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               BEFORE THE WASHINGTON UTILITIES AND
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                    TRANSPORTATION COMMISSION
     In re Application No. D-78932 )
                                     Docket No. TC-001566
     VALENTINETTI, STEVE & BRIAN
                                      Volume II
     HARTLEY, D/B/A SEATTLE SUPER
                                   )
                                      Pages 18 to 69
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     SHUTTLE,
     For a Certificate of Public
     Convenience and Necessity to
 7
     Operate Motor Vehicles in
     Furnishing Passenger and
 8
     Express Service as an Auto
     Transportation Company.
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                A prehearing conference in the above matter
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     was held on April 30, 2001, at 10:30 a.m., at 1300 South
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     Evergreen Park Drive Southwest, Room 108, Olympia,
14
     Washington, before Administrative Law Judge MARJORIE
15
     SCHAER.
16
                The parties were present as follows:
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                SEATTLE SUPER SHUTTLE, by Steve Valentinetti
     and Brian Hartley, 1224 - 153rd Street South, Spanaway,
18
     Washington 98387.
19
                SHUTTLE EXPRESS, INC., and GRAY LINE OF
     SEATTLE, by David Rice, Attorney at Law, 601 Union
     Street, Suite 4400, Seattle, Washington 98101.
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21
22
23
24
     Joan E. Kinn, CCR, RPR
25
     Court Reporter
0019
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                      PROCEEDINGS
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                JUDGE SCHAER: We're here this morning for a
 3
     prehearing conference in Docket Number TC-001566. This
 4
     matter arises from Application Number D-78932 filed by
 5
     Steve Valentinetti and Brian Hartley doing business as
 6
     Seattle Super Shuttle for Certificate of Public
 7
     Convenience and Necessity to Operate Motor Vehicles in
 8
     Furnishing Passenger and Express Transportation Service.
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                Today is April 30th, 2001, and we're
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     appearing today in Room 108 in the Commission's
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     headquarter building in Olympia, Washington. My name is
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     Marjorie Schaer, and I am the Administrative Law Judge
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     assigned by the Commission to this proceeding. Judge
14
     Hendricks, who was also assigned at the outset of this
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     proceeding, recused himself on April 9, 2001, and will
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     no longer be participating in this matter.
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                I would like to begin this morning by taking
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     appearances from the parties. We will begin,
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    Mr. Valentinetti, with you, and if you could state for
20
     the record your name, who you represent, and your
     current address. I'm asking for your address, because I
21
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22 believe you indicated last time that you might be 23 moving, and I'm not sure if we have your current 24 address. And then if your telephone number, fax number, 25 and E-mail address are the same, you don't have to give 0020 1 them. But if any of those have changed, please give us 2. those as well. 3 MR. VALENTINETTI: Steve Valentinetti, 1224 -4 153rd Street South, Spanaway, 98387, Spanaway, 5 Washington. The phone numbers are the same. We do have 6 a new shop that I don't have the address for, but it's 7 just a shop. Our business information will go to this 8 address. 9 JUDGE SCHAER: All right. 10 MR. VALENTINETTI: And the phone numbers remain the same. 11 12 JUDGE SCHAER: All right. 13 And then, Mr. Rice, do you want to make an 14 appearance on behalf of your clients. 15 MR. RICE: Yes, my name is David Rice, I'm 16 with the firm of Miller Nash, LLP. I'm here on behalf of Shuttle Express and Gray Line. My address is 4400 17 18 Two Union Square, 601 Union Street, Seattle, Washington 19 98101. 2.0 JUDGE SCHAER: And are your other contact 2.1 information the same as they were at your last 22 appearance? 23 MR. RICE: That's correct. 2.4 JUDGE SCHAER: All right. Is there anything 25 that we need to take up as a preliminary matter this 0021 1 morning? 2 First thing I then would like to take up is I 3 was contacted last week, as I indicated before we went 4 on the record, by Mr. Rice indicating that he was having 5 some problem obtaining answers to certain inquiries that 6 he had made, and I attempted last week to set up a 7 discovery conference where there could be a three-way 8 conversation between you, Mr. Valentinetti, Mr. Rice, 9 and me to find out what the problem might be and to try 10 to get that problem resolved. I believe that you indicated last week that you weren't able to participate 11 12 in that; is that correct? 13 MR. VALENTINETTI: That's correct. 14 JUDGE SCHAER: Do you want to tell me why 15 that was at this time? 16 MR. VALENTINETTI: Well, we're not as 17 familiar with the law as yourself and Mr. Rice, and we 18 don't want to -- we don't want to start a new prehearing 19 conference. We did that a month ago. If Mr. Rice 20 didn't like the way that we had typed in our VIN numbers 21 and stuff for the vehicles, we could send him a new one. 22 But since your secretary said just bring it here, we did 23 that. 2.4 JUDGE SCHAER: Okay. So you have with you in 25 the hearing room information on all of your vehicles at

