Docket Nos. UE-190334, UG-190335, and UE-190222 (Consolidated) - Vol. IV

WUTC v. Avista Corporation d/b/a Avista Utilities

January 21, 2020



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1	BEFORE THE WASHINGTON
2	UTILITIES AND TRANSPORTATION COMMISSION
3	
4	WASHINGTON UTILITIES AND)DOCKETS UE-190334,
5	TRANSPORTATION COMMISSION,)UG-190335 & UE-190222 (Consolidated)
6	Complainant,)
7	vs.)
8	AVISTA CORPORATION d/b/a) AVISTA UTILITIES,)
9)
10	Respondent.)
11	
12	SETTLEMENT AND EVIDENTIARY HEARING, VOLUME IV
13	Pages 162-252
14	CHAIRMAN DANNER, COMMISSIONER RENDAHL, COMMISSIONER BALASBAS, AND JUDGE O'CONNELL
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16	January 21, 2020
17	10:00 A.M.
18	Washington Utilities and Transportation Commission
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1	LACEY, WASHINGTON; JANUARY 21, 2020
2	10:00 A.M.
3	000
4	PROCEEDINGS
5	
6	JUDGE O'CONNELL: Let's be on the record.
7	Good morning. Today is Tuesday, January 21st, 2020.
8	The time is approximately 10:00 a.m.
9	My name is Andrew O'Connell. I'm an
LO	administrative law judge with the Washington Utilities
L1	and Transportation Commission, and I will be presiding
L2	in this matter along with the Commissioners who will
L3	join me in a moment.
L4	We're here today for an evidentiary and
L5	settlement hearing in consolidated Dockets UE-190334,
L6	UG-190335, and UE-190222, the last of which is Avista's
L7	filing regarding their energy recovery mechanism.
L8	The that limited issue, or a limited issue, regarding
L9	the prudency of a 2018 outage at Colstrip and the cost
20	of replacement power has been removed from Docket
21	UE-190222 and will be resolved in Docket UE-190882.
22	So let's take short appearances starting
23	with Avista and then going around the room.
24	Mr. Meyer?
25	MR. MEYER: Thank you, Your Honor. David

1	Meyer for Avista.
2	MR. SANGER: Irion Sanger, here for
3	Northwest Energy Coalition.
4	MS. GERLITZ: Wendy Gerlitz, Northwest
5	Energy Coalition.
6	MS. YARNALL LOARIE: Jessica Yarnall Loarie
7	for the Sierra Club.
8	MR. HOWELL: Doug Howell, Sierra Club.
9	MR. COLLINS: Shawn Collins, Energy Project,
LO	with Simon ffitch on the phone.
L1	MR. FFITCH: Simon ffitch representing The
L2	Energy Project.
L3	MR. PEPPLE: Tyler Pepple for the Alliance
L4	of Western Energy Consumers, and Lance Kaufman and
L5	Bradley Mullins are also here.
L6	MS. SUETAKE: Nina Suetake for Public
L7	Counsel. I'm joined with by Lisa sorry, Lisa
L8	Gafken, Corey Dahl, and Avi Allison and Andrea Crane.
L9	MS. CAMERON-RULKOWSKI: Jennifer
20	Cameron-Rulkowski, Assistant Attorney General, here on
21	behalf of Commission Staff.
22	JUDGE O'CONNELL: Okay. Thank you.
23	Next I'd like to address exhibits. While we
24	were off the record, we discussed stipulation to all the
25	exhibits filed in the docket, including the errata by

1	The Energy Project, which the Commission received on
2	January 13, 2020. Do the parties stipulate to the
3	admission of all those prefiled exhibits and testimony
4	including The Energy Project's errata?
5	MR. MEYER: Yes.
6	MS. SUETAKE: Yes, Your Honor.
7	MS. CAMERON-RULKOWSKI: Yes.
8	MR. FFITCH: Yes, Your Honor.
9	JUDGE O'CONNELL: I've heard confirmation
10	from all the parties or head nodding from all the
11	parties. I will provide a copy of the exhibit list to
12	the court reporter so they can be made part of the
13	record, and all of those exhibits and the errata are
14	accepted into the record.
15	(Prefiled exhibits and errata admitted.)
16	JUDGE O'CONNELL: So after the Commissioners
17	join us, we'll address the settlement. We'll start with
18	an opening statement in support of the settlement from
19	the parties followed by a statement from Public Counsel
20	regarding its opposition to the natural gas revenue
21	requirement portion of the settlement. Then we will
22	have a settlement panel to answer questions from the
23	bench. After, we will have testimony on the remaining
24	contested issues outside of the settlement, those
25	including decoupling and the ERM issues that have not

1	been removed for resolution to Docket UE-190882. We
2	will then take the witnesses in the order that the
3	parties have provided on the witness list starting with
4	Kalich and Ehrbar.
5	Are there any questions about procedure or
6	the schedule for today?
7	MS. CAMERON-RULKOWSKI: Your Honor, do you
8	know if the bench will have questions for witnesses who
9	will not be subject to cross-examination by Public
10	Counsel? And this this goes to the contested issue
11	portion.
12	JUDGE O'CONNELL: Depending on some of the
13	questions the bench has for the settlement panel, we may
14	have questions for Mr. Mullins from AWEC, but other than
15	that, we do not have any questions for any other witness
16	that is not already going to be testifying today.
17	MS. CAMERON-RULKOWSKI: Thank you, Your
18	Honor.
19	MR. MEYER: Just one other point of order.
20	In light of the fact the parties have stipulated into
21	evidence the testimony and and the exhibits, I assume
22	there's no need for each lawyer one by one to qualify
23	and introduce the witnesses, correct?
24	JUDGE O'CONNELL: Are you referring to the
25	settlement panel?

1	MR. MEYER: Yes.
2	JUDGE O'CONNELL: No. I'm expecting that we
3	will have the witnesses sworn in and that we will have
4	them introduce themselves.
5	MR. MEYER: Thank you. That's helpful.
6	JUDGE O'CONNELL: Okay. Is there any other
7	questions about schedule or procedure?
8	Ms. Suetake?
9	MS. SUETAKE: Just to clarify, our
10	cross-examination for Mr. Kalich is actually not related
11	to the stipulation, it is related to the ERM portion.
12	So I'm not sure if you wanted to do him first and then
13	Mr. Ehrbar, because the questions for Mr. Ehrbar are
14	related to the contested natural gas and decoupling
15	issues. I just wasn't sure which order you wanted.
16	JUDGE O'CONNELL: No, thank you for that
17	clarification. I guess I assume that the questions for
18	Mr. Ehrbar would be about decoupling?
19	MS. SUETAKE: Sorry, just decoupling, not
20	natural gas. You're correct.
21	JUDGE O'CONNELL: Okay. Well, the ERM
22	issues that remain and decoupling, are those issues
23	are fully contested by all the parties.
24	MR. MEYER: Not the Your Honor, not the
25	ERM issue. There there it's not fully contested

1	by all parties nor is decoupling contested by all
2	parties. I know that Public Counsel has taken issue
3	with both.
4	JUDGE O'CONNELL: I guess let me clarify
5	what I mean. Neither of those issues or any part of
6	them are
7	MR. MEYER: Fully settled.
8	JUDGE O'CONNELL: are fully settled.
9	MR. MEYER: Correct, yes. Thank you.
10	JUDGE O'CONNELL: That's what I mean.
11	MR. MEYER: Yeah.
12	JUDGE O'CONNELL: Okay. Anything else?
13	Okay. Seeing none, if I could ask the
14	witnesses for the settlement panel to come forward and
15	take a seat so that they'll save some time when
16	Commissioners come down and whoever will be providing
17	the opening statement to also come forward if it's not
18	one of the witnesses.
19	With that, we will be off the record briefly
20	until the Commissioners join. Thank you.
21	(A break was taken from
22	10:09 a.m. to 10:14 a.m.)
23	JUDGE O'CONNELL: Let's be back on the
24	record. So we're back on the record following a short
25	recess. I'm joined now by Chair Danner, Commissioner

1	Rendahl, and Commissioner Balasbas. Parties have
2	stipulated to the admission of all the prefiled
3	exhibits. With the Commissioners here, we will take
4	short appearances again beginning with the Company and
5	going around the room. I apologize for asking the
6	attorneys who stepped back from the microphones to come
7	up again and introduce yourselves, but please do.
8	Let's start with the Company, and Mr. Meyer.
9	MR. MEYER: David Meyer for Avista.
LO	MR. PEPPLE: This is Tyler Pepple for the
L1	Alliance of Western Energy Consumers.
L2	MR. SANGER: Irion Sanger, attorney for
L3	Northwest Energy Coalition.
L4	MS. YARNALL LOARIE: Jessica Yarnall Loarie
L5	for the Sierra Club Law Program.
L6	JUDGE O'CONNELL: And on the bridge line?
L7	MR. FFITCH: Simon ffitch representing The
L8	Energy Project.
L9	MS. SUETAKE: Nina Suetake and Lisa Gafken
20	for Public Counsel.
21	MS. CAMERON-RULKOWSKI: Jennifer
22	Cameron-Rulkowski, Assistant Attorney General, here on
23	behalf of Commission Staff.
24	JUDGE O'CONNELL: Okay. Thank you.
25	Now we have an opportunity for opening

