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1 BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

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In the Matter of the Application of:)

3 )

PUGET SOUND POWER & LIGHT ) DOCKET NO. UE-950195

4 COMPANY ) VOLUME 2

) PAGES 13 - 43

5 For Approval of (1) Conservation )

Asset Transaction under the )

6 Washington Conservation Financing )

Statute and (2) Proposed Tariff )

7 Revisions and Rate Mechanism. )

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9 A hearing in the above matter was held on

10 April 26, 1995 at 1:30 p.m. at 1300 South Evergreen

11 Park Drive Southwest, Olympia, Washington before

12 Chairman SHARON NELSON, Commissioners RICHARD HEMSTAD,

13 WILLIAM GILLIS and Administrative Law Judge ELMER

14 CANFIELD.

15 The parties were present as follows:

16 PUGET SOUND POWER & LIGHT COMPANY, by JAMES

M. VAN NOSTRAND, Attorney at Law, 411 - 108th Avenue

17 Northeast, Bellevue, Washington 98004.

18 WASHINGTON UTILITIES AND TRANSPORTATION

COMMISSION STAFF, by ROBERT CEDARBAUM, Assistant

19 Attorney General, 1400 South Evergreen Park Drive

Southwest, Olympia, Washington 98504.

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FOR THE PUBLIC, DONALD TROTTER, Assistant

21 Attorney General, 900 Fourth Avenue, Suite 2000,

Seattle, Washington 98504.

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Cheryl Macdonald, CSR

25 Court Reporter

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I N D E X

2 WITNESSES: (PANEL DISCUSSION)  
KELLY, STEVENS 23  
3 MARTIN, GAINES

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EXHIBITS: MARKED ADMITTED

9 3 22 23  
4 22 23  
10 C-5 22 23

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1 PROCEEDINGS

2 JUDGE CANFIELD: This hearing will please  
3 come to order. This is docket No. UE-950195, Puget  
4 Power's conservation asset transaction application.  
5 Today's hearing is being held in Olympia, Washington  
6 on Wednesday, April 26, 1995. The matter is being  
7 held before Sharon L. Nelson, chairman, Richard  
8 Hemstad, commissioner and William R. Gillis,  
9 commissioner of the Washington Utility and  
10 Transportation Commission. I'm Administrative Law  
11 Judge Elmer Canfield of the Office of Administrative  
12 Hearings.

13 As indicated on the notice of hearing,  
14 today's session is for presentation of the parties'  
15 proposed stipulation for approval of the application.  
16 I would like to start with appearances, beginning with  
17 the applicant, please.

18 MR. VAN NOSTRAND: For applicant Puget  
19 Sound Power and Light Company, James M. Van Nostrand.

20 JUDGE CANFIELD: Thank you. Next, please.  
21 We can just go around the room.

22 MR. CEDARBAUM: Robert Cedarbaum, assistant  
23 attorney general representing the Commission staff.

24 MR. TROTTER: Donald T. Trotter, assistant  
25 attorney general, public counsel section.

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1                   JUDGE CANFIELD: Okay. And with that, I've  
2 been advised that there are some panel members  
3 available as well, so with that why don't I have the  
4 proposed panel members identify themselves for the  
5 record as well.

6                   MS. KELLY: I'm Andrea Kelly for Commission  
7 staff.

8                   MR. MARTIN: I'm Roland Martin for the  
9 Commission staff.

10                  MS. STEVENS: Deborah Stevens with the  
11 Commission staff.

12                  MR. GAINES: I'm Don Gaines with Puget  
13 Power.

14                  JUDGE CANFIELD: Thank you. And I  
15 understand, Ms. Kelly, that you have an opening  
16 statement to make.

17                  MR. CEDARBAUM: Your Honor, the plan was if  
18 the Commission wishes to hear it for Ms. Kelly to give  
19 an opening statement and then to have questions from  
20 the Commission directed to the panel, and depending on  
21 the subject matter would determine which witness is  
22 going to testify. I didn't know if you want to,  
23 before we get to that, run through the other items  
24 that were on the Commission's letter of April 25. The  
25 bench request No. 1. The Commission had asked about

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1 findings and the status of Mr. Gaines's testimony. Do  
2 you want to cover that?

3 JUDGE CANFIELD: Okay, yeah. Those  
4 preliminary-type matters would well be covered ahead  
5 of time. Why don't you go ahead, Mr. Cedarbaum.