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1
     the current time?
 2
                MR. VALENTINETTI: As we did before.
 3
                JUDGE SCHAER: Had you already provided this
 4
     information --
                MR. VALENTINETTI: Yes.
 5
 6
                JUDGE SCHAER: -- to Mr. Rice?
 7
                MR. VALENTINETTI:
                                  Yes.
 8
                JUDGE SCHAER: Okay, why don't you go ahead
     and distribute what you have, so that all three of us
 9
10
     can be looking at it, and we can find out if there are
11
     any problems so --
12
                MR. VALENTINETTI: I didn't make 11 copies
13
     yet.
14
                JUDGE SCHAER: Well --
15
                MR. VALENTINETTI: I only made one of them.
16
                JUDGE SCHAER: Is that the only document that
17
     you were going to want to pass out, because I can go and
18
     get some copies made for all of us, so give me
19
     everything that you might want to make copies of.
20
                MR. VALENTINETTI: That was it.
21
                MR. RICE: Excuse me, Your Honor, that's the
22
     first time I have seen that document. The only document
23
     I have is one that was sent to me on the 14th of March,
24
     which didn't have the VIN number and the license plate
     numbers. So assuming that that has the numbers, then
25
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 1
     it's satisfactory to me.
                JUDGE SCHAER: Well, let's get it
 2
 3
     distributed.
 4
                MR. RICE: Sure.
 5
                JUDGE SCHAER: And I will give you some time
 6
     to look at it if it's not something you have seen
 7
     before, and then you can let me know if we need to do
 8
     anything further, Mr. Rice.
 9
                MR. RICE: Okay.
10
                JUDGE SCHAER: But let's have it in front of
11
     us when we do that.
12
                MR. RICE: Of course.
                JUDGE SCHAER: The record should reflect that
13
     Mr. Valentinetti has distributed a document with the
14
     heading Seattle Super Shuttle at the top, which lists
15
     six vans and those VIN numbers for five of those vans.
16
17
     The other one has been sold.
18
                Would you like to have a few moments to look
19
     at this, Mr. Rice?
2.0
                MR. RICE: Yes, thank you.
21
                JUDGE SCHAER: Okay, let's go off the record
     for just a moment and let counsel look at this and see
22
     if there's any other concerns that he has.
23
24
                (Discussion off the record.)
25
                JUDGE SCHAER: Did you want to go ahead and
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 1
     indicate now that we're on the record whether you have
     any concerns with this, Mr. Rice?
                MR. RICE: I don't have any concerns with it.
 4
     It is the first time I have seen it though, so.
                JUDGE SCHAER: Certainly. But this will give
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you what you need to prepare for Thursday's hearing?
7
                MR. RICE: That's correct.
8
                JUDGE SCHAER: Was there any other
9
     information that you were seeking before Thursday's
10
    hearing?
11
                MR. RICE: No, we have a subpoena that we
12
     issued, but I believe that that is for material that
13
     should be brought to the hearing.
14
                JUDGE SCHAER: All right.
15
                Have you received that subpoena,
16
    Mr. Valentinetti?
17
                MR. VALENTINETTI:
                                  Yes.
18
                JUDGE SCHAER: And are you going to be able
19
     to provide that information at the hearing on Thursday?
20
                MR. VALENTINETTI: A lot of it, but not all
     of it.
2.1
22
                JUDGE SCHAER: Okay. Is there anything you
23
     want to raise now that you may not be able to bring so
24
     that we can talk about how to deal with that problem?
25
                MR. VALENTINETTI: Are we on the record now?
0025
1
                JUDGE SCHAER: Yes, we are, sir.
 2
                MR. VALENTINETTI: Okay, and this is one
 3
     reason why we said no to the prehearing conference that
 4
     you wanted to schedule, because we spoke in the
 5
     prehearing conference before about what needed to be
 6
    brought.
 7
                JUDGE SCHAER: Yes.
8
                MR. VALENTINETTI: Which Mr. Rice agreed to.
9
     And then we see a tremendous, you know, as a matter of
10
     fact I've got it here.
11
                Judge Hendricks: Do you think that it
12
                would be fairly limited in nature?
13
                Mr. Rice: It would be limited in
14
                nature, absolutely.
                And then we get this tremendous, you know,
15
16
     dah, dah, dah, dah, provide all of this information
17
     for every company you have every managed, every employee
18
    you have ever had we want there criminal history, I mean
19
     it's incredible. And I know Mr. Rice makes $1,000 bucks
     an hour and wants to drag this out as long as possible,
20
21
    but I think this is ridiculous.
22
                JUDGE SCHAER: Okay, well, let's look first
23
     at the transcript of the last hearing, which I believe
24
    you were referring to.
25
                MR. VALENTINETTI: Okay.
0026
1
                JUDGE SCHAER: And I'm looking at page 13 of
 2
     that transcript. Do you have that available to you, and
 3
     do you also, Mr. Rice?
 4
                MR. RICE: I need to get out my copy of that
 5
     transcript.
 6
                JUDGE SCHAER: Okay, I will give you a moment
 7
     to do that.
 8
                MR. VALENTINETTI: I'm looking at page 10
9
    real quick, if we could look at that for a second, and
     that's what I was referring to.
10
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11
                JUDGE SCHAER: Well, we can look at page 10,
12
     and that will discuss, I believe, what you were required
13
     to provide, but then the final ruling on discovery, as I
14
     understand it, is on page 13. So why don't you take a
15
     moment to read that page while Mr. Rice is looking for
16
     his copy of the transcript. We can kind of all be on
17
     the same page hopefully.
18
                So are you ready to go, Mr. Rice?
19
                MR. RICE: I'm at page 13.
20
                JUDGE SCHAER: Why don't you go ahead and
21
     review page 10 as well, as Mr. Valentinetti indicated
22
     that that was where he was getting his argument.
23
                MR. RICE: Okay, I have read it.
24
                JUDGE SCHAER: Okay, go ahead,
25
     Mr. Valentinetti, what were the concerns that you wanted
0027
     to share with the Bench at this time?
 1
 2
                MR. VALENTINETTI: Well, I think that the
 3
     issues are on his subpoena.
 4
                JUDGE SCHAER: Okay.
 5
                MR. VALENTINETTI: Proof of insurance, I
 6
     think that's good, we will provide that. Registration
 7
     and title for all equipment, we're happy to provide
 8
     that. Equipment and maintenance, we're happy to provide
 9
     that. Financial records, I think we bypass that in the
10
     -- in the thing, but we have that information anyway,
11
     but it's not part of this.
12
                JUDGE SCHAER: Okay.
13
                MR. VALENTINETTI: The driving records for
14
     any proposed vehicle operators, we have a ton of
15
     proposed vehicle operators. We don't have them hired
16
     yet. We're not in operation. We tried to start this
17
     thing in October, and now we're in it's April. So we
18
     have the driving records for me and Mr. Hartley. And,
19
     you know, proposed, I mean that could be everyone.
20
     mean we've got probably 30 people that might be
     employees at some point, but we don't know who they are.
21
22
                JUDGE SCHAER: Do you have some kind of a
23
     process that you use when you're hiring people to check
24
     on their driving records?
25
                MR. VALENTINETTI: Yeah.
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                JUDGE SCHAER: Would you be able to describe
 2
     that at the hearing?
 3
                MR. VALENTINETTI: Sure.
 4
                JUDGE SCHAER: As well as provide the driving
 5
     information for yourself and Mr. Hartley?
 6
                MR. VALENTINETTI: We have that information.
 7
                JUDGE SCHAER: Okay.
 8
                MR. VALENTINETTI: Criminal history
 9
     pertaining to the vehicle operators, we don't have that,
10
     the vehicle operators meaning our employees.
11
                JUDGE SCHAER: Is that a question that you
12
     ask when you hire people again?
                MR. VALENTINETTI: We ask them to fill out
13
14
     the application that has a question like that, but no,
15
     we don't do a criminal history background check.
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16 JUDGE SCHAER: But you do ask the question, 17 and you do to that extent have a record of anyone before 18 you hire them? 19 MR. VALENTINETTI: Yeah. 20 JUDGE SCHAER: Go ahead, please. 21 MR. VALENTINETTI: And the criminal history 22 for the Seattle Super Shuttle owners, we're having 2.3 trouble even finding how to get the criminal history 24 record in print for this thing for us. So what we have 25 done is today for Mr. Rice we have brought the form that 0029 says we release this information, and since you guys are 1 2 a big law firm, you can probably get it much quicker than us. We have run into some walls. 4 JUDGE SCHAER: Okay, let's go off the record 5 for just a moment and discuss that issue. 6 (Discussion off the record.) 7 JUDGE SCHAER: While we were off the record, 8 Mr. Valentinetti was able to produce a copy of a 9 Washington State Patrol form, which apparently is a form 10 that can be used to request a criminal history record on an individual. And it's my understanding from what you 11 12 have said, Mr. Valentinetti, that you were able to 13 obtain this form and that you were told informally by 14 the State Patrol that it would take a couple of weeks to 15 obtain this kind of record on anyone; is that correct? 16 MR. VALENTINETTI: That is correct. 17 JUDGE SCHAER: And it's my understanding, 18 Mr. Rice, that you had wanted this kind of information 19 about the applicants; is that correct? 20 MR. RICE: That is true. 21 JUDGE SCHAER: And so that you had asked them in a subpoena to bring with them this kind of document; 22 23 is that where we are in terms of discovery? 24 MR. RICE: That's true. 25 JUDGE SCHAER: And if such a document is not 0030 1 a part of their records, Mr. Rice, would it be your 2 intention to try to make these applicants obtain that 3 information beyond what they have already in their 4 records? 5 MR. RICE: Yes, we believe that they have a 6 burden to show fitness to provide this particular 7 service. If they want to provide a passenger service 8 where they carry people, the public around between 9 SeaTac and downtown, then the burden is on them to make 10 a showing that they don't have anything in their 11 background that would be -- that would raise any 12 questions, and a major part of that background would be 13 a criminal conviction if it were to exist. We don't 14 know that it does, and frankly, we don't have any 15 evidence to suggest that it does. And this is part of 16 our due diligence that we have done, but we believe that 17 fundamentally they do have a burden. 18 JUDGE SCHAER: So you believe that any 19 applicant before the Commission as part of the 20 information that they need to be prepared to provide in

an application hearing would be that they would need to apply for and obtain a criminal background check and provide that information to any protesting carriers; is that my understanding of your position, Mr. Rice? MR. RICE: I think that that is not something that is specifically in the regulations that I'm aware 2. of, but I believe that particularly if they're asked by a protestant, that they should produce such a document if the issue is raised.

