| TE(| CO E | NEF | RGY, | INC. | NYSE | -TE | R | ecent Rice | 27.7 | 6 P/E Rati | ₀ 24. | 1 (Traili Medi | ing: 25.9 an: 16.0) | RELATIV P/E RATI | | 2 DIV'D YLD | 3.4 | % | /ALU LINE | | | |
|--|-----------------|----------------------|--|---|---|--|--|---|----------------------------|---------------|---------------|--------------------------|---|---|--|-------------------|-----------------------|--------------------------|------------------------------|-----------------------|---------------|--|
| TIMELI | VESS · | - Suspend | ded 7/24/15 | High: Low: | 19.3 14.9 | 17.7 14.4 | 18.6 14.8 | 22.0 10.5 | 16.7 8.4 | 18.1 14.5 | 19.7 15.8 | 19.4 16.1 | 19.2 16.2 | 21.3 16.1 | 27.2 17.6 | 27.8 26.5 | | | | t Price 2020 | | |
| SAFET | () | 2 Raised 2 | 2/24/12 | LEGE | | | | | | | | | | | | | | | 2019 | 2020 | | |
| TECHN | | - Suspend | ded 7/24/15 | di •••• Ri | vided by In elative Pric | iterest Rate | | | | | | | | | | | | | | | 40 | |
| | | = Market) ROJECTI | ONS | Options: Shaded | | ates recess | ion | | | | | \sim | <u> </u> | | | ·-·-• • • • • • | | | | + | 24 | |
| | | A | nn'l Total | | 1111 | | ասպա | | | TH THE | | հատ | | աստվե | und n | | | | | | 16 | |
| High | Price 25 | Gain (-10%) | Return 1% | ^{↓↓↓} _{↓↓} ↓ [↓] , | 11111 • • • • • • • • • | ••••••••• | | | | 1.10 | | | | | | | | | | | 12 | |
| Low Inside | 18 r Decis | (-35%) sions | -6% | | | | | | · [†] ******* | ********** | ******* | ••••**• | | | | ••• | | | | | 10 8 | |
| | JAS | OND | | | | | | | | | | | ***** | ******* | • | | | | | | 6 | |
| to Buy Options | 0 0 0 2 0 0 | 1 2 0 | 6 3 0 | | | | | | | | | | | | | | | | | | 4 | |
| to Sell Institu | | 0 1 0 Decisio | | - | | | | | | | | | | | | | | % TC | T. RETUR | RN 4/16 VL ARITH.* | | |
| to Punz | 2Q2015 144 | | | Percen | | | | | | | | | | | | 1 | | 1 yr. | sтоск 52.4 | INDEX -3.4 | - | |
| to Buy to Sell | 161 | 199 | 189 | shares traded | 20 - 10 - | IIII | | | | | | | | | | | | 3 yr. 5 yr. | 66.5 82.3 | 29.5 47.7 | F | |
| 2000 | 139893 2001 | | | 2004 | 2005 | ↓//////// 2006 | 2007 | 2008 | | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | | UE LINE P | | 19-21 | |
| 18.17 | 18.97 | - | | 13.37 | 14.46 | 16.46 | 16.77 | 15.85 | 15.48 | 16.23 | 15.49 | 13.83 | 13.12 | 10.93 | 11.66 | 11.00 | 11.40 | - | es per sh | | 12.50 | |
| 4.11 | 4.31 | | 1.96 | 2.14 | 2.37 | 2.51 | 2.51 | 2.01 | 2.35 | 2.59 | 2.77 | 2.69 | 2.43 | 2.36 | 2.51 | 2.65 | 2.90 | | low" per | | 3.50 | |
| 1.97 1.33 | 2.24 | | d.08 .93 | .71 | 1.00 | 1.17 | 1.27 .78 | .77 | 1.00 .80 | 1.13 .82 | 1.27 | 1.14 | .92 | .95 | 1.03 .90 | 1.15 .92 | 1.25 .94 | | s per sh ecl'd per s | | 1.50 1.00 | |
| 5.45 | 6.92 | | | 1.37 | 1.42 | 2.18 | 2.34 | 2.77 | 2.99 | 2.28 | 2.10 | 2.33 | 2.45 | 3.04 | 3.14 | 3.00 | 2.35 | | pending p | | 2.25 | |
| 11.93 | 14.12 | 14.86 | 8.93 | 6.43 | 7.65 | 8.25 | 9.56 | 9.43 | 9.75 | 10.10 | 10.50 | 10.58 | 10.74 | 10.96 | 10.88 | 11.05 | 11.35 | Book V | alue per s | h ^C | 12.50 | |
| 126.30 | 139.60 | | | 199.70 | 208.20 | 209.50 | 210.90 | 212.90 | 213.90 | 214.90 | 215.80 | 216.60 | 217.30 | 234.90 | 235.30 | 236.00 | 237.00 | | n Shs Ou | | 240.00 | |
| 11.9 .77 | 12.9 .66 | | | 19.3 | 17.1 .91 | 13.8 .75 | 13.3 .71 | 21.2 | 12.6 .84 | 14.6 .93 | 14.4 | 15.5 | 18.9 | 18.8 | 21.4 1.08 | Bold fig Value | | - | n'I P/E Ration P/E Ration | | 14.5 .90 | |
| 5.7% | 4.8% | | 7.4% | 5.5% | 4.4% | 4.7% | 4.6% | 4.9% | 6.3% | 4.9% | 4.6% | 5.0% | 5.1% | 4.9% | 4.1% | estin | | | n'l Div'd Y | | 4.8% | |
