## Docket No. TV-210308 - Vol. I In the Matter of I Heart Movers, LLC June 24, 2021



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BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION  In the Matter of the DOCKET TV-210008 Investigation of I Heart Movers For Compliance with WAC 4801-5-570  VIDEOCONFERENCE BRIEF ADJUDICATIVE HEARING BEFORE ADMINISTRATIVE LAW JUDGE RAYNE PEARSON  VOLUME I Pages 1 - 51  June 24, 2021 1:40 p.m.  Page 2  APPEARANCES (All pariles appeared via videoconference) (All pariles and papeared via videoconference) SO South Evergeen Pairs Drive Southwest SO South Sergeen Pairs Drive		
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Heart Movers   For Compliance with WAC   480-15-560 and WAC 480-15-570	Investigation of:	
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Note Convergence Brief Adjudicative Hearing Before Administrative LAW Judge RAYNE PEARSON	For Compliance with WAC	
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BEFORE ADMINISTRATIVE LW JUDGE RAYNE PEARSON  10  11  12  VOLUME I Pages 1 - 51  June 24, 2021 1:40 p.m.  Page 2  REPORTED BY: CRYSTALR. McAULIFFE, RPR, CCR, #2121  12  23  24  REPORTED BY: CRYSTALR. McAULIFFE, RPR, CCR, #2121  12  23  24  ADMINISTRATIVE LW JUDGES: RAYNE PEARSON  14  4 ADMINISTRATIVE LW JUDGES: RAYNE PEARSON  15  RAYNE PEARSON  16  17  18  19  20  21  22  23  24  4 ADMINISTRATIVE LW JUDGES: RAYNE PEARSON  17  18  19  19  10  11  11  12  13  14  15  15  15  16  16  17  18  19  20  21  22  23  24  24  25  Page 2  Page 4  1 OLYMPIA, WASHINGTON; JUNE 24, 2021 1;40 p.m000- 1;440		1
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REPORTED BY: CRYSTAL R. McAULIFFE, RPR, CCR, #2121  Page 2  Page 2  APPEARANCES (All parties appeared via videoconference)  ADMINISTRATIVE LAW JUDGES: RAYNE PEARSON Utilities and Transportation Commission 13 3 -000-  ADMINISTRATIVE LAW JUDGES: RAYNE PEARSON Utilities and Transportation Commission 14 4 5 -	1:40 p.m.	18
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REPORTED BY: CRYSTAL R. McAULIFFE, RPR, CCR, #2121  Page 2  Page 2  APPEARANCES (All parties appeared via videoconference)  ADMINISTRATIVE LAW JUDGES: RAYNE PEARSON Uillities and Transportation Commission Olympia, Washington 85504 (360) 664-1160 FOR COMMISSION STAFF: NASH CALLAGHAN OFFICE OF THE ATTORNEY GENERAL Uillities and Transportation Commission Uillities and Transportation Commission OFFICE OF THE ATTORNEY GENERAL Uillities and Transportation Commission 10 OFFICE OF THE ATTORNEY GENERAL Uillities and Transportation Commission 11 OFFICE OF THE ATTORNEY GENERAL Uillities and Transportation Commission 12 Olympia, Washington 98504 13 June 24th, 2021. The time is approximately 1:40 p.m. On May 14th, 2021, the Commission issued a Notice of Intent to Cancel and Notice of Brief Adjudicative Proceeding and today is Thursday, June 24th, 2021. The time is approximately 1:40 p.m. On May 14th, 2021, the Commission issued a Notice of Intent to Cancel and Notice of Brief Adjudicative Proceeding, setting time for oral statements. The Commission issued the Notice of Intent to Cancel following a compliance review conducted by commission Staff and completed in April 2021, which resulted in a proposed conditional safety rating for I Heart Movers.  COMMISSION STAFF: SANDRA YEOMANS MATT PERKINSON  Page 2  Page 4  OLYMPIA, WASHINGTON; JUNE 24, 2021  11:40 p.m. OO00-  11:40 p.m. OO00- 11:40 p.m. OO00- 11:40 p.m. OO00- 12 The COURT: Good afternoon. This is docket 210308, which is captioned In the Matter of the Investigation of I Heart Movers.  No provide the Matter of the Investigation of I Heart Movers.  Notice of Intent to Cancel and Notice of Brief Adjudicative Proceeding, setting time for oral statements. The Commission issued the Notice of Intent to Cancel following a compliance review conducted by Commission Staff and completed in April 2021, which resulted in a proposed conditional safety rating for I Heart Movers.  MATT PERKINSON  MATT PERKINSON  Page 4  ADMINISTRATIVE LAW JUDES 1. The Course of this morning has the sect		
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Page 2  Page 2  Page 4  APPEARANCES (All parties appeared via videoconference)  RAYNE PEARSON Utilities and Transportation Commission 1300 South Evergreen Park Drive Southwest Olympia, Washington 98504 FOR COMMISSION STAFF: NASH CALLAGHAN OFFICE OF THE ATTORNEY GENERAL Olympia, Washington 98504 nash.callaghan@ut.wa.gov  FOR CMMISSION TAVIOR 1300 FOR COMMISSION TAVIOR 1310 FOR THE COMPANY: DEAVON TAYLOR 1320 Seattle, Washington 98133 206.294.6368 Dookingmive@gmail.com  COMMISSION STAFF: SANDRA YEOMANS MATT PERKINSON  COMMISSION STAFF: SANDRA YEOMANS MATT PERKINSON  PAge 2  1 OLYMPIA, WASHINGTON; JUNE 24, 2021 1:40 p.m.  1 THE COURT: Good afternoon. This is docket 210308, which is captioned In the Matter of the Investigation of I Heart Movers, LLC, for compliance with Washington Administrative Code 480-15-560 and 480-15-570.  My name is Rayne Pearson. I'm the Administrative Law Judge presiding over today's Brief Adjudicative Proceeding and today is Thursday, June 24th, 2021. The time is approximately 1:40 p.m. Notice of Intent to Cancel and Notice of Brief Adjudicative Proceeding, setting time for oral statements. The Commission issued the Notice of Intent to Cancel following a compliance review conducted by Commission Staff and completed in April 2021, which resulted in a proposed conditional safety rating for I Heart Movers.  COMMISSION STAFF: SANDRA YEOMANS MATT PERKINSON  Page 4  1 OLYMPIA, WASHINGTON; JUNE 24, 2021 1:40 p.m.  ATHE COURT. Good afternoon. This is docket 210308, which is captioned in the Matter of the Author of Intent to Cancel and Notice of In		
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25 Wil. Callagnan, as of this morning, has the	24	
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Page 5 Page 7 1 company provided a Draft Safety Management Plan to 1 through it too. So let's begin by taking an appearance 2 2 from Commission Staff. 3 3 MR. CALLAGHAN: They have, Your Honor. It MR. CALLAGHAN: Thank you, Your Honor. I'm was not provided on June 10th. And Staff did not find 4 4 Assistant Attorney General, Nash Callaghan, appearing on behalf of Commission Staff. Present with me is Staff 5 it to be satisfactory. 5 6 THE COURT: Okay. So before we get started, 6 member Sandra Yeomans and Matthew Perkinson. 7 I also wanted to address the penalty assessment in 7 THE COURT: Okay. And for the company, 8 Docket TV-210309 in the amount of \$19,600. 8 Mr. Taylor, if you could state your full name and 9 The company filed an application for 9 address for the record, spelling your name for the court 10 mitigation in that docket and requested a hearing. So 10 reporter, and then also include your phone number and I'm assuming that both parties are fine with 11 11 your e-mail address. 12 consolidating those two dockets so we can address all of 12 MR. TAYLOR: Deavon Diaponce Taylor. 13 the issues here today. Is that correct? 13 D-e-a-v-o-n, D-i-a-p-o-n-c-e, T-a-y-l-o-r. 2727 MR. CALLAGHAN: Your Honor, I -- I had not 14 14 Northeast 125th Street, Unit 10, Seattle, Washington 15 anticipated that those dockets would be consolidated. 15 98125. 206-913-9723. bookingmvrs@gmail.com. But if -- if I could consult briefly with Staff just to 16 16 THE COURT: Great. Thank you. 17 make sure that they are fine with that, I think they 17 Okay. So, Mr. Callaghan, you may proceed 18 probably will be. 18 with the issue of the company's proposed conditional 19 THE COURT: Sure. 19 safety rating when you're ready. 20 MR. CALLAGHAN: Thank you, Your Honor. We 20 MR. CALLAGHAN: Thank you, Your Honor. are fine with proceeding with consolidating those 2.1 21 First, if the company has no objection, 22 dockets. 22 Staff would offer proposed Exhibits SY-1, -2, and -3 THE COURT: Okay. And, Mr. Taylor, I assume 23 23 into evidence. 24 that you are as well? THE COURT: Okay. Mr. Taylor, do you have 24 MR. TAYLOR: Yes, that's fine. 2.5 25 any objection to those exhibits being admitted into the Page 6 Page 8 THE COURT: Okay. Great. Those matters are 1 record? 1 2 2 consolidated, and we will hear from the parties on both MR. TAYLOR: Just a quick question. Like, 3 dockets this afternoon. 3 I'm extremely in deep water here, because I don't even 4 So when I call on each party to testify, I 4 have an idea of what's going on. So I don't even know 5 will swear you in with oath of witness. So anything 5 what I would be agreeing to if I was to say yes or no, 6 that you testify to today will be under oath and will be 6 I'm pretty sure on a majority of these topics. So am I 7 7 considered sworn testimony. supposed to be doing this alone? 8 For the court reporter's benefit, please 8 THE COURT: Well, I mean, you could have 9 speak slowly and clearly. Once you are sworn in, you 9 hired an attorney, but most of the time people don't. can present your testimony. 10 So I'm pretty used to having unrepresented people here, 10 So let's first have Staff address -- address 11 and that's why I was saying that I'll make sure to walk 11 12 12 you through it and answer all your questions, because I the proposed safety rating. 13 Following Staff's presentation, Mr. Taylor, 13 want you to be comfortable. you can ask Staff any questions that you have; and then 14 MR. TAYLOR: Okay. Perfect. Could you just 14 15 you can present your testimony. And at that time, you 15 explain --16 can address the violations in the penalty assessment and 16 THE COURT: Yes, I will. Let me just pull 17 put forward any request for mitigation or reducing the 17 up the witness list real quickly so that I can explain penalty. to you exactly what the documents are. 18 18 And once you're done testifying, Staff's MR. TAYLOR: Okay. 19 19 THE COURT: Okay. So what staff has 20 attorney may have some questions for you. And then 20 21 Staff will make a recommendation on the penalty. 21 submitted, I'm guessing, are all documents that you are 22 Do you have any questions about this process 22 familiar with. The first one is the compliance review 23 before we get started? 23 that you would have received when you got the proposed 24 MR. TAYLOR: Not at the moment, no. 24 safety rating, and then there is the Safety Management THE COURT: Okay. And we'll walk you 25 Plan that I believe you submitted. 25

