1/31/06

807

## **Time Warner Telecom**

- "Time Warner Telecom Not Impacted by UNE Ruling: The FCC Triennial Review Order...has no impact on Time Warner Telecom." (www.twtelecom.com).
  - Time Warner Telecom, as a fiber facilities-based provider of services for businesses exclusively, does not rely on UNEs as do other competitors. In instances where we need services from ILECs to connect our remote customers to our vast fiber network, we purchase those under special access tariffs or under agreements with the ILECs. The majority of our revenue continues to be derived from services provided to our customers exclusively through our own network facilities.
- Frost and Sullivan awarded Time Warner Telecom its Frost and Sullivan Award for Product Line Strategy Leadership for the company's wide range of products in the metro Ethernet market, aimed at both wholesale and large enterprise customers. (Frost and Sullivan, 9/26/05).
- By owning the network and providing "last mile" solutions directly to the customers' premises, Time Warner Telecom is uniquely positioned to capitalize on the growing demand for local and national services. (www.twtelecom.com/about\_us/q\_a.html).
- We connect to more than 5,000 buildings and pass thousands more, providing us a unique opportunity to meet the growing demand for new data services and to capture increased market share. Our optical networks are fast, powerful, flexible, secure and highly reliable to deliver a comprehensive suite of voice, data, dedicated Internet and integrated communications services to our customers. (www.twtelecom.com/about\_us/networks/html)

# TIME WARNER STELECOM

ROWER DRIVING YOUR NETWORK

FOR MORE INFORMATION CONTACT: Bob Meldrum Time Warner Telecom (303) 566-1354 email: bob.meldrum@twtelecom.com

## **Time Warner Telecom Not Impacted By UNE Ruling**

-- FCC Must Limit Market Power of ILECs To Not Exploit Smaller Competitors -- Clear Regulatory Framework Needed To Ensure American Businesses Remain Competitive

LITTLETON, Colo. —June 10, 2004 --Time Warner Telecom (NASDAQ: TWTC), a leading provider of managed voice and data networking solutions for businesses in 22 states, today reiterated its position that the contested FCC Triennial Review order pertaining to access to the unbundled network elements (UNEs) of incumbent local exchange carriers (ILECs) by competitors, has no impact on Time Warner Telecom. The U.S. Solicitor General decided not to pursue an appeal of that decision.

"Although this decision impacts many competitive providers, Time Warner Telecom, as a fiber facilities-based provider of services for businesses exclusively, does not rely upon UNEs as do other competitors," said Paul Jones, Time Warner Telecom's Senior Vice President, General Counsel and Regulatory Policy. "In instances where we need services from ILECs to connect our remote customers to our vast fiber network, we purchase those under special access tariffs or under agreements with the ILECs. The majority of our revenue continues to be derived from services provided to our customers exclusively through our own network facilities.

"We join in advocating regulatory certainty in place of what is now a swirl of uncertainty around the rules applicable to UNEs, but our issues continue to be directed more toward prohibition of market power abuse, and an appropriate balance between regulation of traditional telecommunications services and IP enabled services, as the FCC deals with the creation of a new regulatory framework."

"With a stable regulatory framework, American businesses will have the necessary communications tools to compete globally and deliver the benefits of modern communications solutions to their customers," Jones said.

Time Warner Telecom is one of the successful competitive telecom carriers that is leading the deployment of innovative communications solutions to large, medium and small businesses. Its comprehensive metro Ethernet services, integrated voice and data products, and VoIP solutions help businesses operate more efficiently in today's competitive marketplace.

#### About Time Warner Telecom

Time Warner Telecom Inc., headquartered in Littleton, Colo., is a leading provider of managed network solutions to a wide array of businesses and organizations in 44 U.S. metropolitan areas that require telecommunications intensive services. One of the country's premier competitive telecom carriers, Time Warner Telecom integrates data, dedicated Internet access, and local and long distance voice services for long distance carriers, wireless communications companies, incumbent local exchange carriers, and such enterprise organizations as healthcare, finance, higher education, manufacturing, hospitality, state and local government, and military. Please visit <u>www.twtelecom.com</u> for more information.