1	statements regarding the settlement. Who is going to be
2	giving the opening statement in support of the
3	settlement?
4	Would you well, would you please
5	introduce yourself and spell your last name for the
6	record?
7	MS. ANDREWS: Elizabeth Andrews for Avista.
8	Spelling A-n-d-r-e-w-s.
9	JUDGE O'CONNELL: Okay. Please go ahead.
LO	MS. ANDREWS: Go ahead?
L1	JUDGE O'CONNELL: Yes.
L2	MS. ANDREWS: Okay. All right. Good
L3	morning. Thank you, Chairman Danner, Commissioner
L4	Balasbas, Commissioner Rendahl, and Judge O'Connell.
L5	Thank you for this opportunity to provide this statement
L6	for the parties. The Company first wants to express its
L7	appreciation to all the parties here for their efforts
L8	to to reach this partial multiparty settlement
L9	agreement.
20	With the exception of a few issues such as
21	natural gas revenue requirement, electric and gas,
22	decoupling, and non-Colstrip ERM-related issues, this
23	settlement provides resolution of all other issues in
24	this docket.
25	Although the electric and natural gas

1 revenue requirements are part of a black box settlement, 2 these efforts reflect compromise along the group with 3 very differing interests reflecting give and take by all 4 the parties. This agreement, however, was reached only 5 after review of the Company's filing, audit and review 6 out of its books and records, extensive discovery 7 including over 840 requests, and filing of testimony by 8 all parties. All this spanning over seven months. The parties believe this settlement strikes 10 a reasonable balance between the interests of Avista and 11 its customers on revenue requirement, weighted cost of 12 capital, rate spread rate design, as well as a variety 13 of miscellaneous issues in the settlement that are 14 important to the parties, such as increases in low 15 income weatherization, increases in low income rate 16 assistance program funding, review and development of 17 special contracts, as well as agreement around the 18 accelerated depreciation of Avista's 15 percent 19 ownership of Colstrip Units 3 and 4 to 2025, the 20 accounting and recovery of those costs, and finally, the 21 resolution of the remaining electric tax reform benefits 22 that were set aside as a possible offset against the 23 Colstrip accelerated depreciation. 24 Lastly, partially offsetting the electric

increase for customers, the parties propose that the

25

1	final ERM customer deferred balance approved by the
2	Commission would be returned to customers over a
3	two-year period beginning April 1, 2020, coincidence
4	concurrent with the effective date of this general rate
5	case.
6	If approved as filed by the Company, this
7	amounts to approximately 17 million annually over the
8	next two years or a reduction of 3.8 percent offsetting
9	in part the impact of the proposed electric increase.
10	Overall, this settlement, if approved, provides a
11	reasonable outcome, provides for recovery of additional
12	costs, and results in rates that are fair, just, and
13	reasonable. And along with continued cost management,
14	measures by the Company provides a reasonable
15	opportunity for the Company to earn its allowed returns.
16	Thank you.
17	JUDGE O'CONNELL: Thank you, Ms. Andrews.
18	And now Public Counsel, a statement about
19	your opposition to the natural gas revenue requirement
20	portion? Go ahead.
21	MS. SUETAKE: Thank you, Your Honor.
22	Good morning, Commissioners and Chairman
23	Danner. Public Counsel supports all components of the
24	partial stipulation except for the \$8 million revenue
25	increase for natural gas service. Although the

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1 stipulation significantly reduced Avista's original 2 request of 12.9 million, it will still result in an 8.5 3 percent revenue increase to customers who have been 4 burdened by significant increases over the last few 5 years. 6 Avista's natural gas customers have 7 experienced increases every year from 2009 to 2016, and 8 although Avista's rates have remained unchanged from 9 2016 to 2018, the benefits enjoyed by ratepayers over 10 these last two years will be virtually wiped out by the 11 proposed increase of \$8 million. 12 Public Counsel therefore continues to 13 support the adjustments to Avista's natural gas revenue 14 requirement proposed in our testimony. These would 15 result in a revenue requirement increase of no greater 16 than 5.08 million based on the cost of capital agreed to 17 in the stipulation. While this increase will still 18 result in a substantial increase of approximately 5.4 19 percent, it will be more in line with the 5.7 percent 20 revenue increase for electric service included in the 21 stipulation. 22 Public Counsel's objection to the natural 23 gas revenue requirement portion of this stipulation does 24 not diminish its support at all for the rest of the

components of the stipulation. Thank you.

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1	JUDGE O'CONNELL: Okay. Thank you.
2	So let's have our settlement panel come
3	forward if they're not already seated. Is everyone I
4	think everyone on the settlement panel is here. If you
5	would all please stand and raise your right hand, I will
6	swear you in.
7	(Settlement panel sworn.)
8	JUDGE O'CONNELL: Thank you. Please be
9	seated.
10	Let's have each of the witnesses introduce
11	themselves and spell their last name going around the
12	room starting with Mr. Ehrbar.
13	MR. EHRBAR: Yes, thank you. Patrick Ehrbar
14	for Avista. It's E-h-r-b-a-r.
15	MS. ANDREWS: Elizabeth Andrews for Avista,
16	A-n-d-r-e-w-s.
17	DR. KAUFMAN: Lance Kaufman consulting for
18	Northwest Energy Northwest Energy Northwest
19	Alliance for energy consumers, and my last name is
20	spelled K-a-u-f-m-a-n.
21	MS. GERLITZ: Wendy Gerlitz representing
22	Northwest Energy Coalition. My last name is
23	G-e-r-l-i-t-z.
24	MR. HOWELL: Doug Howell for the Sierra
25	Club. Last name Howell, H-o-w-e-l-l.

1 MR. COLLINS: Shawn Collins, director of The 2 Energy Project, C-o-l-l-i-n-s. 3 MR. MCGUIRE: Chris McGuire with Commission 4 Staff. Last name M-c-G-u-i-r-e. 5 MR. DAHL: Corey Dahl for the Public Counsel 6 Unit of the Washington State Office of the Attorney 7 General. Last name is spelled D-a-h-l. 8 JUDGE O'CONNELL: Okay. Thank you. We will 9 have a couple questions for the panel from the bench. 10 COMMISSIONER RENDAHL: Good morning. This 11 question relates to the -- the ERM balance and the 12 accrued interest. So the paragraph 12 of the settlement 13 addresses the period over which the ERM balance will be 14 returned to customers. And the amortization of the ERM 15 balance is planned by Avista to begin on July 1st, 2019. 16 An issue was raised by AWEC's Mr. Mullins in his 17 response testimony about the interest, the accrued 18 interest. 19 So does the settlement resolve whether there 20 should be an update for the accrued interest on the ERM 21 balance since the amortization would now begin on 22 April 1st, 2020, instead of July 1st, 2019? 23 MR. EHRBAR: Thank you for that. The 24 interest that is accruing on the deferred balance 25 continues to be the -- the interest rate approved when

1 the ERM was originally set in motion, which is as I 2 recall offhand, the after tax cost of debt. So whatever 3 was in place when the ERM was approved, continues to be 4 that same interest rate. 5 COMMISSIONER RENDAHL: But the -- the 6 settlement reflects a change in the time period over 7 which it's going to be returned given the change in the 8 time that the settlement is beginning on April 1st 9 instead of July 1st, 2019. 10 MR. EHRBAR: Yes, so that balance has 11 continued to accrue interest during this time period, 12 and all of that would also be returned to customers. So 13 we note here that what was in the balance was roughly 14 34.4 million, but it has continued to accrue interest. 15 And over that time period, I don't have the number in 16 front of me, but I would expect it to be in the 17 neighborhood of 38 to 39 million over the entire time 18 period, including interest. 19 COMMISSIONER RENDAHL: Thank you. 20 COMMISSIONER BALASBAS: All right. Good 21 morning, everyone. So this question relates to a 22 provision in the settlement related to the temporary tax 23 savings from the Tax Cut and Jobs Act. The 24 approximately \$900,000 of the residual balance that was

left in the interim period savings from January 1, 2018,

1	through April 30th of 2018. And I think that you recall
2	that in our order on the 2017 general rate case, we
3	ordered the Company to return that interim period
4	benefit over a one-year period.
5	Can you explain what caused the residual
6	\$900,000 balance?
7	MS. ANDREWS: Yes, I can. Thank you.
8	During after we had we had provided the original
9	balance that was being returned to customers had been an
10	estimate of what the expected cost would be. After the
11	Company completed its 2017 tax return in September, I
12	think later that year, there was an adjustment that
13	increased the amount I think about \$500,000. The rest
14	of it is incremental interest that continued to accrue
15	over the balance. It's also returned based on usage, so
16	it may not exactly work out, and so we ended up with a
17	residual balance of 900,000.
18	COMMISSIONER BALASBAS: So was that residual
19	balance, then, primarily due to the fact that it was
20	being passed back based on usage?
21	MS. ANDREWS: No, I think the majority of it
22	was due to the to the update after the tax return had
23	been completed. One of the things we had said early on
24	is that with the tax reform, you know, as they as we
25	investigated more and more on all of the components that

