms. Banks, what is Staff's
2 position on the company's choice?

3 MS. BANKS: Staff would agree with a cease and 4 desist.

5 JUDGE PEARSON: Okay. So what I have been explaining to the other companies is that when we take a break, you'll have 6 7 an opportunity to speak with Ms. Banks. And if you wish to, you 8 can sign the agreed cease and desist order which will state that 9 you agree that you were operating without a permit. I don't 10 believe that your complaint alleges that you advertised. Just that you offered to do a move and that you agree to stop 11 operating until you get a permit if you decide to apply. 12

13 MR. RINDFUSS: Yeah, we'll see.

JUDGE PEARSON: And once you're satisfied that you understand the terms of the agreement, you'll sign it, and Ms. Banks will sign it. It'll include a penalty recommendation. If you want to dispute that recommendation, you'll have the opportunity to do so when we come back from recess.

19 MR. RINDFUSS: Okay.

20 JUDGE PEARSON: Any other questions?

21 MR. RINDFUSS: No.

JUDGE PEARSON: Okay. All right. TV-143269, Major
 Movers, Travis Molenda. If you could come forward.

24 Mr. Molenda, if you could also stay standing and 25 raise your right hand.

1 TRAVIS MOLENDA, 2 witness herein, having been first duly sworn on oath, was 3 examined and testified as follows: 4 5 JUDGE PEARSON: Okay. Thank you. And, Mr. Molenda, this is also not your first rodeo 6 7 with the Commission, so why don't you explain to me what happened. 8 9 MR. MOLENDA: I was in the process of getting a 10 truck, and it just kind of got out of hand and didn't get my 11 butt down here to -- to get my permit. And now I am trying to 12 be in compliance, and I have submitted all of my paperwork to 13 the UTC to hopefully be approved for a household goods permit. 14 I don't know what the outcome of that has been yet. JUDGE PEARSON: Okay. So you have a pending 15 16 application with the Commission? 17 MR. MOLENDA: I think I do, yes. 18 JUDGE PEARSON: Okay. So how do you want to proceed 19 this morning? 20 MR. MOLENDA: I -- you know, I know that I have been 21 working and didn't have a permit at the time. I'm not trying to 22 deny that, so... 23 JUDGE PEARSON: Okay. So you want to sign the cease 24 and desist order that just says that you won't do any moves until that temporary permit is issued to you? 25

1 MR. MOLENDA: Yeah. I think I filed for a permanent 2 permit, so... 3 JUDGE PEARSON: Well, first, you'll be issued a 4 temporary authority --5 MR. MOLENDA: Okay. JUDGE PEARSON: -- if your application is approved, 6 7 and so what the order will say is that until you receive word that that temporary permit has been issued and your application 8 has been approved, you will not do any moves --9 10 MR. MOLENDA: Okay. JUDGE PEARSON: -- that fall under the UTC's 11 12 jurisdiction --13 MR. MOLENDA: Gotcha. 14 JUDGE PEARSON: -- okay? 15 MR. MOLENDA: (Nods head.) 16 JUDGE PEARSON: Ms. Banks? 17 MS. BANKS: Staff would agree with the cease and 18 desist. 19 JUDGE PEARSON: Okay. So when we take a recess, 20 you'll have the opportunity to speak with Ms. Banks. And if you 21 can agree on an order for entry, it will say that you agree you 22 were operating without a permit, that you advertised without a 23 permit, and that you agree to stop operating until you get a 24 permit like I just said.

And once you're satisfied that you understand all the

0032

1 terms, you'll sign that order and Ms. Banks will sign that 2 order. It will include a penalty recommendation. You can 3 either agree to it, or you can come back before me and explain 4 to me why you don't agree with it, okay? 5 MR. MOLENDA: Okay. 6 JUDGE PEARSON: Does that make sense? Do you have 7 any other questions? 8 MR. MOLENDA: No. 9 JUDGE PEARSON: Okay. 10 MR. MOLENDA: Thank you. 11 JUDGE PEARSON: Thank you. 12 And I didn't see anyone else come into the hearing 13 room in the interim, so I'm going to assume that those are the 14 only companies that will be appearing today. 15 Hopefully, by eleven a.m., maybe we can have the 16 orders prepared and we'll call each of you back up and make sure 17 you understand the order. I will sign it on the record today 18 and then you'll leave with a copy of the order and you'll also 19 be officially served a copy of the order by mail. 20 So, Ms. Banks, is there anything else that you would 21 like to say before we take a break? 22 MS. BANKS: There's nothing further. 23 JUDGE PEARSON: Okay. And by a show of hands, does 24 anyone in the audience have any questions? 25 Okay. Seeing none, then at approximately 10:08 a.m.,

1 we are at recess.