Time Warner Telecom - About Us - TWTC Questions and Answers - The leading provider of managed v... Page 1 of 2

# About Us | News & Information | Investors | Customer Solutions | TIME WARNER S TELECOM

CONNECTING YOUR BUSINESS TO MORE BUSINESS\*

My Local Sales Office | My Account | Request a Sales Call

Questions and Answers

Customer Center | Contact L

# Aonly

Our Management Team Is Time Warner Telecom part of Time Warner? Our Networks Time Warner Telecom Inc. is an independently TWITC O&A owned and operated company. Time Warner owns approximately 43.9 percent of Time Warner TWTC Vision Telecom's outstanding stock. TWITC Way Careers What is Time Warner Telecom's advantage over its competition? Legal Notices Time Warner Telecom has dedicated its financial resources to build its own local and regional optical networks. With a top-quality, fiber-optic infrastructure, Time Warner Telecom delivers carrier class solutions; and is considered among the most reliable in the industry. Because we own our networks: • We deliver diversity and redundancy to control the quality of service we offer customers. We can offer some of the most advanced technology solutions to customers and have the flexibility to quickly migrate with ease to next generation products and services. • We can devise the right solution to meet an ever-growing customer's needs for bandwidth and capacity. By owning the network and providing "lastmile" solutions directly to the customers' Time Warnerstelecon premises, Time Warner Telecom is uniquely Molice Services Protect positioned to capitalize on the growing Hawanan Av demand for local and national services. How many people does Time Warner Telecom employ? As of December 31, 2004, Time Warner Telecom M 07 employed 1,986 people.

> On what stock exchange is Time Warner Telecom traded and what is the symbol? Time Warner Telecom Inc. is traded on NASDAQ under the symbol "TWTC".

# Where is Time Warner Telecom's headquarters?

10475 Park Meadows Drive, Littleton, Colorado 80124 Main telephone number: 303-566-1000

Time Warner Telecom - About Us - TWTC

Page 1 of 2

I Conlact L

OURNEWVOR

TIME WARNER STELECOM News & Information | Investors CONNECTING YOUR BUSINESS TO MORE BUSINESS

My Local Sales Office | My Account | Request a Sales Call

Customer Solutions | Customer Center

# Abontes

Our Management Team Our Networks TWITC Q&A TWTC Vision TWIC Way Careers Legal Notices

Connecting Your Business to More Business begins by delivering high speed, secure, and reliable communications over our more than 19,000 miles of fiber networks, to business in 22 states and 44 U.S. markets. We connect to more than 5,000 buildings and pass thousands more, providing us a unique opportunity to meet the growing demand for new data services and to capture increased market share. Our optical networks are fast, powerful, flexible, secure and highly reliable to deliver a comprehensive suite of voice, data, dedicated Internet and integrated communications services t our customers.

About Us



Click here to see our monthly network averages for our IP backbone



**General Network Map** 

TIME WARNER STELECOM

FROST & SULLIVAN

7550 IH 10 West, Suite 400 San Antonio, TX 78229 Tel. 210.348.1000 Fax 210.348.1003 www.frost.com

#### Frost & Sullivan Recognizes Time Warner Telecom for Product Line Strategy Leadership in Metro Ethernet Solutions

Palo Alto, Calif. - September 26, 2005 - Frost & Sullivan's recent analysis, U.S. Metropolitan Area Network Services Markets, named Time Warner Telecom Inc. as the recipient of the 2005 Frost & Sullivan Award for Product Line Strategy Leadership for the company's wide range of products in the metro Ethernet market, aimed at both wholesale and large enterprise customers.

Time Warner Telecom covers the depth and breadth of the market by offering solutions gained through technological innovation, strategic alliances, and successful integration of technologies.