1	had to flow through that, when we came up with our						
2	original estimate and the original calculation, there						
3	were just things that, as they did the tax return, maybe						
4	they were different deductions, different things like						
5	that that increased that balance.						
6	COMMISSIONER BALASBAS: And is the residual						
7	balance all from the electric side on Schedule 74?						
8	MS. ANDREWS: Correct, it is, yes.						
9	COMMISSIONER BALASBAS: All right. All						
10	right. Thank you.						
11	MS. ANDREWS: You're welcome.						
12	JUDGE O'CONNELL: All right. I'd like to						
13	ask a question to follow up with Commissioner Balasbas'.						
14	Is there a residual balance for the gas						
15	operations in Schedule 174?						
16	MS. ANDREWS: I don't recall offhand what						
17	that amount is, but I know it's not it's not much. I						
18	want to say it's less than 50,000. So whatever balance						
19	there is, if there is a balance, then we can either I						
20	think we stated previously that we would just include it						
21	in the next general rate case.						
22	JUDGE O'CONNELL: Okay. Thank you.						
23	CHAIRMAN DANNER: All right. I have a						
24	question for Mr. Ehrbar. And this is in regard to the						
25	fifth proposed modification in the decoupling reporting						

1 as you recall. In your testimony, you refer to 2 decoupling reporting, financial earnings reporting, and 3 quarter reporting. 4 So I just want to be clear, what reports are 5 you asking to file by 60 days after the end of quarter 6 instead of 45 days? 7 MR. EHRBAR: Sure. So we file quarterly 8 reports that detail what has transpired over the 9 previous quarter in terms of deferred balances. What we 10 ran into was an issue in some years where the report 11 would be due prior to us issuing our earnings. And so 12 we were filing that quarterly report for Q4 in roughly, 13 you know, mid February, but we were having to file that 14 confidentially. Then our earnings would come out and 15 then we'd make another filing to unredact and make 16 nonconfidential that same report. 17 And so this was primarily aimed at that one 18 limited quarterly filing. If we could have 60 days and 19 wait until the end of February to file it, our corporate 20 earnings will be out, and then we can just file it with

CHAIRMAN DANNER: Okay. So the reason I ask is we have a WAC. There's a provisioning code. It's 480-90-275, and that requires reporting within 45 days of the end of the quarter. So are you asking for a

the Commission as nonconfidential.

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1	waiver and exemption of that rule?
2	MR. EHRBAR: Yes.
3	CHAIRMAN DANNER: And so are you asking for
4	it to be permanent or temporary?
5	MR. EHRBAR: I would ask for it to be
6	that's a good question. I think to make it easy for the
7	Commission administratively, I would ask for it to be
8	permanent simply for the fourth quarter report due in
9	the first quarter of every year.
10	CHAIRMAN DANNER: Okay.
11	MR. EHRBAR: To the alternative, we can
12	continue down what we've always done. It was just
13	something that we thought would be just make it a
14	little bit easier. But if it's problematic, we can
15	stick with how we've always done it.
16	CHAIRMAN DANNER: So yeah, I just I just
17	want to be clear, you know, how this is connected to the
18	decoupling mechanism, right? You're not intending it
19	to I mean, you're scoping it?
20	MR. EHRBAR: Yes.
21	CHAIRMAN DANNER: Okay. Okay. Thank you.
22	One of my colleagues may want to follow up.
23	COMMISSIONER RENDAHL: Yeah, just maybe to
24	follow up. So, again, this is just limited to the
25	natural gas reporting only?

1	MR. EHRBAR: That is correct.
2	COMMISSIONER RENDAHL: For decoupling
3	purposes?
4	MR. EHRBAR: That's correct.
5	COMMISSIONER RENDAHL: Just for the fourth
6	quarter?
7	MR. EHRBAR: Just for the fourth quarter.
8	Yeah, so it's very very slight.
9	COMMISSIONER RENDAHL: Very
10	MR. EHRBAR: Tweaked.
11	COMMISSIONER RENDAHL: scoped and
12	permanent. All right. Thank you.
13	COMMISSIONER BALASBAS: So this is just a
14	follow-up to the question I asked earlier as well as the
15	follow-up question from Judge O'Connell.
16	So the the settlement agreement does not
17	address any of the what if what if any residual
18	balance remains on the Schedule 174?
19	MS. ANDREWS: That's correct.
20	COMMISSIONER BALASBAS: Okay. So the
21	settlement only addresses what is in Schedule 74?
22	MS. ANDREWS: Yes, that's correct.
23	COMMISSIONER BALASBAS: Thank you.
24	CHAIRMAN DANNER: I guess it's my turn.
25	So, Mr. Collins, I have a question for you,

1 and this has to do with the administrative fees. You 2 were -- you were saying the administrative costs for the 3 cap agencies are higher than 15 percent and that you 4 want that to be increased. So generally, when -- you 5 know, when I engage in my gift giving at the end of the 6 year, I'm always looking at a nonprofit and looking at 7 their administrative costs, and it's the lower costs 8 that I -- I understand to be efficiently run agencies. And the fact there's -- there are organizations out 10 there that -- that rate this and warn you not to be 11 giving to nonprofits that have high administrative 12 costs. 13 You're going in the opposite direction, and 14 I guess I need to know, how is it that the cap agencies 15 are -- are they -- how do we know that they're being run 16 efficiently? How do we know that this is actually 17 necessary and isn't -- isn't just basically facilitating 18 inefficient operations? What -- what -- what can you 19 tell us to raise our comfort level? Because normally we 20 look at lower administrative costs, not higher. 21 MR. COLLINS: Sure. Good question. Well, 22 as the Commission has approved in both PSE and Cascade 23 Natural Gas, adjustments were made to the low income 24 weatherization programs there, PSE being up at that 30

percent and Cascade at 25. What that has allowed for is

1 to accommodate the actual costs of delivering the work. 2 The funds utilized by the agencies delivering the 3 weatherization program include DOE federal funds, 4 Washington State Matchmaker funds, as well as 5 investor-owned utility dollars, and the requirements for 6 reporting federally and for the State are managed 7 through Department of Commerce, so those expenses are 8 individually reviewed on a quarterly basis. Additionally, with the investor-owned 10 utilities, at any point in time, utility staff can come 11 and open up any files to review each individual 12 weatherization project. Additionally, any agency 13 receiving I believe over \$500,000 is required to submit 14 an annual audit to meet federal requirements, so all of 15 those expenses are reviewed. 16 And the specific adjustment here with 17 respect to the administrative rate is separating out the 18 direct project costs from the costs of doing business as 19 the indirect rate. So those -- those expenses are 20 specific to insurance, the expenses associated with 21 having essentially fiscal staff, just the -- the 22 business of the business versus project coordination, 23 going out, doing the audit, doing contractor management, 24 or in some cases, agencies have staff on hand to do the

weatherization work. More often, it's contracted out to

private contractors.

But from our standpoint, that 15 percent with Avista's program was not sufficient to cover the cost of delivering the projects and required utilization of federal and state dollars, which is -- which we still utilize. The Matchmaker dollars are actually quite flexible in terms of covering expenses not -- not covered through the investor-owned utility dollars. So deferred maintenance, things of the nature that are not necessarily directly energy efficiency related, those funds are available for.

And so with the increase to 30 percent, that would allow agencies to increase capacity to deliver these projects and cover more of the cost -- the actual cost of delivering them. So certainly understand looking at wanting to donate funds to a low direct -- low overhead rate. In terms of delivering essentially construction projects, looking at comparatively any contractors that utilities utilize to do this work, you know, overhead for businesses, often exceeds 50 percent, you know, and incorporating profits.

So we're essentially asking for what we think is needed to deliver this, and the books are open for review for these expenses to ensure that they're incurred in a prudent manner.