2 And, Ms. Banks, I'll be in my office. Just notify me 3 when I need to come back. 4 And we'll go off the record. Thank you. 5 (A break was taken from 10:08 a.m. to 10:16 a.m.) 6 JUDGE PEARSON: Let's be back on the record. 7 We took a brief recess and we're back just briefly to 8 deal with another party who has showed up on the break. And 9 10 then we will go back to recess so that Staff can discuss the stipulated orders with the parties. 11 12 So I will now call Docket -- is it TV-143347, Jay 13 Christensen? 14 MS. BANKS: 48, I believe. JUDGE PEARSON: It's 48. Sorry. TV-143348, Flat 15 16 Rate Household Movers, Jay Christensen. 17 Can you please come forward? 18 MR. CHRISTENSEN: Here? 19 JUDGE PEARSON: Yes. And if you could just turn the 20 microphone on by pressing the gray button, and then a red light 21 will appear. 22 MR. CHRISTENSEN: The red light is already on. I 23 turned it off. 24 JUDGE PEARSON: Okay. So you want it to be on. MR. CHRISTENSEN: Turn it back on, yeah. 25

1 JUDGE PEARSON: And then if you could just stand and raise your right hand, I'll swear you in. 2 3 4 JAY CHRISTENSEN, 5 witness herein, having been first duly sworn on oath, was examined and testified as follows: 6 7 JUDGE PEARSON: Okay. Thank you. You may be seated. 8 9 So I'll go back and describe a little bit what your 10 choices are today. You have two options. 11 Have you had a chance to talk with Ms. Banks in 12 advance about those options? 13 MR. CHRISTENSEN: A little bit, yeah. 14 JUDGE PEARSON: A little bit? Okay. 15 MR. CHRISTENSEN: She's been helpful. 16 JUDGE PEARSON: So you can either choose to cease and 17 desist providing, offering, or advertising unpermitted household 18 goods services until you get a permit. And if you choose that 19 option, you'll need to demonstrate what you have done to shut 20 down your business either completely or partially to avoid 21 further enforcement action. 22 MR. CHRISTENSEN: Mm-hm. 23 JUDGE PEARSON: And so Ms. Banks is going to want to 24 see and I'm going to want to hear about anything you brought 25 with you --

1 MR. CHRISTENSEN: Okay. 2 JUDGE PEARSON: -- to show that you have shut your business down or that you're no longer performing unlawful 3 4 household goods moves. 5 The other option is to ask for a formal classification hearing to show why you don't need a permit if 6 7 you're contesting the allegations and saying no, I'm not doing household goods moves and I can prove it. 8 9 So do you know which of those two options? 10 MR. CHRISTENSEN: Yes. I will stop advertising the 11 truck, stop doing household moves over the road until I can get 12 the money up to get the permits. 13 JUDGE PEARSON: Can you speak a little closer to the 14 microphone? MR. CHRISTENSEN: Sorry. About that. 15 16 JUDGE PEARSON: Okay. 17 MR. CHRISTENSEN: I will partially close down the 18 transportation part of everything I do. 19 JUDGE PEARSON: Okay. 20 MR. CHRISTENSEN: Advertise, I've already switched 21 over the ads, which I have brought proof of that. And I shall 22 just wait until I can get the money together for everything that 23 goes with it. 24 JUDGE PEARSON: Okay. So it sounds like you're 25 choosing to provide labor-only moves in the meantime?