JUDGE SCHAER: And, Mr. Valentinetti, are you going to be available at Thursday's hearing and Friday's hearing to make yourself available? Are you going to be there in person to testify?

MR. VALENTINETTI: Yes, I will be there in person.

JUDGE SCHAER: And will you be willing to testify under oath in response to questions from Mr. Rice about any convictions that you may have in your background?

MR. VALENTINETTI: Yes, I will.

JUDGE SCHAER: And is that also true for you, Mr. Hartley?

MR. HARTLEY: Yes.

JUDGE SCHAER: Okay. I'm not sure this issue is framed before me right now, Mr. Rice, but I'm going to indicate to you that beyond their testimony under oath, it would be my inclination to rule that any information used by you to question the veracity of that testimony would be something that it would be your responsibility to obtain and that these -- that an

applicant for authority before the Commission does not have a responsibility to obtain a criminal background check and keep that record in its file so that it may be cross-examined.

I'm going to let you know that now, so if you want to take any steps between now and Thursday to look into the possibility of acquiring that and to know whether you may want to look for reopening the hearing or putting in a late filed exhibit that you will be able to prepare adequately for the hearing. I will not rule specifically on this until it's specifically before me, but it is not my sense that it's something that would need to be provided to you by subpoena in the hearing this week.

Were there any other matters that you wanted to question at this point, Mr. Valentinetti?

MR. VALENTINETTI: In number seven on his subpoena, it says information pertaining to the vehicle operators as well, not just -- not just me and Mr. Hartley.

JUDGE SCHAER: Now it's my understanding from an earlier discussion that you don't currently have other operators in your employ; is that correct?

MR. VALENTINETTI: Well, we are not operating in this -- in this mode at all now.

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                JUDGE SCHAER: Okay, so that --
                MR. VALENTINETTI: We have -- we have -- we
 3
    have vehicles, we have -- we're ready to go, but, you
 4
     know, we're -- obviously we have been held up for six
 5
     months with this thing. So first of all, there is,
 6
     yeah, there is no criminal history for me and
 7
     Mr. Hartley, and, you know, if they wanted it, they
 8
     should have just asked us two weeks ago when we had the
 9
     prehearing conference, but especially for employees.
10
                JUDGE SCHAER: So --
11
                MR. VALENTINETTI: I mean if we can't get it
12
     for ourselves, we can't get it for the employees in time
13
     for that. And that is in here, and I just want to make
14
     sure that when it comes, he doesn't say, well, okay for
15
     you guys, don't bring it, you can testify, but our
16
     employees are not going to be here to testify.
17
                JUDGE SCHAER: And that's because you don't
18
    have any employees; is that correct?
19
                MR. VALENTINETTI: We have people lined up to
20
     be. We do have prospective employees, but they're not
21
     employed, because --
22
                JUDGE SCHAER: Do you have the job
23
     applications that these people have filled out?
2.4
                MR. VALENTINETTI: Some.
25
                JUDGE SCHAER: And do you have the answers
0034
1
     that are on those job applications?
 2
                MR. VALENTINETTI: Mm-hm.
 3
                JUDGE SCHAER: And you do have a question I
 4
     believe you indicated about whether or not there are
 5
     convictions, criminal convictions in the past; is that
 6
     correct?
 7
                MR. VALENTINETTI: Yes.
 8
                JUDGE SCHAER: Okay. I think you should
9
     bring those to the hearing room with you.
10
                MR. VALENTINETTI: Okay.
11
                JUDGE SCHAER: So that if there is a ruling
12
     that you need to provide that information that it's
13
     available to us and we can move forward. But pretty
14
     much with a subpoena, I believe that you have a duty to
15
     bring what you have, but not necessarily a duty to go
     out and do some kind of background check or other kind
16
17
     of activity.
18
                MR. VALENTINETTI: Okay.
19
                JUDGE SCHAER: That you don't already have in
20
    your corporate record or your business record.
21
                Please tell me again, are you a corporation
22
     or a partnership, so I call you the right thing?
23
                MR. VALENTINETTI: Corporation now.
24
                JUDGE SCHAER: Okay. So that's something
25
     that you don't have in your corporation's records.
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                Is there anything else in the subpoena that
     you want to specifically talk about so everyone here
 3
     knows what should be available in the hearing room?
                MR. VALENTINETTI: Wait, let me just go
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through it. Financial records, when we made our
 6
     application to the Washington State Utilities and
 7
     Transportation Commission, at that point, it was a
 8
     partnership.
9
                JUDGE SCHAER: Okay.
10
                MR. VALENTINETTI: Meaning personal assets.
11
                JUDGE SCHAER: Mm-hm.
12
                MR. VALENTINETTI: Now it's a corporation.
13
                JUDGE SCHAER: Okay.
14
                MR. VALENTINETTI:
                                  It's going to be different
15
    numbers.
16
                JUDGE SCHAER: Okay. And I believe looking
17
     at the application, which I have, the application does
18
     indicate now that it's in the name of a corporation.
19
                MR. VALENTINETTI: We were in that -- when we
20
     first -- when we first got the ball rolling and, you
21
     know, it takes more time to establish a corporation, and
22
     we had some equipment and things that we had to
23
     purchase, so we had to set up immediately as a business.
24
     And since we knew we weren't going to be operating, we
25
     weren't going to have the liability and risk to the --
0036
     to the public and stuff, we established ourselves as a
 1
 2
     partnership first, because you can do that in seconds.
 3
     And then it's now moved to a corporation.
 4
                JUDGE SCHAER: Looking at page three of the
 5
     application that you filed, you have kind of a balance
 6
     sheet shown there.
 7
                MR. VALENTINETTI: Mm-hm.
 8
                JUDGE SCHAER: And then there's a request at
9
     the bottom of question 15 that you enclose a balance
10
     sheet and profit and loss statement, if available,
11
     number 15.
12
                MR. VALENTINETTI: We can do that.
13
                JUDGE SCHAER: So looking at these numbers,
14
     if these numbers are not going to be current on
15
     Thursday, then I want you to bring current numbers, and
     I want you to have the backup available to the current
16
17
    numbers.
18
                MR. VALENTINETTI: Okay.
                JUDGE SCHAER: So that if you're asked
19
20
     questions about them, you can answer them. Because
     that's the information that -- the questions that are on
21
22
     this application outline for you the information that
23
     the Commission needs to have in the record so that it
2.4
     can decide whether or not to grant your application,
25
     okay?
0037
1
                MR. VALENTINETTI: Okay.
 2
                JUDGE SCHAER: Okay, anything else?
 3
                MR. RICE: Pardon me, Your Honor.
 4
                JUDGE SCHAER: Go ahead, Mr. Rice.
 5
                MR. RICE: Let me make sure that I understand
 6
     one matter. You asked Mr. Valentinetti to bring a
    balance sheet, current numbers for the response to 15,
 7
 8
     and then you mentioned backup, meaning some of the
     documentary evidence which we requested. Do you mean
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the documentary evidence we requested in number four,
the financial records, cash on hand in the bank, that
sort of thing, proof of ownership; is that what you're
referring to?

