

Zero Down Residential Lease Contract (Disaggregated Business Model Version)

Lessor Logo Here

Lessor Address
CONTACT PHONE AND WEBSITE

Product Name

SUMMARY

Homeowner Name and Address	Co-Owner Name (If Any)	Installation Location	Installation Contractor's Name & License
Estimated Solar Energy Production			
First Year Annual Production:		x,xxx kWh	
Initial Term Total Production:		xxx,xxx kWh	
Payment Terms			
Amount Due at Contract Signing:		\$0	
Amount Due [at Stage One]:		\$0.00	
Amount Due [at Stage Two]:		\$0.00	
Estimated Price per kWh First Year:		0.1xx	
Annual Increase:		x.x %	
Estimated First Year Monthly Bill:		\$xxx.00	
Length of Initial Lease Term:			

Commented [SAPC1]: Make consistent with payment schedule in box 4a (i.e. Stage 1 user selected)

Lessor's Promises to You:

- Lessor will insure the System, and arrange for its repair and maintenance (including the inverter) at no additional cost to you as specified in the agreement.
- Lessor will provide 24/7 web-enabled monitoring at no additional cost to you, as specified in the agreement.
- Lessor will provide a money-back production guarantee, as specified in the agreement.
- Lessor will warrant your roof against leaks and restore your roof at the end of the agreement, as specified in the agreement.

Your Prepayment and Transfer Choices During the Term:

- If you move, you may transfer this agreement to the purchaser of your Home, as specified in the agreement.
- If you move, you may prepay the remaining payments (if any) at a discount.

Your Choices at the End of the Initial Term:

- Lessor will have the System removed at no additional cost to you.
- You can upgrade to a new System with the latest solar technology under a new contract.
- You may renew your agreement for up to ten (10) years in two (2) five (5) year increments.
- Otherwise, the agreement will automatically renew for an additional one (1) year term at 10% less than the then-current average rate charged by your local utility

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1. INTRODUCTION

This solar lease (this "Lease") is the agreement between you and Lessor (together with its successors and assigns, "Lessor" or "we"), covering the lease to you of the solar panel system (the "System") described below. The System will be installed at the installation location address listed above by the installation contractor identified above according to an installation agreement between you and the Installation Contractor ("Installer") attached hereto as Exhibit 3 (the "Installation Agreement"). Because you have agreed to lease the System, Lessor has agreed to purchase the System from the Installer following installation. This Lease will refer to the installation location address you listed above as the "Property" or your "Home." This Lease is up to [x] (x) pages long and has up to four (4) Exhibits depending on the state where you live. This Lease has disclosures required by the Federal Consumer Leasing Act and, where applicable, state law. Lessor provides you with a [Name of Limited Warranty and Guaranty] (the "Limited Warranty"). The Limited Warranty is attached as Exhibit 2. Lessor will also provide you with a System user manual entitled "[Insert Name]" (the "Guide"), that contains important operation, maintenance and service information. This is a legally binding agreement, so please read everything carefully including all of the exhibits. By signing this Lease you represent that you are either a citizen of the United States or not exempt from paying Federal income taxes. If you do not meet your contract obligations under this Lease, you may lose your rights to the System. If you have any questions regarding this Lease, please ask the [sales consultant] who has provided this Lease.

2. LEASE TERM

Lessor agrees to lease you the System for [Insert Years number] years (xxx full calendar months), plus, if the Interconnection Date is not on the first day of a calendar month, the number of days left in that partial calendar month, including the Interconnection Date. We refer to this period of time as the "Lease Term." The Lease Term begins on the Interconnection Date. The Interconnection Date is the date that the System is turned on and generating power after receiving any required utility approval (e.g. "permission to operate"). Lessor or the Installer will notify you by [insert variable text for method of notification-email/text/mail] when your System is ready to be turned on.

3. SYSTEM DESCRIPTION

Item
x.xxx kW DC (STC) photovoltaic system
Photovoltaic Modules
Inverter(s)
Mounting system
Monitoring system
Electric meter number:
Extras:
Lease Promotional Discount

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4 . LEASE PAYMENTS; AMOUNTS

<p>A. Amounts Due at Lease Signing, [Insert Variable Text for when next payments are due in the 2 stages following signing -e.g. Installation and Building Inspection]:</p> <p><u>Payments Due at Signing:</u></p> <p>Amount Due at Lease Signing: \$0.00</p> <p>Delivery/Installation Fee: \$0.00</p> <p>Total Due at Lease Signing: \$0.00</p> <p><u>Payments Due at [Stage 1]:</u> \$0.00</p> <p><u>Payments Due after [Stage 2]:</u> \$0.00</p>	<p>B. Monthly Payments:</p> <p>Your first monthly payment is \$xx.47, followed by 11 monthly payments of \$x.47 each, followed by 12 monthly payments of \$xxx.30 each, followed by 12 monthly payments of \$xxx.21 each, followed by 12 monthly payments of \$xxx.20 each, followed by 12 monthly payments of \$xxx.28 each, followed by 12 monthly payments of \$xxx.45 each, followed by 12 monthly payments of \$xxx.71 each, followed by 12 monthly payments of \$xxx.07 each, followed by 12 monthly payments of \$xxx.52 each, followed by 12 monthly payments of \$xxx.07 each, followed by 12 monthly payments of \$xxx.73 each, followed by 12 monthly payments of \$xxx.49 each, followed by 12 monthly payments of \$xxx.36 each, followed by 12 monthly payments of \$xxx.34 each, followed by 12 monthly payments of \$xxx.44 each, followed by 12 monthly payments of \$xxx.66 each, followed by 12 monthly payments of \$xxx.00 each, followed by 12 monthly payments of \$xxx.47 each, followed by 12 monthly payments of \$xxx.07 each, followed by 12 monthly payments of \$xxx.80 each.</p> <p>Your total lease payments, excluding tax, are \$xx,xxx.xx. Your estimated average monthly tax payments are \$xx.xx.</p> <p>[Variable Text on when the first monthly payment is due and when monthly payments will be due. E.g. Your first Monthly Payment is due on the first day of the first full calendar month following the Interconnection Date. After your first Monthly Payment, future Monthly Payments (and any applicable taxes) are due on the first day of the calendar month.]</p>
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Commented [SAPC18]: Alternative language is the monthly anniversary date

<p>C. [Variable Text on Other Charges [Other Charges]:</p> <p>[Variable Text Here on Other Charges: e.g. If you elect to make automatic Monthly Payments from your checking or savings account, then you will receive a discount of \$15 on your Monthly Payments. The Monthly Payments listed above reflect this discount. If you do not elect automatic Monthly Payments, this discount will not be applied to your Monthly Payments and each Monthly Payment will be \$15 greater.]</p>	<p>D. Total of Payments (A+B+C): \$xx,xxx.xx</p> <p>This is the total amount you will have paid by the end of this Lease. It includes the Monthly Payments stated above <u>and</u> estimated taxes of \$x,xxx.xx.</p>
<p>E. Purchase Option At End of Lease Term:</p> <p>You do not have an option to purchase the System at the end of the Lease Term.</p> <p>or</p> <p>You will have an option to purchase the System at the end of the Lease Term for [Insert Price].</p>	<p>F. Other Important Terms:</p> <p>See Section 2 above for additional information on the Lease Term and also see below for additional information on termination, purchase options, renewal options, maintenance responsibilities, warranties, late and default charges and prohibition on assignment without Lessor's consent. Payments due upon installation are due immediately prior to commencement of installation.</p>

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5. LEASE OBLIGATIONS

(a) System, Home and Property Maintenance

You agree to:

- (i) only have the System repaired pursuant to the Limited Warranty and reasonably cooperate when repairs are being made;
- (ii) keep trees, bushes and hedges trimmed so that the System receives as much sunlight as it did when the Installer installed it;
- (iii) keep the panels clean, pursuant to the Limited Warranty and the Guide;
- (iv) not modify your Home in a way that shades the System;
- (v) be responsible for any conditions at your Home that affect the installation (e.g. blocking access to the roof or removing a tree that is in the way);
- (vi) not remove any markings or identification tags on the System;
- (vii) permit a service provider retained by Lessor, after we give you reasonable notice, to inspect the System for proper operation as we reasonably determine necessary;
- (viii) use the System primarily for personal, family or household purposes, but not to heat a swimming pool;
- (ix) not do anything, permit or allow to exist any condition or circumstance that would cause the System not to operate as intended at the Property;
- (x) notify Lessor promptly if you think the System is damaged or appears unsafe; if the System is stolen; and prior to changing your power supplier;
- (xi) have anyone who has an ownership interest in your Home sign this Lease;
- (xii) return any documents we send you for signature (like incentive claim forms) within seven (7) days of receiving them; and
- (xiii) **[Optional Based on Method of Monitoring: maintain and make available, at your cost, a functioning indoor Internet connection with one available wired Ethernet port and standard AC power outlet within eighty (80) feet of the System's AC/DC inverter(s). See Section 2(d) of the Limited Warranty for details.]**

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(xiv) Authorize us to make inquiries concerning your credit history and standing from time to time. We may report information about your performance under this Lease to consumer reporting agencies. Late payments, missed payments or other defaults hereunder may be reflected in your credit report.

