

**Exhibit \_\_\_ (MV-2)**  
**Docket UT-053041**  
**Witness: Mark Vasconi**

**BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

In the Matter of the Petition of  
  
Intelligent Community Services, Inc.  
  
For Designation as Eligible  
Telecommunications Carrier Under  
47 U.S.C. § 214(e)(2)

DOCKET UT-053041

**EXHIBIT TO  
TESTIMONY OF**

**Mark Vasconi**

**STAFF OF  
WASHINGTON UTILITIES AND  
TRANSPORTATION COMMISSION**

*Resume of Mark Vasconi*

**July 18, 2008**

**Mark Vasconi**  
**711 13<sup>th</sup> Ave SE**  
**Olympia, WA 99515**  
**(360)664-1109 (Office)**

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**EDUCATION**

**University of Montana**  
M.A. Economics - 1983  
B.A. Economics - 1980

**Missoula, Montana**

**EXPERIENCE**

**May 2008 – Present**

**WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**  
**Assistant Director-Acting** **Olympia, Washington**

- Manage a professional staff of analysts responsible for reviewing rates, various complex transactions and the financial status of telecommunications companies operating in Washington.
- Conduct negotiations with various telecom companies and public interest organizations regarding a wide range of telecommunications issues.
- Direct the produce testimony on various telecommunication issues ranging from service rates to Universal Service issues.
- Provide oral and written presentations to Commissioners and other stakeholders.

**June 2004 – Jan. 2008**

**AT&T ALASCOM**

**Director - Federal Government Affairs** **Anchorage, Alaska**

- Directed AT&T Alascom's policies on access reform and interstate market structure.
- Provided in-depth business analysis and strategic assessment to the President of AT&T Alascom on various financial and regulatory issues.
- Provided both written and oral testimony in various proceedings before the Regulatory Commission of Alaska ("RCA").
- Represented AT&T Alascom's positions to AT&T's Federal Affairs group in Washington, DC. Interfaced with FCC Commissioners and Staff and also served as a contact with members of the Alaska Congressional delegation regarding telecommunications policies that affected Alaska.

**Sept. 2001 – June 2004**

**AT&T ALASCOM**

**Director - Business Planning** **Anchorage, Alaska**

- Directed the introduction of various voice and data services that were required for market success.
- Developed business cases and capital plans associated with product development efforts.
- Initiated broadband service planning for rural markets as well as Anchorage.
- Oversaw and developed pricing strategies related to various retail and wholesale products.
- Engaged in special contract negotiations with customers and directed the development of contracts that were required by the RCA.

**Aug. 1996 – Sept. 2001 AT&T ALASCOM**

**Director - Regulatory Affairs Anchorage, Alaska**

- Directed and managed AT&T Alascom's regulatory efforts and advocated Company positions in front of the RCA, the Alaska State Legislature and the FCC.
- Directed pricing efforts and developed cost models for various tariffed services that fell under the jurisdiction of either the RCA or the FCC.
- Directed and developed AT&T Alascom's regulatory strategy on issues ranging from Access Reform to Market Structure rules for both local and long distance carriers. Also spearheaded AT&T Alascom's efforts to gain regulatory relief at the FCC.
- Established and maintained close relationships with other functional areas within AT&T (i.e. Marketing, Product Management, Sales, Network and Engineering) to insure that Regulatory Affairs closely supported Company goals.
- Served for 4 years as Vice President and Secretary of the Alaska Universal Service Corporation which oversaw the collection and disbursement of Alaska Universal Service funds to various Local Exchange Carriers.

**July 1995 – Aug. 1996 AT&T ALASCOM**

**Manager - Strategic Pricing Anchorage, Alaska**

- Developed cost models for various services, provided estimates of financial impact of service rates and developed rates for various services and contracts.
- Conducted AT&T Alascom's analysis in developing wholesale transport and switching rates for all Common Carriers wishing to originate or terminate interstate calls in Alaska. This tariff was developed as a result of FCC Orders regarding the Alaska IXC Market Structure and required advocacy with FCC staff in response to opposition from competitors.

**Jan. 1992 – July, 1995 PACIFIC TELECOM, INC.**

**Senior Telecom Economist Vancouver, Washington**

- Developed pricing recommendations that considered both the incremental costs and market prices.
- Obtained a solid understanding of regulatory principles, data analysis, telephone engineering and financial assessment.
- Communicated pricing recommendations to a broad range of stakeholders via both written reports and oral presentations.
- Established pricing for OCPs, private line services and various data services which gained approval from both the FCC and RCA often over the objections of competitive IXCs or Commission Staff.

**REFERENCES**

Available upon request.