Page 9 Page 11 1 1 imposed. That was my question. So it was -- I was Can I just confirm that with Staff. It 2 says, "I Heart Movers, LLC, Safety Management Plan," 43 2 trying to clarify whether you were seeking to impose a 3 3 suspended penalty in this proceeding or if this was just pages. other evidence that you wanted the Commission to take 4 Was that the plan that the company 4 5 submitted? 5 into consideration. 6 MR. CALLAGHAN: That is the plan that they 6 MR. CALLAGHAN: Yes, this is other evidence. 7 submitted in 2020 as --7 THE COURT: Okay. 8 8 MR. TAYLOR: I'm going to run downstairs and THE COURT: In 2020. Okay. 9 9 MR. CALLAGHAN: Yes. So that is not the grab the papers really fast. 10 THE COURT: Okay. We'll just -- why don't 10 most recent Safety Management Plan. we take a brief recess until Mr. Taylor is back. 11 11 THE COURT: Okay. And then we have Staff's 12 MR. CALLAGHAN: Thank you, Your Honor. 12 recommendation to impose the suspended penalty in that 13 (A break was taken from 13 previous docket, which -- was that in the notice for the hearing, Mr. Callaghan? 1:49 p.m. to 1:51 p.m.) 14 14 15 MR. CALLAGHAN: Was the -- was Exhibit 3 in 15 THE COURT: So we can be back on the record 16 the notice? 16 now. 17 THE COURT: No. Was staff's request to 17 And, Mr. Taylor, did you grab a copy of the 18 penalty assessment with the violations? 18 impose the suspended penalty from another docket in the 19 MR. TAYLOR: Yes, just the -- one second. 19 notice of hearing in the Notice of Intent to Cancel that 20 It was -- it said "Final Report" on it, so I grabbed 20 went out? 21 that one. 21 MR. CALLAGHAN: No. Staff was going to THE COURT: Okay. Perfect. Okay. So do 22 22 provide it as evidence of the -- just to demonstrate 23 you have any objection to Staff's exhibits? 23 that the past penalties, the past issues are recurring. THE COURT: Okay. So is -- I guess I need 24 And just to explain to you what they are 24 again, there was the -- the report that you were given 2.5 25 clarification. Is this a new motion to impose suspended Page 10 Page 12 penalties? Or are you showing that a motion was made 1 following the State's investigation, then there was your 1 2 2 and either granted or denied and disposed of in the Safety Management Plan that you submitted, and then the 3 past? 3 third item was the letter that you received back in May 4 MR. CALLAGHAN: I'm just offering it to 4 when Staff requested to impose the suspended penalties, 5 indicate what Staff's recommendation is in the next 5 which then the Commission did, by a letter that looks 6 docket. It's not an exhibit that proves that a decision 6 like it was issued on May 19th. 7 7 was made based on that recommendation. MR. CALLAGHAN: And, Your Honor, if I could, 8 THE COURT: Okay. I need to look at it 8 just to be clear, Exhibit SY-2 is the Safety Management Plan that was submitted in 2020. It's not the most 9 because I'm confused. 9 MR. TAYLOR: Can I have a quick minute to 10 10 current one. 11 just grab that piece of paper to find all of my 11 THE COURT: Okay. Okay. 12 violations? 12 MR. TAYLOR: And is there a way -- so I've 13 THE COURT: Yes. 13 submitted, like, a final draft of that. MR. TAYLOR: Okay. 14 14 Is there any way that I could have them 15 THE COURT: My computer is a really slow. 15 check that now and see if we could have that submitted 16 Please bear with me. It is not just promptly opening up 16 as well? 17 the document. 17 THE COURT: I'm not sure if they would have MR. CALLAGHAN: And, Your Honor, Exhibit 3 18 enough time to do it now. Usually what we do in these 18 is not a crucial element of Staff's case. So if -- if 19 situations -- I'm really glad to hear that you have 19 20 20 Your Honor is not comfortable with admitting it, we it -- is to have you submit it to staff now. We'll go 21 would be fine with withdrawing it. 21 ahead and finish the hearing and then give Staff the 22 THE COURT: I'm trying to -- I need to go 22 rest of the afternoon today and then possibly part of into the docket and see what happened after Staff's 23 23 tomorrow to conduct its review. And then they would 24 recommendation was submitted. 24 give me a recommendation. Because I need to issue an order by close of business tomorrow to avoid having your 25 Okay. I see the suspended penalty was 25