| CAPITA | | JCTURE | as of 3/31 | /16 | | 3448.1 | 3536.1 | 3375.3 | 3310.5 | 3487.9 | 3343.4 | 2996.6 | 2851.3 | 2566.4 | 2743.5 | 2600 | 2700 | Revenu | es (\$mill) | | 3000 | |
| | | | Due in 5 | | | 244.4 | 265.8 | 162.4 | 213.9 | 242.9 | 272.6 | 246.0 | 197.8 | 213.1 | 241.2 | 265 | 290 | Net Pro | fit (\$mill) | | 360 | |
| (1) I interest earned: 3 2x) | | | | | 40.4% | 40.7% | 36.8% | 31.6% | 34.8% | 36.1% | 35.9% | 35.5% | 38.3% | 39.2% | 38.5% | 38.5% | | Tax Rate | Destit | 38.5% | | |
| Leases, Uncapitalized Appual rentals \$7.7 mill 65.0% | | | | | | 2.3% | 5.4% 61.5% | 6.5% 60.6% | 1.2% 59.2% | .6% 54.2% | 1.7% 56.5% | 5.0% 54.9% | 7.4% | 10.8% 57.9% | 11.0% 58.5% | 2.0% 58.5% | | % to Net I erm Debt F | | 1.0% 58.0% | | |
| | | | | | | | 39.0% | 38.5% | 39.4% | 40.8% | 45.8% | 43.5% | 45.1% | 43.4% | 42.1% | 41.5% | 41.5% | - | n Equity F | | 42.0% | |
| | | | | | | 5175.4 | 5214.3 | 5287.0 | 5317.8 | 4953.9 | 5264.5 | 5171.5 | 5928.7 | 6075.9 | 6280 | 6450 | | apital (\$mi | ill) | 7175 | | |
| Pfd Stock None 4700.9 4000. | | | | | | 4888.2 | 5221.3 | 5544.1 | 5841.0 | 5967.8 | 5990.1 | 6170.1 | 7088.2 | 7481.8 | 7820 | 7985 | | nt (\$mill) | on ll | 8275 | | |
| Comm | on Stac | k 235,550 | 000 ebe | | | 14.1% | 7.3% 13.2% | 5.1% | 6.0% 10.3% | 6.4% 11.2% | 7.4% | 6.1% 10.7% | 5.4% 8.5% | 5.0% 8.3% | 5.3% 9.4% | 5.5% 10.0% | 6.0% 11.0% | | on Total C on Shr. Ec | | 6.5% 12.0% | |
| as of 4/29/16 14.1% 13.2% | | | | | | 13.2% | 8.1% | 10.3% | 11.2% | 12.0% | 10.7% | 8.5% | 8.3% | 9.4% | 10.0% | 11.0% | | on Com E | | 12.0% | | |
| | | | | | | 5.0% | 5.1% | NMF | 2.1% | 3.1% | 3.9% | 2.4% | .3% | .5% | 1.2% | 2.0% | 2.5% | | d to Com | | 4.0% | |
| ELECT | RIC OPI | ERATING | STATIST 2013 | ICS 2014 | 2015 | 65% | 61% | 104% | 80% | 72% | 67% | 77% | 97% | 93% | 88% | 82% | 76% | | ls to Net I | | 66% | |
| % Change | Retail Sales | (KWH) | | +.6 | +2.6 | | | | rgy, Inc. i: | | | | | | | | | | %; industi s 36%: i | | | |
| Avg. Indust. Use (Mw) NA NA NA Avg. Indust. Revs. per KWH (¢) 8.50 8.65 8.57 | | | | | | Electric, which serves 706,000 customers in west central Florida, and Peoples Gas, which serves 354,000 customers in Florida. | | | | | | | | | 12%. Generating sources: coal, 59%; gas, 36%; purchased, 5%. Fuel costs: 38% of revs. '14 reported deprec. rate (utility): 3.6%. | | | | | | | |
| Capacity at Peak (Mw) NA NA NA Peak Load, Winter (Mw) NA NA NA | | | | | Acq'd New Mexico Gas (513,000 customers) 9/14. Sold TECO | | | | | | | | | Has 4,400 employees. Chairman: Sherrill W. Hudson. Pres. & CEO: | | | | | | | | |
| Annual Load Factor (%) NA NA NA % Change Customers (avg.) +1.5 +1.6 +1.8 | | | | | Transport 12/07; discontinued generation investments in Guate- mala in '12; discontinued TECO Coal in '14. Electric revenue break- | | | | | | | | | John B. Ramil. Inc.: FL. Address: TECO Plaza, 702 N. Franklin St., Tampa, FL 33602. Tel.: 813-228-1111. Web: www.tecoenergy.com. | | | | | | | | |
| | | | | | | It a | | rs a | s if t | the a | acqui | sitior | ı of | | endin | | | | | | , | |
| Fixed Char | | S Past | 272 Pa | 287 st Est'r | 288 | | | | y mig | | | | | TEČ | O En | ergy' | s uti | lities | are | | | |
| of change (per sh) 10 Yrs. 5 Yrs. to '19-'21 | | | | | | within the next several weeks. Émera, | | | | | | | | | ing well. Tampa Electric and Peoples Gas | | | | | | | |