1	MR. CHRISTENSEN: Yes, ma'am. And I got the
2	advertisements and stuff, so
3	JUDGE PEARSON: Okay, great.
4	MR. CHRISTENSEN: That say labor-only.
5	JUDGE PEARSON: Okay.
6	And, Ms. Banks, have you had a chance to verify that?
7	MS. BANKS: I have.
8	JUDGE PEARSON: Okay. Perfect.
9	And do you agree with the company's choice to enter a
10	cease and desist order?
11	MS. BANKS: Staff agrees with the cease and desist
12	order.
13	JUDGE PEARSON: Okay. Thank you.
14	So when we go back at recess, you'll have an
15	opportunity to speak with Ms. Banks and the Commission Staff to
16	see if you can agree on an order for entry.
17	MR. CHRISTENSEN: Okay.
18	JUDGE PEARSON: And what that order will essentially
19	say is that you agree that you were operating without a permit,
20	you agree that you advertised without a permit, and you agree to
21	stop operating until you get a permit. And once you're
22	satisfied that you understand all the terms of the order, you'll
23	sign it. Ms. Banks will sign it. It will include a penalty
24	recommendation.
25	MR. CHRISTENSEN: Mm-hm.

1 JUDGE PEARSON: And you can either agree to pay that penalty, or when you come back, you'll have the opportunity to 2 3 explain to me why you think the penalty amount should be 4 different --5 MR. CHRISTENSEN: Okay. JUDGE PEARSON: -- okay? 6 7 All right. Then let's be back at recess if you don't have any other further questions. 8 9 MR. CHRISTENSEN: (Witness shakes head.) 10 JUDGE PEARSON: Okay. We'll go off the record again. 11 Thank you. 12 MR. CHRISTENSEN: Thank you. Thanks. 13 (A break was taken from 10:17 a.m. 14 to 12:06 p.m.) JUDGE PEARSON: Good afternoon. Let's be back on the 15 16 record a little after twelve p.m. 17 I hold in my hand the cease and desist orders, and I 18 understand they have been explained and presented to each 19 company. 20 So I will call you back up one at a time in the order 21 that we went in before beginning with TV-143185, Campus 22 Bellhops, LLC, Ms. Vander Stoep. 23 MS. VANDER STOEP: Yes, Your Honor. 24 JUDGE PEARSON: Okay. So I'm presuming since you're 25 counsel for the company that you had no problems understanding

1 the terms of the order.

2 MS. VANDER STOEP: Yes. 3 JUDGE PEARSON: And I see that you and Ms. Banks have 4 both signed it. 5 MS. VANDER STOEP: Yes. 6 JUDGE PEARSON: And just for the record, Ms. Banks, 7 it looks like you recommended two violations: one for offering a move and one for advertising; is that correct? 8 9 MS. BANKS: That is correct. JUDGE PEARSON: Okay. And the \$5,000 penalty will be imposed, a \$4500 portion of that will be suspended, and the company will pay a \$500 penalty; is that correct? MS. BANKS: That is correct. JUDGE PEARSON: Okay. And just for the record, Campus Bellhops is agreeing to shut down their operations until they receive a permit; is that correct? MS. VANDER STOEP: Correct. They are going to function as a labor-only company. 19 JUDGE PEARSON: Okay. And the suspension period for 20 the \$4500 is two years from today's date, which is November 4, 21 2016, so that means that if Staff finds an advertisement or they 22 offer a move during that time, the remaining \$4500 becomes 23 immediately due. 24 And the order to cease and desist is permanent, which means that it does not expire. So if even after that two-year 25

10 11 12

13

14 15 16

1 period of the suspended penalty has run, if Staff discovers the 2 company is still operating, Staff can go straight to Superior 3 Court and seek enforcement of the order, which will include 4 significant additional penalties, so there's a very strong 5 incentive for your client to comply with the law. 6 And it looks like you are making the entire payment 7 today; is that correct also? 8 MS. VANDER STOEP: Yes, Your Honor. It was made. 9 JUDGE PEARSON: Okay. And do you have any additional 10 questions? 11 MS. VANDER STOEP: No, Your Honor. 12 JUDGE PEARSON: Okay. Then I will sign this order 13 and I'll hand it to Ms. Banks and you are free to go. Thank 14 you. 15 Okay. Next is Docket TV-143301, Jacob Scourey, 16 Scourey Bros Mowing & Moving. 17 Hi, Mr. Scourey. 18 MR. JACOB SCOUREY: Hello. 19 JUDGE PEARSON: Okay. So did you have a chance to 20 walk through the multipage order, and do you understand all five 21 pages prior to the signature page? 22 MR. JACOB SCOUREY: Yes, I do. 23 JUDGE PEARSON: Okay. And I see that you and 24 Ms. Banks have both signed it. 25 And just for the record, Ms. Banks, it looks like,