Page 13 Page 15 1 1 MR. PERKINSON: Just -- this is Mathew permit canceled. 2 So what would happen is after the hearing 2 Perkinson. To clarify, we did provide feedback to the 3 today, Staff would review what you submitted, and then 3 company on its initial Draft Safety Management Plan. they would file a recommendation, a written evaluation 4 4 And just as Deavon said, he responded and provided 5 in the docket tomorrow, and then I would issue an order 5 another version of the Safety Management Plan. Jason 6 tomorrow afternoon based on Staff's recommendation. 6 essentially communicated to me that we've received the 7 MR. TAYLOR: Okay. 7 plan, but we haven't had an opportunity to review it. 8 THE COURT: Okay. So do you have that 8 THE COURT: Okay. 9 electronically? Do you want to send that over to staff 9 MR. PERKINSON: So that's where we are right 10 right now? 10 now. And I don't know if that includes reviewing the MR. TAYLOR: Yeah, I want to say I sent it 11 11 specific documents through Google Drive or not. 12 to Jason Sharp already, but I could resend. 12 THE COURT: Okay. But it sounds like Staff THE COURT: Yeah, can you send it to 13 13 is in possession of it or has access to it and will be Mr. Perkinson? 14 14 reviewing it after the hearing today; is that correct? 15 MR. TAYLOR: Yeah. And one quick thing. So 15 MR. PERKINSON: Yes. the easiest way for me to share, like, the supporting 16 16 THE COURT: Okay. 17 documents is to put them into, like, a Google Drive or 17 MR. TAYLOR: And, Your Honor, if I could say 18 something. They are too big to send individually. 18 one more thing. I just want to make sure that -- if 19 And then also I know that there are -- with 19 Google Drive isn't the best way to do it, I would like 20 respect to files. So is it possible for me to share --20 another method that they can maybe provide me that I can or if you could share his e-mail and then I could share 21 21 get it to them. Just because earlier, some things the Google Drive with him as well. 22 22 hadn't come through for Jason, and I had to resubmit 23 MR. CALLAGHAN: So, Your Honor, sorry, just them. So I just don't want the same situation to happen 23 24 to interrupt. But Staff has access to the Safety again, especially if there's no fixing it after, you 24 25 Management Plan that Mr. Taylor submitted. We -- Staff 25 know. Page 14 Page 16 1 believes that it's insufficient, and we're asking to 1 THE COURT: And that's -- I don't think it's 2 2 move forward with the cancellation. a final process. I think that if they can't look at -look at it or open it, they will let you know. 3 MR. TAYLOR: Go ahead. 3 4 THE COURT: I was just going to ask you, 4 MR. TAYLOR: Okay. 5 Mr. Taylor, if this is a new version or if --5 THE COURT: And make sure that they are able 6 MR. TAYLOR: I just received -- I sent one 6 to get a copy of that from you. 7 in earlier today, and then received an e-mail back from 7 MR. TAYLOR: Okay. THE COURT: Okay. All right. So are you 8 Jason saying that it was insufficient. And then I just 8 9 sent one in maybe, like, 20 minutes ago, 30 minutes ago 9 okay with admitting those three exhibits into the 10 10 record? or so. THE COURT: Okay. Then, yes, please do 11 11 MR. TAYLOR: Yes. 12 provide that link to Staff right now. And they can look 12 THE COURT: All right. So we will admit 13 13 those and mark them as SY-1, SY-2, and SY-3. at your updates. MR. TAYLOR: I'm going to need somebody 14 (Exhibits SY-1, SY-2, and SY-3 14 to -- well, I think Sandy has access to it. If 15 15 were marked and admitted.) 16 Sandra -- if it's all the same. 16 THE COURT: Mr. Callaghan, if you wanted to 17 THE COURT: I'm not familiar enough with how 17 proceed with your first witness, we can do that. 18 Google drives work or if it just is the same link but MR. CALLAGHAN: Thank you, Your Honor. 18 with updated information and she can use the same link. 19 Staff would call Sandra Yeomans to testify. 19 THE COURT: Okay. 20 Is that how it works? 20 MS. YEOMANS: Thank you. I'm ready. 21 MR. TAYLOR: I believe so. But is it okay. 21 Can anyone accept a zip file? Because I can send it as 22 THE COURT: Okay. Can you raise your right 22 23 a zip file as well. 23 hand? I will swear you in. 24 THE COURT: Mr. Perkinson, do you know the 24 MS. YEOMANS: Okav. answer to that? THE COURT: All right. Do you swear or 25 25