(b) System Construction:

The System will be installed at the Property by the Installer pursuant to the Installation Agreement.

(c) Repair, Insurance and Lessor's obligations:

Lessor agrees to: [The portions of each of the next 3 subsections in blue highlight can be customized by the Lessor based on consumer messaging and business practices]

(i) provide you with a (web-enabled) meter to accurately measure the amount of power the System delivers to you;

(ii) ensure that the System will be repaired pursuant to the Limited Warranty by service providers licensed according to applicable law, and reasonably cooperate with you when arranging repairs;

(iii) create a priority stream of operation and maintenance payments to provide enough cash flow in our financing transactions to pay for the Limited Warranty obligations and the repair and maintenance of the System in accordance with this Lease even if Lessor ceases to operate; and

(iv) not put a lien on your Home or Property.

(d) Home Renovations or Repairs

If you want to make any repairs or improvements to the Property that could interfere with the System (such as repairing the roof where the System is located), you may only remove and replace the System pursuant to the Limited Warranty.

(e) Automatic Payment; Fees; Late Charges

In addition to the other amounts you agree to pay in this Lease, you agree to pay the following: [Each of the next 4 subsections in blue highlight can be customized by the Lessor based on consumer messaging and business practices]

(i) Automatic Payment Discount: All prices include a \$15 monthly discount for using automatic payment. You will not receive a \$15 monthly discount if you do not make automatic Monthly Payments through your checking or savings account;

(ii) Returned Check Fee: \$25 (or such lower amount as required by law) for any check or withdrawal right that is returned or refused by your bank;

(iii) Late payments: accrue interest at twelve percent (12%) annually or the maximum allowable by applicable law; and

(iv) Product Change Fee: if after you sign this Lease, but before we begin installation, you decide you would prefer an available alternative Lessor product (a PPA, or a prepaid lease, etc.) you will pay a \$250 change fee.

(f) Insurance

Lessor shall insure the System against all damage or loss unless (i) that damage or loss is caused by your gross negligence; or (ii) you intentionally damage the System. Upon damage or destruction to the System, you will not be entitled to receive or retain any insurance proceeds. In cases where we bear the risk of loss, our sole obligation to you will be to arrange to repair or replace the System to the extent required by the [Warranty]

(g) Estimated Taxes

You agree to pay any applicable sales or use taxes on the Monthly Payments due under this Lease. If this Lease contains a purchase option at the end of the Lease Term, you agree to pay any applicable tax on the purchase price for the System. You also agree to pay as invoiced any applicable personal property taxes on the System that your local jurisdiction may levy. The total estimated amount you will pay for taxes over the Lease Term is \$x,xxx.xx.

(h) No Alterations

You agree that you will not make any modifications, improvements, revisions or additions to the System or take any other action that could void the Limited Warranty on the System without Lessor's prior written

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consent. If you make any modifications, improvements, revisions or additions to the System, they will become part of the System and shall be Lessor's property.

(i) Access to the System

(i) You grant to Lessor and its employees, agents, service providers and contractors the right to reasonably access all of the Property as necessary for the purposes of (A) operating, owning, repairing, removing and replacing the System or making any additions to the System or installing complementary technologies on or about the location of the System; (B) enforcing Lessor's rights as to this Lease and the System; (C) using and maintaining electric lines, inverters and meters, necessary to interconnect the System to your electric system at the Property and/or to the utility's electric distribution system; or (D) taking any other action reasonably necessary in connection with the operation, maintenance, removal or repair of the System. This access right shall continue for up to ninety (90) days after this Lease expires to provide Lessor with time to remove the System at the end of the Lease Term. Lessor shall provide you with reasonable notice of its need to access the Property whenever commercially reasonable.

(ii) During the time that Lessor has access rights you shall ensure that its access rights are preserved and shall not interfere with or permit any third party to interfere with such rights or access. You agree that the System is not a fixture, but Lessor has the right to file any UCC-1 financing statement or fixture filing that confirms its interest in the System.

(j) Indemnity

To the fullest extent permitted by law, you shall indemnify, defend, protect, save and hold harmless Lessor, its employees, officers, directors, agents, financing partners, successors and assigns from any and all third party claims, actions, costs, expenses (including reasonable attorneys' fees and expenses),

damages, liabilities, penalties, losses, obligations, injuries, demands and liens of any kind or nature arising out of, connected with, relating to or resulting from your negligence or willful misconduct; provided, that nothing herein shall require you to indemnify Lessor for its own negligence or willful misconduct. The provisions of this paragraph shall survive termination or expiration of this Lease.

(k) Monthly Payments

The Monthly Payments section (Section 4(B)) describes your monthly payment obligations under this Lease. YOU AGREE THAT THIS IS A NET LEASE AND THE OBLIGATION TO PAY ALL MONTHLY PAYMENTS AND ALL OTHER AMOUNTS DUE UNDER THIS LEASE SHALL BE ABSOLUTE AND UNCONDITIONAL UNDER ALL CIRCUMSTANCES AND SHALL NOT BE SUBJECT TO ANY ABATEMENT, DEFENSE, COUNTERCLAIM, SETOFF, RECOUPMENT OR REDUCTION FOR ANY REASON WHATSOEVER, IT BEING THE EXPRESS INTENT OF THE PARTIES THAT ALL AMOUNTS PAYABLE BY YOU HEREUNDER SHALL BE AND CONTINUE TO BE PAYABLE IN ALL EVENTS INCLUDING BY YOUR HEIRS AND ESTATE AND, EXCEPT AS SET FORTH BELOW IN SECTIONS 6, 23 AND 24, YOU HEREBY WAIVE ALL RIGHTS YOU MAY HAVE TO REJECT OR CANCEL THIS LEASE, TO REVOKE ACCEPTANCE OF THE SYSTEM, OR TO GRANT A SECURITY INTEREST IN THE SYSTEM.

6. CONDITIONS PRIOR TO INSTALLATION OF THE SYSTEM

(a) Lessor's Obligation to Lease

Lessor's obligations to lease the System are conditioned on the following items having been completed to its reasonable satisfaction by the Installer or other service providers chosen by Lessor:

(i) completion of (A) the engineering site audit (a thorough physical inspection of the Property, including, if applicable, geotechnical work), (B) the final System design, and (C) real estate due diligence to confirm the suitability of the Property for the construction, installation and operation of the System;

(ii) approval of this Lease by Lessor's financing partner(s);

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- (iii) confirmation of rebate, tax credit and renewable energy credit payment availability in the amount used to calculate the Monthly Payment amounts set forth in this Lease;
- (iv) confirmation that Lessor will obtain all applicable benefits referred to in Section 9;
- (v) receipt of all necessary zoning, land use and building permits; and
- (vi) completion of any renovations, improvements or changes reasonably required at your Home or on the Property (e.g. removal of a tree or roof repairs necessary to enable Lessor to safely install the System).

Lessor may terminate this Lease without liability if, in its reasonable judgment, any of the above listed conditions (i) through (vi) will not be satisfied for reasons beyond its reasonable control. Once the Installer starts installation, however, Lessor may not terminate this Lease for the failure to satisfy conditions (i) through (vi) above.

(b) Amendments, Your Right to Terminate for Material Changes. *[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices]*

Lessor may terminate this Lease if, in our reasonable judgment, the installation of the System will not occur within 120 days of the date of this Agreement being fully executed by all parties for reasons beyond our reasonable control.