1 again, you've recommended two violations: one for offering a 2 move and one for advertising; is that correct? 3 MS. BANKS: That is correct. 4 JUDGE PEARSON: Okay. And the \$5,000 penalty will be 5 imposed, but it looks as though the entire penalty will be 6 suspended for the two-year period provided that you cease 7 operations; is that also correct? 8 MS. BANKS: That is correct. 9 JUDGE PEARSON: Okay. And, Mr. Scourey, do you have 10 any dispute about the facts that we talked about earlier? 11 MR. JACOB SCOUREY: I do not, Your Honor. 12 JUDGE PEARSON: Okay. And you do understand you're 13 agreeing to shut down your business unless and until you obtain 14 a permit in the future, correct? 15 MR. JACOB SCOUREY: I do. 16 JUDGE PEARSON: Okay. So, again, the suspension 17 period for that \$5,000 is two years from today's date, November 18 4, 2016, so the entire amount will become due and payable if 19 it's discovered that you're conducting moves within those two 20 years. And, again, the cease and desist order is permanent, and 21 so it does not expire. So anytime in the future Staff can 22 subpoena you into Superior Court and levy additional fines, 23 okay? 24 MR. JACOB SCOUREY: Okay. JUDGE PEARSON: All right. And you do understand 25

~~~

1 legally what you can and can't do, correct? 2 MR. JACOB SCOUREY: Yes, I do. 3 JUDGE PEARSON: Okay. Do you have any additional 4 questions? 5 MR. JACOB SCOUREY: I do not. 6 JUDGE PEARSON: Okay. Then I will sign this order, 7 and you are free to go. 8 MR. JACOB SCOUREY: Thank you. 9 JUDGE PEARSON: Thanks. 10 Okay. Docket TV-143346, Gerald Munroe, d/b/a AAA Movers and Delivery Specialist LLC. 11 12 Mr. Munroe, did you have a chance to go through the 13 order, and do you understand all --14 MR. MUNROE: Yes, I do. JUDGE PEARSON: -- all of its contents? 15 16 Okay. And I see that you and Ms. Banks have both 17 signed the order. And, again, Ms. Banks, you're recommending two 18 19 violations: one for operating a move and one for advertising; 20 is that correct? 21 MS. BANKS: That's correct. 22 JUDGE PEARSON: Okay. So the \$5,000 penalty will be 23 imposed and it looks like a \$4,000 portion of the penalty will 24 be suspended and the company will pay a \$1,000 penalty; is that 25 correct?

1 MS. BANKS: That is correct. 2 JUDGE PEARSON: Okay. And I see the payment 3 schedule, is that you'll make a \$500 payment today and another 4 \$500 payment by no later than December 4th? MR. MUNROE: I made the five -- excuse me. I made 5 6 that \$500 today already. 7 JUDGE PEARSON: Okay. And you do understand that if you miss that second payment, the entire \$5,000 becomes due 8 immediately? 9 10 MR. MUNROE: Correct. 11 JUDGE PEARSON: And if for some reason you're going 12 to be late, it's imperative that you contact Staff and let them 13 know because failing to contact them means that you absolutely 14 will get the \$5,000 penalty imposed. 15 MR. MUNROE: Right. 16 JUDGE PEARSON: And the suspension period for the 17 4,000, again, two years from today's date. The cease and desist 18 order, however, is permanent, so I'm just making sure that you 19 understand that. 20 And do you have any additional questions? 21 MR. MUNROE: No. 22 JUDGE PEARSON: Okay. Then I will go ahead and sign this order, and you are free to go. 23 24 Okay. Docket TV-143347, Anthony Wright, d/b/a Man 25 and a Van.

1 Hi. 2 MR. WRIGHT: Hi. 3 JUDGE PEARSON: Did you have a chance to look through 4 the order, and do you understand all of its contents? 5 MR. WRIGHT: I didn't have a chance to look through it, but I did kind of -- verbally, I understood. 6 7 JUDGE PEARSON: Okay. So you understand what you 8 signed? 9 MR. WRIGHT: Yes. 10 JUDGE PEARSON: Okay. And, Ms. Banks, again, it looks like two violations: 11 12 one for offering to move and one for advertising? 13 MS. BANKS: That is correct. 14 JUDGE PEARSON: Okay. And the \$5,000 penalty will be 15 imposed, but a \$4500 penalty will be suspended, and the company 16 will pay \$500; is that also correct? 17 MS. BANKS: That is correct. 18 JUDGE PEARSON: Okay. And just for the record, 19 Mr. Wright, you are agreeing to shut down Man and a Van, Inc., 20 aka Tacoma Movers, unless you get a permit? 21 MR. WRIGHT: With regards to the full-service moves, 22 yes. JUDGE PEARSON: Okay. You're just going to do 23 24 labor-only? 25 MR. WRIGHT: Labor-only; yes, ma'am.