JUDGE SCHAER: Mr. Rice, I don't have a copy
of your subpoena.

MR. RICE: Oh, I'm sorry.

JUDGE SCHAER: No one has put that before me. If you would like to do that and have us go through that more particularly, I would be willing to do that so that everybody here knows what we need to have with us on Thursday and Friday in order to get this job done.

But what I was referring to in looking at this is simply the numbers that are shown here and then the work papers that would support those numbers. So that if it says cash on hand in the bank is \$200,000 or

whatever figure it may be, that we have whatever your accountant used to come up with that number or the bank statement or whatever that is based on.

Usually when you see something like a balance sheet, in my experience, you have kind of work papers that go behind that that show where the numbers came from. And that's what I was discussing. I don't know if there is something more asked for in your subpoena or not.

MR. RICE: That is part of it. We also requested copies of proof of ownership where we're talking about physical property, like, for example, the vans, a deed or a title, something that we could look at to show ownership. That was an additional item in addition to the bank records.

MR. VALENTINETTI: Why don't we just go through the whole thing if that's what we're going to do. Let's go through the -- let's -- why don't we give her a copy of this.

JUDGE SCHAER: Would you like to do that? MR. VALENTINETTI: Sure.

JUDGE SCHAER: Because that's not really what today is set up to do, but it sounds to me like a worthwhile use of our time.

MR. VALENTINETTI: I think it is.

JUDGE SCHAER: To make sure that everybody understands what we need to be doing.

MR. VALENTINETTI: I think that this is part of what I said, you know, and Mr. Rice has gone way beyond the scope of what I understood in the prehearing conference.

JUDGE SCHAER: Okay.

MR. VALENTINETTI: So it, you know -- JUDGE SCHAER: This does go beyond the

question that you were asked to respond to ahead of time, but this does tie into in my mind,

time, but this does tie into in my mind,
Mr. Valentinetti, the statement that Judge Hendricks

made that you were going to need to be able to respond

14 to subpoenas as defined in our rules. Now I don't know

15 if you have a copy of our procedural rules with you in the hearing room. If you don't, I can get a copy for 16 17 you. And I'm sure you have one in your offices, because 18 you said you did on your application. But, you know, 19 our rules have certain discovery procedures that go far 20 beyond a subpoena that we open up in certain cases, but a minimum that we have in every case is that you can 21 2.2 issue a subpoena. 23 MR. VALENTINETTI: Okay. 24 JUDGE SCHAER: So the rule is not really 25 about is there any discovery at all so much as it's 0040 1 about --2 MR. VALENTINETTI: I understand. 3 JUDGE SCHAER: -- can you get more than just 4 what the subpoena would allow. 5 MR. VALENTINETTI: Let's give you this copy 6 and start from there. 7 JUDGE SCHAER: Okay, well, I'm going to 8 suggest that we go off the record for about ten minutes, 9 give the court reporter a break. We'll get that copy 10 made, and maybe even you can have some conversation 11 together about what's available, what's not. And then 12 we will come back and continue to go through it. 13 Would that work for you as well, Mr. Rice? MR. RICE: That's fine with me, Your Honor. 14 15 JUDGE SCHAER: Okay, then let's go off the 16 record for our morning recess, and we will be back on 17 the record at 11:20. 18 (Recess taken.) 19 JUDGE SCHAER: While we were off the record, 20 the parties were able to share copies of the subpoena 21 duces tecum that has been issued to the applicants in 22 this proceeding. 23 And also during the time we were off the 24 record, I was able to provide a copy of the Commission's 25 procedural rules to the applicant and to point him to 0041 1 the particular rule that governs discovery, which is WAC 2 480-09-480, and indicated to him informally off the 3 record and will again repeat that if you look at the beginning of that rule, you will see the reference to subpoenas that I believe is the reference reflected in 5 6 paragraph 13 of -- on page 13 of the transcript in Judge 7 Hendricks' ruling in the earlier prehearing conference, 8 which brings us to a discussion of this particular 9 subpoena duces tecum that has been issued by protestants 10 to Seattle Super Shuttle. And I believe we have discussed that it may 11 12 be useful at this point simply to go through the 13 different provisions and make sure that we have a common 14 understanding of what information is available and what 15 is to be provided so that we can move forward without 16 these kinds of disputes when the actual hearing begins

So why don't we start then, if you look, I'm

looking at the first page at line 22, item 1, proof of

17

18

19

this Thursday.

```
20
     insurance, is there any kind of misunderstanding or lack
21
     of understanding about what that means or what should be
22
     brought to the hearing room?
23
                MR. VALENTINETTI: No, we're happy to provide
24
     that, Your Honor.
25
                JUDGE SCHAER: Okay. And then item 2,
0042
1
     registration and title for all equipment.
 2
                MR. VALENTINETTI: We're happy to provide
 3
     that.
 4
                JUDGE SCHAER: Okay. Number 3, equipment
 5
     maintenance and inspection records.
 6
                MR. VALENTINETTI: Happy to provide that.
 7
                JUDGE SCHAER: Number 4, financial records.
8
                MR. VALENTINETTI: That's a broad statement
9
     on Mr. Rice's subpoena.
10
                JUDGE SCHAER: Now we have looked before we
11
    went off the record at question 15 on the application in
12
     a rather summary matter, and let's turn there again for
13
     a moment. That's at page 3 of the application.
14
    have that available to you, Mr. Valentinetti?
15
                MR. VALENTINETTI: Page 3 of the application?
16
                JUDGE SCHAER: Yes, sir.
17
                MR. VALENTINETTI: Yes, I believe I do.
                JUDGE SCHAER: I'm looking, it looks to me
18
19
     like I'm looking at something different than what you
20
     are looking at.
21
                MR. VALENTINETTI: Oh, okay.
22
                JUDGE SCHAER: Maybe you're --
23
                MR. VALENTINETTI: I see, I'm sorry, I'm
24
     looking at fax page 3. Here it is.
25
                JUDGE SCHAER: Okay.
0043
1
                MR. VALENTINETTI: Page 3.
 2
                JUDGE SCHAER: You will see that question 15,
 3
     complete the following financial data, and then you see
 4
     the answers, and I believe we previously discussed that
 5
     the answers to some of those questions have changed; is
 6
     that correct?
 7
               MR. VALENTINETTI: Yes, and at that time, you
 8
     said bring a current balance sheet, and we're happy to
 9
    do that.
10
                JUDGE SCHAER: And I also asked you to bring
11
     the --
12
                MR. VALENTINETTI: Records backing it up.
13
                JUDGE SCHAER: -- backup records to each of
14
     those.
15
                MR. VALENTINETTI: Okay.
                JUDGE SCHAER: And when I look at question 4
16
17
     of the subpoena, I see somewhat the same question,
18
     although it may go a little bit further when you're
19
     looking at proof of ownership such as deeds, titles, or
20
    bank records.
2.1
                What were you looking for here, Mr. Rice,
2.2
     beyond the balance sheet and any kind of work papers
23
     that support that?
2.4
                MR. RICE: We are looking for some kind of
```