Both parties will have the right to terminate this Lease, without penalty or fee, if Lessor determines after the engineering site audit of your Home that it has misestimated by more than ten percent (10%) any of (i) the System size, (ii) the System's total cost or (iii) the System's [[originally estimated]annual production]. Such termination right will expire at the earlier of (A) one (1) week prior to the scheduled System installation date and (B) one (1) month after we inform you in writing of the revised size, cost or production estimate. If neither party exercises their right to terminate this Lease following such a 10% change, then any changes to the System will be documented in an amendment to this Lease. You

authorize Lessor to make corrections to the utility paperwork to conform to this Lease or any amendments to this Lease we both sign.

7. WARRANTY

YOU UNDERSTAND THAT THE SYSTEM IS WARRANTED SOLELY UNDER THE LIMITED WARRANTY ATTACHED AS EXHIBIT 2, AND THAT THERE ARE NO OTHER REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, AS TO THE MERCHANTABILITY, FITNESS FOR ANY PURPOSE, CONDITION, DESIGN, CAPACITY, SUITABILITY OR PERFORMANCE OF THE SYSTEM OR ITS INSTALLATION.

8. TRANSFER [Final Review by Securitization Lawyers].

Lessor works with banks, large companies and other significant financing partners to finance your System. As a result, Lessor will [may] assign this Lease to one of its financing partners. Lessor may assign, sell or transfer the System and this Lease, or any part of this Lease or the exhibits, without your consent. In the event of any such assignment, the Lessor shall be released from all its liabilities and other obligations under the Lease.

Assignment, sale or transfer generally means that Lessor would transfer certain of its rights and certain of its obligations under this Lease to another party. If requested by Lessor, you agree to execute and delivery to any such transferee, assignee or financing partner an acknowledgement and confirmation of your obligations under this Lease as may be reasonably requested by it. This assignment does not change Lessor's obligation to ensure that the System is maintained and repaired as set forth in the Limited Warranty. *[Alternative language for last sentence: "Any assignment of Lessor's rights and/or obligations under this Agreement shall not result in any change to your rights and obligations under this Agreement."]*

9. OWNERSHIP OF THE SYSTEM; TAX CREDITS AND REBATES [Paragraph 9 varies widely by the state, county and utility in which the Lessor operates in. Counsel should be consulted to ensure that this section adequately addresses the specific issues of the location where the System is installed. Several versions will follow in the final iteration of this document, only that version applicable to the location where the System is installed should be used.]

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You agree that the System is Lessor's personal property under the Uniform Commercial Code. You understand and agree that this is a lease and not a sale agreement. Lessor owns the System for all purposes, including any data generated from the System. You shall at all times keep the System free and clear of all liens, claims, levies and legal processes not created by Lessor, and shall at your expense protect and defend Lessor against the same.

YOU UNDERSTAND AND AGREE THAT ANY AND ALL TAX CREDITS, INCENTIVES, RENEWABLE ENERGY CREDITS, GREEN TAGS, CARBON OFFSET CREDITS, UTILITY REBATES OR ANY OTHER NON-POWER ATTRIBUTES OF THE SYSTEM ARE THE PROPERTY OF AND FOR THE BENEFIT OF LESSOR, USABLE AT ITS SOLE DISCRETION. LESSOR SHALL HAVE THE EXCLUSIVE RIGHT TO ENJOY AND USE ALL SUCH BENEFITS, WHETHER SUCH BENEFITS EXIST NOW OR IN THE FUTURE. YOU AGREE TO REFRAIN FROM ENTERING INTO ANY AGREEMENT WITH YOUR UTILITY THAT WOULD ENTITLE YOUR UTILITY TO CLAIM ANY SUCH BENEFITS. YOU AGREE TO REASONABLY COOPERATE WITH LESSOR SO THAT IT MAY CLAIM ANY TAX CREDITS, RENEWABLE ENERGY CREDITS, REBATES, CARBON OFFSET CREDITS OR ANY OTHER BENEFITS FROM THE SYSTEM. THIS MAY INCLUDE, TO THE EXTENT ALLOWABLE BY LAW, ENTERING INTO NET METERING AGREEMENTS, INTERCONNECTION AGREEMENTS, AND FILING RENEWABLE ENERGY/CARBON OFFSET CREDIT REGISTRATIONS AND/OR APPLICATIONS FOR REBATES FROM THE FEDERAL, STATE OR LOCAL GOVERNMENT OR A LOCAL UTILITY AND GIVING THESE TAX CREDITS, RENEWABLE ENERGY/CARBON CREDITS, REBATES OR OTHER BENEFITS TO LESSOR.

10. PURCHASING THE SYSTEM PRIOR TO THE END OF THE LEASE TERM

You may not purchase the System prior to the end of the Lease Term.

OR

If you are not in default, you may purchase the System at the end of year 5 of the Term for \$x; or the end of year 10 of the Term at \$y; or at the end of year 15 of the Term for \$z. **[See comment for important tax issues]**

11. RENEWAL

[The next subsections in blue highlight can be customized by the Lessor based on consumer

messaging and business practices. Counsel should be consulted on this issue.]

You have the option to renew your Lease for up to ten (10) years in two (2) five (5) year renewal periods. We will send you renewal forms three (3) months prior to the expiration of the Lease Term, which forms shall set forth the new Monthly Payments due under the renewed Lease, based on our assessment of the then current fair market value of the System. If you want to renew and you are in compliance with this Lease, complete the renewal forms and return them to us at least one (1) month prior to the expiration of the Lease Term. In the event that you respond that you do not agree to the new Monthly Payments, the Lease shall expire by its terms on the termination date. If we don't hear back from you after we send you the renewal forms, then this Lease shall renew for an additional one (1) year term at ten percent (10%) less than the then-current average rate charged by your local utility and shall continue to renew for one (1) year terms at that same rate until we hear from you at least thirty (30) days prior to a renewal term that you do not wish to renew.

12. SELLING YOUR HOME

(a) If you sell your Home you can:

(i) **Transfer this Lease and the Monthly Payments.**

If the person buying your Home meets Lessor's credit requirements, then where permitted by the local utility, the person buying your Home can sign a transfer agreement assuming all of your rights and obligations under this Lease.

(ii) **Move the System to Your New Home.**

If you are moving to a new home in the same utility district, then where permitted by the local utility, the System can be moved to your new home pursuant to the Limited Warranty. You will need to pay all costs associated with relocating the System, execute and provide the same access and ownership rights as provided for in this Lease and provide any third party consents or releases required by Lessor in connection with the substitute premises.

(iii) **Prepay this Lease and Transfer only the Use of the System.**

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Commented [SAPC43]: This is set to default at "may not". You can change to allow a system purchase and the price needs to be included. FMV is not allowed under REG M. You must have a stated amount here. **Check with tax counsel for residual value issues, true lease issues and tax implications**

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At any time during the Lease Term, if the person buying your home does not meet Lessor's credit requirements, but still wants the System, then you can (A) prepay the payments remaining on the Lease (See Section 16(g)(i) and (ii)), (B) add the cost of the Lease to the price of your home; and (C) have the person buying your Home sign a transfer agreement to assume your rights and non-Monthly Payment obligations under this Lease. The System stays at your Home, the person buying your Home does not make any Monthly Payments and has only to comply with the non-Monthly Payment portions of this Lease.

- (b) You agree to give Lessor at least fifteen (15) days but not more than three (3) months' prior written notice if you want someone to assume your Lease obligations. In connection with this assumption, you, your approved buyer and Lessor shall execute a written transfer of this Lease. Unless we have released you from your obligations in writing, you are still responsible for performing under this Lease. If your buyer defaults on this Lease and we have not yet signed the transfer agreement, you will be responsible for their default. We will release you from your obligations under this Lease in writing once we have a signed transfer agreement with the person buying your Home (provided such person has been approved as a transferee by Lessor in writing).
- (c) If you sell your Home and can't comply with any of the options in subsection (a) above, you will be in default under this Lease. Section 12(a) includes a Home sale by your estate or heirs.
- (d) EXCEPT AS SET FORTH IN THIS SECTION, YOU WILL NOT SUBLEASE, ASSIGN, SELL, PLEDGE OR IN ANY OTHER WAY TRANSFER YOUR INTEREST IN THE SYSTEM OR THIS LEASE WITHOUT OUR PRIOR WRITTEN CONSENT, WHICH SHALL NOT BE UNREASONABLY WITHHELD.