6 MR. CEDARBAUM: I guess to take the shorter  
7 one first with regard to Mr. Gaines's prefiled  
8 testimony, the parties have agreed or the company has  
9 agreed to withdraw that prefiling. Much of the  
10 testimony did not really support the stipulation and  
11 so it didn't seem worthwhile to have that admitted  
12 into evidence, although there is a piece of it  
13 involving alternatives to this financing that Mr.  
14 Gaines I think will testify to this afternoon. That  
15 was my understanding that the company has agreed to  
16 withdraw his testimony.

17 With regard to the findings that are  
18 necessary, I think that counsel can answer that and  
19 answer any questions on that because they are pretty  
20 much set forth in the statute. Under 80.28.005, sub  
21 1B, there are findings that the Commission must make  
22 or determination that the Commission must make with  
23 regard to the expenditures being incurred in  
24 conformance with the terms and conditions of the  
25 conservation service tariff in effect, that the terms

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1 and conditions of the financing are reasonable and  
2 that the financing is more favorable to the customer  
3 than other reasonably available alternatives.

4           There's also another finding in 80.28.303  
5 sub 3 that Commission must find that the financing is  
6 in the public interest or the stipulation is in the  
7 public interest. Now, there is a finding  
8 determination that is listed in 80.28.051 B with  
9 regard to prudence. However, if you look at RCW  
10 80.28.309 there is essentially a grandfathering  
11 provision which says that for all conservation  
12 investment incurred before June 9, 1994 where the  
13 Commission has previously issued a rate order  
14 authorizing the inclusion of those costs in rate base  
15 that that investment is by operation of law bondable  
16 conservation investment, and the parties are in  
17 agreement that that provision applies in this case,  
18 and so as to the PRAM 4 layer, we're in agreement that  
19 the Commission's order in that proceeding included the  
20 PRAM 4 layer in rate base and with regard to prior  
21 layers those were included in rate base in general  
22 rate case orders. So the necessity of a prudence  
23 finding does not have to occur in this proceeding,  
24 although as the staff will testify, we did not just  
25 stop there.

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1                   The staff did do an analysis of the  
2 cost-effectiveness of all layers -- of the PRAM 4  
3 layer and on measurement and evaluation of prior  
4 layers and so we're prepared to present that analysis  
5 and testify to it, if the Commission decides that it  
6 has to come to a prudence filing in this proceeding or  
7 is just interested in what we've analyzed and what  
8 we've concluded from it. But I think those are the  
9 essential findings that need to be covered by the  
10 Commission's order. If there are any questions on  
11 that, I don't know if counsel has anything to add to  
12 that or not, but we're ready to proceed with the  
13 testimony.

14                   JUDGE CANFIELD: Maybe we could confirm  
15 with Mr. Van Nostrand, you did indicate in your  
16 comments, Mr. Cedarbaum, that the company was going to  
17 request to withdraw the prefiled testimony and  
18 exhibit, Mr. Van Nostrand.

19                   MR. VAN NOSTRAND: Yes, that's correct.  
20 And if I could add a little bit on to what Mr.  
21 Cedarbaum said as far as the necessary findings. We  
22 had attached in the original application an appendix D  
23 which was a proposed Commission order, and what I  
24 would propose to do with it is that if the stipulation  
25 is approved is that I will circulate a revised order

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1 that modifies that order that we filed to reflect what  
2 needs to be changed as a result of the stipulation and  
3 then have that agreed upon with Mr. Trotter and Mr.  
4 Cedarbaum and serve that down here on the Commission  
5 tomorrow to facilitate an order and that order would  
6 have the necessary findings in there, so it sort of  
7 formalizes what Mr. Cedarbaum referred to in terms of  
8 the findings that need to be made, and handle that and  
9 revise as necessary in light of the parties' agreement  
10 and stipulation.

11 JUDGE CANFIELD: Okay. So noted. Thank  
12 you, Mr. Van Nostrand. Any comments of a preliminary  
13 nature, Mr. Trotter?

14 MR. TROTTER: No.

15 JUDGE CANFIELD: Okay.

16 CHAIRMAN NELSON: Do you agree with what's  
17 just been said, Mr. Trotter?

18 MR. TROTTER: Yes. I would have spoken up  
19 if I hadn't.

20 MR. CEDARBAUM: Just one final comment  
21 before we move to the panel. We do have two exhibits  
22 that consist of data request responses which sort of  
23 are the critical ones that staff looked at in terms of  
24 its analysis and how we arrived at agreeing to the  
25 stipulation. We would like to have those marked as



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1 exhibits, and then the witnesses can refer to them as  
2 necessary.