25 evidence that whatever information appears in the 0044 1 financial data disclosure, that it's accurate, that if 2 they say, for example, that they have a piece of 3 property that is an asset of Seattle Super Shuttle that 4 it actually is an asset. And granted, we can -- we can 5 discuss some of these things at the hearing, but 6 certainly it is useful to us to see exactly what these 7 documents say. 8 And I think that's one reason that, you know, 9 the subpoena, that the rules allow people to issue a 10 subpoena duces tecum is because it's useful to have the 11 documents in your hand so that you can go into depth 12 with the witness and get a complete answer. And -- I'm 13 sorry. 14 JUDGE SCHAER: Go ahead. 15 MR. RICE: I'm finished. 16 JUDGE SCHAER: Okay. And having heard that, 17 Mr. Valentinetti, those are the kinds of questions that 18 you're going to be asked by Mr. Rice on Thursday, and 19 let me just simply indicate that to the extent that you have, the more that you have that supports what your 20 21 number is is probably the better off you're going to be. 22 MR. VALENTINETTI: Okay. 2.3 JUDGE SCHAER: So --2.4 MR. VALENTINETTI: We will bring our current 25 balance sheet and as much of this information as we 0045 1 have. 2 JUDGE SCHAER: All right. Then let's move on 3 to number 5. Are there any bond requirements that you 4 are aware of, Mr. Rice, when you ask this question? 5 MR. RICE: I know it's my understanding that 6 in some cases there are bond requirements. I do not 7 know whether any might specifically apply to 8 Mr. Valentinetti in his operations. I know he operates 9 what's called a crew transport transportation service at 10 the airport, and I did not -- I do not know if the Port 11 requires -- Port of Seattle requires him to maintain 12 some kind of bond in the event that something occurs. I do not know. 13 JUDGE SCHAER: So you're talking about a 14 possible responsibility that he may hold for a business 15 16 other than the business that is the subject of the 17 application? 18 MR. RICE: This is a transportation business 19 that he currently owns. I mean it's -- we're not 20 interested in other parts, other businesses that he 21 operates that are not transportation businesses that 22 involve moving around members of the public. We're only 23 interested in the things that have to do with his 24 transportation businesses. 2.5 JUDGE SCHAER: Okay. Because if I were to 0046 1 read this question, I would probably read it as being limited to Seattle Super Shuttle since that is the topic of this proceeding. Are you actually asking about a

```
different company, or is it your understanding that
 5
     these are operations of Seattle Super Shuttle,
 6
     Incorporated?
                MR. RICE: Your Honor, if he doesn't -- well,
 8
     looking at the way this first question is written, this
9
     particular one is directed at Seattle Super Shuttle.
10
     if he doesn't have any bond requirements as Seattle
11
     Super Shuttle, then he doesn't need to bring anything.
12
                JUDGE SCHAER: Okay.
13
                MR. RICE: However, the issues that we are
14
     touching on now which go to transportation services that
15
    he also offers that are very similar to the one he would
16
     like to offer in this case, those are addressed in the
17
     next section.
1 8
                JUDGE SCHAER: Okay, well, let's get through
19
     this section first.
20
                MR. RICE: Sure.
21
                JUDGE SCHAER: Are you aware of any bond
22
    requirements that apply to Seattle Super Shuttle?
23
                MR. RICE: I am not.
                JUDGE SCHAER: Number 6 then we have I
24
25
    believe previously discussed who may or may not be
0047
     vehicle operators, and I believe that we have two people
 1
 2.
    here present who will be testifying who are going to be
 3
    vehicle operators or may be vehicle operators; is that
 4
     correct, you and Mr. Hartley?
 5
                MR. VALENTINETTI:
                                  Yes.
 6
                JUDGE SCHAER: And then you have some job
 7
     applications which you may provide that indicate answers
 8
     to this question, but you actually don't employ other
9
     drivers for this corporation at this time?
10
                MR. VALENTINETTI: Right.
11
                JUDGE SCHAER: Is that correct?
12
                MR. VALENTINETTI: That's correct.
13
                JUDGE SCHAER: And then I believe the
14
     criminal history we have also discussed, and to the
15
     extent that you have records on criminal history, I
16
     would ask you to provide them, but --
17
                MR. VALENTINETTI: No, we don't -- we don't
18
     have the records, but we're willing to answer any
19
     questions under oath.
20
                JUDGE SCHAER: Certainly. Okay, well, then
21
     let's look at the next portion of this. We have already
22
     discussed this, I believe, regarding Seattle Super
23
     Shuttle. Are there other transportations that -- when
2.4
     you say you, who are you referring to, Mr. Rice? Are
25
     you referring to the corporation has owned or --
0048
1
                MR. RICE: Well, we directed this particular
 2
     subpoena to Brian Hartley.
 3
                JUDGE SCHAER: Okay.
 4
                MR. RICE: But there's also a similar one
 5
     that went to Mr. Valentinetti, and so the you for the
     two of them. So any -- so for Seattle Super Shuttle and
 7
     all other transportation companies that the two of them
     currently or in the past owned or managed. That's who
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9
     we're directing this at.
10
                JUDGE SCHAER: Are there other companies that
11
     either of you have in the past owned or managed,
12
     Mr. Valentinetti?
13
                MR. VALENTINETTI: Yes, I have owned other
14
     companies, but not public transportation companies.
15
                JUDGE SCHAER: Okay. When you say -- is
16
     there a difference between public transportation
17
     companies as you say it --
18
                MR. VALENTINETTI:
                                  Yes.
19
                JUDGE SCHAER: -- and transportation
20
     companies as is written here, or are we talking about
21
     the same thing?
22
                MR. VALENTINETTI: Well, there is a
23
     difference.
24
                JUDGE SCHAER: Okay.
25
                MR. VALENTINETTI: There is a difference. I
0049
     think what Mr. Rice is referring to is, I'm not sure, I
1
 2
     tried to ask him at the break to be specific, but he
 3
     brought up Courtesy Transport, which is a company that
 4
     delivers lost luggage from SeaTac Airport.
 5
                JUDGE SCHAER: And is that a company that you
 6
     own or have owned?
 7
                MR. VALENTINETTI:
                                  In the past.
 8
                JUDGE SCHAER: In the past, you have owned
9
     it?
                                   In the past.
10
                MR. VALENTINETTI:
11
                JUDGE SCHAER: Okay.
12
                MR. VALENTINETTI: And it is not governed by
13
     the WUTC and really has no pertinence in this thing at
14
     all.
15
                JUDGE SCHAER: Is that a company that you're
     asking about, Mr. Rice?
16
17
                MR. RICE: Your Honor, we were under the
     understanding that Mr. Valentinetti and Mr. Hartley
18
19
     might operate a crew transport service.
20
                JUDGE SCHAER:
                              Okay.
21
                MR. RICE: Which is a privately contracted
22
     service where buses will work with airlines to take
23
     crews to their hotels, and that was one of the -- that
24
     was one of the particular things that we were interested
25
     in in this case.
0050
 1
                But we were curious, we did some searching
 2
     around, and there were other company names that came up
 3
     that sounded like they might be transportation
 4
     companies, Flagship Crew Shuttle I believe is one. And
 5
     since these services sounded like they involved taking
 6
     members of the public in buses from SeaTac to
 7
     designations beyond SeaTac, it seems very relevant to
 8
     this proceeding. Because if he were to have obtained
 9
     any citations from the Port of Seattle for violations
10
     for failure to do certain safety procedures, then that
11
     would be enlightening as to what kind of operation he
12
     would run as Seattle Super Shuttle.
13
                JUDGE SCHAER: Okay, what I'm trying to
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14
     determine right now is what the scope of this question
15
     would be in terms of what Mr. Valentinetti has just said
16
     about a company that he had that delivered lost luggage.
17
     Is that something that --
18
                MR. RICE: It --
19
                JUDGE SCHAER: I just want to know if we
20
    have --
2.1
                MR. RICE: If this is --
22
                JUDGE SCHAER: Are we going to have an issue
23
     about -- is that -- are we going to have an issue about
24
     whether or not that's a public transportation company or
25
     whether that's a transportation company as indicated on
0051
1
    page 2 on line 10?
 2
                MR. RICE: It sounds like a transportation
 3
     company.
 4
                               So you would --
                JUDGE SCHAER:
 5
                MR. RICE: To me.
 6
                JUDGE SCHAER:
                              So you would be wanting him to
 7
    have in the hearing room information about the company
8
     that delivered --
9
                MR. RICE: Exactly.
10
                JUDGE SCHAER: -- lost luggage?
11
                MR. RICE: It is -- they do what sounds like
12
     a parcel delivery service.
13
                JUDGE SCHAER: Okay.
14
                MR. RICE: Which is --
15
                JUDGE SCHAER: Do you have that information
16
     available?
17
                MR. VALENTINETTI: Probably not by Thursday,
18
    no.
19
                JUDGE SCHAER: Okay, just looking at this,
20
     okay.
21
                MR. RICE: Your Honor?
22
                JUDGE SCHAER: I just -- I'm not going to --
     until you ask the question and I rule on it, we're
23
24
     getting a little bit ahead of ourselves. I'm just
25
     trying to figure out where the battles are going to be.
0052
1
                MR. RICE: Okay.
 2
                JUDGE SCHAER: And whether we can have
     information in the hearing room so that if I rule a
 3
     certain way, the information is available.
 5
                Are there any other companies that you have,
 6
     that you currently or in the past owned or managed,
 7
     Mr. Valentinetti, that would appear might be encompassed
 8
     in this question at line 10 on page 2?
 9
                MR. VALENTINETTI: Well, as Mr. Rice stated,
10
     Flagship Crew Shuttle is, does not haul the public, it's
11
     private contracting.
12
                JUDGE SCHAER: Is it something that you
13
     currently or in the past owned or managed?
14
                MR. VALENTINETTI:
                                  Yes.
15
                JUDGE SCHAER: Okay.
16
                MR. VALENTINETTI: And that is -- that is not
17
     the public, that's private.
18
                JUDGE SCHAER: Okay, well, I'm not going to
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get into those issues right now, as I have just
20
     indicated to Mr. Rice. What I want to know is what are
21
     we talking about here.
22
                And then are there other companies other than
23
     the two that we have just discussed? And you may want
24
     to ask Mr. Hartley if there are any that involve him
25
     also, because I want to know what it is we're talking
0053
     about at this point. Are there any other companies that
 1
 2
     are owned or in the past owned or managed by you by
 3
    Mr. Hartley that would -- are there any other
 4
     transportation companies that Mr. Hartley currently or
 5
     in the past owned or managed other than the two that we
 6
    have just discussed?
 7
                MR. VALENTINETTI: For the sake of this,
8
     there is, yeah, there is another company.
9
                JUDGE SCHAER: Okay.
10
                MR. VALENTINETTI: Here's the companies, I
11
     will list them.
12
                JUDGE SCHAER: Okay.
13
                MR. VALENTINETTI: But they are not pertinent
14
     to this issue.
                JUDGE SCHAER: Well, we're not -- we're going
15
16
     to get to that. We're not getting to that right now.
17
    Right now we're just finding out who they are, okay?
18
                MR. VALENTINETTI: Okay.
19
                JUDGE SCHAER: Go ahead, please.
20
                MR. VALENTINETTI: Seattle Super Shuttle,
21
     Flagship Crew Shuttle, which is really an extension of
22
     that. It's what we're doing with the vans until we've
23
     got authority to operate.
24
                JUDGE SCHAER: Okay.
25
                MR. VALENTINETTI: And it's private,
0054
1
    non-regulated by the Utilities and Transportation
     Commission. And citations for that or any of that
 2
 3
     information, we would be happy to provide for Mr. Rice.
 4
                JUDGE SCHAER: Okay, anything else, any other
 5
     companies?
 6
                MR. VALENTINETTI: Courtesy Transport is
 7
    history; that's way back.
 8
                JUDGE SCHAER: Okay.
 9
                MR. VALENTINETTI: There's Airline Delivery
10
     Service, which is a new company after Courtesy Transport
11
     that delivers luggage. But once again, it's a baggage
12
     thing. It's not a parcel. It's not regulated by the
13
     State. It's an extension, it's a private extension of
14
     the airline, which I'm sure that you're familiar with,
15
     because you work here at the Utilities and
16
    Transportation Commission.
17
                JUDGE SCHAER: Any other companies?
18
                MR. VALENTINETTI:
                                  (Shaking head.)
19
                JUDGE SCHAER: Okay.
20
                MR. VALENTINETTI: That owned and managed, I
21
    mean --
22
                JUDGE SCHAER: Owned and managed, yes.
2.3
                MR. VALENTINETTI: -- I'm an old quy, I mean
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19