13. LOSS OR DAMAGE

(a) *[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices. Counsel should be consulted.]*

Unless you are grossly negligent or you intentionally damage the System, Lessor will bear all of the risk of loss, damage, theft, destruction or similar occurrence to any or all of the System. Except as expressly provided in this Lease, no loss, damage, theft or destruction will excuse you from your obligations under this Lease, including Monthly Payments.

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Commented [SAPC49]: Intentionally damage is SAPC standard language.

- (b) If there is loss, damage, theft, destruction or a similar occurrence affecting the System, and you are not in default of this Lease, you shall continue to timely make all Monthly Payments and pay all other amounts due under the Lease and, cooperate with Lessor, at Lessor's sole cost and expense, to have the System repaired pursuant to the Limited Warranty.

14. LIMITATION OF LIABILITY

(a) No Consequential Damages

LESSOR'S LIABILITY TO YOU UNDER THIS LEASE SHALL BE LIMITED TO DIRECT, ACTUAL DAMAGES ONLY. YOU AGREE THAT IN NO EVENT SHALL EITHER PARTY BE LIABLE TO THE OTHER FOR CONSEQUENTIAL, INCIDENTAL, PUNITIVE, EXEMPLARY, SPECIAL OR INDIRECT DAMAGES.

(b) Actual Damages

[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices. Counsel should be consulted.]

Except for claims under Section 5(i), neither party's liability to the other will exceed an amount equal to the maximum amount that could be payable by you under Section 16(g). Damages to your Home, belongings or property resulting from the installation or operation of the System are covered in Section 6(c) of the Limited Warranty, OR [LESSOR'S LIABILITY TO YOU UNDER THIS AGREEMENT, EXCEPT WHERE EXPRESSLY FURTHER LIMITED UNDER THIS AGREEMENT, SHALL BE LIMITED TO DIRECT, ACTUAL DAMAGES ONLY.]

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15. DEFAULT

You will be in default under this Lease if any one of the following occurs:

- (a) ***[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices. Counsel should be consulted.]***
[you fail to make any payment when it is due and such failure continues for a period of ten (10) days]
[you are late X number of times in any year etc.];
- (b) you fail to perform any material obligation that you have undertaken in this Lease (which includes doing something you have agreed not to do, like alter the System) and such failure continues for a period of fourteen (14) days after written notice;
- (c) you or your guarantor have provided any false or misleading financial or other information to obtain this Lease;
- (d) you assign, transfer, encumber, sublet or sell this Lease or any part of the System without Lessor's prior written consent; or
- (e) you or any guarantor makes an assignment for the benefit of creditors, admits in writing its insolvency, files or there is filed against you or it a voluntary petition in bankruptcy, is adjudicated bankrupt or insolvent or undertakes or experiences any substantially similar activity.

16. REMEDIES IN CASE OF DEFAULT

If this Lease is in default, we may take any one or more of the following actions. If the law requires us to do so, we will give you notice and wait any period of time required before taking any of these actions. We may:

- (a) terminate this Lease and your rights to possess and use the System;
- (b) suspend our performance under this Lease;
- (c) take any reasonable action to correct your default or to prevent our loss; any amount we pay will be added to the amount you owe us and will be immediately due;
- (d) require you, at your expense, to return the System or make it available to us in a reasonable manner;

- (e) proceed, by appropriate court action, to enforce performance of this Lease and to recover damages for your breach;
- (f) turn off or take back the System by legal process or self-help, but we may not disturb the peace or violate the law;
- (g) recover from you (i) all accrued but unpaid Monthly Payments, taxes, late charges, penalties, interest and all or any other sums then accrued or due and owing, plus (ii) the unpaid balance of the aggregate rent, each payment discounted to present value at 5% per annum, plus (iii) reasonable compensation, on a net after tax basis assuming a tax rate of 35%, for the loss or recapture of (A) the investment tax credit equal to thirty percent (30%) of the System cost, including installation; and (B) accelerated depreciation over five (5) years equal to eighty five percent (85%) of the System cost, including installation, and for the loss of any anticipated benefits pursuant to Section 9 of this Lease (Lessor shall furnish you with a detailed calculation of such compensation if such a claim is made); or
- (h) use any other remedy available to us in this Lease or by law.

You agree to repay us for any reasonable amounts we pay to correct or cover your default. You also agree to reimburse us for any costs and expenses we incur relating to the System's return resulting from early termination. By choosing any one or more of these remedies, Lessor does not give up its right to use another remedy. By deciding not to use any remedy should this Lease be in default, Lessor does not give up our right to use that remedy in case of a subsequent default.

17. System Removal; Return

At the end of the Term or the termination of this Lease, if you have not renewed this Lease or exercised your purchase option (if any) and you have not defaulted, then within ninety (90) days you agree to call Lessor at the telephone number listed in Section 7 of Exhibit 2 to schedule a convenient time for Lessor to have the System removed from your Home at no cost to you.

Commented [SAPC52]: User selected text.

18. APPLICABLE LAW; ARBITRATION

PLEASE READ THIS SECTION CAREFULLY. ARBITRATION REPLACES THE RIGHT TO GO TO COURT, INCLUDING THE RIGHT TO A JURY AND THE RIGHT TO PARTICIPATE IN A CLASS ACTION OR SIMILAR PROCEEDING. IN ARBITRATION, A DISPUTE IS RESOLVED BY AN ARBITRATOR INSTEAD OF A JUDGE OR JURY.

The laws of the state where your Home is located shall govern this Lease without giving effect to conflict of laws principles. We agree that any dispute, claim or disagreement between us (a "Dispute") shall be resolved exclusively by arbitration.

The arbitration, including the selecting of the arbitrator, will be administered by JAMS, under its Streamlined Arbitration Rules (the "Rules") by a single neutral arbitrator agreed on by the parties within thirty (30) days of the commencement of the arbitration. The arbitration will be governed by the Federal Arbitration Act (Title 9 of the U.S. Code). Either party may initiate the arbitration process by filing the necessary forms with JAMS. To learn more about arbitration, you can call any JAMS office or review the materials at www.jamsadr.com. The arbitration shall be held in the location that is most convenient to your Home. If a JAMS office does not exist in the county where you live, then we will use another accredited arbitration provider with offices close to your Home.

If you initiate the arbitration, you will be required to pay the first \$125 of any filing fee. We will pay any filing fees in excess of \$125 and we will pay all of the arbitration fees and costs. If we initiate the arbitration, we will pay all of the filing fees and all of the arbitration fees and costs. We will each bear all of our own attorney's fees and costs except that you are entitled to recover your attorney's fees and costs if you prevail in the arbitration and the award you receive from the arbitrator is higher than Lessor's last written settlement offer. When determining whether your award is higher than Lessor's last written settlement offer your attorney's fees and costs will not be included.

Only Disputes involving you and Lessor may be addressed in the arbitration. Disputes must be brought in the name of an individual person or entity and must proceed on an individual (non-class, non-representative) basis. The

arbitrator will not award relief for or against anyone who is not a party. If either of us arbitrates a Dispute, neither of us, nor any other person, may pursue the Dispute in arbitration as a class action, class arbitration, private attorney general action or other representative action, nor may any such Dispute be pursued on your or our behalf in any litigation in any court. Claims regarding any Dispute and remedies sought as part of a class action, class arbitration, private attorney general or other representative action are subject to arbitration on an individual (non-class, non-representative) basis, and the arbitrator may award relief only on an individual (non-class, non-representative) basis. This means that the arbitration may not address disputes involving other persons with disputes similar to the Disputes between you and Lessor.

The arbitrator shall have the authority to award any legal or equitable remedy or relief that a court could order or grant under this agreement. The arbitrator, however, is not authorized to change or alter the terms of this agreement or to make any award that would extend to any transaction other than yours. All statutes of limitations that are applicable to any dispute shall apply to any arbitration between us. The Arbitrator will issue a decision or award in writing, briefly stating the essential findings of fact and conclusions of law.

