

Waste Management - Northwest Residential Commodity Sales Revenue

Commodity	% of Materials	Tonnage			Total	Jan		Feb		Mar		Total 1st Quarter	
		Jan	Feb	Mar		per ton	Revenue	per ton	Revenue	per ton	Revenue	per ton	Revenue
Mix Paper	45.2%	1,132.53	876.43	882.82	2,891.78	\$ 70.65	\$ 80,013	\$ 74.20	\$ 65,031	\$ 75.27	\$ 66,450	\$ 73.14	\$ 211,494
Newspaper	24.5%	506.00	452.46	607.51	1,565.97	\$ 86.42	43,728	\$ 88.89	40,220	\$ 86.45	52,519	\$ 87.15	136,467
Aluminum	0.8%	20.17	17.05	14.81	52.02	\$ 1,210.70	24,417	\$ 1,128.22	19,234	\$ 1,034.97	15,323	\$ 1,133.66	58,975
Tin Cans	1.7%	42.10	34.92	29.58	106.60	\$ 48.45	2,040	\$ 69.70	2,434	\$ 59.74	1,767	\$ 58.54	6,241
Glass	17.8%	388.55	321.90	430.11	1,140.56	\$ (43.35)	(16,844)	\$ (43.35)	(13,954)	\$ (43.35)	(18,645)	\$ (43.35)	(49,443)
PET	0.9%	22.09	17.44	20.85	60.39	\$ 242.58	5,359	\$ 278.40	4,856	\$ 226.21	4,717	\$ 247.27	14,932
Colored HDPE	0.8%	16.65	17.28	14.72	48.64	\$ 83.92	1,397	\$ 37.16	642	\$ 312.08	4,593	\$ 136.35	6,632
Natural HDPE	0.6%	12.99	12.75	14.28	40.01	\$ 287.55	3,735	\$ 307.09	3,916	\$ 252.63	3,607	\$ 281.32	11,257
Mixed Plastics	0.4%	5.82	10.87	6.07	22.76	\$ (3.16)	(18)	\$ (2.18)	(24)	\$ 30.34	184	\$ 6.24	142
Residue	7.4%	171.75	140.89	161.66	474.30	\$ (69.50)	(11,937)	\$ (69.50)	(9,792)	\$ (69.50)	(11,235)	\$ (69.50)	(32,964)
	100.0%	2,318.64	1,901.99	2,182.40	6,403.03		\$ 131,890		\$ 112,562		\$ 119,280		\$ 363,732

Waste Management - Northwest Multi-Family Commodity Sales Revenue

Commodity	% of Materials	Tonnage				Total	Jan		Feb		Mar		Total 1st Quarter	
		Jan	Feb	Mar			per ton	Revenue	per ton	Revenue	per ton	Revenue	per ton	Revenue
Mix Paper	43.0%	102.14	99.61	100.33	302.08	\$ 70.65	\$ 7,216	\$ 74.20	\$ 7,391	\$ 75.27	\$ 7,552	\$ 73.36	\$ 22,159	
Newspaper	23.7%	45.64	51.42	69.04	166.10	\$ 86.42	3,944	\$ 88.89	4,571	\$ 86.45	5,969	\$ 87.20	14,484	
Aluminum	0.8%	1.82	1.94	1.68	5.44	\$ 1,210.70	2,202	\$ 1,128.22	2,186	\$ 1,034.97	1,741	\$ 1,126.96	6,130	
Tin Cans	1.6%	3.80	3.97	3.36	11.13	\$ 48.45	184	\$ 69.70	277	\$ 59.74	201	\$ 59.44	661	
Glass	17.2%	35.04	36.58	48.88	120.51	\$ (43.35)	(1,519)	\$ (43.35)	(1,586)	\$ (43.35)	(2,119)	\$ (43.35)	(5,224)	
PET	0.9%	1.99	1.98	2.60	6.58	\$ 242.58	483	\$ 278.40	552	\$ 226.21	589	\$ 246.90	1,624	
Colored HDPE	0.8%	1.50	1.96	1.84	5.30	\$ 83.92	126	\$ 37.16	73	\$ 312.08	573	\$ 145.65	772	
Natural HDPE	0.6%	1.17	1.45	1.78	4.40	\$ 287.55	337	\$ 307.09	445	\$ 252.63	450	\$ 279.85	1,232	
Mixed Plastics	0.4%	0.53	1.24	0.76	2.52	\$ (3.16)	(2)	\$ (2.18)	(3)	\$ 30.34	23	\$ 7.40	19	
Residue	11.1%	26.40	17.40	34.41	78.22	\$ (69.50)	(1,835)	\$ (69.50)	(1,210)	\$ (69.50)	(2,391)	\$ (69.50)	(5,436)	
	100.0%	220.03	217.55	264.69	702.28		\$ 11,137		\$ 12,696		\$ 12,588		\$ 51.86 \$ 36,421	