1 JUDGE PEARSON: Okay. And you do understand exactly
2 what you can and can't do?

3 MR. WRIGHT: Yes, I was unclear about that. But we 4 had a discussion about it, and so, yes, ma'am.

JUDGE PEARSON: Okay. And also remember you can always contact Ms. Banks if you have a question. She's always here to provide you with technical assistance. If something seems gray to you, just give her a call --

9

MR. WRIGHT: Yes, ma'am.

10 JUDGE PEARSON: -- and she can let you know.

11 Okay. So the suspension period for the \$4500, again, 12 is two years. So if they catch you moving, offering to move 13 advertising within that time, the entire \$5,000 will become due.

14 The cease and desist is permanent, so you can be 15 subpoenaed into Superior Court even after that two-year period 16 if Staff finds that you're still moving.

And I see there's a proposed payment schedule for thepenalty.

You're making a \$125 payment today; is that correct?
MR. WRIGHT: It's been made.

JUDGE PEARSON: Okay. And you'll have the entirety paid no later than February 4, 2015?

23 MR. WRIGHT: Yes, ma'am.

JUDGE PEARSON: Okay. And you understand if you miss a payment, the entire additional \$4500 becomes due?

1 MR. WRIGHT: Yes. 2 JUDGE PEARSON: Okay. Do you have any additional 3 questions? 4 MR. WRIGHT: No, ma'am; not at this time. JUDGE PEARSON: Okay. I will sign this order, and 5 6 you're free to go. 7 MR. WRIGHT: Thank you. 8 JUDGE PEARSON: Thank you. 9 Okay. Docket TV-143357, Gil Dorfman, d/b/a GTS 10 Shipping Window, Inc., aka NW Relocation. 11 Hi. Okay. Did you have a chance to read through the 12 order, and do you understand what you signed? 13 MR. DORFMAN: Yes. 14 JUDGE PEARSON: Okay. And, Ms. Banks, again, it 15 looks as though there are two violations alleged here: one for 16 offering to move and one for advertising? 17 MS. BANKS: That is correct. 18 JUDGE PEARSON: Okay. And, again, the \$5,000 penalty 19 will be imposed and a \$4500 portion of that will be suspended 20 and the company will pay a \$500 penalty; is that correct? 21 MS. BANKS: That is correct. 22 JUDGE PEARSON: And for the record, Mr. Dorfman, 23 you're agreeing to shut down GTS Shipping Window, Inc., aka NW 24 Relocation, unless and until you get a permit in Washington 25 State?

1 MR. DORFMAN: Yes. 2 JUDGE PEARSON: Okay. And you're clear about what 3 you can and can't do under the law in Washington? 4 MR. DORFMAN: Yes. 5 JUDGE PEARSON: Okay. So once, again, I'll just reiterate, the suspension period is for two years from today's 6 7 date. If at any time Staff discovers that you're offering or advertising to conduct moves in Washington, the entire \$5,000 8 9 penalty will become due and payable. 10 And the order to cease and desist is permanent, so at any point in time if they catch you even after that two-year 11 12 period, you can be summoned back into Superior Court and face 13 very hefty fines. 14 And it looks like you paid the entire \$500 today; is that correct? 15 16 MR. DORFMAN: (No audible response.) 17 JUDGE PEARSON: Okay. Then I will sign this order. 18 Unless you have any additional questions, you're free 19 to go. 20 MR. DORFMAN: Nothing. 21 JUDGE PEARSON: Thank you. 22 MR. DORFMAN: Thanks. JUDGE PEARSON: Okay. TV-143268, Robert Rindfuss 23 24 d/b/a Bob the Mover. 25 Okay. Mr. Rindfuss, did you understand the contents

| 1  | of the order that you signed?                                     |
|----|-------------------------------------------------------------------|
| 2  | MR. RINDFUSS: Yes.                                                |
| 3  | JUDGE PEARSON: Okay. And I see that you and                       |
| 4  | Ms. Banks have both signed it.                                    |
| 5  | MR. RINDFUSS: (Nods head.)                                        |