BECAUSE YOU AND WE HAVE AGREED TO ARBITRATE ALL DISPUTES, NEITHER OF US WILL HAVE THE RIGHT TO LITIGATE THAT DISPUTE IN COURT, OR TO HAVE A JURY TRIAL ON THAT DISPUTE, OR ENGAGE IN DISCOVERY EXCEPT AS PROVIDED FOR IN THE RULES. FURTHER, YOU WILL NOT HAVE THE RIGHT TO PARTICIPATE AS A REPRESENTATIVE OR MEMBER OF ANY CLASS PERTAINING TO ANY DISPUTE. THE ARBITRATOR'S DECISION WILL BE FINAL AND BINDING ON THE PARTIES AND MAY BE ENTERED AND ENFORCED IN ANY COURT HAVING JURISDICTION, EXCEPT TO THE EXTENT IT IS SUBJECT TO REVIEW IN ACCORDANCE WITH APPLICABLE LAW GOVERNING ARBITRATION AWARDS. OTHER RIGHTS THAT YOU OR WE WOULD HAVE IN COURT MAY ALSO NOT BE AVAILABLE IN ARBITRATION.

19. WAIVER

Any delay or failure of a party to enforce any of the provisions of this Lease, including but not limited to any remedies listed in this Lease, or to require performance by the other party of any of the provisions of this Lease, shall not be construed to (i) be a waiver of such provisions or a party's right to enforce that provision; or (ii) affect the validity of this Lease.

20. NOTICES

All notices under this Lease shall be in writing and shall be by personal delivery, facsimile transmission, electronic mail, overnight courier, or certified, or registered mail, return receipt requested, and deemed received upon personal delivery, acknowledgment of receipt of electronic transmission, the promised delivery date after deposit with overnight courier, or five (5) days after deposit in the mail. Notices shall be sent to the person identified in this Lease at the addresses set forth in this Lease or such other address as either party may specify in writing. Each party shall deem a document faxed or sent via PDF as an original document.

21. ENTIRE AGREEMENT; CHANGES

This Lease contains the parties' entire agreement regarding the lease of the System. There are no other agreements regarding this Lease, either written or oral. Any change to this Lease must be in writing and signed by both parties. If any portion of this Lease is determined to be unenforceable, the remaining provisions shall be enforced in accordance with their terms or shall be interpreted or re-written so as to make them enforceable.

REST OF PAGE INTENTIONALLY LEFT BLANK

22. PUBLICITY

[This paragraph is optional and may be deleted. It is best practice to obtain consent before posting pictures of customer property etc.] Lessor will not publicly use or display any images of the System unless you initial the space below. If you initial the space below, you give Lessor permission to take pictures of the System as installed on your Home to show to other customers or display on our website.

Homeowner's Initials

I have read this Lease and the Exhibits in their entirety and I acknowledge that I have received a complete copy of this Lease.

Owner's Name:

Signature: _____

Date: _____

Co-Owner's Name (if any):

Signature: _____

Date: _____

23. NOTICE OF RIGHT TO CANCEL

YOU MAY CANCEL THIS LEASE AT ANY TIME PRIOR TO MIDNIGHT OF THE THIRD BUSINESS DAY AFTER THE DATE YOU SIGN THIS LEASE. SEE EXHIBIT 1, THE ATTACHED NOTICE OF CANCELLATION FORM, FOR AN EXPLANATION OF THIS RIGHT.

Lessor:

Signature: _____

Date: _____

24. ADDITIONAL RIGHTS TO CANCEL

[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices or deleted. Similarly, a cancellation fee may be inserted here as well. Counsel should be consulted.] IN ADDITION TO ANY RIGHTS YOU MAY HAVE TO CANCEL THIS LEASE UNDER SECTIONS 6 AND 23, YOU MAY ALSO CANCEL THIS LEASE AT NO COST AT ANY TIME PRIOR TO 5 P.M. OF THE 14th CALENDAR DAY AFTER YOU SIGN THIS LEASE.

Commented [SAPC53]: User selected text.

Commented [SAPC54]: User selected text. Can include or not, though could have a cancellation fee associated with cancelling.

EXHIBIT 1 (LESSOR COPY)

NOTICE OF CANCELLATION

STATUTORILY-REQUIRED LANGUAGE

Notice of Cancellation

Date of Transaction: The date you signed the Lease.

You may CANCEL this transaction, without any penalty or obligation, within THREE BUSINESS DAYS from the above date. If you cancel, any property traded in, any payments made by you under the contract or sale and any negotiable instrument executed by you will be returned within TEN BUSINESS DAYS following receipt by the seller (Lessor) of your cancellation notice, and any security interest arising out of the transaction will be canceled. If you cancel, you must make available to the seller (Lessor) at your residence, in substantially as good condition as when received, any goods delivered to you under this contract or sale, or you may, if you wish, comply with the instructions of the seller (Lessor) regarding the return shipment of the goods at the seller's (Lessor) expense and risk. If you do make the goods available to the seller (Lessor) and the seller (Lessor) does not pick them up within 20 days of the date of your notice of cancellation, you may retain or dispose of the goods without any further obligation. If you fail to make the goods available to the seller (Lessor), or if you agree to return the goods to the seller (Lessor) and fail to do so, then you remain liable for performance of all obligations under the contract.

To cancel this transaction, mail or deliver a signed and dated copy of this cancellation notice, or any other written notice, or send a telegram to Lessor Corporation, [Address Here] NOT LATER THAN MIDNIGHT of the date that is 3 business days from the date you signed the Lease.

I, _____ [Name], hereby cancel this transaction on _____ [Date].

Lessee's Signature:

Co-Lessee's Signature:

Commented [SAPC55]: Need to have customer copy and developer copy of Exhibit 1.

Commented [SAPC56]: SAPC standard language.

Commented [SAPC57]: User generated address.

Commented [SAPC58]: User generated name.

Commented [SAPC59]: User generated date.

EXHIBIT 1 (CUSTOMER COPY)

NOTICE OF CANCELLATION

STATUTORILY-REQUIRED LANGUAGE

Notice of Cancellation

Date of Transaction: The date you signed the Lease.

You may CANCEL this transaction, without any penalty or obligation, within THREE BUSINESS DAYS from the above date. If you cancel, any property traded in, any payments made by you under the contract or sale and any negotiable instrument executed by you will be returned within TEN BUSINESS DAYS following receipt by the seller (Lessor) of your cancellation notice, and any security interest arising out of the transaction will be canceled. If you cancel, you must make available to the seller (Lessor) at your residence, in substantially as good condition as when received, any goods delivered to you under this contract or sale, or you may, if you wish, comply with the instructions of the seller (Lessor) regarding the return shipment of the goods at the seller's (Lessor) expense and risk. If you do make the goods available to the seller (Lessor) and the seller (Lessor) does not pick them up within 20 days of the date of your notice of cancellation, you may retain or dispose of the goods without any further obligation. If you fail to make the goods available to the seller (Lessor), or if you agree to return the goods to the seller (Lessor) and fail to do so, then you remain liable for performance of all obligations under the contract.

To cancel this transaction, mail or deliver a signed and dated copy of this cancellation notice, or any other written notice, or send a telegram to Lessor, [Address Here] NOT LATER THAN MIDNIGHT of the date that is 3 business days from the date you signed the Lease.

I, _____ [Name], hereby cancel this transaction on _____ [Date].

Lessee's Signature:

Co-Lessee's Signature:

Commented [SAPC60]: User generated address.

Commented [SAPC61]: User generated name.

Commented [SAPC62]: User generated date.

Exhibit 2

PERFORMANCE GUARANTY AND LIMITED WARRANTY

1. INTRODUCTION

This Performance Guaranty and Limited Warranty (this "Limited Warranty") is Lessor's agreement to provide you warranties on the System you leased. The System will be professionally installed by the Installer at the address you listed in the Lease. We will refer to the installation location as your "Property" or your "Home." This Limited Warranty begins when the Installer installs the System at your Home, provided that Lessor has countersigned the Lease. We look forward to helping you produce clean, renewable solar power at your Home.