	Page 17		Page 19
1	affirm the testimony you give today will be the truth,	1	public?
2	the whole truth, and nothing but the truth?	2	A. Yes.
3	MS. YEOMANS: I do.	3	Q. And during your review, did you also find
4	THE COURT: All right. Thank you very much.	4	general violations?
5	Mr. Callaghan, you may proceed whenever you	5	A. Yes. There was 43 general violations.
6	are ready.	6	Q. And those violations are listed in your report?
7	MR. CALLAGHAN: Thank you, Your Honor.	7	A. Yes.
8	DIRECT EXAMINATION	8	Q. Based on the violations you found in this
9	BY MR. CALLAGHAN:	9	review, what safety rating did I Heart Movers receive?
10	Q. Ms. Yeomans, can you please state your name and	10	A. They received a conditional rating.
11	spell your last name for the record?	11	Q. And did you give the company notice of the
12	A. My name is Sandra Yeomans. And the last name is	12	results of the compliance review?
13	Y-e-o-m-a-n-s.	13	A. Yes, during the closing on April 28th of 2021.
14	Q. And what is your current occupation?	14	Q. Okay. As part of your assignment to this case,
15	A. I'm a Special Investigator for Utilities and	15	did you review the company's recent history with the
16	Transportation Commission.	16	Commission?
17	Q. How long have you been in that position?	17	A. Yes.
18	A. Approximately six years.	18	Q. Did the company receive penalties for safety
19	Q. What does that position involve?	19	violations in the past?
20	A. We perform compliance investigations, vehicle	20	A. Yes.
21	inspections, training, and various other duties.	21	Q. And did the company agree to a Safety Management
22	Q. Were you assigned to conduct a compliance review	22	Plan that was approved by the Commission on August 31st,
23	of I Heart Movers in April of this year?	23	2020, in Order One of Dockets TV-200268 and 200267?
24	A. Yes.	24	627. I apologize.
25	Q. Did you write a report summarizing your review?	25	A. Yes.
	Page 18		Page 20
1	A. Yes.	1	Q. And that is that Safety Management Plan is
2	Q. And is that report Exhibit SY-1?	2	Exhibit SY-2; correct?
3	A. Yes.	3	A. Yes.
4	Q. And did you conduct a compliance review of I	4	Q. And did the company comply with the order in
5	Heart Movers on April 28th, 2021?	5	those dockets or comply with the last Safety Management
6	A. I concluded it, yeah, on April 28th.	6	Plan?
7	Q. Okay. And what is a compliance review? What	7	A. No.
8	are you checking?	8	Q. Is Exhibit SY-3 a letter a staff letter
9	A. We're verifying that the carrier is in	9	indicating noncompliance with Order One of those dockets
10	compliance with all federal, state, and local rules and	10	and recommending suspended penalties?
11	regulation based on the type of operation; in this case,	11	A. Yes.
12	household goods.	12	Q. In this case, have you had any communication
13	Q. During your review, did you find 103 critical	13	with the company since you informed it of the
14	violations?	14	conditional safety rating?
15	A. Yes.	15	A. Yes.
16	Q. What were those critical violations?	16	Q. And did the company ask to talk with you over
17	A. No medical exams, no criminal background checks,	17	the phone?
18	and no record of duty status.	18	A. Yes.
19	Q. And why is it important for a household good	19	Q. Were you available at the time the the
20	mover to follow those safety regulations?	20	company asked to talk with you?
21	A. The regulations ensure that carriers operate in	21	A. Yes.
22	a safe manner and prevent accidents and also fairness	22	Q. Did the company call you or you call them at the
23	within the household good industry.	23	times you were scheduled to talk?
24	Q. Does not following these regulations pose a	24	A. I called them, but there was a couple of
25	danger to the company's customers and to the general	25	occasions that Mr. Taylor did not call me.
	- · · ·		

	Page 21		Page 23
1	Q. Okay. Were at the time that the company	1	portion. We can always circle back, because you're
2	asked you to talk, were you available?	2	going to have an opportunity to speak to each of the
3	A. Yes.	3	violations and the penalty assessment and explain to me,
4	Q. All right. And were you able to make contact	4	like, what went wrong, what you've done to fix it, and
5	with the company?	5	all that stuff.
6	A. Not in either not in either case. At the	6	MR. TAYLOR: Okay. All right. No, I don't
7	times that were scheduled that he was to call me, I did	7	have any questions.
8	not receive a call. And when arrangements were made for	8	THE COURT: Okay. All right. Well, then,
9	me to contact him, I did not get an answer.	9	Mr. Taylor, it is going to be your turn. So if you
10	Q. Okay. And did this so this occurred more	10	could raise your right hand and I will swear you in.
11	than once?	11	MR. CALLAGHAN: Your Honor, I apologize. I
12	A. Yes.	12	was intending to call Mr. Perkinson to testify as well.
13	Q. Okay. According to the Notice of Intent to	13	THE COURT: Okay. Typically, I do that
14	Cancel issued in this docket, was the company supposed	14	after the company testifies, because then Mr. Perkinson
15	to submit a Safety Management Plan by June 10th of this	15	can provide his recommendation on the penalty after he's
16	year?	16	heard from the company on its mitigation request.
17	A. Yes.	17	MR. CALLAGHAN: My apologies.
18	Q. And did they?	18	THE COURT: Okay. All right. Mr. Taylor,
19	A. No.	19	if you could raise your right hand. Do you swear or
20	Q. Has Staff reviewed the Safety Management Plan	20	affirm that the testimony you give today will be the
21	that the company eventually did submit?	21	truth, the whole truth, and nothing but the truth?
22	A. Yes.	22	MR. TAYLOR: I do.
23	Q. And to be clear, the staff has not had the	23	THE COURT: Okay. Great. All right. So
24	opportunity to review the most recently submitted	24	let's walk through each of the violations in the penalty
25	version; correct?	25	assessment. And like I said, you can just briefly
	Page 22		Page 24
1	A Correct Veel That come in right before this	1	explain to me kind of what went wrong, and then describe
2	A. Correct. Yeah. That came in right before this hearing.	2	what you've done to correct the violations and to
3	Q. Okay. But, again, the company was due to submit	3	prevent it from occurring again.
4	that Safety Management Plan on June 10th; correct?	4	So let's start with the first violation,
5	A. Correct.	5	which was for WAC 480-15-555 for failing to obtain
6	Q. And based on the latest version of the Safety	6	criminal background checks. It looks like there were
7	Management Plan submitted in this case that you've	7	ten violations.
8	reviewed, is it substantially the same as the company's		
		8	
9		8 9	Do you want to speak to that?
9 10	last Safety Management Plan?  A. I believe so, yes.		Do you want to speak to that? MR. TAYLOR: Yeah, Your Honor. Can I print
	last Safety Management Plan?  A. I believe so, yes.	9	Do you want to speak to that?  MR. TAYLOR: Yeah, Your Honor. Can I print out my Safety Management Plan really fast and run and
10	last Safety Management Plan?	9 10	Do you want to speak to that? MR. TAYLOR: Yeah, Your Honor. Can I print
10 11	Iast Safety Management Plan?  A. I believe so, yes.  Q. And did the company follow its last Safety	9 10 11	Do you want to speak to that?  MR. TAYLOR: Yeah, Your Honor. Can I print out my Safety Management Plan really fast and run and grab it? Is that okay?
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10 11 12 13 14	last Safety Management Plan? A. I believe so, yes. Q. And did the company follow its last Safety Management Plan? A. No. MR. CALLAGHAN: Thank you.	9 10 11 12 13 14	Do you want to speak to that?  MR. TAYLOR: Yeah, Your Honor. Can I print out my Safety Management Plan really fast and run and grab it? Is that okay?  THE COURT: Sure. Why don't we just that's totally fine. We'll just wait for you.  MR. TAYLOR: Sorry about that.
10 11 12 13 14 15	Iast Safety Management Plan?  A. I believe so, yes.  Q. And did the company follow its last Safety Management Plan?  A. No.  MR. CALLAGHAN: Thank you.  Your Honor, I have no further questions for Ms. Yeomans.  THE COURT: Thank you.	9 10 11 12 13 14 15	Do you want to speak to that?  MR. TAYLOR: Yeah, Your Honor. Can I print out my Safety Management Plan really fast and run and grab it? Is that okay?  THE COURT: Sure. Why don't we just that's totally fine. We'll just wait for you.  MR. TAYLOR: Sorry about that.  THE COURT: That's okay.  (A break was taken from 2:07 p.m. to 2:08 p.m.)
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10 11 12 13 14 15 16 17 18 19 20 21	Iast Safety Management Plan?  A. I believe so, yes.  Q. And did the company follow its last Safety  Management Plan?  A. No.  MR. CALLAGHAN: Thank you.  Your Honor, I have no further questions for  Ms. Yeomans.  THE COURT: Thank you.  Mr. Taylor, do you have any questions for  Ms. Yeomans?  MR. TAYLOR: This is one of those situations  where I feel like I should, but I just I'm so in deep	9 10 11 12 13 14 15 16 17 18 19 20 21	Do you want to speak to that?  MR. TAYLOR: Yeah, Your Honor. Can I print out my Safety Management Plan really fast and run and grab it? Is that okay?  THE COURT: Sure. Why don't we just that's totally fine. We'll just wait for you.  MR. TAYLOR: Sorry about that.  THE COURT: That's okay.  (A break was taken from 2:07 p.m. to 2:08 p.m.)  THE COURT: Okay. Great. So would you like to just go ahead and speak to that first violation related to criminal background checks.  MR. TAYLOR: And I'm just basically
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10 11 12 13 14 15 16 17 18 19 20 21 22	Iast Safety Management Plan?  A. I believe so, yes.  Q. And did the company follow its last Safety  Management Plan?  A. No.  MR. CALLAGHAN: Thank you.  Your Honor, I have no further questions for  Ms. Yeomans.  THE COURT: Thank you.  Mr. Taylor, do you have any questions for  Ms. Yeomans?  MR. TAYLOR: This is one of those situations  where I feel like I should, but I just I'm so in deep  water on this, you know. So I mean, I don't have	9 10 11 12 13 14 15 16 17 18 19 20 21 22	Do you want to speak to that?  MR. TAYLOR: Yeah, Your Honor. Can I print out my Safety Management Plan really fast and run and grab it? Is that okay?  THE COURT: Sure. Why don't we just that's totally fine. We'll just wait for you.  MR. TAYLOR: Sorry about that.  THE COURT: That's okay.  (A break was taken from 2:07 p.m. to 2:08 p.m.)  THE COURT: Okay. Great. So would you like to just go ahead and speak to that first violation related to criminal background checks.  MR. TAYLOR: And I'm just basically explaining what went wrong, pretty much?