```
24
     I managed a ski school.
25
                JUDGE SCHAER: No, I'm talking about
0055
1
     transportation companies.
 2
                MR. VALENTINETTI: No.
 3
                JUDGE SCHAER: Okay. For either one of the
 4
     two of you?
 5
                MR. VALENTINETTI: No.
 6
                JUDGE SCHAER: Okay. What I would like you
 7
     to have with you in the hearing room on Thursday for any
 8
     of the three companies we have just discussed is any
 9
     certificates of authority that you may currently have,
10
     if there aren't any, then there aren't any; any business
11
     licenses that you currently uphold; any information on
12
     citations, violations; any information you may have
     about tax liens or warrants; and any proof of regulatory
13
14
     fee payments.
15
                And in saying those things, I do not mean to
16
     imply in any way that you have those things, because
17
     there may be no certificates required, there may be no
18
     regulatory fees required, there may be no tax liens or
19
     warrants. But if you have them, I would like you to
20
    have them available.
                MR. VALENTINETTI: Okay.
21
2.2
                JUDGE SCHAER: And if there are questions
23
     asked about them and if you want to dispute producing
24
     them, we will get to the point of my deciding whether or
25
     not those need to be produced.
0056
 1
                MR. VALENTINETTI: Okay.
                JUDGE SCHAER: But that will give us what we
 3
     need to have so that we can get into the hearing room
 4
     and resolve the disputes we have and move forward.
 5
     that clear to anybody? Are there any questions about
 6
     this? Anything else that you think I have misstated or
 7
    have --
 8
                MR. RICE: No, Your Honor.
 9
                JUDGE SCHAER: -- need to interpret more
10
    broadly?
11
                MR. RICE: We don't have anything else.
12
                JUDGE SCHAER: Okay, well, that should get us
13
     through then our discussion of kinds of documents and
     information we need to have available.
14
15
                I would like to ask at this time if you can
16
     tell me who your witnesses are going to be and any more
17
     precise estimates of time for those witnesses. I would
18
     imagine that your estimate for yourself and Mr. Hartley
19
     has just grown exponentially when you found out what
20
    kinds of questions you may have to answer, but what
21
     witnesses do you contemplate at this point,
22
    Mr. Valentinetti?
23
                MR. VALENTINETTI: Annette Sterzen.
24
                JUDGE SCHAER: And you're going to need to
25
     spell the names for me and for the court reporter,
0057
1
    please, if you can.
                MR. VALENTINETTI: Starts with an S.
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3
                JUDGE SCHAER: Okay.
                MR. VALENTINETTI: Sounds like -- I'm not
 5
     going to be able to do that.
 6
                JUDGE SCHAER: Okay, just give me close,
7
     Sterzen, S-T-E-R-Z-E-N; is that a good --
8
                MR. VALENTINETTI: (Nodding head.)
9
                David, what's his last name? We don't know
     these people that well.
10
11
                JUDGE SCHAER: Okay.
12
                MR. VALENTINETTI:
                                  They're witnesses that are
13
     going to talk, you know, maybe Mr. Rice is more familiar
14
     with them.
15
                JUDGE SCHAER: Do you know them?
16
                MR. RICE: I don't know these people.
17
                JUDGE SCHAER: Okay.
18
                MR. RICE: Where would I know them from?
19
                JUDGE SCHAER: What's David's last name, do
20
    you have that?
21
                MR. VALENTINETTI: We will have to send that
22
     in, I think.
23
                JUDGE SCHAER:
                              Okay. Anyone else? Will the
24
     two of you be witnesses?
25
                MR. VALENTINETTI:
                                  (Nodding head.)
0058
1
                JUDGE SCHAER: Okay. Anyone else that you
 2
     can identify at this time?
 3
                MR. VALENTINETTI:
                                  (Shaking head.)
                JUDGE SCHAER: And I hope you are keeping in
 4
 5
     mind the appendix that we discussed at the first
 6
     prehearing conference, the Appendix A that outlines the
 7
     responsibilities that you will have for providing
8
     witnesses, when they will be able to show.
9
                MR. VALENTINETTI: I don't have the
10
     information here with me, but I will review it between
11
    now and Thursday.
12
                JUDGE SCHAER: Okay. Please do, because
13
     there are certain kinds of need that you will need to
     provide proof of that can not be provided by you or
14
15
    Mr. Hartley. You will need witnesses to provide that as
16
     indicated in the appendix. Anyone else at this time?
17
                MR. VALENTINETTI: Any additional witnesses?
18
                JUDGE SCHAER: Any other names, yes, of
19
     witnesses, yes.
20
                MR. VALENTINETTI: If we come up with another
21
     witness or two, is that all right?
22
                JUDGE SCHAER: Yes, and as soon as you do, if
23
    you could share that information just by an E-mail or a
24
     fax to Mr. Rice and to me, that would be useful.
25
                MR. VALENTINETTI: It's been difficult for
0059
 1
     us, because we thought we were going to do this process,
 2
     like I said before, in October to be ready for
 3
     Thanksgiving. And so we were all geared up for it, and
 4
     then, you know, and then earthquake and then --
 5
                JUDGE SCHAER: Yeah, well, this hearing date
 6
    has been set for a while, so I hope you will be gearing
     up for Mother's Day and that you've got all these people
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lined up, because we've got the time set aside to take 9 their testimony, and you have had the information since 10 our last conference of what kinds of things you're going 11 to need to show and how this will be put together for us 12 on Thursday and Friday. 13 Mr. Rice, do you have names of witnesses for 14 me at this point? 15 MR. RICE: Your Honor, if I may first ask a 16 question regarding the witnesses. 17 JUDGE SCHAER: Yes. 18 MR. RICE: Seeing as we don't have names of 19 the witnesses and there may be an additional person 20 added later, is it possible to give a time and date 21 certain when we could have those witness lists? And one 22 reason I ask for that is that we would like to use their names and check them against the records that my clients 2.3 24 have to see if they have registered any complaints or 25 things of that nature, and that's why we would like that 0060 1 information in advance. 2 JUDGE SCHAER: Well, I have asked 3 Mr. Valentinetti to share names with both you and me by 4 E-mail if he obtains them, but I am not going to require 5 that we have a cutoff time for those. MR. RICE: Okay. 6 7 JUDGE SCHAER: It's been my experience in 8 past transportation cases that often witnesses are being 9 lined up during the hearing or that a witness may be for 10 a certain entity, but it depends on who is available at 11 the time that we need someone to come over and talk 12 about that entity's needs or how they are or are not 13 being met. So you're going to have to obtain some of 14 that information just through the questioning of the 15 witnesses, Mr. Rice. 16 MR. RICE: Okay. JUDGE SCHAER: Okay, so who do you have lined 17 18 up at this point? 19 MR. RICE: We have two witnesses. 20 JUDGE SCHAER: Okay. 21 MR. RICE: One witness for each of the protestants. For Shuttle Express, the witness is John 23 Rowley, J-O-H-N, R-O-W-L-E-Y. JUDGE SCHAER: And what is his position with 24 25 Shuttle? 0061 1 MR. RICE: He is their general counsel. 2 JUDGE SCHAER: Is he active in the day-to-day 3 management of that company? 4 MR. RICE: That's correct, he is. 5 JUDGE SCHAER: Okay. 6 MR. RICE: He is going to testify regarding 7 the operations of Shuttle Express. 8 JUDGE SCHAER: Okay, and he will be able to 9 answer fact questions on that? 10 MR. RICE: That's correct. 11 JUDGE SCHAER: And your other witness? 12 MR. RICE: The other witness is for Gray Line