3 JUDGE CANFIELD: Okay. Maybe you could  
4 distribute those, then Mr. Cedarbaum.

5 MR. CEDARBAUM: I also don't know if you  
6 want to mark the stipulation itself as an exhibit.  
7 It's your preference.

8 JUDGE CANFIELD: What's that?

9 MR. CEDARBAUM: I didn't know if you want  
10 to mark the stipulation as an exhibit as well.

11 JUDGE CANFIELD: We can go off the record  
12 to discuss marking of exhibits.

13 (Discussion off the record.)

14 JUDGE CANFIELD: We're back on the record  
15 after a short off-the-record discussion. And exhibits  
16 were marked, and just make it clear, Exhibits T-1 and  
17 2 marked for identification have been withdrawn, and  
18 I've assigned exhibit numbers as follows: Exhibit 3  
19 is the stipulation for approval of application as  
20 filed with the Commission. Exhibit 4 is a series of  
21 data responses. The top one is data request No. 6,  
22 and there are others included. And then the next  
23 exhibit is a confidential exhibit, and that's marked  
24 as confidential Exhibit C-5, and will be treated  
25 according to the protective order issued in the

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1 matter, and also off the record I believe Mr.  
2 Cedarbaum indicated that he would be requesting to  
3 supplement Exhibit No. 4. Maybe you can just briefly  
4 clarify that, Mr. Cedarbaum.

5 (Marked Exhibits 3, 4 and C-5.)

6 MR. CEDARBAUM: That's right, Your Honor.  
7 Exhibit 4 needs to be revised to include the latest  
8 versions of data requests 23 and 26, and I've got  
9 those. I just need to copy them and incorporate them  
10 into the exhibit, so I will do that. The second  
11 aspect of what we would like to supplement the exhibit  
12 with is a letter we're getting from -- Puget is  
13 anticipating a letter as well -- concerning the issue  
14 of callability, and we would like to supplement that  
15 exhibit with that letter and so we will get that to  
16 the Commission as soon as we receive it but we don't  
17 want the Commission's order in this case to be delayed  
18 awaiting that receipt. We'll take our chances without  
19 the letter if we don't get it in time.

20 JUDGE CANFIELD: And I understand that that  
21 procedure is agreeable with all the parties?

22 Let the record so reflect, and the  
23 exhibits, do all parties stipulate to the admission of  
24 those exhibits and the supplementation as identified?

25 MR. VAN NOSTRAND: Yes.

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1 MR. TROTTER: Yes.

2 JUDGE CANFIELD: Let the record so reflect.  
3 Exhibits 3, 4 and confidential Exhibit C-5 are so  
4 entered into the record with the understanding that  
5 Exhibit 4 will be supplemented as just discussed.

6 (Admitted Exhibits 3, 4 and C-5.)

7 JUDGE CANFIELD: Anything further of a  
8 preliminary nature then? Getting back to where we  
9 were, maybe I could administer an oath to the panel  
10 members. Maybe I can just do that all at once rather  
11 than individually so can I get each of you to raise  
12 your right hand, please.

13 Whereupon,

14 ANDREA KELLY, ROLAND MARTIN, DEBORAH STEVENS,

15 and DONALD GAINES

16 having been first duly sworn, were called as witnesses  
17 herein and were examined and testified as follows:

18 JUDGE CANFIELD: Let the record reflect  
19 that all did respond in the affirmative. And getting  
20 back to where we were a moment ago, Ms. Kelly, do you  
21 have a brief opening statement to make?

22 MS. KELLY: Yes, I do.

23 JUDGE CANFIELD: Okay.

24 MS. KELLY: Good afternoon, commissioners.

25 The last time this matter was before you was at the

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1 March 8 open meeting. At that time the staff outlined  
2 six outstanding issues in support of our  
3 recommendation to set this for hearing, and what we  
4 thought would be helpful is if we took each of those  
5 issues and discussed how the stipulation addresses  
6 each of those issues and satisfies the concerns that  
7 staff raised. The first of those issues looks at the  
8 savings to ratepayers. That is, when will the savings  
9 from this transaction flow through to ratepayers. As  
10 filed, the company had proposed at the next general  
11 rate case that the ratepayers would begin to get the  
12 benefits. In the stipulation we agreed that the  
13 benefits would flow through to ratepayers beginning on  
14 January 1st, 1996. This will be accomplished by  
15 reducing the monthly PRAM deferral balances.