Commented [SAPC63]: User generated

2. LIMITED WARRANTIES

(a) Limited Warranties

Lessor warrants the System as follows:

(i) System Warranty

During the entire Lease Term, under normal use and service conditions, the System will be free from defects in workmanship or defects in, or a breakdown of, materials or components (the "System Warranty");

(ii) Roof Warranty

If installing the System requires penetrations to your roof during a System installation, we will warrant roof damage caused due to such roof penetrations. This roof warranty will run the longer of (A) one (1) year following the completion of the System installation; and (B) the length of any existing installation warranty or new home builder performance standard for your roof (the "Roof Warranty Period"); and

Commented [SAPC64]: User selected text.

(iii) Repair Promise

During the entire Lease Term, Lessor will honor the System Warranty and will arrange to repair or replace any defective part, material or component or correct any defective workmanship, at no cost or expense to you (including all labor costs), when you submit a valid claim to us under this Limited Warranty (the "Repair Promise"). If we or a contractor we retain damages your Home, your belongings or your Property, we will arrange to repair the damage caused or pay you for the damage caused as described in Section 6. Lessor's service providers may use new or reconditioned parts when making repairs or replacements. Lessor may also, at no additional cost to you, have its service providers upgrade or add to any part of the System to ensure that it performs according to the guarantees set forth in this Limited Warranty. Cosmetic repairs that do not involve safety or performance shall be made at Lessor's discretion.

(b) Warranty Length

(i) *[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices. Counsel should be consulted.]* The warranties in Sections 2(a)(i) and (a)(iii) above will start when the Installer begins installing the System at your Home (provided that Lessor has countersigned the Lease) and continue through the entire Lease Term but never less than ten (10) years. Thus, for as long as you lease the System from Lessor, you will have a System Warranty and our Repair Promise.

Commented [SAPC65]: This section is user selected and varies by state. This version is based on CSI.

(ii) The Roof Warranty Period may be shorter than the System Warranty, as described in Section 2(a)(ii) above.

(iii) If you have assumed an existing Lease, then this Limited Warranty will cover you for the remaining balance of the existing Lease Term.

(c) Performance Warranties and Guaranty

(i) Power Production Guarantee

Lessor guarantees that during the Lease Term the System will generate the guaranteed annual kilowatt-hours (kWh)

("Guaranteed Annual kWh") in the table set forth below as follows **Final version will have a coded table, this is illustrative only**:

Commented [SAPC66]: User generated table.

YEAR	GUARANTEED KWH	TOTAL KWH	GUARANTEED PRICE/KWH
1	X,XXX	X,XXX	\$
2	X,XXX	XX,XXX	\$
3	X,XXX	XX,XXX	\$
4	X,XXX	XX,XXX	\$
5	X,XXX	XX,XXX	\$
6	X,XXX	XX,XXX	\$
7	X,XXX	XX,XXX	\$
8	X,XXX	XX,XXX	\$
9	X,XXX	XX,XXX	\$
10	X,XXX	XX,XXX	\$
11	X,XXX	XX,XXX	\$
12	X,XXX	XX,XXX	\$
13	X,XXX	XX,XXX	\$
14	X,XXX	XXX,XXX	\$
15	X,XXX	XXX,XXX	\$
16	X,XXX	XXX,XXX	\$
17	X,XXX	XXX,XXX	\$
18	X,XXX	XXX,XXX	\$
19	X,XXX	XXX,XXX	\$
20	X,XXX	XXX,XXX	\$

A. If at the end of each successive twelve (12) month anniversary of your first monthly payment the cumulative Actual Annual kWh (defined below) generated by the System is less than the Guaranteed Annual kWh, **then we will [send you a refund check]** equal to the difference between the cumulative Actual Annual kWh and the Guaranteed Annual kWh multiplied by the Guaranteed Energy Price per kWh (defined below). We will make that payment within thirty (30) days of the end of the calendar year. **[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices.]** Your cumulative Actual Annual kWh is dependent on a shading percentage of 0% on your Home. If this shading percentage increases, your Guaranteed Actual kWh will be reduced proportionately.

Commented [SAPC67]: User selected text. Different refund mechanisms. Credit/cards/ACH reversals.

Commented [A68]: User selected text. Will be there or not. Tied to point above whether or not you can move the system in the event of sale.

For example, if the first twelve (12) month period commences on October 1, 2010 and ends on September 30, 2011, and the energy the System was supposed to generate is less than the energy the system was guaranteed to generate during such twelve (12) month period, we will pay you the difference in the Actual Annual kWh and the Guaranteed Annual kWh multiplied by the Guaranteed Energy price per kWh within thirty (30) days after December 31, 2011. See the table below for a real world example.

Example Guaranteed Annual kWh	Example Actual Annual kWh	Example Guaranteed \$/kWh Energy Price	Example Payment to You
10,000	9,500	\$0.10	\$50.00

- B. If at the end of each successive twelve (12) month anniversary of your first monthly payment the Actual Annual kWh is **greater** than the Guaranteed Annual kWh during any twelve (12) month period, this surplus will be carried over and will be used to offset any deficits that may occur in the future. If your System produces more energy than the Guaranteed Annual kWh then this additional energy is yours at no additional cost.

[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices.] **“Actual Annual kWh”** means the AC electricity produced by your System in kilowatt-hours measured and recorded by Lessor during each successive twelve (12) month anniversary of your first monthly payment. To measure the Actual Annual kWh we will use the Monitoring Software Name® Monitoring Service or to the extent such services are not available, we will estimate the Actual Annual kWh by reasonable means.

Commented [SAPC69]: Alternative language based of tiered/type of payment structure noted previously.

“Guaranteed Energy Price per kWh” means \$x.xxxx per kWh with an annual increase of [words] (x.xx%).

- (ii) **Monitoring Software Name**

[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices.] During the Lease Term, we will provide you at no additional cost our Monitoring Software Name Monitoring Service (“Monitoring Software Name”). Monitoring Software Name is a proprietary monitoring system designed and installed by Lessor that captures and displays historical energy generation data over an Internet connection and consists of hardware located on site and software hosted by Lessor. If your System is not operating within normal ranges, Monitoring Software Name will alert us and we will remedy any material issues promptly.

Commented [SAPC70]: User generated language for name of monitoring software.

Commented [SAPC71]: User selected. Optional text: cellular network.

- (iii) **Generic Name**

[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices.] If you have upgraded your Lease to include the PowerGuide™ Monitoring Service (“PowerGuide”), Lessor will provide it to you for the first ten (10) years of the Lease Term. PowerGuide is a Monitoring Software Name improvement that captures and displays historical energy consumption data. Not all home power systems are compatible with PowerGuide. If you ordered PowerGuide and your Home is not compatible with PowerGuide, then Lessor will adjust your Lease payments to reflect its removal.

Commented [SAPC72]: User selected if included or not. If included, can use language below; otherwise own language.

- (iv) **Output Warranty**

~~[Delete this Paragraph Outside of CA]~~ The System’s electrical output during the first ten (10) years of the Lease Term shall not decrease by more than fifteen percent (15%). This output warranty is in addition to the Energy Production Guarantee in Section 2(c)(i) of this Exhibit 2 and you will be provided a refund check for underproduction as set forth in Section 2(c)(i).

Commented [SAPC73]: User selected language. Not for use outside CA

(d) **Maintenance and Operation**

- (i) **General**

[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices.] When the System is installed, Lessor will provide you with a copy of its [Name of Guide Paperwork]. This Guide provides you with System operation and maintenance instructions, answers to frequently asked questions, troubleshooting tips and service information. [Link to Website possible too].

(ii) **[Monitoring Software Name]**

[This subsection in blue highlight can be customized by the Lessor based on consumer messaging and business practices.] Both the Monitoring Software Name service and its PowerGuide upgrade require a high speed Internet line to operate. Therefore, during the Lease Term, you agree to maintain the communication link between Monitoring Software Name and the System and between Monitoring Software Name and the Internet. You agree to maintain and make available, at your cost, a functioning indoor Internet connection with one available wired Ethernet port and standard AC power outlet within eighty (80) feet of the System's AC/DC inverter(s). This communication link must be a 10/100 Mbps Ethernet connection that supports common Internet protocols (TCP/IP and DHCP). If you do not have and maintain a working high speed Internet line then (A) we will not be able to monitor the System and provide you with the Power Production Guarantee or provide a PowerGuide upgrade; and (B) you will be required to provide Lessor with annual production information from your inverter.