| 6  | JUDGE PEARSON: And it looks like in this case,                    |
| 7  | Ms. Banks, there's just one violation for operating a move; is    |
| 8  | that correct?                                                     |
| 9  | MS. BANKS: That is correct.                                       |
| 10 | JUDGE PEARSON: Okay. And the penalty is for \$2,500,              |
| 11 | a \$1,500 portion of which will be suspended for two years, and   |
| 12 | Mr. Rindfuss will pay a \$1,000 penalty; is that correct?         |
| 13 | MS. BANKS: That is correct.                                       |
| 14 | JUDGE PEARSON: Okay. And the suspension period for                |
| 15 | the remaining 1500, again, is two years from today's date, and    |
| 16 | the cease and desist does not expire at any point in time.        |
| 17 | And I see there is a payment schedule beginning with              |
| 18 | the first payment on November 18 of this month and to be paid in  |
| 19 | full by June 18th.                                                |
| 20 | And they're set out in monthly payments between                   |
| 21 | November and June on the 18th of each month; is that correct?     |
| 22 | MS. BANKS: That is correct.                                       |
| 23 | JUDGE PEARSON: Okay.                                              |
| 24 | And you do understand, Mr. Rindfuss, that if you miss             |
| 25 | a payment, the entire \$2500 becomes due and payable immediately, |

1 and you understand legally what you can and can't do as well, 2 correct? 3 MR. RINDFUSS: (Nods head.) 4 JUDGE PEARSON: Okay. Do you have any additional 5 questions? 6 MR. RINDFUSS: No. 7 JUDGE PEARSON: Okay. I will sign this, and you're 8 free to go. 9 MR. RINDFUSS: Okay. Thanks. 10 JUDGE PEARSON: Thank you for coming down. Okay. TV-143269, Travis Molenda d/b/a Major Movers 11 12 LLC. 13 Mr. Molenda, did you have a chance to read through 14 the order, and do you understand all of its contents? 15 MR. MOLENDA: I did. 16 JUDGE PEARSON: Okay. And you and Ms. Banks have 17 both signed the order. 18 And just for the record, Ms. Banks, it looks like 19 there are two violations: one for offering to move and one for 20 advertising? 21 MS. BANKS: That is correct. 22 JUDGE PEARSON: Okay. And the \$5,000 penalty will be 23 imposed, a \$4,000 portion will be suspended, and Mr. Molenda 24 will pay a \$1,000 penalty; is that correct? 25 MS. BANKS: That is correct.

JUDGE PEARSON: Okay. And, Mr. Molenda, for the 1 record, you're agreeing to shut down Major Movers until such 2 3 time that your permit application is approved, correct? 4 MR. MOLENDA: Yes. My application should be approved 5 by the end of the day. JUDGE PEARSON: Okay. Great. And the suspension 6 7 period for the \$4500 is two years from today's date. The cease and desist order is permanent, so if at any time you become 8 9 unpermitted again, if you let your insurance lapse again and you 10 no longer have a permit, that cease and desist order carries on 11 in perpetuity so at any time Staff can summon you back into 12 Superior Court where you will face very hefty penalties. So --13 MR. MOLENDA: Yes. 14 JUDGE PEARSON: -- I just want you to be aware of 15 that. 16 And it looks like the payment schedule is \$500 today 17 and \$500 no later than December 4th; is that correct? 18 MR. MOLENDA: That's correct. 19 JUDGE PEARSON: Okay. And you do understand the 20 entire \$5,000 will become due immediately if you miss that 21 deadline? 22 MR. MOLENDA: Yes, I do. 23 JUDGE PEARSON: Okay. Do you have any additional 24 questions? 25 MR. MOLENDA: Nope.