16           This sharing results in 87/13 split with 87  
17 percent flowing through to the ratepayers over the  
18 life of the transaction. We believe this is  
19 reasonable given that Puget is not in an over earning  
20 position and it's unlikely that this would put them in  
21 an overearning position.

22           Another factor in the sharing is the  
23 treatment of the 2 percent equity kicker currently  
24 embedded in rates on pre 1991 conservation investment.  
25 Under the stipulation the company will continue to

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1 collect the 2 percent equity kicker until the PRAM 5  
2 rates go into effect. After that the 2 percent kicker  
3 will go away resulting in additional savings to  
4 ratepayers.

5 CHAIRMAN NELSON: When will PRAM 5 go into  
6 effect?

7 MS. KELLY: October 1, 1995. That's what  
8 it's scheduled for.

9 MS. KELLY: Turning to the PRAM 4 layer  
10 prudence review, as discussed by Mr. Cedarbaum, we  
11 believe that the conditions of section 80.28.309 would  
12 apply to this layer. We've also conducted a review of  
13 the administrative and advertising expenditures in the  
14 PRAM 4 proceeding. And during this proceeding we  
15 examined the cost-effectiveness of the PRAM 4 layer,  
16 and I would ask you to address your attention to data  
17 request No. 7 within your packet, and that will show  
18 that each of the programs within the PRAM 4 layer are  
19 cost-effective under the TRC test, and my  
20 understanding is that they meet the cost-effectiveness  
21 criteria with energy savings -- energy benefits only.

22 For the conservation measures no longer in  
23 place, at the request of staff the company provided a  
24 cost-effectiveness analysis of the programs of each  
25 layer after applying the evaluation results, so after

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1 adjusting for measures that were no longer in place or  
2 no longer delivering savings, the cost-effectiveness  
3 of the programs was not significantly different before  
4 it and after the evaluation. The impact of these  
5 analyses was to satisfy staff's concerns regarding the  
6 potential impact, and we believe that since the cost  
7 effectiveness was not dramatically impacted that these  
8 qualify for designation as bondable conservation  
9 investment.

10           The fourth item was refinancing options.  
11 As we discussed, we're anticipating a letter from the  
12 investment bankers and Mr. Gaines can give you a  
13 detailed explanation of why this transaction does not  
14 qualify for a call option or refinancing. However, in  
15 looking at this we believe that it's not unreasonable,  
16 the lack of a call provision is not unreasonable given  
17 the transaction as a whole, if we look at all of the  
18 benefits that are there.

19           The fifth is the deferral and magnitude of  
20 the transaction costs. There's two provisions of the  
21 stipulation which help to address staff's concerns  
22 regarding the transaction costs. First we've agreed  
23 to a declining balance amortization which means that  
24 the shareholders will also pay 13 percent of the  
25 transaction costs while getting 13 percent of the

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1 transaction benefits. In addition, there will be a  
2 full review of the unamortized balance of the  
3 transaction costs in the general rate case. It's  
4 approximately one million dollars will amortize away  
5 between now and the next general rate case.

6           And finally, the loss of flexibility.

7 While staff is concerned about the loss of flexibility  
8 associated with the proposed transaction, we recognize  
9 that there are substantial savings in financing costs  
10 and the reduction in perceived risk associated with  
11 converting a regulatory asset to a statutory asset,  
12 and those help to outweigh the potential costs of this  
13 transaction in staff's opinion.

14           The final issue that was raised as an  
15 administrative concern has to do with schedule 80,  
16 which is the way the company proposed to implement the  
17 sequestering of revenues in their general rules, and  
18 provisions tariffs and what we ask is that the company  
19 file those after final pricing so that we know exactly  
20 what the price, the full cost of the transaction will  
21 be, and then submit those, and we can get them in  
22 place for the issuance of the transaction. I'm  
23 available for questions as are other members of the  
24 panel. I don't know if Mr. Gaines has anything to add  
25 at this point, but any questions are welcome.

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1                   MR. GAINES: I don't have anything to add.  
2 I think that's a very good summary.

3                   CHAIRMAN NELSON: Do you have some  
4 questions?

5                   JUDGE CANFIELD: Questions, commissioners?

6                   CHAIRMAN NELSON: Let me try to understand  
7 the prudence issue on the PRAM 4 layer. You think  
8 it's grandfathered but also you think it's prudent,  
9 it passes the cost-effectiveness test. Is that  
10 right?