1 CHAIRMAN DANNER: Okay. So even though 2 there's -- there's going to be increased funding, so 3 it's going to be 30 percent off the top of a larger 4 number, you're saying that that is still -- that is 5 still essential even though less money is going to the 6 end user that this is going to enhance the program? 7 MR. COLLINS: Yeah, and I think there's a 8 distinction I think here between, say, bill assistance 9 from the weatherization program where the dollars are 10 not necessarily going to the recipient, they're going to 11 the project. And so they're covering -- essentially the 12 cost of the projects are relatively static. I mean, 13 cost of materials, cost of contractors fluctuate based 14 on the economy. 15 So those costs remain. And what this allows 16 for is the investor-owned utility dollars to cover more 17 of those expenses, whereas it's limited DOE funds -- or 18 State Matchmaker funds are brought in. This helps just 19 to cover the actual expenses of the projects coming from 20 the utility itself. Does that answer your question 21 there? And so effectively, with more funds coming in, 22 that will allow more projects to get done with the 23 increase in the percentage for administration that 24 covers more of the actual cost of that project. 25 CHAIRMAN DANNER: And so I guess the -- the

1 other part of that question is, what steps are being 2 taken to reduce the costs of administration to make sure 3 that the caps are operating as efficiently as possible 4 so that most of the money that the ratepayers are giving 5 to this program are going to end up in the right place? 6 MR. COLLINS: Certainly. Particularly 7 through the work with Department of Commerce, we are 8 looking at bidding out projects based on -- I'll make a 9 reference to some work in PSE's service territory where 10 we look at installing in manufactured housing ductless 11 heat pumps and identifying about a thousand projects and 12 then putting those out to bid in batches to get 13 competitive pricing essentially for economies of scale. 14 So that work is happening. 15 We're working with WSU to evaluate the --16 the cost of delivering the program in terms of the 17 Washington State prevailing wage requirements in terms 18 of this -- the workforce requirements. You know, 19 finding an electrician these days to do projects that 20 are relatively small and in some cases in rural areas 21 is -- is not cheap, and we're competing with large 22 construction projects in urban areas. So I think the 23 marketplace itself is lacking in -- in workforce. 24 So we're -- we're tracking this, and "we" 25 being Department of Commerce, along with agencies

1 delivering this to better understand how to reduce those costs, but some -- some of the realities are that the 2 3 construction industry is -- is an -- is an expensive 4 industry at this point in time. 5 COMMISSIONER RENDAHL: So have you -- has 6 Energy Project done any evaluation given that we've made 7 this change for PSE and we've made this change for 8 Cascade, has there been any evaluation of the results of 9 making that change in the administrative percentage? 10 MR. COLLINS: Yes, good question. In 11 Cascade Natural Gas' annual report filed -- excuse me, 12 their bioconservation report, we've seen a hundred 13 percent increase in the number of projects completed as 14 a result of the changes there, which is expected in this 15 next fiscal year to perhaps triple the 2018 number of 16 projects delivered. Within PSE, I have not seen the 17 completed numbers for 2019 yet, but we have basically 18 seen an increase in the number of projects delivered 19 from the -- the filed reports from the utilities in 20 those two utilities. 21 COMMISSIONER RENDAHL: Thank you. 22 CHAIRMAN DANNER: Thank you. All right. So 23 I'd like to -- to turn now to the community transition 24 fund. That too has -- it's a \$3 million fund, half of 25 that is Avista share -- shareholder money and half of

that is customer money. I didn't see really the description of how that money was going to be spent or who has the ultimate authority over how the money is spent, and I was wondering if you could give us some idea of how it will be spent and how can we be sure that the money's going to be spent wisely and to the best effect.

MR. EHRBAR: Sure. So the way the administration will occur is Avista will administer the money, Avista will be -- be responsible for the money. What this condition sets forth is guidelines and parameters as to who may qualify for projects, for money for funding and what types of projects are applicable for that funding purpose.

Of course anything that we do will be in consultation with the parties, any of the parties here that were -- that are a party to the settlement. I know in particular, the Sierra Club and the Northwest Energy Coalition have a vested interest in this disbursement of money. But assuming this settlement is approved, at that time, then we'll arrange for meetings to set forth the parameters for disbursing the funds, how to educate others that the funds are out there, and then set the infrastructure internally to then be able to administer it.

1 CHAIRMAN DANNER: Is there -- do you have 2 any kind of advisory body or anything or is this all 3 in-house? 4 MR. EHRBAR: This is all in-house. Of 5 course anything we do will be in consultation with the 6 parties that's set forth here. And of course we do have 7 some internal expertise. We have what's called the 8 Avista Foundation that has a large pot of money that 9 gets disbursed, qualified, and sent out for other 10 charitable contribution purposes separate from the 11 utility ratemaking. So but we do have some internal 12 expertise on how to structure this, and so when we do 13 that, if approved, we do it in consultation with those 14 other parties. 15 CHAIRMAN DANNER: Okay. And, again, what --16 what is the timeline over which this money is going to 17 be spent? 18 MR. EHRBAR: There is no timeline set forth 19 for when all of that money needs to be disbursed, so it 20 will be -- it would be speculating to say how fast or 21 how slow that might go. But it would be under the 22 parameters set forth here that it's for worker

retraining, for community development, those items. So

as those requests for grants come in, I would imagine

that it would go relatively quickly over the next couple

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of years.

COMMISSIONER BALASBAS: So just to follow up on that, will there be any coordination -- because we have approved a community transition fund for Puget Sound Energy in a previous rate case for that company, will -- will there be any coordination between these two streams of funds?

MR. EHRBAR: That's not contemplated here.

I don't think we can necessarily do it in a vacuum either, so there's where I think the partners in the Northwest Energy Coalition, Sierra Club, and others who have been involved in the Puget fund, we of course haven't been, maybe will be able to provide insight and guidance there as we structure this.

MS. GERLITZ: If I might, Wendy Gerlitz,
Northwest Energy Coalition, and I will just say that I
had several conversations both with folks in Montana who
are working on setting up the community transition
structures and conversations around spending the Puget
funding and also with Puget themselves as we set to set
up this settlement term. So I think the tension there,
right, is that any community transition efforts should
be community-led, and the community is just beginning to
set up the parameters of how they want to move that
process forward.

1 So it's my understanding that none of the 2 Puget money, even though we decided on that a couple 3 years ago, has been actually spent out yet because the 4 community's been going through its process. But I think 5 they are getting to a point where we will begin to see 6 some expenditures on the part of a community-led 7 process, and so there's always a delicate tension 8 between, you know, outside organizations that don't live in this state providing funding and wanting that funding 10 to be spent well and then the -- the community deciding 11 what's best for it to go forward. 12

But I believe that Puget's been doing a lot of groundwork there, and I think that Avista will be a good addition to that and help to bring some additional skills so that all of the money collectively that's flowing from our utilities to this purpose will be spent effectively in the community.

COMMISSIONER RENDAHL: Thank you for that.
That's helpful.

So my question goes more to this coordination with the community and with the other utilities, there probably will be more going forward, and so maybe, Ms. Gerlitz, this is a good question for you. How -- how do Sierra Club and the Northwest Energy Coalition and other advisors, how -- how do you envision

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your role in advising the Company and what do you wish to see from that advising role to make sure this aid is coordinated and goes to the benefit of the community as the community wishes?

MS. GERLITZ: Yeah, I guess I'll say from the Northwest Energy Coalition's perspective, we have the benefit of sitting on the advisory committee that is providing oversight to the TransAlta transition dollars, a much larger sum of money, at least at this point relatively. But Nancy Hirsch, our executive director, sits on one of the advisory committees for those funds and has the experience of seeing how that money has been spent to the benefit of the community and community transition.

And so a lot of the expertise that we're bringing comes from that experience where we've seen a lot of really good investments in the community. It's a different situation, of course, than in Montana, but Northwest Energy Coalition does have staff in Montana that regularly, you know, touches base with stakeholders in Montana.

And so I think we'll just continue to bring our experience from the Washington transition of that plant to Montana and hope to help inform those efforts to ensure that best practices. We've also reached out

1 across the country for other examples so that we're 2 bringing best practices to the conversation, and I think 3 we'll just continue to try to do that. 4 I mean, one example is, you know, the way 5 that we structured this settlement includes specific 6 language that makes sure that tribal communities are 7 included. That's an oversight that we saw in previous 8 processes that we wanted to correct, and so as we're doing this, we're learning about what things 10 specifically we need to ensure are considered in the --11 in the process. So hopefully that answers your 12 question. 13 COMMISSIONER RENDAHL: I guess I'd ask if 14 Mr. Ehrbar or Ms. Andrews, if you all have a different 15 impression or is that in line with what you all are 16 thinking? 17 MR. EHRBAR: Yeah, I would say that that's 18 in line with what we're -- what we're thinking. 19 MR. HOWELL: This is Doug Howell, Sierra 20 Club. I'd like to add to that. We have been learning 21 about transitions. Sierra Club's played an active role 22 in many communities across the country, and we've 23 learned a lot from the TransAlta experience. And, you 24 know, each community is different. There is certainly

no cookie-cutter, and I think what's laudable about this

1 is -- is to create a structure at the front end that's 2 very open and so that you can adapt to what the needs 3 are specific to the community. And so as a principle 4 for moving forward, that's very important. 5 Another is to make sure that it is 6 community-driven. As Ms. Gerlitz pointed out, that in 7 some of the initial outreach within the community, 8 tribes were excluded. And you had asked what would be 9 our role. Our role is to keep us out of it and to make 10 sure that the community is in it. And we have an 11 organizer in Billings who has very close relationships 12 with the -- the -- the tribes, both in northern 13 Cheyenne, which is most directly affected, and the 14 ranching community. And part of our role is to make 15 sure that those communities are engaged in these 16 processes when they start to move forward. And so 17 the -- I think that the design of this is going to allow 18 that. 19 CHAIRMAN DANNER: Thank you. 20 All right. So here's -- I have a question 21 for -- I'm not sure who to ask this question to. Avista 22 says that it will not support capital projects that 23 extend the life of Colstrip. But you also say you're 24 obligated to pay your share of the costs that the other

owners support.