| Revenues -1.5% -5.5% 1.0% "Cash Flow" 1.0% 1.0% 6.5% | | | | | a Canadian company, has agreed to pay \$27.55 in cash for each share of TECO En- | | | | | | | | are benefiting from healthy customer growth, thanks to the solid economy in the | | | | | | | | | |
| Earnings 6.0% 7.5% Dividends 1.0% 2.0% 2.0% | | | | | ergy. Just one more regulatory approval is | | | | | | | | | utilities' service territory, and each utility | | | | | | | | |
| Book Value 3.5% 2.0% 2.5% requi | | | | | | equired: that of the New Mexico Public egulation Commission (NMPRC). The | | | | | | | | is likely to earn a return on equity in the upper half of its allowed ROE range in | | | | | | | | |
| Cal- | | | EVENUES (| | Full | | | | vario | | | | | | | | | | are | | | |
| endar 2013 | Mar.31 661.1 | 735.9 | Sep.30 765.9 | 688.4 | Year 2851.3 | reacl | hed a | n uno | pposed | settl | lemen | t that | will | Foot | note | E.) N | Vew | Mexi | co Ga | as, w | hich | |
| 2013 | 578.0 | 605.7 | | 695.5 | 2566.4 | | | | the N | | | | | | | | | | Sept | | | |
| 2015 | 693.0 | 680.6 | 693.8 | 676.1 | 2743.5 | | | | iner co mbinat | | | | | | | | | | fective er res | | | |
| 2016 2017 | 659.5 675 | 640.5 675 | 650 675 | 650 675 | 2600 2700 | recoi | nmen | datio | ı by ea | arly J | June, | before | e the | bette | r tha | n we | exped | cted, | we ha | ave ra | ised | |
| Cal- | | | PER SHAR | | Full | | | | its | | | | | our | 2016 | share | e-earn | ings | estim | ate b | y a | |
| endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Year | | | | sts tha closing | | | | | nicke | ei, to S Is nh | \$1.15. 15 rat | A CO | ntinu ef th | ation (at Tar | or cur nna T | rent | |
| 2013 2014 | .19 .22 | .24 .27 | .29 .28 | .20 .18 | .92 .95 | | | | might | | | | | tric v | will re | eceive | for a | proj | ect to | expa | nd a | |
| 2014 | .22 | .27 | .20 | .10 | 1.03 | page | repoi | rt on ' | ΓEČO | Energ | gy. | | | gas-f | ired p | power | | | oints | | | |
| 2016 .31 .24 .34 .26 1.15 We advis | | | | | | | se TECO Energy stockholders | | | | | | | profits in 2017. | | | | | | | | |
| kot The | | | | | | | heir shares on the open mar- e recent price of TECO Energy | | | | | | | Our earnings presentation includes costs associated with the Emera deal. | | | | | | | | |
| endar Mar.31 Jun.30 Sep.30 Dec.31 Year stock is | | | | | | | c is sl | lightly <i>above</i> the buyout price, so | | | | | | | These were negligible in the first period of | | | | | | | |
| 2012 .22 .22 .22 .22 .88 stor | | | | | | | tockholders have no incentive to await ompletion of the takeover. Emera's offer | | | | | | | | 2016, but reduced the bottom line by \$0.06 a share in 2015. We are not estimating | | | | | | | |
| 2013 | .22 | .22 | .22 | .22 | .88 | | | | he tak 24 ti | | | | | | | | | | not e 1e ren | | | |
| 2014 2015 | .22 .225 | .22 .225 | .22 .225 | .22 .225 | .88 .90 | | | | Timeli | | | | | 2016 | | • | | | | | . 01 | |
| 2016 | .23 | | | | | | | | emain | | | | | Paul | E. De | ebbas, | CFA | | Ma | iy 20, | 2016 | |
| A) Dilut | ed EPS. | Excl. nor | nrec. gain | (losses) | Nex | | | | Aug. (B) [| | | | | . eq. in '1 | | | | | al Streng | th | B++ | |
| , (\$4.9 0sses) | on disc. | ops.: '04 | (2¢); ⁻ '14, , (77¢); '0 | (3¢); gai 5. 31¢: '0 | ns paid)6. Linv. | | | | Nov. Div bles. In '15 | | | | | s): 9.75%); earned | | | ck's Pric ce Growt | h Persis | | | 90 50 | |

Price Growth Persistence Earnings Predictability 50 50 80

To subscribe call 1-800-VALUELINE