11                   MS. STEVENS: We're saying that we believe  
12 that it complies with the RCW.

13                   CHAIRMAN NELSON: That's the 309 is the  
14 grandfather?

15                   MS. STEVENS: Right, right. And in  
16 addition we did summary prudence evaluation although  
17 we didn't do a full blown -- the same kind of prudence  
18 evaluation that we would do in a rate case, but all  
19 indications are from what we did see that the  
20 likelihood of that occurring would be very good, and  
21 the company did demonstrate that the costs were  
22 incurred in compliance with their schedule 83  
23 conservation tariffs.

24                   MR. GAINES: I would like to add one thing  
25 to that. I think the data request No. 7, which Andrea



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1 Kelly mentioned, is a good summary which shows on a  
2 program by program basis the levelized cost of each  
3 conservation program within the PRAM 4 layer is below  
4 the avoided cost associated with that layer. That's  
5 true on a program by program basis, and also on the  
6 total program which can be seen at the bottom of that  
7 exhibit.

8 CHAIRMAN NELSON: I see it. Thank you.

9 MS. STEVENS: Actually --

10 CHAIRMAN NELSON: I had a hard time finding  
11 7 so I'm glad to have a chance to look at it again.

12 MS. STEVENS: Data request 23 is that same  
13 table with the three year verification results and  
14 ending results incorporating -- the same are adjusted  
15 for those two items.

16 COMMISSIONER HEMSTAD: This is premised on  
17 the assumption that it will carry a favorable rating.  
18 Do you have an opinion as to how the costs of these  
19 bonds will compare with the costs of the newly issued  
20 first mortgage bond?

21 MR. GAINES: I can address that. And I  
22 should mention, the rating agencies this week are fine  
23 tuning their ratings but the preliminary indications  
24 from all of the agencies are that it would be rated  
25 triple A, the highest rating. The rating on this

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1 compared with first mortgage bonds, the cost rate will  
2 be actually in fairly close but a little bit lower  
3 just due to the credit quality. Typically an asset  
4 backed structure such as this would have a little bit  
5 of a premium to first mortgage bond. First mortgage  
6 bond utility market is a very, very huge, highly  
7 effective market so the pricing is quite thin. The  
8 asset-backed deals because of a complex structure  
9 usually carry a premium to the pricing. However, that  
10 is overcome by the triple A rating on this.

11           The other thing to consider when comparing  
12 it to a first mortgage bond, which would be debt on  
13 the books of Puget Power as compared with this  
14 transaction which is structured as a sale and  
15 therefore off the Puget's balance sheet, is that that  
16 first mortgage bond would have to be balanced with  
17 common equity, which of course is a very expensive  
18 form of capital so that the true comparison would be a  
19 portion of first mortgage debt and equity, which using  
20 our existing cost rates is the 11.38, and that is  
21 about 300 basis points higher than the estimated  
22 pricing of this transaction.

23           COMMISSIONER HEMSTAD: Since this will then  
24 be off your books or not part of your capitalization,  
25 do you have an opinion how that would or should affect

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1 your equity ratio?

2 MR. GAINES: On the company's financial  
3 statements as reported for -- in our annual report and  
4 so forth, the equity ratio of course goes up because  
5 you're taking the asset off the books and taking debt  
6 off the books and leaving the same amount of equity in  
7 place. The equity ratio for regulatory purposes  
8 remains unchanged from before the transaction, because  
9 you impute both the asset back on in the form of  
10 bondable conservation estimate and you include the  
11 debt in the weighted average cost of debt calculation,  
12 so for regulatory purposes the equity ratio remains  
13 unchanged.

14 MS. KELLY: I would like to add that this  
15 is an issue that would be looked at in a general rate  
16 case proceeding. The stipulation as is does not  
17 preclude staff and other parties from examining what  
18 the impact and what the reduction in risk would --  
19 what would happen to that in the context of a general  
20 rate case, but we do agree with company that wholesale  
21 adjustments to the capital structure are best left to  
22 the general rate case.