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1 What -- how active will we -- will your lack 2 of support be? I mean, are you going to -- basically 3 are you going to oppose within this group anything that 4 extends the life or are you going to sit on the hands 5 where everyone else says, hey, let's throw more money at 6 this? 7 MR. EHRBAR: Sure. 8 CHAIRMAN DANNER: So -- yeah. I see you 9 nodding, but I think you need to say more than that. 10 MR. EHRBAR: Yes. Yes, so the way -- the 11 way we envision this is, what we're -- what we're 12 agreeing to here is we're not going to support capital 13 investments at the owners and operator committee level. 14 Of course, we're just a 15 percent owner. But at that 15 level, we'll be supportive of capital investment that 16 ensures that the plant's able to continue to operate to 17 twenty -- to the end of 2025. So and that's what we're 18 calling routine capital maintenance. 19 From a car example, it would be if a spark 20 plug needs to be replaced so that the car can keep 21 running for a limited period of time, then that 22 investment should be made and we would be supportive of 23 that. Even if that spark plug may also last past 2025, 24 it's necessary to keep it operating until 2025. What

we're agreeing to here is that we would not support any

1	capital investments that are truly meant to extend the
2	life, you know, big capital investments that would
3	that are meant to keep Colstrip for a period much past
4	2025 that aren't necessary to keep it operating until
5	2025.
6	And so at the owners and operator committee
7	level, of course I'm not on that committee, but we would
8	vote no on any of those capital projects at that level
9	should they come up.
10	CHAIRMAN DANNER: Okay. But since you're
11	not majority, you might just be along for the ride on
12	those decisions.
13	MR. EHRBAR: That's fair to say.
14	CHAIRMAN DANNER: Okay. And, Sierra Club,
15	you're okay with that?
16	MR. HOWELL: We do appreciate the statement
17	in there that they will no longer support capital
18	expenditures that extend the life beyond 2025. I think
19	another important component about that is reporting
20	back. As Mr. Ehrbar said, there are going to be this
21	is really where you're going to have to have the
22	engineers in there evaluating the decision. Many of
23	much of the hardware you put in is steel, it's going to
24	last, you know, beyond 2025.
25	So that's where you really are going to need

1 to have more technical experts parsing out what is and 2 is not approved. I think we're already starting to see 3 signs about that in the proposed settlement. We have an 4 agreement that the smart berm will not be incorporated 5 in this budget cycle and will potentially again be 6 reviewed later. We expect to see continued capital 7 investments like that as the plant ages that we expect 8 to see this -- these type of needs come up that are 9 going to need review so that we have this statement and 10 we have the report back is putting us at least 11 directionally where we need to be at this point in time, 12 given the age of the plant and the increasing 13 maintenance and capital expenses that are expected. 14 CHAIRMAN DANNER: And so with that 15 reporting, you'll be able to see whether that was a 16 ten-year spark plug or a 15-year spark plug? 17 MR. HOWELL: I'll leave that to the 18 engineer. 19 MR. EHRBAR: I would as well. But yes --20 beyond my scope. But yes, the detailed reporting 21 will -- the onus, of course, will be on Avista when we 22 come and seek recovery of those costs to prove that 23 we're living up to this commitment or that we -- or that 24 we made another decision in violation of the agreement. 25 JUDGE O'CONNELL: Okay. Before we dismiss

1	the settlement panel, I do have one follow-up question
2	for Mr. Ehrbar.
3	The very first question we asked about the
4	ERM balance, you had said it originally was about \$34.4
5	million, but it had been you know, over the time
6	since this case has been pending, that it increased to
7	somewhere between 38 and 39 million. How difficult
8	would it be to get that information for us?
9	MR. EHRBAR: Not difficult at all.
LO	JUDGE O'CONNELL: Okay. I'd like to make
L1	that Bench Request No. 1. If you could please provide
L2	us with that updated number of what's going to be the
L3	balance on April 1st, 2020.
L4	MR. EHRBAR: You bet.
L5	JUDGE O'CONNELL: Okay. Thank you. And how
L6	long do you think you need to have that information?
L7	MR. EHRBAR: Probably relatively quickly.
L8	So next few business days, end of the week.
L9	JUDGE O'CONNELL: Will the end of the week
20	be sufficient?
21	MR. EHRBAR: Yes.
22	JUDGE O'CONNELL: Okay. We will set a due
23	date of Friday and thank you.
24	MR. EHRBAR: Yep.
25	JUDGE O'CONNELL: While the we're going

EXAMINATION OF EHRBAR / MEYER

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to move on from the settlement panel into the contested issues.

Mr. Ehrbar, before you stand up.

Ms. Suetake, you had mentioned before we were -- brought in the Commissioners talking about the -- which witnesses to take first for the contested issues. Since Mr. Ehrbar is already here, would you be agreeable to directing questions for him first?

MS. SUETAKE: Yes, that is fine.

JUDGE O'CONNELL: Okay. So thank you to all the settlement panel witnesses. We appreciate your testimony. And let's move forward with Mr. Ehrbar.

And while we're taking a short pause, AWEC's witness, Bradley Mullins, I see that you're in attendance today. Thank you for coming, but based upon the response that we got to our questions of the settlement panel, we are not going to have any bench questions for you. So thank you.

Mr. Ehrbar, I'd like to remind you that you remain under oath from before.

MR. EHRBAR: Yes.

JUDGE O'CONNELL: Mr. Meyer, would you like to -- I know Mr. Ehrbar has been introduced, but would you like to qualify the witness?

MR. MEYER: Yes, Your Honor. Thank you.

EXAMINATION OF EHRBAR / MEYER

1	EXAMINATION						
2	BY MR. MEYER:						
3	Q. For the record, could you please state your name						
4	and your employer?						
5	JUDGE O'CONNELL: Can you Mr. Meyer, can						
6	you please push the button for the microphone until it						
7	turns green?						
8	CHAIRMAN DANNER: If it's any consolation, I						
9	have the same problem.						
10	MR. MEYER: Do you really? Okay. I'm told						
11	I don't have any life in my fingertips anymore, so maybe						
12	this explains it.						
13	BY MR. MEYER:						
14	Q. Mr. Ehrbar, for the record, your name, your						
15	employer.						
16	A. Yes, Patrick Ehrbar, Avista Corporation.						
17	Q. And your testimony has already been marked and						
18	admitted, do you have any further qualifications?						
19	A. I do not.						
20	Q. Okay. And if I were to ask you the questions						
21	that appear in that testimony, of course your answers						
22	would be the same?						
23	A. Yes, they would.						
24	MR. MEYER: With that, Mr. Ehrbar is						
25	available.						

1 JUDGE O'CONNELL: Thank you.

Ms. Suetake, you may proceed.

MS. SUETAKE: Thank you, Your Honor.

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EXAMINATION

BY MS. SUETAKE:

- Q. Good morning, Mr. Ehrbar.
- A. Good morning.
- Q. Do you have a copy of both your rebuttal and your direct testimony in front of you?
- 11 A. I do.
 - Q. Okay. Thank you.

If you could turn to page 1, and I see there's actually two pages listed as page 1, so the second page 1 of your rebuttal testimony.

- A Yes
- Q. Line 24, is it correct that you indicate that decoupling mechanism allows the Company to recover, quote, a significant portion of its fixed costs of providing service; is that correct?
- A. Yes. So the way decoupling is structured is that the fixed costs that are recovered in variable rates are tracked through the decoupling mechanism rather than having them recovered in a fixed monthly charge.