0051 JUDGE PEARSON: Okay. I will sign this, and you're 1 free to leave. Thank you for coming today. 2 MR. MOLENDA: Thank you. 3 4 JUDGE PEARSON: All right. And, finally, I have Docket TV-143348, Jay Christensen d/b/a Flat Rate Household 5 Movers. 6 7 Hi, Mr. Christensen. Did you have a chance to read the order, and do you understand all of its contents? 8 9 MR. CHRISTENSEN: Yes. 10 JUDGE PEARSON: Okay. And it looks like you and 11 Ms. Banks have both signed it. 12 And, Ms. Banks, again, you're recommending two 13 violations: one for offering to move and one for advertising, 14 correct? 15 MS. BANKS: That is correct. 16 JUDGE PEARSON: And the \$5,000 penalty will be 17 imposed, a \$4500 portion will be suspended, and Mr. Christensen 18 will pay a \$500 portion of the penalty? 19 MS. BANKS: That is correct. 20 JUDGE PEARSON: And it looks like we have a payment 21 schedule. 22 You made a \$40 payment today? MR. CHRISTENSEN: Mm-hm. 23 24 JUDGE PEARSON: And then you'll make a \$153 payment 25 by December 4th, a \$153 payment by January 4th, and a \$154

payment by February 4, 2015; is that correct? 1 2 MR. CHRISTENSEN: Yes. 3 JUDGE PEARSON: Okay. And just for the record, you 4 are agreeing to shut down Flat Rate Household Movers until the 5 time that you get a permit, correct? 6 MR. CHRISTENSEN: Yes, the transportation portion of 7 it. 8 JUDGE PEARSON: You'll just do labor-only? MR. CHRISTENSEN: Yes. 9 10 JUDGE PEARSON: Okay. And are you clear on what you can and can't do? 11 12 MR. CHRISTENSEN: Yep. 13 JUDGE PEARSON: And you know that Ms. Banks is available if you have any question at any time? 14 15 MR. CHRISTENSEN: She gave me all the resources, 16 so... 17 JUDGE PEARSON: Okay. So the suspension period for 18 the \$4500 is two years. The cease and desist order is 19 permanent, so if within that two years Staff catches you 20 advertising or offering to move, the \$5,000 will become due and 21 payable. If beyond that two years they catch you, then you'll 22 be summoned to Superior Court and face additional penalties. 23 So do you have any additional questions? 24 MR. CHRISTENSEN: No, ma'am. JUDGE PEARSON: Okay. Then I will sign this order, 25

1 and you are free to go.

| 2  | MR. CHRISTENSEN: Thank you.                                      |
|----|------------------------------------------------------------------|
| 3  | JUDGE PEARSON: Thank you.                                        |
| 4  | Okay. That concludes the list of companies that are              |
| 5  | present in the hearing room today. It is now 12:22, and I will   |
| 6  | call the companies that haven't appeared and have had no contact |
| 7  | with the Commission to make sure they are not present.           |
| 8  | Docket TV-143184, Christian Brothers Moving.                     |
| 9  | There's no one in the hearing room, and I don't hear             |
| 10 | anyone on the bridge line, so I'm going to presume that they are |
| 11 | not here today.                                                  |
| 12 | Okay. Ms. Banks, did you have contact with Christian             |
| 13 | Brothers Moving or Daniel Picon today?                           |
| 14 | MS. BANKS: No, I have not.                                       |
| 15 | JUDGE PEARSON: Or at any time during this                        |
| 16 | proceeding?                                                      |
| 17 | MS. BANKS: No, I have not.                                       |
| 18 | JUDGE PEARSON: Okay. So I've had a chance to review              |
| 19 | the docket. The Commission's evidence that there was an offer    |
| 20 | for an intrastate move in Washington. There was advertising      |
| 21 | that meets the definition in RCW 81.80.075, engaging in business |
| 22 | as a moving company without a household goods permit.            |
| 23 | So what is the Commission's motion at this point with            |
| 24 | respect to Christian Brothers Moving?                            |
| 25 | MS. BANKS: We would like to classify the respondent              |