23 COMMISSIONER GILLIS: I will follow on with  
24 that question. I think it is a very important issue,  
25 and I'm no finance wizard, mind you. If I understand

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1 it correctly when you calculate the benefits you've  
2 assumed that it would be essentially balance sheet  
3 neutral, that when you use the -- your authorized rate  
4 of return as the benchmark and the -- compared to the  
5 financing you would receive from the sale of the bonds  
6 as an alternative, a refinancing as the benefits, that  
7 authorized rate of return assumes an existing capital  
8 structure, and that's important because that tells  
9 what the benefits are, but I guess why it is a concern  
10 to me is that the issue is what are you going to do  
11 with the proceeds from the sale of those bonds if, for  
12 example, you were to purchase down your short-term  
13 debt there would be less benefit to the ratepayers and  
14 presumably company, I suppose. Alternatively, if you  
15 were to purchase down your higher cost equity, there  
16 would potentially be more, but your supposition is  
17 it's neutral, as I understand it.

18 MR. GAINES: Yeah. There's two things that  
19 I would like to address in that. One is the use of  
20 the proceeds which I will address second and the first  
21 is by using the existing weighted average cost of  
22 capital as the starting point that that assumes the  
23 certain -- the existing capital structure. That is a  
24 true statement. It does assume the existing capital  
25 structure. It also assumes the existing return on

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1 equity and the other existing cost rates associated  
2 with that. The reason for that -- for doing that in  
3 this case is that is presently what customers are  
4 paying for the financing costs associated with  
5 conservation, and so in making the reduction in  
6 financing costs calculations, we wanted to compare  
7 what customers are currently paying under  
8 conservation, way it is presently financed, with the  
9 costs they would be incurring going forward when this  
10 is all recognized in general rates with the new  
11 structure, and that is the valid comparison. I would  
12 suspect that the three panelists agree with that.

13           Regarding the use of the proceeds, what we  
14 are planning to do is pay down short-term debt. We  
15 would let short-term debt get to -- I think at the  
16 end of the year the ratio of short-term as a percent  
17 of total capitalization including short-term debt is  
18 8.7 percent, which is twice -- over twice as high as  
19 the allowed level in our current capital structure.

20           The alternative that you had mentioned,  
21 which is one could purchase equity, is certainly a  
22 valid option to explore, buying back equity. When we  
23 look at our long-term financing plans we see that we  
24 need equity going forward, and so to buy back equity  
25 and incur transaction costs associated with that

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1 purchase and then a second time incur transaction  
2 costs associated with the issuance of equity going  
3 forward seemed like the better alternative would be to  
4 leave the existing equity in place.

5           Certainly there are some benefits  
6 associated with solidifying the recovery of this  
7 particular asset through the statute, but the real  
8 reason for the equity ratio that I'm sure will be  
9 addressed and will probably be remembered in the last  
10 rate case was that associated with purchased power,  
11 and the company's existing portfolio and extensive use  
12 of purchased power doesn't change of course as a  
13 result of this transaction.

14           COMMISSIONER GILLIS: I guess I'm still  
15 missing the point then. If you're going to use the  
16 proceeds to purchase down short-term debt, that seems  
17 like the relevant comparison is at least your long run  
18 yield curve in that short-term debt relative to the  
19 sale price of the bond as opposed to your weighted  
20 cost of capital that you've used to calculate the  
21 benefits.

22           MR. GAINES: I would agree with that.  
23 Conservation was going to be included in rates  
24 financed exclusively with short-term debt, but it  
25 isn't. It's included in rates as a component of rate

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1 base which is therefore paid for by customers at the  
2 weighted average cost of capital.

3 COMMISSIONER GILLIS: Okay. Question on  
4 the transaction costs. I understand the transaction  
5 costs are associated with the sale and subject to  
6 review in the rate case. Could you expand more on  
7 what issues will be addressed in that review?

8 MR. MARTIN: First I would like to state  
9 that we have already gone through a review to a  
10 certain degree of the different costs to the extent  
11 that they are known at this point, and among other  
12 things, if you would like to look at data request No.  
13 3 where the details of the transaction costs, most of  
14 them are still estimates. And this will be known  
15 basically by the time that this transaction is closed,  
16 so in order to preserve our ability to review later,  
17 the parties have agreed that it will be subject to  
18 full review during the next general rate case.

19 Among the things that we have reviewed are  
20 the trustee fees, restructuring fee and some of the  
21 legal fees. There are some other fees that are, as  
22 I've said, will be known at the closing of the  
23 transaction.