13 of Seattle. The witness is David Gudgel, spelled G-U-D-G-E-L. He is the general manager of Gray Line of 14 15 Seattle. 16 JUDGE SCHAER: Mm-hm. 17 MR. RICE: Your Honor, we have some direct 18 examination exhibits that we plan to use when we -- at 19 the hearing. At what point do we need to produce or 2.0 identify those exhibits? JUDGE SCHAER: We will do that at the day of 21 22 hearing, Mr. Rice. 23 MR. RICE: Day of hearing? 24 JUDGE SCHAER: Yes. 25 MR. RICE: Okay. I have a -- the reason I 0062 1 ask is that I have a witness and exhibit list, and I just won't distribute that. I will just wait until the 3 day of the hearing then. JUDGE SCHAER: You're welcome to do that now, 5 if you would like to. But to the extent that you would 6 feel that might be unfair since you haven't received that from the applicants, I will allow you to keep that 8 until the day of the hearing. It's up to you how you 9 would proceed. 10 MR. RICE: Thank you. 11 It may be that they would be JUDGE SCHAER: 12 able to have what was questioning to be able to look at 13 things ahead of time, but I will leave that to your discretion. 14 15 MR. RICE: Thank you, Your Honor. 16 JUDGE SCHAER: Okay, so is there anything 17 else we need to discuss today, any other topics you want 18 to bring up? 19 MR. VALENTINETTI: I have a question about 20 the scheduling of the witnesses and the process that we 21 will go through on Thursday. 22 JUDGE SCHAER: Okay, go ahead. 23 MR. VALENTINETTI: Well, we have never been 24 through this kind of thing before. It starts at 9:30. 25 JUDGE SCHAER: Yes. At 9:30, it will start 0063 out you will be putting on your direct case, so you will 2 be putting on evidence of the things that are in the application. You will be putting on evidence of the 3 4 things that are discussed in Appendix A about the need 5 for the service. 6 Let's look at the prehearing conference order 7 for a moment. Do you have the notice of prehearing 8 conference available to you? It was dated February 9th. 9 If you don't, we can take a moment, and I can get a copy 10 made of Appendix A so we can all look at it together. 11 MR. VALENTINETTI: I don't believe I have it 12 here. 13 JUDGE SCHAER: Okay, well, let's go off the 14 record for just a moment, and I will get a copy made. 15 (Discussion off the record.) 16 JUDGE SCHAER: While we were off the record, I made copies of the Appendix A that had been attached 17