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and a safety investigation before. So maybe, you know, how -- how this happened despite having a Safety Management Plan in place.

MR. TAYLOR: Yeah. And I do want to take responsibility for things. I know sometimes, like, explaining something sounds like you are trying to excuse it, and I'm definitely not. But in this --

THE COURT: You cut out there -- you cut out there for just one second. Could you repeat that last sentence that you said.

MR. TAYLOR: I was just saying, I wanted to initially just take responsibility for the -- you know, all of them, just because sometimes when you are explaining something, it sounds like you are trying to excuse it. And I don't want it to come across like that. I don't want my words to be read that way.

THE COURT: I appreciate that. Thank you. MR. TAYLOR: So in reference to that one, the three drivers that I had is Anthony, Abraham, Deavon, myself, and Francis Nunez. With all of them I've since -- I mean, before the -- what are we doing? Background checks.

Yeah, I've since gained the background checks for them. Like, initially, when I would hire someone, my normal way of doing it was, like, hey, you

of employment, maybe if it was, like, a food field or something like that, you would go -- you get the job and then work on getting your food card. I kind of felt like these things were the same as that, but you know, I understand they are not now.

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THE COURT: Okay. All right. And then the next violation is for failing to maintain a rental agreement with information about a leased vehicle.

MR. TAYLOR: Let me -- can you -- what's the code for that one?

THE COURT: It's WAC 480-15-590, subsection (4).

MR. TAYLOR: And then you'd just like me to explain that one as well?

THE COURT: Yes, please.

MR. TAYLOR: So I actually submitted a copy of what I do get from the place that I rent all my equipment from. I'm pretty sure it's what you guys are requesting. It's -- they give it to me beforehand. I keep it in the truck, and then they send me one afterwards. It has all the requirements and all the -- you know, the fine print that you're looking for.

This -- I remember last time I was investigated Sandra did ask for it. This time, I honestly just missed the request for it. I have them

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know, somebody contacts me back from, like, an ad or something that I meet through a friend, and be, like, okay, I can be a mover. So initially when I work with them, I bring paperwork for them to fill out and stuff like that. Go to work with them. And then, you know, try to get that paperwork back throughout time. It didn't work. You know, it doesn't work.

That's really what happened here, especially with Anthony and Frank -- Francis. I know both of them, and they just wouldn't get the paperwork back to me in the fashion that I needed it back. And then some incidents, you know, it would just turn into, like, kind of an afterthought at some point.

Myself, I really didn't know that was a thing. Like, I didn't know I was supposed to fill out -- sorry -- do a background check on myself, being that I was the owner.

But since talking to Sandra and going through this whole process, I understand the difference between operator/owner, and that I'm also required to conduct background checks and, you know, basically hold myself to the same standard that I would an employee.

THE COURT: Okay. So you feel like you have gained a better understanding of the requirements now?

MR. TAYLOR: For sure. I -- in my history

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all in my e-mails. They e-mail me every single one, so I could have provided them. I just -- I genuinely did not see or hear the request for them this round.

THE COURT: Okay. So you're saying that you had them in your possession but you failed to provide them?

MR. TAYLOR: Yeah. I submitted one in the Safety Management Plan as well, as a supporting document.

THE COURT: Okay.

MR. TAYLOR: Just like a recent -- just a recent one that I received recently, you know.

THE COURT: Okay. And then it looks like there was a violation of 49 CFR Section 391.11(b)(5). I think it was for you driving with a suspended commercial driver's license.

MR. TAYLOR: It was my little brother.

THE COURT: Okay.

MR. TAYLOR: I had found out that it was suspended. It was kind of anticipating him coming back. Just being a business owner, you kind of want drivers. He told me that he fixed the issues and his license was not suspended. I took his word for it and then later found out different.

THE COURT: Okay. Has that been corrected

7 (Pages 25 to 28)