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	EXAMINATION OF EHRBAR / SUETAKE						
1	Q. And then in here, what do you what do you						
2	mean by "fixed costs," like what do you consider a fixed						
3	cost?						
4	A. So for purposes of decoupling, the way we've						
5	structured our mechanism and Puget's structured theirs						
6	is the fixed costs are those costs that don't otherwise						
7	track through our variable power supply mechanisms, so						
8	for us the ERM, for Puget the PCA. So it's the fixed						
9	infrastructure costs.						
10	Q. So am I correct that the Company's proposed						
11	decoupling mechanism is based on the total normalized						
12	revenue less the variable power supply revenue and less						
13	the revenue from recovered from those fixed charges?						
14	A. That's the way our mechanism is structured, yes.						
15	Q. Okay. And then so the decoupling mechanism is						
16	based on all revenue that is recovered through						

- Q. Okay. And then so the decoupling mechanism is based on all revenue that is recovered through volumetric charges other than the direct power supply revenue, correct?
- A. Yes. So it's the revenue that's tracked through in decoupling is the revenue on a per customer basis set forth in a general rate case.
- Q. Okay. So then to clarify, other than power supply and the costs recovered through customer charges, does the Company consider all other costs to be fixed or variable?

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EXAMINATION OF EHRBAR / SUETAKE

1	A. We consider them to be fixed and are tracked						
2	through decoupling.						
3	Q. So prior to this case, is it correct that						
4	Avista's decoupling mechanism was based on a targeted						
5	amount of recovery per customer?						
6	A. Yes. The decoupling mechanism is structured						
7	around and approved during allowed revenue per customer						
8	set forth by the Commission.						
9	Q. And as customers increased, then the total						
10	amount that the Company was permitted to recover also						
11	increased, correct?						
12	A. Yes, to the extent there was a growth in						
13	customers, that same revenue per customer traditionally						
14	was also applied to new customers under the current form						
15	of the mechanism.						
16	Q. And then in your original testimony, is it						
17	correct that the Company proposed to retain that per						
18	customer methodology?						
19	A. In our original testimony in this case, we						
20	proposed to keep that methodology but modify it at that						
21	time slightly for new customers to match what we do in						
22	Idaho where only a certain amount of fixed costs are						

Q. Okay. Then since your direct -- direct testimony was filed, is it correct that the Commission

tracked through in decoupling.

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	EXAMINATION OF ERROAR / SULTARE						
1	has addressed the decoupling issue in the Northwest						
2	Natural Gas case?						
3	A. Yes. So the Commission addressed a form of a						
4	mechanism that Northwest Natural proposed around cost						
5	recovery separate from ours.						
6	Q. Then is it also correct that in your rebuttal						
7	testimony, you're now supportive of further modifying						
8	your decoupling proposal to exclude new customers						
9	entirely from the mechanism?						
10	A. Yes. So we're proposing to take it one step						
11	further from my original file filed adjustment to						
12	modify it to look like Idaho's mechanism to just remove						
13	new customers altogether and basically uncouple them so						
14	that their revenue and their usage are tied together and						
15	flow through separate from the decoupling mechanism.						
16	Q. So will you be tracking tracking usage from						
17	new versus existing customers at all?						
18	A. Yes. So what we'll have is the level of						
19	customers will be set forth in this case as part of our						
20	billing determinants from the test year. All other						
21	customers since the test year are I'm going to use						
22	the word uncoupled are just flow through. Their						

Oregon for our mechanisms, and we'll be able to remove

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revenue will be tracked separately in what we call a new

customer hookup report. This is what we do in Idaho and

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- that revenue from the mechanism and not apply the
 revenue per customer to those customers so that they're
 separate and distinct.
 - Q. Okay. So while existing customers will be trued up through the decoupling mechanism, new customers would just be based on actual usage?
 - A. That's correct.
 - Q. Okay. And I -- and I'm correct that under your new proposal, the Company will be receiving the revenues authorized in the case plus any additional revenues generated by new customers?
- 12 A. Yes.

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- Q. Okay. But -- and to reiterate, the new customer revenue will not be subject to true-up?
- 15 A. The -- that -- that is correct.
 - Q. Okay. Is it fair to say that under the Company's new rebuttal proposal, the Company will recover more than the actual level of revenues authorized in this case, at least for all those rate classes subject to decoupling?
 - A. I don't know that I'd say it that way. When the Commission sets rates in this case, it's based on a level of cost, O&M and A&G, a level of investment, capital investment, and a level of revenues and -- and marries those together to set rates knowing full well

that we will add additional customers into the future and receive revenues from those customers, but those revenues are then used to also offset the cost to hook up those new customers and other increases and expenses.

Q. So thank you.

Under your new rebuttal proposal, how do you plan to treat customers that need the system between rate set cases? And let me give you an example. Let's assume that in this case you have a thousand customers, then during the first year of new rates, you lose a hundred existing customers, but you gain a hundred new customers, so the total customers remains at a thousand. Will you true-up just the 900 existing customers and then -- or will you let -- net the new customers and true-up as if you had a full a thousand?

A. So I think the way I'd answer that hypothetical is, what we've traditionally not seen in a utility is a reduction in actual meters. So we didn't -- we have not contemplated that we would actually lose a substantial number of customers like as in this example. So what we've traditionally seen as a utility in all our jurisdictions is customer growth happens over time. Sometimes slow; sometimes not, but that you have growth.

And so that level set in this case, I don't presume that it would ever drop below that level set at

the end of 2018, which are the billing determinants in this matter. So under the hypothetical, it would be still that thousand that you put out, but I don't think

that hypothetical would actually come to fruition.

- Q. So if it was still a thousand customers, you've lost a hundred customer accounts but not those meters, it would just look as if it was still just a thousand
 - A. Yes.

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- Q. Okay. Could you please turn to page 15 of your direct testimony?
- A. I'm there.

customers; is that correct?

- Q. Okay. And then under Table -- Table 5 and 6 show the impact of variations in usage broken down by weather and energy efficiency measures; is that correct?
- A. That's correct.
- Q. So do you know if you -- under here, there's a line for energy efficiency measures, do you know how the energy efficiency measures were defined in these tables? And by that I mean, do energy efficiency measures relate to only -- only to direct energy efficiency programs undertaken by the Company or are -- what's considered energy efficiency in this table, are they just all those things that are not weather-related?
 - A. The energy efficiency set forth in this table is

L	the programmatic energy efficiency savings of the
2	Company.

- Q. So by program, it's actually measured?
- A. That's correct.
 - Q. Okay.

- A. That's my understanding.
- Q. Okay. And for residential customers, is it fair to say that weather-related variations in usage are generally more significant than energy efficiency impacts for residential customers?
- A. I would say that that depends. So weather, of course, plays a prominent role in the mechanism, but weather has -- can go both ways to net out. So you could have a warmer than normal winter to where you're under-recovering on a revenue per customer basis, but likewise have a hotter than normal summer to where you're over-recovering, and the two cannot be effective netting out the weather impacts.
- Q. Okay. To shift gears a little, am I correct that under the current decoupling mechanism, the Company can earn more than its authorized return on equity and still impose a decoupling surcharge on customers?
- A. Yes. It's really two different things. So decoupling sets forth, you know, the recovery of variations in earnings due to a short-term volatility of

customer usage and energy efficiency. The earnings side
of the equation is really more based on and
decoupling's, you know, focused on revenue. Earnings
are based on a function of revenue as well as costs and
managing those costs, and so we may over-earn in a
specific period because of cost management, because
costs went our way, whatever it might be.

One of the benefits of the decoupling mechanism that would continue, of course, is any over-earnings would be shared on a 50/50 basis.

Q. That was actually going to be my next question.

But so then given that the Company now proposes to remove the impact of new customers on the decoupling mechanism, how will the Company determine its ROE for the purposes of the sharing mechanism?

A. So the -- the test -- the calculation for the earning tests does not change based on what happens with the treatment of new customers in this matter. So they're separate and distinct items. So the earnings test is based on the actual earned returns in a year that are calculated completely outside of anything related to decoupling.

Q. So the -- so the impact of their revenues of new customers does not play into the earning sharing mechanism?

1	A.	The revenue and costs associated with new				
2	customers definitely play to the earning sharing test					
3	because that's all part of the revenue and the cost					
4	associated with a specific calendar year.					
5	Q. Okay.					
6	A.	So they're not excluded from our earnings and				
7	there	fore not excluded from the earnings test				
8	Q.	Okay.				
9	A.	therein.				
10	Q.	Would you agree that the decoupling mechanism				
11	was	originally intended to compensate the Company for				
12	revenues lost due to conservation efforts?					
13	A.	I think I'd tie back to the Commission's				
14	state	ment of proving this is that it was tied to				
15	volatility and short-term earnings due to due to					
16	chan	ges in customer usage, including energy efficiency.				
17	Q.	Would you agree that the Energy Independence Act				
18	requires electric utilities to pursue all available					
19	conservation that is cost-effective, reliable, and					
20	feasi	ble?				
21	A.	Yes.				
22	Q.	And so is it correct that the Company is				
23	obligated to pursue these energy efficiency					
24	oppo	ortunities?				