18 to the prehearing conference order, and this was 19 discussed with the parties at the prehearing conference 20 as to whether this was a statement that reflected the 21 issues we would be addressing in the hearing. And 22 Mr. Valentinetti has just asked about how the hearing 23 will proceed, so I'm indicating that this will be the 24 burden that he will be providing information about. 25 I would expect that both he and Mr. Hartley

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will testify. They will be cross-examined by Mr. Rice and may be asked questions by me in order to make sure that the record is complete on these issues. And then you will have an opportunity to present your witnesses.

In terms of witness scheduling, we have two days scheduled for this hearing. Ideally we will get done in one, but if we need both days, we will take both days. I would suggest that you attempt to schedule your witnesses to appear on Thursday and that if we need to accommodate your witnesses by taking them out of order or taking them at a certain time when they're able to appear, we will do that, and for your witnesses as well, Mr. Rice. We will try to make this work as smoothly as we can for the witnesses who are coming in from the outside to assist the Commission in making this decision. And for those of us who have to be there the whole time, we will fit your testimony in then where it works to use our time most efficiently.

After that presentation, then Mr. Rice will have an opportunity to present his witnesses, and you will have an opportunity to examine those witnesses. I will have an opportunity to ask any questions of them that I need to ask in order to make the record complete.

Following that, you will have an opportunity for rebuttal, which will mean if there is something that 0065

is brought up that you have facts about that are contrary to what you have heard, you will have an opportunity to either testify yourselves or call witnesses to rebut that.

And then if there are any items that come up during the hearing that we need to get information on that's not available, hopefully after today that won't happen, but if it does, then we can talk about having late filed exhibits, which would be information that would be sent in to the Commission following the hearing.

At some point, I will close the record of the hearing, and then I will put together an order, which will be an initial order, of how I think this should come out. And then there will be a process for anyone who might disagree with any portions of that order to petition for a review of what they don't like. That's all outlined in the procedural rules under petition for administrative review.

I missed a step. What I will be in all likelihood doing at the end of the hearing, either at that point or if we have some late filed exhibits we

23 will push the date out a bit, but I will be asking for a 24 brief from each side where you can outline for me the 25 reasons why you think that what you are seeking should 0066 1 be allowed, and outline the facts that are in the record 2 that support what you're seeking. 3 So any other questions about where we're 4 going from here? 5 MR. VALENTINETTI: I have a couple more. 6 JUDGE SCHAER: Okay, go ahead. 7 MR. VALENTINETTI: The disk, everything that 8 we provide to the Court you want on disk also? 9 JUDGE SCHAER: Well, if you are filing things 10 like your brief later, other things like that, if you 11 can put them on disk or if you can E-mail them in so 12 that we have them electronically, that helps me when I'm 13 working on things if there's something really brilliant 14 that I want to block and move into my order. 15 MR. VALENTINETTI: I see. 16 JUDGE SCHAER: It helps with that. And also, 17 the Commission tries very hard to make its information 18 available to the public. So things that come in on disk 19 we will post and make available on our web site so that 20 they are available in our on line library to other 2.1 people in the building working on this or to people who 22 have questions about this area. So that is something 23 that we request that you do is provide an electronic 24 version of what you file with us. 25 If you have any problems with that, we ask 0067 1 that you -- the best thing to do is call in and talk to the records center, and which is (360) 664-1234, it's a 2 3 very easy number, and they will be able to talk to you 4 about -- we can do Word, we can do Word Perfect, we can 5 do Excel, we can do the other kind of spreadsheet. 6 have the capability to work with a lot of different 7 software, but we would like to get your information 8 electronically if we can. 9 Any other questions? You said you had more 10 than one. 11 MR. VALENTINETTI: I think not at this time. Well, I have a question for Mr. Rice. 12 13 JUDGE SCHAER: Is it something you need to 14 handle on the record or something you can discuss after 15 we go off the record? 16 I see that you're looking at a check and --17 MR. VALENTINETTI: I was going to say, thanks, Dave, for the check, do you want to do lunch 18 19 today? 20 MR. RICE: No problem. JUDGE SCHAER: There is a statute, I believe, 21 22 that requires that if you issue a subpoena, you have to 2.3 send money with it so the person who has to come can 24 cover the expenses of doing so. 25 MR. VALENTINETTI: Wow, that's very generous. 0068 1 MR. RICE: It's yours.

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JUDGE SCHAER: The last time I looked, it was
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     something like ten cents a mile or some other generous
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     amount. But it appears that Mr. Rice has complied very
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     diligently with the rule on that.
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                MR. VALENTINETTI: Yes, very nice, very nice
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     gesture.
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                JUDGE SCHAER: Okay, so anything else we need
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     to take up?
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                Mr. Rice, go ahead, please.
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                MR. RICE: Your Honor, I don't know if you
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     need to know this or not, there will be another attorney
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    here as well on Thursday from my firm. His name is
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     Brooks Harlow.
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                JUDGE SCHAER: Okay.
                MR. RICE: And he has the same mailing
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     address as I do.
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                JUDGE SCHAER: Thank you for that
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     information. I'm trying to recall if I think maybe
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     Mr. Harlow appeared with you at the prehearing, or did
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    he, or in place of you, or am I just dreaming that?
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                MR. RICE: I don't think he has made an
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     appearance on the record.
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                JUDGE SCHAER: Okay.
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                MR. RICE: But his name is on all of the
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     documents that we have filed with the Commission.
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                JUDGE SCHAER: That may be where I have seen
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     his name in relation to this matter then.
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                MR. RICE: Yes.
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                JUDGE SCHAER: Okay, anything else?
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                I have given directions to everyone. We will
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    be starting Thursday morning at 9:30 at the Criminal
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     Justice Training Center in Burien, Washington. This
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     place, this location was selected because it was close
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     to the airport, and we were trying to accommodate the
     need of the applicant's witnesses to be close to where
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     they work. We will be working all day Thursday, and if
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     we can not complete our work on Thursday, then we will
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     reconvene Friday and go from there.
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                In the meantime, you all have my business
           If there are procedural matters or questions that
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     come up, you may contact me. If there are questions
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     where we need to have both parties represented, I will
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     attempt to schedule some kind of a telephone conference,
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     but I don't contemplate there will be anything between
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    now and Thursday that we need to address.
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                So we will be off the record until Thursday
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     morning at 9:30.
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                (Hearing adjourned at 12:10 p.m.)
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