Commented [SAPC74]: User selected for naming or otherwise user generated

Commented [SAPC75]: User selected, but should be same as monitoring language above.

(e) **Making a Claim; Transferring this Warranty**

(i) **Claims Process**

You can make a claim by:

- A. emailing us at the email address in Section 7 below;
- B. writing us a letter and sending it overnight mail with a well-known service; or
- C. sending us a fax at the number in Section 7 below.

(ii) **Transferable Limited Warranty**

Lessor will accept and honor any valid and properly submitted Warranty claim made during any Lease Term by any person who either purchases the System from you or to whom you properly transfer the Lease.

(f) **Exclusions and Disclaimer**

The limited warranties and guaranty provided in this Limited Warranty do not apply to any lost power production or any repair, replacement or correction required due to the following:

- (i) someone other than Lessor's approved service providers (such as Installer) installed, removed, re-installed or repaired the System;
- (ii) destruction or damage to the System or its ability to safely produce power not caused by Lessor or its approved service providers while servicing the System (e.g. if a tree falls on the System we will replace the System per the Lease, but we will not repay you for power it did not produce);
- (iii) your failure to perform, or breach of, your obligations under the Lease (e.g. you modify or alter the System);
- (iv) your breach of this Limited Warranty, including your being unavailable to provide access or assistance to us and our service providers in diagnosing or repairing a problem, or your failing to maintain the System as stated in the Solar Operation and Maintenance Guide;
- (v) any Force Majeure Event (as defined below);
- (vi) shading from foliage that is new growth or is not kept trimmed to its appearance on the date the System was installed;

- (vii) any system failure or lost production not caused by a System defect (e.g. the System is not producing power because it has been removed to make roof repairs or you have required us to locate the inverter in a non-shaded area); and
- (viii) theft of the System (e.g. if the System is stolen we will replace the System per the Lease, but we will not repay you for the power it did not produce).

This Limited Warranty gives you specific rights, and you may also have other rights which vary from state to state. This Limited Warranty does not warrant any specific electrical performance of the System, other than that described above.

THE LIMITED WARRANTIES DESCRIBED IN SECTIONS 2(a) and (c) ABOVE ARE THE ONLY EXPRESS WARRANTIES MADE BY LESSOR WITH RESPECT TO THE SYSTEM. LESSOR HEREBY DISCLAIMS, AND ANY BENEFICIARY OF THIS LIMITED WARRANTY HEREBY WAIVES, ANY WARRANTY WITH RESPECT TO ANY COST SAVINGS FROM USING THE SYSTEM. SOME STATES DO NOT ALLOW SUCH LIMITATIONS, SO THE ABOVE LIMITATIONS MAY NOT APPLY TO YOU.

3. LESSOR'S STANDARDS

For the purpose of this Limited Warranty the standards for our performance, and that of our contractors and service providers, will be (i) normal professional standards of performance within the solar photovoltaic power generation industry in the relevant market; and (ii) Prudent Electrical Practices. "Prudent Electrical Practices" means those practices, as changed from time to time, that are engaged in or approved by a significant portion of the solar power electrical generation industry operating in the United States to operate electric equipment lawfully and with reasonable safety, dependability, efficiency and economy.

4. SYSTEM REPAIR, RELOCATION OR REMOVAL

- (a) You agree that if (i) the System needs any repairs that are not the responsibility of Lessor under this Limited Warranty, (ii) the system needs to be removed and reinstalled to facilitate remodeling of your Home or (iii) the system is being relocated to another home you own pursuant to the Lease, you will have Lessor, or another similarly qualified service provider approved by Lessor, at your expense, perform such repairs, removal and reinstallation, or relocation on a time and materials basis.
- (b) If you want to return the System to Lessor under Section 17 of the Lease then Lessor will arrange to remove the System at no cost to you. Lessor will arrange to remove the posts, waterproof the post area and return the roof as close as is reasonably possible to its original condition before the System was installed (e.g. ordinary wear and tear and color variances due to manufacturing changes are excepted). Lessor will warrant the waterproofing for one (1) year after it removes the System. You agree to reasonably cooperate with Lessor and its service providers in removing the System including providing necessary space, access and storage, and we will reasonably cooperate with you to schedule removal in a time and manner that minimizes inconvenience to you.

Commented [SAPC76]: User selected: Or weathering

Commented [SAPC77]: User selected: Or weathering

5. FORCE MAJEURE

If Lessor is unable to perform all or some of its obligations under this Limited Warranty because of a Force Majeure Event, Lessor will be excused from whatever performance is affected by the Force Majeure Event, provided that:

- (a) Lessor, as soon as is reasonably practical, gives you notice describing the Force Majeure Event;
- (b) Lessor's suspension of its obligations is of no greater scope and of no longer duration than is required by the Force Majeure Event (i.e. when a Force Majeure Event is over, we will arrange to make repairs); and
- (c) No Lessor obligation that arose before the Force Majeure Event that could and should have been fully performed before such Force Majeure Event is excused as a result of such Force Majeure Event.

"Force Majeure Event" means any event, condition or circumstance beyond the control of and not caused by Lessor's fault or negligence. It shall include, without limitation, failure or interruption of the production, delivery or acceptance of power due

to: an act of god; war (declared or undeclared); sabotage; riot; insurrection; civil unrest or disturbance; military or guerilla action; terrorism; economic sanction or embargo; civil strike, work stoppage, slow-down, or lock-out; explosion; fire; earthquake; abnormal weather condition or actions of the elements; hurricane; flood; lightning; wind; drought; the binding order of any governmental authority (provided that such order has been resisted in good faith by all reasonable legal means); the failure to act on the part of any governmental authority (provided that such action has been timely requested and diligently pursued); unavailability of power from the utility grid, equipment, supplies or products (but not to the extent that any such availability of any of the foregoing results from Lessor's failure to have exercised reasonable diligence); power or voltage surge caused by someone other than Lessor including a grid supply voltage outside of the standard range specified by your utility; and failure of equipment not utilized by Lessor or under its control.

6. LIMITATIONS ON LIABILITY

(a) No Consequential Damages

YOU MAY ONLY RECOVER DIRECT DAMAGES INCLUDING THOSE AMOUNTS DUE PURSUANT TO SECTIONS 2(c) AND 6(C) UNDER THIS LIMITED WARRANTY, AND IN NO EVENT SHALL LESSOR OR ITS AGENTS OR SUBCONTRACTORS BE LIABLE TO YOU OR YOUR ASSIGNS FOR SPECIAL, INDIRECT, PUNITIVE, EXEMPLARY, INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY NATURE. SOME STATES DO NOT ALLOW THE EXCLUSION OR LIMITATION OF INCIDENTAL OR CONSEQUENTIAL DAMAGES, SO THE ABOVE LIMITATION MAY NOT APPLY TO YOU.

(b) Limitation of Duration of Implied Warranties

ANY IMPLIED WARRANTIES, INCLUDING THE IMPLIED WARRANTIES OF FITNESS FOR A PARTICULAR PURPOSE AND MERCHANTABILITY ARISING UNDER STATE LAW, SHALL IN NO EVENT EXTEND PAST THE EXPIRATION OF ANY WARRANTY PERIOD IN THIS LIMITED WARRANTY. SOME STATES DO NOT ALLOW LIMITATIONS ON HOW LONG AN IMPLIED WARRANTY LASTS, SO THE ABOVE LIMITATION MAY NOT APPLY TO YOU.

(c) Limit of Liability

Notwithstanding any other provision of this Limited Warranty to the contrary, Lessor's total liability arising out of relating to this Limited Warranty shall in no event:

- (i) For System Replacement: exceed the greater of (a) the sum of the Lease payments over the Term of the Lease; and (b) the original cost of the System; and
- (ii) For damages to your Home, Belongings and Property: exceed two million dollars (\$2,000,000).

7. NOTICES

All notices under this Limited Warranty shall be made in the same manner as set forth in the Lease to the addresses listed below:

TO LESSOR: Lessor
Address
Attention: Warranty Claims
Telephone:
Facsimile
Email: [leaseadministrator@Lessor.com]

Commented [SAPC78]: User generated contact info.

TO YOU: At the billing address in the Lease or any subsequent billing address you give us.

