

Residential Commodity Sales Revenue

Waste Management of South Sound(King County South)-1st Quarter 2004

Commodity	% of Materials	Tonnage				Total	Jan		Feb		Mar		Total 1st Quarter	
		Jan	Feb	Mar	per ton		Revenue	per ton	Revenue	per ton	Revenue	per ton	Revenue	
Mix Paper	45.6%	536.32	411.52	423.07	1,370.91	\$ 70.65	\$ 37,891	\$ 74.20	\$ 30,535	\$ 75.27	\$ 31,845	\$ 73.14	\$ 100,271	
Newspaper	24.7%	239.62	212.45	291.13	743.20	\$ 86.42	20,708	\$ 88.89	18,885	\$ 86.45	25,168	\$ 87.14	64,761	
Aluminum	0.8%	9.55	8.01	7.10	24.65	\$ 1,210.70	11,563	\$ 1,128.22	9,031	\$ 1,034.97	7,344	\$ 1,133.33	27,939	
Tin Cans	1.7%	19.94	16.40	14.18	50.51	\$ 48.45	966	\$ 69.70	1,143	\$ 59.74	847	\$ 58.52	2,956	
Glass	18.0%	184.00	151.15	206.12	541.27	\$ (43.35)	(7,976)	\$ (43.35)	(6,552)	\$ (43.35)	(8,935)	\$ (43.35)	(23,464)	
PET	1.0%	10.46	8.19	9.99	28.65	\$ 242.58	2,538	\$ 278.40	2,280	\$ 226.21	2,261	\$ 247.11	7,079	
Colored HDPE	0.8%	7.88	8.11	7.05	23.05	\$ 83.92	661	\$ 37.16	301	\$ 312.08	2,201	\$ 137.27	3,164	
Natural HDPE	0.6%	6.15	5.99	6.84	18.98	\$ 287.55	1,769	\$ 307.09	1,839	\$ 252.63	1,728	\$ 281.13	5,335	
Mixed Plastics	0.4%	2.76	5.10	2.91	10.77	\$ (3.16)	(9)	\$ (2.18)	(11)	\$ 30.34	88	\$ 6.35	68	
Residue	6.5%	69.18	56.05	70.43	195.66	\$ (82.50)	(5,707)	\$ (82.50)	(4,624)	\$ (82.50)	(5,810)	\$ (82.50)	(16,142)	
	100.0%	1,085.86	882.97	1,038.82	3,007.65		\$ 62,403		\$ 52,827		\$ 56,736		\$ 171,966	

Waste Management - Sno-King(King County North)-1st Quarter 2004

Commodity	% of Materials	Tonnage				Total	Jan		Feb		Mar		Total 1st Quarter	
		Jan	Feb	Mar	per ton		Revenue	per ton	Revenue	per ton	Revenue	per ton	Revenue	
Mix Paper	45.8%	545.99	373.57	367.67	1,287.23	\$ 70.65	\$ 38,574	\$ 74.20	\$ 27,719	\$ 75.27	\$ 27,674	\$ 73.00	\$ 93,968	
Newspaper	24.5%	243.94	192.86	253.01	689.80	\$ 86.42	21,081	\$ 88.89	17,143	\$ 86.45	21,873	\$ 87.12	60,097	
Aluminum	0.8%	9.72	7.27	6.17	23.15	\$ 1,210.70	11,766	\$ 1,128.22	8,200	\$ 1,034.97	6,382	\$ 1,138.00	26,349	
Tin Cans	1.7%	20.29	14.88	12.32	47.49	\$ 48.45	983	\$ 69.70	1,037	\$ 59.74	736	\$ 58.04	2,756	
Glass	17.9%	187.32	137.21	179.13	503.65	\$ (43.35)	(8,120)	\$ (43.35)	(5,948)	\$ (43.35)	(7,765)	\$ (43.35)	(21,833)	
PET	1.0%	10.65	7.43	8.69	26.77	\$ 242.58	2,584	\$ 278.40	2,069	\$ 226.21	1,965	\$ 247.21	6,619	
Colored HDPE	0.8%	8.03	7.36	6.13	21.52	\$ 83.92	674	\$ 37.16	274	\$ 312.08	1,914	\$ 132.94	2,861	
Natural HDPE	0.6%	6.27	5.43	5.95	17.65	\$ 287.55	1,802	\$ 307.09	1,668	\$ 252.63	1,503	\$ 281.79	4,973	
Mixed Plastics	0.4%	2.80	4.63	2.52	9.96	\$ (3.16)	(9)	\$ (2.18)	(10)	\$ 30.34	77	\$ 5.78	58	
Residue	6.5%	70.43	50.88	61.40	182.71	\$ (82.50)	(5,810)	\$ (82.50)	(4,198)	\$ (82.50)	(5,066)	\$ (82.50)	(15,074)	
	100.0%	1,105.43	801.53	902.98	2,809.94		\$ 63,524		\$ 47,955		\$ 49,293		\$ 160,773	