24 COMMISSIONER GILLIS: From the opening  
25 statement of Ms. Kelly there appears to be a principal

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1 agreement at least as far as the costs should be  
2 shared between -- the transaction costs should be  
3 shared between the ratepayers and the company to  
4 some extent. I didn't really understand the declining  
5 balance amortization. Could you explain that to me a  
6 little bit more.

7           MR. MARTIN: Under the original proposal of  
8 the company my understanding was they proposed it to  
9 be amortized over a straight line basis over the life  
10 of the transaction. However, since this transaction  
11 is unique, basically following the amortization  
12 schedule of the DSM investment so that it's composed  
13 of different layers and there will be terminating in  
14 different points of time, if we look at more graphic  
15 it's going to be like a declining line, so the concept  
16 of declining balance is basically to match the  
17 principal with the cost.

18           COMMISSIONER GILLIS: The transaction costs  
19 are all incurred up front, right, or they occur over  
20 time?.

21           MR. GAINES: All up front.

22           COMMISSIONER GILLIS: You have an  
23 amortization schedule of those transaction costs  
24 that is tied to the buy-down of the trust essentially;  
25 is that right?



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1 MR. GAINES: Yes, that's correct.

2 COMMISSIONER GILLIS: And so that's where  
3 the sharing comes in?

4 MR. GAINES: That's right. And the  
5 amortization of transaction costs in this case is  
6 with a twist of rather than doing it straight line  
7 doing it on an amortization schedule that ties to the  
8 declining balance nature of the asset. With the  
9 exception of that piece it's the same treatment  
10 transaction costs would incur with any other  
11 financing: they incurred up front; they're amortized  
12 over the life of the financing. And then the company  
13 picks up the portion of those costs that are incurred  
14 prior to reflecting that cost in general rates.

15 COMMISSIONER GILLIS: I guess that's all my  
16 questions now.

17 MR. MARTIN: Like also to make an  
18 additional reference with regards to the information  
19 on transaction costs. The confidential Exhibit C-5  
20 pertains basically about the fees, underwriting fees.

21 MR. GAINES: Specifically that Exhibit C-5  
22 contains a comparison of some of the costs of this  
23 transaction and how they compare with the other  
24 similar transactions.

25 COMMISSIONER HEMSTAD: Couple more of these

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1 market questions, and perhaps this is overlapping some  
2 of the earlier questions asked and answered, but now  
3 that this asset will be off your balance sheet, does  
4 Puget have any reason to believe that Wall Street  
5 would impute that to its capitalization as a result of  
6 this transaction?

7 MR. GAINES: Would impute the debt back?

8 COMMISSIONER HEMSTAD: Yes.

9 MR. GAINES: We have discussed with the  
10 rating agencies -- and they will not because it's the  
11 sale to Puget -- they will not impute back the debt to  
12 the capital structure. They also will not take the  
13 revenue stream that we are allocating to the trust  
14 and make a similar calculation that they do with  
15 purchased power on that. The reason for that is the  
16 purchased power payments are an obligation of Puget.  
17 The allocation of revenues to the trust is simply in  
18 the form of Puget acting as servicer on the  
19 transaction, and those obligations are bankruptcy  
20 remote to Puget unlike purchased power.

21 COMMISSIONER HEMSTAD: There was testimony  
22 in the last rate case that suggested the company  
23 needed a higher equity ratio to compensate for the  
24 so-called regulatory assets. This is a longer  
25 regulatory asset on the balance sheet. Do you

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1 anticipate that the financial markets will permit you  
2 to increase your debt leverage by reducing your equity  
3 ratio?

4           MR. GAINES: Again I would agree with the  
5 staff that is something that is better addressed in  
6 the context of a general rate case, but just to  
7 provide some answer at this time, there were actually  
8 two witnesses in that case that talked about the need  
9 for the equity ratio with respect to purchased power.  
10 There is a very small segment of the testimony related  
11 to the treatment of regulatory assets. There's other  
12 things going on in the capital markets like the  
13 potential changes, structural changes, to the industry  
14 making it more competitive that financial members of  
15 the -- members of the financial community would treat  
16 as increasing risk and therefore requiring more  
17 equity, and how all those things play out I think are  
18 better addressed in a general rate case. Also when  
19 examining not only the equity ratio but then the  
20 return on equity associated with it.

21           COMMISSIONER HEMSTAD: If there were to be  
22 some future adjustment to your capital structure, can  
23 the company provide any assurances that these  
24 financing benefits will be maintained?.