Page 29 Page 31 1 1 Using a commercial motor vehicle that was not now? 2 MR. TAYLOR: Yeah. Before I -- I mean. I'll 2 periodically inspected. There was one violation for 3 3 never take somebody's word for it again. He's not going that. to work as a driver any longer. But even going forward, 4 4 MR. TAYLOR: Yeah. On this one I purchased 5 anyone else I'm just going to pull an abstract before I 5 the vehicle new. Well, not new used, but from a good 6 let them back on the road. 6 lot. I -- I didn't -- I probably should have known that 7 THE COURT: Okay. All right. Then the next 7 I was -- like, when I get it off the lot, to go get it 8 violation is 49 CFR Section 391.45(a), failing to 8 inspected, like, initially, but I didn't. I just didn't 9 9 require employees to be medically examined and do it. I mean, that's totally on me. certified. This is the medical card violation. 10 10 So once I do get the vehicle -- it's out of MR. TAYLOR: Yes. That is the same three 11 service right now, so I'm not using it. But once I do 11 12 people, I think. It is going to be myself, Francis, and 12 get the vehicle fixed. I intend to take it somewhere to 13 Anthony. And this is another thing where I kind of felt 13 get it annually inspected, and then follow up with that like it was something -- like, as long as you are in the using Google calendars between me and Lorena, who is 14 14 15 process of getting it done, you're kind of getting it 15 going to be helping me a lot on this type of stuff. done. They did obtain their medical cards. 16 THE COURT: Okay. All right. Does staff 16 17 17 And then the other one was myself. And have any questions for Mr. Taylor? 18 again, I didn't know that I was supposed to personally 18 MR. CALLAGHAN: I -- I do have a few, Your 19 have a medical card to verify my health, being that I 19 Honor. 20 20 THE COURT: Okay. Go ahead. know my health personally. I'm sorry if that was, like, MR. CALLAGHAN: Okay. Thank you. 21 word salad. 2.1 THE COURT: You're fine. So do you have CROSS-EXAMINATION 22 22 23 your medical card now? 23 BY MR. CALLAGHAN: Q. Mr. Taylor, I believe -- although, correct me if 24 MR. TAYLOR: I do, yes. 24 THE COURT: Everyone does? I'm wrong. I believe I heard that you said that prior 25 2.5 Page 30 Page 32 MR. TAYLOR: Anthony and Francis does as to this compliance review, you did not know that the 1 1 2 2 well. But Anthony is no longer going to be working for criminal background check was a requirement; is that right? 3 3 4 THE COURT: Okay. All right. And then 49 4 A. Repeat that one more time. 5 CFR Section 395.8(a)(1). Failing to require drivers to 5 Q. I believe that you said that prior to this case, 6 make a record of duty status. 6 you didn't know that the criminal background check was 7 7 MR. TAYLOR: Yeah, absolutely my fault. I required? 8 mean, this is something I ask them to do. When they 8 A. I -- I stated that -- well, true and false. I 9 just kind of don't do it, then it kind of becomes an 9 stated that I did not know that it was a requirement afterthought. I'll stop asking for them; they will stop 10 10 before hiring. I felt like it was something that could doing them. 11 happen during the process of hiring. 11 12 12 Q. Okay. Do you remember the 2020 case in which I most likely am going to just do it myself 13 going forward. It is a lot easier for me rather than 13 you were assessed penalties? keeping up with individuals, like, over and over and 14 14 A. Portions of it, of course. 15 over asking them to do it. One second. Let me just 15 Q. Okay. Do you remember as part of that case, you 16 read off of my -- okay. 16 agreed -- you didn't contest that the violations had 17 So how I'm going to do it is bi-weekly. I'm 17 occurred? basically just going to do my payroll off of it. I'll 18 A. I mitigated, I believe. Is that what you're 18 periodically see it because every time, like, every 19 19 asking? I'm sorry. 20 Q. Did you contest whether the violations had, in 20 three days or two or something, when I get the invoices, fact, occurred? 21 I'll just put the hours that they worked in there. So I 21 22 will be able to make sure that they are not exceeding 22 A. No. No. 23 Q. Okay. And do you recall receiving a part of 23 their working or driving hours. 24 THE COURT: Okay. All right. And then 24 your penalty was for five violations of failing to

complete a criminal background check?

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finally is the violation of 49 CFR part 396.17(a).

	Page 33		Page 35
1	A. Do I remember receiving the penalties, the	1	Mr. Perkinson?
2	dollar amount? I'm not too sure or the amount of	2	MR. CALLAGHAN: I do, Your Honor.
3	infractions or violations.	3	THE COURT: Okay. All right.
4	Q. I guess my question is do you remember receiving	4	Mr. Perkinson, if you could raise your right
5	five violations for failure to complete background	5	hand, I'll swear you in.
6	checks on on the the people that the carrier	6	Do you swear or affirm that the testimony
7	intended to hire?	7	you give today will be the truth, the whole truth, and
8	A. Yes. I remember receiving violations. As I	8	nothing but the truth.
9	said, although I don't remember the the string	9	MR. PERKINSON: I do.
10	number. But if it is five, it is five. I'll agree with	10	THE COURT: Go ahead, Mr. Callaghan.
11	you.	11	MR. CALLAGHAN: Thank you, Your Honor.
12	Q. Okay. So it seems like you did know that the	12	DIRECT EXAMINATION
13	criminal background check was a requirement?	13	BY MR. CALLAGHAN:
14	A. Of course, as I said, I just felt like it was	14	Q. Mr. Perkinson, could you please state your name
15	something that could happen in the process of hiring	15	and spell your last name for the record?
16	someone, rather than before they ever worked. I didn't	16	A. It's Matthew Perkinson. P-e-r-k-i-n-s-o-n.
17	know about the "before they ever worked" part.	17	Q. Where do you work?
18	Q. Okay. And so you stated that I believe you	18	A. I work at the Utilities and Transportation
19	stated that you've since either received criminal	19	Commission in the Transportation Safety Division.
20	background checks for your employees or that those	20	Q. And how long have you been in that position?
21	individuals are no longer working for you; is that	21	A. About two years.
22	correct?	22	Q. What does your position involve?
23	A. Yes.	23	A. As it relates to this docket, I make final
24	Q. And have you provided Commission Staff with	24	recommendations to the Commission of motor carrier
25	evidence of that?	25	safety compliance reviews or interventions that result
			dately compliance reviews of interventions that result
	Page 34		Page 36
1	A. Yeah. In the most recent, I guess,	1	in penalty assessments or motor carrier safety
2	quote/unquote, update for lack of a better word in	2	violations dealing with permit cancellations. I also
3	the Google Drive, yes, they are all in there.	3	make sure that the work is done consistently with the
4	Q. Okay. And is that also the case for the medical	4	Commission's enforcement policy.
5	examinations?	5	Q. All right. And during your time at the
6	A. Yes.	6	Commission, have you ever worked on compliance issues
7	Q. Okay.	7	with I Heart Movers?
8	A. I did put Anthony's in there just because. Just	8	A. Yes.
9	so that you guys could see that I do it. But as I said,	9	Q. Are you generally aware of I Heart Movers'
10	he no longer works for me.	10	enforcement history with the Commission?
11	Q. Okay. And was that evidence of the updated	11	A. Yes, I am.
12	criminal background checks and medical examinations, was	12	Q. Does I Heart Movers have a history of violating
13	that provided in the most recent copy of the Safety	13	safety regulations?
14	Management Plan that was submitted today?	14	A. Yes, it does.
15	A. Well, yeah, it should be. But the thing is, is	15	Q. Has the Commission imposed penalties on I Heart
16	I'm not so, you know, being like tech savvy is	16	Movers for violating safety regulations in the past?
17	relative. I'm just using Google Drive to put everything	17	A. Yes.
18	in there so I would assume that Jason would have it and	18	Q. And did Commission Staff discover safety
19	maybe everybody has ahold of it. But if you guys don't,	19	violations during a previous compliance review?
20	as I said, just give me a good way to send it to you.	20	A. Yes, it did. Between April and July of 2020.
21	And I can send it via that method.	21	Q. Did Staff work with the company to develop a
22	MR. CALLAGHAN: Okay. I have no further	22	Safety Management Plan to help the company avoid future
23	questions for Mr. Taylor. Thank you.	23	safety violations?
24	THE COURT: All right.	24	A. Yeah. Any company that any provisional
25	Mr. Callaghan, did you want to call	25	household goods company that receives a conditional

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safety rating is afforded an opportunity to develop a Safety Management Plan to gain compliance and upgrade its rating.