Multi-Family Commodity Sales Revenue

Waste Management of South Sound(King County South)-1st Quarter 2004

Commodity	% of Materials	Tonnage				July		August		September		Total 3rd Quarter	
		Jul	Aug	Sep	Total	per ton	Revenue	per ton	Revenue	per ton	Revenue	per ton	Revenue
Mix Paper	45.6%	24.06	25.89	32.76	82.71	\$ 70.65	\$ 1,700	\$ 74.20	\$ 1,921	\$ 75.27	\$ 2,466	\$ 73.59	\$ 6,086
Newspaper	24.7%	13.04	14.03	17.76	44.84	\$ 86.42	1,127	\$ 88.89	1,247	\$ 86.45	1,535	\$ 87.20	3,910
Aluminum	0.8%	0.43	0.47	0.59	1.49	\$ 1,210.70	524	\$ 1,128.22	525	\$ 1,034.97	610	\$ 1,115.28	1,659
Tin Cans	1.7%	0.89	0.95	1.21	3.05	\$ 48.45	43	\$ 69.70	66	\$ 59.74	72	\$ 59.57	182
Glass	18.0%	9.50	10.22	12.93	32.65	\$ (43.35)	(412)	\$ (43.35)	(443)	\$ (43.35)	(561)	\$ (43.35)	(1,416)
PET	1.0%	0.50	0.54	0.68	1.73	\$ 242.58	122	\$ 278.40	151	\$ 226.21	155	\$ 247.31	427
Colored HDPE	0.8%	0.40	0.44	0.55	1.39	\$ 83.92	34	\$ 37.16	16	\$ 312.08	172	\$ 159.66	222
Natural HDPE	0.6%	0.33	0.36	0.45	1.14	\$ 287.55	96	\$ 307.09	110	\$ 252.63	115	\$ 279.83	320
Mixed Plastics	0.4%	0.19	0.20	0.26	0.65	\$ (3.16)	(1)	\$ (2.18)	(0)	\$ 30.34	8	\$ 10.42	7
Residue	6.5%	3.43	3.69	4.68	11.80	\$ (82.50)	(283)	\$ (82.50)	(305)	\$ (82.50)	(386)	\$ (82.50)	(974)
	100.0%	52.79	56.79	71.87	181.45		\$ 2,950		\$ 3,288		\$ 4,186	\$ 57.45	\$ 10,424

Waste Management - Sno-King(King County North)-1st Quarter 2004

Commodity	% of Materials	Tonnage				July		August		September		Total 3rd Quarter	
		Jul	Aug	Sep	Total	per ton	Revenue	per ton	Revenue	per ton	Revenue	per ton	Revenue
Mix Paper	45.8%	9.61	8.12	10.48	28.20	\$ 70.65	\$ 679	\$ 74.20	\$ 602	\$ 75.27	\$ 789	\$ 73.39	\$ 2,070
Newspaper	24.5%	5.15	4.35	5.61	15.11	\$ 86.42	445	\$ 88.89	387	\$ 86.45	485	\$ 87.14	1,317
Aluminum	0.8%	0.17	0.15	0.19	0.51	\$ 1,210.70	209	\$ 1,128.22	165	\$ 1,034.97	195	\$ 1,121.67	569
Tin Cans	1.7%	0.35	0.30	0.39	1.04	\$ 48.45	17	\$ 69.70	21	\$ 59.74	23	\$ 58.76	61
Glass	17.9%	3.76	3.18	4.10	11.03	\$ (43.35)	(163)	\$ (43.35)	(138)	\$ (43.35)	(178)	\$ (43.35)	(478)
PET	1.0%	0.20	0.17	0.22	0.59	\$ 242.58	48	\$ 278.40	47	\$ 226.21	49	\$ 246.81	145
Colored HDPE	0.8%	0.16	0.14	0.18	0.47	\$ 83.92	13	\$ 37.16	5	\$ 312.08	55	\$ 155.22	73
Natural HDPE	0.6%	0.13	0.11	0.14	0.39	\$ 287.55	38	\$ 307.09	34	\$ 252.63	36	\$ 280.20	108
Mixed Plastics	0.4%	0.07	0.06	0.08	0.22	\$ (3.16)	(0)	\$ (2.18)	(0)	\$ 30.34	2	\$ 9.57	2
Residue	6.5%	1.36	1.15	1.49	4.00	\$ (82.50)	(112)	\$ (82.50)	(95)	\$ (82.50)	(123)	\$ (82.50)	(330)
	100.0%	20.97	17.72	22.87	61.56		\$ 1,174		\$ 1,028		\$ 1,334	\$ 57.45	\$ 3,536