"Time Warner Telecom has been one of the earliest adopters of Ethernet," says Frost & Sullivan research analyst Vinod Ramanathan. "Unlike other carriers, it has not been hampered with any legacy Frame Relay or asynchronous transfer mode (ATM) infrastructure and this enabled it to adopt next-generation synchronous optical networking (SONET)/synchronous digital hierarchy (SDH) platform."

The company has over 5500 buildings on-net and serves another 14,500 through carrier agreements. It has developed a solution for upgrading the infrastructure of all of its on-net buildings so that they are Internet Protocol (IP) ready.

Time Warner Telecom has outstripped the competition, due to enterprise customers' demand for direct connections between offices and their need for the tightest security and privacy for the traffic that flows through the network. Requirements are met by virtual private local area network service (VPLS), which deliver national, multipoint, switched Ethernet networks by carrying Ethernet frames across multi-protocol label switching (MPLS) networks.

Unlike current layer-3 virtual private networks (VPNs), these layer-2 VPNs do not need IP encapsulation. Time Warner Telecom had launched a solution for this at a time when the competition was still only at the starting block.

Time Warner Telecom is a one-stop shop for metro Ethernet products, having nationwide reach as well as metro footprint in 44 markets. Such exceptional network range enables it to provide intra- and inter-metro connectivity using its superior backhaul network, simplifying network architecture and management as well as lowering the operational expenditure (OPEX).

"Using the MPLS-based IP backbone from Time Warner Telecom, customers can send their data securely over the public Internet, while protecting the integrity and security of the data," remarks Ramanathan. "This plays right into the company strategy of leveraging extensive local fiber and IP long haul networks to increase customers and build penetration in existing markets to grow revenue from existing investment."

For long-term profitability, service providers need to optimize revenue from lucrative markets with value-added Ethernet services. These new services require a network architecture that can offer resilience, scalability, service delivery, performance, and long-term investment protection.

"Some notable product offerings include storage transport solutions and network security offerings, bolstering its service offerings for the enterprise," notes Ramanathan. "These proactive steps have helped Time Warner Telecom win a remarkable 30 percent of additional customers in the last half year."

### FROST 🖉 SULLIVAN

7550 IH 10 West, Suite 400 San Antonio, TX 78229 Tel. 210.348.1000 Fax 210.348.1003 www.frost.com

*Frost & Sullivan* presents its Product Line Strategy Leadership Award to the company that has demonstrated the most insight into customer needs and product demands within a particular market. The recipient company has optimized its product line by leveraging products with the various price, performance, and feature points required by the market.

#### About Time Warner Telecom Inc.

Time Warner Telecom Inc., headquartered in Littleton, Colo., provides managed network services, specializing in Ethernet and transport data networking, Internet access, local and long distance voice, VoIP and security, to enterprise organizations and communications services companies throughout the U.S. As a leading provider of integrated and converged network solutions, Time Warner Telecom delivers customers overall economic value, quality, service, and improved business productivity. With more than 20,000 route miles of its own local and regional fiber networks, a national IP backbone with 10 Gbps capacity, and over 5,500 buildings connected directly to its fiber networks, Time Warner Telecom provides the local "last mile" of reliable communications services to customers. Please visit <u>www.twtelecom.com</u> for more information.

#### About Frost & Sullivan

*Frost & Sullivan*, a global growth consulting company, has been partnering with clients to support the development of innovative strategies for more than 40 years. The company's industry expertise integrates growth consulting, growth partnership services, and corporate management training to identify and develop opportunities. *Frost & Sullivan* serves an extensive clientele that includes Global 1000 companies, emerging companies, and the investment community by providing comprehensive industry coverage that reflects a unique global perspective and combines ongoing analysis of markets, technologies, econometrics, and demographics. For more information, visit www.frost.com.

Contact: Stacie Jones 210.247.2450 Stacie.jones@frost.com