as a household goods carrier, order the respondent to cease and 1 2 desist and impose penalties, and make that a default order. 3 JUDGE PEARSON: Okay. So it would be a default order 4 imposing the full \$5,000 penalty for the two alleged violations, 5 correct? 6 MS. BANKS: That is correct. 7 JUDGE PEARSON: So let's walk through the evidence that you have for the company with respect to the violations and 8 when and how service was accomplished. 9 10 MS. BANKS: So on both June 9, 2014 and August 13, 2014, I obtained move offers from Christian Brothers, or aka 11 12 P.A.M.S. aka Power Moving aka All Right Moving. The June 9th 13 offer was by telephone. The August 13th offer was by e-mail. 14 As of today, November 4th, they still have 31 15 advertisements on Craigslist.org. 16 In addition, we did serve Mr. Picon at his residence 17 on September 27, 2014. JUDGE PEARSON: And you served him personally? 18 19 MS. BANKS: Yes. 20 JUDGE PEARSON: Okay. And has this company ever 21 applied for a permit with the Commission? 22 MS. BANKS: No, they have not. 23 JUDGE PEARSON: Okay. I will grant the motion for 24 Christian Brothers finding them in default. 25 If you'll pass the order up to me, I can sign it

1 right now.

2 Okay. And, finally, there's the matter of Cary 3 Johnson and Johnson's Hauling LLC, Docket TV-143300. 4 Mr. Johnson was sent a stipulated order to sign, and I asked him to return it to me before today. I haven't seen it 5 yet, but that does not necessarily mean that it hasn't arrived 6 7 or that it won't be here later today. What is Staff's position on Johnson's Hauling LLC? 8 MS. BANKS: It is Staff's position that the company 9 10 has obtained -- we understand that the company has obtained a 11 temporary permit, as they cannot obtain a permanent authority 12 with any outstanding penalties. And the company has provided 13 assurances that the order has been mailed, so at this time, 14 Staff does not recommend a default penalty. 15 JUDGE PEARSON: Okay. And I agree. I spoke to 16 Mr. Johnson several times yesterday and this morning, and I 17 believe that he has made a good-faith effort to get the order 18 returned in a timely matter but that it may have been held up at 19 Consolidated Mail. 20 So is there any other business that we need to take 21 care of today? 22 MS. BANKS: No, there's not. 23 JUDGE PEARSON: Okay. Thank you. 24 Then we are adjourned. 25 (Proceeding adjourned at 12:26 p.m.)

| 0056 |                                                                 |
|------|-----------------------------------------------------------------|
| 1    | CERTIFICATE                                                     |
| 2    |                                                                 |
| 3    | STATE OF WASHINGTON ) ss                                        |
| 4    | COUNTY OF KING )                                                |
| 5    |                                                                 |
| 6    | I, SHELBY KAY K. FUKUSHIMA, a Certified Shorthand Reporter      |
| 7    | and Notary Public in and for the State of Washington, do hereby |
| 8    | certify that the foregoing transcript is true and accurate to   |
| 9    | the best of my knowledge, skill and ability.                    |
| 10   | IN WITNESS WHEREOF, I have hereunto set my hand and seal        |
| 11   | this 13th day of November, 2014.                                |
| 12   |                                                                 |
| 13   |                                                                 |
| 14   | SHELBY KAY K. FUKUSHIMA, CCR                                    |
| 15   |                                                                 |
| 16   | My commission expires: June 29, 2017                            |
| 17   |                                                                 |
| 18   |                                                                 |
| 19   |                                                                 |
| 20   |                                                                 |
| 21   |                                                                 |
| 22   |                                                                 |
| 23   |                                                                 |
| 24   |                                                                 |
| 25   |                                                                 |