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A. Yes, absolutely. The Company will follow the

1	laws set forth and will pursue all cost-effective energy
2	efficiency. But with decoupling, it also removes any
3	sort of it it allows the Company to promote even
4	further energy efficiency, promote further changes in
5	codes and standards, basically remove usage from our
6	revenue equation so that we can be focused on what's
7	right for our customers.
8	One of the other points I put in here is that
9	over time what we've seen with the first five years of
10	the decoupling mechanism, it also removes the
11	disincentive towards distributed generation. So we now
12	actively promote with our customers the ability to
13	calculate what distributed generation solar on their
14	homes might be worth to them and actually are good with
15	that because we're not otherwise financially impacted by
16	those decisions.
17	MS. SUETAKE: Those are all my questions for
18	you. Thank you, Mr. Ehrbar.
19	MR. EHRBAR: Thank you.
20	JUDGE O'CONNELL: Thank you.
21	COMMISSIONER RENDAHL: I have a brief
22	follow-up just to clarifying this question about the
23	additional customers.
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EXAMINATION OF EHRBAR / RENDAHL

BY COMMISSIONER RENDAHL:

Q. So I think you testified that you said that what you're counting are the additional hookups or additional meters in addition to the meters that currently exist on the system?

A. That's correct. So the decoupled level of customers under our proposal would be those that are the meter counts as of December 31st, 2018, so at the end of the test year. And any new meter, actual physical installation of a new meter, so not just closes and opens, but physical new meters, would be deemed a new customer that would not be part of the tracking under decoupling.

Q. Okay. And so the other issue was, so say you do have a hundred customers who move and therefore they're no longer using that meter that's in existence. You would -- you wouldn't be tracking per se the movement of customers that move into those houses or apartments that have the meter, you're just going to be counting those thousand meters that are currently in existence and for the decoupling, and then any additional hookups past a different date and the variation that might occur there is separate until you bring it back into the next rate case?

EXAMINATION OF EHRBAR / DANNER

A. That's exactly correct.

COMMISSIONER RENDAHL: Okay thank you.

CHAIRMAN DANNER: I just want to follow up a

little bit on Ms. Suetake's question about the EIA.

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EXAMINATION

BY CHAIRMAN DANNER:

- Q. Basically, you have a requirement to pursue all cost-effective conservation energy efficiency, and I think that the subtext of the question was, is anything else necessary? Are there benefits beyond that in the decoupling program? And I was just wondering if you could comment on that.
- A. Yeah, you bet. So there is. So obviously, we have to do what's required by law, but what we've proven and have some information in my testimony and what we've brought before you is that we've overachieved our savings. So we have gone beyond what we've actually had in our -- in our biannual conservation planning and have exceeded those levels.

And so we're highly focused on energy efficiency because it's the right choice for our customers. But it also -- we have active participation in the -- in some of the regional savings as well as legislation around codes and standards that otherwise -- I can't say that

EXAMINATION OF EHRBAR / MEYER

1	this is for certain, but maybe without decoupling that						
2	we otherwise would not have supported that now we're						
3	we're not impacted by therefore we can lend support						
4	towards. And so it's not just the minimum what's						
5	legally required and no more, we go beyond because we're						
6	not otherwise impacted financially because of those						
7	decisions.						
8	CHAIRMAN DANNER: Thank you.						
9	JUDGE O'CONNELL: Mr. Meyer, do you have any						
10	redirect from any of the questions Ms. Suetake asked or						
11	the bench?						
12	MR. MEYER: Just just one or two if I						
13	might.						
14							
15	EXAMINATION						
16	BY MR. MEYER:						
17	Q. During your examination by Public Counsel, a						
18	reference was made to the Northwest Natural decoupling						
19	proceeding; do you recall that?						
20	A. Yes.						
21	Q. Would you compare and contrast Avista's						
22	situation with respect to decoupling from Northwest						
23	Natural's?						
24	A. Yes. So my understanding of Northwest Natural						
25	and of course I didn't wasn't an active member of						

EXAMINATION OF EHRBAR / MEYER

1	that proceeding, but from my understanding is that their
2	mechanism was somewhat deemed more of a cost recovery
3	mechanism to recover costs in between rate cases
4	associated with hooking up what sounds like a
5	substantial growth in number of customers that they were
6	projecting in their Vancouver service territory. For
7	us, we don't have that that situation. One, we've
8	never treated it as a cost recovery mechanism separate
9	from a general rate case or anything like that. It's
10	been really recovery costs due to fluctuations in
11	customers' energy usage and the effects of energy
12	efficiency.
13	And then the only other thing I'd say is it
14	of course the Northwest Natural order informed us taking
15	that additional step to just remove new customers
16	entirely from the mechanism. So if and my
17	understanding of Northwest Natural's case, new customers
18	used less on average than the existing base. So to the
19	extent that that is true for Avista, and I've not done
20	such analysis, it's now moot. So that is not
21	embedded it would not be embedded in the mechanism
22	prospectively. Their usage, their costs would track
23	independently and would inform a future base in a future
24	rate proceeding when they're actually embedded in a test
25	year.

MR. MEYER: Thank you. That's all.

JUDGE O'CONNELL: Ms. Suetake, any recross

from what you heard?

MS. SUETAKE: Yes, actually, if I could.

EXAMINATION

BY MS. SUETAKE:

Q. About the new customers, do you -- would you be tracking active meters or all meters installed if -- if you can understand the distinction there?

A. So -- yes. So let me make sure it's clear.

Effective January 1 of 2019, if this is approved, any new meter there would be any new actual installed meter -- installed meter at a premise. It's not an open/close of an account where the meter is still there, it's an actual physical new meter to the system. So it's a new meter hookup report that would then inform that that is a new customer to be excluded.

Q. In the event that there's a meter that's installed in, say, an apartment premise and there's nobody in that apartment, how does that get tracked? Say, what if there was an account that was just not reopened for a year, would that be considered still just an active meter or because there's no account attached to that meter, does that mean it's not included -- which

1	account does it get included in?
2	A. Yes. So if if that new meter was installed
3	after January 1 or after December 31st, 2018, after the
4	test year, that would be considered a new meter and
5	would be excluded from decoupling. To the extent it's a
6	meter that was installed in 1977 and somebody's moved
7	out and it's just sitting there and we're billing the
8	minimums to the landlord, that is an active meter in
9	decoupling just like today.
10	MS. SUETAKE: Okay. Thank you.
11	JUDGE O'CONNELL: Okay. Thank you,
12	Mr. Ehrbar. You are excused.
13	MR. MEYER: I would call to the stand
14	Mr. Clint Kalich.
15	JUDGE O'CONNELL: Please stand and raise
16	your right hand.
17	(Clint Kalich sworn.)
18	JUDGE O'CONNELL: Thank you. Please be
19	seated.
20	Mr. Meyer, would you like to introduce and
21	qualify your witness?
22	MR. MEYER: Be happy to. Thank you.
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EXAMINATION OF KALICH / MEYER

1	EXAMINATION					
2	BY MR. MEYER:					
3	Q. Mr. Kalich, for the record, please state your					
4	name and your employer.					
5	A. Yes, my name is Clint Kalich. I work for Avista					
6	Utilities.					
7	Q. And do you recognize that your prefiled					
8	testimony has been marked and entered into the record?					
9	A. Yes.					
LO	Q. Do you have any further changes to make to that?					
L1	A. I do not.					
L2	Q. If I were to ask you the questions, then, that					
L3	appear in your prefiled testimony, would your answers be					
L4	the same?					
L5	A. They would.					
L6	MR. MEYER: With that, he is available for					
L7	cross.					
L8	JUDGE O'CONNELL: Thank you.					
L9	Ms. Gafken, would you please introduce					
20	yourself for the record?					
21	MS. GAFKEN: Yes, of course. We've had a					
22	bit of a seat change. This is Lisa Gafken with the					
23	Attorney General's Office of Public Counsel Unit.					
24	JUDGE O'CONNELL: Thank you. Please proceed					
25	with your cross-examination.					

MS. GAFKEN: Thank you.