25           MR. GAINES: The transaction will carry a

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1 fixed rate and that rate will be determined upon  
2 pricing. That rate won't change as a result of any of  
3 the other changes that would happen to other segments  
4 of the capital structure. If you're wondering about  
5 the savings in terms of the difference between the  
6 11.83 and the cost rate on this, certainly that amount  
7 will fluctuate because to the extent equity ratios  
8 change or return on equities change or other cost  
9 rates change, the spread between the weighted average  
10 cost of capital and this transaction would also  
11 change. The direction of that is of course currently  
12 unknown, and so the best thing it seemed to do was to  
13 use the existing capital structure and the existing  
14 11.83. That's the only known at this time, but  
15 certainly the difference between the two would be  
16 different as a result of changes to the components of  
17 the utility cost of capital.

18 JUDGE CANFIELD: Just one brief question.  
19 I don't know if Mr. Gaines or Mr. Van Nostrand would  
20 be best able to field this. RCW 80.28.005 sub 4 sets  
21 forth different types of finance subsidiaries. Just  
22 what type of finance subsidiary is the trust in this  
23 transaction?

24 MR. GAINES: I can address that. It's a  
25 grantor trust.

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1                   JUDGE CANFIELD: Any additional questions,  
2 commissioners?.

3                   COMMISSIONER HEMSTAD: One more. Do we  
4 have now in the record sufficient facts to meet the  
5 statutory requirements for the findings we have to  
6 make?

7                   MR. VAN NOSTRAND: I have one additional  
8 question I would like to cover just to go down through  
9 those findings. Proceed with that?

10                  COMMISSIONER HEMSTAD: Yes.

11                  MR. VAN NOSTRAND: Mr. Gaines, in terms of  
12 whether or not this financing is more favorable to the  
13 customer than other reasonably available alternatives,  
14 what evidence could you cite to -- in that regard?.

15                  MR. GAINES: There was a couple of things  
16 that were included in parts of my testimony that we  
17 examined to make sure that these costs were favorable  
18 compared to alternatives. First we looked at leaving  
19 conservation financed the way it presently is,  
20 weighted average cost of capital. The benefits over  
21 that alternative are those calculated during this  
22 process which are estimated to be 20 to a million  
23 dollars. We also examined the use of debentures being  
24 an asset that Puget doesn't own, conservation cannot  
25 be financed directly with first mortgage debt. It

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1 could be financed with debentures but debentures would  
2 carry a lower credit rating than Puget's credit rating  
3 on the existing first mortgage bonds as they are more  
4 risky. It would also require that those debentures  
5 would be equity balanced, if you will, or offset with  
6 additional common equity making that alternative most  
7 likely more expensive than the first one.

8           The benefits of this transaction are  
9 derived from, one, it being treated as a sale, so it  
10 can be financed 100 percent debt off the company's  
11 balance sheet and not require equity balancing, and  
12 then secondly through the protection mechanisms of  
13 one, the statute; two, the variance mechanism; and  
14 three, a very small amount of over collateralization  
15 enables this to be rated, at least on an estimated  
16 basis, triple A by the rating agencies. So it is a  
17 structure that can be financed 100 percent in debt and  
18 triple A rated which results in a very, very low cost  
19 rate.

20           MR. VAN NOSTRAND: That's all my questions.

21           COMMISSIONER HEMSTAD: I will address my  
22 question to counsel. Are all of you satisfied that  
23 there's sufficient factual data in the record now to  
24 meet the -- our obligation under the statute with  
25 respect to the findings we have to make?

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1 MR. CEDARBAUM: I think I am.

2 MR. VAN NOSTRAND: Yes.

3 MR. TROTTER: Yes. It's my understanding  
4 that staff's presentation today was based on their  
5 conclusion that this transaction was in the public  
6 interest. If they disagree with that maybe they  
7 should speak now but I think all the other findings  
8 are supportive.

9 JUDGE CANFIELD: Any additional questions?  
10 With that then I thank you now for your presentation  
11 and counsel -- and I guess Mr. Cedarbaum indicates  
12 that a supplement to Exhibit 4 will be forthcoming.  
13 It was noted that the parties have requested a speedy  
14 decision in this matter, so with that Commission will  
15 endeavor to honor that request and it was noted that  
16 the Commission should not hold up an order awaiting  
17 receipt of those supplemental documents and that's so  
18 noted as well. Anything further then?

19 With that I thank you all. This hearing  
20 is adjourned.

21 (Hearing adjourned at 2:20 p.m.)

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