Our team worked with the company in this case, and the company developed a Safety Management Plan that was ultimately accepted back then.

- Q. And in that previous case, did the company agree to the conditions that staff hoped would lead to compliance?
- A. Yes. The company agreed to not commit repeat violations and follow its own approved Safety Management Plan
- Q. And are you the supervisor of the Commission staff member who conducted that compliance review?
- A. Jason Sharp supervises the motor carrier safety team, and I'm Jason Sharp's manager.
  - Q. What were the results of the compliance review?
- A. Generally speaking, my team documented 16 violation types, including 240 occurrences of safety requirement violations, and proposed a conditional safety rating for the company.
- Q. After the compliance review in April of this year found safety violations that resulted in a conditional safety rating, what did staff decide was the appropriate response for enforcement?

1 that was submitted before today?

- A. Yes.
- Q. And why is that version of the Safety Management Plan that the company submitted to Staff in this case insufficient?

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Page 40

A. Again, Staff worked with the company on its -we'll call it first version, first draft of the Safety
Management Plan. Ultimately, the company failed to put
into practice what it put on paper.

Staff believes that given the opportunity, the company will likely, again, fail to implement any Safety Management Plan that it adopts.

And then, as you know, the most recent one was submitted today and Staff has not yet had an opportunity to review that as it was submitted beyond the deadline and at the final hour of this hearing.

- Q. I Heart Movers is currently operating with a provisional permit; correct?
- A. Yes.
  - Q. What is the purpose of a provisional permit?
  - A. It would be to allow new household goods companies time and an opportunity to demonstrate that they can operate safely within the parameters set by the Commission safety rules. It would also allow the
- Commission to intervene and help companies gain

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- A. Our team recommended that the Commission issue Notice of Intent to cancel the company's provisional operating authority.
- Q. All right. Given the company's history with the Commission, would any other enforcement action be sufficient?
- A. Staff would say that the company neglected its commitment to comply with its own Safety Management Plan and the safety requirements imposed on other household goods companies by the Washington State legislature and the UTC.

Our team has, on numerous occasions, provided technical assistance, repeatedly tried to assist the company. Despite those attempts, the company continued to allow unqualified drivers to operate commercial vehicles, not following recommended inspection maintenance schedules.

And so to answer your question, Staff does believe that the company doesn't take safety seriously. It doesn't see safety as a priority, and definitely feels the current enforcement action is appropriate, given the company's demonstrated past behaviors.

Q. Okay. And while staff hasn't had time to review the latest draft of the Safety Management Plan, have you reviewed a recent draft of the Safety Management Plan

compliance with safety regulations. Essentially, the provisional permit rules were created to increase public safety and consumer protection.

- Q. So if during a company's provisional period the Commission finds serious safety violations, should the Commission allow it to continue to operate?
  - A. No. No.
- Q. Okay. If a company can't pass a provisional period without safety violations, does it raise concerns that the company would be able to follow those regulations in the long term?
  - A. Yes. Certainly.
- Q. And, Mr. Perkinson, you've heard Mr. Taylor's testimony today regarding miscommunications or his belief about what the safety regulations required with respect to criminal background checks and medical examinations.

In your experience, would staff, when giving technical assistance, typically explain to a company what's required after their first instance of violating these kinds of critical regulations?

- A. Sure. Yes.
- Q. And so, is it your belief that after the 2020 case, it's more than likely that -- that I Heart Movers -- that it was explained that the criminal

10 (Pages 37 to 40)

Page 41 1 background check and a medical examination was necessary 1 So, Mr. Perkinson, just to clarify. So it 2 before an employee began to operate? 2 is Staff's position that regardless of whether the A. Yeah. I believe that that would have been 3 3 Safety Management Plan is acceptable, you still want to 4 covered. It's certified on the application. It's 4 move forward with canceling the company's permit? 5 something that is addressed when the company is new 5 THE WITNESS: That is staff's 6 during the first visit by the investigator. If there 6 recommendation; yes, Your Honor. 7 was a violation, they would have provided technical 7 THE COURT: Okay. So at this point it 8 assistance on that. It was then addressed in the Safety 8 wouldn't matter what the Safety Management Plan looked 9 Management Plan. 9 like. So does that mean that you don't intend to submit 10 And working with Jason Sharp, the supervisor, on 10 any kind of evaluation about it? a plan that was accepted, that would be a few times that 11 11 THE WITNESS: I think that we can provide the criminal background check requirement would have 12 12 that recommendation now. We would be happy to take a 13 been brought up. 13 look at it. But yeah, a recommendation would be to cancel. I think that the -- the efforts that the 14 Q. So is it -- sorry. Continue. 14 15 A. I just said, you know, as an example. 15 company have made might go toward the request for 16 Q. So is it concerning to you that Mr. Taylor 16 mitigation in the other penalty or the recommendation 17 stated today that he had previously been unaware that 17 today would be to cancel the operating moving company. 18 18 these were required before an employee starts operating? THE COURT: Okay. 19 A. Yeah, I wouldn't necessarily believe that. 19 Mr. Taylor, do you have any questions for 20 There's been a lot of technical assistance and a lot of 20 Mr. Perkinson? 21 resource provided to the company to educate them on all 21 MR. TAYLOR: Yeah, I do, actually. 22 aspects of safety. 22 CROSS-EXAMINATION 23 Q. All right. And does staff believe that it's in 23 BY MR. TAYLOR: 24 the public interest to cancel I Heart Movers' 24 Q. So, Mr. Perkinson, you -- not the one that I 25 provisional permit? 25 sent in, like the most recent one, but you have received Page 42 A. Yes. Yes. Staff believes that the company has 1 a copy of, like, the 2021 Safety Management Plan? 1 2 2 repeatedly failed to resolve its critical safety 3 violations, despite the technical assistance that I've 3 4 referred to. Ultimately, staff believes that the 4 5 5 company is incapable of operating safely; that it 6 doesn't prioritize safety, and it doesn't have the 6 insufficient and incomplete. 7 7 necessary management controls in place. And given the 8 company's failure to comply with mandatory safety laws, 8 documents? 9 there are strong indications that the company would be 9 A. I did not see the supporting document, no. 10 10 involved in a crash involving a commercial motor 11 11 vehicle.

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- - Q. Does Staff -- would Staff's opinion change if the newest Safety Management Plan contained evidence that all of the critical violations found in -- in the compliance review have since been resolved?
  - A. Staff's recommendation would not change with those violations being resolved. Again, what we've seen is just repeated failure, you know, spoken word or things written down but not followed through on and a lack of management controls put in place by the company, which is a direct impact of public safety.
    - Q. Okay. Thank you.

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MR. CALLAGHAN: Your Honor, I have no further questions.

THE COURT: Okay. Thank you.

A. Yeah. What I received was narrative from Jason Sharp's supervisor who has been communicating with you and what he identified. You know, I was copied on some e-mails, but he highlighted the areas that were

- Q. And as well, have you seen any of the supporting
- Q. Okay. So you're not aware that my movers have medical cards, have had medical cards, have had background checks, have background checks, et cetera?