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FXAMINATION

4 BY

BY MS. GAFKEN:

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- Q. Good morning, Mr. Kalich.
- A. Good morning, Ms. Gafken.
- Q. Mr. Kalich, would you please turn to your rebuttal testimony, which is Exhibit CGK-3T and go to page 2, lines 18 and 19.
- 10 A. I am there.
 - Q. There you testify that the issue of ERM proceeding -- or I'm sorry, there you testify that the issue in the ERM proceeding is 2018 actual power costs and that the authorized power costs are outside of the scope of this proceeding, correct?
- 16 A. Yes.
 - Q. Actual 2018 power costs are being reviewed in part in relation to how they compare to authorized levels, correct?
 - A. Yes.
- Q. So in other words, the actual power costs are measured as whether they are more or less than the authorized levels, correct?
- 24 A. Yes.
 - Q. And no party is seeking modification of Avista's

1	base	line power cost calculation either retrospectively
2	or pe	erspectively, correct?
3	Δ	That is correct

A. That is correct.

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- Q. Would you please turn to your rebuttal testimony, again, Exhibit CGK-3T and go to page 4. At line 12, you characterize Mr. Allison's argument as being based only on a historical look at actual optimization revenues; is that correct?
- A. Yes, at line 12.
- 10 Q. In Mr. Allison's critique of Avista's 11 calculation of its 2018 pro forma gas transport 12 optimization revenues, Mr. Allison highlights Avista's 13 consideration of historical data to forecast 14 optimization revenues, correct?
 - A. Yes, I believe so.
 - Q. In particular, Mr. Allison's testimony describes how Avista discounted forward spaced revenue projects using historic average estimates, correct?
 - A. In the -- the actual '17 case, Avista based its authorized -- or the numbers that were calculated were based on historical look, yes. Yeah, and I think the point made there if I'm understanding correctly and from my reading of the testimony that the -- the one or two years of -- of higher revenue received from that contract were not reflected as a forward-looking value

	EXAMINATION OF KALICH / GAFKEN
1	to use in the filing itself.
2	Q. So let's break this down a little bit, I think.
3	Avista reviewed the forward pricing at the time
4	Avista conducted its 2018 pro forma cost power cost
5	analysis and calculated the pro forma gas transport
6	optimization revenues, correct?
7	A. Looking back, and it has been a while back in
8	time, I do recall us looking at the recent history, the
9	more recent history. At that point, I think we had
LO	one one year of aberration, and and indeed, we may
L1	have looked at the market for that one additional year.
L2	I don't recall the specific there. But but
L3	definitely didn't project future revenues to be as high
L4	as as the most recent year or even that that
L5	projected forward market at that time.
L6	Q. Okay. I just want to make sure that the answer
L7	is clear.
L8	Avista did consider the forward markets and
L9	and the forward pricing?
20	A. We did the math, yes.
21	Q. Okay. At that time, when the 2018 pro forma
22	calculation was made, the forward pricing indicated that
23	gas transport optimization revenues would be in the \$13

million range, correct?

A. That sounds about right, yes.

24

1	Q. And, again, just making sure that that we're						
2	clear on what had happened, Avista did not use the						
3	its forward spaced revenue projection?						
4	A. No, we did not. We used the historical average.						
5	Q. And in using that historical average, Avista						
6	reduced the projected gas transport transport						
7	optimization revenues by more than \$4 million from the						
8	forward space projection?						
9	A. From that single forward space year, yes.						
10	Q. And it's fair to say that Avista tempered the						
11	forward space projection based on historic average						
12	estimates and its view of pricing certainty, correct?						
13	A. I think I would represent a little bit						
14	differently. If you look back at history, and we had a						
15	decade worth of history, you had revenues, and it						
16	probably maybe it's worth revisiting. Avista, on						
17	behalf of its customers, retains an approximately 60,000						
18	decatherms of capacity from AECO to to Malin, which						
19	we can use to serve our gas plants that are located in						
20	the Spokane area generally and then also down in						
21	Boardman, Oregon.						
22	The value of that transportation traditionally						
23	had been essentially the the basis differential						

had been essentially the -- the basis differential between AECO and Malin because we -- we operate that pipe -- or that right to maximize revenue. So over that

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historical period, we'd see revenues in almost all years
grossly below \$10 million and in some years maybe 1 or
\$2 million.

So really it wasn't ignoring the forward. We certainly could see the forward, but we felt that the better representation would be a historical look that still was substantially above what we had received in almost all years, but was not a forward projection at the time.

Q. And in your testimony, you -- you have testified that the spread between AECO and Malin has continued to increase, correct?

A. At the time of the testimony, yes, when my original case. That isn't true today. We're seeing a reversal of that now and a reduction in the forward value of that transportation.

Q. By "original case," are you referring to your direct or rebuttal or both?

A. Yes, 1T. Yeah, CGK-1T.

Q. And in 3T, you continue to make the point that the spread has continued to increase?

A. And I -- and I -- referring specifically, if you look calendar year to calendar year, yes. So for calendar year 2019, for example, the actual benefit of that transportation revenue has risen forwards now,

which show a substantial decrease in the value for 2020.

Q. I'll ask the last question.

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At the time Avista set its 2018 baseline power costs, forward pricing was already signaling that forwards markets were expected or that the forwards markets expected that the spreads would continue to grow, correct?

- A. Actually, I don't know that I did an analysis looking multiyear ahead. I can only speak for that one calendar year, which did show a higher value.
- Q. Okay. And that higher value indicates that the market -- or that the market expected the spreads to continue to grow?
- A. Yeah, that's why if you look at the trajectory from recent history at that time out through the -- the year of forwards, you definitely would see an upward trajectory at that point.
- MS. GAFKEN: Thank you. I have no further questions.
 - JUDGE O'CONNELL: Thank you, Ms. Gafken.
- Mr. Meyer, any redirect?
- MR. MEYER: No redirect. Thank you.
- JUDGE O'CONNELL: The bench has no
- questions, so, Mr. Kalich, you are excused. Thank you
 very much.

1	MR. KALICH: Thank you.
2	JUDGE O'CONNELL: I have a now that we're
3	done with all of the witness testimony for the hearing,
4	I have a few other items I believe we should cover. I
5	would like to invite the attorneys to come back to
6	tables and to the microphones in case you would like to
7	have some input.
8	Mr. ffitch, are you still with us on the
9	bridge line?
10	MR. FFITCH: Yes, I am, Your Honor. Thank
11	you.
12	JUDGE O'CONNELL: Okay. Thank you.
13	I'd like to talk briefly about public
14	comments.
15	Ms. Suetake, how long does Public Counsel
16	need to compile any public comments received regarding
17	this proceeding?
18	MS. SUETAKE: Assuming we can assuming we
19	don't already have them, probably just a few days.
20	Probably by the end of the week would be fine unless you
21	need it earlier.
22	JUDGE O'CONNELL: Do not need it sooner.
23	The Bench Request No. 1 is going to be due on Friday,
24	24th, so if we made the public comments due Friday, the
25	24th, would that be reasonable?

Page: 250

1 MS. SUETAKE: That should be fine. Thank 2 you. 3 JUDGE O'CONNELL: Okay. Let's set that date 4 Friday, the 24th of January 2020 for public comments in 5 this proceeding, and let's designate it as Bench Exhibit 6 2. And I say Bench Exhibit 2 because I don't want to 7 get it confused with Bench Request No. 1, so I'm using 8 different numbers and that's why. 9 Next I want to talk about briefs from the 10 parties. Briefs are due on February 5th, 2020, but 11 because most of the issues in this case have been 12 resolved by a settlement that all parties agree to 13 except for the one portion where regarding the natural 14 gas revenue requirement, we do not need and do not think 15 the parties need long briefs in order to make your 16 points. So we will be placing a page limit on the 17 briefs of 20 pages. Are there any questions from the 18 parties about this? 19 Okay. Hearing nothing --20 MR. FFITCH: Your Honor? 21 JUDGE O'CONNELL: Yes, Mr. ffitch? 22 MR. FFITCH: Thank you. Is it anticipated 23 that parties who are just focused on the partial 24 multiparty settlement would need to file additional 25 briefing regarding the settlement or simply that the

1	briefs would be addressing only the contested issues?
2	JUDGE O'CONNELL: I would expect the briefs
3	to address only the contested issues. But as part of
4	the settlement is contested, I do think that it may
5	necessitate briefly touching upon the settlement itself
6	and setting up any legal argument by the parties as to
7	the natural gas revenue requirement portion. And we
8	considered that in determining that we need only 20
9	pages. And the 20 pages
10	MR. FFITCH: Thank you, Your Honor.
11	JUDGE O'CONNELL: the 20 pages of
12	argument, not including table of contents, signature
13	page, 20 pages of argument.
14	Are there any other questions?
15	Seeing none, is there anything else we
16	should address at this hearing before we adjourn?
17	MR. MEYER: No. Thank you, Your Honor.
18	Thank you.
19	JUDGE O'CONNELL: Okay. Seeing nothing,
20	thank you all for everything you've done in this case,
21	and we are adjourned.
22	(Adjourned at 11:28 a.m.)
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1	CERTIFICATE
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3	STATE OF WASHINGTON
4	COUNTY OF THURSTON
5	
6	I, Tayler Garlinghouse, a Certified Shorthand
7	Reporter in and for the State of Washington, do hereby
8	certify that the foregoing transcript is true and
9	accurate to the best of my knowledge, skill and ability.
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