8. ASSIGNMENT AND TRANSFER OF THIS LIMITED WARRANTY

Lessor may assign its rights or obligations under this Limited Warranty to a third party without your consent, provided that any assignment of Lessor's obligations under this Limited Warranty shall be to a party professionally and financially qualified to perform such obligation. This Limited Warranty protects only the person who leases the System. Your rights and obligations under this Limited Warranty will be automatically transferred to any person who purchases the

System from you or to whom you properly transfer the Lease. This Limited Warranty contains the parties' entire agreement regarding the limited warranty of the System.

Exhibit 3
INSTALLATION AGREEMENT

This INSTALLATION AGREEMENT is entered into by and between _____ (“you,” “your” or “Owner”) and _____ (“Installer”) as of _____ (the “Installation Agreement”). All terms set forth in this Installation Agreement shall have the meanings provided in the Solar Lease Agreement by and between Owner and _____ (“Lessor”) dated as of _____ and bearing serial number _____ (the “Lease”).

Commented [SAPC79]: User selected text.

1. INSTALLATION

You and Installer acknowledge and agree that the System to be installed on your Property will be designed, procured, constructed, installed, tested and interconnected by Installer (the “Installation”).

2. YOUR OBLIGATIONS

You agree to:

- (i) grant Installer and its contractors and agents reasonable access to your Property and cooperate with Installer for the purpose of the Installation, including installing, using and maintaining electric lines, inverters and meters necessary to interconnect the System to your electric system.
- (ii) cooperate with Installer and assist in obtaining any permits needed, including any documentation related to net metering.
- (iii) obtain any consent of a third party required for the Installation, such as a home owner’s association. Installer will provide reasonable assistance to assist you in obtaining any required third party consent.
- (iv) allow Installer to connect the System to your local electric utility grid and provide all necessary authorizations for such interconnection.

3. INSTALLER’S OBLIGATIONS

a. Installation, Insurance and Liability.

Installer agrees to:

- (i) schedule the Installation of the System at a mutually convenient date and time.
- (ii) construct the System according to written plans you review.
- (iii) notify you if the System design has to be materially changed so that you can review any such changes;
- (iv) give you reasonable notice when Installer or its contractors need to access the System and/or your Property.
- (v) keep your Property reasonably free from waste materials or rubbish caused by Installer or its contractors’ activities during the Installation process
- (vi) remove all of Installer’s or its contractor’s tools, construction/installation equipment, machinery, waste materials and rubbish from and around your Property prior to utility approval of the System.
- (vii) guarantee that any roof penetrations made for the System shall be completely weather-tight for the period of five (5) years.
- (viii) return your Property to a condition similar to its original condition at the completion of Installation, excluding normal wear and tear (subject to Excluded Services performed pursuant to Section 5 below).
- (ix) carry adequate commercial general liability, commercial automobile liability, workers’ compensation and any other insurance required by applicable laws and regulations. You may request from Installer evidence of a contractor’s insurance coverage.
- (x) be solely responsible for damage caused to your Property, property of third parties, or bodily injury arising from the Installation caused by Installer or its agents.

Commented [SAPC80]: SAPC standard.

Commented [SAPC81]: Note that this is a separate commitment from the Installer to the homeowner separate and apart from the roof warranty in Exhibit 2, section 2(a).

b. **Conditions to Installation.** Installer's obligation to install the System is conditioned on the completion of a thorough physical inspection of your Property and other due diligence to confirm the suitability of your Property for the construction, installation and operation of the System.

4. LESSOR

- (i) Installer is not in the business of owning solar panel systems after Installation. Because you have agreed to lease the System from Lessor, Lessor has agreed to purchase the System from Installer following installation.
- (ii) If the System is not installed to Lessor's satisfaction within one hundred and twenty (120) calendar days (except for certain force majeure exceptions determined by Lessor) after Lessor's execution of its Lease with you, the System will not be purchased by Lessor, and Installer shall be solely responsible for either (i) finding a different purchaser for the System or (ii) ensuring that the System or any part thereof is removed from your Property and that your Property is returned to its original condition excluding normal wear and tear (subject to Excluded Services performed pursuant to Section 5 below) (and you agree to grant Installer reasonable access to your Property to remove the System in this circumstance).

Commented [SAPC82]: This is only in the disaggregated versions

5. SERVICES NOT INCLUDED IN THE INSTALLATION (EXCLUDED SERVICES)

This Agreement does not include an obligation by Installer to:

- (i) remove or dispose of any hazardous substances that currently exist on your Property;
- (ii) improve the construction of the roof of your Property to support the System;
- (iii) remove or replace existing rot, rust or insect-infested structures;
- (iv) provide structural framing for any part of your Property;
- (v) pay for or correct construction errors, omissions or deficiencies by you or your contractors;
- (vi) pay for, remove or remediate mold, fungus, mildew or organic pathogens;
- (vii) upgrade your existing electrical service;
- (viii) install any smoke detectors, sprinklers or life safety equipment required by municipal code or inspectors as a result of the System installation;
- (ix) pay for the removal or re-location of equipment, obstacles or vegetation in the vicinity of the System;
- (x) pay for any costs associated with municipal design or architectural review, or other specialty permits (this includes cost to attend any public hearings, notification of neighbors or additional drawings required);
- (xi) paint electrical boxes or conduit at your Property; or
- (xii) move items unassociated with the System around your Property.

Commented [SAPC83]: User selected text.

6. PERFORMANCE OF EXCLUDED SERVICES

If an obligation listed as an exclusion in Section 4 (an "Excluded Service") must be performed in order to properly complete the installation of the System:

- a. **Proposal.** Installer will promptly notify you of the necessity of such Excluded Services. If appropriate, Installer will present a proposal of the costs to you for Installer to perform such Excluded Services.
- b. **Your Obligation.** You agree to promptly either sign a separate contract for the Excluded Services with Installer, or to cause such Excluded Services to be completed by a separate contractor in accordance with Installer's Installation schedule.
- c. **No Extension.** The completion of Excluded Services will not extend the 120 day installation deadline referenced in Section 3(c)(ii).

7. DEPOSIT

Installer may collect a security deposit of \$_____ (the "**Deposit**") which will be fully refunded to you upon completion of the Installation, unless you cancel this Installation Agreement prior to completion of the Installation. Notwithstanding the

foregoing, you have a right to cancel this Installation Agreement by using the written statutorily-mandated Notice of Cancellation included as Exhibit 1 within three (3) business days of the date you signed it and to receive a refund of the Deposit. No other amounts are due under this Installation Agreement.

8. CONFLICTS

In the event of any conflict between the terms of this Installation Agreement and any other agreement between you and Installer, the terms of this Installation Agreement shall control.

9. MISCELLANEOUS PROVISIONS

- a. **Property Ownership.** You represent and warrant that you are the owner of the Property.
- b. **Concealed Conditions.** To the best of your knowledge, there are no conditions, concealed or otherwise, that would or may impede or delay the Installation or cause the Property to be unsuitable for the Installation, including but not limited to dry rot, termites or mold.
- c. **Roof Warranty.** If the Installation is to a roof, you acknowledge and accept that any roof penetrations necessary to complete the Installation of a System may void any existing warranty of the roof manufacturer or roof installer.

10. TERM AND TERMINATION

This Installation Agreement shall continue in full force and effect until terminated by Installer with or without cause, effective upon written notice to you. Upon termination, those obligations which by their nature should survive shall continue, such as (without limitation) Installer's indemnity, removal and clean-up obligations, and Installer's liability for damages as set forth in Section 3(a)(ix) of this Installation Agreement.

11. NOTICE OF RIGHT TO CANCEL

YOU, THE BUYER, MAY CANCEL THIS CONTRACT AT ANY TIME BEFORE MIDNIGHT OF THE THIRD BUSINESS DAY AFTER THE DATE YOU SIGN THIS CONTRACT. SEE EXHIBIT 1, THE NOTICE OF CANCELLATION FORM, FOR AN EXPLANATION OF THIS RIGHT.

Installer and Owner acknowledge that they have read and agree to the provisions in this Installation Agreement.

DO NOT SIGN THIS CONTRACT IF THERE ARE ANY BLANK SPACES.

INSTALLER

Signature: _____
Name: _____
Date: _____

OWNER

Signature: _____
Name: _____
Date: _____