A. Like I said, I haven't seen the physical documents, but I can take your word for that.

Q. Okay.

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MR. TAYLOR: Yeah. That's all the questions I have

THE COURT: Okay. Thank you. So it sounds like, regardless of what Staff's position is on the Safety Management Plan, the recommendation will be to move forward with the cancellation.

Does Staff want to submit its recommendation with respect to the penalty after the hearing? Do you want time to look at the Safety Management Plan and make your recommendation on mitigation in a written

11 (Pages 41 to 44)

Page 45 Page 47 1 labor-only moving services. You just could not use 1 evaluation that you will submit to me later today or 2 2 vehicles any more, because this is really about the tomorrow? 3 3 MR. PERKINSON: Yeah, that sounds safety related to those vehicles. 4 reasonable. 4 MR. TAYLOR: Okay. Yes. Understood. And 5 THE COURT: Okay. All right. So just to be 5 is there some form of re-submission or --6 clear, it sounds like Staff's recommendation -- there's 6 THE COURT: There is a 30-day window when a 7 nothing that the company could do at this point to 7 permit is canceled that you can apply for reinstatement 8 8 without having to file a new application. redeem itself in Staff's eyes. 9 MR. PERKINSON: Yeah. Again, without the 9 And so if you were able to work with Staff 10 10 specifics in the Safety Management Plan, I think we and somehow satisfactorily come into compliance to where 11 have -- Staff has a general idea about a recommendation. 11 Staff felt comfortable, that is certainly a possibility. 12 And it would be to mitigate a portion of the penalty 12 But I am not able to speak to whether -- what Staff's 13 13 related to medical cards. I think there was about 90 position would be on that or whether Staff is open to 14 violations on that new penalty. So staff is looking --14 that. But there is a 30-day window after cancellation 15 15 would look to mitigate about \$9,600 of the penalty and to seek reinstatement without having to pay a new 16 suspend the remaining portion of the penalty, assuming 16 application fee and go through the new application 17 that the company is not found to be operating without a 17 process. And then after 30 days, if you wanted to begin permit again. And then, you know, ultimately, if it 18 18 moving again with vehicles, you would need to submit a 19 does intend to come back, that it would correct and 19 brand new application. 20 20 resolve any and all violations that lead to the MR. TAYLOR: Okay. 21 cancellation. 21 THE COURT: Okay. Is there anything further 22 MR. TAYLOR: Can I say something really 22 that we need to address here today? 23 quickly? 23 MR. CALLAGHAN: Your Honor, if I could, I'd THE COURT: Sure. 24 24 ask -- I would like to ask Mr. Perkinson two follow-up 25 MR. TAYLOR: I'm not sure that it's -- but 25 questions in response to some of your questions. Page 46 Page 48 1 1 just to what he said. The 90 infractions, they were all THE COURT: Okay. 2 2 on myself. Probably 80 something of them was on me. MR. CALLAGHAN: Thank you, Your Honor. 3 And as I said, just being a first-time operator /owner, 3 REDIRECT EXAMINATION 4 especially with a moving company, I had zero idea that I 4 BY MR. CALLAGHAN: 5 5 Q. Mr. Perkinson, as part of your review of this needed a medical card as well. 6 I mean, in terms of Anthony and Francis, 6 case, did you review the order from August of 2020 in 7 7 the last case in which I Heart Movers received suspended they have their medical cards. But when I had the 8 inspection, I believe -- or investigation, I believe, 8 penalties for safety violations? 9 and they probably take up, maybe, six or seven, or maybe 9 A. Yes. I did. 10 10 Q. And did -- are the critical violations that 15, max or something, of the violations. I just wanted 11 that to be said. 11 occurred in this case, did I Heart Movers also receive 12 THE COURT: Okay. Thank you for clarifying. 12 penalties for those same critical violations, 13 13 specifically criminal background checks, using drivers And just to be clear, Mr. Taylor, in the 14 event that the Commission does cancel your permit, you 14 that are not medically examined or certified, and having 15 will be required to immediately cease and desist from 15 no records of duty status, were those all violations 16 operating as a household goods company. 16 that occurred in 2020? 17 I'm not sure if you're familiar with the 17 A. Yes, I believe they were. 18 Commission's rules related to household goods moving. 18 Q. All right. So these are repeat violations; It would not stop you from providing labor-only service. correct? 19 19 20 20 We don't regulate labor-only moving service. We A. Correct. Q. And is that why Staff's recommendation is to 21 regulate companies that use vehicles to transport 21 cancel regardless of whether or not those violations 22 household goods. 22 23 23 have since been cured? So I just want to make that clear that it 24 would not require you to completely shut down your 24 A. Yes. I mean, just to clarify. Staff recognizes

that rules are complex. They can be difficult to learn

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business. You would still have the option of providing

	Page 49		Page 51
1	to get up to speed. But the general position is that	1	CERTIFICATE
2	the company was afforded multiple opportunities to	2	
3	resolve its issues. It failed to do that and staff	3	
4	feels obligated to put a recommendation forward to	4	STATE OF WASHINGTON )
5	cancel the company in the public interest of safety.		) ss.
6	Q. Thank you.	5	COUNTY OF KITSAP )
7	MR. CALLAGHAN: No further questions, Your	6	
8	Honor.	7	I, CRYSTAL R. McAULIFFE, a Certified Court
9	THE COURT: Okay. Thank you very much.	8	Reporter in and for the State of Washington, do hereby
10	Anything further from you, Mr. Taylor?	9	certify that the foregoing transcript of the
11	MR. TAYLOR: No.	10	videoconference Brief Adjudicative Hearing, on JUNE 24,
12	THE COURT: All right. And Staff, nothing	11	2021, is true and accurate to the best of my knowledge,
13	further from you either; correct?	12	skill and ability.
14	MR. CALLAGHAN: Nothing further, Your Honor.	13	IN WITNESS WHEREOF, I have hereunto set my hand
15	Thank you.	14	and seal this 8th day of July, 2021.
16	THE COURT: All right. Thank you all so	15	
17	much for coming here today. And like I said, I will be	16	laghet mezal/fe
18	looking for Staff's written evaluation and final	17 18	
19	recommendation, and I will issue an order before close	18	CRYŚTAL R. McAULIFFE, RPR, CCR #2121
20	of business tomorrow.	20	
21	Is that is that right, Mr. Callaghan? Or	21	
22	do I have until close of business Monday?	22	
23	MR. CALLAGHAN: I would have to check, Your	23	
24	Honor. I believe it's close of business tomorrow. But	24	
25	I can double-check.	25	
	1 0411 05 32.5 5.155		
	Page 50		
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1 2	THE COURT: Okay. So it will either be		
	tomorrow or Monday. All right. So thank you all again		
3 4	for coming, and we are adjourned.		
4 5	(Hearing concluded at 2:40 p.m.)		
5 6	(nearing concluded at 2.40 p.m.)		
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A	<b>agreement</b> 27:8 <b>ahead</b> 12:21 14:3	23:25	38:19 41:3,19,23	49:23 called 20:24
ability 51:12	24:19 31:20 35:10	assessments 36:1		caned 20:24 cancel 4:15,18 9:19
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